

Big Idea
CONNECTpreneur
Investor Network

VIRTUAL ROCKET PITCH
+ POWER NETWORKING

January 26, 2023

CONNECTpreneur.org

AGENDA

11:00-11:05am | VIRTUAL NETWORKING (via Private Message)

11:05-11:20am | WELCOME and INTRODUCTIONS

- TIEN WONG, Founder and Host, **CONNECTpreneur Community**

- CHRIS NICOSIA, VP of Partnerships, **Modus Create**

11:20-12:20pm | ROCKET PITCH SESSION Companies will be introduced by:

- MARK HAAS, CEO, **AEG**

- DARREL BARROS, Shareholder, **NEXT** powered by **Shulman Rogers**

12:20-1:00pm | BREAKOUT ROOMS & NETWORKING
(Breakout rooms hosted by presenting companies)

January 26, 2023

CONNECTpreneur.org

PRESENTING COMPANIES

AseptiScope - Scott Mader

CareWear - Dr. Chris Castel

Endomedix, Inc. - Richard Russo

Gramss - Aviel Cohen

Happyly - Caitlin Iseler

iFund - Raymond McCarthy

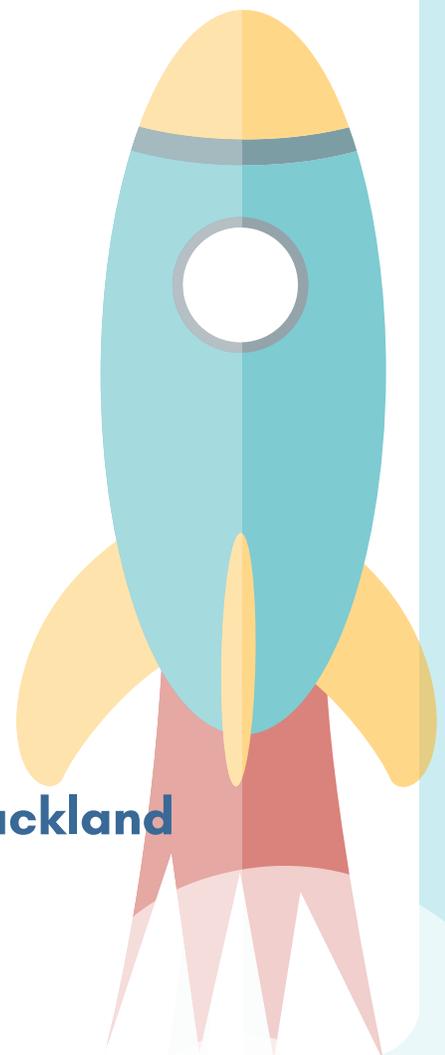
ModAdvisor, Inc. - Todd Thams

Novel Microdevices, Inc. - Andrea Pais

StellaRay, Inc. - Mark Eaton

Translational Imaging Innovation - Eric Buckland

Valet Closet - Thomas Louda



SPEAKERS



TIEN WONG, CEO, OPUS8, INC. [@tienwong](#)

Tien is CEO of Opus8, an investment and advisory firm which helps technology companies and alternative investment fund managers raise capital. He is also Chairman of Lumious, a leader in corporate tech training and learning analytics, as well as Chairman of Lore Systems, a provider of network engineering, cloud computing, and strategic IT consulting. In 1991, Tien co-founded and served as CEO of CyberRep, Inc. until its acquisition in 2003 by Affiliated Computer Services. CyberRep was one of the largest CRM outsourcing companies in the world with over 2,300 employees and \$80 million in revenue. Today, the CyberRep/ACS business unit is one of the world's largest call center operations, with nearly \$3 billion in revenue as divisions of Xerox, Conduent, and Continuum. CyberRep was ranked for 4 consecutive years in INC. Magazine's "Inc. 500" as one of the fastest-growing companies in the USA. CyberRep was profitable for 11 straight years and was backed by Allied Capital Corporation.

Tien is a recognized international expert in CRM, direct marketing, and BPO, having presented at dozens of industry events around the world on CRM and BPO topics. He has provided industry commentary on the ABC, Fox, NBC, CNBC, Maryland Public Television, and China's CCTV networks, as well as Time Magazine, The Washington Post, Inc. Magazine, and Success Magazine. He serves on several boards including the Montgomery County (MD) Economic Development Corp., Center for Innovation Technology GAP Fund's Investment Advisory Board, Junior Achievement, and Refraction. He was appointed by Governor Martin O'Malley to the 9-member Maryland Venture Fund Authority which allocates and manages over \$130 million of capital which is invested into top-tier venture funds and startups. He is an Entrepreneur in Residence at Georgetown University's McDonough School of Business, and a graduate of Dartmouth College.



CHRIS NICOSIA, VP OF PARTNERSHIPS, MODUS CREATE

Chris leads and manages all partnerships at Modus Create. Having spent his professional career in a variety of roles within software, IT, and consulting organizations, Chris is able to identify strategy opportunities within the broad partnership ecosystem and create relationships that drive value to our clients, team members, and each respective partner.

COMMERCIALIZATION OF THE DISKCOVER SYSTEM UNDERWAY



AseptiScope: Corporate Profile:

- Category: Class 1 Medical Device
- Focus: Healthcare Associated Infection (HAI)
- Founded: Delaware C Corp. 2016
- Prior A-Round funding: \$8M
- Status: Commercial launch, Q2, 2022
- Flagship: The DiskCover System
- First patent issued 2020, CIP in 2022
- Global Commercialization: Yes
- Product Portfolio: Yes

Executive Leadership:



Scott Mader

Chief Executive Officer



W. Frank Peacock, MD

Chief Medical Officer



Kelly Powers

Chief Operating Officer



Steve Daly

Chief Commercial Officer



Tom Watlington

Chief Strategy Officer



Kathleen Winer

Chief Financial Officer

Healthcare Associated Infection (HAI): The Stethoscope is Weakness in Infection Control

HAI in the US by the numbers:

- Annual Patients Infected: 2 Million
- Annual Total Costs: \$40 Billion
- Annual HAI Mortality: 400,000



The Stethoscope is a Potent Vector

- Touches US patients >5B X/Year
- Identical contamination as hands
- Hygiene compliance <4%

Introducing: The First Touch-Free, Aseptic Barrier Dispensing System



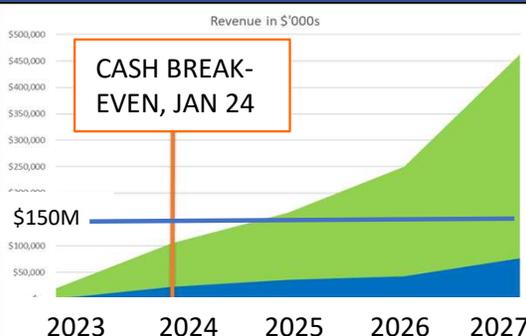
Easy to Use - Immediate - Highly Effective

- Protects patients from pathogen exposure
- "Acoustically invisible"; does not impair exam
- Workflow compatible for high compliance
- Proven superiority to current standard of care



Launching The DiskCover System, Bridge Investment to Drive Growth

REVENUE FORECAST



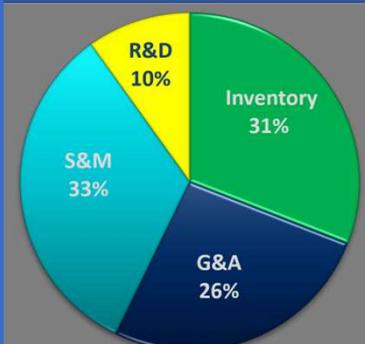
BRIDGE (NOTE) TERMS



TERMS FOR CONVERTIBLE NOTE:

- 20% Discount To Future Round
- 5% Interest
- 36 Month Maturity
- \$28M Valuation Cap

USE OF FUNDS



Therapeutic Wearable & Digital Health Technology (Dtx) Provider addressing Soft Tissue Injury, Wound Healing, Pain, Arthritis & Dermatology Applications.

What we do

We provide **wearable, wireless, medical devices using pulsed red & blue light therapy with a DTx App environment** to medical practitioners, professional athletes and consumers for use in the clinic, on the road or at home.



Executive Summary

Proven to work. Clinical data demonstrates significant improvement in recovery time >40% compared to controls. Approved or cleared by FDA, CE, Australia TGA, Health Canada.

Remote Therapeutic Monitoring with Bluetooth Connectivity. Cloud-based, digital health App solution combined with a real-time clock, high-performance processor, with integrated Bluetooth radio ensures IoT connectivity and efficient management of pain & soft tissue recovery in home care environments.

A veteran leader with strong medical technology background: Ph.D. in Physical Medicine and Rehabilitation. **Sold the last start-up for \$155M to Hanger Corp.**

Strong IP portfolio with **65+ patents** obtained. **Made in the USA** with a stable supply chain.

Well established and recognized Pulsed Blue & Red-light technology. Shown to be more effective than continuous light in four key biological applications.

Huge unmet need in the treatment of soft tissue injury and wounds leads to significant pain, opiate addiction, long term disability, and recidivism to higher cost of care.

Ready-to-scale with more than 4,000 units sold to date in post-acute and sports markets including over **100+ professional sports teams.**



Applications

- **Pain Relief & Muscle Recovery**
Commercialization started and Medicare reimbursement available for Digital Health
- **Cosmetics & Skincare** FDA Cleared
- **Antiviral & Decontamination** Under clinical trials

Round Overview

Capital Raised: \$13.5M
Capital Seeking: \$10M Series A
Bridge: \$2M in Convertible Notes (ongoing)

Use of Funds

- **Grow sales** in commercial-ready products (Soft Tissue & Pain)
- **Improve and expand wearable technology capabilities**
- **Ongoing development of Digital Health infrastructure** and integration with CareWear client data systems
- **Expand operations** to support the scale-up of activities

Team

Dr. Chris Castel, PhD
Co-founder, CEO

Dawn Castel, BS, PT, AA
Co-founder, VP of Clinical Education

Dr. Kosta Arger, MD
Chief Medical Officer

Donna Blaylock, PT, MBA
Director of Int. Sales & Training

Sonja Cusac MS, PT
Director of Outpatient Sales & Training

Tony Wei, MS
VP Engineering & CIO

Helen Ehlers, MS
VP Finance, GM

Projected Financials

\$ '000	2021	2022e	2023e	2024e	2025e
Sales	402	535	2,500	10,000	30,000
COGS	(65)	(142)	(500)	(2,000)	(6,000)
Overhead	(1479)	(1,322)	(1850)	(4,150)	(8,950)
EBITDA	-1,142	-929	150	3,850	15,050

Advisors



Dan Pastore, Partner
dan.pastore@alirahealth.com

<p>Contact Richard Russo President & CEO Endomedix, Inc. Montclair, NJ 07043 russo@endomedix.com Cell: 848 248 1883</p> <p>Type of Entity Delaware C Corp</p> <p>Management Team Richard Russo - CEO Piyush Modak- VP, R&D</p> <p>IP 10 Patents Issued + 2 applications in process</p> <p>Company Resources Lab & Office at MSU Staff – 4 Full-time + Consultants & Contractors</p> <p>Current Investors Individuals & 2 small funds CEO is lead cash investor</p> <p>Prior Financing NIH SBIR Grants - \$3M F&F round \$1.4M</p> <p>Current Seed Round Raise \$4.2M Total Round \$2.9M raised to date Preferred stock w/warrants & 1x liquidity preference</p> <p>Uses of Funds / Next Value Inflection Point</p> <ul style="list-style-type: none"> • Manufacturing Scale Up • Dispenser Development <p>Professionals Legal - Sheppard Mullin IP Legal-Goodwin Procter Accounting-Citrin Cooperman</p>	<p>Overview Endomedix has created a new chemistry platform for a suite of biosurgical devices. The first spinoff is PlexiClot™ Absorbable Hemostat for brain & spinal surgery. PlexiClot provides a breakthrough with new patented mechanisms of action that solve important problems in this high value market and is the first fundamental innovation in this space since 1945. PlexiClot will improve clinical outcomes by reducing complications (e.g., revision procedures, infections) & morbidity. It will shorten procedure time, reducing OR & post op costs, and help reduce readmission. PlexiClot will be the first device specifically approved by FDA for this indication and is protected by 10 issued patents.</p> <p>Significant Problems in High Value Surgeries Standard ligature & techniques for hemostasis are not possible due to sensitive tissues. Tissues are surrounded by boney confines, Surgeons use electrocautery whenever possible, but use absorbable hemostats otherwise. Current devices swell (20%-200%), potentially compressing nerve tissue & airways, requiring reoperation. Current Devices are slow acting, prolonging cases & leading to higher avoidable cost and complication. These devices are opaque & obscure surgeons' vision and require manual compression & drugs for efficacy.</p> <p>Market Opportunity The obtainable serviceable market is 5.4 million relevant brain and spine surgeries in US & OUS geographical markets of interest, producing \$1.8 B market opportunity. These devices are often used several times in a single procedure.</p> <p>PlexiClot™ Absorbable Hemostat PlexiClot is a hand-held instrument that delivers a spray of polysaccharide solutions to the bleeding site. Within seconds, the spray forms a structured and dynamic multifunctional hemostat <i>in situ</i>. PlexiClot stops blood flow within seconds, forms a stable clot without compression or drugs, gently shrinks in use, and is transparent. Device breaks down into sugars and is resorbed.</p> <p>Management Team CEO is a 35+ year Medtech vet with success in new products & two prior start-ups with successful exits. Strong regulatory, clinical & international experience. VP-R&D, is an accomplished biomaterial scientist, lead inventor. Company uses lean internal staff leveraged via renown scientists, with leading clinical advisors.</p> <p>Pipeline After neuro launch, PlexiClot will enter other surgical subspecialties. Platform will generate additional biosurgical device product groups. The Company has a program with US Army Medical Materiel Development Command for a device for ocular projectile battlefield trauma.</p> <p>Potential Exit & Valuation M&A exits for PMA devices typically occur prior to final FDA approval. Company anticipates exit end of Year 3. Next investment round with a substantial step up in valuation.</p> <p>Financial Projections – 000's omitted (USD \$)^{1,2,3}</p> <table border="1"> <thead> <tr> <th></th> <th>Year 1</th> <th>Year 2</th> <th>Year 3</th> <th>Year 4</th> <th>Year 5</th> <th>Year 6</th> </tr> </thead> <tbody> <tr> <td>Revenue</td> <td>-</td> <td>-</td> <td>-</td> <td>6,398</td> <td>31,120</td> <td>76,222</td> </tr> <tr> <td>Gross Margin</td> <td>-</td> <td>-</td> <td>(301)</td> <td>3,699</td> <td>21,472</td> <td>54,799</td> </tr> <tr> <td>Op. Expenses</td> <td>3,199</td> <td>3325</td> <td>3,903</td> <td>8,183</td> <td>12,432</td> <td>19,551</td> </tr> <tr> <td>Op. Income</td> <td>(3,198)</td> <td>(3,345)</td> <td>(4,204)</td> <td>(4,483)</td> <td>9,039</td> <td>35,248</td> </tr> </tbody> </table>		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Revenue	-	-	-	6,398	31,120	76,222	Gross Margin	-	-	(301)	3,699	21,472	54,799	Op. Expenses	3,199	3325	3,903	8,183	12,432	19,551	Op. Income	(3,198)	(3,345)	(4,204)	(4,483)	9,039	35,248
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¹ Forecast does not include opportunities for additional government grants (non-dilutive capital).

² Revenue forecast does not include potential revenues from sales of PlexiClot in other surgical subspecialty applications or the development of other devices (e.g., dural sealants) based on the technology platform.

³ Company expects 1st major opportunity for liquidity event to occur in year 3 of plan



Value Proposition

GRAMSS is a tech-startup in the cannabis field. At GRAMSS we combine hardware & software technologies to provide advance consuming solutions for cannabis consumers, both for medical & recreational use. Building a full eco-system to scale, track & customize the cannabis experience, according to the physical parameters & need.

Leadership Team: *Aviel Cohen, CEO & Founder*, brings innovation and thinking outside the box along with a leadership experience & energy to lead the company to success. *Guy Unger, COO & Co-Founder*, brings over a decade of experience in setting up operation and setting the legal infrastructure to operate. *David Rubin, CSO & Co-Founder*, brings over a decade of sales experience in various tech companies, setting sales records and going up the leading chain quickly. *Gaby Schachat, Head of D.Marketing*, brings over a decade of sales & marketing experience in various tech companies, establishing his own company successfully, with a high growth.

Products/Services: 70% of the cannabis market is based on dry flowers, raising a huge problem ‘how to control cannabis consumption?’ which has a huge impact on the cannabis industry, as the lack of control leads to lack of information, in all aspect of cannabis consuming. GRAMSS Grinder&Scale is a one-of-kind herb-grinder incorporated with a highly accurate scale, 10 mg accuracy, providing the ability to grind and scale the cannabis consumption in a single & simple step, at a low cost. To keep track of the cannabis consumption and share it, with the Dr. for example.

Technologies/Special Know-How: GRAMSS Grinder&Scale is a unique engineering development providing two solutions in a single product, herb-grinder & a scale, while ensuring the quality and durability of the scale, as a sensitive component which makes the heart of the product. On 09-2020 a patent application was field to the USPTO, which was positively reviewed as patentable application on 08-2021, following that, a full patent application was set in: USA, Canada, EU & Israel. Full registration is expected in the next 6 months. Through GRAMSS application we collect & analyze consumers habits, using AI & BIG DATA technologies, to customize the cannabis experience according to the physical parameters & need.

Market: The legal cannabis market reached to 24B\$ market value, with over 30M consumers in N.America. As a pure teach company we enjoy from little regulation, comparing traditional companies in the industry, which allow us to target the global market and unsure high & fast growth.

Distribution Channels: B2B2C & D2C sales & marketing strategies. Signed a distribution agreement with Israeli distributor, across all pharmacies & smoke shop in Israel with 300+ selling points. Establishing partnerships with reseller and distributors in USA and Canada, in addition, recruiting influencers to increase awareness & demand

Competition: There are many different companies in the cannabis field, each providing a single solution, but no competitors hold an holistic view of the consumption process, while GRAMSS provides a full eco-system supporting the consumers from the first step, controlling, till the last step, customize & purchase.

Quick Facts
Company Name: GRAMSS
Contact: Aviel Cohen
Address: Adam HaCohen 16, Tel-Aviv. Israel
Phone: +972-547-832-836
Email: aviel.cohen@gramss.app
Website: gramss.app
Industry: Cannabis
Domain: Hardware & Software technologies
Law Firm: GKH Law Firm
Patent Estate: PCT/IL2020/050964 – registered in: USA, Canada, EU & Israel
Number of Employees: 4
Leadership Team: CEO – Aviel Cohen
COO – Guy Unger
CSO – David Rubin
D.Marketing – Gabi Schachat
Amount of Financing Sought: \$1,000,000 in convertible notes
Use of Funds: Going out BIG!! with an inventory, sales team & marketing budget.

Financial Projections (Unaudited):

	2023	2024	2025
Revenue	2,821,642 \$	5,643,284 \$	11,286,568 \$
EBIT (dollars in thousands)	1,674 \$	3,552 \$	7,708 \$



Helping teams gather in healthy ways to build connections and discover balance

CONTACT

1201 Wilson Blvd
Arlington, VA 22209
<https://www.happyly.com/team@happyly.com>
/happyly

LEADERSHIP TEAM

Caitlin Iseler, CEO
/caitliniseler
Randi Banks, COO
/randi-banks-2616371a8
Kyle Martin, Chief Product Officer
/kylepmartin
Liz Doerr, Fractional CFO
/liz-doerr-6a643836
Kim Daly Farrell, Marketing Lead
/kimdalyfarrell

FINANCIALS

Company Stage: Start-Up
Monthly Net Burn:
Previous Capital: \$1.2M
Capital Seeking: \$2.5M
(\$1.65M raised to date at \$8M pre-money valuation)

REVENUE PROJECTIONS

2023 \$500K
2026 \$50M
(unaudited)

BUSINESS MODEL

- B2B via HR organizations
- Platform fee priced at ~\$100/person yearly for full company access

EXECUTION PLAN

- Lead generation via direct relationships, events, marketing and PR
- Sales funnel includes 3-month pilots & other trials

COMPANY BACKGROUND

Happyly is a digital wellness benefit that helps distributed organizations gather in healthy ways to improve team communication and collaboration, increase employee engagement, reduce attrition, and boost overall productivity. The Happyly app features innovative scheduling tools and curated events that empower team members to connect with coworkers, peers, and managers through shared experiences that support individual and community health, in-person and virtually.

PRODUCTS & SERVICES

Happyly offers customized enterprise subscriptions and single-event packages that eliminate the stress of planning gatherings and events. Happyly enables businesses to create a more connected culture for their teams while catering to the physical and mental health of each member. Our concierge services are supported by features within the app, including an AI-powered virtual assistant, Felicity, that coordinates RSVPs, release forms, and more.

MARKET

The wellness market is \$52B globally, growing 7% YOY. Happyly is targeting companies with 1000+ employees in the US that recognize the value of connectivity, and physical and mental health solutions. Our piece of the market is \$5B. Happyly's membership is a platform fee priced at ~\$100/person per year for full company access.

DISTRIBUTION CHANNELS

We sell to CHROs, Heads of People, Benefits & Wellness teams and C-suite. We use our networks built through prior career experience and lean on existing relationships with target buyers and customers. Additionally, we have an active advisory board made up of 20 industry leaders who lead our referral process to further develop trusted relationships.

COMPETITION

Competitors include corporate wellness solutions ranging from mental health apps, like Calm, Ginger, and Headspace, to gym memberships, fitness trackers, and HR-centered companies, such as Kazoo and Culture Amp.

Executive Summary

iFund is a revolutionary fundraising platform bringing trust and accountability to the online fundraising space.

iFund solves the problem of mistrust in the online fundraising market by allowing donors to see where their money goes. With 40% of would-be-donors becoming skeptical of online donations, iFund stands as the lone fundraising platform where donors can trust that their contributions will be used as intended.

iFund's patent-pending technology empowers people looking to raise money with an easy-to-use accountability tool to verify their spending. Users can submit receipts and other forms of proof of purchase in order to show how funds are spent. As a result, fundraisers can captivate a broader donor base, garnering more trust and more donations as a result.

Successes to date include daily traction from individual and charity fundraisers, including 24 individual fundraiser submissions daily, 25 official 501(c)3 charities signed up, with 5 of those charities signed up for priority features.

To learn more at our website at iFundApp.com or contact us at admin@ifundapp.com.



WHAT IS MOD ADVISOR?

Mod Advisor is an experience modification calculator that analyses workers compensation claim data and provides in depth analysis on claims, premium impact, and risk management opportunities.

THE PROBLEM

For the Insurance Industry, Experience Mod Analysis continues to be massively expensive, cumbersome and time-consuming. Data exists in multiple formats from a variety of sources requiring lots of time and people to manually enter data. Current solutions are outdated. Limited competition exists due to regulation.

OPPORTUNITY

Workers Compensation represents a \$40B industry.

Recent reports indicated that claim over-reserving has reached an all-time high of \$16B signaling the need for better analysis. It is estimated that 70% of all businesses overpay for workers compensation. By performing mod analysis, we can help save businesses money, the insurance companies be more profitable and show the return on investment by implementing risk management strategies.

THE SOLUTION

Mod Advisor is a SaaS Solution that provides work comp analysis nationwide via our intuitive drag and drop import and user-friendly system. **By simplifying data intake using AI and API's we can allow the industry to reallocate human capital and eliminate duplicate data entry.** Many additional revenue opportunities exist.

OUR HISTORY

Mod Advisor formed in 2020 and went live in the fall of 2021. We raised an initial seed round of \$500k in Jan 2022. We were accepted in the 2022 Broker Tech Venture cohort.

We are looking for \$2.5 M in additional funding to make additional hires, fund key enhancements and grow our user base.

REVENUE PROJECTIONS



About the Founder

20+ year insurance broker with deep understanding of workers comp and agency operations.

For investment opportunities or additional information please contact:

Todd Thams

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E. todd@modadvisor.com

W. modadvisor.com

“**Mod Advisor is one of the most revolutionary products to hit the insurtech space in the past 5 years.** A slick user interface is only superseded by the exported reports and sales tools that the software provides. My agency has been able to land multiple accounts 25,000 in agency revenue and higher as a direct result of Mod Advisor. Any agency selling middle market workers' comp that is not using Mod Advisor is behind.”

— David Carothers, CEO / Florida Risk Partners

ADDITIONAL REVENUE OPPORTUNITIES:

- ✔ Premium Audit Services
- ✔ Data Analytics
- ✔ Risk Management Fees
- ✔ Work Comp Quotes via API
- ✔ Work Comp Insurance Product
- ✔ Education and Training
- ✔ Targeting Insurance & Work Comp-focused businesses... & more

COMPANY OVERVIEW

PROBLEM/OPPORTUNITY: Currently there is a trade-off between accuracy, speed and cost. Laboratory PCR tests although very accurate, take days for results. Whereas, low-cost rapid antigen have very poor accuracy, leading to false negative rates of over 50%. As such, negative samples are sent to the reference labs for confirmatory testing.

SOLUTION: Novel Microdevices, Inc. (NMD) has developed NovelDx - A next-generation, rapid PCR diagnostic platform for infectious diseases. Unlike any other product on the market, NovelDx integrates sample extraction, purification and concentration coupled with proprietary induction-based PCR amplification on a microfluidic cartridge, that achieves laboratory-level PCR test performance in under 15 minutes.

 **Respiratory Panel**
 Flu-A/B/RSV/COVID-19
Q1 2024

 **STD Panel**
 Chlamydia/Gonorrhea+AR
Q3 2024



LOAD SAMPLE



RUN TEST

ANY PATHOGEN AND SAMPLE TYPE

PLATFORM TECHNOLOGY FOR MULTIPLE PATHOGENS (VIRUSES, BACTERIA, FUNGI) & SAMPLE TYPES (URINE, SALIVA, SWABS, BLOOD ETC.)

RAPID & CLIA-WAIVED

RESULTS IN 15 MINUTES OR LESS

LAB LEVEL SENSITIVITY AND SPECIFICITY

INTEGRATED SAMPLE PURIFICATION AND CONCENTRATION, RAPID PCR

LOW COST OF GOOD SOLD

CARTRIDGE: <\$5; INSTRUMENT: < \$500

MULTIPLEXED AND FLEXIBLE

6-CHANNEL REAL-TIME PCR DETECTS 6+ PATHOGENS IN A SINGLE SAMPLE

CONNECTED

WIRELESS & CELLULAR CONNECTIVITY; INTEGRATED WITH DIGITAL HEALTH

ULTRA-PORTABLE

WEIGHS <4 LBS; BATTERY POWERED (32 TESTS/CHARGE)

EASILY ADOPTED

BILLING USES ESTABLISHED CPT CODES

HIGHLIGHTS

- **Intellectual property** covers sample processing devices, self-contained microfluidic system and rapid sample processing methods; induction, dual zone PCR
IP Counsel: FisherBroyles
- **Funding:** \$13.1 mm in funding; \$6.3 mm in non-dilutive grants and \$2.5 mm from insiders
- **Key opinion leader (KOL) clinical collaborators at Johns Hopkins University and Cincinnati Children's Hospital**

PIPELINE AND LAUNCH TIMELINES

Respiratory:

- **Multiplex Flu A/B/RSV/SARS-CoV2** launch in 1H 2024.
- **Group A Strep** assay with a CLIA-lab launch in 1H 2025

Sexually Transmitted Diseases:

- **Multiplex STD Panel Chlamydia/Gonorrhea+ Cipro Resistance** with a launch in CLIA-lab launch in 2H 2024
- Global infectious diseases market is \$31 billion
- US COVID market is currently tracking at \$7 billion/yr
- Global sexually transmitted disease market \$17 billion
- CT/NG market had over 57 million annual tests in the US in 2019 creating a \$2.5 billion market opportunity.
- POC market expected to reach \$17 billion by 2022

LEADERSHIP TEAM

Andrea Pais, CEO: Co-founder; electrical engineer with 12-years experience in microfluidics / biosensing technologies.

Rohan Pais, VP Engineering: Co-founder; mechanical & electrical engineer, robotics, biosensor product development expertise

Hamdi Joda MBBS, PhD, Director of Assay Development: developmental experience in microfluidics and isothermal assays

Carlos Aparicio, PhD, COO: 25 years of experience developing and launching platforms, assays for FDA class I-III diagnostics

Shree Koushik, PhD, RAC: 25+ years of regulatory expertise with In-vitro Diagnostics

Joseph Swiader, CFO: life sciences entrepreneur, investor, portfolio manager with 29 years industry experience.

FINANCING \$3 M Convertible Note

USE OF FUNDS **R&D (\$1.7MM):** Design lock of system and respiratory panel assay cartridge

CAPEX, NRE (\$0.3MM): Cartridge and instrument molds, tooling

SG&A (\$1MM): Facilities, legal, Administrative, IP

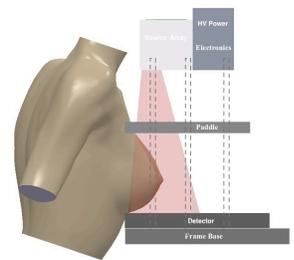
COMPARABLE COMPANY EXITS *Mesa Biotech acquired by Thermofisher for \$525M*
Cue Health raised \$200M at IPO with \$3B valuation



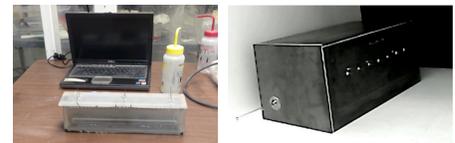


Current 3D x-ray imaging technology leaves a lot of people with no access to the best standard of care, important applications undeveloped and a lot of money on the table. Sizeable populations in the U.S. and larger populations overseas suffer unnecessarily high rates of premature death, massive healthcare costs and a host of other problems without suitable x-ray screening and diagnostic capabilities. Stellarray will help change that with groundbreaking portable tomographic imaging systems that can be used virtually anywhere, including the point of care. Our focus now is on a portable digital breast tomosynthesis (DBT) system. “3D mammograms” have transformed mammography over the past decade by substantially reducing false negative and positive readings, with consequent health and economic benefits. They are quickly taking over this \$2 Bn market growing at over 14% a year, but this leaves a lot of people out. Many women in rural, inner city, tribal areas and in the veteran’s care system have limited or no access to DBT – and these women have the highest rates of late-stage breast cancer diagnosis and morbidity. To the extent they are served at all it is through mobile clinic outreach programs (“big pink buses”) that have sparse coverage and very high costs.

Stellarray’s solution is a truly portable DBT system (PBTS) that will have all the benefits of conventional DBT systems, but weigh 3% as much, occupy 5% the space and cost 60% less, at \$125K. PBTS will transform the outreach market from big pink buses to little pink suitcases holding a kit with our unique x-ray source, off-the-shelf detector, power supply, simple paddle and support hardware that can be set up in schools, churches, community centers, retail clinics and even homes. The key innovation is our multi-spot, digitally addressable x-ray source using proprietary cold cathodes in an extremely rugged vacuum package with integrated electronics and power supply. PBTS will actually improve image quality by eliminating the motion artifacts caused the usual tube rotation. The next version will turn the system on its side so the breast can be scanned with no compression as the woman lies on a cot or bed. PBTS will take either 13 or 25 exposures that will be processed using commercial reconstruction algorithms on a high-end laptop equipped with telemedicine and AI links.



Stellarray’s team has already made a similar digitally addressable x-ray source for NASA to use on extended space missions for imaging a range of medical conditions. To this core team of Mark Eaton and Dr. Ron Hellmer, we will be adding the former director of x-ray source development for a European CT company and the former CTO of a mobile CT company. UT Dell Medical Schools Faculty members – Dr. Jack Virostko who runs breast cancer screening trials and his colleagues running the mammography outreach programs - will support development.



Our “stationary tomography” pipeline has many branches. Our next product will be a portable tomography system for emergency medicine and military applications to bring high-quality x-ray imaging to the point of care during the “golden hour.” A high-speed pre-clinical CT system is also in the works. Improved versions will add monochromatic and phase contrast imaging capabilities. We will sell our sources to other system developers, especially at medical schools, for them to develop reconstruction and AI algorithms that we can later bundle. We will license the technology for what we expect will be a numerous other imaging applications. Several companies (Nanox, VEC, Adaptix, Xintek) are getting into these areas, but none have portable systems.

We seek an A round of \$6 Mn for team building, early marketing, additional equipment, further IP development beyond our current 7 issued patents and prototype builds. This gets us to a PBTS prototype tested with imaging phantoms in two years. We expect PBTS will qualify for 510(k) clearance and that sales can begin within another year. We’ll start with the outreach market, move into general mammography and then expand globally, especially in developing countries. Stellarray has won over \$12 Mn in competitive non-dilutive funding, mainly for “irradiators” to replace Cs-137. One such system is being tested now and some of the technology is being licensed. Part of the A round may be supplied by co-funding from other non-dilutive sources. We expect \$67 Mn in revenue in five years, mainly from imaging system sales, source sales and licensing.

Powering Images of the Eye to Accelerate Innovations in Healthcare

Company Background:

CEO Eric Buckland formed TII in 2019 with software licensed from the Medical College of Wisconsin to improve the use of ophthalmic images in clinical research, drug development and clinical trials. Our vision is to deliver scalable data solutions that accelerate drug development and improve patient outcomes in ophthalmology and vision.

Leadership Team:

Eric Buckland, PhD, CEO. 35 years in optics and imaging. Successful exit of ophthalmic imaging company Bioptigen in 2015. 80+ patents. Fellow, American Institute of Medical and Biological Engineering. Rob Williams, MBA, CTO. 35 years in healthcare IT. Founding CTO of Radiology Management Systems with successful exit. QS/1 Systems, WebMD **Key Advisors** include Joseph Carroll, PhD, Clinical Research Scientist, Inherited Retinal Disease; Jim Golando, COO, Clinical Research Organizations; Ron Schuchard, PhD, FDA, Lead Reviewer on first AI Diagnostic clearance; Bhavna Antony, PhD, IBM Watson, Ophthalmic AI expert.

Products/Services:

Integrated Translational Imaging® suite of image/data management and processing applications that operate from device to desktop to cloud. **ocuVault®** Control unit and database infrastructure for TII applications. **ocuLink®** Visual front-end for building and using reusable image collections. **Mosaic Analytics®** Visual front-end for batch processing and analysis. **ocuTrack™** (Lattice) Cloud application for clinical trial data processing.

Technologies/Special Know-How:

The TII leadership team combines expertise in ophthalmic imaging and healthcare informatics to create solutions to the real-world analysis challenges in ophthalmology. We have patents pending on ocuVault, ocuLink, and calibration methods for improved interoperability of ophthalmic imaging systems.

Market:

Our target market is the ophthalmic biopharma market, serving therapeutic innovations from discovery through clinical trials. The rapidly growing image analytics market is driven by personalized / precision medicine, AI enabled biomedicine, and emerging gene therapies. Ophthalmology is a leading innovation engine, accounting for 8% of the \$80 billion biomarker (12% CAGR) and healthcare AI (42% CAGR) markets.

Distribution Channels:

TII sells direct to our customers. As we mature, we will offer cloud-based licensing models to grow a user base and deploy internal business development resources for enterprise sales. We are exploring additional relationships to bring our software to clinicians.

Competition:

We operate in a highly fragmented market with partial solutions to the problems we address. Incumbent players (Zeiss, Topcon, Heidelberg Engineering) are developing proprietary platforms focused on clinical solutions. Startups are developing AI diagnostic solutions (Digital Diagnostics, RetinAI, AEYE Health). Flywheel.io is growing rapidly as a Life Science Analytics company. Additionally, customers have internal solutions; we are demonstrating our value proposition in reducing costs of R&D operations and improving image analysis outcomes.

Quick Facts

Company Name:

Translational Imaging Innovations (TII)

Contact: Eric Buckland, PhD

Address:

Box 6356, Hickory, NC 28603

Phone: 828.234.1761

Email: eric@tiinnovations.com

Website: tiinnovations.com

Industry: Healthcare Informatics

Domain: Ophthalmic Clinical Research, AI, and Clinical Trials

Bank: Truist

Law Firm: Innovate Capital Law (corporate) StanekLemon (patent)

Patent Estate: 5 Patents Pending, 5 Trademarks

Number of Employees: 6

Leadership Team:

Eric Buckland, PhD CEO
Rob Williams, MBA CTO

Amount of Financing Sought:

\$3,000,000

Current Investors:

Friends&Family, Angels

Use of Funds:

Build sales function, execute on roadmap, and extend IP
Achieve \$3M in ARR

Auditor: Hughes Pittman Gupton

Financial Projections (Unaudited):

	2022	2023	2024	2025	2026
Revenue	370	757	1,784	4,177	10,459
EBIT (\$000s)		(1,070)	(1,530)	(630)	1,260



VALET CLOSET

Corporate information

Founded	Austin, Texas (2020)
Industry	SaaS
Sales	\$91,800 lifetime
Structure	C-corp

Funding Strategy

Stage	Seed
Raising	\$900,000
Use of Funds	Technology, sales, marketing
Prior Capital	\$645,000
Terms	SAFE NOTE 20% discount \$8,000,000 valuation cap

Market Size

Multifamily/mixed-use developments with over 50 residential units. Market fit proven within high-end/luxury and retirement communities.

TAM	\$39.5B/year
SAM	\$874M/year
SOM	\$200M year 5

Experienced Advisory Board

John Muhlch - international self-storage operator and developer

Ian Mattingly - multifamily operator and committee member of National Apartment Association

Mehdi Nikkhah - 13 years of research experience in AI and Computer vision, published more than 10 U.S. patents in AI

Contact us:

512-703-0351
tomas@valetcloset.com
valetcloset.com

Tech company that disrupts the antiquated self-storage industry by delivering unique storage options to residents of multifamily properties.

Problem

The process of storing items in storage facilities has not changed since the 1980s. As a result, the storage industry has become fragmented, and consumers face enormous inefficiencies and unfavorable market conditions.

- Hidden fees such as administrative fee, lock fee, convenience fee plus 12 more
- Predefined sizes with a labor intensive process
- Poor customer service and zero brand loyalty
- Month-to-month contracts with unpredictable price changes

Solution

Innovative software empowers users to augment their living space by delivering real-time, accurately-calculated storage space to fits their needs, all via a mobile application.

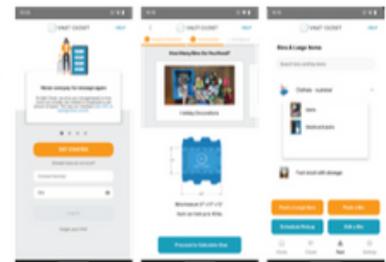
- AI and computer vision for accurate pricing
- Customized storage sizes to fit users space and budget needs
- Seamless pick up and delivery with sophisticated scheduling
- Proprietary tech for space and frequency utilization

Competitors

	VALET CLOSET	On-Demand Storage			Traditional Storage		
		Clutter	ShareSpace	CALLBOX	Public Storage	Self Storage	Self Storage
Custom price based on space occupied	✓	✗	✗	✗	✗	✗	✗
Up-front pricing/no hidden fees	✓	✗	✗	✗	✗	✗	✗
Customer focused	✓	✗	✗	✗	✗	✗	✗
Pick up and Delivery	✓	✓	✓	✓	✗	✗	✗
Click of a button solution	✓	✗	✗	✗	✗	✗	✗
Location agnostic	✓	✗	✗	✗	✗	✗	✗
Capital/Asset light	✓	✗	✗	✗	✗	✗	✗
Patentable technology	✓	✗	✗	✗	✗	✗	✗

Our Advantage

- Utilizes existing storage and logistics infrastructures
- Low capital model
- Experienced founding team and advisory board
- Process is patent-pending



Early Traction

MVP in market and revenue generating

Letters of Intent for 14,000 apartments

Storage partners in five states

Team



Tomas Louda | CEO
13 years of CEO experience with expertise in storage, operations, logistics, and technology. Previously scaled a company to 120 employees across four states.



DeAnna Unger | President
Six years of entrepreneurial experience plus five years experience in the multifamily sector. Specializes in high-level partnerships and team management.



Naghi Prasad | CTO
Ex-CEO of several startups. Specializes in emerging technologies and complex systems modeling. Ph.D. in AI and author of numerous patents in AI and Machine Learning.

January 26 Attendees As of 01 27 23

SPEAKERS			
First Name	Last Name	Title	Company
Tien	Wong	CEO	Opus8, Inc.
Chris	Nicosia	VP of Partnerships	Modus Create

PRESENTERS			
First Name	Last Name	Title	Company
Scott	Mader	President & CEO	AseptiScope
Dr. Chris	Castel	CEO	CareWear
Richard	Russo	President & CEO	Endomedix, Inc.
Vennard	Wright	President & CEO	Flurrent
Aviel	Cohen	Founder & CEO	Gramss
Caitlin	Iseler	Founder & CEO	Happyly
Raymond	McCarthy	CEO	iFund
Todd	Thams	Founder	Mod Advisor, Inc.
Andrea	Pais	Founder & CEO	Novel Microdevices, Inc.
Mark	Eaton	President & CEO	Stellarray, Inc.
Eric	Buckland	CEO	Translational Imaging Innovation
Tomas	Louda	CEO	Valet Closet

ATTENDEES			
First Name	Last Name	Title	Company
Gaith	Abdo	CEO	BEEM Inc
Tarek	Abousalem	Managing Partner	ElementOne Digital
Paul	Acevedo	EIR	Avanta Ventures
Nayyar	Afridi	Sr Manager, Strategic Partnerships	KiwiTech LLC
Manish	Agarwal	Managing Partner	Attain Nextgen Capital
Ana	Aguilar	Investments	AC Ventures
Sudhanshu	Ahuja	CEO	Impress.ai
Jean	Ahwesh	President	Ahwesh & Associates, LLC
Ebenezer	Ajayi	CTO	VeendHQ
Phillip	Akhzar	Founder & CEO	Arka
Dr. Mohammad	Al-Abbadi	CEO	Kaebox
Brian	Alexander	President	Omina Technologies
Stephen	Alexander		University of Maryland
Scott	Alford	COO	Oraclum Capital LLC
Sally	Allain	Site Head	Johnson & Johnson Innovation
WD	Allen	Adjunct Prof	University of Missouri
Lyle	Allen		
Omar	Amjad	Financial Analyst	
Christopher	Anderson	Director of Investor Relations	Cyber Capital Partners
Gregory	Andronica	Educator	New York City Department of Education
George	Aposporos	Advisor	SWAG'R
Paul	Armijo	President & CEO	Armijo Innovations LLC
Ritu	Arora	Product Manager	
D. R.	Arthur	CIO	Actis Energy
Millan	Ash	Owner	TLT
Richard	Askins	Analyst	Hunniwell Lake Ventures
Ons	Askri	CEO	Formidable
AJ	Attavar	Founder	Neptune Products & Services, Inc
Darrin	Auito	Partner	HEA Law PLLC
Marco	Avila	VP	WSP
Bevely	Awuor		Georgetown University
Gavin	Aydelotte	EOD Officer	US Army
Aarti	B.	Research Assistant	
Rick	Bain	Principal	ReCreeation
Rebekah	Bakker	Business Development Partner	DISHER
Daniel	Ballin	Chief Executive	Ideas Crucible
Justin	Banford	Partner, Corporate Attorney	Dunlap, Bennett & Ludwig PLLC
Mary Webb	Banning	Head of Customer Success	Happyly
Debbie	Barker	WoodCraft	Barkerwood
Josh	Barnes	COO	Harbor Designs & Manufacturing
Michal	Barski	CEO/Director	Reciprocal Space
Thomas	Bascom	President	LinkSpace, LLC
Todd	Batchelor	Partner	Cherry Bekaert LLP
Kyle	Bayliss	Managing Director, Corridor Region	Maryland SBDC, UMD College Park
James	Beals	COO	CoolWaters Technology
Jay	Beam	Managing Director	Adasel Global Partners LLC
Jeff	Beck	President	Pidj.co
Frank	Beckmann	CEO	GVI Germany GmbH
Brady	Behrman	Executive	
Chris	Bennett	Founder / Attorney	T-I-L(R) Technology-Innovation-Law
Randy	Berholtz	Chief Executive Officer	Rancho Santa Fe Bio, Inc.
Carleigh	Berryman	Founder & CEO	Viva Vita
Gustavo	Bessalel	President	Spectrum Partners, Inc.

Manoj	Bhumbhaliya	Sr.BDE	Hidden
Manoj	Bhumbhaliya	BDM	Hiddenbrains
Namadev	Bhuvanasundaram	CTO	Techy Geeks
Jyoti	Bisbey	Infra	Independent
Yuri	Bogdanov	Vice President	S&P Global
Tierra	Bonds		Take Charge Credit Consulting
Jonathan	Bondzie	Founder	Home Automation LLC
Larry	Boodin	Agent	NY Life
Thomas	Bountouridis	Founder	Project Denn
Richard	Bristol	President	Bristol Advisory LLC
Stanley	Brock	Chairman	Alunom Europe AB
Joy Cheriell	Brown	Founder	Third Person Omniscient Productions
Doug	Brown	Principal	DAB Holdings LLC
Nicholas	Buchanan	Founder	Blockperfect
Eric	Buckland	CEO	Translational Imaging Innovations
Greg	Burton	CEO	UBsports
Andrei	Buzatu	Director of International Business Development	AngelouEconomics & International Accelerator
Marquis	Cabrera	Co-founder & CEO	Stat Zero
Fabio	Caironi	CEO & Founder	ByteNite
Christian	Camarge	Partner (Intellectual Property Law)	Sterne, Kessler, Goldstein & Fox PLLC
Anthony	Cammarata	Outsourced CFO	Startupcannon
Saverio	Canepa	CEO	COOPERA FUND
Briant	Carcamo	CEO	Vizibly
Joe	Carlin	Principal	Joirre Capital
Eric	Carlson	CEO	Blue Sky Cyber Inc
Doug	Carney	Investor	
Sue	Carr	President	CarrTech Corp
John	Casey	Managing Director	Venture Mentors
Sef	Casim	VP of Technology	CyberPaxSolutions
Nicole	Cederblom	Founder CEO	LoopAging
Chris	Ceresini	VP of Finance	X-Mode Social
Tonnie	Chamblee	CoFounder Brand Strategist	Design Alliance, Inc.
Sam	Chan	SVP	US-ASIA LINKS, LLC
Anthony	Chapkey	Product Owner	DotGov Solutions LLC
Tahjia	Chapman	Editor-in-Chief	TDK Media Publishers
Derrick	Chapman	CTO	Biocolumn LLC
Shailesh	Chavan	Vice President, Clinical	Veloxis Pharmaceuticals
Diana	Chavez	Marketing Director	TechAID Solutions
Rene	Chaze	Partner	Tiny Orange Capital
Chris	Chen		
George	Chen	Principal	Nautilus Venture Partners
Michelle	Chen	Partner	Key2China/Convergence Partners
Daniel	Chen	Financial Analyst	ABC
Anthony	Chernykh	Investor Relations Manager	Chupanov Family Fund, Finance With Tony
Francis	Cheung	Lead data architect	Pansophic learning
Jean	Cheung	Founder	Innoflops Games
Nelson	Chick	CAO	Foil Flyer
Melissa	Chiou	Strategist	
Marlena	Chmal	Special Projects Manager to the CEO	Unbabel
June W	Choi	Managing Partner	Serval Ventures
Melinda	Chu	President & CEO	Venja Health
Peter	Chu	Director	AsiaTech
Evgenii	Chupanov	Founder	Chupanov Family Fund LP
Matthew	Cimino	Manager, Business Innovation and Development	MD Department of Commerce
Angela	Clark	Executive Director	A Best Choice Mobile Ultrasound
Will	Classen	AVP	Colliers
Orin	Clay	Managing Principal	JBOR Group, LLC
Brett	Coffee	Vice President Operations	Lunar Outpost
Aviel	Cohen	CEO & Founder	GRAMSS
K.	Coleman	President	Comtent Chunk, LLC
Dorrier	Coleman	Founder and CTO	TEQ Charging
Betsy O'Neill	Collie	Business Development Manager	HarborLaunch
David	Collins	President	Weekly World News
Dan	Conley	Active Angel	Angels + Life.Sci Investors NJAng
Christopher	Conner	Owner	US Payments
Hillary	Coover	CMO	Arctonyx
John	Copen	CEO	EHC Internet Enterprises, Corp
Zoe	Cor	CEO private Health Care	ACIS
Joseph	Corace	CEO	Lakeland fresh farms x
Marie	Crivaro	Financial Services Professional	MassMutual
Betsua	Cuevas	Company Owner	NovaLingua Academy
Dee	Cutler	CEO	Tri-IT Solutions
Steve	Daly	CCO	AseptiScope
Chris	Danek	CEO	Bessel
Lamin	Darboe	Investor	BDev Ventures
Brian	Darmody	Chief Strategy Officer	Association of University Research Parks (AURP)
George	Davis	EVP/ Fund Manager	Evergreen Advisors
Hank	Dearden	Principal	Group 3D
Michael	Deering	CEO	Hequity.Ai
John	DeGross	Enterprise Payments Specialist	DeGross Consulting
Hector	Del Castillo	Chief Product Officer	Byond
Ryan	DePirri	Associate	Corstone Capital
Marj	Derzon	President	GSTND

Aneesh	Desai	Investor	Silverton Partners
Bioenergy	Devco	Senior Advisor	Bioenergy Devco
Cosmo	Di Tucci	Founder & CEO	AbleOne Systems
Frank	Dickson	Director, Strategic Business Initiatives	Maryland Department of Housing and Community Development
Deb	Difeo	SEC	Cbpro
Louis	DiFrancesco	Inventor	Gale Wind Ship inc
Michael	DiFrancesco	Chief Engineer	Virginia Tech Applied Research Corp.
Bob	Dinkel	Director	robert dinkel
Ray	Dizon	Principal	K2G Capital
Ivana	Djuric	MarCom Specialist	Eurotranslate
Evuro	Dogwalker	Dog walking tools	Scooperleash USA LLC
Eduardo	Dorado	Analyst	Encomenda VC
Michael	Doyle	Managing Director	Goldin Ventures
Elena	Dronova	Marketing	Chupanov Family Fund
Danny	Duong	General Partner	Cross Ocean Ventures
Madhu	Dutta-Koehler	Founder	The Greener Health Corporation
Craig	Dye	CEO	
Mark	Eaton	CEO	Stellarray
Kelly	Echols	CEO	LeVanta Tech
Craig	Elias	EIR	Bow Valley College
Basma	Elmogý	Founder/CEO	BOÖTES
Amir	Elsayed	COO	Revival Homecare Agency
Akram	Elzend	CEO	Revival Homecare Agency
Susan	Emerson	Principal	Emerson Enterprise, LLC
Altan	Erg	PM	Mosaic DC
Martin	Erim	CEO	First Renaissance Ventures
Jess	Érler	Founder	Motto
Chris	Esposito	Vice President Sales and Marketing	StudioLabs
Idong	Essiet-Gibson	Principal	The Idyeas Group LLC
Matt	Evans	Mentor	SCORE
Herb	Ezrin	CEO & President	PVM Company, Inc
Kim	F	Advisor	
Eugene	Faison	Founder/CEO	DGridEnergy, LLC
Michael	Faught	Managing Partner	Technology Capital Partners
Richard	Faulkner	CEO	IQ Exchange LLC
Monique	Fayad	CEO	Trellus Health
Deborah	Fell	Managing Partner	Chief Outsiders
Emily	Fenush	Social Media Intern	CONNECTprenuer
Jason	Fernandez	General Partner	Creci Ventures
Jeff	Filipski	Founder	The Sales Alliance
Ellen	Fin	Founder	Stealth
Jon	Finkelstein	President	J6 Solutions
Dwight	Fischer	Founder	The Covenant Group
Tressa	Fisher	CEO	Farmers Plus
Geary	Fitzpatrick	President	Target Consulting
Tanya	Floyd	Business Incubator Manager	University of Kentucky
Lance	Ford	CFO	Commutyble
Brennan	Fournier	Innovation Activation Manager, BARDA Alliance	Johnson & Johnson Innovation
Pedro	Fragoso	Founder	iReal.pt
Kandra	Frane	Business Development Manager	Xceptional
Ken	Frasier	CEO	MrBioClean
Martin	Fredrickson	Executive Advisor	Reisende Partners
Christopher	Freeman	GP	Kiyote Ventures
Dorothy	Fulop	CEO	Pitchcamp
Tullio	Furlani	Junior Manager	Alira Health
Mike	Fusco	Investor	Mod Advisor
Sai	G	Director	Xware
Sathish Kumar	G	Partner	SBSS & Associates, Chartered Accountant
Trevor	Gabel	Customer Success Manager	Harbor Designs & Manufacturing
Anthony	Gabrielian	CEO & Founder	Green Knott
Mindy	Gaines	Founder	Badsmoke
Dinar	Gainutdinov	Product leader	Maxmodal ltd
William	Galle	Principal	DPS
Settu	Ganesh	Founder	Beamin XR
Nick	Gardner	CEO	Ople
Haluk	Germeyan	CEO	Genoplexus Inc.
Ben	Gharbia	Architect	
Gregory	Giammittorio	Partner	Potomac Law Group PLLC
Kirk	Giminez	Founder	Xizzle TV
Chris	Golden	Founding Partner	Sterling Select Group
Douglas	Goldstein	Managing Director	Salt Flats Capital / Salt Flats Venture Studio
Gaurav	Goomer	CEO	MyLifeWell
Patricia	Gottesman	Investor	Various
Jeff	Graber	Research	Mitre
Denise	Grant	Entrepreneur	It Takes a Village Group Home Inc.
Kamel	Greene	CEO	Poly Platform
Richard	Greene	CEO	RGA Israeli/U.S. Advancing Opportunities
Jay	Greenstein	CEO	Kaizenvoate
Shawn	Gregoire	Senior Manager	United States Air Force
Adam	Grill	CEO and Group President	Odyssey Group
Yulia	Gufranova	CEO	FILM24.US
Nina	Guise-Gerrity	CEO	getGFTD, LLC
Fredric	Gumbinner	Managing Partner	G2 GEM Finance/ K4-MA

Anita	Gupta	Founder	KiwiTech
Jim	Hadley	CEO and Founder	Tiber Solutions, LLC
Christopher	Hagerup	Global Director	Flexible Real Estate
Fizie	Haleem	Business Solutions Manager	Montgomery College WDCE
Ross	Hall	Graphic Designer	Reciprocal Space
Bee	Hall	CEO	City University Los Angeles
Liu	Han	President	Leader Funding, Inc.
Brian	Han	Managing Director	Kairos Global Network
Malcolm	Handelsman	ED	DIR
Barb	Hansen	CEO	blueLINC
Michael	Hanson	Growth Strategy Consultant	Optimum Dynamics LLC
Tawanna	Hardy-Ventress	Small Business Coach	GO.BE.
Edgar	Harrell	President	Edgar c harrell associates
Qaizar	Hassonjee	Managing Partner	Angel Star Ventures
Kyle	Hayungs	Founder	MRG Health - SmartCare360
Patrick	Healy	CEO	Ernie Sports Media Inc
Yusuf	Henriques	Founder & CEO	IndyGeneUS AI
Browning	Herbert	Managing Director	Ringbolt Capital
Paulette	Hernandez	CMO - Founder	Pauwerful Strategy LLC
Chick	Hernandez	SportsCaster	Seld
Geelyn	Herrero	Marketing	A2E
Stephanie	Hessler	Principal	Stephanie Hessler Coaching
Robert	Hibbert		Johns Hopkins
Eddie	Hill	Business Incubator Director	Mason Enterprise Center Fairfax
Todd	Hinson	Founder	Opertivo
Cindy	Ho	Jr Partner	Stout Street Capital
Joy	Hoffman	Project Manager	Maryland Tech Council
Douglas	Holly	Principal	EMG
Alyse	Holstein	CEO	HPG Partners, LLC
Klaas	Homan	Director	RVUK
Hippler	Houda	Manager	Hcb consulting
April	Huang	Founder	Section D Media, LLC
Sam	Hugh	Online Membership Manager	Real Estate Investors Club
Drew	Hunt	Associate	Dreamit Ventures
Mike	Huska	Fractional CTO	Vistra Business Solutions
Mohamed	Hussein	CEO	Hussein Ventures
Paul	Iacovacci	CEO	Enascor Capital
Jenny	Ibrahim	Director/Educator	OPOI
Zeeshan	Idrees	CEO	IndustryGeniuses
Joy M	Intriago	Principal	Intriago Advisors
Jessica	Ives	Chief Administrative Officer	Renaissance Venture Capital
Dhan	Iyer	Director	SGPMCS
Dave	Izuka	Consultant	Venture Acceleration Services
Nelson	Jacobsen	CEO	Altavoz ENTMT
Malgorzata	Jaremko	Founder & CEO	Gosia Genomics Inc
Roydon	Jeffrey	CEO	ListedB
Gregory	Johnson	Founder/President/CEO	TECBOMO Limited Liability Company
Maia	Johnson	Client Service Manager	The Washington Post
Joyce	Johnson	Chairman	Pacific Gate Capital
Nigel	Johnson	Project Manager	Grassroots Amusements
Twanna	Jones	Director of Procurement	JustOne Solutions LLC
Glen	Gaddy	Member	RHV
Robert	Gahagan	Chief Success Officer	CCSI - Corporate Consulting Services, Inc.
Kamar	Jones	Principal	Falconi
Brian	Jones	IT Business Analyst	Wave Welcome
James	Joseph	CEO	ELATED, INC.
Suby	Joseph	Principal	Brandywine Insights
JS	Gamble	Managing Principal	Blu Ventures
Dimitra	Georganopoulou	General Partner	Qral Ventures
Walid	Ghodbane	Private	Private
Jonathan	Jung	Partner	Techcrowder
Shahed	Kader	Managing Attorney	Kader Law
Shoshi	Kaganovsky	CEO	RingOn
Nik	Kaludov	President	AliquantumRx
Nina	Kamanová	Investor Relations & Partnership Management	Danube Angels
Alexandra	Kapelos-Peters	Founder	Cansulta
Tatja	Karkkainen	Founder, PhD	Penkit
Mike	Gilvary	Partner	Ember
Douglas	Goldstein	Managing Director	Douglas Goldstein
Jared	Goldstein	COO	Virtual Health PT
Alec	Karys	CEO	Genesis INC
Mark	Kass	Partner	Crowell & Moring
David	Kaufman	Consultant	Brillio
Caroline	Kay	Founder	Vincita
Ron	Kazel	Principal	Kalliam Capital LLC
Ed	Kelley	EO	Capital Restaurant Group
Ayanna	Kerrison	Investor	Precursor Ventures
Alvin	Kersting	CEO	Portfolio Operating Partners
Joe	Kessler	Managing Partner	Montgomery County Collaboration Board
Muhammad	Khan	CEO	Delsys Technologies Ltd.
Rob	Kibler	CEO	Dianyx Innovations
Eva	Kielczewski	Applications Scientist	Translational Imaging Innovations

Afolabi	Kilaso	Founder	BettaLyfe
Jason	King	President	Accella
Simone	Green	Owner	Simone's Body Bar
Richard	Greene	CEO	RGA ISRAEL/U.S. Innovative Techs (Biz Growth, Strategics, M&A, Funding)
Jennifer	Kirkland	COO/CFO	Care Constitution
Kyle	Kirsch	Associate	Blue Marlin Partners
Charles	Kiser	Founder	Matewan Digital
Kennis hoi	Ko	Founder	Buttons
Ted	Koblick	Owner	TK Consulting
Kei	Kondo	Business Development Manager	NSK Corporation
Kristen	Kosofsky	Sr Managing Director	Hercules Capital
Judy	Kosovich	Senior advisor	Washington DC ArchAngels
David	Kratochvil	Managing Partner	Vista Capital Advisors, LLC
Tanya	Krechyk	Account Executive	Honeycomb Software
Goran	Krndija	Head of Growth	Mentorcam
Fred	Gumbinner	MP	G2 GEM Finance
Tanuj	Gundlapalli	CEO	Intellizant
Kay Mok	Ku	Senior Partner	Gobi Partners
Michael	Kull	Consultant	Amplifi
Neeraj	Kumar		Babson College
V	Kysucky	Director	Cyan Reef
Norman	Lai	BOD and Acting CEO	USMedgene Inc
Ros Darniel	Lantin		
Katie	Latham	Senior Program Officer	Panorama Global
Shana	Lawlor	Founder and Managing Partner	Zraze
Bob	Leach	Business Adviser	Braintree Business Development Center
Alvin	LeBourgeois	Managing Partner	Tactivity
Ines	LeBow	CEO/Founder	Enterprise Transformation Solutions,LLC
Jack	Lee	Managing Director	Marketing Integration
Steven	Lehat	Principal	Regulatory World
Raea Jean	Leinster	Chief Yuck Officer	Yuck Old Paint
Damien	Leon	Associate	Capital Q Ventures
Kira	Leskew	Founder & Chief Program Officer	Eagle Proactive Mental Health
George	Letscher	Principal	Swish IP
Edgar	Harrellbm	President	Edgar c Hartell ASSOCIATES
Qaizar	Hassonjee	Managing partner	Angel Star Ventures
Chris	Havener	President	Richmond Liquidity Management
Jase	Leung	CEO	Blockchain Solutions
Laura	Lewerentz-Juziuk	Chief Operating Officer	Rancho Santa Fe Bio, Inc.
Yibo	Li	Graduate Student	Georgetown University
Tao	Lin	Chief Architect	Cyient
Sarah	Lin	President	Kids Fun Corp
Calvin	Ling	Principal	Prefix Capital
Brian	Heller	Partner	Outside GC (fractional, virtual on demand, law firm)
Cody	Locke	Chief Innovation Officer	Center for Advancing Innovation
Jacob	Lonsway	Events Manager	PeopleConnect
Tomas	Louda	CEO	Valet Closet
Brendan	Lough	Senior Vice President	JLL
Josh	Loveridge	Managing Director	Loveridge Digital & Stratton Studios
Dennis	Lucey	Vice President	
Deborah	Hemingway	Managing Partner	Ecphora Capital
Arthur	Henderson	CEO	Affinity Networks, Inc.
David	Luff	Co-Founder	Deed Entertainment
Jackie	Luo	Partner	TCV Growth Partner
Shimon	M	Founder	Intalent
Bruce	Mackler	Chairman of the Board & Exec. Vice President	Ethicann Pharmaceuticals Inc.
Scott	Mader	CEO	AseptiScope
Robert	Hibbert	Business Student	Johns Hopkins
Bennett	Hickey	Associate	LPC Tenant Rep
Cris	Madureira	Expansion Director	FCJ Venture Builder
Sunita	Mahtabfar	Advisory Board Member	Kaebox
Ned	Malik	CEO	GREEN BUILDING GROUP
Michael	Malinick	Vice President, Government Contracts	Forced Physics Data Center Technology LLC
Mike	Malloy	Founder	Malloy Industries
Jatin	Maniar	VP Product	Ping
Harrison	Marick	Lead Data Scientist	Tiber Solutions
Annie	Ho	CoFounder	Antevorta Laboratories
Austin	Mason	Co-founder	Quick Kitty Inc.
TJ	Master	Technology Mentor	Innovation Commercialization Assistance Program
Aditya	Maurya	CEO	Zelox Entertainment
Raymond	McCarthy	CEO	iFund
Zoe	McCarthy	Manager	Best Chiro
Dave	McCarthy	Vice President	Potential Energy DC
Sean	McColl	Managing Director/ Chief Growth Strategist	Trusted Business Advisors
Bradley	McConnell	Partner	FH+H
Nakira	McCrea	Owner	Suede
Christopher	McDonald	Private Equity Consultant	Paylocity
Mark	McMahon	CEO	AudioOne
Michael	McShea	Group Chief Scientist	JHU APL
Sahil	Mehra	Managing Partner	Darwinian Ventures
Jatin	Mehta	CEO	MetaSense Inc
Michael S	Melfi	Partner	Taylor English
Kofi	Mensah	Founder	Sagos Distro

Metiu	Metev	CEO	RentalEye
Keith	Miller	Founder	Vibe Consultancy
Desiree	Mingo	Founder	Tre's Lunchbox
Loren	Minkus	Consultant	Concept Equity Group
Joe	Miscione	Managing Director	Providence Consulting, LLC
Kay	Mok	Senior Partner	Gobi Partners
Mike	Moore	CEO	MedWatch Technologies, Inc.
John	Morgan	Managing Partner	Morgan.Global, LLC
Roy	Morris	Managing Partner	STI
Vuyile	Mthethwa	Founder	Happy Hope Dweller
Michelle	Mu	CEO	xloon.com
Soujanya	Mukka	Business Owner	MyB2BNetwork
Kevin	Mullenex	Co-Founder and COO	iotaBEAM, Inc.
Charles	Nahabedian	CEO	VK Digital Health
Scott	Nevins	Principal	Bernstein Private Wealth Management
Dinh	Nguyen	Consultant	Guidehouse
David	Nguyen	Founder	
Alain	Nguyen	Co-Founder	Coinince.com
Claudia	Nieto	Solution Specialist	TECHSTART USA
Michael	Niggel	CEO	Advanced Concepts & Technologies International
Henrik	Johansson	CEO	Gembah
Joyce	Johnson	Chairman	PGC
Braun	Jones	CEO	Stonehaven Capital LLC
Glenn	Noble	CEO	ProudlyGive
Roland	Jones	Program Director	Corvias Group
Patrick	Judge	Managing Partner	Camber Road Partners
Paul	Nolde	Executive Managing Director	Lighthouse Labs
Moses	Ntiono	Director	Black and white foundation
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Michael	O'Brien	Founder & Managing Principal	MOB Advocacy
Ebube	Ofili	Director	Habeet Games
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Morne	Olivier	New Business Development	BridgeDefi
Julie	Olley	Venture Capital Analyst	Ben Franklin Technology Partners of Southeastern Pennsylvania
Muhammad	Omer Khan	President	Delsys Technologies Limited
Kevin	O'Neil	CEO	CYVA Research Corporation
Matthew	Otero	CEO	AMCORP.com
Jareer	Oweimrin	Executive Director	
Guc	Ozenci	Managing Director	Founder Institute, Washington DC
Tracey	P	Director	Actionandachieve
Mark	Pace	Principal Consultant	Nuven, Inc.
Kimberly	Palmiero	CEO	Postindustrial Media
Gene	Panasenko	Investor	Gene Panasenko Inc
Abhinand	Pandya	CEO	Goodlii.com
Haley	Pardun	Marketing Coordinator	Mod Advisor
Bryan	Parker	Chairman	International Healthcare
Hayden	Parker	Analyst	Hunniwell Lake Ventures
Marlon	Parker	Aspiring Entrepreneur	RBB Tech
George	Parrish	Head Deal Flow	Bay Angels
Dan	Pastore	Partner - Transaction Advisory	Alira Health
John	Paty	Principal	Geostrategic LLC
Alejandra	Pedraza	B2B Partnership	Teilur
Lihua	Peng	CTO	US Medigene
Youngtae	Kim	Director of Washington, D.C. Office	KOSME(Korea SMEs and Startups Agency)
David	Kinnear	Entrepreneur & Founder	HPC
Francesc	Perez	Co-founder	TotIA
Valerie	Perlowitz	CEO/Founding Partner	IHC
Bob	Pesakovic	Principal	Advanced E&D
Ishan	Pherwani	Investor	BDev Ventures
Matthew	Philistine	Digital Marketing and Wealth Management	
William	Podd	President	Landmark Angels/Family Office
Leslie	Poole	Principal	LE-POOLE GROUP
Corinne Marie	Pouliquen	Counsel	Calderon, Safran & Cole
Fabio	Pozzi	Product Manager	Ids airnav
Sheena	Prasad	Account Manager	Creative Blue
Joel	Price	Director of Product Innovation	Core Source Technologies, LLC
Willie	Pritchett	Managing Partner	Rack Bunker Data Centers, LLC
Jorge	Próspero dos Santos	Entrepreneur	REEVO Technologies
Jorge	Próspero dos Santos	Co-Founder	iReal.pt
Sofia	Puzzi	Manager, Transaction Advisory	Alira Health
Xiaofa	Qin	Founder	GI Biopharma Inc
Richard	Rabbito	Director Generale	The Overseas Development and Finance Group
Max	Kryzhanovskiy	President	MOS Creative
Shashi	Kumar	Mentor - EIR	SK
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Aquila	Lee	Senior Associate	Chenel Capital
Fang	Li	Partner	Tyche Partners
David	Radin	CEO	Confirmed
George	Radmilovic	CFO	2immersiv4u
Soheil	Raissi	CEO	Maptics
Gopal	Rajaraman	Investor @ LM Ventures	Lockheed Martin
Skylar	Rallison	Community Manager	CONNECTpreneur
Glen	Raskin	CPO	Binaryx

Sara	Rauchwerger	Senior Startup Advocate	Agora
Michael	Rauh	President/CEO	Adaptive Alchemy
Mike	Ravenscroft	Managing Director	Maryland Momentum Fund
Joe	Reddix	President and CEO	The Reddix Group
Mark	Reece	CEO	LCMGroup
Victor	Rhoder	VP of Channels and Strategic Partnerships	AtWork Systems LLC
John	Ricci	Managing Director	US Angels
Chris	Risey	Vice President	Decathlon Capital partners
John	Rizzo	CTO Co-Founder	CYDigital Inc.
Gary	Robinson	CEO	PhaseDesign Research
Debi	Roder	Director, Entrepreneur Ecosystem	VIPC
Dean	Rodionoff	General Manager	Artezio
Anne	Rosenblum	Business Investment Manager	Fairfax County EDA
Larry	Rosenfeld	Investor	McLean partners
Joshua	Rothman	Director of Business Development	Supporting Strategies
Todd	Rowley	Director	ODNB
Dietrich	Ruehlmann	Managing Partner	GaiaXus
Mike	Ryan	Chairman & Managing Partner	MGR Capital
Nicolas	Safford	Managing Partner	New Layer Capital
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Francisco	Salcido	CEO	BeOriginal
Pablo	Salcido	COO	BeOriginal
Art	Salindong	CEO	Trabus Technologies
Alan	Salisbury	Chairman Emeritus	Code of Support Foundation
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Raffaele	Sarno	Partner	Beasyup
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Amanda	Liu	Investor	WI Harper
Pedro	Lombardo	CEO	Digitala
Anurodh	Saxena	Engineer	HYCM
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Gerald	Schienenman	Investment Advisor/Insurance Professional	BluePoint Financial
Guenter	Schmittberger	Fundraiser	Selbstständig
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Andrew	Schonberger	Student	Northeastern University
Bradley	Love	President	Kang Capital
Gustavo	Madrid Malo	Managing Partner	Irt
Sunita	Mahtabfar	Board Advisour	Kaebox
patrick	manning	ceo	Diagnostox
Yousuf	Mansoor	CEO	MiDS
Suzanne	Mansoor	Marketing Manager	FedMira LLC
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Thomas	Schubert	Founder	Beontech
Heather	Schuck	Fractional Chief Revenue Officer	House of Revenue
Gerhard	Schwandt	Exec. Coach +	Gerhard B. Schwandt
Peter	Scott	CEO	Caricatures for all
Raymond	Sczudlo	Principal	Sczudlo Advisors LLC
Ryan	Sears	Founder	FounderTrac
Digo Joseph	Sebastian	CEO	RomeMariya Technology Consultancy Services Pvt Ltd
Maximus	Seneca	Founder	Evurodog Inc
Max	Shapiro	CEO	PeopleConnect
Stephen	Shapiro	US Partner	eHealth Ventures
Stephanie	Shei	VP-Sr. Banking Relationship Manager	JPMCHASE
Liya	Shen	Founder and President	Global Life System Extension, LLC
Bill	Sherman	President	Pendulum Analytics
Evan	Shubin	President and Director of Investments	Candlelight Partners LLC
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Cal	Simmons	Chair, Tiger21 DC area	Tiger21
Ranbir	Singh	President	GeneSIC Semiconductor Inc.
Ralph	Sklarew	Principal	Form and Substance
Kristi	Slack Leisinger	CEO	Copperleaf Consulting Group
Kent	Slowinski	Co-Founder	Innovation Labs by M+M
Mike	Smith	CEO	Michael Smith Biz Dev
Joe	Smith	Chief Scientific Officer	Becton Dickinson
Sam	Smith	Customer Success Manager	Wave Welcome
Farah	Sodhi	BU CFO	Nasdaq
Paul	Solosky	COO	CodeLock
Omar	Maratouk	Co-founder	Loop International Corporation
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Sean	Soper		
Jill	Sorensen	Chief Development Officer	MTEC
Victoria	Soshnikova	Startup Advisor	Estimeo
George	Spears	CEO	Atero
Akanksha	Srivastava	Maketing Lead	Kiwitech
Alexander	Starchenko	Managing partner	First Imagine! Ventures
Michael	Steiner	Executive Director	BEST Robotics Inc
Ernest	Stern	Partner	Culhane Meadows PLLC
Gisele	Stolz	Senior Director - Entrepreneurship Programs	George Mason University
Joshua	Stonko	VP Commercial Banker	JPMorgan Chase
Franklin	Stowe	Financial Advisor	Merrill Lynch

Alexandra	Suchman	CEO and Co-founder	Barometer XP
tidal	mccoy	Chairman	Irongate
Don	Megrath	Managing Director	VectorPoint Impact Partners
Robert	Mendralla	President, Investments	RM Enterprises
Stefan	Midford	President & Founder	Capango, Inc.
Joe	Mindak	Connector in Chief	The Connective
John	Sullivan CPA	President	Ask Tax International, Inc
Travis	Summers	Sr. Consultant	Active Response Strategies
Chloe	Sun	SVP	Buckman
Dilip	Sundaram	Chief Global officer	Arcimoto
Edward	Sunwolf	Owner	Direct Business Solutions
Tulasi	Sushra	Student	Johns Hopkins Carey Business School
Terry	Sutherland	Founder CEO	Transforming Business Solutions
Tom	Swanson	VP Bus Dev	Endera
Christopher	Swarbrick	Vice President	Blue Marlin Services, LLC
Kevin	Swatt	Principal	CLA (CliftonLarsonAllen)
Allan	Switalski	CMO	
Nelson	T.Ajulo	CEO	Zarttech
Rouzbeh	Taghizadeh	CSO	AuxoCell
Leanda	Taitt	Owner	Leanda Industries and Tech
Nobu	Takanuma	Partner	Joyance Partners
Tricia	Tarrance	Gov Legal Assistant	SSA
Jakelin	Miranda	Keiser	Keiser University
Irina	Mitchell	VP Programs and Operations	Private Capital Development LLC
Alicia	Moran	Manager	Innovation Station - Prince George's County Economic Development Corporation
Darryle	Taylor	Business Manager	CollabTech- Georgia State University
Manquel	Tejeda	Co-Founder	YPV
Daniel	Teo	Managing Partner	Hunniwell Lake Ventures
Brandon	Thompson	Account Manager	Zarttech B.V.
Alex	Timofte	Founder	Neurotops
Derek	Tomlinson	Key Account Exec	Google
Patrick	Tomlinson		
Rachel	Tomlinson	COO	
Adella	Toulon-Foerster	CEO	Nakamoto agrroup
Alex	Trader	Relationship Manager / Cofounder	Truefit / IoTME
Givonna	Trammell-small	Stylist	
Martin	Moznar	Co-founder	WeBoard
Vuyile	Mthethwa	Founder	Happy Hope Dweller
Kevin	Mullenex	Co-Founder and COO	iotaBEAM, Inc.
Pradeep	Nagachandran	CEO	Suvarna Partners
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Stefanie	Trop	Sr Manager, Business Development	Maryland Department of Commerce
Rosemarie	Truman	Founder and CEO	Center for Advancing Innovation
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Marvin	Turner	Director	HUD
Alexander	Ugbebor	Software Developer	Nzagi Solutions
Mihaela	Ulieru	President	IMPACT Institute for the Digital Economy
David	Vaccaro	Investing Partner	Aurora Global Ventures
Liise	Valma	Startup Mentor	
Grant	Van Cleve	Managing Partner	Hangar 75 Ventures
Joe	Van Cleve	VP	Van Cleve & Associates, Inc.
Phoebe	Van Duinen	Investment Manager	Halcyon
Dinh	Nguyen	Consultant	Guidehosue
Christian	Nielsen	CEO	Rightstars
Robert	Norton	CEO	AirTight Management
Roy	Vella	Managing Director	Vella Ventures
Chip	Venters	CEO	Equal Access Carriers, Inc.
Jim	Voeller	Patent Counsel	Maier & Maier
Bodo	Voet	Managing Director	GUTIG LLC
Tom	Vogelsong	Director of Deal Flow	Kyto Technology and Life Science
Amy	Vos	Associate Financial Representative	Northwestern Mutual
Mark	Vreeke	President	Chemical Angel Network
Eric	Wachtel	CEO	SmartMD Systems
Dane	Wagner	Head of Product Development	Blackhawke Behavior Science
Jordan	Wahbeh	Managing Partner	SV Venture Group
Gary	Wakeford	CEO	SonoStik
Stewart	Walchli	Founder & General Partner	Airstream Venture Partners
Monica	Waldau		Georgetown University
Anthony	Walker	Owner	Stay In Charger LLC
Courtney	Walsh	Founder/CEO	Avisely
Gary	Wang		
Dong	Wang	CEO	Enrich Biosystems Inc.
Muhammad	Waqas	CTO	Delsys Technologies Ltd.
David	Weaver	President	Great Lakes Angels Fund and Birmingham Angels
Barry	Weinbaum	Financial Services Professional	New York Life
Steven	Weiner	founder	Comfitence
Robert	Weissman	President	Suvarna Partners LLC
Dawn	Wellott	Founder	SmartMomGig
Skip	West	President	MAXSA Innovations
Stephanie	Westhelle	Head of TACSO	Tourism Action Coalition for a Sustainable Ocean
Zeev	Wexler	CEO	Wexler
Jordan	Weymouth	Founder	Levlz
Zack	Whitacre	Chief of Staff and Head of Operations	Greenlist

Matt	Whitaker	Managing Director, M&A	Quantive Advisors
Garry	Williams	Innovator	HoyWilliams
Hallie	Williams	Franchise Broker	Right Next Door
Hugh	Williams	Principal	Williams Food Marketing
Joshua	Wink	Director of Partnerships	Cultivate Advisors
Jacqueline	Wisner	Mediator	Wise Mediation
Liz	Witte	Account Executive	Justworks
Michael	Wolk	Principal	Expense Reduction Analysts Inc
Amy	Wood	Program Manager	Pepperdine University
Ryan	Woods	CEO and Founder	Algorist Corporation
Dan	Woolley	Entrepreneur in Residence	MITRE
Carl	Wooten	CEO/Founder	GivGo
Vennard	Wright	President	Wave Welcome
Sam	Wyman	Managing Director	Bluepointe Consultants Group, LLC
Randy	Xu	CEO	ARV Technologies
Hiwot	Yohannes	Founder	Askalite Formula
Bella	Yu	Acting COO	USMedigene Inc
Jie	Yuan	VP, BD	Leadermed Health Group Limited
Jon	Zaikowski	Assistant Director	New York Angels
Tamara	Zeidan	Director	Consultant
Gary	Zhou	SVP	Shuimu bioscience
Bill	Zonghetti	Executive VP	Colliers
Nick	Zwierlein	Client relationship manager	Koffman Southern Tier Incubator
Andrea	Pais	CEO	Novel Microdevices, Inc.
Jason	Parikh	CFO/Investor	
Jean-Luc	Park	Sr. Director	TEDCO (MD.Technology Dev. Corp.)
Sanders	Partee	CEO	TerraVision, Inc.
Kartik	Patel	Co-Founder	Midea Hub LLC
Charles	Pelletier-Gagné	Venture Scout Director	Funden
Brandon	Phillips	Benefits Advisor	FosterThomas, Inc.
Michael	Phillips	evp	TMG
Jim	Porterfield	ceo	Core Builder Pro
Mohammad	Rahman	Chief Marketing Officer	International Accelerator
Chris	Reynolds	Venture Partner	RCV Partners
Victor	Rhoder	VP of Channels and Strategic Partnerships	AtWork Systems LLC
Jim	Robins	Director	Blue Marble
Robert	Rosenberg	President	S M C
Edward	Rossotti	Fractional CFO	OBSERVATORY
David	Rubin	CSO	GRAMSS
John	Russell	President	Nine Eleven Gruppe
Chris	Sarlo	Founder	Life Science Wealth
Jennifer	Scheehle	CEO	Inogize
Mario	Shaffer	Self	Self
Charles	Shao	GP	TSVC
Malaika	Shell	Student	UMD
Todd	Sherbacow	Co-Founder and President	Suite Matters
Peter	Shin	Deputy Director	Korea Business Development Center
Adriana	Sifakis	CEO	The Italian Place
George	Sifakis	CEO	Ideagen Global
Eric	Simon	Co-founder / CEO	FEED U
Ajay	Srivastava	President	eKuber Ventures Inc
Sulaiman	Sulaimani	Managing Director	Tristate Capital Financial
Ramachandran	Suresh	Director	Info Soft Systems, Inc
Joseph	Swiader	CFO	Novel MicroDevices
Frank	Taylor	Investor	Virginia Venture Partners
Urvi	Tejani	Founder	Red Carpet Rocks is the first omni-channel platform that introduces global luxur
Deandre	Thompkins	Associate Consultant	ClearPoint
Brad	Thompson	President	Cause Media Marketing LLC
Rei	Tran	VC	Forum
Guy	Unger	COO	GRAMSS
DeAnna	Unger	Co-Founder	Valet Closet
Marie	Venezia	Director of Special Events	The Italian Place
s eric	wachtel	CEO	SmartMD Systems Inc.
Mark	Walsh	Managing Partner	Ruxton Ventures, LLC
Mark	Wasiela	Managing Partner	Ninety10Partners.com
Kirk	Watkins	CEO	Promethean Holdings, Inc
Joseph	Weaver	CEO	Global Design Interactive
Jacqueline	Wisner	Mediator	Wise Mediation
Ted	Wiss	VP Sales and Marketing	Zigron
Kevin	Wolf	CEO	Wind Harvest International (Wind Harvest)
Yigang	Yang	Managing Partner	WaterStar Capital LLC
Emily	Zhu	Investor	NYL Ventures
Raymond	Zoeller	Investor and Advisor	Kyto Technology and Life Science Inc.
Анна	Сорова	Copywriter	freelance

PARTNERS



MODUS CREATE @ModusCreate

Modus Create is a consulting firm that helps companies transform for success in the digital future. Through a collaborative engagement model, we help our clients with product strategy, application design/build, user experience, and process change.



PAT SHERIDAN, CO-FOUNDER & MANAGING PARTNER, MODUS CREATE

Pat is focused on the intersection of design, technology, and business. He saw the need for a high-end product consulting firm built with open-source team design and the concept for Modus was born. Pat helps clients see new ways to tackle challenges with emerging technology and brings his unmatched passion to work every day. As a serial entrepreneur and active startup mentor, he's a co-organizer of NoVa.JS and NYC.JS. He is a 2011 graduate of Mind Share, received his MBA from Georgetown University, where he is currently an Entrepreneur-in-Residence, and holds a BFA from the Corcoran College of Art and Design, where he currently serves as an advisory council member for the George Washington University Columbian College of Arts and Sciences.



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ANTHONY MILLIN, NEXT CHAIR & PARTNER, SHULMAN, ROGERS

Anthony Millin is the Chair of NEXT and a trusted legal and business advisor to startup, early-stage, and emerging growth companies. As a corporate and securities attorney, a successful serial entrepreneur, and a venture capitalist, Anthony brings a unique legal and business perspective to advising his clients. Anthony understands firsthand what it takes to start, scale and manage a company, to successfully prepare for and run a fund-raising process, and to address the legal issues faced by a startup. Another specialized skill set Anthony brings to the table is his China-based experience, assisting early-stage and middle-market companies interested in conducting business in China or seeking direct foreign investment from China. Anthony also serves as a Venture Partner at Urban Us, a seed-stage VC firm. Contact Anthony at amillin@shulmanrogers.com.



STELLAPOP @StellaPop

We build better businesses. Helping organizations improve their operations, people and brand. Like the brain, StellaPop's capabilities are divided into two halves: management and creative consulting. We specialize in functions within each while maintaining a deep understanding of how one affects the other. We know that within every company, the two sides must work together seamlessly to drive success.

We're in the "creating solutions for your business" business. With tailor-made answers, we accelerate growth, expand markets, streamline operations, leverage technology, and activate brands. Our marketing expertise serves a diverse range of industries including public, private, manufacturing, retail, financial, science, medical, pharmaceutical, engineering, aerospace, real estate, education, and not-for-profit.

PARTNERS



ANGIE O'GRADY, COO, PARTNER, STELLAPOP @angieogrady

As soon as my feet hit the floor in the morning, I'm running full speed, and that's the way I like it. I spent 15 years as employee number one, the President and COO for Carr Workplaces, building it into a 30 location multi-million dollar business. Before Carr, I spent 14 years at HQ Global Workplaces, now known as Regus. I was co-working when coworking was executive suites, and now I'm leading the charge into 2021 as the industry innovates to a more flexible office concept. In January 2015, I decided to join my husband, Mike, as a partner and thought leader on the business management consulting side. StellaPop's primary focus is assisting client CEO's in improving their people, operations, brand, and bottom line.



AEG @enterprisegrowth

AEG is a growing and profitable company that provides elite business advisors and midmarket CEOs unprecedented business development and peer-to-peer networking opportunities through an ecosystem of city-based communities. Deliberate culture and technology create deep personal relationships to drive fast and efficient business referrals that accelerate business development and growth for these advisors and CEO peer groups.



MARK HAAS, CEO, AEG @MarkHaas

Mark Haas is Co-founder and CEO of AEG (Association for Enterprise Growth), responsible for strategy, operations, and expansion of its communities to 30 cities nationally. He was previously President of ROM a strategy and operations management consulting firm, advising CEOs and boards to include leadership training for Tanzanian energy executives, developing curricula to train consultants in 40 countries for an international bank, crafting strategy and innovative business models for \$120 million nonprofit, merging two scientific associations, re-organizing a biomedical research agency, facilitating development of WWIV military strategy, and of facilitating a global R&D strategy for the US Navy.



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Truist Wealth Management has a commitment to helping our clients manage their wealth and achieve their goals. We build and continually strengthening long-term relationships by offering you comprehensive wealth management capabilities to meet your sophisticated and often complex needs. As your needs evolve, your team of experts and solutions will too, in order to address new challenges and opportunities.



CHRISTOPHER ROSS, MANAGING DIRECTOR, TRUIST WEALTH MANAGEMENT

Chris Ross is a Wealth Advisor with Truist Wealth Management. He offers clients more than 25 years of comprehensive wealth management experience. Chris leads a team that brings together specialists in investments, financial planning, credit, and estate strategies. He is a native of Baltimore and lives in Annapolis with his wife Jennifer and two children. Chris is a graduate of Salisbury University with dual degrees in Economics and History. He received his MBA from the College of William & Mary and has completed post-graduate work at The Johns Hopkins University.

REFRACTION @refractionpt

Refraction is a leading nonprofit innovation hub in Northern Virginia, that provides mentoring, programs, and office space for startups and high-growth companies to help create jobs in the greater Washington region. In five years, more than 300 member companies have collectively raised over \$350 million in capital. Refraction's partners include Amazon, Cox, Dominion Energy, MITRE, Fairfax County, Arlington County, Loudoun County, Virginia Innovation Partnership Corporation, and Virginia Tech.



PARTNERS



ESTHER LEE, PRESIDENT & CEO REFRACTION @eeclee

Esther Lee is the President and CEO of Refraction, a technology innovation hub in Northern Virginia, focused on fostering innovation and entrepreneurship by nurturing and mentoring startups and high-growth companies. Prior to joining Refraction, Esther served as Secretary of Commerce and Trade for the Commonwealth of Virginia, where she oversaw 14 state agencies. In that role, she led Virginia's successful bid for Amazon's second headquarters (HQ2).

Esther has also served as Global Chief Marketing and New Business Officer at Burson-Marsteller, a leading global strategic communications firm, advising major clients like Samsung, Coca-Cola, and Marriott. In 2009, President Barack Obama appointed Esther as Senior Policy Adviser to the U.S. Secretary of Commerce. She created and led the Office of Innovation and Entrepreneurship and the National Advisory Council on Innovation and Entrepreneurship. She also launched the White House "Startup America" initiative and the Presidential Summit on Entrepreneurship.



ROBERT H. SMITH
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DINGMAN CENTER FOR ENTREPRENEURSHIP, UNIVERSITY OF MARYLAND @UMD_Dingman

The Dingman Center for Entrepreneurship is a top-tier entrepreneurial institute recognized around the world as a leader in enterprise creation. The Dingman Center is continuously pushing the boundaries of teaching and learning with its focus on practical entrepreneurship, global innovation, and international classroom experiences. The Center promotes opportunities that provide maximum resources to start-up businesses in terms of ideation, execution, and financing; and that support its mission to take entrepreneurs "from the back of a napkin to the first \$1 million in financing."

KEIRETSU



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KEIRETSU FORUM @KeiretsuAngels

Keiretsu Forum is a global investment community of accredited private equity angel investors, venture capitalists, and corporate/institutional investors. Keiretsu Forum was founded in the San Francisco East Bay in California in 2000 by Randy Williams. Keiretsu Forum is a worldwide network of capital, resources, and deal flow with 53 chapters on 3 continents. Keiretsu Forum members invest in high-quality, diverse investment opportunities.



FITCI - FREDERICK INNOVATIVE TECHNOLOGY CENTER, INC @FITCInc

The Frederick Innovative Technology Center, Inc. (FITCI) is a business incubator and accelerator designed to cultivate entrepreneurship in Frederick, Maryland. FITCI specializes in the strategic business support of local entrepreneurs in the early stages of mostly science and technology-based businesses: Biotechnology, Information Technology, Renewable Energy, and Cyber Security. FITCI currently has two locations in Frederick, MD, and 52 client companies.



THE BALTIMORE ANGELS @baltimoreangels

The Baltimore Angels is an angel investor group based in Baltimore, MD. Founded in 2009, its mission is to invest profitably in the regional entrepreneurial ecosystem and advance early-stage innovators to the next stage of capital formation. Its vision is to be the most trusted resource for angel capital investment and entrepreneurial mentorship in the Greater Baltimore region. A new generation of angel investing comes to Baltimore. If you are a tech entrepreneur or community-minded investor, please be in touch with Baltimore Angels. This is not your father's (or your uncle's) investment group.

MARYLAND TECH COUNCIL VENTURE MENTORING SERVICES

The Maryland Tech Council Venture Mentoring Services (MTC VMS) program is one of the leading team mentoring services available in the state of Maryland that is both highly sophisticated and results-driven. It exists to foster an environment that encourages innovation while expanding financial and business opportunities for tech, cyber, and life science start-ups. The MTC VMS Program provides free team-based mentoring services to qualified Maryland-based tech and life science venture CEOs who are accepted into the program. Since the MTC VMS program began, more than 75 ventures have enrolled & \$100MM has been raised in capital & grants.



PARTNERS



STARTUP GRIND-COLUMBIA, MD @StartupGrindDC

Startup Grind-Columbia, mid-Maryland Chapter is part of the largest global community for innovation, entrepreneurship, and the startup community. We're actively educating, inspiring, and connecting more than 2MM+entrepreneurs, 600+ cities, and 130+ countries. We nurture startup ecosystems through mentorship, advisory services, education, inspiration, access to capital, and most importantly, connecting members with the resources we need to have the best opportunity to grow phenomenally successful ventures.



ANGELS + LIFE.SCI INVESTORS

Formed in 1996, the Angels + Life.Sci Investors Network is organized under NJAngels.net. We are a manager-led, loosely organized network of investors and accredited Angels, Coaches, and Experts who Sponsor world-class Entrepreneurs. Our colleagues have deep experience and technical domain expertise in all of the life sciences disciplines in which we are involved, including nanobio tools, materials, and devices: tele-diagnostics, augmented healthcare & remote patient monitoring, automation and robotics, & advanced chemistry for drug discovery.



GEORGETOWN ENTREPRENEURSHIP INITIATIVE

Entrepreneurship is one of the world's most powerful forces for positive change. Georgetown Entrepreneurship seeks to instill an entrepreneurial mindset in students, foster an entrepreneurial culture across the university, support the successful growth of alumni ventures, and leverage the power of entrepreneurship to make an impact in the world beyond Georgetown.



JEFF REID, FOUNDING DIRECTOR, GEORGETOWN ENTREPRENEURSHIP INITIATIVE, GEORGETOWN UNIVERSITY'S MCDONOUGH SCHOOL OF BUSINESS @Hoyapreneur

Jeff Reid is the Founding Director of the Georgetown Entrepreneurship Initiative and Professor of the Practice of Entrepreneurship at Georgetown University's McDonough School of Business. Reid is a catalyst for entrepreneurship and a well-known leader in entrepreneurship education. In 2009, Reid launched the Georgetown Entrepreneurship Initiative to catalyze entrepreneurial thinking and activities across Georgetown University and impact the growing DMV startup community. Previously, Reid founded UNC's Center for Entrepreneurship and grew it to a No. 1 national ranking by Forbes & Princeton Review, and was chosen by his peers and Entrepreneur magazine as one of the top five entrepreneurship center directors in the United States.



RYAN & WETMORE, P.C. @RyanWetmorePC

Ryan & Wetmore is a full-service accounting and management consulting firm, servicing the Northeast/ Mid-Atlantic region since 1988. What makes us different from other accounting firms is our proactive approach. We work hard to earn our clients' confidence by encouraging open communication year-round. This approach has enabled us to help clients become more efficient, more competitive, and more profitable. Through our numerous management engagements, we have become trusted, unbiased advisors.



PETE RYAN, CO-FOUNDER & PARTNER, RYAN & WETMORE

Pete co-founded Ryan & Wetmore in 1988, a 3 office, 35-person firm serving the Mid-Atlantic region. He currently works with clients to address tax, audit, and accounting issues. He also has significant experience in international tax matters and business consulting services. His expertise extends to Healthcare organizations, Construction and Real Estate, Government contractors, Technology, Manufacturing, and High Net Worth Individuals. Pete has served on the Board of Directors for several organizations. He is an active member of the Healthcare Advisors Association, the Real Estate and Construction Association, the CPA Manufacturing Services Association, the Virginia Transportation Construction Alliance, and the Construction Financial Management Association.

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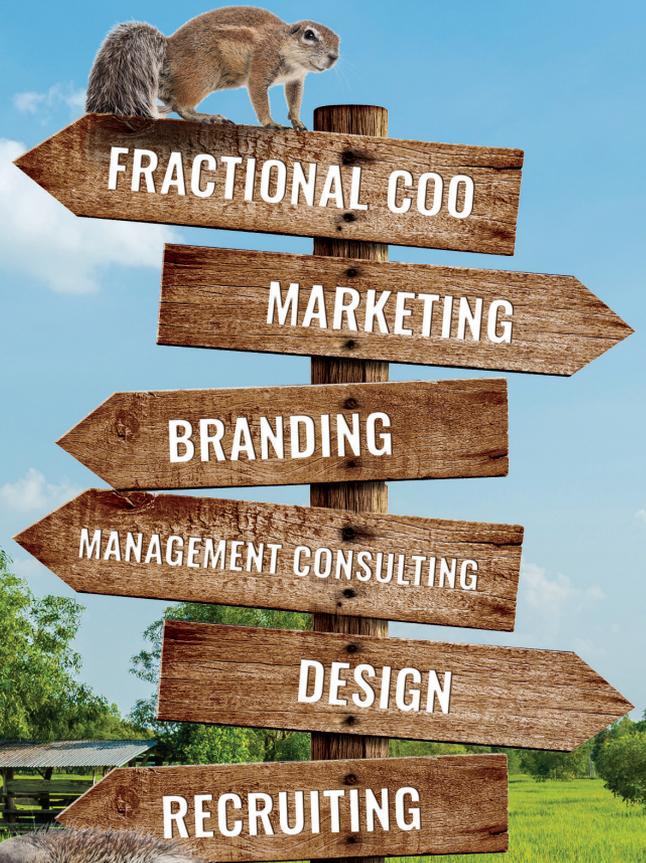
Email Skylar Rallison at
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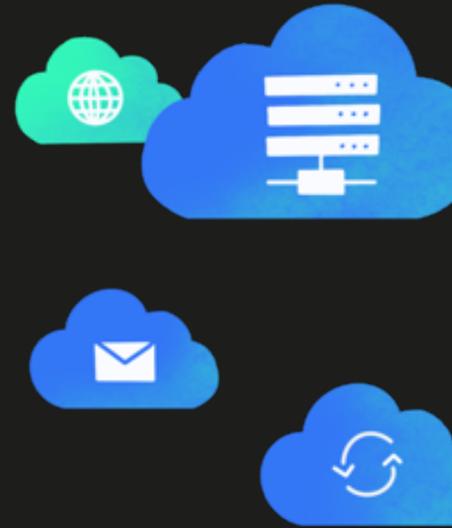
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