

Big Idea
CONNECTpreneur
Investor Network

Virtual Rocket Pitch
+ Power Networking



August 26, 2021

CONNECTpreneur.org

AGENDA

11:00-11:05am | VIRTUAL NETWORKING (via Private Message)

11:05-11:15am | WELCOME and INTRODUCTIONS

**-TIEN WONG, Founder and Host, CONNECTpreneur
Community**

-DAVID FITZPATRICK, Marketing Director, Modus Create

**11:15-12:25pm | ROCKET PITCH SESSION Companies will be
introduced by:**

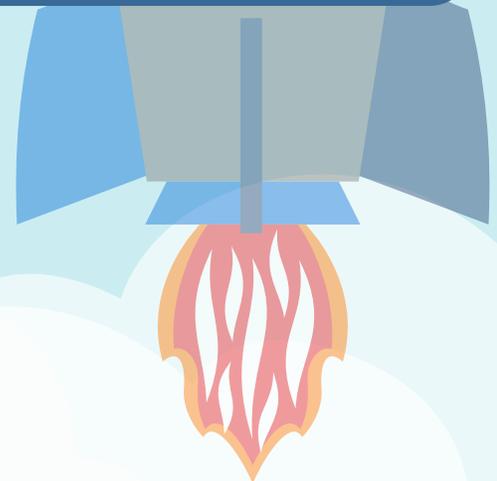
**- ANTHONY MILLIN, Founder & Chair, NEXT by Shulman
Rogers**

-MARK HAAS, CEO, Association for Enterprise Growth

**12:25-1:00pm | BREAKOUT ROOMS & NETWORKING
(Breakout rooms hosted by presenting companies)**

August 26, 2021

CONNECTpreneur.org



PRESENTING COMPANIES

Allerpops - Cliff Han

United Heart Monitoring - Kenneth Jayne

Campsited - Fin O'Donoghue

CyberNow Labs - Mohamoud Jibrell

I Got It - Joseph De Perio

Proton Technologies - Grant Strem

Rimstorm - Ben Gerenstein

Shackfolio - Creedence Dengre

SST Wireless - Christopher Chong

Streamline Athletes - Brett Montrose

Vizuri Health Sciences - Elise Donahue

VKTRY Gear - Steve Wasik

SPEAKERS



TIEN WONG, CEO, OPUS8, INC.; FOUNDER AND HOST, CONNECTPRENEUR COMMUNITY

Tien Wong is a tech entrepreneur and investor. He is CEO of Opus8, Inc. which makes tech investments and helps VC and PE funds and companies raise capital. Opus8's Phoenix Fund invests in remarkable entrepreneurs who are changing the world through disruptive technologies. Sectors include fintech, health tech, marketing tech/CRM and cyber.

Tien is Chairman of Lumious, a provider of advanced tech training and mobile e-learning solutions to Fortune 500 customers, and is also Chairman of Lore, an IT and BPO services company. Tien was co-founder and CEO of CyberRep, Inc. until its acquisition in 2003 by a "Fortune 500" company. CyberRep was one of the world's largest CRM companies with 2,300+ employees and \$80+ million in revenue. Today, the CyberRep business units are divisions of Xerox and Conduent with over \$2.5 billion in revenue.

A recognized international expert in CRM, direct marketing, and BPO, Tien has presented at dozens of conferences globally and has been featured on ABC, Fox, NBC, and CNBC, as well as in Time Magazine, The Washington Post, and Inc. Magazine,

In 2001, Tien received the Ernst & Young Entrepreneur of the Year award and was inducted into the EY Entrepreneur of the Year Hall of Fame. He was a Washingtonian magazine "Tech Titan" in 2017, 2018, and 2019 as well as a 2012 and 2013 Washington Business Journal Power 100 selection as one of the regions' s most influential leaders. Tien was appointed by Governor Martin O'Malley to the Maryland Venture Fund Authority which oversees \$84 million in VC allocations; he serves on several boards including the Investment Advisory Board of the Commonwealth of Virginia's Center for Innovative Technology GAP Fund. He is a Mentor at the Conscious Venture Lab and Mach37 Cybersecurity accelerators. Tien is an Entrepreneur in Residence at Georgetown University and a graduate of Dartmouth College.



PAT SHERIDAN, CO-FOUNDER & MANAGING PARTNER, MODUS CREATE

Pat is focused on the intersection of design, technology, and business. He saw the need for a high-end product consulting firm built with open-source team design and the concept for Modus was born. Pat helps clients see new ways to tackle challenges with emerging technology and brings his unmatched passion to work every day. As a serial entrepreneur and active startup mentor, he's a co-organizer of NoVa.JS and NYC.JS. He is a 2011 graduate of Mind Share, received

his MBA from Georgetown University, where he is currently an Entrepreneur-in-Residence, and holds a BFA from the Corcoran College of Art and Design, where he currently serves as an advisory council member for the George Washington University Columbian College of Arts and Sciences.



Executive Summary

Company Background: *In the spring of 2017, AllerPops Co. was formed after our discovery of the cause of allergic rhinitis to be oral hygiene. Since then, we have made over 5000 sales and successfully raised around \$272K through a Wefunder crowdfunding campaign.*

Leadership Team: *Dr. Cliff Han, the company’s President and CEO, has worked full time on this project since 2017. He was a biologist at Los Alamos National Laboratory (LANL) for 22 years, where he led a team to complete hundreds of bacterial genomes. Furthermore, Paul Scott, the CMO (outsourced) has 20 years of experience in digital marketing and has credentials from MIT and Connell. Lastly, AllerPops’ strategic advisor, Joe Hipple, has a past as the founder of multiple companies, including F.E.A. and Black Hawk Cable Communications.*

Products/Services: *AllerPops addresses the root cause of allergies, rather than just covering them up. With just a few allerpops, users report relief from sneezing, itchy eyes, and runny noses for months to years.*

Technologies/Special Know-How: *Our product has five US patents protecting the science behind its oral microbiota promotion.*

Market: *Around the world, over 50 million people suffer from allergies every year. AllerPops hopes to reach a large majority of these people and provide year long relief. Funds from investment will be used for PR, the completion of a clinical trial, and operational costs.*

Distribution Channels: *AllerPops is currently selling to consumers directly through online channels such as Amazon and our website. We also sell our product through local retail stores, with the goal of expanding to a national level in the near future.*

Competition: *The company’s main competitors are popular antihistamines like Allegra, drugs which require frequent use and can lead to many side effects.*

Quick Facts

Company Name:

AllerPops Corp

Contact:

cliffhan@allerpops.com

Address: 1650 Trinity Dr., Los Alamos, NM 87544

Phone: 505-695-4236

Website: allerpops.com

Industry: Allergy Relief

Bank: Enterprise Bank and Trust

Law Firm: Peacock Law Firm

Patent Estate: 5 from US and one from Australia

of Employees: 2

Leadership Team:

Cliff Han

Paul Scott

Joe Hipple

Financial Projections (Unaudited):

	2021	2022	2023	2024	2025
Revenue	\$100K	\$2M	\$14M	\$84	\$158
EBIT (dollars in thousands)	-400	0	0	0	0

Investor Report



Company Name
United Heart Monitoring Inc.

Company Website
unitedheartmonitoring.com

Industry
Healthcare

Domain
Remote Heart Monitoring

Market
B2B Sales to Cardiologists & Hospitals

Bank
Citibank

Law Firm
Shulman Rogers

Funding Needed
\$450,000 SAFE Instrument

Current Investors
Self/Bootstrapping
Private Investor

Leadership Team



Kenneth Jayne
Chief Executive Officer



Dr Moustafa Shafey
Chief Medical Officer



Jennifer Holm
Chief Marketing Officer



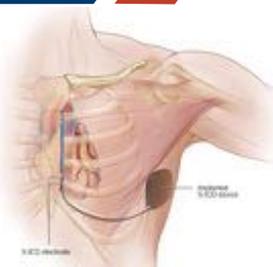
Alan Schulman
Chief Sales Officer

Executive Summary

We will provide a profitable remote heart monitoring solution by leveraging technology to deliver better patient care and a better patient experience. We think this powerful combination of complimentary, tech-enabled services provides us the necessary resources to be a major player in the multi-billion domestic implantable cardiac device monitoring market, delivering the much-needed benefits of technology and service to cardiac practices and patients.

Problem

Heart disease continues to be a major death contributor in the United States. As a treatment option, Cardiologists implant electronic devices, like pacemakers, implantable cardioverter defibrillators, and cardiac loop recorders. These devices need to be monitored to help control or monitor irregular heartbeats in people with certain heart rhythm disorders and heart failure. Cardiologists need to be alerted when a serious cardiac event occurs.



Solution

Cardiologists are looking for strategic solutions to improve patient care and workflow. We will provide these solutions by leveraging technology to deliver better patient care and a better patient experience. We think this powerful combination of complimentary tech-enabled services provides our remote heart monitoring the necessary resources to be a major player in the \$22 billion domestic implantable cardiac device monitoring market, delivering the much-needed benefits of technology and white glove service to cardiac practices, physicians and patients.

Why us?

- ✓ A highly experienced leadership team
- ✓ Utilize clinical software that, with just two clicks, our Certified EKG Clinicians can access and approve a device interrogation faster than with other technologies.
- ✓ Provide White Glove service by providing high touch communication with the physicians and their patients.
- ✓ By providing these services, the Cardiology Practice can reduce the number of patient visits.
- ✓ Value to the Cardiology Practice by providing better patient care and the ability for the Practice to serve more patients.

Financial Projections

	FY 1	FY 2	FY 3	FY 4
Revenue	\$960,000	\$2,400,000	\$3,600,000	\$4,800,000
Income (EBITDA)	\$409,000	\$1,168,000	\$1,869,000	\$2,660,000



Call:
202.991.7035



Email:
investors@unitedheartmonitoring.com

Value Proposition

Today there's no household name B2C platform to book every camping and open air vacation experience around the world. As a result this market is deeply fragmented. This is the problem Campsited is solving for a camping reservations market worth \$21 billion annually, and open air tourism market worth over \$260 billion annually.

Company Background

Campsited was born after outdoors enthusiast Fin O'Donoghue had an excruciating experience trying to find and book an open air vacation for his family in Europe. He spent days trawling through dozens of websites and apps. None were easy to use and none had a comprehensive choice of campsites around the world to book. So he created Campsited to fix the problem and be the easiest way to find and book open air vacations globally.

Leadership Team

A passionate and relentlessly resourceful team in place to drive multi million revenue growth. **Fin O'Donoghue** - founder and CEO - 20+ years enterprise tech and UX experience for companies like KBC Bank and Vodafone. **James Gormley** - COO - 20+ years operational management for companies like IBM and HSBC. **Brendan Gilsenan** - CTO - 20+ years application design, integration and dev experience for companies like Citi Bank and Vodafone. **Anna Strzyczek** - Head of Customer Service - 10+ years experience managing multilingual contact centres for companies like Amazon and Ryanair. **Laura Cardiff** - Financial Controller - 19+ years financial management experience for companies Crewlink and Workforce International. **Jonathan McGregor** - CMO - 20+ years experience helping brands like Expedia and lasminute.com achieve multi million revenue growth.

Products/Services

Campsited's strategy is to be with its customers at every step of their journey. Helping them find and book a great campsite, get to and from their vacation, book things to do when on vacation and provide insurance for their loved ones, RVs, belongings and even their pets!

Technologies/Special Know-How

Campsited is the first and only platform globally to offer the full suite of open air vacation services, including campsite reservations, car and RV rentals, tour and activity reservations, and insurance. This product strategy is from the extensive experience founder Fin O'Donoghue has had as an open air holiday maker, and the deep frustration he has endured trying to book these trips. The technology stack is designed, built for and ready to scale. The brand positioning coming in 2022 is world class. The company has a unique media deal, at no up front cost, to bring the Campsited brand into the homes of millions of people from 2022 onwards, through TV, digital and radio advertising.

Market

The open air tourism market was growing significantly before COVID 19 and has exploded in popularity as a result of it. The Total Addressable Market for campsite reservations is \$21 billion annually and the wider open air tourism market is worth over \$260 billion annually.

Distribution Channels

The company is leading with a paid acquisition strategy through Google, Bing and Facebook Ads. In parallel Campsited is mobilising and investing in the following channels to reduce dependency on up front paid marketing - content and SEO, affiliates, affinity partnerships, media partnerships, email and CRM, referral marketing and branding.

Competition

The main direct competitors in Europe are pitchup.com, campings.com and camping-and-co.com. The main direct competitors in the USA are hipcamp.com, roverpass.com, campspot.com and reserveamerica.com.

Name: Campsited.com

Contact: Fin O'Donoghue
Dublin, Ireland
finan@campsite.com

Industry: Travel tech

Employees: 13 FT and 6 contract

Leadership Team: Founder, CEO: Fin O'Donoghue
COO: James Gormley
CMO: Jonathan McGregor
CTO: Brendan Gilsenan

Seeking Financing: Of \$1.85M. \$640k committed. \$525k closed.

Previous Funding: \$4M

Main Backers: Motley Fool Ventures

Use of Funds: Revenue growth, inventory growth, product development and operations.

	2021	2022	2023	2024	2025	2026
Net revenue (\$ millions)	0.584	2.7	9	22	41	64.5

Value Proposition: Cyber Now Labs'(CNL) immersive Cybersecurity Training Program enables mid-career professionals to successfully transition to Cybersecurity jobs that are in high demand. We have reinvented Cybersecurity training and created a 20-week immersion program that enables trainees to hit the ground running when they graduate.

Leadership Team: Our founders and leadership team have deep cybersecurity expertise. CNL team has built a successful cybersecurity startup and raised 12M in the past. One of our team members is a former CIO and CTO and two have worked in security engineering and management at fortune 500 companies.

Challenges: As the student base grows, we need to create multiple pipelines with MSSPs to expedite to offer process. This will in turn increase trainee participation.

Products/Services: We have developed a phased program that starts with teaching the fundamentals of Cybersecurity, followed by a hands-on Security Operations Center (SOC) analyst immersion course that exposes students to real life incidents/problems that SecOps teams deal with on a daily basis. After the trainees develop strong technical skills, we partner them with practitioner mentors that guide them through the interviewing and job search process. User-initiated analysis and automated investigation for faster incident response & removal of malicious emails from all user inboxes.

Technologies/Special Know-How:

The CNL platform is built with best of the breed cybersecurity products such as FireEye, CrowdStrike, Splunk ES, QRadar, Picus, IBM Resilient. What makes our platform unique is the integration of all these tools under one platform to enable trainees to experience variety of alerts.

Market: Cyber threats are growing exponentially and the cybersecurity market sectors are growing fast. According to ISC2 study, 65% of organizations report a shortage of cybersecurity staff and 48% of organizations represented say their security training budgets will increase within the next year. The stats from US Bureau of Labour statistics support this; Cybersecurity jobs are expected to grow at a %31 rate whereas all occupations grow at a %4 average.

Distribution Channels: CNL sells direct to customers and plans to market the platform to universities and veteran organizations in the future.

Competition: SecureSet, Evolve Security and NexGent are our main competitors in the market.

Financial Projections (Unaudited):

	2019	2020	2021	2022	2023
Revenue	\$0.26M	\$0.67M	\$1.6M	\$6M	\$18M

Quick Facts

Company Name: CyberNow Labs LLC

Email: info@cybernowlabs.com

Address: 45305 Catalina ct. #150,
Sterling VA 20166

Website: www.cybernowlabs.com

Phone: +1 2406700034

Industry: Technology

Domain: Cyber Security Training

Bank: Eagle Bank

Patent Estate: Evaluating

Number of Employees: 12

Leadership Team

Co-founder, Co-CEO: Omer Arslan

Co-founder, Co-CEO: Hasan Eksi

SVP, Partnerships: Mohamoud Jibrell

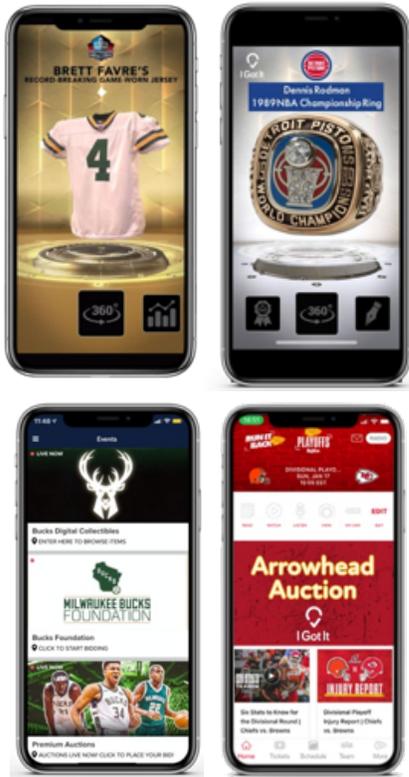
Amount of Financing Sought: \$2M

Current Investors: Self-funded

Use of Funds: Grow revenue, build global sales and marketing, develop corporate partnerships.



- Innovative Company delivering marketplace technology to the best companies in sports
- Allows partners to offer in-game memorabilia, experiences, and digital collectibles (NFTs)
- Offers an end-to-end NFT solution for partners
- Leading the NFT community with innovation focused on utility and longevity for its NFTs
- Pre-Money Valuation of \$50 mm
- Breakeven exiting 2021
- 2022E EBITDA of \$10 mm (existing contracts only)



Please Contact:

Joseph De Perio
Chairman of the Board
jad@igotitapp.com
(917) 539-5027

I Got It is a technology company devoted to providing best-in-class software solutions to help partners increase fan engagement and drive revenue, through the deployment of its unique marketplace and patented auction platform. We partner with the best organizations in sports with a number of NFL and NBA teams including the New Orleans Saints, Milwaukee Bucks, Kansas City Chiefs, among others. We also execute digital collectibles (NFTs and Non-NFTs) for our partners. As an example, we are launching a digital only activation for the Pro Football Hall of Fame to turn their 30,000 museum artifacts into digital exhibits with unique content. I Got It offers teams and any performer a first-of-its-kind opportunity to engage fans and help them to “capture the moment” with targeted sales of their game-worn and game-used memorabilia.

While I Got It can deliver its technology as a standalone app or as a white label solution, its primary offering is an integrated feature, bringing the action to existing users of the respective team apps. On the heels of a successful football and basketball season, we are extremely busy going to the next season including new activations with a number of NFL teams like the Jacksonville Jaguars, LA Chargers, and Cincinnati Bengals, among others. In addition, we will be elevating our reach within the NBA with new partners such as the Detroit Pistons and Sacramento Kings. Significant capital investment has been made to build the Company’s technology stack, and new activations are modular to both web-based apps and mobile apps.

Based on our recent momentum with the Detroit Pistons and the Pro Football Hall of Fame, we are poised to broaden our digital capabilities with multiple NBA franchises and other museums along with our digital activation for personal collections of 30+ elite athletes across sports.

I Got It remains on the cutting edge of NFT innovation. Our NFT 2.0 product uses an NFT platform to convey a fan's investment in a team or player. Setting this up as a charter membership NFT program which allows an owner to purchase exclusive follow-up NFTs is the killer app which transforms an NFT into a shadow investment in the athlete, team, or other asset.

Inbounds on new partnerships are accelerating, and we are looking for like-minded investors that share our vision and can help us execute our growth plan.

I Got It is currently marketing a financing round totaling up to \$3 million. The use of proceeds will be used mainly to execute on the Company’s new partnership platform.

I Got It is headquartered in New York City, New York. Its executive team comes from a financial market background with experience in developing start-up organizations and technology innovation.

[Website](#)
[Facebook](#) | [Instagram](#) | [Twitter](#)

[Intro Video](#) | [Sample NFT 1](#) | [Sample NFT 2](#)



Value Proposition

Company Background:

Proton Canada’s goal is to dramatically reduce the cost of energy at global scale. The energy market worldwide is a roughly \$6 trillion per year industry with 80% involving carbon fuels. Proton’s goal is to supply 10% of the world’s energy by 2040 at carbon intensity lower than zero, at the lowest cost, and with the smallest possible ecological footprint. Existing energy infrastructure; old oilfields, wells, roads, powerlines, can be repurposed for clean energy. When oilfields are abandoned they still hold huge amounts of oil. Injecting oxygen triggers reactions with this remaining oil which produce hydrogen.

Leadership Team:

Grant Strem, M Sc., P. Geol., CEO – Upstream roles at Paramount, Burlington, ConocoPhillips, Total E&P, Husky. Also Reserves Evaluation for GLJ, Research Analyst for TD Securities, all prior to starting Proton.
 Seta Afshordi, M Sc., P. Eng., COO – Upstream oil and gas; Schlumberger, Murphy, Husky, CNRL, Athabasca, Quattro, in Oman, Scotland, Iran, and Canada. Badminton national team player for Iran and Sweden for 11 years.

Products/Services:

We sell hydrogen at lower cost than everyone else. Late life oil fields are abandonment liabilities on the wrong side of someone’s balance sheet. We repurpose those to make hydrogen by installing an air separation unit. We can co-inject CO2, we can make ammonia (NH3), and we can sell clean electricity.

Technologies/Special Know-How:

3 Patents and IP create a competitive moat.

Market:

Market size is global carbon-fuel energy which is \$4 trillion/year. We wish to proliferate this life-saving and economically attractive technology as fast as possible through direct production and license deals.

Distribution Channels:

Already overwhelmed by customer enquiries.
 We have several lined up and need to expand production. The transition from whale oil to kerosene lamps didn’t happen because everyone loved whales. It happened because people could save a lot of money using kerosene. Similarly, we expect rapid adoption of our hydrogen in replacement of oil and gas because it can be produced at lower cost.

Competition:

Our competitors have higher carbon intensity, cost, and greater ecological disturbance. The main competitor is steam methane reforming. They need to buy methane, and build a high-temperature reaction unit with many pipes and pumps to maintain. Our cost structure is much lower because the oil field itself is our reaction vessel – preloaded with decades of fuel that can be obtained at low or no cost.

Quick Facts

Company Name: Proton Technologies Canada

Contact: investorrelations@proton.energy

Address: #300, 140 8th Ave SW
 Calgary, AB T2P 1B3

Phone: 403-467-1220

Fax:

Email: info@proton.energy

Website: www.proton.energy

Industry: Energy (Hydrogen)

Domain:

Bank: CIBC, RBC, ATB, HSBC

Law Firm: SVR, Miller Thomson, Bennett Jones

Patent Estate: > 100 Countries

Number of Employees: 60

Leadership Team: Grant Strem, Seta Afshordi, Calvin Johnson, Dale Cadieux, Ezekiel Hilario, Mia Costigan and Tom Davis.

Amount of Financing Sought: < 30 million CAD in August

Current Investors: >150 Shareholders

Use of Funds: Inject Oxygen into oil field, sell H2.

Auditor: PWC

Financial Projections (Unaudited):

	2020	2021	2022	2023	2024
Revenue (\$/millions)	3.51	5.96	39.76	141.	710
EBITDA	-1.64	-7.45	8.95	97.71	616

Value Proposition: Rimstorm provides cybersecurity solutions for SMB defense contractors seeking compliance with the new Cybersecurity Maturity Model Certification (CMMC) standard. Defense contractors will soon be required to meet CMMC cybersecurity requirements for the protection of their contract-related data and Rimstorm’s innovative GovCon Enclave™ provides the easiest, most complete and affordable solution for CMMC compliance.

Company Background: Most defense contractors are currently able to self-assess their compliance with government cybersecurity standards. This policy has not worked and the DoD has decided to implement tough CMMC cybersecurity standards that require an audit by a third-party. These requirements will be mandatory for performance of work under future DoD contracts. Rimstorm provides the simplest, most complete and compelling solution for CMMC compliance.

Leadership Team: Ben Gerenstein (CEO) and Erik Briceno (COO) have a combined 50 years of entrepreneurial experience growing successful IT companies, including, most recently, IT and Cybersecurity Managed Service Providers (MSPs and MSSPs) located in the DC metro region.

Products/Services: Rimstorm has developed a Managed Security Service platform called GovCon Enclave™, integrating its special sauce with best-in-class technologies, to provide the SMB market with affordable protection against the cyber threat landscape. Furthermore, Rimstorm’s proprietary platform has built in compliance with CMMC maturity levels affecting 99% of defense contractors and their suppliers, providing them an easy and cost-effective solution to meet federal requirements. Rimstorm’s platform is sold as a fixed-price, monthly subscription.

Technologies/Special Know-How: Our CMMC enclave solution meets the vast majority of CMMC requirements, including policies, threat detection and cybersecurity incident reports. It provides maximum flexibility for both cloud and legacy environments and has a modular architecture with potential for numerous ancillary capabilities and features.

Market: Due to the urgent and time sensitive needs driven by CMMC, Rimstorm will initially focus on the niche market of defense contractors and their suppliers, totaling over 130,000 organizations requiring Rimstorm’s solutions. With our strategic competitive advantages, we aim to capture 10% of this market, which is projected to be over \$3 billion by 2025.

Distribution Channels: Rimstorm currently sells directly to customers but will soon be developing a channel partner program for MSPs and MSSPs.

Competition: It is quite difficult for competitors to create a bundled, comprehensive solution to CMMC that addresses over 90% of the required controls and provides a means to create and maintain the requisite policies and plans. Most of our competitors are sticking to their “lane” and addressing either compliance consulting or a partial technical solution.

Quick Facts
Company Name: Rimstorm, Inc.

Contact: Ben Gerenstein, CEO

Address: 205 Van Buren Street,
 Suite 120, Herndon, VA 20170

Phone: 703-345-5833

Email: gerenb@rimstorm.com

Website: www.rimstorm.com

Industry: Technology

Domain: Cybersecurity

Bank: Sandy Spring Bank

Leadership Team:
Co-Founder, CEO: Ben Gerenstein
Co-Founder, COO: Erik Briceno
CTO: Steve Foerster

Amount of Financing Sought:
\$1.5M

Previous Funding:
\$750,000

Use of Funds: Sales/Marketing,
 Security Operations/Dev, G&A



Financial Projections (Unaudited):

	Year 1	Year 2	Year 3	Year 4	Year 5
Revenue	\$2.8M	\$16M	\$72M	\$206M	\$384M
EBIT (US Dollars)	(\$0.9M)	\$2.2M	\$16.8M	\$54M	\$109M

Value Proposition

Company Background: Shackfolio automates proven methods of leveraging instruments within a fully integrated portfolio management system that fully interconnects the real estate industry. Shackfolio’s system creates liquidity, accelerates payments, and reduces long-term interest to save homebuyers up to 40% of the cost and 80% of the time spent paying off their mortgage. Ordinary individuals can use Shackfolio to find and invest in additional income generating properties through the platform, integrating their cash-flow and leverage, compounding AUM, growing their net-worth. Shackfolio is impact-driven, reducing the household debt-burden, making home ownership and rental housing more accessible. Shackfolio uses real estate to create financial mobility, and socioeconomic empowerment by democratizing tools previously available to only the savviest of investors and providing them to the middle class.

Shackfolio also benefits lenders, increasing their IRR and ROI while reducing risk.

Leadership Team: Creedence Dengre – CEO | Yashsvi Girdhar - CTO

Products/Services: A platform and investment vehicle that provides a **fully managed** portfolio and automated leveraging mechanism which reduces the time and cost associated with home ownership, alleviating the public debt burden, accelerating individual wealth growth, and compounding real assets held among the public. It is the first vehicle of its’ kind that allows investors the ability to grow their wealth, by helping others simultaneously grow theirs; it couples significant upside potential with new downside protection mechanisms, offering security to investors.

Technologies/Special Know-How: Shackfolio developed a proprietary computerized method to automate little-known leveraging process. Even the most successful have used teams of accountants and have high overhead costs getting it right. Our Patent Pending system is the first to automate these methods within an integrated investment and asset management platform. We pair these algorithms with Artificial Intelligence to mitigate buyer and lender risk, as well as utilize from MLS systems, GIS systems, User Finances, Land Intelligence, and migration patterns to identify the most lucrative opportunities.

Market: The largest impact is to be had in the residential real estate market, which was valued at \$168 Trillion in 2017. Globally, about 50% of these properties are mortgaged, making for a SAM of \$84T, just capturing 2% of that over 30 years (a traditional mortgage term) would make for a \$1.68T SOM.

Distribution Channels: Distribution will be multifaceted with in-branch referrals from lending partners, and affiliated mortgage brokers, as well as direct conversions from MLS listings, used as a sales funnel, and direct customer sign ups. Properties listed by realtors.

Competition: Shackfolio is the first to do what we do. Our primary competition is the status quo. Rather than taking the industry on, we add value to all existing stakeholders, ensuring lenders, brokers, realtors, property managers, institutional investors, not only maintain their stake, but benefit from using Shackfolio, increasing their efficiencies and upside.

There are products for property management, accounting, investment, but none of them increases access to home ownership, and affordable housing the way Shackfolio does, nor do they reduce public debt burden, or deleverage market risk in a sustainable manner.

Quick Facts

Company Name: Shackfolio Inc.

Contact: Creedence Dengre

Address: 68 Water Street
Unit 401
Vancouver, BC, Canada V6B 1A4

Phone: +1 (778) 846 5621

Email: creedence@shackfolio.com

Website: https://shackfolio.com

Industry: Fintech / PropTech / Real Estate

Domain: Real Estate Finance & Economics

Bank: RBC/ Royal Bank of Canada

Law Firm: Voyer Law

Patent Estate: 1 Pending

Number of Employees: 2

Leadership Team: Creedence Dengre -CEO
Yashsvi Girdhar -CTO

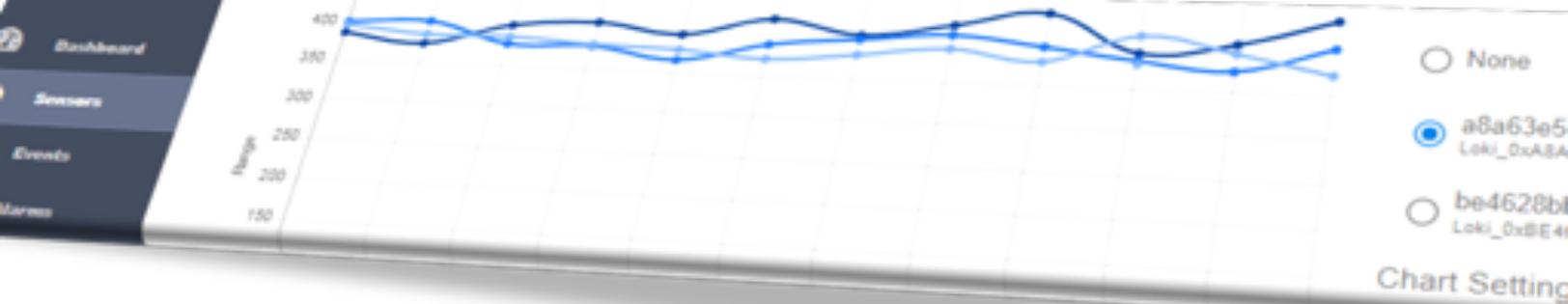
Amount of Financing Sought: \$2,500,000

Current Investors: Founder-Funded: \$ 35,000 cash + \$80,000 in-kind
Friends & Family: \$10,000
Grants Received: \$95,000
Debt Financed: \$40,000

Use of Funds: Salaries Incl. 3 more team members (CFO, VP Sales & BD, Programmer)
Marketing, \$83k product development grant contribution (BCIT, Northeastern University), Rent, OPEX, CAC, Go to market.

Financial Projections

	2021	2022	2023	2024	2025
Revenue	\$120,000	\$1,200,000	\$12,180,000	\$24,360,000	\$31,668,000
EBIT	-\$495,000	-\$270,000	\$4,140,000	\$8,780,000	\$10,864,800



SST Wireless

Industrial IoT for Everyone

www.sstwireless.com

Funding:

Series A Preferred Round

\$ 1.75 M USD @ \$5 M Pre-money valuation

\$ 680K available

Revenue Forecast:

2021	2022	2023	2024	2025
\$ 1.7	\$8.2	\$29.5	\$88.4	\$150.8

Exit:

Strategic acquisition within 36 months at a minimum valuation of \$100 M USD.

Investors in round:

Momenta Ventures, Keiretsu Capital

SWAN Venture Fund II, Tech Coast Angels

US based Angels

Management Team & Board:

Christopher Chong, President & CEO

Felipe Sieben, Director of Engineering & Process

Igor Vinovskyy, Director of Production

Philip Choo, Director of Finance & Admin

Stephen Berard, CTO, Momenta Ventures

Rick Tomfordhe, Vice Chair, Alliance of Angels

John Park, CEO, RCI Capital Group

Christopher Chong

News & Media:

Partnership with Precision and data driven results [\[Read\]](#)

New Flyer selects SST as only approved provider [\[Read\]](#)

Momenta Ventures invests in SST [\[Read\]](#)

Digital Leadership Series podcast with SST CEO [\[Listen\]](#)

Why we support a dirty industry social media [\[Read\]](#)

Techbrief coverage of SST at SensorsExpo SJC [\[Read\]](#)

Contact:

SST Wireless Inc.

Christopher Chong, President & CEO

(604) 946-0173 x 101 / (604) 240-7177 mobile

chris@sstwireless.com

Problem:

Small to medium sized industrial companies (SME) are being left behind on the “Industrie 4.0” revolution. Less than 10% of industrial SMEs have adopted Internet of Things (IoT) technologies, although they would benefit the most. The barriers are the legacy vendors and an overly complex ecosystem of certified channel. SMEs lack knowledge, budgets, useable data, and inhouse expertise.

Opportunity:

SME Industrials represent 98.6% of the market and play a vital role in the entire supply chain. The industrial sensor market is worth \$19 billion with wireless sensors at \$4.6 billion but growing at 24% CAGR. Legacy sensor market is ripe for disruption. SST is well positioned to capture a significant market share as clearly demonstrated through multiple use cases and customer adoption.

Solution:

SST has removed the barriers to IoT adoption by developing a robust line of industrial grade wireless plug & play sensors & gateways (pressure, high temperature, vibration, humidity) that is affordable or available as a subscription. Sensors and gateways are installed & configured by anyone using a smartphone. The sensor data is automatically hosted on SST’s ECMDash cloud platform where data is aggregated, and trainable events are captured and compared to accelerate time to analytics & machine learning.

Business Model:

Both the cloud-based monitoring & analytics services (SaaS) and the wireless sensors & gateways (EaaS) are offered as a self serve subscription service. Each sensor that is installed on a machine increases the value of the data repository that SST is building and the level of accuracy and intelligence. Access to a consistent, structured archive of machine condition data will be available to 3rd parties including analytics providers through an Application Interface (API).

Why Invest:

Products and technologies are validated with significant customers. SST’s focus on aggregating machine condition data is incredibly unique in the market and defensible. Revenue generating and accelerating. Growing patent portfolio & early acquisition interest. De-risked investment.



DATA-DRIVEN SPORTS RECRUITING FOR STUDENT-ATHLETES & COLLEGE TEAMS
BUILT BY FORMER COLLEGE ATHLETES

PROBLEM

For collegiate programs

Recruiting is time-consuming, expensive, and ineffective.

For athletes

Only 7% of high school student-athletes continue at the collegiate level; 75% desire to. Recruiting is time-consuming, researching thousands of schools is impossible, agency support is expensive.

SOLUTION

For collegiate programs

Coaches save 80% of the time spent on recruiting, target the right athletes for their team, and recruit based on verified sport-specific data.

For athletes

Streamline Athletes provides the data and tools for athletes to create an athlete profile with verified athletic/academic data, filter 1,711 college teams, and contact coaches.

COMPETITIVE ADVANTAGES

Free option for athletes / Sport specific / Objective data / Revenue from long-term college partnerships

REVENUE MODEL

B2B - Collegiate programs

Tiered pricing based on calibre of target athlete / Annual agreements

B2C - Athletes

Freemium pricing for optional increased outbound contact and hands-on support

TRACTION

- Over 50 paid B2B clients
- 155% revenue retention from YoY clients
- 3500+ athletes
- Demonstrated ability to generate revenue



MARKET

Immediate: 3.2 million athletes + 5000 teams spending USD 229MM/year on recruiting
Market potential: USD 2.20B

OUR TEAM

Our founders and team are former collegiate track & field athletes with experience in collegiate recruiting, two-sided marketplaces, and recruitment tech.
+21 staff
+6 domain expert advisors

NEXT STEPS

- Solidify Streamline Athletes as the market leader in track & field
- Expand to new sports
- Build and deploy smarter tech that can scale across all sports

THE ASK

Seeking: \$1 million in Seed funding from investors who believe in our mission to *reveal opportunities for athletes, so they can move forward as confident and inspired individuals*

Value Proposition: Vizuri develops and markets an array of superior, patented and patent-pending, over-the-counter drug products that offer unique, highly efficacious pain relief at affordable price points. Each product targets a different consumer need including arthritis pain relief; muscle & joint pain relief; women’s discomforts & menopause pain relief

Company Background: Vizuri is a dynamic and innovative consumer healthcare company of over-the-counter drug products. Historically the company focused on developing & launching patented PainBloc24® Roll-On with clinically proven 24-hour arthritis pain relief. In 2020 the company expanded & invented a flexible stretch, dry patch with sustained release of ingredients. Leveraging this proprietary, patent pending technology, Vizuri has launched 3 new over-the counter products and has a robust pipeline of products for future launch.

Leadership Team: Senior Leadership is an experienced team that has worked together in similar entrepreneurial Consumer Products companies growing & adding value to businesses including Prestige Brands, Airborne, Genuine Health:

- Elise Donahue-4 x’s CEO with successful growth & exits
- Jordan Wittmayer-VP Innovation/Amazon/Social Media
- Alison Calder-Snr Director Marketing
- Ted Host-Board-Industry Expert/CEO serves as advisor & board member

Products/Services: We provide over-the-counter drug products that are patented or patent-pending, highly efficacious, safe, differentiated thru delivery system & unique modes of action. Includes 4 core products: PainBloc24 Roll-on, PainBloc24® Flexi-Stretch Pain Patch, PainBloc24® ProWomen Pain Patches sold at retail & Amazon. In 2022 Vizuri will add a DTC Women’s Wellness Platform for skin ailments utilizing their same patent-pending technology & know-how.

Technologies/Special Know-How: Vizuri has a robust patent portfolio comprising of over a dozen US and foreign patents. Additionally, provisional patent applications were filed in December 2020, and May 2021. Vizuri’s intellectual property provides significant barriers to entry for its products.

Market: Vizuri offers 4 highly differentiated products within the \$5.3B over the counter pain category. Pain affects more Americans than diabetes, heart disease and cancer combined. 1 in 2 adults are affected by chronic pain, muscle & joint pain. In 2021 Vizuri expanded into women’s pain relief because over 70% of chronic pain sufferers are female. Additionally, Vizuri expanded into pain relief for active adults in the Pain Patch segment, a fast-growing pain segment \$238M; 8.4% growth.

Distribution Channels: Sold in over 30,000 points of distribution including Walmart, Target, CVS, Walgreens, Rite Aid, Food Stores, Drug Stores, Amazon. In 2022 will expand into Women’s Wellness via Direct-to-Consumer model

Competition: Pain Relief via External & Internal Analgesics. Our products offer 1-of-a-kind solutions for targeted pain relief...not me-too items

Financial Projections (Unaudited):

	2021	2022	2023	2024	2025
Revenue	\$4.8M	\$22.2M	\$44.2MM	\$86.0MM	\$141.0M
Operating Income	(\$3.6M)	(\$2.5M)	\$3.0M	\$15.5M	\$36.8M

Quick Facts

Company Name: Vizuri Health Sciences Consumer Healthcare

Contact: Elise Donahue

Address: 26811 South Bay Drive #380
Bonita Springs, FL 34134

Phone: 239-773-7004

Email: edonahue@vizuriusa.com

Website: www.painbloc24.com

Industry: Consumer Packaged Goods (CPG)

Domain: www.painbloc24.com

Bank: United Bank

Law Firm: Cooley LLP

Patent Estate: Portfolio of US and Foreign Patents along with Patent Pending

Number of Employees: 7

Leadership Team:

- Elise Donahue-CEO
- Jordan Wittmayer-Innovation/Amazon
- Alison Calder- Marketing
- Heather Meyer-Business Dev./ Innovation
- Jon Golec-Finance
- Tracy Fuller-Operations

Amount of Financing Sought: \$10M including \$4M committed

Current Investors: Private Funding

Use of Funds: Marketing & Inventory

Company Background: *VKTRY makes The World's Best Performance Insole. This unique patented, carbon fiber insole was invented by Matt Arciuolo, Certified Pedorthist for the US Olympic Bobsled Team to help them with more explosive starts. The company began selling in 2017 and quickly grew to a \$5M+ business in 2019. VKTRY has sold over 80,000 pairs of insoles at an average price of \$165/pr for a total of over \$14M in revenues. The company has a 95% customer satisfaction rating and 23% repeat purchase rate.*

Leadership Team:

- *CEO Steve Wasik – Award-winning executive who has a 25-year history of building Consumer Product brands and businesses.*
- *CTO Matt Arciuolo – A specialist in lower body biomechanics who has over 30 years helping elite athletes.*
- *Chief Engineer Matt Kramer – Carbon fiber specialist who joined VKTRY from Sikorsky Aircraft.*

Products: *No matter the sport or the skill level, all athletes want the same 2 things: To perform to the best of their abilities, and to stay injury free in the process. And VKTRY Insoles help athletes on both of these counts. Scientific studies show that “VKs”:*

- 1) Increase ground force by +8%, allowing athletes to run faster and jump higher.*
- 2) Decrease foot & toe injuries by 41% because of added support, stability and shock absorption.*

Technologies/Special Know-How: *VKTRY's patented insole technology is protected on 16 broad claims. Additionally, VKTRY owns the IP for the tech built into footwear which is a potential licensing play. The business model is founded on 15 years of R&D and a proprietary algorithm. VKTRY offers scalable customization in an over-the counter product because all athletes are not alike. That's why VKs are available with 3 unique top covers and 5 different Pro Levels (spring strength) that allows athletes to optimize performance, protection and comfort.*

Market: *In the USA alone, there are over 65M athletes that can benefit from VKs. Even a 1% penetration of this market equates to \$85M in revenues. In addition to the athlete market, the secondary market for VKTRY includes Military and Occupational (people on their feet all day). VKs literally “put a spring in your step.”*

Distribution Channels: *VKTRY was launched as a DTC business but has recently expanded to Amazon and is experimenting with brick & mortar retail (specialty running stores). The company has also launched a sales effort into the Military, opening the Marine Corps Exchange in Sept 2021. International distribution is on the horizon.*

Competition: *Most insoles are made of foam & plastic and consumer purchase them primarily for comfort/cushion. Made from aerospace-grade carbon fiber, VKTRY is being purchased for performance. The company has disrupted the sleepy \$4.5B Insole Category and staked a claim to the premium-priced #1 brand of Performance Insoles. There's currently no product on the market like VKTRY.*

Financial Projections (Unaudited):

	2017	2018	2019	2020 (COVID)	2021F
Revenue	\$400,000	\$1,800,000	\$5,300,000	\$4,200,000	\$8,500,000
EBIT (dollars in thousands)	-\$900,000	-\$1,100,000	-\$1,500,000	-\$1,500,000	-\$900,000

Quick Facts

Company Name: VKTRY Gear

Contact: Steve Wasik

Address: 135 Research Dr
Milford, CT 06460

Phone: 914-582-5202

Fax:

Email:

Steve.Wasik@VKTRYgear.com

Website: www.VKTRYgear.com

Industry: Sports Gear / Insoles

Domain: www.VKTRYgear.com

Bank: Bank of America

Law Firm: McCarter & English

Patent Estate:

US 9,131,746 B2

WO 2015/188075 A9

Number of Employees: 12

Leadership Team:

CEO Steve Wasik

Founder/CTO Matt Arciuolo

Amount of Financing Sought:

Have raised \$1.3M on \$2M raise

Current Investors:

Mostly Angels; no institutional

PARTNERS



MODUS CREATE

Modus Create is a consulting firm that helps companies transform for success in the digital future. Through a collaborative engagement model, we help our clients with product strategy, application design/build, user experience, and process change.



PAT SHERIDAN, CO-FOUNDER & MANAGING PARTNER, MODUS CREATE

Pat is focused on the intersection of design, technology, and business. He saw the need for a high-end product consulting firm built with open-source team design and the concept for Modus was born. Pat helps clients see new ways to tackle challenges with emerging technology and brings his unmatched passion to work every day. As a serial entrepreneur and active startup mentor, he's a co-organizer of NoVa.JS and NYC.JS. He is a 2011 graduate of Mind Share, received his MBA from Georgetown University, where he is currently an Entrepreneur-in-Residence, and holds a BFA from the Corcoran College of Art and Design, where he currently serves as an advisory council member for the George Washington University Columbian College of Arts and Sciences.



NEXT powered by SHULMAN ROGERS

NEXT disrupts the legacy legal industry by offering a broad range of fixed fee solutions (stand-alone products and annual legal plans) delivered by senior attorneys with valuable business expertise. NEXT solves the problem that startup and emerging growth companies face when launching their business as well as scaling: lack of access to predictable legal fees, seasoned attorneys, the latest technology and key business services. We use cutting edge technology platforms to deliver real efficiencies, transparency and a collaborative environment for clients, attorneys and investors. NEXT partners with its clients to de-risk their business and get to the NEXT level, together reaching each milestone of success.

NEXT is powered by Shulman Rogers, a full-service law firm with nearly 100 attorneys offering superior service across a wide range of practice areas. In the corporate arena, Shulman Rogers provides services including business planning, operational issues, M&A, litigation, commercial real estate, landlord-tenant, commercial development, securities, tax, intellectual property, immigration, telecommunications and bankruptcy/debt restructuring. The firm also offers robust personal services such as residential closings and trust and estate planning. Shulman Rogers has earned its reputation for providing quality representation, business insight and client value, serving as a highly attractive alternative to larger, higher-priced firms and smaller, less diverse firms. Learn more at ShulmanRogers.com.

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ANTHONY MILLIN, NEXT CHAIR & PARTNER, SHULMAN, ROGERS

Anthony Millin is the Chair of NEXT and a trusted legal and business advisor to startup, early-stage and emerging growth companies. As a corporate and securities attorney, a successful serial entrepreneur and a venture capitalist, Anthony brings a unique legal and business perspective to advising his clients. "Anthony has had a tremendous impact on the success of my company since we were in the startup phase," says Dale Nirvani Pfeifer, Founder and CEO of GoodWorld. "He has not only provided sound and creative legal support but has also served as a key business advisor throughout the growth of my company." Anthony understands firsthand what it takes to start, scale and manage a company, to successfully prepare for and run a fund-raising process, and to address the legal issues faced by a startup. This background provides him with valuable insights into the legal and business needs of his clients. Anthony has worked closely with a range of angel and institutional investors and helps clients identify real opportunities. He serves businesses across multiple industries including internet/SaaS, technology, biotech, cleantech, ed tech, fintech and health care. Another specialized skill set Anthony brings to the table is his China-based experience, assisting early-stage and middle-market companies interested in conducting business in China or seeking direct foreign investment from China. Anthony also serves as a Venture Partner at Urban Us, a seed stage VC firm. Contact Anthony at amillin@shulmanrogers.com.

WILSON SONSINI

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Wilson Sonsini Goodrich & Rosati is the premier legal advisor to technology, life sciences, and other growth enterprises worldwide. We represent companies at every stage of development, from entrepreneurial start-ups to multibillion-dollar global corporations, as well as the venture firms, private equity firms, and investment banks that finance and advise them.



COURTNEY MATTESON, ASSOCIATE, WILSON SONSINI GOODRICH & ROSATI

Courtney Matteson is an associate in the Washington, D.C., office of Wilson Sonsini Goodrich & Rosati, where she advises public and private technology companies at all stages of growth and the firms that invest in them. Her practice focuses on corporate and securities law, including general corporate representation, venture capital financings, mergers and acquisitions, and public offerings. During law school, Courtney was a law clerk for the corporate group in the firm's Washington, D.C., office, where she assisted in the representation of emerging companies, including with regards to formation and corporate governance issues, venture capital financings and mergers and acquisitions. As a student at Georgetown University Law Center, she was the President of the Corporate & Financial Law Organization and worked as a Research Assistant and Teaching Assistant for the Georgetown Center on Privacy and Technology.

PARTNERS



ASSOCIATION FOR ENTERPRISE GROWTH (AEG)

The Association for Enterprise Growth (AEG) is a nonprofit advisory council of experienced business advisors that provide cost-effective expertise and guidance to owners of mid-market companies. AEG consists of experts from complimentary professional services disciplines equipped to grow enterprise value and maximize personal wealth for all stages of the business lifecycle—from startup to growth to maturity to transfer or sale.



MARK HAAS, CO-FOUNDER & CEO, ASSOCIATION FOR ENTERPRISE GROWTH

Mark Haas is President of Research and Organization Management, strategy development and performance management consulting firm based in Washington, DC. He advises executives and Boards on diagnostics, strategy, business models and performance management aimed at growth, strengthening operations and agility. His consulting includes leadership training for Tanzanian energy executives, developing curricula to train consultants in 40 countries for an international bank, crafting strategy and innovative business models for a \$120 million nonprofit, merging two scientific associations, reorganizing a biomedical research agency, revitalizing a human service nonprofit and developing strategy for a national vital records enterprise.



NORTHERN VIRGINIA CHAMBER OF COMMERCE

The Northern Virginia Chamber of Commerce (Northern Virginia Chamber), the Voice of Business in Northern Virginia™, represents over 650 local employers with more than 500,000 regional employees. The Northern Virginia Chamber is the leader in advancing innovative solutions to the region's priorities in transportation, education, workforce, and economic opportunity. For 90-plus years, the Northern Virginia Chamber has been working hand-in-hand with companies in the region to build a strong business community. To learn more about the Northern Virginia Chamber, please visit <http://www.novachamber.org> and follow the Northern Virginia Chamber on Twitter: @NOVACHamber



JULIE COONS, PRESIDENT & CEO, NORTHERN VIRGINIA CHAMBER OF COMMERCE

Julie Coons is a transformative business leader who delivers unprecedented revenue and profit growth through innovation, operational excellence, and cultural change. She is President & CEO of the Northern Virginia Chamber of Commerce, the Voice of Business in Northern Virginia™, representing local employers with more than 500,000 regional employees. The Northern Virginia Chamber is the leader in advancing innovative solutions to the region's priorities in transportation, education, workforce, and economic opportunity. For 90-plus years, the Northern Virginia Chamber has been working hand-in-hand with companies in the region to build a strong business community.

PARTNERS



MONTGOMERY COUNTY ECONOMIC DEVELOPMENT CORPORATION

The Montgomery County Economic Development Corporation (MCEDC) is a 501 (c) (3) nonprofit organization created to promote economic growth in Montgomery County, MD, and support companies in achieving business success. Our retention and recruitment professionals help find the ideal location, attract top talent, and understand current market conditions.



BENJAMIN WU, PRESIDENT & CEO, MONTGOMERY COUNTY ECONOMIC DEVELOPMENT CORPORATION

Benjamin H. Wu is the President and CEO of MCEDC. An accomplished executive and internationally recognized technology policy expert, Wu brings to MCEDC a dynamic portfolio of over three decades of professional experience working directly with industry around the world and leading operations at the highest levels of our nation and state. He has a distinguished career focused on technology-led economic development, as well as a proven record of driving transformative initiatives and creating collaborative alliances with industry, government, and academia throughout the country and in Maryland.



FIRST FINANCIAL GROUP

Headquartered in Bethesda, Maryland, First Financial Group is a complete financial services firm - one of the largest independently owned businesses of its kind in the Mid-Atlantic region. The firm employs over 140 representatives and 1,200 licensed brokers. Business services include Executive Benefits Planning, Key Person Planning, Qualified Retirement Plans, Deferred Compensation Planning, Group Benefits, Buy-Sell Planning, and Succession Planning.



DEVON CURY, CAP®, DIRECTOR ADVANCED PLANNING, FIRST FINANCIAL GROUP

Devon Cury is the Director of Advanced Planning for First Financial Group, with more than 25 years of experience in wealth management, investment management, and risk management. Before joining FFG in 2014, he held executive leadership roles at Advancement Concepts and AXA Advisors. He specializes in working with business owners and executives on strategies to reward, retain, and recruit top talent.

Devon has completed the Retirement Specialist Certification from the Wharton Business School and holds the Certified Advisor of Philanthropy designation. He has served on the Executive Advisory Council of the Robins Business School at the University of Richmond and as the Chairman of the Catholic Planned giving Council.

PARTNERS



NEW YORK LIFE

New York Life Insurance Company (www.newyorklife.com), a Fortune 100 company founded in 1845, is the largest mutual life insurance company in the United States and one of the largest life insurers in the world. New York Life's family of companies offers life insurance, retirement income, investments, and long-term care insurance. New York Life has the highest financial strength ratings currently awarded to any U.S. life insurer from all four of the major credit rating agencies.

At the heart of New York Life is a commitment to be there for our customers when they need us—whether today or decades into the future. We have delivered on that promise for 175 years by investing wisely, growing a portfolio of strategic businesses, and remaining true to our mission as a mutual company, accountable only to our customers, not to outside investors. For our customers, that means having the confidence that comes with knowing they can build a better future for themselves and those they love.



SUNTRUST BANK

SunTrust Bank is an American bank holding company. The largest subsidiary is SunTrust Bank. It had \$199 billion in assets as of March 31, 2018. SunTrust Bank's most direct corporate parent was established in 1891 in Atlanta, where its headquarters remain.

As of September 2016, SunTrust Bank operates 1,400 bank branches and 2,160 ATMs across 11 southeastern states and Washington, D.C. The bank's primary businesses include deposits, lending, credit cards, and trust and investment services. Through its various subsidiaries, the company provides corporate and investment banking, capital market services, mortgage banking, and wealth management. It has nearly 24,000 employees. In 2013, it paid \$1.5 billion "to resolve claims of shoddy mortgage lending, servicing and foreclosure practices."



CHRISTOPHER ROSS, MANAGING DIRECTOR, SUNTRUST PRIVATE WEALTH MANAGEMENT

Chris Ross is a Client Advisor with SunTrust Private Wealth Management. Chris offers clients more than 25 years of comprehensive wealth management experience, leading a team of specialists in investments, financial planning, credit, and estate strategies. He received an MBA from the College of William & Mary. He is involved with several local and community activities, including coaching youth sports. Chris serves on the board of the Historical Society of Washington, DC, and is involved with the Maryland Historical Society.

PARTNERS

REFRACTION

REFRACTION

Refraction is a leading innovation hub in Northern Virginia, focused on fostering innovation and entrepreneurship by nurturing and mentoring startups and high-growth companies to help create jobs in the greater Washington region. In five years, more than 100 member companies have collectively raised over \$250 million in capital. Refraction's partners include Amazon, Cox, Cvent, Fairfax County, Arlington County, Loudoun County, CIT, Blu Ventures, Smart City Works, Virginia Tech, and George Mason University. It recently launched the Northern Virginia Smart Region Initiative, a new effort to accelerate smart city tech companies and raise the region's profile as a national hub for smart city technologies.



ESTHER LEE, PRESIDENT & CEO REFRACTION

Esther Lee is the President and CEO of Refraction, a technology innovation hub in Northern Virginia, focused on fostering innovation and entrepreneurship by nurturing and mentoring startups and high-growth companies. Prior to joining Refraction, Esther served as Secretary of Commerce and Trade for the Commonwealth of Virginia, where she oversaw 14 state agencies, responsible for economic development, job creation, innovation and entrepreneurship, small business, tourism, trade, housing, community development, and labor policies for the state. In that role, she led Virginia's successful bid for Amazon's second headquarters (HQ2).

Esther has also served as Global Chief Marketing and New Business Officer at Burson-Marsteller, one of the world's largest strategic communications firms. As a member of the firm's Executive Committee, she led its marketing, thought leadership, and new business strategies and advised major clients like Samsung, Coca-Cola, and Marriott.



MARYLAND TECH COUNCIL VENTURE MENTORING SERVICE (MTC VMS)

The Maryland Tech Council Venture Mentoring Program (MTC VMS) is one of the leading team mentoring services available in the State of Maryland that is both highly sophisticated and results-driven. It exists to foster an environment that encourages innovation while expanding financial and business opportunities for tech, cyber, and life science start-ups.

The MTC VMS Program provides free team-based mentoring services to qualified Maryland-based tech and life science venture CEOs who are accepted into the program. Since the MTC VMS program began, more than 45 ventures have enrolled & \$55.MM has been raised in capital & grants. More than 13,000 volunteer hours have been contributed by mentors & managing committee members, with mentor training programs scheduled monthly across the State of Maryland. More than 225 mentor team meetings have taken place. The MTC VMS program has trained more than 105 mentors.

PARTNERS



SALLY STERNBACH, FOUNDER, MD TECH COUNCIL VENTURE MENTORING SERVICES

Sally Sternbach retired in 2016 after leading both the Montgomery County Department of Economic Development and Rockville Economic Development, Inc. for 14 years. In her prior professional life, Sally spent 19 years with AT&T federal sector, taught accounting and finance, ran a social services non-profit in NYC and a tourism development organization in West Virginia. Her proudest accomplishments, aside from her family, include national and international gold medals in rowing. She is married to David Sternbach, a former professional musician turned clinical social worker and author of more than 100 articles on performance psychology; they have lived in Montgomery County since 1980.



DINGMAN CENTER FOR ENTREPRENEURSHIP, UNIVERSITY OF MARYLAND

The Dingman Center for Entrepreneurship is a top-tier entrepreneurial institute recognized around the world as a leader in enterprise creation. The Dingman Center is continuously pushing the boundaries of teaching and learning with its focus on practical entrepreneurship, global innovation, and international classroom experiences. The Center promotes opportunities that provide maximum resources to start-up businesses in terms of ideation, execution, and financing; and that support its mission to take entrepreneurs "from the back of a napkin to the first \$1 million in financing."



HOLLY DEARMOND, MANAGING DIRECTOR, DINGMAN CENTER FOR ENTREPRENEURSHIP

Holly DeArmond joined the Dingman Center in September 2012 as Assistant Director, Events and Marketing and in 2018 was named Interim Director. She is currently leading the Dingman Center in support of its mission to build a community that discovers, equips, connects, and celebrates entrepreneurs. Key responsibilities include oversight of the event and marketing strategy; student venture creation programming; and integration with Smith School entrepreneurship curriculum and research activities. Holly also develops and maintains relationships with donors, board members, entrepreneurs-in-residence, the Smith School community, and other campus and regional partners.

PARTNERS

KEIRETSU



FORUM

KEIRETSU FORUM

Keiretsu Forum is a global investment community of accredited private equity angel investors, venture capitalists, and corporate/institutional investors. Keiretsu Forum was founded in the San Francisco East Bay in California in 2000 by Randy Williams. Keiretsu Forum is a worldwide network of capital, resources, and deal flow with 53 chapters on 3 continents. Keiretsu Forum members invest in high-quality, diverse investment opportunities. Keiretsu Forum and Keiretsu Capital (the exclusive worldwide fund partner of Keiretsu Forum) are ranked as the most active venture investors in the USA. The Keiretsu community is also strengthened through its involvement in social and charitable activities.



FITCI - FREDERICK INNOVATIVE TECHNOLOGY CENTER, INC

The Frederick Innovative Technology Center, Inc. (FITCI) is a business incubator and accelerator designed to cultivate entrepreneurship in Frederick, Maryland. FITCI specializes in the strategic business support of local entrepreneurs in the early stages of mostly science and technology-based businesses: Biotechnology, Information Technology, Renewable Energy, and Cyber Security. FITCI currently has two locations in Fredrick, MD, and 52 client companies. We have served over 125 startup companies and helped to create more than 800 jobs in Frederick County since 2004. FITCI programs are a combination of classes, advising and events to address three fundamental needs for emerging companies: Coaching, Connections, and Capital. The secret sauce to our incubator is FITCI's signature program called Strategic Growth and Advisory Board (SGAB) where proven and seasoned CEOs are coaching FITCI's startup companies.

BALTIMOREANGELS ⚡

THE BALTIMORE ANGELS

The Baltimore Angels is an angel investor group based in Baltimore, MD. Founded in 2009, its mission is to invest profitably in the regional entrepreneurial ecosystem and advance early-stage innovators to the next stage of capital formation. Its vision is to be the most trusted resource for angel capital investment and entrepreneurial mentorship in the Greater Baltimore region. A new generation of angel investing comes to Baltimore. If you are a tech entrepreneur or community-minded investor, please be in touch with Baltimore Angels. This is not your father's (or your uncle's) investment group. Our investors are current and cashed-out entrepreneurs who have "done it" and can help other entrepreneurs advance to the next stage. We're looking for entrepreneurs with a strong vision and who are just beyond a friends-and-family round. We meet bi-monthly in Baltimore and welcome interested investors and entrepreneurs in the Baltimore/Washington area.<http://baltimoreangels.com>

PARTNERS

**startup
grind**

COLUMBIA MD

STARTUP GRIND-COLUMBIA, MD

Startup Grind-Columbia, mid-Maryland Chapter is part of the largest global community for innovation, entrepreneurship, and the startup community. We're actively educating, inspiring, and connecting more than 2MM+entrepreneurs, 600+ cities, and 130+ countries. We nurture startup ecosystems through mentorship, advisory services, education, inspiration, access to capital, and most importantly, connecting members with the resources we need to have the best opportunity to grow phenomenally successful ventures. We exist to help others before ourselves, give first not take, and make friends, partnerships, and collaborate and not just contacts or complete.

**Angels + Life.Sci
Investors**

ANGELS + LIFE.SCI INVESTORS

Formed in 1996, the Angels + Life.Sci Investors Network is organized under NJAngels.net. We are a manager-led, loosely organized network of investors and accredited Angels, Coaches, and Experts who Sponsor world-class Entrepreneurs. Our colleagues have deep experience and technical domain expertise in all of the life sciences disciplines in which we are involved, including nanobio tools, materials, and devices: tele-diagnostics, augmented healthcare & remote patient monitoring, automation and robotics, & advanced chemistry for drug discovery. We are keen on CEOs who are focused on improving Patient-outcomes and developing better, faster, less invasive, less painful, and less expensive healthcare solutions by discovering new technologies to commercialize: drug discovery, genomic diagnostics, advanced imaging, wound healing, and stem cell therapies. For more information, please email Dan Conley at DanConley@NJAngels.net.

ies institute for
excellence in sales

INSTITUTE FOR EXCELLENCE IN SALES @IESBD

The Institute for Excellence in Sales (IES) helps sales professionals worldwide and in the DMV crush their quotas. IES is your trusted partner for the best sales services, products, and training in the world. We have monthly programs in Tyson's Corner, VA for sales pros featuring presentations and workshops by some of the greatest sales thought leaders and authors on the planet, such as Neil Rackham, Challenger Sale author Matt Dixon, and The Referral Coach Bill Cates. The IES runs sales programs for companies, Women in Sales, and Millennials in Sales. IES also holds the Mid-Atlantic region's only award program that recognizes corporate and organization sales excellence for companies that have exhibited greatness in sales or BD. Past award winners include Everfi, DLT Solutions, Iron Bow, and Deltek. For more info visit i4esbd.org.

PARTNERS



ANNUAL WHARTON DC INNOVATION SUMMIT

The Annual Wharton DC Innovation Summit brings together investors, innovators in industry and government, policymakers, entrepreneurs, academic leaders, and others. The Summit has earned a reputation as a high-value, high-impact resource for entrepreneurs, business executives, government officials, and others dedicated to improving their organizations by leveraging the power of innovation and entrepreneurship. The DC Summit offers an interactive environment to help you find public and private sector partners with the resources and interest to help you succeed. The Summit has attracted over 1,700 attendees (representing over 400 private and public organizations) who are eager to listen and interact at a full day of keynote and other sessions, networking breaks, and a concluding reception. The 2019 Summit was the best to date, and we're looking forward to an even better event in Spring, 2020. Learn more at WhartonDCInnovation.com.



GEORGETOWN ENTREPRENEURSHIP

Entrepreneurship is one of the world's most powerful forces for positive change. Georgetown Entrepreneurship seeks to instill an entrepreneurial mindset in students, foster an entrepreneurial culture across the university, support the successful growth of alumni ventures, and leverage the power of entrepreneurship to make an impact in the world beyond Georgetown. In the spirit of Georgetown's Jesuit roots, and from its home in the McDonough School of Business, the Initiative offers an array of courses and co-curricular programs to serve the campus-wide Georgetown University community. For alumni, offerings include mentorship, networking, the Georgetown Venture Lab, and an angel investment network, in partnership with the Georgetown Alumni Association. Beyond campus, the Initiative promotes entrepreneurial policy, international development, and economic development in the vibrant Washington, D.C. entrepreneurial community and in the world beyond. Learn more at eship.georgetown.edu.



JEFF REID, FOUNDING DIRECTOR, GEORGETOWN ENTREPRENEURSHIP INITIATIVE, GEORGETOWN UNIVERSITY'S MCDONOUGH SCHOOL OF BUSINESS

Jeff Reid is the Founding Director of the Georgetown Entrepreneurship Initiative and Professor of the Practice of Entrepreneurship at Georgetown University's McDonough School of Business.

Reid is a catalyst for entrepreneurship and a well-known leader in entrepreneurship education. In 2009, Reid launched the Georgetown Entrepreneurship Initiative to catalyze entrepreneurial thinking and activities across Georgetown University and impact the growing DMV startup community.

PARTNERS



RYAN & WETMORE, P.C.

Ryan & Wetmore is a full-service accounting and management consulting firm, servicing the Northeast/ Mid-Atlantic region since 1988. What makes us different from other accounting firms is our proactive approach. We work hard to earn our clients' confidence by encouraging open communication year-round. This approach has enabled us to help clients become more efficient, more competitive, and more profitable. Through our numerous management engagements, we have become trusted, unbiased advisors.



PETE RYAN, CO-FOUNDER & PARTNER, RYAN & WETMORE

Pete co-founded Ryan & Wetmore in 1988, a 3 office, 35-person firm serving the Mid-Atlantic region. He currently works with clients to address tax, audit, and accounting issues. He also has significant experience in international tax matters and business consulting services. His expertise extends to Healthcare organizations, Construction and Real Estate, Government contractors, Technology, Manufacturing, and High Net Worth Individuals.



ENTERPRISE TRANSFORMATION SOLUTIONS

INES LEBOW, FOUNDER AND PRINCIPAL



Ines LeBow is the Founder and Principal Startup Consultant at Enterprise Transformation Solutions (ETS), which advises entrepreneurs on how to position themselves for funding. Over the course of her 30+ years in the industry, Ines has helped companies secure more than \$800M in funding, led start-ups and turnarounds for companies with up to \$500M in revenue, managed 11 M&A transactions, and guided 9 companies to a successful exit. With expertise spanning Operations, Executive Leadership, and Mentoring, Turnarounds, Revenue Implementation, Engineering, as well as Communications, Ines has helped many companies prepare for VC and angel investment. Her experience as a senior executive in Telecommunications and Technology includes growth and operations with Accenture, Xspedius, Broadsoft, MegaPath, SkyTerra, WorldCom, MFS, Brooks Fiber Properties, Contel ASC, Viatel, CFN Services, and AM3

Ines is an expert speaker on investor funding for entrepreneurs and business change management. She has appeared on Arnett Report, MDTV, Leaders of the Roundtable. She has a bachelor's degree and 2 master's degrees from American University where she coaches the Entrepreneurial program and is a judge for the George Washington University new venture competition. She is a strategic partner and Coach for The Big Idea CONNECTpreneur Forum, serves on numerous boards, and is fluent in Spanish.

ATTENDEES

As of 2pm 08 26 21

SPEAKERS

First Name	Last Name	Title	Company
Tien	Wong	CEO	Opus8, Inc.
Patrick	Sheridan	Co-Founder and Managing Partner	Modus Create

PRESENTERS

First Name	Last Name	Title	Company
Cliff	Han	CEO	Allerpops
Kenneth	Jayne	CEO	United Heart Monitoring
Fin	O'Donoghue	CEO	Campsited
Hasan	Eksi	Co-Founder	Cyber Now Labs
Grant	Strem	Chairman	Proton Technologies
Ben	Gerenstein	CEO	Rimstorm
Creedence	Dengre	CEO	Shackfolio
Christopher	Chong	CEO	SST Wireless
Brett	Montrose	Founder and Co-CEO	Streamline Athletes
Elise	Donahue	CEO	Vizuri Health Sciences Consumer Healthcare
Steve	Wasik	CEO	VKTRY Gear

ATTENDEES

First Name	Last Name	Title	Company
Iqbal	Aasim	Founder	AIA Capital Group LLC
Cooper	Abbott	Principal	Compound
Matthew	Abenante	President	Strategic Investor Relations LLC
Joanna	Abousleiman	Investment Officer	IFC
George	Abraham	Managing Director	Stellar labs
Fredric	Abramson	CEO	Golden Thread Technology, Inc.
Eric	Adler	Managing Partner	Adler Associates, LP
Seta	Afshordi	COO	Proton Technologies Canada
Neha	Agarwal	CEO & Founder	Orbit Branding
Racheal	Agbanagba	Co-Founder	TruePouch
Vivek	Agrawal	CFO	EnBiorganic Technologies
Jay	Aldridge	Founder	Green Bounty CAPS
Jay	Aldridge	Founder	Green Bounty CAPS
Marielle	Alexander	Associate	1843 Capital
Violet	Alexandre	Chief Revenue Officer	Bryllyant
Vagif	Aliyev	Founder	Sanstudy
Joshua	Allen	CEO	Tratta LLC
Alexis	Alston	Investor	Lightship Capital
Monem	Alyaser	Founder	Enventix, Inc.
Nisar	Amin	Consultant	Consultant
Shanice	Anderson	Founder and CEO	Authentic Women's Group LLC
Felicia	Arciuolo	Co-Founder	VKTRY
Margia	Arguello	Sr. Business Development Manager	Maryland Department of Commerce
Paul	Armijo	CTO	Avalanche Technology
Ekta	Arora	Senior Associate	KiwiTech
Gideon	Asemnor	Associate Attorney	Updike, Kelly & Spellacy, P.C.
Sinan	Atalan	Coordinator	Mosaic Dc
Darrin	Auito	Partner	HEA Law PLLC
Amit	Ayare		
Bora	Aytun	VP of Strategic Partnerships	Keepnet Labs

Francisco	B	Blockchain developer	StarBean Inc.
Kyle	Badgley	Investor	Perfect Balance Investments
Saerome	Bae	CEO	VWell, Inc.
Ali	Baghchehsara	CEO	AB360 Space
David	Bain	Executive Director	Tech Integrity Council
Bert	Baker	Co-founder & CEO	Tarc.co: The Autonomous Rail Car Company
Kelly	Baker	Owner	Murphy-Baker Business Services, LLC
Arthur	Baker	Security officer	Live Kaya-Distributor
Milla	Bakhareva	CEO	TR
Dinesh	Balan	CEO	XENO ERP
Albert	Baldwin	Founder/CEO	Alfa Omega GrafX
Joshua	Barnes	Owner	Harbor Designs & Manufacturing
Tom	Barnhill	CFO	Ads4Earth
Mark	Barry	President	Saltenna
Bruce	Baschuk	Co-Owner	J Street Companies
Simon	Basyuk	Owner	Millhills Works LLC
Todd	Batchelor	Partner	Cherry Bekaert LLP
Fernando	Batista	COO	InvestUSC
Pat	Baumhart	VP	National Security Corp
Jim	Beals	COO	CoolWaters Technology
Jay	Beam	Managing Director	Adasel Global Partners LLC
Mitchel	Bell	Owner	MAB Sales Group
Peter	Benda	President	DecisionPoint, Inc.
Tash	Benjamin	VP, Business Development	TKing Enterprises
Chris	Bennett	Founder	T-I-L(R) Technology-Innovation-Law
Ali	Berjaoui	CEO	nuBoxZ
Gustavo	Bessalel	CFO	Fugue
Wagish	Bhartiya	VP	REI Systems
Chetana	Bhat	CEO	Personal, Professional, Relationship Development
Aaron	Bhatha	Commercial Director	Simply eBikes
Dave	Birkenstock	President	Birkenstock Aerospace
Michael	Birkein	Marketing Strategist	Proton Technologies Canada
Nicki	Biscopovich	Entrepreneur	NickiTheTraveler
Egbert	Bloemsma	VP of Operations, CALA	YL45GX
Hepsie	Bohman	Agent	New York Life
Larry	Boodin	Agent/Angel Investor	NY Life
Ted	Bosse	Financial Advisor	New York Life
Erik	Briceno	COO	Rimstorm
Richard	Bristol	Founder	Bristol Advisory
Karen	Brooks	Programme Director	SETSquared
Michael	Brown	Market Leader	Atlantic Union Bank
Lora	Brown	Owner	ODAA Virtual Assistant
Elizabeth	Brown		Suna Brown Limited
Bill	Bruner	CEO	New Frontier Aerospace
Greta	Brunet	Senior Director of Investments	NCBC
Lynn	Bryant	Founder	Star Heart Collections
Marc	Burchman	Partner	GreenComm Technologies LLC
Greg	Burton	CEO	UBsports
Matthew	Cahn	CEO	Wijja
Edwina	Caine	Business Owner/Founder	O.R.G. Solutions LLC
James	Caine	Agency Owner	Caine Insurance Group
Christian	Camarce	Partner (Intellectual Property)	Sterne, Kessler, Goldstein & Fox PLLC
Anthony	Cammarata	CEO	Startupcannon
Kaitlin	Capobianco	Fellow Community and Recruitment Manager	Halcyon
Joe	Carlin	Managing Director	Joirre Capital
Isaac	Carp	Investment Associate	Squadra Ventures
Barbara	Carr	Business Ed	City Fort Myers
Sue	Carr	President	CarrTech LLC
John	Casey	Adjunct Professor	George Mason University
Julia	Catuaara	CFP	CatuaaraandBell, Inc.
Chris	Ceresini	VP of Finance and HR	Chris Chase
Rick	Chakra	Founder	Armada IQ
Will	Chase	CEO	Chartered Enterprises inc
Rene	Chaze	Partner	Tiny Orange Capital
Ng Chee	Chee Yong	Technical Lead	Beez Solution Pte Ltd
Shan	Chen	President	CubeTech Holdings
George	Chen	Principal	Nautilus Venture Partners
Daniel	Chen	Financial Analyst	Fannie Mae
Chris	Chen		
Sumeet	Chhawri	Operations	nuBoxZ
Nelson	Chick	CAO	Foil Flyer

Kristin	Choi	CSO	C4E
Jonathan	Choufany	Executive Trainer	Humans decoded
Linda	Ciabatoni	Founder and Principal	Core Strategy
Eva	Clara	Executive Coach for Founders	Eva Clara
Toni	Clark	Owner	Curbside Mobile Cafe & Feed It Forward NC
Brian	Clinkenbeard	Director Security	Nimbusid LLC
Dan	Cohen	Managing Partner	Brightdrum
Fred	Cohen	MM	Angel to Exit
Brian	Colsell	CEO	Cheqbook
Dan	Conley	Active Angel Investor	Angels + Life.Sci Investors / NJAngels.net
Jim	Cook	GM	cooksoutsourcingnetwork.com
Steve	Cooper	Chief Operating Officer & Chief Financial Officer	Emrod Limited
Mia	Costigan	Corporate Development Manager	Proton Technologies Canada
Chuck	Coulson	Advisor	FrantionalBD
Clive	Courtenay	Founder	Donor Academic
Amy	Cousins	Financial Advisor	New York Life
Victoria	Cramer	CEO	Victoria Cramer, LLC
Eoin	Cruise	VP Channels & Product Development	Xunison
Donivyn	Cruz		Boston University
Christian	Cunningham	Managing Principal	MedaVance
Kevin	Cunningham	Managing Director	LNC Partners
Larry	Cynkin	Consulting CTO	GreenBar
Fred	Dahl	Co-founder & President	TechWazeXR
Thomas	Dailey	Founder	Dailey Strategic Advisors LLC
Luke	Daily	Co-Founder & CEO	SimplyScreen
Harpal	Dasord	Senior Account Manager	BDC
Bill	Davidson	Vice President, US Sales	Data Assessment Solutions GmbH
Martin	Davis	Principal	Davis Company Enterprises Inc.
Rosalyn	Davis	Owner	LUXE Business Solutions LLC
Alana	De Leon	Insurance Agent	Liberty Mutual
Creedence	Dengre	CEO	Shackfolio Inc.
Tanaya	Desai	Designer	Bookscribs
Shantanu	Dev	Co founder	Examd Inc.
George	DeVaux	President	DEVCO
M	Dhillon		Witan Partners
Jerome	Di Giovanni	COO, Founder	Ignite Social Impact
Talabiou	Diallo		GWU
Bob	Dinkel	Director/Angel Investor	Pierce Capital Partners
Julie	Dobson	Independent Corporate Director	Fortis, Sunrise
Mike	Doyle	Managing Director	Goldin Ventures
Eva	Dunlap		
Tom	Durrer	Commercial Banker	Atlantic Union Bank
Caleb	Dykema	Co-Founder	Vault (Vault Sports, LLC)
Jeff	Earnhart	CEO	Qix-Connect
Arthi	Eathi	CFO	Book+Street
Malik	Ebers	UX Designer & Strategist	Malikebers.com
Dr. Susan J	Eddington	President	Ecocuriean, inc.
Susan	Eddington	President	Images-Images, Inc.
Hasan	Eksi	Cofounder	CyberNow Labs
Rafa	Eleewar	CMO	TechWaze XR
Robin	Elenga	President	RevelHMI
Lynda	Ellis	Owner & CEO	Capitol Concierge, Inc.
Altan	Erginkoc	PM	MOSAIC DC
Maria	Ermolova	Investment Banking Vice President	Xnergy Financial
Carlos	Escandon	CEO	Integrated Reservoir solutions
Arman	Eshraghi	CEO	Qrvey
Idongesit	Essiet-Gibson	Principal	The Idyeas Group LLC
Barry	Etra	Enabler	Raise Forum
Marissa	Exum	Events Coordinator	Blush and Gold Events LLC
Herb	Ezrin	CEO & President	PVM COMPANY, INC.t/a Potomac Business Group
Sanam	F	Associate	Flat6Labs
Ahmed Rami	Fadloun	Communication specialist	UrbanWear
Michael	Faught	Managing Partner	Technology Capital Partners
Richard	Faulkner	CEO	IQ Exchange
Rachael	Ferm	Investor	Alumni Ventures
Dwight	Fischer	Founder and President	Covenant Group, Inc.
Paul	Fisher	Director of Innovation	HCDC
Geary	FitzPatrick	President	Target Consulting
Steven	Foerster	Chief Technology Officer	Rimstorm
David	Fogel	Managing Director	Swifton CFOs LLC
Carl	Ford	CMO	AdJumps

Lance	Ford	CFO	Commutyble
Hailey	Foreman	Senior Associate	Wheelhouse
Hector	Forero	Analyst	Neonvest
Edmundo	Fornasari	Director	Verde Telecom
Scott	Fox	CEO	OC Startup Council
Jodi	Frank	CEO/Founder	What's for Dinner Technologies
Kristopher	Fritzler	Owner	Lincolnia Group
Glen	Gaddy	Managing Member	Robin Hood Ventures
Tom	Gafford	CEO	OrbitU
Robert	Gahagan	Chief Success Officer	CCSI - Corporate Consulting Service, Inc.
William	Galle	Principal	DPS
Sathish	Gangatvarg	Partner	SBSS & Associates, Chartered Accountants
Elena	Gantvarg	Principal	Flint Capital
Nathan	Garcia	CEO	Pocket Planner Inc.
Jorge	Garcia	Technical	nuBoxZ
Ben	Gerenstein	CEO	Rimstorm
David	Gertler	CEO	Treble
Gregory	Giammittorio	Partner/Angel Investor	Potomac Law Group PLLC
Simon	Gibson	Venture Scout	3 Advance
Ellie	Giles	Founder	Virtual Apprentice
Peter	Gladis	Director - Marketing Strategies	STAR Associates, Inc.
Simon	Godwin	Partner	Transform, LLC
Div	Goel	Associate	Squadra Ventures
Tahsin Engin	Gokten	Founder	be&one
Douglas	Goldstein	SVP, Business Development	Alphyn Biologics
Laura Gomez	Gomez	MBA & MSIS candidate	Smith School of Business at University of Maryland
Melanie	Gonzalez	Principal	ConsultiSwiss
Theresa	Gordon	CEO	Time to Heal
Yuying	Gosser	Research Assistant Professor	The City College of the City University of New York
Julie	Goulder	Executive Assistant to CEO	Proton Technologies Canada Inc.
James	Gray	COO	Quadrobot
Zachary	Green	Financial Planner	The Piedmont Group of Atlanta
Craig	Green	Owner	Teamlogic
Richard	Greene	CEO	RGA Venture Funding & Business Advisory
Jennifer	Gregory	Principal	FOCUS Investment Banking
Stephen	Grein	principal	Goliath Growth Strategies
Ingar	Grev	Owner	The Strategy Tank
Hillel	Gross	CEO	HI-GROSS
Collin	Groves	Scout	Cortado Ventures
Frank	Gruber	Co-Founder & Co-CEO	Established & Established Ventures
Hailey	Gryka	CIO	nexStep.ai
Virginie	Guignard Legros	Founder	Trust Kraken
Anna	Guillotte	Creative Director	Launch Branding + Design
Fred	Gumbinner	President DC Metro/Angel Investor	Keiretsu Forum
Jeff	Guzy	CEO	CoJax Oil and Gas Corporation
Jim	Hadley	CEO	Tiber Solutions, LLC
Christian	Hager	Principal	65 Peak LLC
Jennifer	Hagey	Founder	IAMenterprise Ltd
Kurt	Hailstock	CEO	Third Eye Kapital Investments
Fizie	Haleem	Business Solutions Mgr.	Montgomery College WDCE
David	Hall	CEO	TAMP
Janet	Hall	Managing Director	The Cortical Group
Chris	Halliwell	Board & Admissions Committee Member	Long Beach Accelerator
Ithan	Han	CEO	Lalinko
Cliff	Han	CEO	AllerPops Corp
Malcolm	Handelsman	Managing Director	Do It Right LLC
Michael	Hanson	Program Manager	ACTION Innovation Network
Nathaniel	Harding	Managing Partner	Cortado Ventures
G M	Hardy	President	National Security Corporation
Mckenzie	Harper	President	Wharton Club of the National Capital Region
Fakhra	Hassan	CEO	Personality.Design
Tom	Hayhurst	Principal	HPG
Claude	Hayn	CEO	AdJumps
Yuan	He	RIA	HY Financial
Stephanie	Henderson	COO	Questers' Way
Peter	Henry	General Partner	Seed Milestone Fund
Browning	Herbert	Managing Director	Ringbolt Capital
Tim	Hijazi	Principal Consultant and Founder	Ahead Consulting Services
Joe	Hipple	CEO/Founder	F.E.A. Strategies Group
Benjamin	Hofmann	Co-founder	EcoMingling
Dustin	Hollabaugh	Assurance Manager	Baker Tilly US, LLP

Leo	Holland	Portfolio Operations Analyst	Squadra Ventures
Douglas	Holly	Principal	Eagle Management Group
Jennifer	Holm	Founder	BoBella LLC
Jackson	Hou	COO	Stealthmode
Darnley	Howard	President	Advansa International
Daniel	Hu	Director of investment	Laurel Venture Capital
Trevor	Hughes	Business Development Manager	PS Solutions
John	Hui	Co-Founder & CEO	Twiage
Mary	Hunter	Territory sales manager	Haworth
Mike	Huska	Chief Technology Officer	Fractional
Shawn	Hutchinson	CEO, Founder	Universal Schedule
Timm	Hwang	Corporate Development Manager	WR Grace
Sun	Hwang	Co-Founder and CEO	TEAM10X Inc
Paul	Iacovacci	CEO	Enarscor
Nicolas	Ibañez	CEO	EasyMD
Zeeshan	Idrees	CEO	IndustryGeniuses
Jeremy	Imlach	CEO	Argona Partners
Lin	In	Founder/Director	HeadStrong Branding
Linda	Ingroia	Founder/Director	HeadStrong Branding
Omar	Isaac	Founder	Sidekicks.ai
Jessica	Ives	Chief Administrative Officer	Renaissance Venture Capital
Dave	Izuka	Partner	Venture Accelerator
Sanjay	Jadhav	CEO	Sterling Generators Pvt Ltd
Chintan	Jain	CFO	Amaze World
Bijal	Jani	Corporate Strategist	Jani Consultancy, Inc.
John	Jarvis	President	Nanotech, Inc.
Melissa	Jasmin	Business Managing Partner	TAG
Kenneth	Jayne	CEO	United Heart Monitoring Inc.
Anthony	Jefferson	Managing Partner	HQ Finanical
Mohamoud	Jibrell	CEO	CyberNow Labs
Calvin	Johnson	Head of Commercial	Proton Technologies Canada
Kyle	Joncas	Marketing Assistant	Proton Technologies Canada
Thomas	Jones	Venture Partner	Motley Fool Ventures
Deepika	Jonnalagadda	Analyst	Blu Venture Investors
Kali	Jordan	OCM Lead	Gbanwee
Jiemin	Jordan	Managing Partner/Investor	Decisive Investment Group
Amrut	Joshi	CEO	Stottack Technologies
Rashmi	Joshi	CEO	Asha AI
Patrick	Judge	Managing Partner	Camber Road Partners
Venroy	July	Partner	Dickinson Wright
William	Kaafarani	Managing Director	MenaCare
Anna Hope	Kabongo	Angel Associate	TiE Oregon
Murali	Kalavapudi	CEO	Envirosys Technologies, LLC
Marcel	Kaminstein	Director	MediaLab Group
Alaa	Kanbar	Marketing and Sales	Lizad Global
Steve	Kantor	President	Lifebushido
Megan	Kapral	Dealer Order Management Rep	Trane Technologies
Ashok	Kapur	CEO	Hawkeye MedTech
Amit	Katti	Principal Engineer	SES GS
Neil	Katz	President	Neil A. Katz & Associates, LLC
Shivani	Kaushal	President	Synapse Business System
Himanshu	Kaushik	Associate Director	KiwiTech
John	Kealey	Private Investor	Investor
Jim	Keeney	Founder	Dapt Tech
Joe	Kessler	Managing Partner/Investor	Next-Stage Development Group
Biju	Kewalram	Managing Partner	CXO Angel Group
Aumair	Khalid	Private Equity Specialist	Faster Capital
Maria	Khan	Sales Account Manager	Recruit For Me
Ariel	Kharan	CEO	HealthCode
Joseph	Houry	Managing Partner	KBIntel
Neil	Kleinberg	CEO	DiliVer
Ted	Koblick	Director, Eastern USA and International	AGL Media Group
Martin	Koev	Managing Partner/Investor	Koev Brothers
Jackie	Kohlhepp	Co-Founder & CEO	The Rez Rev, LLC
Jon	Kokolakis	Vice President - Investment officer	Wells Fargo Advisors
Nelly	Kolodny	Founder/CEO	Mozzie Armor LIC
Tom	Komuro	Industry Analyst	Forbes Japan
Kei	Kondo	Business Development Manager	NSK Corporation
Achala	Koushik	Founder	Chefside
David	Kratochvil	Managing Partner	Vista Capital Advisors, LLC
Rajesh	Krishnamurthy	CTO	3i Diagnostics, Inc.

Max	Kryzhanovskiy	President	MOS Creative
Mary	Kucek	Founder/CEO	Ovarylt
Sathish	Kumar	Partner, Chartered Accountants	SBSS & Associates
Saurabh	Kumar	Senior Manager	Veoneer
Rajnesh	kumar	Associate	KiwiTech
Kevin	Lancaster	CEO	The Venture Mentor
Brian	Landau	CEO	Landau Carriage
Nick	Lantuh	CEO	Room40 Labs
Tony	Lau	Managing Director	Detente Group
Shana	Lawlor	2raze	2raze
Norman	Lawrence	CEO	Ganjavacations
Ines	LeBow	CEO/Founder	Enterprise Transformation Solutions
Sarah	Lee	CEO	Relavo
Jack	Lee	Managing Director	Marketing Integration
Huang	Lee	Managing Partner	Taiwania Capital
Aquila	Lee	Senior Analyst	Chenel Capital
Hyunmin	Lee	Founder & President	Happy Mobility Inc.
Steven	Lehat	Prinicpal	Regulatory World
Jack	Leitch	Investor Relations	Proton Technologies Canada
Bryan	Lemster	CEO	Orcinus International
George	Letscher	Principal	Swish IP
Michelle	Levister	Owner	Perceive LLC
Dawn	Lewis	Co-founder & CEO	Dawn Lewis
Wright	Lewis	Attorney	DBL
Marizelle	Lewis	Awareness Ambassador	4 Body N Soul
Jonathan	Ley	Director	Make Time Count Limited
Eric	Li	Sales Executive	Kintetsu World Express (Canada) Inc.
Chris	Light	Founder and CEO	E-Livestock Global
Reneika	Lightbourne	Business Development	Advanta
Toby	Lin	Cofounder & CTO	Cyber Skyline
Dawei	Liu	Senior legal counsel	Humane
Melissa	Lo	Owner	Any hour labs&screening services
Tyree	Lockwood	CIO	MySnoozepod.com
Brandy	Lockwood	CEO	MySnoozepod.com
Brook	Logan	Starter boss	Choose Up LLC
Bob	London	Founder	Chief Listening Officers
Pierce	Long	CEO	P.R.L Group
Ahli	Love	Owner, Virtual Administrator	Ahli Love Management
Dennis	Lucey	Vice President/Angel Investor	Akima
Leo	Luo	Managing Director	Angine Biotech
Jackie	Luo	Principal	BAM Advisory LLC
Satyajit	M	Head-Special Projects	Sterling And Wilson
Jamie	M.		
Tony	Ma	President	Benten Technologies, Inc.
Kain	Maciver	BDR	AdPuzl
Vanessa	Maddox	CEO	V.R. Maddox Consulting LLC
May	Mahboob	Co-founder & CEO	TechWazeXR
Ov	Mahboob	CRO	TechWaze XR
Dean	Mahmoud	Founder	Impres Social
Robert	Mahoney	Investor	MFC LLC
Mayier	Maimaiti	Business Development North America	CXsphere
Fatima	Maldonado	Owner	Ethernity
Ali	Malihi	President	Back Bay Group
Mukesh	Mall	Business Development Manager	Redian Software UK
Mike	Malloy	Vice President	Malloy Industries
David	Mandel	Managing Partner	Emerging Ventures
Farhan	Mashraqi	CTO	Opportunities Research Inc
TJ	Master	President	NextEdge
Jenny	Mbilu	Educator	Opol
Yvonne	McAteer	Co-Founder	Outpace Digital Marketing
David	McCarthy	Executive Director	Potential Energy DC
Judith	McCarty		Global Technology Solutions
Lakendra	Mcclendon	Starter boss	Dollshan LLC
Joe	McHugh	Founder	Earth Loans
Mark	McMahon	Owner	AudioOne
Mac	McMurray	Director of Business Development	SYNECTIC Engineering, Inc.
Richard	Meccarielli	CEO	Microlog Corp
Joe	Mechlinski	CEO	SHIFT
Don	Megrath	Managing Director	VectorPoint Ventures
Robert	Mendralla	President, Investment	RM Enterprises
Heather	Meyer	Director	Vizuri Consumer Healthcare

Brandon	Miller	Director	321 Capital Partners
Fabrizio	Miscio	Senior Consultant	Turner & Townsend
Irina	Mitchell	VP Programs and Operations	Private Capital Development LLC
Michelle	Mitchum	Founder	The OrangeMoon Apothecary & Cafe
Charles	Mobbs	Founder	Gilga-Med Inc.
Judy	Mod	Founder + CEO	Innovations Domain, LLC
Mark	Modica	Founder and CEO	ModScore
Azita	Moghaddam	CCO	ASM Educational Center
Ishtiaque	Mohammad	Founder & CEO	SowFin Corporation
Panthea	Mohtasham	RE Broker	Diba Properties
Kay	Mok	Managing Partner	Gobi Partners
Justin	Molignoni	CEO	Real Science Inc.
Sumedha	Mongia	Founder/CEO	WellUp Health
Brett	Montrose	Founder & Co-CEO	Streamline Athletes
Sabrina	Morales	Business Development Operations Manager	Cooley LLP
Alicia	Moran	Manager, Small Business Development	PGCEDC
Teresa	Moraska	Preaident & Chief Innovation Officer	Pan Pacific Finance Group
Teresa	Moraska	President & Chief Innovation Officer	Pan Pacific Finance Group
Max	Morefield	CEO & Founder	KISS
Antonio	Moreno	Founder	Find My Business Mexico
George	Morris	Owner	Morris Consulting, LLC
Rita	Mounir	Co-founder and COO	Allthenticate
Mujahid	Muhammad	President	KEYS Enterprises
Ellen	Mundell	VP BD	VentureCount
Jeff	Musa	President	One Moxie Ventures
Eduard	Musinschi	CEO	Telewellness
James	Myers	Sales Rep	NCAMEO
Ava	Naeini	Founder	Pulse Operations
Charles	Nahabedian	CEO	VideoKall, Inc
Parth	Nandaniya	CTO	Pocket Planner
Denice	Napoletano	Manger	Big River
Alex	Natividad	CEO	NimbusID LLC
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Ziza	Natur	Founder & CEO	The Voice of Power
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Marcia	Nelson	Founder	Triple C Advisory
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John	Paty	Founder	Geostrategic
Steven	Pavlik	Events Manager	People Connect
George	Pearce	Business Development Manager	Moscar Capital
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Frank	Pedulla	Professional Musician	www.boneplayer.com
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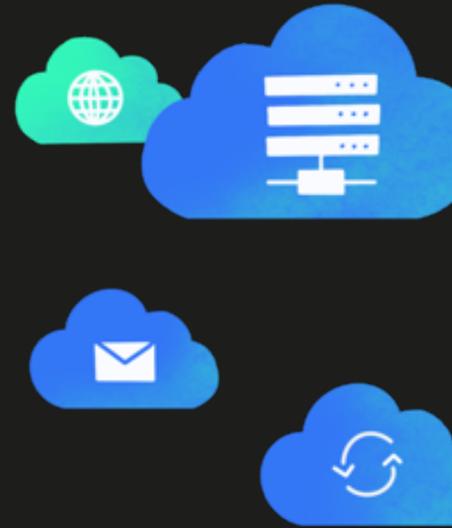
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William	Peterson	Director, Non Real Estate Assets	Peterson Companies
Rick	Peterson	Manager	Peterson Companies
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Angela	Pouncil	Director of Global Sales	TechWazeXR
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