

Big Idea
CONNECTpreneur

Investor Network



Virtual Rocket Pitch + Power Networking

January 28, 2021

CONNECTPRENEUR.ORG

AGENDA

THURSDAY, January 28, 2021

All times are Eastern Standard Time

**11:00-11:15am | VIRTUAL NETWORKING
(via Private Message)**

11:15-11:30am | WELCOME and INTRODUCTIONS
**-TIEN WONG, Founder & Host, CONNECTpreneur
Community**
**- DAVID FITZPATRICK, Marketing Director, Modus
Create**

11:30-12:35pm | ROCKET PITCH SESSION

Companies will be introduced by:

- ANTHONY MILLIN, Founder & Chair, NEXT by
Shulman Rogers**
- COURTNEY MATTESON, Associate, Wilson Sonsini**

PRESENTING COMPANIES:

Animatus Biosciences – STEPHEN NAVRAN
ChangeUp – DREW TRIPP
Emrod - GREG KUSHNIR
Fiber Smart Networks - DAVID WANG
IntelliSpeX - BLAKE RATCLIFF
InterAx Biotech - AURÉLIEN RIZK
Knightscope - WILLIAM SANTANA LI
KOGNITION - MATIAS KLEIN
Level 42 AI - SHASHA JUMBE
MAS Capital Universal Exchange – AARON TSAI
Phase Change Software - GARY BRACH
Quantum Integrity - ANTHONY SAHAKIAN

**12:35-1:00pm | PRESENTING COMPANY BREAKOUT
ROOMS & VIRTUAL NETWORKING**



Build for **Success** in a **Digital World**

Modus Create is a digital consulting firm that helps firms, from startups to the Fortune 500, build meaningful digital experiences.

Product Strategy

- + Technology Maturity Audit
- + Lean Product Validation
- + Post-Launch Growth
- + Opportunity Space Analysis

UX Research

- + Voice of Customer
- + User Research
- + Usability Testing
- + World-class Experience Design

Agile Development

- + Architecture
- + Project Management
- + Design
- + Full Stack Engineering
- + Testing & Automation

DevOps & Security

- + Migration
- + DevOps
- + CI/CD
- + Risk Assessment & Remediation



SPEAKERS



TIEN WONG, CEO, OPUS8, INC.; FOUNDER AND HOST, CONNECTPRENEUR COMMUNITY

Tien Wong is a tech entrepreneur and investor. He is CEO of Opus8, Inc. which makes tech investments and helps VC and PE funds and companies raise capital. Opus8's Phoenix Fund invests in remarkable entrepreneurs who are changing the world through disruptive technologies. Sectors include fintech, health tech, marketing tech/CRM and cyber.

Tien is Chairman of Lumious, a provider of advanced tech training and mobile e-learning solutions to Fortune 500 customers, and is also Chairman of Lore, an IT and BPO services company. Tien was co-founder and CEO of CyberRep, Inc. until its acquisition in 2003 by a "Fortune 500" company. CyberRep was one of the world's largest CRM companies with 2,300+ employees and \$80+ million in revenue. Today, the CyberRep business units are divisions of Xerox and Conduent with over \$2.5 billion in revenue.

A recognized international expert in CRM, direct marketing, and BPO, Tien has presented at dozens of conferences globally and has been featured on ABC, Fox, NBC, and CNBC, as well as in Time Magazine, The Washington Post, and Inc. Magazine,

In 2001, Tien received the Ernst & Young Entrepreneur of the Year award and was inducted into the EY Entrepreneur of the Year Hall of Fame. He was a Washingtonian magazine "Tech Titan" in 2017, 2018, and 2019 as well as a 2012 and 2013 Washington Business Journal Power 100 selection as one of the regions' most influential leaders. Tien was appointed by Governor Martin O'Malley to the Maryland Venture Fund Authority which oversees \$84 million in VC allocations; he serves on several boards including the Investment Advisory Board of the Commonwealth of Virginia's Center for Innovative Technology GAP Fund. He is a Mentor at the Conscious Venture Lab and Mach37 Cybersecurity accelerators. Tien is an Entrepreneur in Residence at Georgetown University and a graduate of Dartmouth College.

Animatus Biosciences, LLC
Stephen Navran
8977 Interchange Drive
Houston, TX 77054
Phone: 713-741-2582
Email: animatusbio@gmail.com

Fax: 713-741-2588
Web Address: www.animatusbiosciences.com

Management:
CEO: Stephen Navran
CSO: Robert Schwartz
COO: William Anderson

Business Description: Animatus Biosciences is a startup biotech company specializing in regenerative medicine. We have developed a technology around mutant forms of mRNAs coding for transcription factors. These mutant mRNAs can restore growth to non-replicating cells to regenerate damaged or aged tissues. Our first project is a therapy for heart failure.

Industry: biotechnology

Number of Employees: 5

Company Background: Animatus Biosciences was founded in 2017 as a partnership between the Schwartz lab at the Univ. of Houston and Synthecon, Inc., a NASA spin-off biotech company. We have utilized expertise from both partners to develop a new approach to regenerative therapeutics.

Bank: Chase Bank

Auditor: Melton & Melton, LLP

Law Firm: Theodore Lee & Assoc.

Management: Stephen Navran, Ph.D., previous: CSO, Synthecon, Inc., faculty, Baylor College of Medicine.
Robert Schwartz, Ph.D., previous: faculty, Baylor College of Medicine, Texas Heart Institute.
William Anderson, previous: CEO Synthecon, Inc.

Amount of Financing Sought:
\$3 million equity

Current Investors: Burnside SARL,
Luxembourg: \$350K

Products/Services: Animatus products are mutant mRNAs that can regenerate damaged or aged tissue to restore function. Our first application is in heart failure which is the most significant unmet need in health care today. Drugs on the market only address symptoms, not the underlying condition. Stem cells are being developed to treat this condition, but so far they produce only modest improvement and would be very expensive to produce. In addition to heart failure, Animatus technology can be applied to many other tissues.

Use of Funds: Complete large animal infarct study, expand lab space, purchase new equipment, hire new personnel, initiate new projects

Technologies/Special Know-how: Animatus has filed 2 patents for our mRNA combination therapeutic. Our CSO, Dr. Schwartz is considered one of the country's leading experts on the molecular pathways that regulate tissue regeneration induced by our mRNAs.

Market: Animatus intends to seek a large pharma or biotech for a licensing, joint venture or buyout agreement. The world wide market for a heart failure therapy is 26 million patients with treatment costs of \$346 billion.

Distribution Channels: Our larger partner will be responsible for the distribution of the product to medical centers that have cardiac catheterization capabilities necessary to administer the therapy.

Competition: Heart transplantation can treat heart failure, but the very few hearts available make it not feasible to treat the huge number of patients. Stem cell therapy is in clinical trials but is complex, expensive and hard to scale up to meet the need. Furthermore, results to date show only modest improvement. By contrast, Animatus mRNA therapeutic is much less expensive and can be manufactured at a scale to meet the need.

Financial Projections (Unaudited):

	2021	2022	2023	2024	2025
Revenue:	\$1,100	\$750	\$25,000	\$35,000	\$50,000
EBIT:					
(dollars in thousands)					

Value Proposition

ChangeUp’s innovative, player-centric pitch and performance management platform helps ensure the health and safety of amateur baseball players across an unlimited number of teams, seasons and years. Tracking pitching activity and performance analytics by player, as opposed to by team, combats the growing trend of overuse injuries in amateur baseball.

Company Background: Founded in 2019, and with initial funding from the sale of another sports start-up, ChangeUp quickly established itself in the pitch/performance management space going into the 2020 baseball season. With the intersection of the Covid-19 pandemic, and the cancellation of most baseball seasons, ChangeUp used the opportunity to stress-test its product with a limited release to customers at the Little League and collegiate levels. With excellent reviews and valuable feedback from initial users, ChangeUp has further refined its product and approach in key respects and stands poised to grow significantly in this second “initial launch” into the 2021 baseball season.

Leadership Team: Drew Tripp, CEO/Co-Founder: 19+ years building and leading high-performance sales and software teams; 13+ years relevant coaching and league administration experience. **Jeremy Coffey, COO/Co-Founder:** Entrepreneur, former partner with Brown Rudnick LLP, relevant experience with corporate finance and governance; experience coaching and administering youth athletics.

Products/Services: ChangeUp is a real-time, player-centric technology solution to address the growing trend of overuse injuries in amateur baseball. Competing solutions silo pitch activity by team (rather than by player), leading to communication breakdowns amongst coaches and league administrators regarding availability of pitchers based on activities performed for another team. With comprehensive tracking of pitching activity and performance evaluation data, ChangeUp yields a host of analytics and metrics to help identify player-specific trends and tendencies to inform coaches on how best to deploy pitchers safely and effectively, while also enhancing player profiles for recruiting and marketing purposes.

Technologies/Special Know-How: ChangeUp is the only player-centric pitching and performance management solution in the market today, taking into consideration any/all pitching activities performed by an individual athlete and any/all applicable pitching rules when determining availability and required (or recommended) rest. We are in the process of filing for a patent.

Market: The youth sports market, currently at \$24.9B, is expected to reach \$77.6B by 2026. We are targeting amateur baseball organizations ranging from youth through college, with more than 320,000 teams fitting our criteria

Distribution Channels: Our “top down” approach focuses on forging relationships with governing entities with oversight of large numbers of teams to position us as an exclusive/preferred/recommended solution. We will leverage the influence of those organizations to penetrate the target markets. Subsequently, as player profiles are created and populated with pitching/performance data, players with ChangeUp profiles will become part of our salesforce as they move to different teams/locations and desire to have their profiles follow them throughout their careers.

Competition: Our competitive “neighborhood” includes pitch count, league management and baseball statistics platforms (GameChanger, SportsEngine, PitchKount); all of which fail to provide a player-centric solution for tracking pitch loads and combatting the growing health and safety crisis. Additionally, our built-in compliance tracking capabilities reduce the administrative overhead required by competitor solutions.

Financial Projections (000’s):

	Year 1	Year 2	Year 3	Year 4	Year 5
Revenue	7,782	14,848	22,899	31,276	39,279
EBIT	7,295	14,156	21,978	29,950	37,648

Quick Facts

Website: www.change-up.io

Headquarters Office:

83 Postgate Road
So. Hamilton, MA 01982

Industry: Technology/Athletics

Domain: Technology solution to improve amateur baseball player health and safety.

Bank: Eastern Bank

Number of Employees: 3

Leadership Team:

- **Drew Tripp**
CEO/Co-Founder
drew.tripp@change-up.io
- **Jeremy Coffey**
COO/Co-Founder/General Counsel
jeremy.coffey@change-up.io

Amount of Financing Sought:

\$1M

Current Investors:

Personal Funds

Use of Funds: Marketing, Product Enhancements, Strategic Hiring

Emrod Executive Summary

Commercially viable long range wireless power transmission technology

Problem

Existing power line infrastructure is expensive and time consuming to install and maintain, creating energy distribution challenges.

What's changed?

1. Advancements in radar and materials technology have made wireless energy transmission over long distance possible.
2. Increased demand for sustainable energy solutions.

What Emrod does:

Emrod has developed wireless transmission technology that makes long distance energy transmission safe & reliable for commercial purposes.

Our customers are energy distribution companies who will use Emrod's wireless system to transmit power across distances where it is not economically viable or possible to use physical wire infrastructure.

Fast Facts:

- ▶ Founded in 2019
- ▶ Current technology has the capability to relay power wirelessly over a 30km distance, and at efficiency of over 50%. Upcoming prototype will demonstrate power delivery over 40m
- ▶ First early customer contract in place and 3 MOUs to scope pilot projects.
- ▶ Raising US\$3m at a pre-money valuation of US\$12m

Business Model:

Early revenue from the sale and maintenance of Emrod's system directly to energy distribution companies.

Move to a licencing model through channel distribution partners.

Milestones:



Team:



Steve Cooper, COO

Dr Ray Simpkin, Chief Science Officer

Greg Kushnir, CEO

Andrew Wallace, Commercial Director

Greg Storz, Head of Engineering

Mark Tomkins, Product Manager

Natalie Robinson, CMO

Dr Jochem Roelvink, Microwave Engineer

Teresa Mak, Antenna Design Lead

Contact details:

Greg Kushnir
Founder & CEO
greg.kushnir@emrod.energy
+64 27 4646 491

Fiber Smart Networks, inc.

David Wang, Founder & CEO
47775 Fremont Blvd., Fremont CA 94538

Phone: 408-77-8882

Email: david@fibersmart.net

Fiber Smart
NETWORKS

Web Address: www.fibersmart.net

Management:

CEO: David Wang
VP Sales/Mktg.: Duncan Ellis
VP Engineering: Amnon Segal
CFO: Mike Barsotti

Industry: Enterprise hardware and software

Number of Employees: 20

Bank: First Republic Bank

Auditor: Armonino

Law Firm: Wilson Sonsini

Amount of Financing Sought:
\$5M equity

Current Investors:
Self-funded with \$15M

Use of Funds:

Accelerating Revenue by 3X in 2021
Enabling "Pay-Per-Use" Connection as a Service (CaaS)
Increasing Volume & Reducing Cost

Business Description:

Fiber Smart is a **robotic networking** company, leading fiber connection automation.

Company Background:

Located in **Silicon Valley & Israel**, Fiber Smart has been self-funded through M&A, R&D and revenue.

Management:

David Wang – Founder & CEO: <https://www.linkedin.com/in/david-wang-59a82/>

Amnon Segal – VP R&D: <https://www.linkedin.com/in/amnon-segal-477aa08/>

Duncan Ellis – VP Sales Engineering:
<https://www.linkedin.com/in/duncanellis/>

Products/Services:

ROME, Robotic Optical Management Engine, is a networking switch, an infrastructure patch panel and automation software.

We address three markets in one solution and bring them together as software defined robotic networking.

Technologies/Special Know-how:

Patented technology in robotic matrix switching, cross bar management, multi-fiber ferrule technology. ROME – robotic optical management engine, is a highly precise robotic system with motion control, software, sensors and fiber connectivity automation.

Market:

Fiber Smart leads the world with the next big thing in data center and telecom space – Turning Fiber Connection to Automated Networking. It's a \$100 Billion market.

Distribution Channels:

Value added resellers, private label customers and technology alliances.

Competition:

Telescent, Gigacom, Calient, Huber Suhner Polatis

Financial Projections (Unaudited):

	2019	2020	2021	2022	2023
Revenue:	\$1,500	\$1,500	\$5,800	\$17,800	\$40,800
EBIT:	-\$3,100	-\$2,900	-\$500	\$3,800	\$14,100

(dollars in thousands)

INTELLISPEX TARGETS WORKSITE EFFICIENCY

BOOST PRODUCTIVITY, TRIM WASTE, ENHANCE BOTTOM LINE PERFORMANCE, COLLECT MORE BILLED DOLLARS

INDUSTRIES: CONSTRUCTION, FACILITIES MANAGEMENT, DISASTER RECOVERY



Overview

Workers lose nearly 2 days per week solving avoidable issues and searching for information (2018 FMI Study). IntelliSpeX is an intuitive tool targeting productivity barriers encountered at worksites by automating documentation of worksite activities, capturing labor accountability, and providing real-time coordination of resources. IntelliSpeX provides insights on work performed via real-time access to field data, capturing geolocation, date, time and user information that is readily exportable for data analytics. Through this data capture, our clients are able to provide detailed Evidence of PerformanceSM for recordation purposes that accelerates invoicing, reduces disputes, and generates more billable dollars faster. New users are typically up and running in a few hours; they are power users in a week. IntelliSpeX technology is unique and patent-pending.

Evidence of PerformanceSM

- Accurately document conditions before and after site work is performed
- Quickly provide clear documentation regarding progress of work orders to tenants/owners
- Speed ability to produce accurate invoices and collect billed dollars

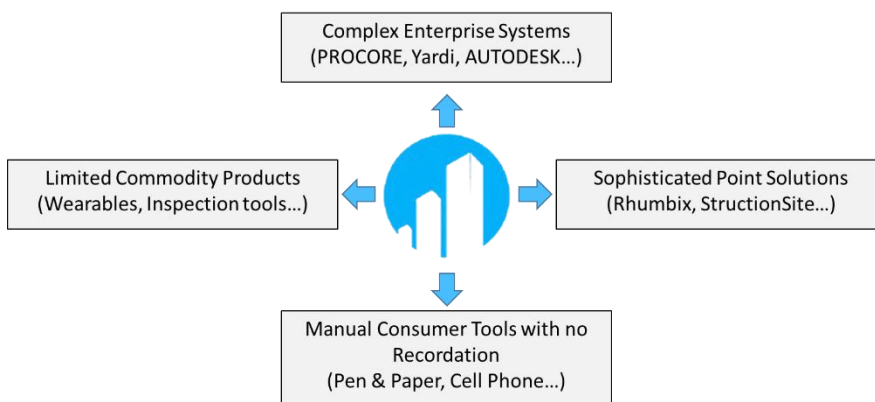
Virtual PresenceSM

- Clearly identify presence of onsite staff
- Drive enhanced labor accountability • Capture and report on existing site conditions from both employees and subcontractors
- Assure accountability and visibility of onsite resources for improved labor control and management

Easy to Use and Deploy

- B2B SaaS pricing model
- Mobile app on Play and App Store
- Browser-based control console (available anywhere)
- No additional HW
- High user feedback regardless of user's digital experience
- Quick learning curve

Market Positioning



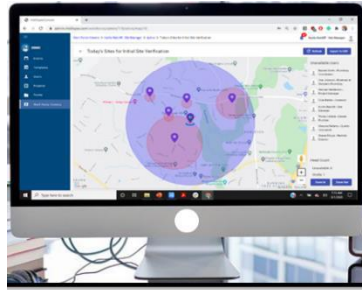
- Easier to use and deploy compared with Enterprise Systems
- No additional hardware requirements, unlike Sophisticated Point Solutions
- Superior data capture and recordation compared to legacy consumer tools
- BIMs are a given. IntelliSpeX is complementary and optimized for data capture in the field

Schedule a Demo: <https://intellispeX.com/> www.intellispeX.com

Follow IntelliSpeX:  

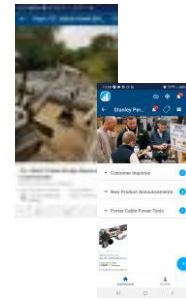
Service Model

- B2B SaaS revenue model
- Elastic, tiered pricing to accommodate different use cases
- Training and support included with purchase price



Management Console

- Monthly Subscription Fee
- Chrome, Safari, Edge

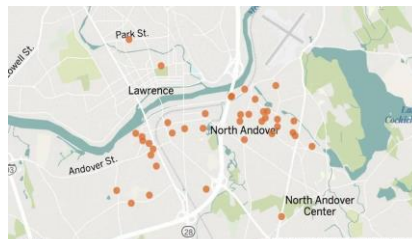


Mobile App

- Monthly Subscription Fee
- Android and iOS



Case Study: Operation Relight, Andover, MA



In 2018, Columbia Gas over pressurized the natural gas supply distribution network in Andover, MA resulting in damage to nearly 50 miles of pipe, and 2,038 service meters.

Evidence of PerformanceSM

- IntelliSpeX enabled WGP to deliver the best data set of all Columbia Gas subcontractors (Source: Deloitte)
- Irrefutable workforce accountability
- WGP received fastest reimbursements

Virtual PresenceSM

- Labor force multiplier
- Accelerated restoration of gas services to 1,200 homes within 6 weeks

Easy to Use and Deploy

- Quickly understood and adopted by trades
- IntelliSpeX completed 30% more assessments per staff member

Market Opportunity

A FMI Corporation independent study found construction labor waste accounts for \$177.6B in losses in the US alone. An additional \$31B in losses result from missed communications and data loss. The industry is forecast to spend \$19.4B to address this problem by 2025, growing at 17.6% CAGR.

ProForma

Pro Forma	2021	2022	2023
MRR	\$83,718	\$274,945	\$586,433
ARR	\$1,004,612	\$3,299,339	\$7,037,192
Revenue	\$340,468	\$ 2,243,177	\$ 4,817,894
Expense	\$1,510,245	\$2,652,525	\$3,583,369
EBITDA	-\$1,169,777	-\$409,348	\$1,234,525
		Q3 end	

Investors

- All managers are investors
- President, GE Appliances (Ret.)
- Admiral, USN (Ret.)
- Kleiner Perkins / Sequoia / Vulcan Ventures alumni
- Family offices

Outside Counsel

- Outside Counsel: Tango Law, Seattle, WA
- IP Strategy: Clements Bernard Walker

Schedule a Demo: <https://intellispeX.com/> www.intellispeX.com

Follow IntelliSpeX:  

Value Proposition

Accelerate Drug Discovery and De-risk Clinical Trials

Company Background: InterAx Biotech, spinoff of the ETH Zurich, has developed a unique drug discovery platform to accelerate drug discovery and de-risk clinical trials for a wide array of human diseases. Our technology analyzes and predicts cell responses to drugs by combining in-vitro laboratory experiments, mathematical modeling of cellular reactions and machine learning. Partnerships with leading pharmaceutical companies Boehringer Ingelheim and Lundbeck, and the biotech GPCR Therapeutics allowed us to validate our approach and enter the market. InterAx discovered a new molecular entity targeting a solid tumor with high unmet needs and its acquiring additional PoC data.

Leadership Team: [Dr. Aurélien Rizk](#), CEO, PhD in Computer Science, 10y systems biology | [Luca Zenone](#), CFO/COO, MSc Business Admin, 7y operations, finance, legal | [Dr. Maria Waldhoer](#), CSO, PhD in Neurobiology, 20y industry and academia R&D, GPCR domain expert, Former Principal Scientist at Novo Nordisk A/S, Former Associate Professor at Medical University Graz | [Dr. Jens Kurth](#), Head of Development, PhD in Biochemistry, 25y global biotechnology, Co-founder CEO/CSO/COO/ of multiple successful startups.

Products/Services: We see the highest potential in R&D partnerships based on upfront, potential milestone and royalty payments and in the development of our own product pipeline. Major companies have also joined forces to develop products jointly, so taking advantage of shared costs and enabling exploitation of each partner's particular expertise.

Technologies/Special Know-How: proprietary know-how, algorithms and systems biology databases that are kept as trade secret. We are protecting with classical IP filing the discovered novel chemical entities. We hold an exclusive license for the use of methods for the quantification of cellular signaling pathways *in vitro*. Our uniqueness lies in the combination and full integration of the different technologies as well as of our multidisciplinary teams.

Market: The InterAx technology platform focuses on G-Protein-Coupled Receptors or GPCRs, the largest class of human cellular receptors and the targets of 40% of all marketed medicines (USD >120 billion yearly US sales). GPCRs are critical in the proper regulation of the neurological, autoimmune, and homeostatic systems, and are also important targets in oncology.

Distribution Channels: InterAx is leveraging personal and advisory network, addressing R&D decision-makers in the biotech and pharma industry. We are regularly represented at international business and scientific events such BIO, BIO Europe, Gordon Conference in molecular pharmacology, Drug Discovery to Development Innovation Forum, Drug Discovery Strategic Summit.

Competition: Due to the lack of available datasets characterizing intra-cellular drug effects, other companies employing AI methods focus on the prediction of drug-receptor interactions. They thus cannot guarantee to generate compounds with desired cellular effects and in vivo effects. InterAx focuses on the analysis and prediction of drug-induced intra-cellular reactions. Using the classical analogy of keys and locks for drugs and their targets, competing AI methods for drug discovery can generate keys that can open a lock on a door but cannot predict what is behind the door. InterAx AI models can generate keys to open a lock and can predict what is behind the door, the cellular response. Some competitors: Sosei-Heptares, Exscientia, Beacon, Domain Therapeutics, OpenEye, Schrödinger, Multispan.

Quick Facts

Company Name:
InterAx Biotech AG

Contact:
Dr. Aurélien Rizk, CEO
PARK innovAARE, 5234
Villigen, Switzerland
Phone: +41563105754
Email: rizk@interaxbiotech.com
Website: interaxbiotech.com

Industry: Biotech
Domain: Drug discovery,
technology platform

Bank: Zurich Cantonal Bank
Law Firm: Kellerhals Carrard,
Plasseraud, Orrick

Patent Estate:
IP on novel chemical entities for
oncology
Proprietary know-how,
algorithms and systems biology
database

Number of Employees: 14
Leadership Team:
[Dr. Aurélien](#), co-founder, CEO
[Luca Zenone](#), co-founder, CFO
[Dr. Maria Waldhoer](#), CSO
[Dr. Jens Kurth](#), Head of
Development

Amount of Financing Sought:
USD 2.7M

Current Investors
Helios Global
Investments, Falcon III
Ventures, investiere.ch,
BERNINA Bioinvest,
Lichtsteiner Foundation, others

Use of Funds:
Commercialization of the
platform in partnership with
Pharma
Acquire further validation data
for our in-house discovery
program.

Auditor: Gruber Partner AG

ABOUT Knightscope builds crime-fighting Autonomous Security Robots (ASRs) and our long-term mission is to make the United States of America the safest country in the world

MASSIVE MARKET \$500+ billion is spent annually on security across the globe, is ripe for disruption and 'robots are immune'

RECURRING REVENUE our Machine-as-a-Service (MaaS) approach provides high recurring revenues at scale with hardware, software, and technical support

- Contracts can generate up to \$96K per annum providing clients an effective hourly rate of approximately \$4 - \$11
- Target recovering ~\$53K in cost of the robot in year one and ~\$250K profit per robot over 5-year life

OPERATING AUTONOMOUSLY Knightscope is the only company operating fully autonomous 24/7/365 across an entire country without human intervention – with real clients in the real world and we just passed over 1 million hours in operation

RENEWALS as the country seeks to reimagine public safety, we hold contracts across 5 time zones with repeat clients

Knightscope Technology Credited for Reducing Crime



K5 Robot Data Analysis
Salt Lake Park

Jun-Dec 2018

(no K5)



CALLS FOR SERVICE



ARRESTS



Jun-Dec 2019

K5 DEPLOYED



CRIME REPORTS



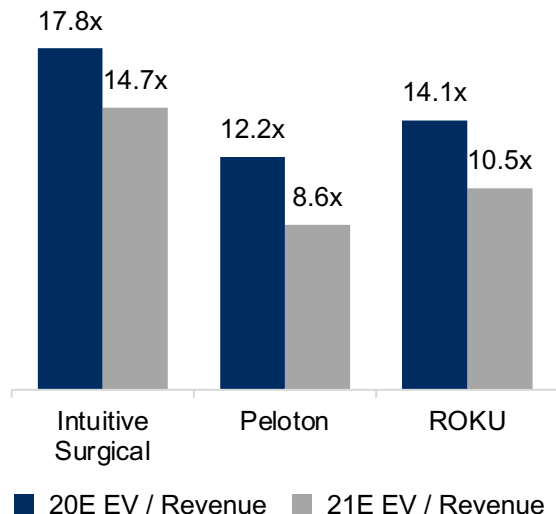
CITATIONS



Source: City of Huntington Park Police Department



Machine-as-a-Service (MaaS) Trading Comparables





CLIENTS include law enforcement agencies, major corporations, hospitals, commercial real estate, malls, federal government, casinos and manufacturing plants - anywhere outdoors or indoors you may see a guard or officer is an opportunity



Samsung



Dignity Health



Citizens Bank



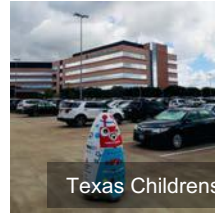
U.S. Dept of Veterans Affairs



Westfield Malls



Houston Methodist Hospital



Texas Childrens



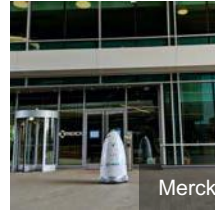
Pechanga Casino



Pechanga Casino



Beacon Real Estate



Merck



Faurecia



theBLOC Mall



Century Theatres



The Children's Hospital

Kognition provides an enterprise-grade safety and security AI for smart buildings. Kognition's patented software dramatically enhances workplace safety and productivity while reducing risks and operating costs.

Company Background:

Kognition is the developer of a patented enterprise AI for smart buildings that automates security, compliance, and other high-value business operations in a single cyber-physical platform. Kognition is rapidly growing, has numerous live, referenceable customers, and is preparing to launch version 2.0 of its flagship enterprise software product in Q1 2012. Kognition is currently raising \$1.5M for go-to-market acceleration in a pre-series-A convertible note.

Leadership Team:

Core expertise is enterprise software, interoperability, artificial intelligence, machine learning, and the Internet of Things (IoT)

Matias Klein, CEO – Previously VP Product Management McKesson, SVP Technology Portico Systems (acquired), CEO Ethidium (acquired)
<https://www.linkedin.com/in/matiasklein/>

Eric Smith, CFO – Previously SVP Global Analytics, PTC. Previously CFO and CSO ColdLight (acquired), CSO TMX (acquired), CEO ESnet (acquired)
<https://www.linkedin.com/in/eric-b-smith/>

Jim Carroll, CTO – Previously VP Architecture PTC, CTO ColdLight (acquired), CTO Traffic.com (acquired)
<https://www.linkedin.com/in/jim-carroll-80b28b1/>

Advisory Board: <https://kognition.ai/about/>

Products/Services:

Kognition's software transforms any building into a "smart building" by leveraging a proprietary cyber-physical AI to proactively detect, categorize, and manage risks. Kognition's platform enhances workplace security, safety, and compliance by leveraging the integration of machine vision and IoT to automate routine, but critical tasks. Kognition's COVID safety solutions for smart buildings are based on CDC, OSHA, and FDA guidance, and includes re-screening app and visitor management, hands-free secure access control, fever screening using FDA approved thermal cameras, identity verification & mask detection, counting and occupancy limits, social distancing alerts and reports, and automated contact tracing. Learn more at <https://www.kognition.ai>

Technologies/Special Know-How:

Kognition patented, software is based on the founding team's decades of enterprise software development and sales experience selling to highly regulated Fortune 500 customers.

Market:

\$50B Global Smart Building Market, growing to \$109B in 2026 (Fortune Business Insights). Kognition is focused on enterprise customers in highly regulated industries (i.e. healthcare, financial services, government, etc.). Kognition's business model is software as a service (SaaS) with professional services to support rapid software implementation and ROI.

Quick Facts

Company Name: Kognition, LLC

Contact: Matias Klein, CEO
mobile: (215) 740-0083
matias.klein@kognition.ai

Address: 4646 Umbria Street
Philadelphia, PA 19127

Website: www.kognition.ai

Industry: Computer Software
SaaS – AI/ML, IoT

Bank: TD Bank

Law Firm: Ballard Spahr
Troutman (IP)

Patents: 2 full issued US patents,
1 pending on core technology

Number of Employees: 10

Amount of Financing Sought:
Pre-A Convertible Note - \$1.5M

Current Investors:
\$2M seed round - closed 2019
19 Angel Investors
Ben Franklin Tech Partners
Dreamit Ventures
Alumni Venture Group

Use of Funds: Go-To-Market,
Sales & Marketing, Distribution

Distribution Channels:

Kognition go-to-market strategy is focused on the development of distribution partnerships for its software. Current GTM partners include: Qualcomm, Hewlett Packard Enterprise, and WorkMerk. Licensing and OEM reseller partnerships discussions underway with additional commercial real estate, building controls, security & safety, and technology companies.

Competition:

The “smart building” market is a large, complex and rapidly converging market. Kognition is the only player with a cyber-physical enterprise software focus. Kognition is also the only player with a truly open platform that has interoperability at its core. New and traditional players are working towards the digital transformation real estate, the largest asset class in the world, and Kognition is leading the charge along with other ecosystem companies including:

- Video Management: Genetec, Milestone
- Video Analytics: Avigilon, Briefcam, AnyVision
- Access Control: Clear, HID, OpenPath
- Smart Cameras: Verkada, Rhombus
- Building Controls: Johnson Controls, Honeywell, Bosch
- Technology: AWS, Microsoft, Cisco

Financial Projections (Unaudited):

	2021	2022	2023	2024	2025
Revenue	550,000	2,250,000	9,100,000	21,175,000	30,200,000
EBIT (dollars in thousands)	-460	130	872	4,575	9,700

Management:

***Shasha Jumbe, PhD** CEO/Founder
 ***Andreas Schuh, PhD** Embedded Electronics/Founder
 ***Mike Morimoto, PhD** Systems Integration/Founder
Peter Rexelius, MSc Gamification/Founder
 (*=board)

Industry: Medtech, ML/AI

Number of Employees: 4

Bank: JP Morgan Chase

Auditor: Baker Tilly US, LLP

Law Firm: Cooley LLP

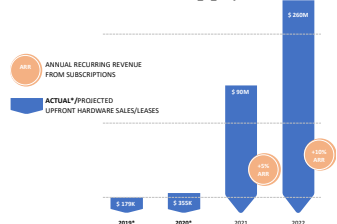
Amount of Financing Sought:

\$5M equity round for 18-24m runway

Current Investors: (\$Amt. Invested)

Schmidt Futures (US\$350k)

Use of Funds: Manufacture, market and sell approved Level 42 imPulse™ devices; Generate and analyze more clinical data for additional FDA EUA's; Secure supply chain



Business Description: Level 42 AI, Inc (Level 42) is a tunable, artificial intelligence diagnostics platform that uses signals previously considered “physiologic noise”. Level 42 software-defined hardware captures deep low frequency, low amplitude human and structural health data snippets to accurately detect and identify (a)symptomatic disease carriers in ~15 seconds.

Company Background: Level 42 hardware captures vital health information from living bodies without touching them. Level 42 hardware captures physiologic data for early, accurate and specific disease screening. Data from proprietary sensors is combined with environmental and social determinants data for more accurate interpretation by novel machine learning tools to see the unseen, hear the unheard and feel from a distance. Level 42 is using COVID-19 to demonstrate value and impact of its platform, to generate proof-of-value data, experiment with pricing models & technology adoption, secure IP, obtain FDA approval and develop a general intelligence knowledgebase, all aimed at earlier value accumulation inflexion points.

Management: [Shasha Jumbe](#) -data science distributed team lead and innovator within the heavily regulated drug development space at leading institutions [Amgen, Genentech, Roche, and Gates Foundation]; [Michael Morimoto](#) -biological systems modeling and systems integration [Entelos, Gates Foundation]; [Peter Rexelius](#) -former building automation (CEO) and solar renewable energy systems (CTO) [Energy Recommerce, Inc, National Semiconductor Corp, PowerOne, TAC AB (Sweden)]; [Andreas Schuh](#) - mixed circuit design and novel sensor technologies innovator [Xerox Parc, MIT, Lawrence Berkeley National Laboratories].

Products/Services: Living tissues are full of un-exploited characteristic frequency, low amplitude vibrations arising from natural movements of air and fluid and subtle changes in pressure within organs and tissues. Level 42 hardware captures and amplifies these multi-modal signals at rates and densities required for accurate and specific AI interpretation – in order to detect disease earlier, more accurately, and more efficiently- **non-invasively**. Level 42 has submitted three (3) FDA Emergency Use Exemption applications.

Technologies/Special Know-how: Proprietary passive vibroacoustic sensor; active vibrometry sensor; widefield capacitive electric potential sensor; 3D machine vision-targeted millikelvin sensitivity thermography sensor fused with environmental context sensing subsystem. The Level 42 hardware/software solutions can be packaged in a variety of form-factors to target health, safety and security applications. Level 42 hardware detects, amplifies, and harvests audible and inaudible sounds and visible and invisible electricity and heat generated by objects including human bodies without touching them. By combining technologies that accurately capture speed of light and speed of sound transmissions from the body with learning AI algorithms, Level 42 generates early actionable insights for health screening, monitoring and diagnostics. In contrast to Deep Learning that provides insights on hidden correlations in data, the Level 42 evolutionary AI system learns adaptively and provides insight on cause-effect relationships in data with heavy emphasis on expressibility, transparency, and explainability.

Market: Level 42’s disease-screening solutions are sold as hardware, enabled by a data and software-as-a-service (SaaS), in combination with service and maintenance subscription contracts. Level 42 is leveraging the detection and screening of COVID-19 patients to demonstrate proof-of-value in robust data beyond what the human ear can hear or eye can see, combined with AI to unveil distinctive biosignatures to diagnose the early onset of asthma, COPD, cystic fibrosis, TB, pulmonary arterial hypertension, carotid artery disease, coronary artery disease, congestive heart failure, pain, depression, etc., a HUGE and growing market looking for platform solutions rather than a myriad of piecemeal solutions that do not talk to each other.

Channels: Channels used to deliver Level 42 products/service to target markets include direct insurer and qualified healthcare provider salesforce, VARs, B2B demand generation channel partners, etc. Our current focus is to directly market the imPulse™ dCoder to airports/airlines, malls, hospitals, hospices, schools, stadiums, theaters, including private companies and the Dept of State HRSA, and innovative insurance companies leveraging personal health monitoring and telemedicine medical data to transition from reactive care to disease prevention, health preservation and health improvement

Competitive Advantage: Unlike [iRhythm Technologies](#), [Vocalis](#), [Sanolla, Inc](#), [Infrasonix, Inc](#), [Fitbit](#), [Oura Ring](#) and [Whoop](#), which validate the biophysics and actionable-insight value proposition of non-invasive vital sign measurement, FDA submitted Level 42 software-defined hardware is able to quantitatively track the entire vital sign vibroacoustic signal chain from initiation to skin surface detection non-invasively (without direct contact to the body) for self-directed care empowerment. Our 2030-2050 now!, intelligent, accurate, continuously learning/adaptable, and privacy/safety/security-encoded physiological monitoring platform for early detection, identifying, tracking, and functional state and status classification/clustering/individuation marries 3,000 year old health and biophysiology insights with bleeding edge sensors and AI technologies.

Value Proposition

Company Background: MASEx is a global security token exchange, designed to trade all asset categories, including securities, commodities, REITS, funds (mutual, index, VC/PE) and digital assets. To strengthen our DeFi service offerings, we have built products or services including:

- 1) MASFi - MAS Capital Universal Financial Public Chain, as the foundation for institutional grade DeFi applications, driven by MASX utility token.
- 2) MAS Pay Wallet – A cross chain wallet for access to DeFi and CFI.
- 3) MAS Pay – A cross border, micro payment solution, supporting popular tokens, including BTC, ETH, USDT and any popular token of the future.

We will offer additional crypto banking or DeFi services, including token deposit, lending and various proprietary and third-party investment products.

Management Team:

Aaron Tsai – Founder & Chief Capitalist 26 year of US investment banking experience as Founder and CEO of MAS Capital Inc. Known on Wall Street as the “King of Shells” for the creation of 101 public shell companies in the 1990s.

Kevin Wu – CEO Kevin was Regional Director at Brightstar, a Softbank company, where he managed the service to mobile phone companies in Asia.

Simon Hsu – CTO Simon worked and led a senior IT team at Microsoft in US.

Sunny Chiu – Founder & COO Sunny has experience as Senior Program Manager at Dell Technologies since 2009 and served as Sr. Financial Analyst of Novellus Systems, a semiconductor equipment company in San Jose, CA.

Products/Services: We are offering security token exchange trading through MASEx and crypto banking through MASBank, as well as white labeling our easy and safe to use next generation cross-chain, cold wallet with MAS Pay feature to other financial institutions and Internet companies, built on MASFi.

Technologies/Special Know-How: MASFi is operating at 10,000+ TPS, with cross-chain capability. MASFi integrates the architecture of major public chains (mixed chain) and enable the lightning transfer of tokens, including BTC, ETH & USDT, which is the technology behind MAS Pay with a low and fixed transfer cost of US\$0.10. MASFi is Ethereum compatible for ERC-20 & ERC721 token generation and API connection.

Market: Our target market is Asia and China in particular for both the listing of issuers of security tokens on MASEx and retail and institutional investors. Our security token listing fee on MASEx is \$50,000 with future revenues from annual listing fee and trading commissions. Our crypto banking services will earn interest and sales commission for our own products/services with fee sharing arrangements on third-party product/services. Our MAS Pay wallet white label service will be based on fee sharing or negotiated fee with institutional clients, such as crypto exchange, payment and Internet companies.

Distribution Channels: For MASEx listing origination and DeFi services via MAS Pay wallet promotion, we will initially rely on our affiliate MAS Capital Group, which provides global STO and US IPO advisory services to Chinese and Malaysian companies with an office in Shanghai China, as well as through our institutional investor GCC Royal in UAE. We will establish a team to promote i) MASEx listing services through financial intermediaries including security broker-dealers, banks, law firms and investment funds. ii) MAS Pay wallet through crypto exchange, payment and Internet companies with large user base and direct user/investor promotion in second stage.

Competition: Our competitors will be new entrants rather than well-known traditional financial institutions, with both licensed and unlicensed competitors, where unlicensed competitors will be more competitive in the near future.

Quick Facts

Company Name: MAS Capital Universal Exchange Inc.

Contact: Aaron Tsai

Address: Room 4, 13th Fl, No. 1 Fuxing S. Rd., Sec. 1, Song San District, Taipei, Taiwan 10556

Phone: +86-1860-219-5458

Fax: +1 (866) 553-7493

Email: aaron@masf.io

Website: MASEx.io (trading)

Medium.com/masex

Industry: Fintech, Blockchain

Bank: Taiwan Cooperative Bank

Law Firm: Daniel H. Luciano

Number of Employees: 10+

Leadership Team:

Aaron Tsai 52 – Founder

Kevin Wu 52 – CEO

Simon Hsu 50 – CTO

Sunny Chiu 52 – COO

Amount of Financing Sought: \$5 million

Current Investor: GCC Royal

Use of Funds:

General & admin. \$1 million,

Sales & marketing \$3 million,

Technology develop. \$1 million

Phase Change Software LLC

Digitizing Software Development with Cognitive Automation

Paradigm Shift for Software Development
For the first time, the behavior of software is understood and can be reasoned upon by artificial intelligence

Laborious reasoning tasks such as finding bugs are automated, resulting in productivity improvements of at least 7X

Huge Market Opportunity
70%+ of annual IT software development budgets, representing trillions of dollars, is spent maintaining existing applications

Anticipated Traction
Three large financial services customers when product is released

Funding
Seeking \$3M to market product and develop additional cognitive capabilities

Expected break-even in late 2022

- **A true cognitive agent for software:**

- AI mimics the thought processes of a developer
- Understands the meaning and intent in software
- Operates at computer speed, perfect precision and handles the massive scale and complexity of enterprise systems
- Collaborates with and massively amplifies the productivity of developers, initial release projected gains of at least 7x – with exponentially accelerating path
- AI learns as it is exposed to more software – just like a developer who gains more experience
- AI becomes more intelligent as more complex cognitive capability is added to its “brain”

- **Implications:**

- Continuous exponential improvements in software productivity: “*Moore’s Law for Software*”
- Leapfrogs competition – four US Patents awarded and significant portfolio of trade secrets
- Relevant to all programming languages, industries and use cases
- Paradigm shift in how software is developed, maintained, modified, tested and shared
- Will address industry problems thought intractable such as merging systems, massive conversions to cloud, etc.

- **First, address lucrative market towards profitability:**

- Initial focus on fixing and changing large scale, legacy systems
- In Beta with three large financial services customers
- Large tech industry partnerships for distribution
- Expected to roll out first product in April 2021
- Projected cash flow breakeven end of 2022

- **Then, generate “cognitive explosion:”**

- Phase 1: AI acts as trusted partner to developers, understands and interprets software for additional tasks such as extracting business rules, supporting modernization projects, and identifying candidate features for microservices
- Phase 2: AI finds/compares code from disparate applications and programming languages.
- Phase 3: AI writes new code by analogy from existing code at massive speed and scale

- **While moving toward industry ubiquity:**

- Expand platform to support all programming languages.

Management:

CEO Anthony D. Sahakian
COO Guy Hatarsi
CIO Raz Segal
CTO David McNally
CFO Elena Pikor

Industry: ICT**Number of Employees:** 5**Bank:** UBS SWITZERLAND**Auditor:** Opt Out**Law Firm:** TBD**Amount of Financing Sought:**

\$2 M equity

Current Investors:

Fongit (Geneva fund for technology)
SICTIC (Swiss ICT investors club)
FF
\$500,000 USD
Grants:
\$400,000 USD

Use of Funds: Product
Development and Marketing

Business Description: Digital image manipulation/DeepFake (DF) is viral problem posing political and economic threat to society. QI has an AI solution to combat this threat. The initial focus is B2B, with B2b and B2C on the road map.

Company Background: QI was founded in 2017 at Fongit the oldest Swiss Tech incubator. Now headquartered at EPFL: QI's research partner is the lab of Prof. Touradj Ebrahimi: one of the top computer vision experts in the world (JPEG Convener/Chairman).

Management: An experienced and veteran team, with numerous exits behind their belts. The co-Founders Anthony Sahakian and Guy Hatarsi met over 25 years ago and have lengthy experience in business. CIO Raz Segal comes from the computer vision labs of our advisor Prof. Ofer Hadar. CTO David McNally PhD from ETH, EPFL and CERN.

Products/Services: QI is a SaaS software business. QI's products are designed in a modular fashion for the following verticals: (1) KYC to detect manipulation and forgery in ID's; (2) Insurance: to detect and flag manipulation to claims. (3) Document: detect and flag documents headers / signatures / or alphanumeric manipulation; (4) DF video detector; (5) DF detector for live video conferencing calls.

Technologies/Special Know-how: QI patent pending AI can (1) augment data exponentially, (2) Through a reinforced learning-based GAN network be retrained quickly for infinite future attacks /use cases. We are the first to commercialize a solution continuously trained and agnostic to the technology used to create the forgery. QI is a Swiss-based, part of the Tech4Trust / TrustValley ecosystem.

Market: GREENFIELDS, this is a new and exciting market and the in its infancy. New opportunities appear quickly. We project total available market to be over \$100 B in two years.

Distribution Channels: In 2021 QI will onboard partners with whom to build a product per vertical and initiate pilots. In 2022 QI will roll out a product line per vertical, and in 2022 with a SaaS platform for B2b, in 2023 we expand to B2C.

Competition: KYC/Financial – Sentinel; Sensity; Kappa Image; Thapar Institute and Indraprastha Institute in India; GBG; Idscan; OARO; Group Cyber ID. **Insurance** - Serif. **Deepfake** - Microsoft: deepfake detection tool for media. IT DARPA funded project.

Competitive advantages: QI has an AI solution, adaptable and trainable for new use case (PP). R&D with global leading experts; In-house data creation and curation; Swiss / Neutral / part of digital trust ecosystem. QI is the only company focusing on B2B.

Financial Projections (Unaudited):

	2021	2022	2023	2024	2025
Revenue (\$M)	1.1	5.8	34.0	77.3	127.2
EBIT (\$M)	-0.7	-0.5	2.8	13.4	31.0

PARTNERS



PHOENIX FUND

Phoenix Fund is an early stage investment fund focused on disruptive technologies, driven by outstanding, resilient, and customer-centric management teams. Phoenix Fund's defining objective is to provide outsized returns to our investors by selecting, guiding, and turbocharging the growth of our portfolio companies. Our preferred vertical markets include fintech, health-tech, and marketing technologies/CRM. Our focus is on Seed and A Rounds, and we will consider opportunistic later-stage investments on a case by case basis. Phoenix Fund looks for innovative and disruptive solutions that take on social responsibility and solve real problems in massive markets. We highly value diversity in our portfolio, as we believe that those who have overcome the most challenges have the grit and resilience to create great success for themselves and others. To this end, we will invest at least half of our fund in women, immigrants, and minorities. For more information please visit www.opus8phoenix.com.

SUMIN CHEN, GENERAL PARTNER, PHOENIX FUND



Sumin is a Co-Founder and General Partner of Phoenix Fund. She is a seasoned VC and investment professional. Her distinguished tenure in the financial industry also includes valuations, mergers & acquisitions, financial analysis, and fundraising support for VC and other alternative investment funds. She has deep expertise in health technology and life sciences, having worked at a \$400 million global VC fund focused on those markets. In addition, she led the creation and implementation of sourcing, due diligence, evaluation, monitoring, and back-office processes for the fund. Most recently, Sumin held a senior finance position at a \$10 billion leading international services company owned by Softbank Group. There, she led global cross-functional teams to optimize financial & operational performance, and drive investment returns through financial restructuring, strategic planning, and innovation. Sumin has an MBA and is a CFA (Chartered Financial Analyst) charterholder.

LAURA HILL, GENERAL PARTNER, PHOENIX FUND



Laura is a Co-Founder and General Partner of Phoenix Fund. She started her career at the Inter-American Development bank and brings over a decade of experience in Big 4 management consulting with PwC. Laura's focus has been on finance technology and property-tech applications including financing solutions for residential real estate nationwide. As Vice President, Product for a funded early stage innovator in alternative real estate finance, she has been integral in capital raise activities, investor relations, and partnership formation. With deep expertise in specialty finance solutions for consumers with attention to financial inclusion, her expertise also includes blockchain, API architecture and originations software development. Her passion is building and sustaining quality for emerging, conscious, and disruptive companies through product development, process optimization and people growth. Laura has an MBA and is a certified project manager PMP®, member of the PMI DC Chapter. She is a Board member of several organizations including WIIN (Women Impact Investing Network) and is a Coach, Advisor and Anchor of the CONNECTpreneur Community.

TIEN WONG, MANAGING GENERAL PARTNER, PHOENIX FUND



Tien is a Managing General Partner of Opus8's Phoenix Fund, which invests in remarkable fintech, healthtech, and martech/CRM companies that are disrupting their markets and changing the world. He is CEO of Opus8, Inc., which makes tech investments and raises capital for alternative investment funds and companies. In 2012, Tien created the Big Idea CONNECTpreneur Forum, a global community of 20,000+ founders, CEOs, angels, VCs, CXOs and other business leaders. The community hosts monthly Forums with several hundred attendees featuring VIP guests, exciting presenting companies, and some of the best CXO to CXO networking in the USA. Thousands of companies have applied to present at CONNECTpreneur and thousands of investors have attended, inspiring the creation of Phoenix Fund to provide funding to exceptional founders. Tien has been an investor and mentor to Affiliated Computer Services (acquired by Xerox), Parature (exited to Microsoft for \$100 million+), Transactis (exited to MasterCard), DataRPM (exited to Progress Software), TerraCycle, and TopBox. He has assisted dozens of VC and private equity funds in raising institutional and family office capital. Clients include Morgan Stanley, Blackstone, Mitsubishi Corp., TPG, Ares, StepStone, HarbourVest, Thomas H. Lee, K1, and US Venture Partners. Tien serves on the Investment Advisory Board of the Commonwealth of Virginia's CIT GAP Fund and is a Mentor at the Mach37 Cybersecurity Accelerator and Conscious Venture Lab. In the past, he served on the Boards of the Maryland Venture Fund Authority, Maryland Tech Council, Association for Corporate Growth, Digital DC Tech Fund, and Trade-Up Capital Fund. He is a graduate of Dartmouth College.

PARTNERS

MODUS CREATE MODUS CREATE

Modus Create is a consulting firm that helps companies transform for success in the digital future. Through a collaborative engagement model, we help our clients with product strategy, application design/build, user experience, and process change.



PAT SHERIDAN, CO-FOUNDER & MANAGING PARTNER, MODUS CREATE

Pat is focused on the intersection of design, technology, and business. He saw the need for a high-end product consulting firm built with open source team design and the concept for Modus was born. Pat helps clients see new ways to tackle challenges with emerging technology and brings his unmatched passion to work every day. As a serial entrepreneur and active startup mentor, he's a co-organizer of NoVa.JS and NYC.JS. He is a 2011 graduate of MindShare, received his MBA from Georgetown University, where he is currently an Entrepreneur-in-Residence, and holds a BFA from the Corcoran College of Art and Design, where he currently serves as an advisory council member for the George Washington University Columbian College of Arts and Sciences.

SHULMAN ROGERS

NEXT powered by SHULMAN ROGERS

NEXT disrupts the legacy legal industry by offering a broad range of fixed fee solutions (stand-alone products and annual legal plans) delivered by senior attorneys with valuable business expertise. NEXT solves the problem that startup and emerging growth companies face when launching their business as well as scaling: lack of access to predictable legal fees, seasoned attorneys, the latest technology and key business services. We use cutting edge technology platforms to deliver real efficiencies, transparency and a collaborative environment for clients, attorneys and investors. NEXT partners with its clients to de-risk their business and get to the NEXT level, together reaching each milestone of success.

NEXT is powered by Shulman Rogers, a full-service law firm with nearly 100 attorneys offering superior service across a wide range of practice areas. In the corporate arena, Shulman Rogers provides services including business planning, operational issues, M&A, litigation, commercial real estate, landlord-tenant, commercial development, securities, tax, intellectual property, immigration, telecommunications and bankruptcy/debt restructuring. The firm also offers robust personal services such as residential closings and trust and estate planning. Shulman Rogers has earned its reputation for providing quality representation, business insight and client value, serving as a highly attractive alternative to larger, higher-priced firms and smaller, less diverse firms. Learn more at ShulmanRogers.com.



ANTHONY MILLIN, NEXT CHAIR & PARTNER, SHULMAN, ROGERS

Anthony Millin is the Chair of NEXT and a trusted legal and business advisor to startup, early-stage and emerging growth companies. As a corporate and securities attorney, a successful serial entrepreneur and a venture capitalist, Anthony brings a unique legal and business perspective to advising his clients. "Anthony has had a tremendous impact on the success of my company since we were in the startup phase," says Dale Nirvani Pfeifer, Founder and CEO of GoodWorld. "He has not only provided sound and creative legal support but has also served as a key business advisor throughout the growth of my company." Anthony understands firsthand what it takes to start, scale and manage a company, to successfully prepare for and run a fund-raising process, and to address the legal issues faced by a startup. This background provides him with valuable insights into the legal and business needs of his clients. Anthony has worked closely with a range of angel and institutional investors and helps clients identify real opportunities. He serves businesses across multiple industries including internet/SaaS, technology, biotech, cleantech, ed tech, fintech and health care. Another specialized skill set Anthony brings to the table is his China-based experience, assisting early-stage and middle-market companies interested in conducting business in China or seeking direct foreign investment from China. Anthony also serves as a Venture Partner at Urban Us, a seed stage VC firm. Contact Anthony at amillin@shulmanrogers.com.

PARTNERS

WILSON SONSINI

WILSON SONSINI GOODRICH & ROSATI @WILSONSONSINI

Wilson Sonsini Goodrich & Rosati is the premier legal advisor to technology, life sciences, and other growth enterprises worldwide. We represent companies at every stage of development, from entrepreneurial start-ups to multibillion-dollar global corporations, as well as the venture firms, private equity firms, and investment banks that finance and advise them.



COURTNEY MATTESON, ASSOCIATE, WILSON SONSINI GOODRICH & ROSATI

Courtney Matteson is an associate in the Washington, D.C., office of Wilson Sonsini Goodrich & Rosati, where she advises public and private technology companies at all stages of growth and the firms that invest in them. Her practice focuses on corporate and securities law, including general corporate representation, venture capital financings, mergers and acquisitions, and public offerings. During law school, Courtney was a law clerk for the corporate group in the firm's Washington, D.C., office, where she assisted in the representation of emerging companies, including with regards to formation and corporate governance issues, venture capital financings and mergers and acquisitions. As a student at Georgetown University Law Center, she was the President of the Corporate & Financial Law Organization and worked as a Research Assistant and Teaching Assistant for the Georgetown Center on Privacy and Technology.



ASSOCIATION FOR ENTERPRISE GROWTH (AEG)

The Association for Enterprise Growth (AEG) is a nonprofit advisory council of experienced business advisors that provide cost-effective expertise and guidance to owners of midmarket companies. AEG consists of experts from complementary professional services disciplines equipped to grow enterprise value and maximize personal wealth for all stages of the business lifecycle—from startup to growth to maturity to transfer or sale.



MARK HAAS, CO-FOUNDER & CEO, ASSOCIATION FOR ENTERPRISE GROWTH

Mark Haas is President of Research and Organization Management, a strategy development and performance management consulting firm based in Washington, DC. He advises executives and Boards on diagnostics, strategy, business models and performance management aimed at growth, strengthening operations and agility. His consulting includes leadership training for Tanzanian energy executives, developing curricula to train consultants in 40 countries for an international bank, crafting strategy and innovative business models for a \$120 million nonprofit, merging two scientific associations, reorganizing a biomedical research agency, revitalizing a human service nonprofit and developing strategy for a national vital records enterprise.



NORTHERN VIRGINIA CHAMBER OF COMMERCE

The Northern Virginia Chamber of Commerce (Northern Virginia Chamber), the Voice of Business in Northern Virginia™, represents over 650 local employers with more than 500,000 regional employees. The Northern Virginia Chamber is the leader in advancing innovative solutions to the region's priorities in transportation, education, workforce, and economic opportunity. For 90-plus years, the Northern Virginia Chamber has been working hand-in-hand with companies in the region to build a strong business community. To learn more about the Northern Virginia Chamber, please visit <http://www.novachamber.org> and follow the Northern Virginia Chamber on Twitter: @NOVACHamber

PARTNERS



JULIE COONS, PRESIDENT & CEO, NORTHERN VIRGINIA CHAMBER OF COMMERCE

Julie Coons is a transformative business leader who delivers unprecedented revenue and profit growth through innovation, operational excellence and cultural change. She is President & CEO of the Northern Virginia Chamber of Commerce, the Voice of Business in Northern Virginia™, representing local employers with more than 500,000 regional employees. The Northern Virginia Chamber is the leader in advancing innovative solutions to the region's priorities in transportation, education, workforce, and economic opportunity. For 90-plus years, the Northern Virginia Chamber has been working hand-in-hand with companies in the region to build a strong business community.

From 2017-2018 Ms. Coons served as COO of the Council of Better Business Bureaus. The Council of Better Business Bureaus is a \$31m organization comprised of a range of national programs, over 100 BBB national partners throughout North America. From 2008-2016, Ms. Coons served as the President and CEO of the Electronic Retailing Association where she led a significant financial and brand transformation of the association. Previously, Ms. Coons served as president and CEO of the Tech Council of Maryland, where she led the association to a regional position of influence. Before joining TCM, Ms. Coons was executive vice president at PCIA-The Wireless Infrastructure Association, a telecommunications trade association. Prior to the non-profit world, Ms. Coons led international business development for several telecommunications companies.

She has been an active member of numerous non-profit boards including the Advertising Self-Regulation Council and an active member of the International Women's Forum and the American Society of Association Executives. She was recently named one of the 2018 DCA Live Non-Profit Leaders. Ms. Coons graduated cum laude from the University of the Pacific in Stockton, CA, with a B.A. in economics and B.A. in Japanese language and literature.

MONTGOMERY COUNTY ECONOMIC DEVELOPMENT CORPORATION

The Montgomery County Economic Development Corporation (MCEDC) is a 501 (c)(3) nonprofit organization created to promote economic growth in Montgomery County, MD and support companies in achieving business success. Our retention and recruitment professionals help find the ideal location, attract top talent, and understand current market conditions.



BENJAMIN WU, PRESIDENT & CEO, MONTGOMERY COUNTY ECONOMIC DEVELOPMENT CORPORATION

Benjamin H. Wu is the President and CEO of MCEDC. An accomplished executive and internationally recognized technology policy expert, Wu brings to MCEDC a dynamic portfolio of over three decades of professional experience working directly with industry around the world and leading operations at the highest levels of our nation and state.

He has a distinguished career focused on technology-led economic development, as well as a proven record of driving transformative initiatives and creating collaborative alliances with industry, government, and academia throughout the country and in Maryland. Wu is strengthening ties with our partners in the state while working with our local and regional stakeholders to diversify Montgomery County's economy, grow our jobs and increase the tax base.

Wu led the creation of the Maryland Department of Commerce in 2015 and helped transform the state's competitiveness. During his tenure, Wu helped forward the Governor's economic agenda while delivering record growth and facilitating the lowest unemployment rate in over a decade. In the Hogan Administration, he worked with the General Assembly and key stakeholders to change the state's economic development structure, operations, and business-friendliness. He executed a bold Commerce strategic plan that focused on operational excellence through exceptional customer service, a more competitive business climate, advancement of innovation and entrepreneurship, and expansion of international trade.

Wu is a former U.S. Deputy Under Secretary of Commerce and U.S. Assistant Secretary of Commerce for Technology Policy under President George W. Bush. He administered the nation's technology and innovation strategy and exercised supervisory management over the National Institute of Standards and Technology.

PARTNERS



FIRST FINANCIAL GROUP

Headquartered in Bethesda, Maryland, First Financial Group is a complete financial services firm – one of the largest independently owned businesses of its kind in the Mid-Atlantic region. The firm employs over 140 representatives and 1,200 licensed brokers. Business services include Executive Benefits Planning, Key Person Planning, Qualified Retirement Plans, Deferred Compensation Planning, Group Benefits, Buy-Sell Planning, and Succession Planning.

DEVON CURY, CAP®, DIRECTOR ADVANCED PLANNING, FIRST FINANCIAL GROUP

Devon Cury is the Director of Advanced Planning for First Financial Group, with more than 25 years of experience in wealth management, investment management, and risk management. Before joining FFG in 2014, he held executive leadership roles at Advancement Concepts and AXA Advisors. He specializes in working with business owners and executives on strategies to reward, retain, and recruit top talent.

Devon has completed the Retirement Specialist Certification from the Wharton Business School and holds the Certified Advisor of Philanthropy designation. He has served on the Executive Advisory Council of the Robins Business School at the University of Richmond and as the Chairman of the Catholic Planned giving Council.

SUNTRUST BANK

SunTrust Bank is an American bank holding company. The largest subsidiary is SunTrust Bank. It had \$199 billion in assets as of March 31, 2018. SunTrust Bank's most direct corporate parent was established in 1891 in Atlanta, where its headquarters remain.

As of September 2016, SunTrust Bank operates 1,400 bank branches and 2,160 ATMs across 11 southeastern states and Washington, D.C. The bank's primary businesses include deposits, lending, credit cards, and trust and investment services. Through its various subsidiaries, the company provides corporate and investment banking, capital market services, mortgage banking, and wealth management. It has nearly 24,000 employees. In 2013, it paid \$1.5 billion "to resolve claims of shoddy mortgage lending, servicing and foreclosure practices."

CHRISTOPHER ROSS, MANAGING DIRECTOR, SUNTRUST PRIVATE WEALTH MANAGEMENT

Chris Ross is a Client Advisor with SunTrust Private Wealth Management. Chris offers clients more than 25 years of comprehensive wealth management experience, leading a team of specialists in investments, financial planning, credit, and estate strategies. He received an MBA from the College of William & Mary. He is involved with several local and community activities, including coaching youth sports. Chris serves on the board of the Historical Society of Washington, DC and is involved with the Maryland Historical Society.

REFRACTION

Refraction is a leading innovation hub in Northern Virginia, focused on fostering innovation and entrepreneurship by nurturing and mentoring startups and high-growth companies to help create jobs in the greater Washington region. In five years, more than 100 member companies have collectively raised over \$250 million in capital. Refraction's partners include Amazon, Cox, Cvent, Fairfax County, Arlington County, Loudoun County, CIT, Blu Ventures, Smart City Works, Virginia Tech, and George Mason University. It recently launched the Northern Virginia Smart Region Initiative, a new effort to accelerate smart city tech companies and raise the region's profile as a national hub for smart city technologies.



PARTNERS



ESTHER LEE, PRESIDENT & CEO REFRACTION

Esther Lee is the President and CEO of Refraction, a technology innovation hub in Northern Virginia, focused on fostering innovation and entrepreneurship by nurturing and mentoring startups and high-growth companies. Prior to joining Refraction, Esther served as Secretary of Commerce and Trade for the Commonwealth of Virginia, where she oversaw 14 state agencies, responsible for economic development, job creation, innovation and entrepreneurship, small business, tourism, trade, housing, community development, and labor policies for the state. In that role, she led Virginia's successful bid for Amazon's second headquarters (HQ2).

Esther has also served as Global Chief Marketing and New Business Officer at Burson-Marsteller, one of the world's largest strategic communications firms. As a member of the firm's Executive Committee, she led its marketing, thought leadership, and new business strategies and advised major clients like Samsung, Coca-Cola, and Marriott.

In 2009, President Barack Obama appointed Esther as Senior Policy Adviser to the U.S. Secretary of Commerce. She created and led the Office of Innovation and Entrepreneurship and the National Advisory Council on Innovation and Entrepreneurship (co-chaired by AOL founder Steve Case). She also launched the White House "Startup America" initiative, organized the Presidential Summit on Entrepreneurship, and served on the White House Urban Policy Council and Middle Class Task Force.

Esther has been Vice Chairman of the Fairfax County Economic Development Authority; member of the Fairfax County Economic Advisory Commission; board member of GO Virginia, Center for Innovative Technology, Virginia Research Investment Committee, and Girls in Tech; term member of the Council on Foreign Relations; Aspen Ideas Festival Scholar; and Co-Founder / Vice Chairman of the Council of Korean Americans. She received an A.B. in economics from Harvard and an MBA from MIT's Sloan School of Management.



MARYLAND TECH COUNCIL VENTURE MENTORING SERVICE (MTC VMS)

The Maryland Tech Council Venture Mentoring Program (MTC VMS) is one of the leading team mentoring services available in the State of Maryland that is both highly sophisticated and results driven. It exists to foster an environment that encourages innovation, while expanding financial and business opportunities for tech, cyber and life science start-ups.

The MTC VMS Program provides free team-based mentoring services to qualified Maryland-based tech and life science venture CEOs who are accepted into the program. Since the MTC VMS program began, more than 45 ventures have enrolled & \$55.MM has been raised in capital & grants. More than 13,000 volunteer hours have been contributed by mentors & managing committee members, with mentor training programs scheduled monthly across the State of Maryland. More than 225 mentor team meetings have taken place. The MTC VMS program has trained more than 105 mentors.

MTC VMS is modeled after the highly successful MIT Venture Mentoring Service, which has been implemented successfully in more than 100 communities around the globe. For more information, visit our website at marylandmentoring.org or contact Pam Lubel at (240) 243-4049 or pam@mdtechcouncil.com.

SALLY STERNBACH, FOUNDER, MD TECH COUNCIL VENTURE MENTORING SERVICES

Sally Sternbach retired in 2016 after leading both the Montgomery County Department of Economic Development and Rockville Economic Development, Inc. for 14 years. In her prior professional life, Sally spent 19 years with AT&T federal sector, taught accounting and finance, ran a social services non-profit in NYC and a tourism development organization in West Virginia. Her proudest accomplishments, aside from her family, include national and international gold medals in rowing. She is married to David Sternbach, a former professional musician turned clinical social worker and author of more than 100 articles on performance psychology; they have lived in Montgomery County since 1980.



PARTNERS

DINGMAN CENTER FOR ENTREPRENEURSHIP, UNIVERSITY OF MARYLAND

The Dingman Center for Entrepreneurship is a top-tier entrepreneurial institute recognized around the world as a leader in enterprise creation. The Dingman Center is continuously pushing the boundaries of teaching and learning with its focus on practical entrepreneurship, global innovation and international classroom experiences. The Center promotes opportunities that provide maximum resources to start-up businesses in terms of ideation, execution and financing; and that support its mission to take entrepreneurs “from the back of a napkin to the first \$1 million in financing.”



HOLLY DEARMOND, MANAGING DIRECTOR, DINGMAN CENTER FOR ENTREPRENEURSHIP

Holly DeArmond joined the Dingman Center in September 2012 as Assistant Director, Events and Marketing and in 2018 was named Interim Director. She is currently leading the Dingman Center in support of its mission to build a community that discovers, equips, connects and celebrate entrepreneurs. Key responsibilities include oversight of the event and marketing strategy; student venture creation programming; and integration with Smith School entrepreneurship curriculum and research activities. Holly also develops and maintains relationships with donors, board members, entrepreneurs-in-residence, the Smith School community and other campus and regional partners.

Holly earned a Bachelor of Science degree in communications from the University of Tennessee at Knoxville and an MBA from the Robert H. Smith School of Business at the University of Maryland.

KEIRETSU FORUM



Keiretsu Forum is a global investment community of accredited private equity angel investors, venture capitalists and corporate/institutional investors. Keiretsu Forum was founded in the San Francisco East Bay in California in 2000 by Randy Williams. Keiretsu Forum is a worldwide network of capital, resources and deal flow with 53 chapters on 3 continents. Keiretsu Forum members invest in high-quality, diverse investment opportunities. Keiretsu Forum and Keiretsu Capital (the exclusive worldwide fund partner of Keiretsu Forum) are ranked as the most active venture investors in the USA. The Keiretsu community is also strengthened through its involvement in social and charitable activities.

FITCI – FREDERICK INNOVATIVE TECHNOLOGY CENTER, INC.



The Frederick Innovative Technology Center, Inc. (FITCI) is a business incubator and accelerator designed to cultivate entrepreneurship in Frederick, Maryland. FITCI specializes in the strategic business support of local entrepreneurs in the early stages of mostly science and technology-based businesses: Biotechnology, Information Technology, Renewable Energy and Cyber Security. FITCI currently has two locations in Frederick, MD and 52 client companies. We have served over 125 startup companies and helped creating more than 800 jobs in Frederick County since 2004. FITCI programs are a combination of classes, advising and events to address three fundamental needs for emerging companies: Coaching, Connections and Capital. The secret sauce to our incubator is FITCI’s signature program called Strategic Growth and Advisory Board (SGAB) where proven and seasoned CEOs are coaching FITCI’s startup companies.

PARTNERS

BALTIMORE ANGELS

THE BALTIMORE ANGELS

The Baltimore Angels is an angel investor group based in Baltimore, MD. Founded in 2009, its mission is to invest profitably in the regional entrepreneurial ecosystem and advance early stage innovators to the next stage of capital formation. Its vision is to be the most trusted resource for angel capital investment and entrepreneurial mentorship in the Greater Baltimore region. A new generation of angel investing comes to Baltimore. If you are a tech entrepreneur or community-minded investor, please be in touch with Baltimore Angels. This is not your father's (or your uncle's) investment group. Our investors are current and cashed-out entrepreneurs who have "done it" and can help other entrepreneurs advance to the next stage. We're looking for entrepreneurs with a strong vision and who are just beyond a friends-and-family round. We meet bimonthly in Baltimore and welcome interested investors and entrepreneurs in the Baltimore/Washington area. <http://baltimoreangels.com>



STARTUP GRIND-COLUMBIA, MD

Startup Grind-Columbia, mid-Maryland Chapter is part of the largest global community for innovation, entrepreneurship, and the startup community. We're actively educating, inspiring, and connecting more than 2MM+entrepreneurs, 600+ cities, and 130+ countries. We nurture startup ecosystems through mentorship, advisory services, education, inspiration, access to capital, and most importantly, connecting members with the resources we need to have the best opportunity to grow phenomenally successful ventures. We exist to help others before ourselves, give first not take, and make friends, partnerships, and collaborate and not just contacts or compete.

Angels + Life.Sci Investors

ANGELS + LIFE.SCI INVESTORS

Formed in 1996, the Angels + Life.Sci Investors Network is organized under NJAngels.net. We are a manager-led, loosely organized network of investors and accredited Angels, Coaches, and Experts who Sponsor world class Entrepreneurs. Our colleagues have deep experience and technical domain expertise in all of the life sciences disciplines in which we are involved, including nanobio tools, materials, and devices: tele-diagnostics, augmented healthcare & remote patient monitoring, automation and robotics, & advanced chemistry for drug discovery. We are keen on CEOs who are focused on improving Patient-outcomes and developing better, faster, less invasive, less painful, and less expensive healthcare solutions by discovering new technologies to commercialize: drug discovery, genomic diagnostics, advanced imaging, wound healing, and stem cell therapies. For more information, please email Dan Conley at DanConley@NJAngels.net.

INSTITUTE FOR EXCELLENCE IN SALES @IESBD

The Institute for Excellence in Sales (IES) helps sales professionals worldwide and in the DMV crush their quotas. IES is your trusted partner for the best sales services, products, and training in the world. We have monthly programs in Tyson's Corner, VA for sales pros featuring presentations and workshops by some of the greatest sales thought leaders and authors on the planet, such as Neil Rackham, Challenger Sale author Matt Dixon, and The Referral Coach Bill Cates. The IES runs sales programs for companies, Women in Sales, and Millennials in Sales. IES also holds the Mid-Atlantic region's only award program that recognizes corporate and organization sales excellence for companies that have exhibited greatness in sales or BD. Past award winners include Everfi, DLT Solutions, Iron Bow and Deltek. For more info visit i4esbd.org.



PARTNERS



ANNUAL WHARTON DC INNOVATION SUMMIT

The Annual Wharton DC Innovation Summit brings together investors, innovators in industry and government, policy makers, entrepreneurs, academic leaders, and others. The Summit has earned a reputation as a high value, high impact resource for entrepreneurs, business executives, government officials and others dedicated to improving their organizations by leveraging the power of innovation and entrepreneurship. The DC Summit offers an interactive environment to help you find public and private sector partners with the resources and interest to help you succeed. The Summit has attracted over 1,700 attendees (representing over 400 private and public organizations) who are eager to listen and interact at a full day of keynote and other sessions, networking breaks, and a concluding reception. The 2019 Summit was the best to date, and we're looking forward to an even better event in Spring, 2020. Learn more at WhartonDCInnovation.com.



GEORGETOWN ENTREPRENEURSHIP

Entrepreneurship is one of the world's most powerful forces for positive change. Georgetown Entrepreneurship seeks to instill an entrepreneurial mindset in students, to foster an entrepreneurial culture across the university, to support the successful growth of alumni ventures, and to leverage the power of entrepreneurship to make an impact in the world beyond Georgetown.

In the spirit of Georgetown's Jesuit roots, and from its home in the McDonough School of Business, the Initiative offers an array of courses and co-curricular program to serve the campus-wide Georgetown University community. For alumni, offerings include mentorship, networking, the Georgetown Venture Lab, and an angel investment network, in partnership with the Georgetown Alumni Association. Beyond campus, the Initiative promotes entrepreneurial policy, international development, and economic development in the vibrant Washington, D.C. entrepreneurial community and in the world beyond. Learn more at eship.georgetown.edu.



JEFF REID, FOUNDING DIRECTOR, GEORGETOWN ENTREPRENEURSHIP INITIATIVE, GEORGETOWN UNIVERSITY'S MCDONOUGH SCHOOL OF BUSINESS

Jeff Reid Jeff Reid is the Founding Director of the Georgetown Entrepreneurship Initiative and Professor of the Practice of Entrepreneurship at Georgetown University's McDonough School of Business.

Reid is a catalyst for entrepreneurship and well-known leader in entrepreneurship education. In 2009, Reid launched the Georgetown Entrepreneurship Initiative to catalyze entrepreneurial thinking and activities across Georgetown University and impact the growing DMV startup community. Previously, Reid founded UNC's Center for Entrepreneurship and grew it to a No. 1 national ranking by Forbes & Princeton Review, and was chosen by his peers and Entrepreneur magazine as one of the top five entrepreneurship center directors in the United States. Before coming to Georgetown, Reid held leadership roles at NFTE, DLA Piper, and DigitalBridge Communications.

RYAN & WETMORE, P.C.

Ryan & Wetmore is a full-service accounting and management-consulting firm, servicing the Northeast/ Mid-Atlantic region since 1988. What makes us different from other accounting firms is our proactive approach. We work hard to earn our clients' confidence by encouraging open communication year-round. This approach has enabled us to help clients become more efficient, more competitive, and more profitable. Through our numerous management engagements, we have become trusted, unbiased advisors.



PARTNERS



PETE RYAN, CO-FOUNDER & PARTNER, RYAN & WETMORE

Pete co-founded Ryan & Wetmore in 1988, a 3 office, 35-person firm serving the Mid-Atlantic region. He currently works with clients to address tax, audit and accounting issues. He also has significant experience in international tax matters and business consulting services. His expertise extends to: Healthcare organizations, Construction and Real Estate, Government contractors, Technology, Manufacturing, and High Net Worth Individuals.

Pete has served on the Board of Directors for several organizations. He is an active member of the Healthcare Advisors Association, the Real Estate and Construction Association, the CPA Manufacturing Services Association, the Virginia Transportation Construction Alliance, and the Construction Financial Management Association. He has an MBA in Finance from the University of Baltimore and a B.A. in Accounting from the Catholic University of America.

Pete is on the leadership board for the local chapter of the Alliance of Mergers and Acquisition Advisors. Pete is also an active member of the Greater Washington Society of Certified Public Accountants, and the American Institute of Certified Public Accountants, among many other professional organizations.

ATTENDEES

as of Jan 27, 11:50 am

SPEAKERS

First Name	Last Name	Title	Company
Tien	Wong	CEO	Opus8, Inc.
David	Fitzpatrick	Director of Marketing	Modus Create

PRESENTERS

First Name	Last Name	Title	Company
Animatus Biosciences			
Stephen	Navran, Ph.D.	CEO	Animatus Biosciences
ChangeUp			
Drew	Tripp	CEO & Co-Founder	ChangeUp
Emrod			
Greg	Kushnir	Founder & CEO	Emrod
Fiber Smart Networks			
David	Wang	CEO	Fiber Smart Networks
IntelliSpeX			
Blake	Ratcliff	CEO	IntelliSpeX
InterAx Biotech			
Aurélien	Rizk, PhD	CEO	InterAx Biotech AG
Knightscope			
William	Santana Li	Chairman & CEO	Knightscope
KOGNITION			
Matias	Klein	President & CEO	KOGNITION
Level 42 AI			
Shasha	Jumbe, PhD	CEO & Founder	Level 42 AI
MAS Capital Universal Exchange			
Aaron	Tsai	Founder & Chief Capitalist	MAS Capital Universal Exchange
Phase Change Software			
Gary	Brach	President	Phase Change Software
Quantum Integrity			
Anthony	Sahakian	CEO	Quantum Integrity

ATTENDEES

First Name	Last Name	Title	Company
Yekta	Aarabi	Financial Expert & Optimization Recruiter	Synergy Financial
Iqbal	Aasim	Founder	AIA Capital Group LLC
Alaa	Abedalaa	Head of Innovation	Innovation Hub
Fredric	Abramson	CEO	Golden Thread Technology, Inc.
David	Abretski	Software Development Manager	Sequoia Holdings, Inc
Dennis	Ackerman	CEO	Decision Time, LLC
Safir	Adeni	CEO	Ineda Group, Inc
Michael	Adler	Managing Partner	Law Office of Michael E. Adler
Paul	Adler	Principal	Paul Adler LLC
Sean	Adler	CEO	GZI
Eric	Adolphe	CEO	Forward Edge, AI Inc.
Tarun	Agarwal	Analyst	Two Small Fish Ventures

ATTENDEES			
First Name	Last Name	Title	Company
John	Aggrey	CEO	The Unicorn Group LLC
Dennis	Ahearn	Owner	Law Office of Dennis Ahearn
Darlene	Ajayi	Program Manager	Bowie State University
Abiola	Akala	Principal	Abiolainc
Oluwafolajimi	Akinsiku	Pioneer Travel Guide	La' Tourist Global Africana
Zerrin	Aktuna	RM	Prisma Analytics / Geneva Geo Consulting
Satya	Akula	Managing Partner	New Angel Capital, LLC
Howard	Albin	Marketing Strategist	Albin Marketing Solutions
Jay	Aldridge	Founder/CEO	Green Bounty CAPS
Sharif	Alexandre	CEO	Bryllyant
Violet	Alexandre	CRO	Bryllyant
Alan	Alfano	CEO	Blue Mesa Strategies
Ahmad	Alhoraibi	MD	Aurous Investments
Mohsen	Almihdhar	Student	Bowie State University
Claudio	Alvarez	CEO	Busability
Fatmah	Alyousif		
Taka	Amano	CEO	American Shochu Company
Anthony	Ameen	Co-Founder, CEO	Taylor & Lawrence
Margo	Amrein	Founder & CEO	Accounting Services for Growth
Michael	Anderson	Vice President	Wheelhouse
Tim	Anderson	President	911 streaming
Nicole	Andrews	Mortgage Agent	Premiere Mortgage Centre
Kevin	Antony	Entrepreneur	Entrepreneur
Antonis	Argyros	Managing Director	Vesquad
Paul	Armijo	Director, A&D Business Sector	GSI Technology
Pedro	Arribas Gridilla	Investor	Seaya Ventures
Tooraj	Arvajeh	CEO	Perl Street
Reed	Atkin	Principal	Double Beta Consulting
Melanie	Auclair	Market Manager	Pilkington
Darrin	Auito	Partner	HEA Law PLLC
Stephen	Auvil	Executive Vice President	Maryland TEDCO
Nigel	Aziz	CRO	Venture Dawn Inc
Yushairi	Baharudin	Investment Manager	MyCreative Ventures Sdn. Bhd.
Bronwyn	Bailey	Managing Director	First Republic Bank
Rahul	Bajaj	Sales Ops Analyst	X-Mode Social
Bert	Baker	Co-Founder & CEO	TARC
Jay	Baker	Associate	Nashville Capital Network
Milla	Bakhareva	CEO	Datrixo
Spencer	Ball	None	None
Sagrario	Ballester	CEO	Hispanophile
Dan	Ballin	Chief Executive	Ideas Crucible
Spiros	Balntas	Director of Economic Development	Montgomery County Economic Development Corp
Afzal	Bari	COO	National Journal Group
Matthew	Basirico	Owner	Frank Consulting Inc.
Jesse	Baumgold	Angel investor	Self
Heather	Baynes	Enterprise Sales - Chief Growth Officer	n/a
Jim	Beals	COO	CoolWaters Technology, LLC
Jay	Beam	Managing director	Adasel Global Partners LLC
Emma	Beck	Senior Executive Recruiter	Parker + Lynch
Laura	Beldin	SVP	BOA
Mitchel	Bell	Sales	MAB
Chris	Belnap	CEO	Resilient Biotics
Lena	Benjamin	Global Realtor & Online Business Consulting	Luxury Realtors & Empower Business
Chris	Bennett	Attorney / Founder	T-I-L(R) Technology-Innovation-Law
Claire	Benton	Owner /Inventor	The Claire Life
Ann	Berry	Investor	Threadneedle Ventures
Karen	Bertrand	Owner	ClearCloud Bookkeeping LLC
Hiba	Bidar	Student	N/A
Mary Beth	Biffi	Health Insurance Broker	HealthCare Solutions

ATTENDEES			
First Name	Last Name	Title	Company
Sarah	Biller	Executive Director	Vantage Ventures
Joe	Bishop	CPA	Snyder Cohn
Zaid	Bitar	Managing Partner	Transkept
Bill	Bivins	CEO	One World Clean Energy
Meredith	Bixler	President	Avenue CM
Jaime	Boggio	Attorney	Brandia LLC - Intellectual Property & Business Law
Marta	Bohorquez	Job Development Coordinator	JSSA
Larry	Boodin	Agent/Advisor	NY Life
Jerry	Bory	Founder	Your Extended Success (YES)
Gary	Brach	CEO	Phase Change
Cathy	Bradley	CEO	CBE
Richard	Bristol	Principal & Founder	Bristol Advisory
Julia	Brodsky	Founder	Art of Inquiry
John	Brown	Business Development Advisor	U.S. Census Bureau
Shelli	Brunswick	COO	Space Foundation
Maureen	Bryant	Founder	SpontaneityNow
Barbara	Buchanan	CEO & Founder	MediaVax
Joseph	Buchbinder	COO & General Counsel	Walking Doctors, Inc.
Dwika	Budhyantara	Vice President	Indonesia Invasi Investasi
Bea	Buntic	Co-Founder	Talksie
Dan	Burger	Chief Executive Officer	Golf Mind & Body
Jennifer	Byrne	CEO	Quesnay Inc.
Baiju	C	Founder	Tursya
Maggie	C	Student	N/A
Josh	Cable	CEO	InventWood
John	Cabral	President	Structured Knowledge Applications
French	Caldwell	CFO and Co-Founder	The Analyst Syndicate
Christian	Camarce	Partner (Intellectual Property Law)	Sterne, Kessler, Goldstein & Fox PLLC
Anthony	Cammarata	CEO	Startupcannon
John	Canter	Founder & CEO	KnickleKick
Delon	Canterbury	CEO	GeriatRx
Joe	Carlin	MD	Jonxeone Capital
Caroline	Carlton	Founder	Justice Reform for America
Sue	Carr	President	CarrTech LLC
Thomas	Carter	Founder Chairman	DealBox
Timothy	Carvana	Founder	The MAY-DANN Group Inc
Arthur	Casares	Principal	Casares Health groupinc
John	Casey	Managing Director	Venture Mentors LLC
Alex	Castelli	Partner	CohnReznick LLP
Claude	Caupain	Owner Managing Consultant	Caupain Consultancy
Atreya	Chaganty	CEO	Mantrah
Michele	Chambers	CEO	Breakthrough the Noise
Matthew	Chatman	Business Development Manager	TeamSoft Inc.
Rishi	Chatrani	Managing Partner	Previsé
Diana	Chavez	Marketing Director	TechAID Solutions
Harpreet	Chawla	Director	mktg360
Daniel	Chen	Financial Modeler	Fannie Mae
Donghai	Chen	Business Development Director	Protheragen Inc.
George	Chen	Principal	Nautilus Venture Partners
Jerry	Chen	Marketing	Opus8, Inc
Antony	Chernykh	Co-Founder	MAXGEN PROMO
Henry	Chi	Portfolio Manager	Capital Innovators
Patrick	Chin	CPA	Snyder Cohn
Kelly	Chirio	VP of HR	HR Solutions
Neeraj	Chitra	President	Cybyte Inc
Sambath	Chung	Founder	SRCHUNG
Karolina	Chwalek	Director	Frequency Therapeutics
Lauretta	Codrington	CEO	North American Track&Field League™
Brett	Coffee	Consultant	Aetos Corp.

ATTENDEES			
First Name	Last Name	Title	Company
Jeremy	Coffey	Co-Founder	ChangeUp
Christopher	College	Managing Partner	TCP Venture Capital
Tom	Collins	Producer	Atlantech Online, Inc
Brian	Colsell	CEO	cheqbook
Steve	Cooper	Chief Operating Officer	Emrod Limited
Angela	Corrieri	President	Startup Partners, Inc.
Scott	Cote	Founder/CEO	Grr-ithm, Inc.
Ryan	Croft	Director	TransitScreen
David	Cross	Assistant Director	Towson University
Donivyn	Cruz	Student	The George Washington University
Brian	Cummings	Partner	Alta Ventures
Luis	Cuneo	CEO	Mojavie
Devon	Cury	Director of Advanced Planning	First Financial Group
Tom	Dailey	Founder	Dailey Strategic Advisors LLC
Jan	Danisman	German Honorary Consul	German Consulate
James	DArcangelo	CMO	MomentFeed
Harpal	Dasord	Senior Account Manager	BDC
Christian	Daube	Co-Founder	Torrenegra Accelerator
Bolarinwa	David	Investor	Miruminvest.com
Rama	David	Founder	Chefid
Teerra	Davis	Owner	The Davis Agency
Eddie	de Guia	EIR	Merantix
Anders	de Jounge	Managing Director	Sutter Securities, Inc.
Johan	de Kock	Owner	CYB Capital Funding
Firaas	Deak	CEO	Sikeology
Dwight	Deloatch	CEO	H&B Services
George	DeVaux	COO	videoNEXT
Mahesh	Dhillon		Witan Partners
Cosmo	Di Tucci	CEO	AbleOne
Victor	Diloreto	CEO	Blackmarker
Bob	Dinkel	Director	Pierce Capital Partners
John	Dinkel	Founder & CEO	Dinkel Business Development LLC
Greg	Doll	VP	Brandywine Pharmaceuticals
Thomas	Dominique	CEO	Battle's Transportation, Inc.
Lisa	Dorsey	Managing Partner	Innovative Capital Access
Kevin	Dougherty	CEO	Returnable
Mike	Doyle	Managing Director	Goldin Ventures
Mark	Drury	Vice President Business Development	Shapiro & Duncan
Amy	Dunn	Director, Business Development	Ryan & Wetmore, PC
Tom	Durrer	Commercial Banker	Atlantic Union Bank
Chanmuny	Dy	Founder	The Stylery
Charlie	Eadie	Strategic Advisor	IntelliSpeX
Growson	Edwards	Co-Founder & CEO	CIPIO
John	Egan	Founder	Socratic Solutions, LLC
Boris	Eibelman	Founder	Data Pro Software
Howard	Eisenberg	Entrepreneur in Residence	Georgetown University
Jasmin	El Kordi	CEO	Magic Blue LLC, dBa Mblue Labs
Jennifer	Elia	Content Marketing Strategist	Elia Content Marketing Services
Craig	Elias	Entrepreneur-in-Residence	Bow Valley College
Janet	Elie	Business Owner	Launch4Life LLC
Lynda	Ellis	Owner & CEO	Capitol Concierge, Inc.
Selcuk	Ergin	BD	Boza
Altan	Erginkoc	PM	MOSAIC DC
Traci	Eshelman	Educational Technologist	Liberty University
Mark	Esposito	Director	EY
Herb	Ezrin	CEO & President	Potomac Business Group
Kim	F	Partner	DL Capital Partners Ltd
Wilson	Fajardo	CEO	iEnVizion
Ray	Fang	Director	Systems Oncology

ATTENDEES			
First Name	Last Name	Title	Company
Christopher	Faranetta	Vice President	Hyperjet Fusion Corporation
Vanessa	Felix	CEO	Vanessa Felix Communications
Xue	Feng	CEO	Carina Medical LLC
Christopher	Fersini	Regional Sales Consultant	TriNet
Bill	Ferster	Founder	StageTools
Matt	Fischer	AR/VR innovation and Strategy Consultant	4thWallFX
Latrell	Fitchett	Owner	Promoting Love & Wisdom Home Childcare Center
David	Fitzpatrick	Marketing Director	Modus Create
Geary	Fitzpatrick	President	Target Consulting
Bob	Flores	CEO	Applicology Incorporated
Devin	Floyd	President	NYOCON
Mao	Foo	Co-Founder	RealVantage
Lance	Ford	CFO	Commutyble
Jorge	Forgues	Partner	Forgues Consulting, LLC
John	Foster	Co-Owner	Sams Valley Hemp
Scott	Fox	Investor	Tech Coast Angels
Crist	Frangakis	President & CEO	Achelios
Don	Franklin	President	Building Health Sciences
Darrel	Frater	CEO	TheClub
Lisa	Friedlander	BizDev	NEXT
Yali	Friedman	Founder	DrugPatentWatch.com
Glen	Gaddy	Managing Member	Robin Hood Ventures
Robert	Gahagan	Chief Success Officer & Founder	CCSI - Corporate Consulting Service, Inc.
Vinti	Gajree	Owner	SG CAPITAL
William	Galle	Managing Director	Bradley Woods & Company
Christopher	Galloway	Investment Banker, Financial Services Advisory	Galloway Investments
Jeannette	Galvanek	Founder	Carewise Solutions
Elena	Gantvarg	Principal	Flint Capital
Iris	Gao	PhD	WCM
David	Garnett	President	iAM Solutions, LLC
Michael	Gauer	CEO	Advanced LLC
Kalyan	Gautham	Founder & CEO	WATT
Sam	Geldermans	Researcher	PitchDrive
Tim	Gentry	COO	Clubspeed
Dawn	Gibson	Owner	Pt&bs
Idong	Gibson	Principal	The Idyeas Group
Ellie	Giles	CEO	Virtual Apprentice
Keith	Gillard	CEO	Upper Stage Ventures Ltd.
Christopher	Giusti	CFO	SkyePoint Decisions
Robin	Glassberg	Founder	Diverse techies
Steven	Goldberg	President	Your Communications Company
Douglas	Goldstein	SVP, Business Development	Alphyn Biologics
Sai	Gonuguntla	Director, Engineering	XWARE
Melanie	Gonzalez	Business Manager	ConsultiSwiss
Richard	Gottlieb	CEO	International Clean Energy
Lester	Gray	CEO	Tron Solar
Craig	Green	Owner	TeamLogic IT of Reston & Tysons
Richard	Greene	President	RGA (Israel & US) Venture Funding & BizCoaching
Clarice	Grove	SBDM	PWC
Collin	Groves	Consultant	EY-Parthenon
Frank	Gruber	Co-CEO & Managing Partner	Established & Established Ventures
John	Grzymala	CEO	Family Office Advisory Services
Linxin	Gu	APM	
Christian	Guerrero	Founder	Kuya Coffee
Fred	Gumbinner	MP	G2 Develop/Keiretsu
Kavita	Gupta	Special Advisor	i3 Global Solutions
Ravi	Gupta	CEO	Tambourine Innovation Ventures
Robert	Guzman	N/A	N/A
Jeffrey	Guzy	CEO	CoJax Oil and Gas

ATTENDEES			
First Name	Last Name	Title	Company
Jackson	H	COO	Stealth Startup
Mark	Haas	CEO	AEG
Jim	Hach	Co-Founder	Total Home Notebook
Jim	Hadley	Founder/CEO	Tiber Solutions
Henry	Haeberle	Application Specialist	Thorlabs
Chris	Hamoen	Entrepreneur	TBD
Brian	Han	Deputy Director	KIC
Amber	Handy	Photographer	The Artistic Canvas
Haidee	Hanna	COO	Argona Partners, Inc.
John	Hansen	Founder & CEO	Paradigm One
Jon	Hanson	Founder	Xchangr
Michael	Hanson	Program Manager	ACTION Innovation Network
Nathaniel	Harding	Managing Partner, Cortado Ventures	Cortado Ventures
Stuart	Harrison	Director	Starris Projects Ltd
Guy	Hatarsi	COO	Quantum Integrity
Shaun	Hawkins	Business Manager	Bay Computer Associates
Claude	Hayn	Advisor	AdJumps
Jake	Heath	Project Manager	JumpGrowth
Howard	Hellman	Founder	Aerobyte Cyber Defense
Arthur	Henderson	CEO	Affinity Networks, Inc.
Eric	Henderson	CEO	XCBG
Chrissie	Hendrickson	Division Director	Parker + Lynch
Peter	Henry	General Partner	Seed Milestone Fund
Keith	Herman	Founder	IPA Equities
Cheryl	Heusser	CPA	Snyder Cohn
John	Higginbotham	Chairman & CEO	Blue Ridge Networks, Inc.
Laura	Hill	General Partner	Phoenix Fund
Douglas	Holly	Principal	Eagle Management Group
Michael	Holmes	Executive Search Consultant	The McCormick Group
Jessica	Honeycutt	Director, Business Development	Downtown Partnership of Baltimore
Cory	Hoopingarner	Partner	Mission First US
Arletys	Horta Lima	Business Owner	Caribbean Rentals
Samuel	Hou	CEO	YesDinner
Darnley	Howard	President	Advansa International
Robert	Huey	President/CPA	Huey & Associates, P. C.
Jeff	Hunter	Managing Partner	Aletheia Management
Mike	Huska	Principle Consultant	d-wise
Danny	Huynh	CEO	United America Electric
Joon	Hwang	Shareholder	Littler Mendelson, P.C.
Carolyn	Hyde	Sr. Director, Fed Healthcare & Civilian Agencies	Veritas Technologies
Paul	Iacovacci	CEO	Enascor Capital
Damir	Ibrahimagic Kopinic	CEO	G+QUANT
Zeeshan	Idrees	CEO	IndustryGeniuses
Omobola	Imoisili	Founder	Teni & Tayo
Linda	In	Founder/Director	HeadStrong Branding
Farooq	Irfan	Freelance Social Media Marketer	N/A
Brian	Israel	Corp Dev	DHG
Chibueze	Izugbo	Founder & CEO	Ebeosi
Michael	Jacknis	Electrical Engineer	Jacknis Engineering Consulting
Moe	Jafari	CEO/Chairman	Executive1 Holding
Anmol	Jain	Marketing	Expoodle
Shalav	Jaiswal	Entrepreneur	Entrepreneur
Guillaume	Jaulerry	Founder & CEO	O Company
Kenneth	Jayne	CFO	Americas United Medicare Advisors
Jelena	Jeremic	CSO	Nostopharma
Nikola	Jevric	CMO	WellDelivered
Demi	Jiang	CEO	Pivot Path Solutions
Joyce	Johnson	Chairman & CIO	Pacific Gate Capital
Liz	Johnson	President & Principal Consultant	Mountain View Marketing

ATTENDEES			
First Name	Last Name	Title	Company
Muammar	Johnson	CEO	current
Chelsea	Jones	Freelance	Contractor
Malaysia	Jones	Owner	F.L.I
Saskia	Jones	Marketing Coordinator	Ryan & Wetmore
Andres	Jordan	Chief Innovation Officer	Factor6
Jeannine	Jordan	Business Intelligence Analytics Developer	Legal & General America
Kali	Jordan	Organizational Change Management	Bithgroup Technologies
James	Joseph	Founder	Elated, Inc
Patrick	Judge	Managing Partner	Camber Road Partners
Shasha	Jumbe	CEO & Co-Founder	LEVEL 42 AI, INC
Nipunika	Kabadi	Founder	InnovTechies
Rosalyn	Kahn	Owner	Coaching & Professional Speaking
Marcel	Kaminstein	Director	MediaLab
Madelle	Kangha	Founder	Jumpstart Innovative Solutions
Vikram	Kansra	CEO	Vicero
Ashok	Kapur	CEO	Hawkeye MedTech, Inc
Taner	Karaaslan	Sales	GYC
Adi	Karisik	Global Technology Leader (OT Cybersecurity)	Jacobs
Anil	Karmel	CEO	C2 Labs
Paul	Kashchy	Sr. Business Relationship Manager	City National Bank
Neil	Katz	President	Neil A. Katz & Associates, LLC
Stephanie	Katz	Founder & President	CETA Benefit Consulting Group, LLC
Sara	Kay	Sole Trader	Serious Laughter Positive Puppets
John	Kealey	Investor	Individual
Bobby	Keener	CEO/Founder	CivilianCyber, LLC
LaShawn	Kenley	CEO	Sun Gods
Howard	Kern	Advisor	Wedbush
Joe	Kessler	Managing Partner	Next-Stage Development Group
Stephan	Ketterer	Founder	BTRY
Aumair	Khalid	Banker	Stone Creek Global
Ayfar	Khan	Freelancer, Entrepreneur, Coach, Mentor	Ayfar.Co
Bilal	Khan	Technical Manager	Sofyrus Technologies
Farhan	Khan	CEO/Founder	Thyreality
Nareg	Khoshafian	Co-Founder	Startup Assistant
JA	Khoury	CEO	Reliable Cadence Consulting Services Inc.
Chad	Kiernan	Strategic Accounts	Modus Create
Skye	Kihara	Community Coordinator	Startup Edmonton
Hannah	Kirkham	Miss	Utility Warehouse
Tom	Klaff	CEO	Revolution Cooking, LLC
Matias	Klein	CEO	Kognition
Neil	Kleinberg	CEO	DiliVer
Nikolay	Klimov	Head of Project Management	Wixfi, Inc.
Nkozia	Knight	Founder	Moor Search
Martin	Koev	Managing Partner	Koev Brothers
Stewart	Kohnberg	Account Manager	Honeywell
Nelly	Kolodny	Founder & CEO	Mozzie Armor LLC
Tom	Komuro	Industry Analyst	SVInnovations, Inc.
Carlos	Kondratowicz	Business Developer	induSoftware
Joshua	Konowe	VP	10Pearls
Paul	Korkemaz	Principal	XPRT LLC
Seth	Kornfeld	Shipping & Freight Specialist	InXpress
VM	Koskinen	Partner Marketing Manager, US Partnerships	Calqulate Metrics
David	Kratochvil	Managing Partner	Vista Capital Advisors, LLC
Steve	Krawczyk	Director	LP Checkups
Andy	Krumel	Founder & CEO	Theralogics
Max	Kryzhanovskiy	President	MOS Creative
Kaymok	Ku	Managing Partner	Gobi Partners
Mary	Kucek	CEO	OvaryIt
Andrew	Kuhn	Intern	Tensility Venture Partners

ATTENDEES			
First Name	Last Name	Title	Company
Bibhu	Kumar	CEO	Zetfly
Vikash	Kumar	Compani	Bihar
Sathish	Kumar	Partner	SBSS & Associates , Chartered Accountant
Scott	Kushino	Investor Relations	IntelliSpeX
Greg	Kushnir	CEO	Emrod
Stanley	Laborde	SVP	Boustead
Chris	LaBruna	Chief Revenue Officer	Trust Science
Russell	Lacey	Managing Partner	Electric Advisors, Inc
Manoj	Ladha	CEO	Campaigntocash.com inc
Justin	Lall	CEO	Elevator Pitch Inc.
Farrakhan	Lampzey	Intern	Mtn
Nicole	Landolfi	Financial Advisor	New York Life
Katie	LaPotin	President	Phoenix Rising Consulting
Smith	LaShon	Founder	CEPTV
Tiana	Laurence	Partner	Laurence Innovation
Deborah	Laurie	Prophecy IoT	Godlan, Inc.
Ines	LeBow	CEO & Founder	Enterprise Transformation Solutions, LLC
Karl	Lee	President/Founder	Wounded Warrior Tennis (Adaptive Tennis US)
Nelson	Lee	Dir Operations	ROI-Caps
Sung Mi	Lee	MBA	GWU
Luc	Legault	Programmer	PitchCamp
Steven	Lehat	Principal	Regulatory World
Sarah	Leners	Venture Capital Senior Associate	Bull City Venture Partners
Lisa	Leonard	Owner	Let it Shine Creations
Wojciech	Leonowicz	PM	Space3ac
George	Letscher	Principal	Swish IP Consulting
Adam	Levin	CEO	Information Experts
Lisa	Levine	Owner	Here2Errand
Dawn	Lewis	Co-Founder & CEO	AQV Global
MJ	Li	Analyst	AHT
William Santana	Li	Chairman and CEO	Knightscope, Inc.
Xiaohui (Sophie)	Li	MBA Student	University of Maryland, Smith School of Business
Xueke	Li	Student	King's College London
Brian	Lichtig	Owner	Baltimore Computer Solutions
Edward	Lindsay	President/CEO Commercial Capital Facilatator	JELCapital, Inc.
Janice	Lindsay	Commercial Capital Facilator/Consultant	JELCapital, Inc.
Barry	Lipsy	Principal	bnlipsy & Assoc
Lily	Liu	CEO	Pinata
Lu	Liu	Director	LULU LIU London
Cody	Locke	Co-Founder	Ignite Social Impact
David	Logan	CEO	Umergence
Alison	Lonkey	Executive Director	Workforce Evolved, Inc
Jeff	Lord	Counsel	Scale LLP
Earlisha	Louis	President	MavenEO
Tony	Loyd	Chief Learning Officer	Culture Shift Companies
Jet	Lu	Founder & Chief Digital Officer	DG4US
Pam	Lubel	Vice President	MTC
Dennis	Lucey	Vice President	AKIMA
Dusica	Lukac	Partner	DLCP
John	Lundgren	CEO	BreachBits
Oleg	Lysiak	VP of Sales	Honeycomb Software
I	M	Consultant	Consultant
Limor	M	CEO	LMD
James	Maas	Faculty	UMUC
Mac	MacLure	Managing Director	BARCO
Mary	MacPherson	President	M2Works
Hayam	Mahmoud-Ahmed	Director	Neuro Amel Technologies
Emília	Maia	Manager	Upping
Mike	Maiorana	SVP Federal	Persado

ATTENDEES			
First Name	Last Name	Title	Company
Marta	Majcherska-Agrawal	Student	Johns Hopkins University
Steve	Makely	Capital Markets	Umergence LLC
Jacob	Makuvire	CEO & Founder	SWYE360 LEARNING
Teddy	Maley	Co-Founder	ShareTyme
Raj	Malik	Partner	Pixel Perfect Ventures
Aarti	Mallik	Chief of Staff	VMLY&R
Mike	Malloy	Program Director	Halcyon Incubator
Saurabh	Malpani	MBA Candidate	Schulich School of Business, York University, Canada
Janice	Mandel	Writer/Editor	Mandel Communications
Tina	Mani	CEO & Founder	YFret Inc
Kimberly	Manley	Illustrator & Designer	Kimberly Manley Art
Michael	Mann	CEO	Tachyon Insights
Or	Manor	Co-Founder & Tech Community Leader	Global Ventures.tech
David	Mansbach	Vice President	VStock Transfer
Victor	Manske	Electronics Hardware Design Engineer	VPM Labs, Inc.
Aria	Mansuri	Principal	Dawnbreaker Studios, Inc.
Jason	Mantzouranis	CIO	Cachet Mode LLC
Omar	Maratouk	Managing Partner	MKO Advisors
Donald	Marron	Institute Fellow	Urban Institute
Julie	Martin	Economic Development Specialist	Montgomery County Economic Development Corp
Nick	Martin	Co-Founder	Carbon Reform
Emanuel	Martinez	General Partner	GreenHills Ventures
James	Masterson	CEO	Xstream Infection Control,LLC
Irene	Matkovska	Marketing Coordinator	Devtorium
Brent	Matterson	Analyst	Good News Ventures
Courtney	Matteson	Associate	Wilson Sonsini
Shivani	Mayani	Senior Consultant	N/A
Eric	Mayton	Chief Executive Officer	Cerillo
Ben	McCabe	Principal	Via Transportation
Anthony	McClelland	Community Manager	Refraction
Alysha	McConnell	Business Development Manager	Edge Printed Products
Alexander	McElfish	Associate	Argent Strategies
Ryan	McGovern	Managing Director & Investment Committee Mbr	Star Mountain Capital
Katie	McKenzie	Growth Manager	ThinkNimble
Mike	McLane	Founder	SONGHAA (The Brave One)
Dec	McLaughlin	Founder	DM Nutrition
Mark	McLindon	Managing Partner	Beach Mill Partners
Mark	McMahon	CEO	Uniting spaces
Mac	McMurray	Director of Business Development	SYNECTIC Product Development
Ashley	Mealey	Customer Relationship Associate	Kforce
Don	Megrath	Managing Director	VectorPoint Ventures
Terrance	Melcher	Founder & CEO	Wellpreneur Inc.
Brian	Meritt	Tax Partner	RSM US LLP
Jomy	Methipara	Partner	Dickinson Wright
Martin	Metodiev	Owner	Tennis Solutions
Marc	Michel	Managing Partner	Runway Venture Partners
Stefan	Midford	President & Founder	Capango, Inc.
Anthony	Millin	Founder & Chair	NEXT powered by Shulman Rogers
Vikram	Mishra	Developer	Rabobank
David	Moehring	Partner	Cambium Capital
Ishtiaque	Mohammad	Founder and CEO	Sowfin Corporation
Esam	Mohammed	Founder	ckined.com
Bill	Moher	CEO	Complexity
Curtis	Moiles	Business Development	GreenHills Ventures
Sergio	Montebello	Coach	Impact Consulting
Teresa	Moraska	President & Chief Innovation Officer	Pan Pacific Finance Group
Daniella	Morgan	Entrepreneur	Visque Creatives
Kevin	Morgan	Director, Tech Sector Attraction & Retention	Washington DC Economic Partnership
Mike	Morimoto	Co-Founder	Level 42 AI

ATTENDEES			
First Name	Last Name	Title	Company
Keisi	Morina	R&D Writer	T4C UK
Susan	Moring	Associate	Cortado Ventures
Limor (Lori)	Moshkovich	Director, Business Development	SwellForce
Melissa	Mueller-Douglas	Founder & CEO	MYRetreat
Timur	Mukminov	Founder	Voxograph
Daniel	Mullan	MBA Student	University of Colorado Boulder
Kevin	Mullenex	COO	Mi3 Security
Ellen	Mundell	VP Business Development	CohnReznick/VentureCount
Charity	Munoz	Director Client Success	IntelliSpeX
Alex	Murphy	CEO	Epic59
Dale	Murphy	Professor	Georgetown University
Jen	Murray	CEO	JGS Group LLC
Mishka	N	CEO	Mirihana Legal
Daya	Naef	CEO & Head Coach	The Success Partner
Charles	Nahabedian	CEO	VideoKall, Inc
Devy	Nainggolan	Student	ITB
Silvana	Nani	Managing Partner	Korabi Consulting
Sundi	Natarajan	Co-Founder	Sparksoft Corporation
Mandar	Natekar	Co-Founder	Sparkles
Kelly	Navickas	CEO	Navickas Consulting
Stephen	Navran	CEO	Animatus Biosciences
Sarfraz	Nawaz	Senior Manager, Product Management	J&J
Allies	Networking	Community Builders	AlliesDC
Robert	Ng	Senior Director	Akouos
Ha	Nguyen	Vice President	McRock Capital
Michael	Nguyen	CEO	DataTorch
D	Nice	Founder	Many ventures
Paul	Nolde	Managing Director	Riverflow Growth Fund
Kelly	Nugent	Business Development Representative	NA
Natan	Nure	Founder & CEO	
Aileen	Odoherthy	Co-Founder	Pufl
Eugene	Oh	CFO	Grrithm
Clara	Ohakim	Student	Georgetown University
Bill	Oldham	Chairman	Thought Leadership & Innovation Foundation
Sungeun	Oller	Analyst	TRP
Paul	Opalack	Managing Director	Noblestar Capital, LLC
Chris	O'Rourke	Chief Operating Officer	Affinity
Tamar	Osterman	Senior Business Development Representative	MD Department of Commerce
Sean	O'Sullivan	Managing Director	The North Bethesda Portfolio
Guc	Ozenci	Co-Founder, Mentor & Investor	Peoplise, SlashPay, ShopUpStories, Prisync
Pablo	Paco	Business Development Manager	MD Materials
Brandon	Park	CEO	SuprTEK
Brian	Park	Chapter Director	Startup Grind
Jean-Luc	Park	Founder	Ferrum
Justin	Park	President	Intergalactic Education
Samuel	Park	CEO & Founder	Fjord-Land Fisheries Inc
Adam	Parsons	CEO	Futura, Inc
Armando	Pauker	Managing Director	Tensility Venture Partners
Greg	Payne	President	Emerging Market Enterprises
Kushtrim	Peci	President	Fonero LLC
Blake	Pennington	Senior Associate	Fusion Fund
Steven	Pennington	Owner	Pennington Group
Eduardo	Pereira	Partner & General Manager	Rosebud Invest
Fernando	Perez	Owner	Maryland Beard Company
Luis	Perez	Managing Member	Collaborate Telecom
Josh	Perlman	CEO	Hevelyn Associates
Valerie	Perlowitz	CEO/Founding Partner	IHC
Amani	Phipps	Investor	RareBreed Ventures
Aston	Pierce	Investor	Blu Ventures

ATTENDEES			
First Name	Last Name	Title	Company
Elena	Pikor	Business Development / CFO	Quantum Integrity S.A.
Jacob	Pinkert	Sales Consultant	Darwinian Ventures
Henry	Pittman	Founder	GSC360
Graham	Plaster	Investor	The Intelligence Community Inc
Sherwin	Pomerantz	CEO	Atid EDI Ltd.
S.E.	Ponds	CEO	Dai Technologies Corporation
Sathibalan	Ponniah	CEO	Immune Analytics LLC
Gunjan	Pradhan	Business Development Intern	Seedstages
Ajit	Prasad	VP of Acquisitions	Saffron Valley Cap
G	Preville	CEO	Laurentian CFO Services
Roland	Probst	Chief Innovation Officer	ACUITYnano
Phil	Rader	NY Market Manager	Early Growth
Yog	Raj	Director	OU
Harsha	Rajasimha	CEO	Jeeva Informatics Solutions Inc
Karthick	Raman	GM Ad Solutions	Amazon
Blake	Ratcliff	CEO	IntellispeX
Kurtis	Ratcliff	Manager Sales Engineering	IntelliSpeX
Kevin	Reber	Full Stack Software Engineer	Mate
Joe	Reddix, PMP	President & CEO	The Reddix Group LLC
Shauli	Rejwan	Deal Flow Manager	Capital Nature
Dan	Renner	COB	Engine EcoPhils, Inc.
Michael	Renner	CEO	MPR Enterprises
Silvio	Renzi	CEO	Previs Solutions
Riley	Repko	CEO	Trusted Cyber Solutions, LLC
Arash	Rezaei	Founder	StartX
Catherine	Rhee	Investor	Investor
Victor	Rhoder	Director	AtWork Systems, Inc.
Donna	Richardson	CEO	CollaMedix Inc.
Kathryn	Riek	Partner Outreach Analyst	FarShore Partners
Steven	Rinaldi	Owner	Steven D. Rinaldi, P.C.
Sam	Risberg	CTO	SOLminer
Aurélien	Rizk	CEO	InterAx Biotech AG
Natalie	Robinson	CMO	Emrod
Steven	Rodriguez	Startup Programs Regional Manager US/Canada	Techstars
Federico	Rodriguez Buvinic	Marketing Coordinator	TechAID Solutions
Anthony	Rojas	Founder	Startup-Developer
Eric	Rong	President, Sterile Business Operations	SunGen Pharma
Megan	Rosario	Digital Brand Director & Innovation Lead	Technology-Innovation-Law (T-I-L)
Anne	Rosenblum	Business Investment Manager	Fairfax County Economic Development Authority
Bryony	Ross	Business Development	Engaging Tech
Christopher	Ross	Managing Director	SunTrust
Michael	Ross	CEO	Euclid Systems Corp.
Jacquie	Roth	Founder & CEO	CannabizMD + Tea Pad
Charlie	Ruth	Director	MCD
Judge	Ryan	N/A	Self
Vikram	S	AI Head	FusionX
Charlotte	Safos	COO	ATI
Anthony	Sahakian	CEO	Quantum Integrity SA / AG
Louise	Salas	Co-Founder	Missing Link, a podcast media company
Michael	Salerno	Sr. Associate GC/VP	Wheelhouse Parnters
Rej	Sam	VP Operations	Roi-caps.com
Renee	Sandford	Director Business Development	Zillion Technologies, Inc.
Liz	Sara	Founder & CEO	Best Marketing LLC
Lili	Sargsyan	Manager of Marketing	Snyder Cohn
Karl	Schabas	Managing Director	Verstra Ventures
Limor	Schafman	President	KTG
Noga	Schechter	Head of Strategy	Polis Family Office
Hal	Schild	Co-Founder	Missing Link
Alan	Schlaifer	Chairman	Wharton DC Innovation Summit

ATTENDEES			
First Name	Last Name	Title	Company
Heiko	Schmidt	CEO	All 4 Life, Inc.
Judy	Schramm	CEO	ProResource, Inc.
Alan	Schulman	CEO	IBAA
Gerhard	Schwandt	Advisor / Coach	Gerhard Schwandt
Brian	Scott	President & CIO	ClearTone Consulting
Jamie	Scott	Financial Advisor	Edward Jones
Jeremy	Segal	CEO	SOLminer
Priyanka	Sehgal	Founder	Sparkles
Maria Luiza	Seixas	Medical Student	Santa Casa de São Paulo School of Medical Sciences
Evan	Sequeira	Director	TorQuest Partners
Sergios	Sergiou	Owner	North London Hardware & Software Support
Claire	Sha	Partner	AriMed Advisors Ltd
Jonathan	Shames	Partner	EY
Jason	Shapiro	Vice President	Resolve Growth Partners
Steve	Shapiro	US Partner	eHealth Ventures
Amey	Sharma	Founder	Jobplatter
Deepak	Sharma	CEO	Anjay Venture Partners LLC
Vincent	Sharps	EVP	Mindgrub
Liya	Shen	Founder & President	Global Life System Extension, LLC
Connie	Sheng	Managing Director	Nautilus Venture Partners
Maddie	Sheng	Student	Babson College
Aurangzeb	Shereef	Founder	Konnex
Anne	Sigman	Partner	Clark Leadership
Tamas	Simon	NA	NA
William	Simpson	President and CEO	DisposeRx, Inc.
Anjali	Singh	Principal	Rezon8 Capital
Paul	Singh	CEO	Rezon8 Capital
Sameer	Singh	Advisor	Sameer Singh
James	Sisneros	Founder & CEO	The Possibility Company
Derreck	Smith	Founder	Simple, Inc.
Jay	Smith	Consultant	JWS Analytics LLC
Mike	Smith	Strategic Partnerships	Wolters Kluwer
Stan	Smith	Investment	Dingman Center Angels
Otha	Smith III	CEO	Tetragram
Isaac	Snitkoff	Venture Capital Intern	New York Creates
Jeshua	Soh	Founding Director	Startupmedia Singapore, Crossworks Myanmar
Shelly	Sohi	Program Manager	Alberta Innovates
Ryan	Sohn	CPA	Snyder Cohn
Dan	Solomon	CEO	Wise Action
Yu	Song	SE	Umbrella
Paul	Sorkin	CEO & General Counsel	Perfect Balance Investments
George	Sostak	CEO	QBRD Technologies Inc
Monika	Sostak	Student	EMLYON Business School
Marcos	Sousa	Managing Director	Result Brazil
Manuel	Späder	Investment Analyst	Iris Capital
Farah	Spencer	Chief Investment Advisor	TuT-GA
Ajay	Srivastava	President	eKuber Ventures Inc
Paige	Stammero	Brand + Communications Consultant	brand tsugi
Rudy	Stanley	Account Executive	Woztell
Alexander	Starchenko	Managing Partner	First Imagine Ventures
Ryan	Steeb	Director of Product	DataTribe
Leigh	Steele	Founding Team	The Knowledge Pledge
Michael	Steiner	Executive Director	BEST Robotics Inc
Ernest	Stern	Partner	Culhane Meadows PLLC
Thomas	Stewart	Founder	Quantbase
Gisele	Stolz	Director	George Mason University - Mason Enterprise Center
Karen	Stultz	Startup Fractional COO / Advisor	Stultz Consulting Group
Sulaiman	Sulaimani	Managing Director	Tristate Capital Financial
Brendan	Sullivan	Chief Revenue Officer	LGND

ATTENDEES			
First Name	Last Name	Title	Company
Tholoma	Sumah	CEO	Tholoma Empire
Adam	Suri	Investor	Self
Sean	Sutherland	Director of Accounts	Kapowza
Tom	Swanson	Managing Director	Unicorn Group
Jim	Sweet	Dev	AFS
Christopher	Szentmiklosy	Business Performance Advisor	Christopher Szentmiklosy
William	Szura	Founder	Neuphaze
Venkat	Tadakamalla	President	IT SYS, INC.
Alan	Tan	Vice President	Renaud Consulting
Dimitar	Tashev	Business Development	ScaleFocus
Kathleen	Taylor	Account Executive	Corbett Technology Solutions, Inc.
Sassy	Taylor	CEO	The Legacy Heritage Group
Emma	Tello	IP Researcher	Tello IP Services
Samir	Tendulkar	CEO	Khal Inc
Velan	Thillairajah	CEO	EAI Technologies
Stefanie	Thomas	Investments	Impact America
Brad	Thompson	President	Cause Media Marketing LLC
Tom	Thomson	Managing Principal	T. Thomson & Associates
Mislav	Tolusic	Partner	AIM13 CVP
Tania	Tome	CEO	Ecokaya
Irene	Tong	CEO	Reliome
Pamela	Toole	Lead Employer Outreach Consultant	SEEC
Sebastian	Traeger	Managing Director	Panthera Group
Rei	Tran	Investor	Acceleprise VC
Kirsten	Treadwell	Director of Programs	NOVA Chamber of Commerce
Andrew	Trefethen	Lead Developer	Textitbiz
Drew	Tripp	CEO & Co-Founder	ChangeUp
Aaron	Tsai	Founder and Chief Capitalist	MAS Capital Universal Exchange, Inc.
Wai	Tsang	Principal	I/E/I
Andrew	Tsintsiruk	VP of Product Development	Tout Media Corporation
Amber	Tucker	Programs Coordinator	Propeller
Brian	Turbeville	Financial Advisor	Edward Jones
Sureyya	Türk	Öğrenci	Yok
Michael	Unholz	Senior Relationship Manager	City National Bank
Carol	Van Cleef	CEO	Luminous Group
Dennis	Van Dusen	Engineer	self
Lyll	Vanatta	CEO	AR Intentions
Ross	Vann	President	The Rockwell Group
Carlos	Vassallo	COO	PlanetM
Ed	Ve	Officer	Agile Espresso
Roy	Vella	Managing Director	Vella Ventures
Sofia	Vidal Arellano	Business Developer	Mexin Industrial S. de R.L. de C.V. con
Mike	Vitagliano	Founder	Value Based Coaching
Frank	Vito	Attorney	Vito Law, LLC
Derrick	Walker	Independent	Independent
Delroy	Walters	Principle	Baobab Consultancy, LLC
David	Wang	Founder and CEO	Fiber Smart Networks
Dong	Wang	President & COO	Enrich Therapeutics Inc.
William	Wang	Postdoctoral Fellow	University of Montreal
Mike	Watson	CEO	Miruninvest
Karen	Wawrzaszek	Partner	SBSB Financial Advisors
Joseph	Weaver	CEO	Global Design, Inc
Arnold	Webster	CEO	CRISP LLC
CeCe	Weeden	Career Development Research	
Maureen	Weekes	Business Owner	EIV Publishing
Barry	Weinbaum	Financial Services Professional	New York Life Insurance Compan
Robert	Wensley	CEO	InvestorLift
Tina	Wess	Owner	Wess Consulting
Skip	West	President	MAXSA Innovations LLC

ATTENDEES			
First Name	Last Name	Title	Company
Noah	Wexler	Co-Founder & CEO	Bescene.ai
Greg	Whelan	Principal	Greywale Advisors
Lisa	White	Principal, Chief Operating Officer	KWWorks Software Development
Dave	Will	CEO	PropFuel
Kevin	Williams	CEO	TekConnX
Pete	Wills	Managing Director	Manport LLC
Andrew	Wilson	COO	CivilianCyber, LLC
Steve	Wiltse	Senior Consultant	Schneider Downs
Cristofer	Winter	Partner	The Peak VC
Liz	Witte	Account Executive	Justworks
Michael	Wolk	Principal	ERA Consulting
Howard	Wolpoff	Chief Marketing Strategist	Profit Master Business Solutions
Florence	Wood	President	JRC Services
Jon	Wu	VP	Xnergy Financial
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