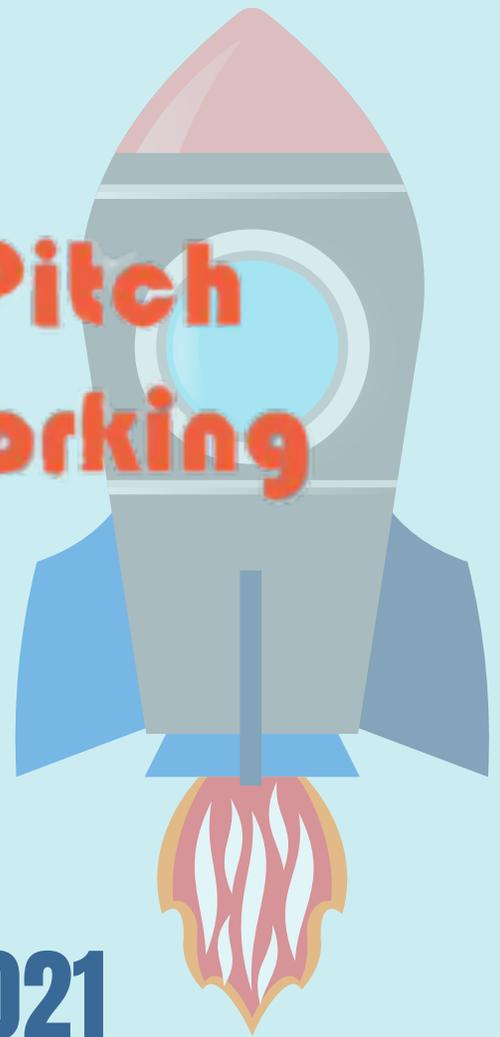


Big Idea
CONNECTpreneur
Investor Network

Virtual Rocket Pitch
+ Power Networking



November 23, 2021

CONNECTpreneur.org

AGENDA

11:00-11:05am | VIRTUAL NETWORKING (via Private Message)

11:05-11:15am | WELCOME and INTRODUCTIONS

**-TIEN WONG, Founder and Host, CONNECTpreneur
Community**

**-PATRICK SHERIDAN, Co-Founder & Managing Partner,
Modus Create**

**11:15-12:25pm | ROCKET PITCH SESSION Companies will be
introduced by:**

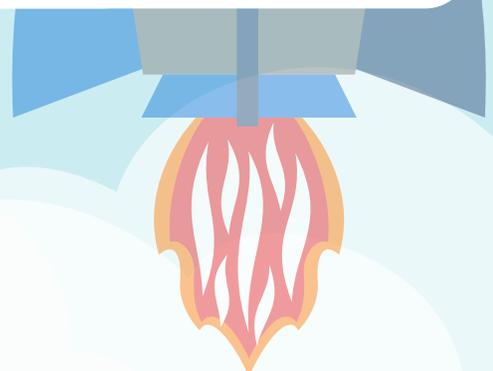
**- ANTHONY MILLIN, Founder & Chair, NEXT by Shulman
Rogers**

- LAUREN ZIEGLER, Of Counsel, Nemphos Braue

**12:25-1:00pm | BREAKOUT ROOMS & NETWORKING
(Breakout rooms hosted by presenting companies)**

November 23, 2021

CONNECTpreneur.org



PRESENTING COMPANIES

Aravenda - Carolyn Thompson

Best Ever Events - Sergey Guzev

Caring Closures International - Milton Cohen

Counter-Intuitive Cooking Inc. - Maxwell Wieder

Dapt Tech, Inc. - Jim Keeney

Everix Optical Filters - Hooman Banaei

iShook - Beni Rachmanov

Jointechlabs Inc. - Nishit Pancholi

Loaded Deck, LLC - Jared Vineyard

Precursor SPC - Clive Cook

Prepps - Christian Dupervil

TENZR Health - Lukas-Karim Merhi

SPEAKERS



TIEN WONG, CEO, OPUS8, INC. @tienwong

Tien is CEO of Opus8, an investment and advisory firm which helps technology companies and alternative investment fund managers raise capital. He is also Chairman of Lumious, a leader in corporate tech training and learning analytics, as well as Chairman of Lore Systems, a provider of network engineering, cloud computing, and strategic IT consulting. In 1991, Tien co-founded and served as CEO of CyberRep, Inc. until its acquisition in 2003 by Affiliated Computer Services. CyberRep was one of the largest CRM outsourcing companies in the world with over 2,300 employees and \$80 million in revenue. Today, the CyberRep/ACS business unit is one of the world's largest call center operations, with nearly \$3 billion in revenue as divisions of Xerox, Conduent, and Continuum. CyberRep was ranked for 4 consecutive years in INC. Magazine's "Inc. 500" as one of the fastest-growing companies in the USA. CyberRep was profitable for 11 straight years and was backed by Allied Capital Corporation.

Tien is a recognized international expert in CRM, direct marketing, and BPO, having presented at dozens of industry events around the world on CRM and BPO topics. He has provided industry commentary on the ABC, Fox, NBC, CNBC, Maryland Public Television, and China's CCTV networks, as well as Time Magazine, The Washington Post, Inc. Magazine, and Success Magazine. He serves on several boards including the Montgomery County (MD) Economic Development Corp., Center for Innovation Technology GAP Fund's Investment Advisory Board, Junior Achievement, and Refraction. He was appointed by Governor Martin O'Malley to the 9-member Maryland Venture Fund Authority which allocates and manages over \$130 million of capital which is invested into top-tier venture funds and startups. He is an Entrepreneur in Residence at Georgetown University's McDonough School of Business, and a graduate of Dartmouth College.



PAT SHERIDAN, CO-FOUNDER & MANAGING PARTNER, MODUS CREATE

Pat is focused on the intersection of design, technology, and business. He saw the need for a high-end product consulting firm built with open-source team design and the concept for Modus was born. Pat helps clients see new ways to tackle challenges with emerging technology and brings his unmatched passion to work every day. As a serial entrepreneur and active startup mentor, he's a co-organizer of NoVa.JS and NYC.JS. He is a 2011 graduate of Mind Share, received his MBA from Georgetown University, where he is currently an Entrepreneur-in-Residence, and holds a BFA from the Corcoran College of Art and Design, where he currently serves as an advisory council member for the George Washington University Columbian College of Arts and Sciences.

Value Proposition
Company Background:

Aravenda is the leading consignment software and resale inventory management tool integrated with Shopify POS. Our SaaS platform quickly & easily takes resellers inventory online, calculates payouts and more. Seamless Shopify POS integration with first class website design. As a globally trusted Shopify partner we increase our clients' customer base and revenue within weeks. No one knows resale like Aravenda.

Leadership Team:

Carolyn Thompson, CEO Todd Prouty, CFO Randy Howard, VP of IT

Board of Advisors: *Chris Eimas, Monica O'Neill, George Hegedus, Don Neff, Adam Winder and Brock Brockschmidt*

Products/Services:

Aravenda leads innovation globally in the resale SaaS space with multiple products allowing small businesses and enterprise users alike to sell more with less effort. Aravenda is a Shopify partner and available on the Shopify app store, immediately connectible in any currency in any country. Our cross-posting product, JoltPost, connects Shopify inventories to Poshmark and Tradesy closets as a built in offering with Aravenda, but also a standalone SaaS product for all Shopify store owners. Our aggregated shopping platform that links all stores together into a new marketplace, ShopBrite, is also available as a white label aggregator for enterprise clients with multiple locations seeking to expand online sales.

Technologies/Special Know-How:

For resellers, by resellers. We use our product every day and take feedback from our users to make enhancements and improvements that the market demands.

Market:

Globally resale is the fastest growing segment of retail, estimated to reach \$77B by 2025. As technology demands rise for small businesses, the service part of SaaS is increasingly important. Consumers choose to buy resale to support sustainability, with estimates showing 40-60% increases in consumer choice to buy resale. Resellers span all types of products – clothing, shoes, accessories, antiques, sporting goods, collectibles, vintage items, furniture, restaurant equipment and more.

Distribution Channels:

Shopify, Direct Marketing, Direct Sales

Competition:

Aravenda is one of 2 NA based consignment SaaS offerings on Shopify App Store
 Cloud Based with Shopify POS – Consign Cloud
 Cloud Based – Simple Consign
 Download/Install – Liberty, Consign Pro, Ricochet, Computer Peeps, Rose for Square

Quick Facts

Company Name: ARAVENDA

Contact: CAROLYN THOMPSON

Address: VIENNA, VA

Phone: (7030) 244 -0796

Email: carolynt@aravenda.com

Website: www.aravenda.com

Industry: SaaS

Bank: Old Dominion

Law Firm: Berenzweig Leonard

Number of Employees: 8

Leadership Team:
 Carolyn Thompson
 Todd Prouty
 Randy Howard

Amount of Financing Sought:
 750k

Current Investors: Carolyn (founder), Enso Advisors, Tiny E's, ARE Investments, Don Neff

Use of Funds: UX/UI, Catalog Upgrades, Aggregated Shopping Platform, Sales & Marketing

Financial Projections (Unaudited):

	2020	2021	2022	2023	2024
Revenue	\$25,444	\$153,373	\$742,317	\$2,659,908	\$3,891,617



Value Proposition: BEES is a SaaS-enabled marketplace designed to help the 32M small and mid-size businesses in the USA to help simplify their corporate event planning process from vendor sourcing, budgeting, booking, and more incorporating complete event management **FOR FREE**. BEES enables corporate event planners to streamline communication with vendors and to structure internal processes, saving tons of time and money for all parties involved.

Company Background: The founder and CEO, Sergey Guzev, has managed both large and small Corporate events for over 15 years. He realized that there were no platforms to manage the entire event on one marketplace. He tested the BEES concept in Europe, in 2019 and generated over \$7 million in revenue. Our team is now ready to launch here in the DMV and take it worldwide (we already are being asked to launch in Europe and Asia).

Leadership Team:

-Sergey Guzev, CEO & Founder, 15+ yrs experience in the Corporate Event Industry
-Alex Zevaykin, CTO & Co-founder, PHD, 15+yrs in Technology
-Christy Lee Chang, CDO & Co-founder, 30+ years Business Development
Combined, we have 7 Exits, over \$97M in Revenue and 60+ years of entrepreneurial experience.

Products/Services: BEES is a two-sided platform: with businesses planning their corporate events and vendors supplying services for those events (venues, caterers, transferees, photographers etc.).The businesses use the platform **FOR FREE**, as a planning tool as they get access to an online directory of vendors with real customer reviews, a “checklist” to track progress and to dos, budget tool, guest list tool, and more. As for the vendors, they use the platform to create their own “online storefront” on the marketplace, generate more leads, receive payments, and gather customer data analytics.

Competitive advantage/Financial: First mover advantage: We are the only US company in the event industry that offers both, a wide variety of vetted vendors and a set of tools to manage every step of the process so we project explosive growth from the start.

Location, location..: We are in a unique position with being located in the DC metro, where there are thousands of government and non-profit companies and they do events ALL the time.

Technologies/Special Know-How: While a few companies are solving some of the biggest pain points of planning a corporate event. Businesses need to go through a wide range of websites to organize their big or small event. Some provide content, others reviews of local vendors, and some offer checklists and organizational tools. But each of these has been a piecemeal solution that’s not integrated into other aspects of event planning. BEES offers a comprehensive platform for event-makers to book right vendors and walk through the entire event process.

Market: The Event Industry is a \$1.3T market worldwide growing 11% annually. There are 32M small and mid size businesses in the United States alone. This market is underserved, because most of those businesses have at least one event per year, yet there is no comprehensive solution to manage it efficiently. For comparison, the wedding market in the US is smaller than the corporate events market, yet there are multiple online technology platforms that service the wedding market and there are only 2 early-stage startups (including BEES) that target corporate events.

Financial Projections (Unaudited):

	2022	2023	2024
Revenue	\$1.7M	\$14.2M	\$26M

Headquarters:

6100 Executive Blvd
Rockville, MD 20854
Email: sergey@besteverevents.fun
Mobile: (571) 397-7264

Industry: Event Industry

Domain:

<https://besteverevents.fun/>

Leadership Team:

Sergey Guzev, CEO & Co-founder, 15+ yrs experience in the Corporate Event Industry.
Alex Zevaykin, CTO & Co-founder PHD, 15+yrs in Technology.
Christy Lee Chang, CDO & Co-founder, 30+ years Business Development

Seeking Investment of \$1.9M
Previous Funding: \$150K

Use of Funds: Product rollout, market trials, and operations

COMPANY BACKGROUND & STRATEGIC OVERVIEW

Headquartered in metro Denver, CO, with 2021E and 2022B Revenue of \$236K and \$386K, respectively, the Company expects to transform public health and consumer product safety through patented innovation modernizing now 50-year-old child safety packaging across a broad universe of consumer product categories representing approximately 14 billion units annually on a global basis.

Its initial award-winning product, a locking prescription vial (LPV®), is sold under the Safe Rx® brand name to health systems, pharmacy retailers and treatment centers, as both a consumer product and in dispensing kits for use in filling prescriptions. The Safe Rx product line prevents pilfering (sneaking pills), the #1 source for teen drug abuse in the country and an index source for the opioid epidemic.

With the recent issuance of its 11th patent expanding IP coverage to consumer product caps & closures, the Company is developing readiness to initiate licensing of its IP to CPG companies with products bearing high rates of pediatric poisonings e.g., detergent pods and OTC Drugs.

Caring Closures' Safe Rx Product Line



IP Licensing



	Prescription Dispensing LPV® Product Line	Licensing Consumer Product Packaging
Revenue Opportunity	Up to \$5.0 B Revenue Globally at 55-60% GPM	\$889M in <u>Distributions</u> for every \$0.10 in Avg Royalty Rate
Mission & Impact	Prevent 7 Million Teens From Initiating Drug Abuse Over a 10-year period	Eliminate Pediatric Poisonings Entirely

INITIAL AWARD-WINNING PRODUCT LAUNCH WITH ACCELERATED REIMBURSEMENT & REGULATORY CATALYSTS

Safe Rx locking prescription vials (LPVs) cut off the number one source for teen drug abuse in the US, and are expected to generate a significant impact on the opioid epidemic. Over a ten-year-period, universal LPV dispensing of opioids would prevent an estimated 7 million teens from initiating drug abuse while returning up to \$92 billion to the national economy.

The Safe Rx consumer product line is sold on Amazon and to community organizations and retailers, while its dispensing product line is sold to pharmacies that fill prescriptions in its LPVs. Safe Rx expects to capture a large share of the prescription dispensing market as it creates the category, with eleven issued patents, an 8-10x manufacturing cost advantage, and a 6x workflow cost advantage versus its consumer product line competitors, which can't compete in the dispensing market due to these factors.

The Company believes nationwide adoption of LPV dispensing for Schedule II controlled substances will be achieved within the five-year forecast horizon, via market or regulatory catalysts, as a result of (i) large scale government funded pilots validating reimbursement by payors, or (ii) the pending California mandate catalyzing federal regulation with one of two federal agencies with the existing statutory authority. National adoption would generate revenue of \$315M - \$2.5B depending on the range of drug classes covered, in the Company's Safe Rx product line alone.



SAFE RX PRODUCT LINE MARKET LEADERSHIP

Wholesaler Availability	Dispensing Line Customers	Selected General & Trade Media Coverage

Value Proposition: 17 days a year: an average person’s time spent on meal preparation. That’s time that we don’t have. Our options? Eat out – too expensive (325% more expensive). The microwave – low quality. Skip meals - not an option. Every alternative at-home cooking solution requires the user to physically be present at some stage of food prep.

Company Background: Counter-Intuitive Cooking Inc. (CICI) was founded in 2018. For the last 4 years, the company has been working R&D on the core product, Celcy. Proof of concept, table top testing, prototyping, and alpha testing has been completed. CICI has started Phase 1 of its beta production effort. CICI filed its provisional patent in 2018 and its final patent in 2019.

Leadership Team: Maxwell Wieder, CEO: Max is a systems engineer who works on space systems as a contractor to NASA. His experience with system design, space-grade materials, and cross organizational communications provides a unique skill set of managing people across organizations, thermal mechanics, and system design that is directly applicable to CICI.

Edward Holzinger, CTO: Eddie works on government communication systems. His main priority is keeping data private and secure. He has created user interfaces for data access and databases that collect, organize, and store mass amounts of information.

Products/Services: Our solution is a one-stop shop: it solves all of the problems the above devices and services try to solve but in a single ecosystem. The three most marked difference between our product and these competitors’ products is that we aim to provide more than just dinner solutions, we provide multiple options so you can follow your cravings and don’t need to preplan, and, most importantly, remove the human element of interaction throughout the whole of the cooking process.

Technologies/Special Know-How: Our product has a utility patent for a single appliance with both heating and cooling with the ability to store multiple meals. The patent also includes the tray and the IOT aspect of the system. We are going to be filing sub-patents for additional pieces of technology which will get back dated to the original patent. This will allow us to file different methods of implementation to block any potential new entries into the remote cooking space. We are the only smart appliance combining hot and cold storage allowing completely hands off remote cooking with meal options and no preplanning needed.

Market: We are targeting 3 markets with a combined \$100B market opportunity in the US with a 20% CAGR. These markets are frozen meals, online meal delivery, and smart kitchen appliances. We are targeting both B2B and B2C simultaneously. The B2C’s target consumer is 18-45 single occupant households while the B2B is hotels and assisted living facilities. Our goal is to sell 240k units in 3 years which is about 7% of the segmented market. Our business model is based on a phased approach. Each phase is based on different proven business models. Our phase 1 business model is based on Keurig, hardware device unit sales and reoccurring revenue off the consumable. Phase 2 is based on Amazon Fulfillment where we take a logistics fee for selling third party meals directly to consumers via our website. Finally, phase 3 of our business model is based on Nielson where we provide data analytics services to the 3rd party food providers.

Distribution Channels: Food and appliance will be sold directly on our website. We will be leveraging our manufacturing partner, Harbor Design, for the distribution and logistics for unit sales. For food, we will leverage existing meal partner’s supply chain and logistics, but divert final delivery to a 3rd party fulfilment service which will handle the distribution and logistics for end mile delivery.

Competition: Competitors include, June, Mellow, Tovala, Suvie, Brava. In general, the demand for convenience, IOT, delivery, and healthy meals is a massively growing area fueled by the pandemic. It is a massive area that has been forced to advance 5 years ahead in technology when the industry wasn’t ready. This opens up a huge opportunity to get in early and take a huge chunk of the market early.

Quick Facts

Company Name:
Counter-Intuitive Cooking Inc.
Contact: Maxwell Wieder
Address:
678 Infinity Drive, Eldersburg,
MD 21784
Phone: 908.377.0914
Fax: N/A
Email: Max@Stop.Cooking
Website: https://Stop.Cooking
Industry: Food Tech
Domain: E-Commerce
Bank: Truist
Law Firm:
Investment Rounds – Shulman
Rogers
Legal Agreements – Bowie &
Jensen
Patent Work - Arnall Golden
Gregory
Patent Estate: Patent-Pending
Application No.:
PCT/US20/18305
Number of Employees: 4
Leadership Team:
Maxwell Wieder
Eddie Holzinger
Amount of Financing Sought:
\$2M-\$3.5M
Current Investors:
W Ventures
TEDCO
Use of Funds:
Branding & marketing
Finalizing mass production units
Key Hires
Auditor: None

Financial Projections (Unaudited):

	2022	2023	2024
Revenue	\$2,390,841	\$11,267,599	\$21,435,720
EBIT (dollars in thousands)	-\$1,123.575	-\$2,215.847	\$520.790

Value Proposition: Dapt is a B2B SaaS solution to track job and project costs. Dapt connects Accounting, Time Tracking, and Payroll to simplify payroll and accounting and meet compliance requirements. The data that flows through this process is then used to provide companies with the tracking and visibility they need to grow and run their business.

Leadership Team: Grounded in technology and customer experience, our team has the diverse set of skills necessary to help companies transition into the metrics-driven future. Between our founders and advisors we have been involved in over 7 exits and raised over \$75 Million.

Challenge: Tracking jobs and projects requires up to the minute data on who is doing what and how much it costs. The data for this tracking flows through the payroll process but critical tracking information is stripped during the process. Using the data for tracking is therefore difficult and time-consuming leaving owners without the insight they need to run their business.

Solution: Dapt is a SaaS solution that connects the parts of the payroll Process - Accounting, Time Tracking, and Payroll - providing owners and managers the data they need when they need it.

Technology: Dapt is cloud-based integration and data analytics solution that uses latest, proven technology to process data and apply customer specific logic and rules.

Competition: Existing Job Costing and ERP solutions (Procore, Sage, ...) require companies to abandon their successful business models to adopt their solution. The Dapt solution adapts to the customer's business model rather than the other way around. The result is greater visibility and profitability insights as a company grows.

Market: 1.7 million mid-market companies with 10 - 500 Employees (construction, trades, professional services, and others) totalling over \$5 Billion.

Distribution Channels: Dapt has existing partnerships with Intuit and ADP which results in 30 - 60 leads and over 10 new customers per month. Q2 2022 we will launch the digital marketing campaign for our all-in-one solution.

Revenue Model: Our standard pricing for companies with less than 100 employees is \$249/mo and \$99/mo for our Certified Payroll solution.

Highlights

Website: dapt.tech

Address:
2919 Middlebridge Ct.
Crofton, MD 21114

E: jim.keeney@dapt.tech

Domain: B2B SaaS Job and Project Costing

Leadership Team:

CEO: Jim Keeney

CRO: Dan Maisano

CTO: Adam Babbit

VP Sales: Daniel Thomas

Advisors:

Danielle Price, Kathleen Booth, Ed Spinelli

Legal Representation:

Shulman Rogers

Funding Sought:

\$750K

Funding Raised:

\$250K

Use of Funds: Product development, digital marketing, partner network expansion

	2021	2022	2023	2024	2025
Customers	67	404	2,103	7,387	18,752
ARR	\$129,216	\$894,840	\$5,238,072	\$14,407,092	\$41,792,796
Revenue	\$142,698	\$382,856	\$2,147,217	\$9,080,163	\$25,500,840

Hooman Banaei, PhD
CEO & Founder
Hooman@everix.co

Mark Wippich
Director

INDUSTRY

Nanomaterials
Optics & Photonics

OF EMPLOYEES

12

BANK

Bank of America

ACCOUNTANT

Withum

LAW FIRM

IP – The Brickle Group
Corporate - BrewerLong

FUNDING PLAN

\$1M Bridge – Convertible
Note
\$6M-\$8M Series A – Q1/22

EXISTING INVESTORS

\$700k Founders
\$400k Strategic Investor
\$3.75M Angel Investors
\$1.5M Non-dilutive Grants

USE OF FUNDS

De-Risking Operations (team, standardization, certifications and facilities)
Business development, further IP protection

NOTE: proceeds from the sales of business units and licensing revenue are not included in this projection. We foresee the first business unit that started during 2020 to be sold in 2023.

Current monthly burn rate: ~\$75K

BUSINESS DESCRIPTION: Everix transforms inexpensive, optical-grade plastic into a material 10-20x more valuable than gold (Nano-layered optical filters). We are the only company with a revolutionary platform technology for economically producing high-value, precision filters at scale. Our patented approach creates filters that are 5-20X thinner than competition, flexible to allow integration into curved surfaces, and shatter-free. Our filters are ideal for many of the high-volume applications in this growing \$2.5B market including medical devices, head-up display, consumer electronics (wellness, IOT, gesture/facial recognition, AR-VR), and transportation (LiDAR and proximity sensors). We are already selling to multiple Fortune 100 companies.

COMPANY BACKGROUND: Upon his PhD graduation, our founder turned his storage shed into a workshop to construct equipment and test the underlying technology that is now the core of Everix. With a professional, small-scale facility since 2017, Everix has generated over \$2M in revenue during its Phase 1 of technology and market validation and has sold filters at retail and small scale to dozens of OEM customers directly and to hundreds of other customers through channel partnership with Edmund Optics. Everix is now entering its Phase 2 of establishing supplier relationship with its OEM customers with de-risked operations and expanded team and capabilities.

TEAM: Hooman Banaei, PhD has over 10 years of technical experience with optical and advanced materials. He has also been a part of a 30-year-old family-owned manufacturing business learning and helping international-scale business execution. He invented Everix's core technology and started Everix in his storage shed to prove its concept. He currently manages a highly driven and talented team of engineers covering process development (Dr. Peyman Nikaeen), production (Andy Moyle and Marcela Coto), quality (Yajaira Verallis and Marcela Coto), automation (Justin Boga – coming from another filter company), and equipment development (Phil Tuttle – coming from Lockheed Martin) as well as leading OEM customer relations.

Everix will recruit highly qualified and experienced executives to lead marketing, business development and operations as well as fractional CFO services with manufacturing expertise to efficiently deploy and manage Series-A funds and set the company up from financial standpoint for non-dilutive source of funding moving forward.

PRODUCTS/SERVICES: We are now in the era of mass-deployed smart devices. OEMs are in the battle to make their devices smaller and lighter. OEM engineers are well informed of the shortcomings of traditional vacuum-coated filters and are not satisfied with their size, weight, rigidity, or prices at high-volumes. Traditional glass-based filters may cost up to 50% of the bill-of-material for a device. The cost of building, maintaining, and operating very large vacuum chambers has been cost-prohibited for applications that require large filters: auto glass, architectural glass/polycarbonate, and solar coating. Current solutions (not made in a vacuum chamber) are not capable of achieving the precision or blocking range of a high-performance optical filter.

TECHNOLOGIES: Everix, Inc. has 4 patents issued, and 6 pending applications to holistically cover the domain of our manufacturing process, its improvements and variations, device aspects of our products, apparatus used in our process, use cases of our technology in two very-large-size markets to increase our power in those markets. We have worked with a top IP firm for photonics and have not taken shortcuts.

MARKET: High-performance optical filters are a building block of 21st century technology. Our patented approach to manufacturing these filters will replace the traditional vacuum coating process for many of the applications and will expand this \$2.5Bn market. Trends are driving the need for innovation and scalability that cannot be addressed with the traditional approach: 1) miniaturization, 2) personalization of medicine and the mass deployment of health/wellness-related devices, 3) autonomous vehicles and smarter devices, 4) desire for electric vehicles and energy-efficient architecture.

DISTRIBUTION CHANNELS: Having established a higher level of credibility through distribution on the Edmund Optics marketplace (the Amazon of optical components), we are now focused on business development with OEM's to sell high volumes directly. We will license our technology in certain market segments.

COMPETITION: Everix fills the gap between these 2 categories: 1- Manufacturers of co-extruded low-performance plastic film (IR reflectors for credit cards, window films, display back-reflectors...) = 3M, PolymerPlus, 'Toray' and 2- Optical coating companies, all using traditional vacuum deposition technologies. Very high cost, glass-based, rigid, thick & some capable of extremely high performance = patents have expired so many competitors doing similar work.

FINANCIAL PROJECTIONS:

	FY 2020*	FY 2021	FY 2022	FY 2023	FY 2024
	Actual	Forecast	Forecast	Forecast	Forecast
Revenue	\$940,000	\$1,184,000	\$1,882,000	\$3,975,000	\$8,850,000
COGS	\$181,488	\$300,000	\$249,720	\$397,380	\$949,036
Gross Profit	81%	75%	87%	90%	89%
Expenses	\$1,481,150	\$1,300,000	\$3,242,415	\$5,167,490	\$7,598,803
EBITDA	(\$722,638)	(\$416,000)	(\$1,610,135)	(\$1,589,970)	\$302,161

Company Background: The year 2013 founder Beni Rachmanov met with cofounder Michael Yusupov. In finding a solution to better help readers discover new book reads and further connect writers with their readers. From mock development to presentation DBW (digital book world) in 2014 provided a gleaming interaction by the publisher with iShook ebook idea of discoverability of ebooks at the start of the dying age of major book retail stores. The founders in their prediction of the decline of retail book stores providing a new scheme of retail store and discoverability hence the iShook app was born. Where ebooks begin to form connectivity through social media. In 2015, the iShook ebook app has begun its evolution by understanding the need for connectivity between writer and reader. The hurdles were strongly in front of use but the pursuit was needed. The current big tech companies did not provide a solution of integration between writer and reader. (Where big tech will sell people's privacy but never let the content makers I.E. writers engaged directly with their followers I.E. readers.) and certainty iShook was in a dilemma of being fully able to integrate its ebook app with the big social media players. Hence, iShook evolves into a social media platform with goals of discoverability and true connectivity. Discoverability of content, Discoverability of new users, discoverability of followers a rich and comprehensive digest delivered by end-user.

Leadership Team: Our team has combined experience of over 30 years in fields such as software development, graphic design, UI design, Forex, Banking, Stocks, Bonds, Commodities, Publishing, Media, Marketing and of course making money.

Products/Services: Further, in 2020 social media has reached a decay of presenting information with only minor seconds allotted for digestion, creating a new word snippet. If a snippet is the new age of dissemination, then we indeed have a problem. Because true content can only be delivered on its whole entirely and not fragmented, this ultimately creates the decay of pure and complete uncensored content. With this said iShook ecosystem is geared for growth and not decay by creating data previews, IE snippets in association with a whole data and encompass by orbital data associated with the original data of information. "You can't learn history from Instagram. There's just not enough space." Bill Maher

Technologies/Special Know-How: We have developed technological products all to help content makers such as, Writers, journalists, authors, vloggers, musicians, and so on to connect directly with their customers. A technological ability no one has ever provided, our goal at iShook is to create as much as possible the experiences of retail available to the customer and the store owner i.e. the content maker. Technologies we own IP's to; Our own social media platform ishook.com, ebook app, messaging app, first ever blockchained social media protocol, crypto currency and rewards system blockchained which allows users to send reward points to each other read more about our tech https://issuu.com/ishook411/docs/ishook_2021_white_paper

Market: Our target market is the 2.5 billion-plus users out there in the realm of social media. The minimum average dollar value of a user per year is \$80 in e-publishing sales and \$80 value per user in ad sales, which data would show an increase of 16% of ebook sales since 2020. The eCommerce space is shown in a 2019 Statista report value at a minimum of **\$2000 per user**. This has increased close to at least double the value since covid. With this amount of dollars, we can determine the social currency value per user to increase at least \$2500 per year per user value. We are in a market share of 150+ billion dollars. iShooks goal is to reach 15% of the total market and at least 5% within the next couple of years.

Distribution Channels: Our intended target is very specific and strategized with optimizing current social media platforms in fishing new users will be our priority by signing authors writer who already have a following and social footprint we will be able to advance the growth of iShooks user base. To do this heavy marketing and content acquisition will be needed. Strategy may be provided upon request.

Competition: Facebook, Twitter, Kobo, Overdrive, Kindle, GoodReads, Whatpadd, Acadamia and more, but what makes us different is we will be providing basic users who digest information Rewards which can be redeemed for Goods and Products or services. Creating a Merit Based Social Media platform, Earn as you Learn, Rewarded for Constructive Criticism etcetera.

Financial Projections (Unaudited):

	2023	2024
Revenue	5 Million Users 25 million Cash Revenue Minimum	20 Million Users 200 million Cash Revenue Minimum

Quick Facts

Website: www.ishook.com

Headquarters Office:

1441 Broadway
NY, NY 10018

Industry: Social Media,
Publishing

Leadership Team:

Founder, Chief Architect CEO:

Beni E Rachmanov

Co-Founder Investor, CFO:

Michael Yusupov

Lead Technology Development and COO:

Kannan Marvaar

Executive Director of Design and UI:

Ben Janashvili

Seeking Financing of \$1.5M

Previous Funding: \$1.5M

Use of Funds: Brand Awareness
i.e. Marketing User Acquisition
and scalability.

Exits:

IPO within 5 years MAX. With
your investment 3 years Max.



FDA-cleared Regenerative Medicine

Portable solution allows use in-clinic
Half the cost of alternatives
Strong IP position

Clear roadmap
Relevant, experienced team
Capital efficient

The Problem:

- Doctors cannot offer clinic-based Regenerative Medicine because of lack of accessible technology
- Patients suffer due to aging and degenerative problems

The Solution:

- Portable, affordable devices and technology to empower Regenerative Medicine at the point-of-care

Customers:

- USA - Tristate Biologics, Restomed, Regenerative Ops, Febomed, RegenTx, Confluence Biomedical Innovation
- Europe – EWYA; UAE - Alumni Medical; India – OnPointBio; Vietnam - AsiaMedTechs

Business model:

- Distribution and direct sales of disposable devices to HCPs, Medical Centers and Hospitals.

Major Markets Include:

- Aesthetics & Plastic Surgery (USD 13.5B)
- Orthopedics (USD 5.5B),
- Wound healing (USD 19B)

Intellectual Property:

- Strong Patent Protection
- 8 full granted patents US and Worldwide
- Several CIPs, and PCTs

Pipeline Products:

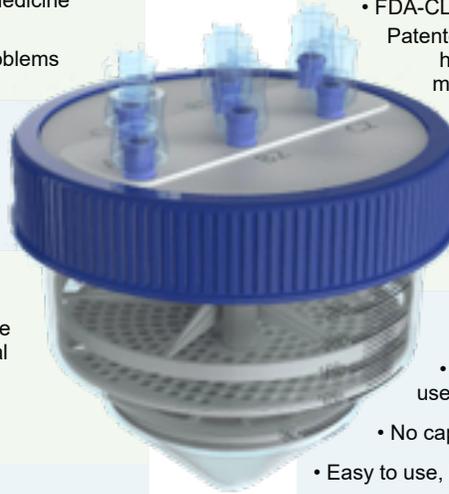
- Pipeline stem-cell therapeutic product for Osteoarthritis funded by NIH grant.
- 3D Bioprinting of tissues for wound healing therapies.

Management:

	Position	Experience
Nathan Katz, Phd.	CEO, CTO	30
Nishit Pancholi, MD, MS	COO, CMedO	15
Breanna Cox	Regulatory and Quality	10
Bret Carter	Sales	25
Peter Levy	Marketing	30

Products:

- FDA-CLEARED MiniTC® (US)
Patented, portable, disposable device that processes human fat at the point-of-care to isolate injectable microfat for regenerative medicine treatments.
- Mini-Stem System® (EU & ROW)
Patented, portable, disposable device that processes human fat at the point-of-care to isolate injectable stem cell fraction (SVF) for regenerative medicine treatments.



Benefits:

- Disposable, closed loop devices that can be used in clinic settings
- No capital costs, half the price
- Easy to use, less cumbersome
- No disruption of clinic workflow
- Can be used as a platform for clinical therapies and 3D Bioprinting of tissues

Unit Economics: Disposable Devices

- Revenue: \$650
- Cost: \$150
- Margin: \$500

Financial Summary (in millions):

	2021	2022	2023	2024	2025
Revenue	\$0.28	\$2.6	\$11.2	\$48	\$202

Capital Requirements:

- \$1.25M raised to date
- Raising \$1M - \$725k raised, at \$10M CAP

Use of Funds:

- Marketing & Sales
- Production
- Development of pipeline therapeutics

Exit Strategy:

- Merger or acquisition

Contact:

Nathan Katz, CEO
nathan.katz@jointechlabs.com
 Nishit Pancholi, COO
nishit.pancholi@jointechlabs.com



*Processed microfat -
your own body helps you heal*



Value Proposition

Company Background: Loaded Deck, LLC is a limited liability company founded as of February 24th, 2021 by Jared Vineyard to produce and bring to market the feature film Loaded Deck.

Leadership Team: Writer/Director/Producer Jared Vineyard has worked in the entertainment industry since 2005, creating films, series, plays, and commercials. Actor/Producer Kevin Sorbo is an international movie and TV star, who has both starred and produced hit shows and movies. Cinematographer Travis Prow is in constant demand, helming the camera and electrical departments of major TV show after TV show as well as feature films.

Products/Services: Loaded Deck is an exciting and funny movie in top performing genres with bankable talent about an undercover cop falls in love with the woman he's supposed to take down. When their heist goes wrong and suspicion turns on him, he has 30 minutes to prove someone else on the crew is the snitch or she's going to kill him.

Market: According to the Motion Pictures Association, the global entertainment industry – consisting of films’ theatrical and home entertainment revenue – earned \$101 billion in 2019. \$42.5 billion of that came from box office receipts. While the pandemic caused revenue to fall in 2020 with closures of theaters, the industry’s earnings have returned to growing and are expected to exceed 2019’s numbers by Loaded Deck’s expected release in 2022 or 2023.

Loaded Deck’s genres – action and comedy – are top performing ones in the industry. Its audience is broad and can be exploited throughout the world. The expected PG-13 rating of the movie means it does not preclude teenage moviegoers. Markets around the world are constantly hungry to find movies like Loaded Deck to meet the insatiable demand for new films to see in theaters, stream, watch on TV, rent, or buy.

Loaded Deck is set to compete well in worldwide markets. Prolific producer and international TV and movie star Kevin Sorbo signed on to Loaded Deck based on the strength of the script. In his words, “This is going to be a hit.”

Competition: Many independent filmmakers compete for a piece of the market, but most do not have name talent actors in their movies. According to a recently released study of independent films by AFM, there were 1,000 independent movies made in 2017. 123 were acquired by major studios.

Of the remaining 877, 60% received theatrical release. Of those 877 independent films, less than 40% had name actors. Thus, Loaded Deck, with its name talent, has a very high chance of landing theatrical distribution, where recent Kevin Sorbo movies of similar budget to Loaded Deck’s have performed very well.

Financial Projections: Both of Kevin Sorbo’s recent movies of similar budget to Loaded Deck’s have done extremely well. Let There Be Light did \$12M in sales on a \$2.3M budget. God’s Not Dead did \$140M in sales on a \$2M budget.

Financial Projections (Unaudited):

	2022 Theatrical	2023-24 Post-Theatrical US	2023-24 Post-Theatrical Foreign
Revenue	\$10,800,000.00	\$6,473,582.73	\$12,548,495.66
EBIT	\$8,300,000.00	\$6,473,582.73	\$12,548,495.66

Quick Facts

Company Name:

Loaded Deck, LLC

Contact:

Jared Vineyard

Address:

961 Bridgewood Way
Sunnyvale, CA 94089

Phone:

310-499-3847

Email:

JaredVineyard@gmail.com

Website:

www.LoadedDeckMovie.com

Industry:

Entertainment

Domain:

Feature Film Production

Writer/Director/Producer:

Jared Vineyard

Producer/Actor:

Kevin Sorbo

Associate Producers:

Erin Kiniry
Angela Anderson
Billy Holden

Actors:

Quinton Aaron
Dian Bachar
Lunden De’Leon
Elaine Mani Lee
Jamal Woolard
Alix Kermes

Cinematographer:

Travis Prow

Amount of Financing Sought:

\$2.5M

Current Investors:

Rakhi Israni
Nitesh Singh

Value Proposition

Precursor provides actionable, time-specific information to assess Geospatial risk, Space Weather Events and Earthquakes, for government, industry and financial services.

Company Background:

Established in 2017, Precursor SPC brought together a diverse group of entrepreneurs with backgrounds in Machine Learning and Atmospheric Physics. This group of recognized industry and science innovators is the catalyst for a monumental advancement in new commercial products and services for Space and the Earth. Precursor has completed multiple programs in multiple geographies to measure real-time Space Weather conditions and forecast Earthquakes days to weeks in advance.

Leadership Team:

CEO – Clive G. Cook. RNA Networks / DELL, Patagon / BSCH, Elematics
 CTO – Dr. Pierre-Richard Cornely, Valdosta State University, Raytheon, US Air Force Research Lab

Products / Services:

Precursor delivers two first-of-a-kind capabilities, Space Weather Nowcasting and Earthquake Forecasting, that provide actionable information by revealing the changing, dynamic time specific nature of Space Weather and Earthquakes.

Technologies / Special Know-How:

Precursor gathers unique data from new and existing satellite systems and ground based sensors in real-time. We then make use of advanced ML techniques to accurately report the real-time map of the ionosphere and to forecast seismic events days to weeks in advance. This has never been done before!

Market:

Precursor is in the unique position to take market leadership in the +\$50 billion market that includes Preparedness and Risk Management. Precursor introduces a significant NEW growth opportunity to the +\$25 billion Preparedness market. We believe we can quickly become a disruptor in the Insurance Linked Securities market within the +\$30 billion Risk Management segment which is growing at over 40% per year. Precursor’s capabilities are delivered as SAAS based products.

Competition:

Precursor is bringing First-of-A-Kind capabilities that will further drive innovation, the introduction of new products and services, revenue growth and create a dynamic new market segment, Geospatial Risk. Legacy providers, in both the commercial and government areas, of data, data analytics and services have failed to innovate or adopt the use of technology to create new insights and commercial value.

Quick Facts

Company Name: Precursor SPC

Contact: Clive G. Cook, CEO

Address: Precursor SPC
 925 Federal Ave E.
 Seattle, WA 98102

Phone: (503) 740-7564

Email:
 clivegc@precursor-spc.com

Website: www.precursor-spc.com

Industry: Space, Environment
 Analytics, Insurance &
 Reinsurance

Domain: Geospatial Environment,
 Space Weather, Earthquakes

Bank: Silicon Valley Bank

Law Firm: LanePowell PC

Number of Employees: 10

Leadership Team:
 CEO – Clive G. Cook
 CTO – Dr. Pierre-Richard Cornely

Amount of Financing Sought:
 \$4 million

Current Investors: CityLight,
 Quadrant Management

Use of Funds: Operations,
 Engineering, Business
 Development

Auditor: NA

Financial Projections (Unaudited):

	2021	2022	2023	2024	2025
Revenue (dollars thousands)	\$200	\$4,000	\$12,000	\$28,000	\$60,000
EBIT (dollars in thousands)	-	-	-	-	\$8,000

Value Proposition

Company Background: *Prepps, the LinkedIn for students and colleges, is the first online database that allows a college to filter student profiles by GPA, low-income zip code, and career interest. This platform and mobile app digitally connects students and colleges, tearing down barriers of traditional recruiting.*

Leadership Team: *Christian Dupervil, Co-Founder, holds a Master's degree in Higher Education Administration along with over 8 years of experience in college admissions. Derek Cromwell, Co-Founder, is active duty military with over 7 years of experience in high school recruitment. Nicole Givens, VP of College Partnerships has over 15 years experience in college admissions with over 8 years serving as a Director of Admissions.*

Products/Services: *Elite colleges are not visiting underserved communities. Private colleges continue to fail at meeting diversity goals. Prepps allows institutions to expand their outreach and connect with low-income students. Prepps will be the first and only platform to allow a college to filter specifically for student profiles in low-income zip codes and send a message or invite to apply that the student immediately receives due to the Prepps mobile app notification.*

Technologies/Special Know-How: *Our team possesses over 23 years of experience in college admissions leadership along with extensive research in pursuit of a graduate degree. We hold intimate knowledge of where colleges are failing and what colleges prioritize.*

Market: *There are over 4,000 colleges and universities within the U.S. The target market will be all institutions, but particularly private colleges as they struggle most with diversity. Prepps will be free for students and charge colleges a monthly subscription that equates to 1% of their current marketing spend, \$5,995/month. It will only take 100 colleges to reach \$7.2M in revenue.*

Distribution Channels: *Our student acquisition is done in-person through high schools along with paid ads on Tik Tok, Facebook, and Instagram. College acquisition is done via email campaigns and paid ads on LinkedIn.*

Competition: *The vast majority of spending in digital recruiting is absorbed by Facebook and Google. They are the main competition. These pay-per click ads are meant to generate leads or website visitors. Our focus is on establishing connections that benefit underserved communities. Prepps allows a college to make instant connections due to the notifications in the mobile app. The specific filter for low-income zip codes and instant connections on the mobile app are what set Prepps apart.*

Quick Facts
Company Name: Prepps

Contact: Christian Dupervil

**Address: 269 Moore Hill Drive
 Southington, CT 06489**

Phone: 860-913-8378

Fax:

Email: christian@prepps.com

Website: www.prepps.com

Industry: Education

Domain:

Bank: Brex Business Account

Law Firm:

Patent Estate:

Number of Employees: 4

Leadership Team:
Christian Dupervil
Derek Cromwell
Nicole Givens

Amount of Financing Sought:
 \$430,000

Current Investors
 N/A

Financial Projections (Unaudited):

	2022	2023	2024	2025	2026
Revenue	1.4M	3.6M	7.2M	16.4M	34.6M
EBIT (dollars in thousands)	600,000	2.1M	4.8M	10.3M	22.4M



Personalized Digital Musculoskeletal Care

Company Background: Tenzr Health backed by the Mayo Clinic and Techstars, combines intelligent wearables sensors, gamification and healthcare expertise to provide clinicians and patients with motivation, guidance, and certainty for musculoskeletal care.

Leadership Team has expertise in digital health, wearable technologies, go-to-market in physical therapy/medicine & scaling/exiting medical device startups. Lukas-Karim Merhi, CEO/Cofounder, serial entrepreneur with experience in healthcare and consumer wellness packaged goods. Gautam Sadarangani (MAsc.), COO/CTO/Cofounder, led and scaled Systems Engineering at a class III medical device startup, Lungpacer Medical, through their Seed, Series A, IDE approvals through FDA's breakthrough devices program. Gabriel Griego, CMO, has 25+ years of go-to-market expertise taking physical medicine products, like TENZR, from launch to \$100 Million ARR (Powerbar, Cool Systems, AlterG, FOTO, LifeGlider)

Products/Services: TENZR Health platform enables physical therapists to provide guidance, feedback and motivation to their patients outside the clinic. TENZR makes rehab exercises fun and engaging through precise sensor-driven rehab games, monitors recovery and uses population data to provide insights to promote more effective rehabilitation. TENZR is focused on critical joint injuries, due to TENZR's proprietary patent-pending sensing technology and are starting with hand, wrist and elbow injuries such as wrist fracture, wrist arthritis, carpal tunnel, tennis elbow affecting over 30M Americans.

Technologies/Special Know-How: The company's TENZR technology is foundational for numerous product capabilities: Sensor based real-time measurement of key clinical parameters: Guided Exercises: via fun and interactive games to ensure accurate rehab Always-on activity tracking: insights for healthy hand and wrist use Data flywheel: improvement of rehab protocols leveraging population data

Market: Outpatient physical therapy rehabilitation in the US is a \$34 billion market, growing at 6% annually with industry publications reporting 47% of physical therapy sessions are for hand, wrist and elbow injuries. Target market: Initial focus is the 30M North Americans suffering from wrist and hand pain due to critical joint injuries caused by wrist fractures, arthritis, stroke, spinal cord injuries, carpal tunnel syndrome, tennis/golfer's elbow. Rehab-as-a-Service: clinic & patient subscriptions with high gross margins. Distribution: Customers acquired via clinical partnerships & digital marketing

Competition: Digital physical therapy startups such as Kai Health, Sword Health, Hinge health and others, which are focused on preventing back and knee pain from worsening to the point that it needs physical therapy or surgical interventions. Tenzr instead supports patients who do need physical therapy. Tenzr's key differentiators include: the ability to assess various aspects of joint health beyond range of motion, the use of gamification to retrain bad movement, and the ability to track critical joints better than others due to proprietary sensing technology.

Financial Projections post Commercial Launch

Table with 6 columns: Revenue, EBIT, Year 1, Year 2, Year 3, Year 4, Year 5. Values range from \$363,465 to \$68,349,545.

CONFIDENTIAL: All information contained in this document is confidential and is the sole property of BioInteractive Technologies Inc. Any reproduction in part or whole without the written permission of BioInteractive Technologies Inc is prohibited

Quick Facts
Company Name: TENZR Health
Contact: Lukas-Karim Merhi
Address: Seattle, WA.
Contact: 206-536-7410
Website: https://tenzrhealth.com
Industry: Healthcare
Domain: MedTech/ Digital Health
Bank: Vancity Credit Union
Law Firm: Labarge Weinstein
Patent Estate: WSGR
Number of Employees: 12
Amount of Financing Sought: \$1M, \$400K committed
Current Investors: Torsten Kanisch (Lead), Asymmetry VC, Particular Ventures, Pacific Hi-Tech Investments, Wilson Sonsini Investments, Techstars, Mayo Clinic, Seattle Angel Conference, Healthcare Angel investors
Use of Funds: US Market Entry
Investment History: \$3.2M (Angels, Grants, VC)

PARTNERS



MODUS CREATE

Modus Create is a consulting firm that helps companies transform for success in the digital future. Through a collaborative engagement model, we help our clients with product strategy, application design/build, user experience, and process change.



PAT SHERIDAN, CO-FOUNDER & MANAGING PARTNER, MODUS CREATE

Pat is focused on the intersection of design, technology, and business. He saw the need for a high-end product consulting firm built with open-source team design and the concept for Modus was born. Pat helps clients see new ways to tackle challenges with emerging technology and brings his unmatched passion to work every day. As a serial entrepreneur and active startup mentor, he's a co-organizer of NoVa.JS and NYC.JS. He is a 2011 graduate of Mind Share, received his MBA from Georgetown University, where he is currently an Entrepreneur-in-Residence, and holds a BFA from the Corcoran College of Art and Design, where he currently serves as an advisory council member for the George Washington University Columbian College of Arts and Sciences.



NEXT powered by SHULMAN ROGERS

NEXT disrupts the legacy legal industry by offering a broad range of fixed fee solutions (stand-alone products and annual legal plans) delivered by senior attorneys with valuable business expertise. NEXT solves the problem that startup and emerging growth companies face when launching their business as well as scaling: lack of access to predictable legal fees, seasoned attorneys, the latest technology and key business services. We use cutting edge technology platforms to deliver real efficiencies, transparency and a collaborative environment for clients, attorneys and investors. NEXT partners with its clients to de-risk their business and get to the NEXT level, together reaching each milestone of success. NEXT is powered by Shulman Rogers, a full-service law firm with nearly 100 attorneys offering superior service across a wide range of practice areas. The firm also offers robust personal services such as residential closings and trust and estate planning. Shulman Rogers has earned its reputation for providing quality representation, business insight and client value, serving as a highly attractive alternative to larger, higher-priced firms and smaller, less diverse firms. Learn more at ShulmanRogers.com.



ANTHONY MILLIN, NEXT CHAIR & PARTNER, SHULMAN, ROGERS

Anthony Millin is the Chair of NEXT and a trusted legal and business advisor to startup, early-stage, and emerging growth companies. As a corporate and securities attorney, a successful serial entrepreneur, and a venture capitalist, Anthony brings a unique legal and business perspective to advising his clients. Anthony understands firsthand what it takes to start, scale and manage a company, to successfully prepare for and run a fund-raising process, and to address the legal issues faced by a startup. Another specialized skill set Anthony brings to the table is his China-based experience, assisting early-stage and middle-market companies interested in conducting business in China or seeking direct foreign investment from China. Anthony also serves as a Venture Partner at Urban Us, a seed-stage VC firm. Contact Anthony at amillineshulmanrogers.com.

PARTNERS

WILSON SONSINI

WILSON SONSINI GOODRICH & ROSATI @WILSONSONSINI

Wilson Sonsini Goodrich & Rosati is the premier legal advisor to technology, life sciences, and other growth enterprises worldwide. We represent companies at every stage of development, from entrepreneurial start-ups to multibillion-dollar global corporations, as well as the venture firms, private equity firms, and investment banks that finance and advise them.



COURTNEY MATTESON, ASSOCIATE, WILSON SONSINI GOODRICH & ROSATI

Courtney Matteson is an associate in the Washington, D.C., office of Wilson Sonsini Goodrich & Rosati, where she advises public and private technology companies at all stages of growth and the firms that invest in them. During law school, Courtney was a law clerk for the corporate group in the firm's Washington, D.C., office, where she assisted in the representation of emerging companies, including with regards to formation and corporate governance issues, venture capital financings, and mergers and acquisitions. As a student at Georgetown University Law Center, she was the President of the Corporate & Financial Law Organization and worked as a Research Assistant and Teaching Assistant for the Georgetown Center on Privacy and Technology.



AEG

AEG is a growing and profitable company that provides elite business advisors and midmarket CEOs unprecedented business development and peer-to-peer networking opportunities through an ecosystem of city-based communities. Deliberate culture and technology create deep personal relationships to drive fast and efficient business referrals that accelerate business development and growth for these advisors and CEO peer groups.



MARK HAAS, CEO, AEG

Mark Haas is President of Research and Organization Management, a strategy development and performance management consulting firm based in Washington, DC. He advises executives and Boards on diagnostics, strategy, business models and performance management aimed at growth, strengthening operations and agility. His consulting includes leadership training for Tanzanian energy executives, developing curricula to train consultants in 40 countries for an international bank, crafting strategy and innovative business models for a \$120 million nonprofit, emerging two scientific associations, reorganizing a biomedical research agency, revitalizing a human service nonprofit and developing strategy for a national vital records enterprise.

PARTNERS



LAUREN B. ZIEGLER, OF COUNSEL, NEMPHOS BRAUE, LLC

Lauren B. Ziegler is Of Counsel at Nemphos Braue, where she represents startups, emerging and mature private companies, and investors in a variety of corporate, securities and business law matters. She regularly assists clients with mergers and acquisitions, capital raises and securities laws compliance, technology transactions, entity formation and governance, joint ventures, business structuring, and contract management and negotiation. She is a member of the Advisory Board of GEM (Girls' Empowerment Mission), and in 2019, was appointed by Governor Hogan to the Park Advisory Commission. She is also a recipient of The Daily Record's Leadership in Law Award.

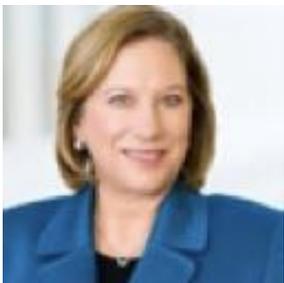


NEMPHOS BRAUE, LLC

Proven experts with a dedication to their clients and the law, Nemphos Braue attorneys are accomplished counselors in all areas of corporate law. They offer big firm experience, with boutique service, and focus on being strategic business partners to their clients. From venture capital, private equity and financing, to intellectual property, mergers, and acquisitions, Nemphos Braue is a different kind of law firm, supporting entrepreneurs, emerging and mature companies.

NORTHERN VIRGINIA CHAMBER OF COMMERCE

The Northern Virginia Chamber of Commerce (Northern Virginia Chamber), the Voice of Business in Northern Virginia™, represents over 650 local employers with more than 500,000 regional employees. The Northern Virginia Chamber is the leader in advancing innovative solutions to the region's priorities in transportation, education, workforce, and economic opportunity. For 90-plus years, the Northern Virginia Chamber has been working hand-in-hand with companies in the region to build a strong business community. To learn more about the Northern Virginia Chamber, please visit <http://www.novachamber.org> and follow the Northern Virginia Chamber on Twitter: @NOVACHamber



JULIE COONS, PRESIDENT & CEO, NORTHERN VIRGINIA CHAMBER OF COMMERCE

Julie Coons is a transformative business leader who delivers unprecedented revenue and profit growth through innovation, operational excellence, and cultural change. She is President & CEO of the Northern Virginia Chamber of Commerce, the Voice of Business in Northern Virginia™, representing local employers with more than 500,000 regional employees. The Northern Virginia Chamber is the leader in advancing innovative solutions to the region's priorities in transportation, education, workforce, and economic opportunity. For 90-plus years, the Northern Virginia Chamber has been working hand-in-hand with companies in the region to build a strong business community.

PARTNERS



MONTGOMERY COUNTY ECONOMIC DEVELOPMENT CORPORATION

The Montgomery County Economic Development Corporation (MCEDC) is a 501 (c)(3) nonprofit organization created to promote economic growth in Montgomery County, MD, and support companies in achieving business success. Our retention and recruitment professionals help find the ideal location, attract top talent, and understand current market conditions.



BENJAMIN WU, PRESIDENT & CEO, MONTGOMERY COUNTY ECONOMIC DEVELOPMENT CORPORATION

Benjamin H. Wu is the President and CEO of MCEDC. An accomplished executive and internationally recognized technology policy expert, Wu brings to MCEDC a dynamic portfolio of over three decades of professional experience working directly with industry around the world and leading operations at the highest levels of our nation and state. He has a distinguished career focused on technology-led economic development, as well as a proven record of driving transformative initiatives and creating collaborative alliances with industry, government, and academia throughout the country and in Maryland.



FIRST FINANCIAL GROUP

Headquartered in Bethesda, Maryland, First Financial Group is a complete financial services firm - one of the largest independently owned businesses of its kind in the Mid-Atlantic region. The firm employs over 140 representatives and 1,200 licensed brokers. Business services include Executive Benefits Planning, Key Person Planning, Qualified Retirement Plans, Deferred Compensation Planning, Group Benefits, Buy-Sell Planning, and Succession Planning.



DEVON CURY, CAP®, DIRECTOR ADVANCED PLANNING, FIRST FINANCIAL GROUP

Devon Cury is the Director of Advanced Planning for First Financial Group, with more than 25 years of experience in wealth management, investment management, and risk management. Before joining FFG in 2014, he held executive leadership roles at Advancement Concepts and AXA Advisors. He specializes in working with business owners and executives on strategies to reward, retain, and recruit top talent. Devon has completed the Retirement Specialist Certification from the Wharton Business School and holds the Certified Advisor of Philanthropy designation.



SUNTRUST BANK

SunTrust Bank is an American bank holding company. The largest subsidiary is SunTrust Bank. It had \$199 billion in assets as of March 31, 2018. SunTrust Bank's most direct corporate parent was established in 1891 in Atlanta, where its headquarters remain. As of September 2016, SunTrust Bank operates 1,400 bank branches and 2,160 ATMs across 11 southeastern states and Washington, D.C. The bank's primary businesses include deposits, lending, credit cards, and trust and investment services.

PARTNERS



CHRISTOPHER ROSS, MANAGING DIRECTOR, SUNTRUST PRIVATE WEALTH MANAGEMENT

Chris Ross is a Client Advisor with SunTrust Private Wealth Management. Chris offers clients more than 25 years of comprehensive wealth management experience, leading a team of specialists in investments, financial planning, credit, and estate strategies. He received an MBA from the College of William & Mary. He is involved with several local and community activities, including coaching youth sports. Chris serves on the board of the Historical Society of Washington, DC, and is involved with the Maryland Historical Society.

REFRACTION

REFRACTION

Refraction is a leading innovation hub in Northern Virginia, focused on fostering innovation and entrepreneurship by nurturing and mentoring startups and high-growth companies to help create jobs in the greater Washington region. In five years, more than 100 member companies have collectively raised over \$250 million in capital. Refraction's partners include Amazon, Cox, Cvent, Fairfax County, Arlington County, Loudoun County, CIT, Blu Ventures, Smart City Works, Virginia Tech, and George Mason University. It recently launched the Northern Virginia Smart Region Initiative, a new effort to accelerate smart city tech companies and raise the region's profile as a national hub for smart city technologies.



ESTHER LEE, PRESIDENT & CEO REFRACTION

Esther Lee is the President and CEO of Refraction, a technology innovation hub in Northern Virginia, focused on fostering innovation and entrepreneurship by nurturing and mentoring startups and high-growth companies. Prior to joining Refraction, Esther served as Secretary of Commerce and Trade for the Commonwealth of Virginia, where she oversaw 14 state agencies, responsible for economic development, job creation, innovation and entrepreneurship, small business, tourism, trade, housing, community development, and labor policies for the state. In that role, she led Virginia's successful bid for Amazon's second headquarters (HQ2).

MARYLAND TECH COUNCIL VENTURE MENTORING SERVICE (MTC VMS)

The Maryland Tech Council Venture Mentoring Program (MTC VMS) is one of the leading team mentoring services available in the State of Maryland that is both highly sophisticated and results-driven. It exists to foster an environment that encourages innovation while expanding financial and business opportunities for tech, cyber, and life science start-ups. The MTC VMS Program provides free team-based mentoring services to qualified Maryland-based tech and life science venture CEOs who are accepted into the program. Since the MTC VMS program began, more than 45 ventures have enrolled & \$55.MM has been raised in capital & grants. More than 13,000 volunteer hours have been contributed by mentors & managing committee members, with mentor training programs scheduled monthly across the State of Maryland. More than 225 mentor team meetings have taken place. The MTC VMS program has trained more than 105 mentors.



PARTNERS



SALLY STERNBACH, FOUNDER, MD TECH COUNCIL VENTURE MENTORING SERVICES

Sally Sternbach retired in 2016 after leading both the Montgomery County Department of Economic Development and Rockville Economic Development, Inc. for 14 years. In her prior professional life, Sally spent 19 years with AT&T federal sector, taught accounting and finance, ran a social services non-profit in NYC and a tourism development organization in West Virginia. Her proudest accomplishments, aside from her family, include national and international gold medals in rowing. She is married to David Sternbach, a former professional musician turned clinical social worker and author of more than 100 articles on performance psychology; they have lived in Montgomery County since 1980.



DINGMAN CENTER FOR ENTREPRENEURSHIP, UNIVERSITY OF MARYLAND

The Dingman Center for Entrepreneurship is a top-tier entrepreneurial institute recognized around the world as a leader in enterprise creation. The Dingman Center is continuously pushing the boundaries of teaching and learning with its focus on practical entrepreneurship, global innovation, and international classroom experiences. The Center promotes opportunities that provide maximum resources to start-up businesses in terms of ideation, execution, and financing; and that support its mission to take entrepreneurs “from the back of a napkin to the first \$1 million in financing.”



HOLLY DEARMOND, MANAGING DIRECTOR, DINGMAN CENTER FOR ENTREPRENEURSHIP

Holly DeArmond joined the Dingman Center in September 2012 as Assistant Director, Events and Marketing and in 2018 was named Interim Director. She is currently leading the Dingman Center in support of its mission to build a community that discovers, equips, connects, and celebrates entrepreneurs. Key responsibilities include oversight of the event and marketing strategy; student venture creation programming; and integration with Smith School entrepreneurship curriculum and research activities.



KEIRETSU FORUM

Keiretsu Forum is a global investment community of accredited private equity angel investors, venture capitalists, and corporate/institutional investors. Keiretsu Forum was founded in the San Francisco East Bay in California in 2000 by Randy Williams. Keiretsu Forum is a worldwide network of capital, resources, and deal flow with 53 chapters on 3 continents. Keiretsu Forum members invest in high-quality, diverse investment opportunities. Keiretsu Forum and Keiretsu Capital (the exclusive worldwide fund partner of Keiretsu Forum) are ranked as the most active venture investors in the USA. The Keiretsu community is also strengthened through its involvement in social and charitable activities.

PARTNERS



FITCI - FREDERICK INNOVATIVE TECHNOLOGY CENTER, INC

The Frederick Innovative Technology Center, Inc. (FITCI) is a business incubator and accelerator designed to cultivate entrepreneurship in Frederick, Maryland. FITCI specializes in the strategic business support of local entrepreneurs in the early stages of mostly science and technology-based businesses: Biotechnology, Information Technology, Renewable Energy, and Cyber Security. FITCI currently has two locations in Frederick, MD, and 52 client companies. We have served over 125 startup companies and helped to create more than 800 jobs in Frederick County since 2004. FITCI programs are a combination of classes, advising and events to address three fundamental needs for emerging companies: Coaching, Connections, and Capital. The secret sauce to our incubator is FITCI's signature program called Strategic Growth and Advisory Board (SGAB) where proven and seasoned CEOs are coaching FITCI's startup companies.



THE BALTIMORE ANGELS

The Baltimore Angels is an angel investor group based in Baltimore, MD. Founded in 2009, its mission is to invest profitably in the regional entrepreneurial ecosystem and advance early-stage innovators to the next stage of capital formation. Its vision is to be the most trusted resource for angel capital investment and entrepreneurial mentorship in the Greater Baltimore region. A new generation of angel investing comes to Baltimore. If you are a tech entrepreneur or community-minded investor, please be in touch with Baltimore Angels. This is not your father's (or your uncle's) investment group. Our investors are current and cashed-out entrepreneurs who have "done it" and can help other entrepreneurs advance to the next stage. We're looking for entrepreneurs with a strong vision and who are just beyond a friends-and-family round. We meet bi-monthly in Baltimore and welcome interested investors and entrepreneurs in the Baltimore/Washington area. <http://baltimoreangels.com>



STARTUP GRIND-COLUMBIA, MD

Startup Grind-Columbia, mid-Maryland Chapter is part of the largest global community for innovation, entrepreneurship, and the startup community. We're actively educating, inspiring, and connecting more than 2MM+entrepreneurs, 600+ cities, and 130+ countries. We nurture startup ecosystems through mentorship, advisory services, education, inspiration, access to capital, and most importantly, connecting members with the resources we need to have the best opportunity to grow phenomenally successful ventures. We exist to help others before ourselves, give first not take, and make friends, partnerships, and collaborate and not just contacts or complete.

PARTNERS

Angels + Life.Sci Investors

ANGELS + LIFE.SCI INVESTORS

Formed in 1996, the Angels + Life.Sci Investors Network is organized under NJAngels.net. We are a manager-led, loosely organized network of investors and accredited Angels, Coaches, and Experts who Sponsor world-class Entrepreneurs. Our colleagues have deep experience and technical domain expertise in all of the life sciences disciplines in which we are involved, including nanobio tools, materials, and devices: tele-diagnostics, augmented healthcare & remote patient monitoring, automation and robotics, & advanced chemistry for drug discovery. We are keen on CEOs who are focused on improving Patient-outcomes and developing better, faster, less invasive, less painful, and less expensive healthcare solutions by discovering new technologies to commercialize: drug discovery, genomic diagnostics, advanced imaging, wound healing, and stem cell therapies. For more information, please email Dan Conley at DanConley@NJAngels.net.



INSTITUTE FOR EXCELLENCE IN SALES @IESBD

The Institute for Excellence in Sales (IES) helps sales professionals worldwide and in the DMV crush their quotas. IES is your trusted partner for the best sales services, products, and training in the world. We have monthly programs in Tyson's Corner, VA for sales pros featuring presentations and workshops by some of the greatest sales thought leaders and authors on the planet, such as Neil Rackham, Challenger Sale author Matt Dixon, and The Referral Coach Bill Cates. The IES runs sales programs for companies, Women in Sales, and Millennials in Sales. IES also holds the Mid-Atlantic region's only award program that recognizes corporate and organization sales excellence for companies that have exhibited greatness in sales or BD. Past award winners include Everfi, DLT Solutions, Iron Bow, and Deltek. For more info visit i4esbd.org.



ANNUAL WHARTON DC INNOVATION SUMMIT

The Annual Wharton DC Innovation Summit brings together investors, innovators in industry and government, policymakers, entrepreneurs, academic leaders, and others. The Summit has earned a reputation as a high-value, high-impact resource for entrepreneurs, business executives, government officials, and others dedicated to improving their organizations by leveraging the power of innovation and entrepreneurship. The DC Summit offers an interactive environment to help you find public and private sector partners with the resources and interest to help you succeed. The Summit has attracted over 1,700 attendees (representing over 400 private and public organizations) who are eager to listen and interact at a full day of keynote and other sessions, networking breaks, and a concluding reception. The 2019 Summit was the best to date, and we're looking forward to an even better event in Spring, 2020. Learn more at WhartonDCInnovation.com.

PARTNERS

ANNUAL WHARTON DC INNOVATION SUMMIT

Entrepreneurship is one of the world's most powerful forces for positive change. Georgetown Entrepreneurship seeks to instill an entrepreneurial mindset in students, foster an entrepreneurial culture across the university, support the successful growth of alumni ventures, and leverage the power of entrepreneurship to make an impact in the world beyond Georgetown.

In the spirit of Georgetown's Jesuit roots, and from its home in the McDonough School of Business, the Initiative offers an array of courses and co-curricular programs to serve the campus-wide Georgetown University community. For alumni, offerings include mentorship, networking, the Georgetown Venture Lab, and an angel investment network, in partnership with the Georgetown Alumni Association.

JEFF REID, FOUNDING DIRECTOR, GEORGETOWN ENTREPRENEURSHIP INITIATIVE, GEORGETOWN UNIVERSITY'S MCDONOUGH SCHOOL OF BUSINESS

Jeff Reid is the Founding Director of the Georgetown Entrepreneurship Initiative and Professor of the Practice of Entrepreneurship at Georgetown University's McDonough School of Business. Reid is a catalyst for entrepreneurship and a well-known leader in entrepreneurship education. In 2009, Reid launched the Georgetown Entrepreneurship Initiative to catalyze entrepreneurial thinking and activities across Georgetown University and impact the growing DMV startup community. Previously, Reid founded UNC's Center for Entrepreneurship and grew it to a No. 1 national ranking by Forbes & Princeton Review, and was chosen by his peers and Entrepreneur magazine as one of the top five entrepreneurship center directors in the United States. Before coming to Georgetown, Reid held leadership roles at NFTE, DLA Piper, and DigitalBridge Communications.

RYAN & WETMORE, P.C.

Ryan & Wetmore is a full-service accounting and management consulting firm, servicing the Northeast/ Mid-Atlantic region since 1988. What makes us different from other accounting firms is our proactive approach. We work hard to earn our clients' confidence by encouraging open communication year-round. This approach has enabled us to help clients become more efficient, more competitive, and more profitable. Through our numerous management engagements, we have become trusted, unbiased advisors.

PETE RYAN, CO-FOUNDER & PARTNER, RYAN & WETMORE

Pete co-founded Ryan & Wetmore in 1988, a 3 office, 35-person firm serving the Mid-Atlantic region. He currently works with clients to address tax, audit, and accounting issues. He also has significant experience in international tax matters and business consulting services. His expertise extends to Healthcare organizations, Construction and Real Estate, Government contractors, Technology, Manufacturing, and High Net Worth Individuals. Pete has served on the Board of Directors for several organizations. He is an active member of the Healthcare Advisors Association, the Real Estate and Construction Association, the CPA Manufacturing Services Association, the Virginia Transportation Construction Alliance, and the Construction Financial Management Association.



PARTNERS

ETS Enterprise
Transformation
Solutions



ENTERPRISE TRANSFORMATION SOLUTIONS **INES LEBOW, FOUNDER AND PRINCIPAL**

Ines LeBow is the Founder and Principal Startup Consultant at Enterprise Transformation Solutions (ETS), which advises entrepreneurs on how to position themselves for funding. Over the course of her 30+ years in the industry, Ines has helped companies secure more than \$800M in funding, led start-ups and turnarounds for companies with up to \$500M in revenue, managed 11 M&A transactions, and guided 9 companies to a successful exit. With expertise spanning Operations, Executive Leadership, and Mentoring, Turnarounds, Revenue implementation, Engineering, as well as Communications, Ines has helped many companies prepare for VC and angel investment. Her experience as a senior executive in Telecommunications and Technology includes growth and operations with Accenture, Xspedius, Broadsoft, MegaPath, SkyTerra, WorldCom, MFS, Brooks Fiber Properties, Contel ASC, Viatel, CFN Services, and AM3

Ines is an expert speaker on investor funding for entrepreneurs and business change management. She has appeared on Arnett Report, MDTV, Leaders of the Roundtable. She has a bachelor's degree and 2 master's degrees from American University where she coaches the Entrepreneurial program and is a judge for the George Washington University new venture competition. She is a strategic partner and Coach for The Big Idea CONNECTpreneur Forum, serves on numerous boards, and is fluent in Spanish.

ATTENDEES

As of 1pm 11 23 21

SPEAKERS			
First Name	Last Name	Title	Company

Tien	Wong	CEO	Opus8, Inc.
Patrick	Sheridan	Co-Founder and Managing Partner	Modus Create

PRESENTERS			
First Name	Last Name	Title	Company

Carolyn	Thompson	CEO	Aravenda
Sergey	Guzev	CEO and Co-founder	Best Ever Events
Milton	Cohen	CEO	Caring Closures International
Maxwell	Wieder	CEO and Co-Founder	Counter-Intuitive Cooking Inc.
Jim	Keeney	President	Dapt Tech
Hooman	Banaei, PhD	CEO and Co-Founder	Everix
Beni	Rachmanov	Co-Founder	iShook
Nishit	Pancholi	Co-Founder, COO	Jointechlabs Inc.
Jared	Vineyard	Director	Loaded Deck
Clive	Cook	CEO	Precursor SPC
Christian	Dupervil	CEO	Prepps
Lukas-Karim	Merhi	CEO	TENZR Health

ATTENDEES			
First Name	Last Name	Title	Company

Athena	Abate	Operations Director	Banneker Partners
Jad	Abi Samra	CTO	Vibly
Mohammed	Abouelsoud	CEO	U: The Mind Company
Tarek	Abousalem	Managing Partner	ElementOne Digital
Sadreddin	Aboutorabi	President, CTO	SEAMA Inspections Inc
Josh	Adman	Managing Partner	Moneta Park Group
Moses	Agbene	Founder&CEO	Mosag's Star Enterprise
Ayman	Ahmed	Technology Partner	Trend Forward Capital
Arunkumar	Akkineni	Technical Product Manager	Stealth startup
Joseph	Alfred	CEO	Ally Power Inc.
William	Allen	Adjunct Professor	University of Missouri
Walt	Anderson	Managing Director	Avealto
David	Anderson	CEO	EvenFlow AI
Angela	Anderson	CEO/Owner	AAITM
Bill	Anderson	President	Generations Advisors
Angie	Andrade	Founder	TotalBodyFit NYC
Lana	Andreeva	Growth Analyst	BitWide
Rosauro	Angeles	Prime Property Land Owner	Land Owner
Jim	Appiah		Focus group of companies
Justin	Archer	Founder	Toolbox
Matthew	Arciuolo	VKTRY Founder/CTO	VKTRY Gear LLC
Agustin	Argelich	Principal Consultant	Argelich Networks
Margia	Argüello	Senior Manager, Business Development	Maryland Department of Commerce
Paul	Armijo	CTO	Avalanche Technology
Ekta	Arora	Lead	KiwiTech
Rick	Arthur	CIO	Hartman Advisors
Houman	Asefi	BDM	Cisco
Cihan Fuat	Atkin	Founder and CEO	XCINEX
Derek	Auito	Partner	Dentons US LLP
Darrin	Auito	Partner	HEA Law PLLC
Geri	Averytt	CEO	Green&CleanDC
Marco	Avila	Chairman of the Board & President	Maryland Hispanic Chamber of Commerce
Kyle	Badgley	Investor	Perfect balance investments
Bert	Baker		
Pranali	Bakhai	Lead of Value Proposition	Esurgi
Mark	Baldino	CEO	FireBot

Daniel	Ballin	CEO	Ideas Crucible
Hooman	Banaei	CEO	Everix Optical Filters
Riko	Banardi	Member/Investor	Robinhood Ventures
Afzal	Bari	COO	National Journal
Josh	Barnes	Founder/COO	Harbor Designs & Manufacturing
Karen	Bartoletti		
Todd	Batchelor	Partner	Cherry Bekaert LLP
Fernando	Batista	COO	InvestUSC
Blake	Baumgardner	Director of Business Development	Gigzilla
Arthur	Bavelas	CEO	Tbg
Jay	Beam	Managing Director	Adasel Global Partners LLC
Samantha	Bell	COO	Personix
Lauren	Bell	Managing Director	LaCire, LLC
Samantha	Bendt	CEO	Aquator Learning
Tash	Benjamin	VP, Business Development	TKing Enterprises
Christopher	Bennett	Founder/Attorney	T-I-L(R)
Anna	Benson	Marketing	Architessa
David	Benson	President	Architessa
Ali	Berjaoui	CEO and Co-Founder	NuBoxZ
Beth	Berman	EOS Implementer, Peer Group. Leader	Compellications
Ryan	Bernard	Investor	Updata Partners
Carleigh	Berryman	CEO	Viva Vita
Anirban	Bhattacharyya	CEO	Amplio Global Inc.
Adam	Bianchi	Head of Engagement	CliniPose
Lauren	Bigelow	CEO	GCN
Matthew	Bilsky	CEO	FLX Solutions, Inc
Hans Peter	Bissinger	CEO	FermX
Augustus	Boateng	Founder	Novative
Sam	Bogoch	CEO	Axle ai
Jill	Bondurant	Director of Marketing & Communications	Nemphos Braue
Mary beth	Borgwing	President	The CyberGuild
Louis	Bosse	Financial Services Provider	New York Life
Mohamed Amine	Boudjouadi	CEO	Sarl Aerosun Farm
Joe	Bouffard	CEO	FULFFLD
Diane	Bouis	Manager	U of M Innovation Partnerships Startup Incubator
Lee	Bouyea	Managing Director	FreshTracks Capital
Brent	Bowles		American University
Lance	Bowling	Project Development	Michelson Group
Richard	Bristol	President	Bristol Advisory
Dwika	Budhyantara	VP Collab	PT Hata Indonesia Sejahtera
Damien	Budnick	CEO	TBUDX LLC
Jenn	Burka	Senior Associate	Evolv Ventures
Joshua	Bylsma	CEO	Tradion
Amanda	C	CEO	FitChef Toronto Ltd.
Ignacio	Calles	CFO	SRA
Lena	Camara	CEO	Lottery System
Christian	Camarce	Partner	Sterne, Kessler, Goldstein & Fox PLLC
Anthony	Cammarata	CEO	Startupcannon
Gabrijela	Car	Founder	GoGroom
Joe	Carlin	Managing Director	JonXeone Capital
Sue	Carr	President	CarrTech
Zach	Castaneda	CEO	Shofeur Inc.
Charlie Ruth	Castro	Director	Liberii
Rick	Chakra	CEO	Armada IQ
Mrinmoy	Chakraborty	Board Director	Intelgic Technologies
Andy	Chalonec	Founder / Consultant	Cost Caddies
Ramesh	Chandra	CEO	Mepc Inc.
Michael	Chea	Founder	CMG
George	Chen	Principal	Nautilus Venture Partners
Chris	Chen		
Anthony	Chernykh	IR Manager/Investor	Black Lions Capital
pierre-jean	cherret	VP	items international
Sumeet	Chhawri	COO and Co-Founder	NuBoxZ
Nelson	Chick	CEO	Foil Flyer
Elizabeth	Cho-Fertikh	Co-Founder/Investor	MEDA Angels
June	Choi	Managing Partner	Serval Ventures
Carl	Choi	Principal	Solasta Ventures
Tarek	Chowdhury	Investor	TZMedia
Elaina	Christmas	VP Operations	Enterprise Solutions Realized, Inc.
Jamie	Clark	Venture Manager	Citibeats
Will	Classen	AVP	Colliers International
Joseph	Clayborne II	Entrepreneur/ sub-agent	Startup (pending name)
Aviel	Cohen	CEO & Founder	GRAMSS
Jimi	Cohen	Founder	We Make Impact
Jacquie	Cohen Roth	Founder/CEO	CannabizMD
Bettina	Collie	Sr Director Operations & Programming	MBIA
Cylon	Collymore	CEO	Zimbali Networks, Incorporated
Robert	Colorina	Director	AIAC Group
Dan	Conley	Active Angel	Angels + Life.Sci Investors NJAngels.net
Will	Conly-Dwyer	Founder - Operator	Mindful Tutors
Jim	Cook	GM	CM&S

Shelley	Cooper	CEO	SureShow, Inc.
Susan	Cooper	President	Express Signs International
David	Cooper	CEO	Express Signs International
Radames	Cordero	CEO	MelaTech
Clive	Courtenay	Fellow	HBCUvc
Olivia	Croom	CEO	DZ Management Company
Eoin	Cruise	VP Channels & Product Development	Xunison
Donivyn	Cruz		Boston University
Tashalee	Cruz	CEO & Founder	Velia's Virtual Solutions
Tomas	Cusicanqui	Owner	Eat Your Microgreens
Larry	Cynkin	Fractional CTO	GreenBar
James	Daigle	Executive Director	Treefrog Accelerator
Lubna	Dajani	Managing Director	Allnetnet
Nikita	Danilov	CEO	RondeVu
Diane	Darling	Professional Networking Strategist	Skills4Today
Jennifer	Darquea		OrchardSt Finds Properties
Soumen	Das	Founder	Intelgic Technologies
Anish	Das		
Gordon	Davidson	Director	Lightsense Technology, Inc
Anders	De Joungue	Managing Director	Sutter Securities, Inc.
Hank	Dearden	Principal	Group 3D
Mikhail	Denisov	Founder	Alloka
Vinnu	Deshetty	General Manager	EVA Virtual Conferences + Registration
Shantanu	Dev	Co-Founder	Examd Inc.
Taylor	Devine	Founder & Managing Partner	The CDI Group
M	Dhillon	Investor	Witan Partners
Carmine	Di Maro	Venture Associate	Techstars
Cosmo	Di Tucci	Founder & CEO	AbleOne
Talabiou	Diallo		GW
Claire	Dillow	Events Director	Keiretsu Forum
Jack	DiMatteo	Business Intermediary	Transworld Business Advisors
Bob	Dinkel	Director/Investor	RE Dinkel LLC
Patricia	DiVecchio	Founder & CEO	International Purpose
Gered	Doherty	Director	TG2 Enterprises
Michael	Doyle	Managing Director/Investor	Goldin Ventures
Chris	Dunn	Marketing Consultant	CD Tech Marketing
Fred	Dyste	Founder	BizWatt LLC
Robert	Edelstein	Investor	Diversified Ventures
Patrick	Edwards	MD	Sterling Green LLC
Mohamad	Elgendi	CEO	Personix
Lynda	Ellis	Owner & CEO	Capitol Concierge, Inc.
A Chris	Eslami	CEO	Morphbots
Chris	Esposito	Vice President Sales and Marketing	StudioLabs
Matt	Evans	Mentor	SCORE
Herb	Ezrin	CEO & President	PVM COMPANY, INC.t/a Potomac Business Group
Lili	Farhandi	Founder	Razi Exchange
Mehrdad	Fatourechi	Co-founder	Mastan Travel
Richard	Faulkner	CEO	IQ Exchange LLC
Deborah	Fell	Area Managing Partner	Chief Outsiders
Ed	Fettters	Package Handler	FedEx Ground
Halsey	Filbin	COO	USEFUZEINC
Rawley	Filbin	CEO	
Robert	Fine	Editor	Cool Blue Media
Dwight	Fischer	Founder	Covenant
Lance	Ford	CFO	Commutyble
Larry	Fox	CEO	The Values Group,LLC
Lisa	Francis		American University
Glen	Gaddy	Managing Member	RHV
robert	gahagan	Chief Success Officer and Founder	CCSI - Corporate Consulting Service, Inc.
Sebastian	Galindo	Founder	Jungle
Brady	Gallagher	Financial Advisor	Merrill Lynch
Kellen	Gallaher	Entrepreneur	SKK
William	Galle	Principal	William Galle & Associates
Jeannette	Galvanek	CEO	CareWise Solutions
Nao	Gamo	Founder and CEO	NeuroSonics Medical, Inc.
Josslyn	Gao		
Adrian	Garcia	CEO	FynCom
Josh	Garfield	Sales Representative	Dapt Tech
Dawn	Gaster	Retired	Sales
Sandra	Gault	CEO	Stealth Mode
DK	Ge	Co-founder	SmartQuit
Mark	Geoghegan	CEO	Bamboozlers Spirits, Inc.
Gregory	Giammittorio	Partner/Investor	Potomac Law Group PLLC
Candace	Gill	Director of Business Development & Client Service	Nemphos Braue
Ronnie	Gist	MIPS Associate Director	MIPS/Mtech/University of MD
Peter	Given	Manager of Market Research	World Trade Center Utah
Peter	Gladis	Director - Marketing Strategies	STAR Associates, Inc.
Sergey	Glukhov	Investor Relations	Alloka
Steve	Goldberg	Partner	Finistere Ventures
Steve	Goldberg	Partner	Finistere
Douglas	Goldstein	Managing Director	Salt Flats Ventures

Jonathan	Golner	Manager	A Better Consultant, LLC
Laura	Gomez Cadena		University of Maryland
Lidia	Gonzalez	Student	CSUMB
Theresa	Gordon	CEO	Taking Time to Heal
Inish	Goswami	Founder	Stellar8 Technologies
Jeff	Graber	Research	Mitre
Daniel	Grassinger	Senior Manager Investment & Expansion	Bavarian US Office for Economic Development
Kimberly	Gray	CEO	Uvii
Zac	Green	Financial Advisor/Consultant	The Piedmont Group of Atlanta
Richard	Greene	CEO	RGA Israel/U.S. Venture Funding
Jace	Greenman	Partner	Salesium
Daniela	Gregoire	Business Banker	M&T Bank
Stephen	Grein	EVP	Comcast
John	Griswold	Chairman	Greenwich Roundtable
Mark	Groper	President & CEO	Orion Biotechnology
David Miro	Grund	Founder	Refle-X-tions
John	Grzymala	CEO	Family office advisory services
Yulia	Gufranova	CEO	Kiddy School
Fred	Gumbinner	Managing Partner/Investor	G2 GEM Finance Keiretsu Forum
Ryan	Gunst	Operations Manager	GOV
Jeffrey	Guzy	CEO	Colax Oil and Gas
Jim	Hadley	Founder/CEO	Tiber Solutions, LLC
Dennis	Hahm	Director of Business Development	Teralimmune
Ahmed	Hailat	CEO	Aifintech
Fizie	Haleem	Business Solutions Manager	Montgomery College Workforce Development
John	Hall	CEO	Petatree Inc.
Kelly	Hall	CEO	Inheret
Erik	Hällström	President	HVP
Mike	Halsall	Investor	Hatcher
Malcolm	Handelsman		Do It Right LLC
Michael	Hanson	Program Manager	ACTION Innovation Network
Jack	Hanson	Recruiting Director	Pax Momentum
Chris	Havener	President/Americas	Richmond Liquidity Management
Claude	Hayn	CEO	AdJumps
Jen	Hecht	CEO	The Dating Advisory Board
Wm	Heflin	Managing Director	KV
Natasha	Heidenrich	Director, Marketing and Strategy	Astroport Space Technologies
Jason	Hekl		
William J.	Hempstead	President	Motion For Justice, LLC
Mark	Henderson	CEO	SkyWater
Browning	Herbert	Managing Director	Ringbolt Capital
Geelyn	Herrero	Investor	Angel to Exit
Michael	Hess	CEO	ABS Advisory Services Group, Inc.
Cheryl	Heusser	Principal	Snyder Cohn, PC
David	Higdon	Managing Partner	Kern Venture Group
Bradlaugh	Higginbottom	Solar Development Manager	Solar Landscape
Sean	Higgins	CEO	ExPriamry Inc.
Tim	Hijazi	Principal Consultant and Founder	Ahead Consulting Services
Robert	Hinaman	Managing Principal	Pepper Run Capital
Cassandra	Hinnen	CEO	ZapTheory
Felicia	Hinton	Member	Flowertherapy
Joy	Hoffman	Project Manager	MD Tech Council
Walter	Hoffman	Vice President Public Sector	Sontiq
Douglas	Holly	Principal	Eagle Management Group
Tuesdy	Horner	CEO	Southwest Pharmacy Consulting
Sarah	Horta	Business Development Associate	Anne Arundel Economic Development Corporation
Trevor	Hughes	Business Development Manager	PS Solutions
Martin	Hughes	President	Second Chances and Prasad
Mike	Huska	CTO/VP	Looking for Opportunities
Tony	Hussey	Principal	ZiMedical, Inc.
Shawn	Hutchinson	CEO, Founder	Universal Schedule
Antonia	Hyman		
Paul	Iacovacci	CEO	Enascor Capital
Tabassum	Ibrahim	Associate Director - Strategic Partnership	KiwiTech
Zeeshan	Idrees	CEO	IndustryGeniuses
Linda	Ingroia	Founder	HeadStrong Branding
Joy	Intriago	Principal	Intriago Advisors
Sofia	Isabella	Holberton	Holberton
Diana	Ismayanti	Marketing Director	D Property
Chibueze	Izugbo	Founder & CEO	Ebeosi
Dave	Izuka	Partner	Venture Accelerator
Le'ah	Jackson	Owner	elle marie coaching
Clayton	James	Advisor	Counter-Intuitive Cooking Inc.
Grant	Jennings	CEO	Encadec
Mohamoud	Jibrell	Managing Director	SAMA Technologies, LLC.
Kevin	Jones	President	Ectobox Inc.
Braun	Jones	CEO/Investor	Stonehaven Capital
James	Joseph	CEO	ELATED, INC.
William	Kaafarani	Director	MENA
Anna Hope	Kabongo	Investment Associate	TIE Oregon
Shoshi	Kaganovsky	CEO	Sensoleak Global inc

Kobi	Kalderon	CEO	GVI
Marcel	Kaminstein	Director / Angel Investor	MediaLab
Payam	Kamjoo	CEO	Esurgi
Steve	Kann	Partner / Angel Investor	Bridgewater Capital
Jon	Kaplan	Founder and CEO	TDS Global Solutions
Joel	Karsevar	Logistics Analyst	Ally Power
Alec	Karys	CEO	Genesis Inc
Abdul	Kasim	CEO	DisplayRide
Sara	Kassatly	CEO	Vibly
Nathan	Katz	CEO	Jointechlabs
Arshdeep	Kaur		UC
Ron	Kazel	Managing Partner	Kalliam Capital LLC
Mokhtar	Kazzalbach	CEO	MK Enterprise Technologies
John	Kealey	Investor	
Brittany	Kendrick	Co-Founder	Hydronomy
Ran	Kentor	VP	DermaDetect
Alvin	Kersting	Partner	Listing Partners
Joe	Kessler	Managing Partner	Next-Stage Development Group
Ayfar	Khan	Founder	ayfar.tech
Eldar	Khismatullin		Northeastern University
Jocelyn	King	CEO & Co-founder	VirgilHR
Mukami	Kinoti Kimotho	CEO & Chief Girl Crusader	Royelles - Gaming for Girls
Anton	Kiselev	Software Developer	Dapt
Orest	Kits	Financial Analyst	Kivis, LLC
Sid	Klein	CEO	SafeDate
Neil	Kleinberg	CEO	DiliVer
Alfred	Ko	Venture Capital Associate	StepStone
Ted	Koblick	Director, Eastern USA and International	AGL Media Group
William	Koehler	Dean	Regis College
Vince	Kohli	Global Impact Capitalist	Design Innovationq
Nelly	Kolodny	CEO	Mozzie Armor LLC
Tom	Komuro	Industry Analyst	SVInnovations, Inc.
Paul	Korkemaz	Principal	Korkemaz Business Advisors LLC
Anastasia	Korneeva	Sales Manager/ Business Development	Deronica Ltd
Ina	Kovacheva	COO	Tmx
Anna	Kozina	Analyst	
Kris	Krishnan	Investor	
Max	Kryzhanovskiy	President	MOS Creative
Steven	Kubisen	Commercialization Advisor	Noblis
Bruno	Kuete	Founder & CEO	Triobook, Inc
Sathish	Kumar	Partner	SBSS & Associates, Chartered Accountants
Rajnesh	Kumar	Associate	KiwiTech
Bongani	Kupe	Director	Axios Consulting
Paige	Kupferschmid		
Jeffrey	Kurland	Investor	Network E/M, Inc
Aaron	Labreque	Lawyer	Labreque Law
Pawel	Laczny	Full Stack Web Developer	Beenet
Robert	Lamy	Professor	University of North Carolina - Greensboro
Doug & Susan	Laney	Innovation Fellow	West Monroe
Dulaj	Lansa	Business Development	
Nick	Lantuh	CEO	Room40 Labs
Logan	Larsen	Intern/Investor	Pax Momentum
Ben	Laya	Founder	Fractal Think
Bob	Leach	Business Advisor	Braintree Business Development Center
Ines	LeBow	CEO/Founder	Enterprise Transformation Solutions,LLC
Brian	Lee	VP Business Development	DeLauter Development
Aquila	Lee	Senior Associate	Chenel Capital
Jack	Lee	Managing Director	Marketing Integration
Christy	Lee-Chang	CDO & Co-Founder	Best Ever Events
Steven	Lehat	Principal	Regulatory World
Kristie	Lemauga	Project Manager	KL Consulting
George	Letscher	Principal	Swish IP
Chris	Light	CEO and Founder	E-Livestock Global LLC
Barry	Lipsy	Principal	BN Lipsy & Assoc.
Eugene	Liu	CEO	VTRY Inc.
Xinyu	Liu	Biostatistician	Boehringer Ingelheim
Brett	Liu	Senior Associate	Sixty Degree Capital
Michael	Lo Presti	President	Presti & Company, Inc.
Cody	Locke	Chief Innovation Officer	Center for Advancing Innovation
Dora	Lohas	Founder/CEO	Ourdate.co
Jane	Lovas	President	Lovas Consulting
Andy	Lower	Vice President	ADAP Capital LLC
Janna	Lowther	Senior Manager	Crowe LLP
Dennis	Lucey	Vice President	Akima
Matt	Lunnen	Vice President	JLL
Alan	Ma	Principal	Ma-Tech
Bei	Ma	Founder and CEO	The Pinea Group, LLC
Chad	MacDonald	General Partner / Investor	Connected Ventures
Anita	Madavane	Financial Analyst	Esurgi
Emilia	Maia		
Dan	Maisano	Co-Founder	Dapt

Jeff	Majka	Founder	The Security Bulldog
Jessica	Majno	Founder & CEO	Idyllo
Dmitry	Makowsky	PM	NoNaMe
Fatima	Maldonado	Founder	UySocial
Monique	Maley	President	Articulate Persuasion
Ali	Malih	President	Back Bay Group
Bruce	Maliken	Investor	Investor
Mike	Malloy	Vice President	Malloy Industries
Patrick	Manning	Founder	Diagnostox
Daanish	Maqbool	CEO	Wave Engine Corp.
Kannan	Maravar	Director	Keights Digitech Studios
Hyun	Martin	President	Be You Spa Inc
TJ	Master	President	NextEdge
Mike	Matalone	CEO	XP3 Talent
Gary	Mathis	CEO	VineScale Corporation
Aditya	Maurya	CEO	Zelox Entertainment
Kalgi	Mavani	Business Development	Agile Infoways
Renzo	Mazzini	President	MARCFIELDS-CAPITAL
Brendan	McAdams	Managing Director	Kiinetics
Mike	McAuliffe	Managing Director	Accelerance
Andre	McCain	CEO	HalfSmoke
Sharon	McClain	President	Motion For Justice Foundation
Jay	McCrensky	CEO/Angel Investor	Marketshare
Timothy	McDonald	Partner	Guidon Partners
Ryan	McGovern	Managing Director	Star Mountain Capital
Dec	McLaughlin	Founder	DM Nutrition
Dennis	McMurray	Founder	Elev8 One
Mac	McMurray	Director of Business Development	SYNECTIC Product Development
Alinor	Meddelton		University of Pennsylvania
Brian	Mehnert	Coo	Connected Ventures
Brian	Melrose	Videographer/Photographer	Melrose Images
Robert	Mendralla	President, Investments	
Daniel	Mensah	CEO	Street Titans LTD
Sam	Merchant	Chairman and Chief Investment Officer	Merchants Capital Trust
Geoffrey	Mershon	Founder	UnifyPoint, Inc.
Jomy	Methipara	Partner	Dickinson Wright
Sulkhan	Metreveli	CEO	Met Capital
Adrian	Mikeliunas	Consultant	TASK Mobile Solutions LLC
Josh	Miller	Associate	Blu Ventures
J	Miranda	Direct	Keiser University
Jody	Mitchell	CEO	Directed Analytics Inc.
Charles	Mobbs	Founder	Gilga-Med Inc.
Mark	Modica	Founder	ModScore
Azita	Moghaddam	CCO	ASM Educational Center
Kay	Mok	Managing Partner	Gobi Partners
Lanny	Moldofsky	MP	BASI
Pablo Alejandro	Molina Regalado	CEO	SOFTIPAL SAS
Allison	Monroe	CEO	Language Learning Market Co
Nathalia	Monteiro	Architect	Startupclub
Jamie	Mooney	Vice President	Assured Partners
Tana	Moorer	Owner	TMS CLEANING SERVICES
Teresa	Moraska	President & Chief Innovation Officer	Pan Pacific Finance Group
Godwin	Mordi	CES	GMF
Max	Morefield	Founder & CEO	KISS
Kevin	Morgan	Director, Tech Sector Attraction	Washington DC Economic Partnership
Marcus	Morgan	Founder	Digital Paving
Johnny	Morney	CEO	Johnny Morney International
Mariana	Mota	Graphic Designer	Express Signs International
Elias	Mourany	Investor	Marius
Mujahid	Muhammad	President	KEYS Enterprises
Kevin	Mullenex	CXO	IotaBEAM, Inc.
Joseph	Munizaga	VP of Sales	Accelerate Venture Holdings
Phil	Nadel	Managing Director	Forefront Venture Partners
Charles	Nahabedian	CEO	VK Digital Health
Kalin	Naidoo	Founder	Subtle
Krishna	Narine	Partner	Salmon Ricchezza
Natasha	Nazareth	Attorney	McMillan Metro, P.C.
Kevin	Neal	President & CEO	P3iD Technologies Inc.
Michael	Nelson	Founder	IntimacyMoons
Samuel	Nelson		U of M
Anton	Neschadim	Senior Advisor	GreenSky Capital
Jakob	Neubert	Founder	ZenGuards
Heather	Newlin	Founder	Transformative Partners
Gerald	Ng	Technical Lead	Beez Solutions Pte Ltd
Quan	Nguyen	Software Engineer	Mosaic Learning
Kenneth	Nguyen	Owner	LongTerm CPA
Erik	Nielsen	CEO	TAG
Mishka	Nizar	Entrepreneur	Law Firm
Paul	Nolde	Fund Manager	Riverflow Growth Fund
Robert	Norton	CEO	AirTight Management
Agata	Nowicka	Investor	Female Foundry

Ogugua	Obii	Loan Review Specialist	Navy Federal Credit Union
Frazier	Oleary	Director	KidBizInc.com
Sophia	Olivas	CEO	EverSmart City
Sungeun	Oller	Analyst	Trp
Kay	Olmstead	CEO	Nano PharmaSolutions
Abolaji	Omitogun	Entrepreneur	CakeLagos
Favour	Onabanjo	Director	Talents Brand
Bob	Oros	President	Business Development Resources Inc.
Chris	Osaka	CEO	TOMU
Shoichi	Osawa	Senior Director	Sony
Bhavik	Panchmatia	CEO & Founder	Yugensys Software
Nishit	Pancholi	Co-Founder, COO	Jointechlabs Inc.
Gerard	Panganiban	Co-Founder/CEO	Giftinity Inc.
Marianna	Pappas	Program Director/Investor	Conscious Venture Lab
John	Parafinczuk	VP	FosterThomas
Sarah	Park	Director	Calculate
Jean-Luc	Park	Sr. Director Social Impact Funds	TEDCO
George	Parrish	Ex Director	Entrepreneur Lab
Mansi	Patel	VC Intern	Cortado Ventures
Abhishek	Pathak	CEO	Swaadhi
Brandon	Patton	Frontend Developer	Dapt
Manish	Pawan	Chartered Accountant	Pawan Manish & Co.
Charles	Pelletier-Gagné	Senior Venture Capital Scout	Funden
Steve	Pennington	VP, Technology & Innovation	Maryland Tech Council
Blake	Pennington	Senior Associate/Investor	Fusion Fund
Sebastien	Percy	CEO/Founder	Napollo Music
Tom	Perkins	VP	SERCO
Claudiu	Peter	COO	Mk Enterprise , LLC
Matthew	Philistine	Content Creator	
Brandon	Phillips	Benefits Consultant	FosterThomas Inc.,
Mali	Phonpadith	Founder & CEO	SOAR Community Network, LLC
Jay	Pickens	Founder	The Thrill Company
Caroline	Pinkney	Analyst	Mitsui Global Investment
Krishna	Polineni	CEO	Vygor Health, Inc
Sathibalan	Ponniah	CEO	Immune Analytics LLC
Jeffery	Potvin	GP/Founder	SUPPORTERS FUND/OPN
Marvin	Powell	Founder	Coach Powell Training & Development
Nancy	Price	Business Investment Manager	VEDP
Danielle	Price	Sr. Partner Manager	Intuit
Willie	Pritchett	Managing Partner	Rack Bunker Data Centers, LLC
Todd	Prouty	CFO	Aravenda
Gabriela	Prudencio	Founder and CEO	Rosemint
Yuriy	Pylypchuk	Entrepreneur/Economist	ONC
David	Radin	CEO	Confirmed
Ashley	Raiteri	CTO	Gigzilla
Saurabh	Rajwade	VP	Jefferies
Karthick	Raman	Head of Product	Meta Platforms
Blake	Ratcliff	CEO	IntelliSpeX Inc
Gregory	Raymond	CEO	CXGLOBAL100
Joe	Reddix	President and CEO	The Reddix Group, LLC
Mark	Reece	CEO	LCMGroup
James	Reed	Senior Managing Partner / Investor	SWAN Venture Group
Kash	Rehman	CEO	Foodservice Contracting
Huilan	Ren	Scientist	Verve Therapeutics
Catherine	Rhee	Partner	LEGENDARY
Victor	Rhoder	Director	AtWork Systems, Inc.
Angel	Ribo	CEO	Divine Human Ventures
Alden	Richards	Levturer	
Kathryn	Riek	Partner Associate	FarShore Partners
Remus	Risnoveanu	Founder	MemoryLink
Takiyah	Roberts	CEI	
Raymond	Roberts	CEO	GTSC
Quintina	Rocio	Founder Executive Director	Avyanna Inc
Dean	Rodionoff	General Manager	Artezio
Rich	Rodriguez	Investor	Rich Investments
John	Rosebush	CEO	Worldwide Development Corporation
Robert	Rosenberg	President	S M C
Larry	Rosenfeld	Investor	McClean Partners
Michael	Ross	CEO	Euclid Systems Corp.
Thomas	Ross	President	Palm Beach Business Group
Edward	Rossotti	Member	Observatory LLC
Steven	Roth	Partner / Investor	CM Equity
Douglas	Roth	Managing Director	CI Ventures
Heather	Rozmus	Business Development Analyst	Acadian Software
Ron	Rubin	Medical Director	Ron Rubin
David	Rubin	CEO & Founder	GRAMSS
Deogratius	Rutabanzibwa	Transaction Advisor	Owla Capital
Logan	Ryan	Director of Community Engagement	Covintus, Inc
Suror	Sabeti	CEO	Talent Tier
Gautam	Sadarangani	Co-founder & COO	Tenzr Health
Sergey	Safronov	Partner	Black River Ventures (BRV)

David	Saias	Vice President, Sales	Kevin Anderson & Associates
Morgan	Sailer		Georgetown University
Rovaida	Saleh	CEO	Cynosure Services, Inc.
Darien	Salehy	CEO	Hangouts Social
Siddharth	Samant	Client Success Manager	Cansulta
Elizabeth	Sara	Founder & CEO	Best Marketing LLC
Lili	Sargsyan	Manager of Marketing	Snyder Cohn, PC
Raffaele	Sarno	Strategic Partner	Beasyup
Gerald	Scheinman	Insurance and Financial Professional	New York Life
Jim	Schleckser	CEO	Potomac River Venture
Carl	Schmidt	Photographer	Federal Hill Photography, LLC
Günter	Schmittberger	Owner and Fundraiser	Schmittberger Cooperations Management
Paul	Schmitz	Founder and CEO	Corner Office Coach
Thomas	Scholl	CEO / Investor	Shoalschool&skull
Gabrielle	Schroeder	Business Analyst	Proton Technologies
Gerhard	Schwandt	Executive Business Coach	Gerhard Schwandt
Kevin	Scully		Iconoclast
Raymond	Sczudlo	Principal	Sczudlo Advisors LLC
Tasha	Seitz	Partner	Impact Engine
Brian	Selander	CEO	GovSourcing
Justin	Selfridge	CEO	Devorto
Pugal	Selvaraj	President	Advance Energy Solutions
Tim	Sexton	Founder	VolumeUp
Mario	Shaffer	Principal/Investor	H.I.G. Capital
Krish	Sharma	Founder/CEO	Bygmusic LLC
Robert	Sheretta	President	INTERNATIONAL INVESTOR, LLC
Ron	Sheridan	Founder	BassGuitar.com
Evan	Shubin	President and Director of Investments	Candlelight Partners LLC
Sofia	Sigal-Passeck	CEO	Uniphage Inc.
Jordan	Silverman	Development Director	American Heart Association
Keegan	Simzer	Associate	Trend Forward Capital
Per	Sjofors	Founder	Sjofors & Partners Inc
William	Skannerup		
Don	Small	Co-Founder	Covenant Financial Group, Inc.
Givonna	Small	CEO	Stain&Style Small
Rick	Smith	Chairman	NewsUSA
James	Smith	Software	D3 Solutions
Mike	Smith	Partnerships	Wolters Kluwer
Scott	Smouse	President	Enerconnex Global, LLC
David	Snead	Strategic Finance Manager	Safe Rx
Robert	Snyder	CEO	Masters Radio
Marc	Sobel	Executive Vice President	JM Zell Partners
Pyi	Soe		
Neal	Sofian	CEO	Tuzag, Inc.
Seyi	Sofolahan	Founder	Whipik
Paul	Song	COO	JumpLights
Paul	Sorkin	President / Investor	PerfectBalanceInvestments
Benjamin	Speaks	CEO	Gigzilla
James	Spinelli	VP of Business Development	Biometric Associates
Krystal	Spriggs	Venture Associate/Investor	Dingman Center Angels
Alexander	Starchenko	Managing partner	First Imagine
Todd	Stave	CEO	BlueBear Managment
Sam	Stein	Analyst	Family Office
Michael	Steiner	Executive Director	BEST Robotics Inc
Eric	Stephenson	SSA	Dahl
Ernest	Stern	Partner	Culhane Meadows PLLC
David	Stewart	CEO	First Capital Co
Robin	Stonesifer	Chief of Staff	PeopleConnect
Gus	Stoot	Sales Representative	Primerica
Roland	Storti	Founder & CEO	Minfo Americas
Robert	Stratton	Principal	Polymathics, LLC
Beth	Sturgeon	Customer Success	Dapt
Lydia	Sugarman	CEO	Kithly
Sulaiman	Sulaimani	Managing Director	Tristate Capital Financial
Shilpa	Suresh		George Washington University
Sean	Sutherland	Chief Marketing Officer	Kapowza
Ernest	Svehla		
Jay	Svensen	Partner	Janan International
Tom	Swanson	President	TJSwanson Co.
David	Swintosky	Managing Director	Dunning Capital, LLC
Aksaraphak	T.	Owner	Real estate business
Nelson	Ta	CEO	Zwarttech
Eli	Tad	Chief	Govrack
Mayur	Tailor	Founder	Divo Health
Lewis	Tan	Director	Easise Technologies
Jit	Tandon	Advisor	Sunrise Senior Living MANAGEMENT Inc
Darpan	Tandon	CEO/CTO/Founder	STAR AXOR Inc.
Cha-Mei	Tang	President and CEO	Creatv MicroTech, Inc.
Matthew	Taylor	Banker	JPMorgan Private Bank
Gabrielle	Taylor	CMO	Gigzilla
Akili	Taylor	CEO/Founder	

Bindu	Thirupathi	Founder	ReMind
Michael	Thomas		
Carolyn	Thompson	CEO	Aravenda
Mark Anthony	Thompson	Founder, President of Real Estate Development	EverSmart City
Brandon	Thompson	Business Development Executive	Zwarttech
Joseph	Titlebaum	Founder	BlackLab Venture Studio
Sanchita	Tiwari	Key Account Manager	Intellic Technologies
Zhi Yuan	Toh	Portfolio Manager	She1K
Jeanette	Townsend	Business Development Manager	Virginia Innovation Partnership Corporation VIPC CCF
Kiana Laurin	Tralongo	Founder & CVO	BST Circle
De	Trimble		American University
Lawrence	Uhl	Vice Chairman	Pasadena Angels
Kaushik	Upadhyay	Senior Manager	Kiwitech
Heather	Valeri	Founder	Meridian
Beatrice	Van Der Velde		Northeastern University
Vinh	Van Vinh	Company Director	CTV Property Services Ltd
Karl	Varner	Managing Director	Varner Group
Sergo	Vashakmadze	CEO	Rainmaker Partners
Carlos	Vassallo	COO	PlanetM
Irene	Velasco	CEO & Founder	HelKi
Roy	Vella	Managing Director	Vella Ventures
Jeremy	Verbout	President and CEO	SCIF Inc
Philip	Viele	Digital Marketing Manager	Channel Program
James	Vincini	Founder	Trusty
Jim	Voeller	Of Counsel - Patent Attorney	Maier & Maier, PLLC
Taylor	Walls	CEO	Game ChangeHer
Brendan	Walsh	VP	1901 Group
Victor	Wang	Managing Director	Entagile llc
Dong	Wang	CEO	Enrich Therapeutics Inc.
Hui	Wang	BD	SAPA-GP
Kyoko	Watanabe	Managing Director	DEFTA Partners
Kevin	Waters	Business Performance Advisor	Insperty
Mike	Watson	CEO	Miruminvest
Joseph	Weaver	CEO	Global Design Interactive
Barry	Weinbaum	Financial Services Professional	New York Life Insurance Company
Greg	Welch	Consultant	Rockland Consulting
Angie	Weller	Owner	Virtual Business Support, LLC
David	Werba	CTO	EverSmart City
Anthony	Werner	CEO	Patient Advocate International
Lisa	White	Principal, COO	KW Works Software Development
Tommy	White	Director	AUCI Incubator - Kogod Bus. School
Sanford	White	Investor	
Theresa	Whitfield	VP, Marketing Communications	Ethno Media Group
Justin	Whitman	Founder & CEO	UMuseUs.com
Tammy	Williams	CEO & Founder	Envision2bWell Inc
Gary	Woolfson	President and CEO	SPH
Carl	Wooten	CEO	GivGo
Jon	Wu	VP	Xnergy Financial
Chun	Xia	General Partner	TSVC
Yulia	Yaani	CEO	RealAtom
Yigang	Yang	Managing Partner / Investor	WaterStar Capital LLC
Bo	Yang	Venture Partner	VU Venture Partners
Hanqing	Ye	Founder	Beyond Biotech
Wayne	Yearwood	Creative Director	Dynamic Visions Graphix
Levy	Yekobov	Founder/COO	FULFLLD
Doron	York	CEO	CitySide Ventures
Randell	Young	General Partner	Libertalia
Kim	Young	Business Development	SOREDI
Austin	Yu	Analyst	Tawiania Capital
Michael	Yusupov	CFO	ISHOOK
Jurgen	Zach	CEO	Percolation Consulting, LLC
Imane	Zerhouni		AU
Alex	Zevaykin	CTO	BestEverEvents
Alexander	Zevayking	CTO	BEES
Yuxiang	Zhang		
Aubrey	Zhang	Analyst / Investor	Fusion Fund
Aida	Zhilkbayeva	Founder	[My]StylePass
Lauren	Ziegler	Of Counsel	Nemphos Braue
Raymond	Zoeller	Advisor / Investor	Kyto Technology and Life Science
John	Zuknick	Director Economic Development	Univerities at Shady Grove

THANK YOU TO OUR PREP TEAM



DAVID GIANNINI
CEO
CirrusWorks



LAURA HILL
General Partner
Opus8 Pheonix Fund



GEORGE HONDROS
Director, Business
Development
BDO, USA, LLP



ALIYA HULSE
Founder & CEO
MWM Systems



MIKE LABRIOLA
Partner
Wilson Sonsini
Goodrich & Rosati



INES LEBOW
CEO
Enterprise
Transformation Solutions



MARISSA LEVIN
Founder & CEO
Successful Culture
International



BOB LONDON
CEO, Founder & Chief
Listener
Chief Listening Officers



JET LU
Customer Solutions
Amazon Web Services
Washington DC



MALI PHONPADITH
Founder & CEO
SOAR Community
Network



MIKE RIEMER
Entrepreneur
inResidence
ABJJ Digital + IIoT Labs

SPONSORS



Angels + Life.Sci Investors



U.S. INTERNATIONAL DEVELOPMENT CENTER





MELT IN YOUR MOUTH

How does the world view you? Your brand lets you stand out in a sea of flavors. Be bold. Be unique. Be more than the flavor of the day.
Be on point.

Management + Creative

Management | Branding | Marketing | HR & Talent Acquisition | Coworking

 StellaPop

stellapop.com | 703-956-3022

Want to Present or Sponsor at our Virtual Events?

Email Skylar Rallison at
srallison@opus8.com
for more information

2021/2022 Calendar

Dec. 21 2022	Jan. 27 2022	Feb. 24 2022
Mar. 31 2022	Apr. 28 2022	May 26 2022
June 30 2022	July 28 2022	Aug. 26 2022
Sept. 29 2022	Oct. 27 2022	Nov. 22 2022