

Big Idea
CONNECTpreneur
Investor Network

VIRTUAL ROCKET PITCH
+ POWER NETWORKING

March 31, 2022

CONNECTpreneur.org

AGENDA

11:00-11:05am | VIRTUAL NETWORKING (via Private Message)

11:05-11:20am | WELCOME and INTRODUCTIONS

**-TIEN WONG, Founder and Host, CONNECTpreneur
Community**

**-PATRICK SHERIDAN, Co-Founder & Managing Partner,
Modus Create**

**11:20-12:30pm | ROCKET PITCH SESSION Companies will be
introduced by:**

**- ANTHONY MILLIN, Founder and Co-Chair of NEXT powered
by Shulman Rogers**

- MATTHEW ALLISON, Corporate Associate, Nemphos Braue

**12:30-1:00pm | BREAKOUT ROOMS & NETWORKING
(Breakout rooms hosted by presenting companies)**

March 31, 2022

CONNECTpreneur.org

PRESENTING COMPANIES

**Caring Closures
International**

EYE-GO A/S

Gilga-Med, Inc.

**MedWatch
Technologies, Inc.**

Nobilis Therapeutics

ShopRaise

SST Wireless

TRADION

TrainPain

TripAdmit

Vicero, Inc.

VK Digital Health

**WorldCell
Solutions LLC**

SPEAKERS



TIEN WONG, CEO, OPUS8, INC. @tienwong

Tien is CEO of Opus8, an investment and advisory firm which helps technology companies and alternative investment fund managers raise capital. He is also Chairman of Lumious, a leader in corporate tech training and learning analytics, as well as Chairman of Lore Systems, a provider of network engineering, cloud computing, and strategic IT consulting. In 1991, Tien co-founded and served as CEO of CyberRep, Inc. until its acquisition in 2003 by Affiliated Computer Services. CyberRep was one of the largest CRM outsourcing companies in the world with over 2,300 employees and \$80 million in revenue. Today, the CyberRep/ACS business unit is one of the world's largest call center operations, with nearly \$3 billion in revenue as divisions of Xerox, Conduent, and Continuum. CyberRep was ranked for 4 consecutive years in INC. Magazine's "Inc. 500" as one of the fastest-growing companies in the USA. CyberRep was profitable for 11 straight years and was backed by Allied Capital Corporation.

Tien is a recognized international expert in CRM, direct marketing, and BPO, having presented at dozens of industry events around the world on CRM and BPO topics. He has provided industry commentary on the ABC, Fox, NBC, CNBC, Maryland Public Television, and China's CCTV networks, as well as Time Magazine, The Washington Post, Inc. Magazine, and Success Magazine. He serves on several boards including the Montgomery County (MD) Economic Development Corp., Center for Innovation Technology GAP Fund's Investment Advisory Board, Junior Achievement, and Refraction. He was appointed by Governor Martin O'Malley to the 9-member Maryland Venture Fund Authority which allocates and manages over \$130 million of capital which is invested into top-tier venture funds and startups. He is an Entrepreneur in Residence at Georgetown University's McDonough School of Business, and a graduate of Dartmouth College.



PAT SHERIDAN, CO-FOUNDER & MANAGING PARTNER, MODUS CREATE

Pat is focused on the intersection of design, technology, and business. He saw the need for a high-end product consulting firm built with open-source team design and the concept for Modus was born. Pat helps clients see new ways to tackle challenges with emerging technology and brings his unmatched passion to work every day. As a serial entrepreneur and active startup mentor, he's a co-organizer of NoVa.JS and NYC.JS. He is a 2011 graduate of Mind Share, received his MBA from Georgetown University, where he is currently an Entrepreneur-in-Residence, and holds a BFA from the Corcoran College of Art and Design, where he currently serves as an advisory council member for the George Washington University Columbian College of Arts and Sciences.

COMPANY BACKGROUND & STRATEGIC OVERVIEW

Headquartered in metro Denver, CO, with 2021A and 2022B Revenue of \$232K and \$386K, respectively, the Company expects to transform public health and consumer product safety through patented innovation modernizing now 50-year-old child safety packaging across a broad universe of consumer product categories representing approximately 14 billion units annually on a global basis.

Its initial award-winning product, a locking prescription vial (LPV®) used in filling prescriptions and for secure medication storage, is sold under the Safe Rx® brand name into multiple healthcare and pharmacy verticals. The Safe Rx product line prevents pilfering (sneaking pills), the #1 source for teen drug abuse in the country and an index source for the opioid epidemic.

With the recent issuance of its 11th patent expanding IP coverage to consumer product caps & closures, the Company is developing readiness to initiate licensing of its IP to CPG companies with products bearing high rates of pediatric poisonings e.g., detergent pods and OTC Drugs.

Caring Closures' Safe Rx Product Line



IP Licensing



	Prescription Dispensing LPV® Product Line	Licensing Consumer Product Packaging
Revenue Opportunity	Up to \$5.0 B Revenue Globally at 55-60% GPM	\$889M in <i>Distributions</i> for every \$0.10 in Avg Royalty Rate
Mission & Impact	Prevent 7 Million Teens From Initiating Drug Abuse Over a 10-year period	Eliminate Pediatric Poisonings Entirely

INITIAL AWARD-WINNING PRODUCT LAUNCH WITH ACCELERATED REIMBURSEMENT & REGULATORY CATALYSTS

Safe Rx locking prescription vials (LPVs) cut off the number one source for teen drug abuse in the US, and are expected to generate a significant impact on the opioid epidemic. Over a ten-year-period, universal LPV dispensing of opioids would prevent an estimated 7 million teens from initiating drug abuse while returning up to \$92 billion to the national economy.

The Safe Rx dispensing product line is sold to pharmacies that fill prescriptions in its LPVs and multiple other healthcare verticals. Safe Rx expects to capture a large share of the prescription dispensing market as it creates the category, with eleven issued patents, an 8-10x manufacturing cost advantage, and a 6x workflow cost advantage versus its consumer product line competitors, which can't compete in the dispensing market due to these factors.

The Company believes nationwide adoption of LPV dispensing for Schedule II controlled substances will be achieved within the five-year forecast horizon, via market or regulatory catalysts, as a result of (i) large scale government funded pilots validating reimbursement by payors, or (ii) the pending California mandate catalyzing federal regulation with one of two federal agencies with the existing statutory authority. National adoption would generate revenue of \$315M - \$2.5B in the Company's Safe Rx product line alone depending on the range of drug classes covered.



SAFE RX PRODUCT LINE MARKET LEADERSHIP

Wholesaler Availability	Dispensing Line Customers	Selected General & Trade Media Coverage

Value Proposition

Company Background:

EYE-GO A/S is a MedTech start-up based in Denmark developing disruptive eye care technologies that improve the quality of life of people around the world suffering from severe and chronic eye conditions.

Circle of owners includes Maj Invest Holding and business angles.

Leadership Team:

CEO Henrik Nagel: +25 years within Life Science. Proven track record of commercializing game changing devices.

Dir Bus Dev Rie Saabye: +20 years within Life science. Proven track record of creating successful commercial B2B partnerships.

Dir RA/QA Sten Andersen: +35 years within Life Science. Proven track record of leading medical device development through regulatory approval process.

Products:

Only a fraction of eye patients achieves the full health outcome of available treatment due to imperfections with current eye drop bottles. EYE-GO offers a solution superior to competition helping pharma companies realize their business potential. MistGo® is a new generation micro dosing drug delivery system mitigating all current eye-drop barriers such as over-dosing, difficulties instilling the medication, side-effects and consequently dropping out of treatment resulting in poor disease management.

Technologies/Special Know-How:

MistGo® has very strong valid and public patent protection. The entire technology behind transforming 6 µL into a mist is patent protected. Should any competitor seek to deliver a similar mist solution they must use a more expensive technology, for instance an electronic solution.

Market:

EYE-GO is targeting pharma companies with prescription (Rx) medicine for eye care treatment. Primary segments are glaucoma (a \$3.2B market alone in US with 3M patients) and Dry Eye Disease (DED) (a \$1.5B market with 30M patients in US). Secondary segments are the new and fast-growing presbyopia (with expected double digit \$B revenue within 5-10 years) and myopia (affecting 25 million children in US alone).

Distribution Channels:

EYE-GO's revenue model is based on licensing MistGo® to pharma companies using the drug delivery system for their Rx eye medication against milestone payments and supply agreements. The pharma company will be responsible for commercialization via their current commercial organization.

Competition:

Despite its shortcomings the simple eye-drop bottle is the dominant drug administration device within ophthalmic treatments. Efforts have been made to develop adapters delivering lower dose making instill easier. EYE-GO's MistGo® is part of the next generation delivery systems capable of administering micro-doses for preservative-free liquids. Competitive systems are in the making by the US companies Eyenovia and Kedalion.

Quick Facts**Company Name:**

EYE-GO A/S

Contact:

Henrik Nagel, CEO

Address:

Agern Allé 5A, 2970 Hoersholm, Denmark

Phone:

+ 45 2199 0725

Email:

HNA@EYE-GO.com

Website:

www.EYE-GO.com

Industry

Life Sciences

Domain:

Ophthalmology

Bank:

Danske Bank A/S

Law Firm:

DLA Piper Denmark Law Firm P/S

Patent Estate:

1 US, 3 EU & 3 JAP.

One pending for US, JAP & EU

Number of Employees:

8

Leadership Team:

Henrik Nagel, CEO

Rie Saabye, Director, Bus. Dev.

Sten E. Andersen, Director QA/RA

Amount of Financing Sought:

US\$2M

Current Investors:

Maj Invest Holding A/S; Innovation A/S; EYE-GO Labs ApS

Use of Funds:

- Product verification
- Specification of pilot production line
- Partnership agreements

Financial Projections (Unaudited):

USD thousands	2024	2025	2026	2027	2028
Revenue	21,239	47,970	99,552	151,476	194,456
EBIT	7,613	20,021	59,017	98,901	134,111

Value Proposition

Company Background: *Provide a short summary of your company background.*

The founder of Gilga-Med, Charles Mobbs, has focused his research career examining mechanisms by which dietary restriction delays all age-related diseases, with the goal of using those mechanisms to develop therapeutics for age-related diseases, especially Dementia and Stroke. One such novel compound which is highly protective in animal models of Dementia and Stroke has now been developed in the Mobbs lab at Mt. Sinai School of Medicine. The next step is to carry out animal studies required by the FDA to enable approval of clinical trials. Gilga-Med was founded to garner the resources to carry out those studies and the subsequent clinical trials.

Leadership Team: *List senior management and prior experience.*

Sharon Lowenheim, 10 years' director, Pfizer; Fumiko Isoda, 10 years' experience Pfizer; Jane Kotlyar, Director, Depository Trust and Clearing Corp; Jian Jin, 30 years' experience drug development, 10 at GlaxoSmithKline; Christopher Kellner, 10 years' experience clinical trials for stroke; Gang Ma, Sole principle, ML Systems, LLC; Charles Mobbs, 30 years' experience studying mechanisms of age-related diseases

Products/Services: *Convey to the investor that the company and product truly fill an unmet need in the marketplace. The characteristics that set the product and company apart from the competition need to be identified (competitive advantage).* Dementia and Stroke together currently represent a market of >\$1 trillion, likely to quadruple in 10 years. There are no effect treatments for either condition. We have developed a novel compound with properties unmatched by any reported compound: highly protective in animal models of both Dementia AND Stroke, with no apparent toxic effects; reduces protein toxicity and neuroinflammation, processes driving both conditions; small molecule concentrated in brain after oral delivery; increases lifespan.

Technologies/Special Know-How: *In this section, highlight whatever aspects of your product that may be protected by current IP or patent law. Provide evidence of how your offerings are different and will be able to develop a barrier to entry for potential competitors.* Novel composition of matter to treat Dementia, Stroke, and other age-related impairments, patents pending

Market: *Provide a clear description of your target market, and any market segments that may exist within that market. Include potential market size and growth rate. Also, mention your revenue model in this section.*

Current market size >\$1 trillion (with no effective treatments) expected to quadruple in 10-20 years.

Distribution Channels: *Indicate which channels will be used to deliver your products/service to your target markets (i.e. direct salesforce, VARs, channel partners, etc...).*

Physician prescriptions

Competition: *List any current or potential direct and indirect competition.*

Briefly describe the competitive outlook and dynamics of the relevant market in which you will operate.

Lily, Denali, Hetares, Alector

Financial Projections (Unaudited):

N/A

Quick Facts

Company Name:

Gilga-Med, Inc.

Contact:

Charles Mobbs

Address:

151 E. 83rd St., NY, NY 10028

Phone: 917-488-1946

Fax: 212-849-2611

Email: charles.mobbs@mssm.edu

Website:

Gilga-Med.com

Industry:

Pharmacological therapeutics

Domain:

Neurological diseases

Bank:

Chase

Law Firm: Wilson Sonsini

Patent Estate:

EFS 41123196 (pending)

Number of Employees:

1

Leadership Team:

Sharon Lowenheim, Fumiko

Isoda, Charles Mobbw,

Christopher Kellner, Jian Jin

Amount of Financing Sought:

\$1 million

Current Investors

NA

Use of Funds:

Carry out FDA-required animal studies to allow for IND approval

Auditor:

James

Burnham@GoAccountants

Company Background: MedWatch Technologies is a medical device manufacturer that is developing a Non-Invasive Continuous Glucose Monitoring device that is accompanied by a Healthcare SaaS Platform. The founders are experienced and successful business professionals, medical engineers experienced in developing wearable monitoring technology, and well-respected medical doctors and researchers who have implemented new and innovative treatments for patients with type-2 diabetes.

Leadership Team: Mike Moore, CEO, is a serial entrepreneur having founded several technology ventures. He’s also worked on several projects for NASA. Bruce Matichuck, CTO, has created AI-based health information platforms including the use of wearable sensors. Jared Jones, PhD, Director of Research, was previously Research Director at UnitedHealth Group and has led foundational research into innovative diabetes treatments. Dr. Kevin Kapov has been co-investigator on diabetes-related clinical trials and has implemented a large-scale continuous glucose monitoring treatment program. Dr. Geraldine Cunniffe-Conlon has an MD, MSc and MBA and studied AI-driven data analytics at MIT. She judges startup competitions at London School of Economics and many pitch events in LA. Mark Cullivan, CFO and VP of Operations, has 25 years corporate management experience including CFO of an AMEX listed company.

Products/Services: Living with diabetes requires measuring glucose levels many times a day. Measurement typically involves piercing your skin to draw blood. This is painful, inconvenient, potentially debilitating, and expensive leading to poor compliance and significant health consequences. MedWatch will replace daily lances with a sensor that simply sits on the skin and automatically reports glucose readings every few minutes to an app over the cloud. At the same time, MedWatch takes other important bio-metric readings. The patient and doctor can see a continuous correlation between behavior, eating, sleeping and glucose readings.

Technologies/Special Know-How: We have patent pending blood glucose estimation technology which uses special LEDs with AI based methodology for interpreting data, and implemented within a wearable device. To reduce development risk, cost, and time, MedWatch has executed a license, exclusive for glucose applications, to a new watch-based sensor platform with associated health monitoring software. The platform is fully operational. We expect to obtain FDA approval for glucose estimation in roughly fifteen months.

Market: 1 out of 11 adults worldwide live with diabetes. Treatment costs are approaching 1 trillion USD and projected to grow by 20% by 2030 and by 46% by 2045. MedWatch will sell a non-invasive continuous glucose monitoring device along with a monthly subscription to our healthcare platform.

Distribution Channels: MedWatch will sell through three channels. 1) Online, via our own website and other online channels. 2) Retail, using our own salesforce to attract chains like Walgreens and Target. 3) Medical Distributors, using our salesforce to acquire national and regional medical device distributors.

Competition: Glucose meters, which require piercing the skin to obtain a blood sample, dominate the market today. Competition also includes continuous glucose monitors, like Dexcom’s G6 and Abbott Labs’ FreeStyle Libre. The G6 and Libre use a sensor placed under the skin (patch) to provide a glucose measurement every 5 – 15 minutes. Patches must be replaced every 10 – 14 days, and these patches cost hundreds of dollars a month. MedWatch will take continuous glucose monitoring to the next level by measuring glucose noninvasively. Every few minutes, MedWatch will measure and will report glucose concentration on its cloud-based multisensory platform. This platform will support other MedWatch sensors and monitoring applications (i.e., heart rate variability, electrocardiogram, blood pressure) to provide patients, their medical providers, family, and friends with actionable health data that is pain free, more convenient, and less expensive.

Financial Projections:

	Year-1	Year 2	Year-3	Year-4	Year-5	Year-6
Revenue	\$0	\$20,000,000	\$63,000,000	\$138,000,000	\$289,000,000	\$667,000,000
EBITDA	(\$2,500,000)	\$6,000,000	\$29,000,000	\$69,000,000	\$145,000,000	\$351,000,000

Quick Facts

Company Name:
MedWatch Technologies, Inc.

Contact:
Mike Moore, CEO

Locations:
Edmonton, AB
Las Vegas, NV
San Diego, CA

Phone:
702-475-7875

Email:
mike@medwatchtech.com

Website:
medwatchtech.com

Industry:
Health and Wellness

Domain:
Medical Devices/Health Platform

Bank:
Silicon Valley Bank

Law Firms:
O&A
Kilpatrick Townsend & Stockton
Snell & Wilmer

Patent Estate:
Patent Pending:
Blood Glucose Estimation

Exclusive Patent License:
Wearable Health Monitors and
Methods of Monitoring Health

Pioneering the treatment of psychiatric disorders with noble gases

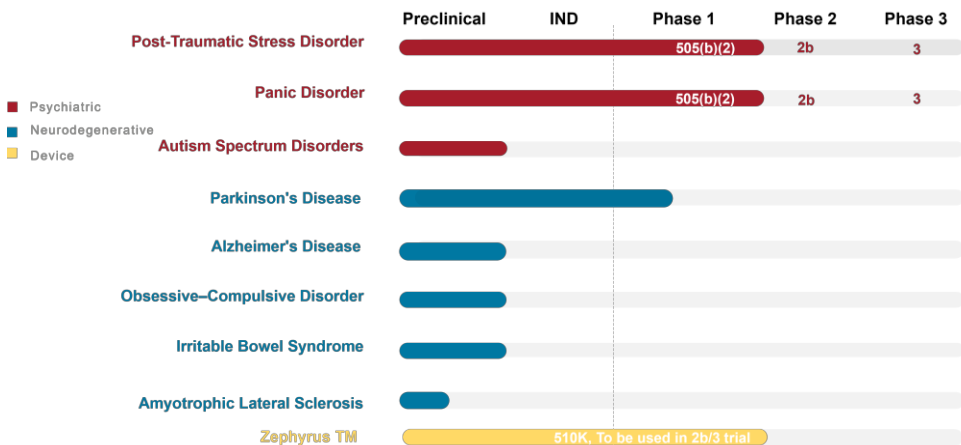
PROBLEM:

The most rapidly growing psychiatric diagnosis in the US, PTSD, is a devastating psychiatric condition with 15 million US adults suffering today. It has no effective pharmacotherapy, and estimated cost to US healthcare of ~\$3 Bn per annum.

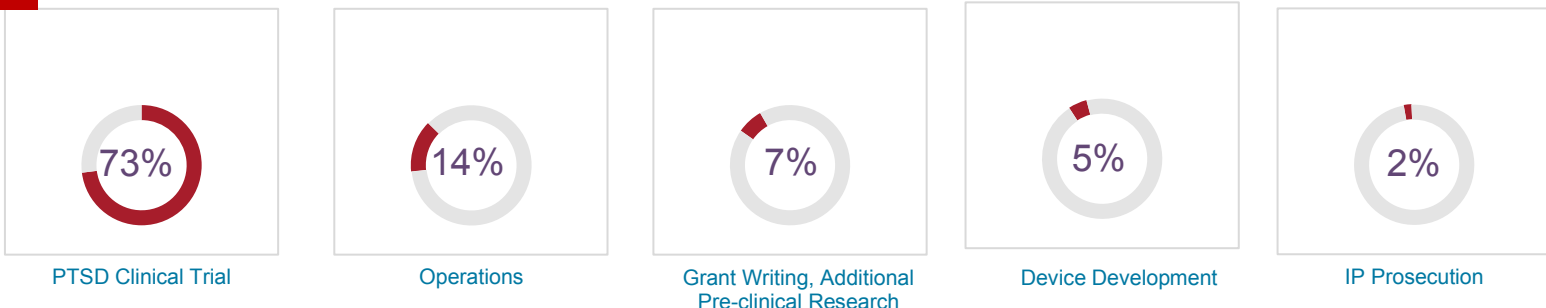
SOLUTION: ZEPHYRUS DEVICE / NBTX-001

- Nobilis is a late clinical-stage company with 2 cleared phase 2b/3 INDs for PTSD and Panic Disorder (PD) with 8 issued patents and an exclusive licensing agreement with Harvard University on the use of xenon for treatment of PTSD, PD, and other indications.
- The company has a partnership agreement with multibillion-dollar Linde Group, world leader in medical gas supply.
- NBTX-001 is a xenon-based therapeutic that is self-administered by a proprietary handheld inhaler, Zephyrus.
- Xenon is a noble gas with unique biological properties and exceptional clinical record of safety: approved for imaging in the US, general anesthesia in Europe and Japan. It induces highly specific and controllable antagonism of NMDA receptor. Unlike its competitors, xenon is non-psychomimetic, non-habit forming and rapidly crosses blood-brain barrier.

PIPELINE



SERIES A, USE OF \$15 MILLION RAISE



CONTACT

Vlad Bogin, MD, FACP
 Founder & CEO
 Nobilis Therapeutics
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 360.431.4107
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<https://www.nobilistx.com>

INDUSTRY

Drug-device-based treatment of psychiatric and neurodegenerative disorders

MARKET SIZE

\$8B – PTSD
 \$16B – Anxiety/PD
 ===
 \$24B + CAGR average of 6.5%

DESCRIPTION

Drug-device combination for use of inhalational xenon to treat PTSD, Panic Disorder, Autism and other diseases

MILESTONES

- Initiating a phase 2b/3 clinical trial in patients with PTSD
- Finalization of inhalational device

FINANCING & USE OF PROCEEDS

- \$15M Series A Round
- Conduct PTSD clinical trial
- Complete development of second-generation inhalation device
- Maintain and grow IP portfolio of 22 applications in process to completion



Value Proposition: ShopRaise is a transformational, social impact, growth stage start-up that uses affiliate relationships to turn everyday shopping into a new revenue stream for Nonprofits/cause. Using our proprietary mobile and browser platform, supporters can shop at more than 1,200 participating retailers making supporting a cause simple and easy. The ShopRaise model optimizes growth by balancing a direct to supporter approach with strategic Nonprofit partnerships.

Traction: ShopRaise is poised for explosive growth. Our founding team has spent years and more than \$4M in research and development of the ShopRaise platform. After officially launching in Q4 2021 we have partnered with over 250 Nonprofits averaging one signup per day. We have thousands of user signups and app downloads with hundreds of transactions.

Leadership Team / Advisors: ShopRaise has an experienced, dedicated, and well-balanced team and advisors, with decades of experience in Start-ups, Fundraising, Technology and Nonprofits (15+ Exits, 6+ IPOs, \$1B+ Raised, \$3B+ Transactions). Our core team has been working together since inception and has driven our success in development and launch of the ShopRaise platform.

Problem: Nonprofits are relying on a declining pool of older donors and struggling to engage younger donors. These donors have a large desire to support but lack funds to donate. Retailers are seeking ways to increase online sales and community goodwill.

Solution: ShopRaise turns supporters' everyday shopping into donations for a cause. This is called "Shopping with purpose" which:

- Allows Nonprofits a way to expand their donor base,
- Gives Supporters a no cost way to help the causes they care about most by buying items they already buy
- Helps Retailers a way to sell more products to new and existing customers

Platform: ShopRaise's proprietary platform integrates affiliate marketing and gift card technology to redefine shopping with purpose. Our mobile and desktop apps allow supporters to shop at home or on the go and include dynamic notification reminders and marketing messages that enhance user participation. Supporters simply download the app, shop at our participating retailers and ShopRaise donates a portion of the sales commission to their chosen cause.

Market: ShopRaise is tapping into the \$10B+ affiliate marketplace which is growing over 10% per year. There are over 1.1M Nonprofits and 160M supporters in the US. Of those, ShopRaise is targeting the 100M+ online shoppers who support a cause.

Competition: We currently have no significant direct competition in the marketplace. ShopRaise is looking to cement our first-mover advantage.

Financial Projections

	FY 2022	FY 2023	FY 2024	FY 2025
Users	99,083	256,603	518,465	1,037,403
Revenue	\$10,403,723	\$26,943,279	\$54,438,784	\$108,927,268
EBITDA	\$702,787	\$3,694,242	\$9,909,710	\$22,767,034

Quick Facts

www.ShopRaise.com
Denver, CO

Current Investment: \$4M

Current Ask: \$5M

Use of Funds: Marketing, Product Development, Operations

Industry: Social Impact, SAAS, (Nonprofit fundraising software, Shopping with Purpose)

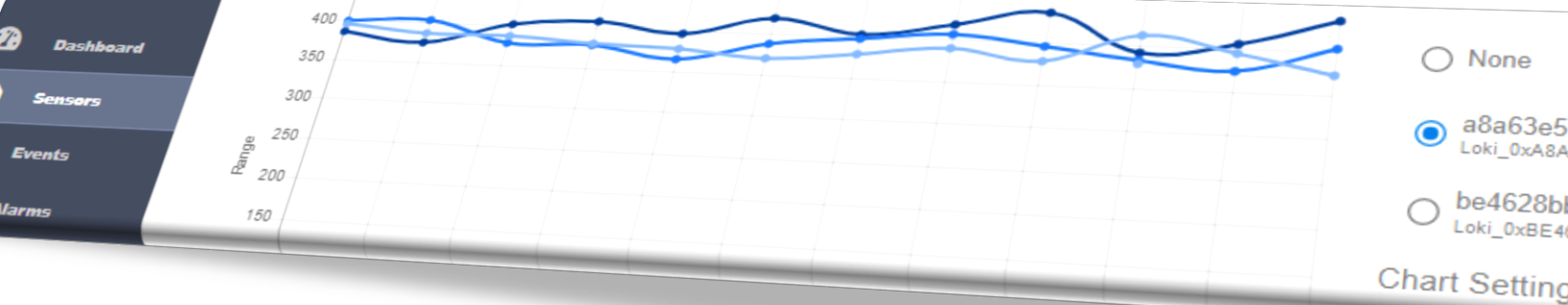
Market: \$10B+ with 100M+ Users

Competition: First Move, No significant direct

Target Revenue 2025: \$100M+

Executive Team
Shaun Kulesza *Co-Founder CEO*
Justin Kulesza *Co-Founder, CFO*
Rebecca Fowler *SVP Business Dev*
Korri Piper *VP Merchant Relations*

Contact
Gary Kulesza *Chairman*
Investor@ShopRaise.com



SST Wireless

Industrial IoT for Everyone

www.sstwireless.com

Funding:

Series A Preferred Round
 \$ 1.75 M USD @ \$5 M Pre-money valuation
 \$ 300K available
 Direct or through SPV

Revenue Forecast:

2022	2023	2024	2025	2026
\$3.3	\$9.7	\$19.9	\$35.6	\$56.2

Exit:

Strategic acquisition within 36 months at a minimum valuation of \$100 M USD.

Investors in round:

Momenta Ventures, Keiretsu Capital
 SWAN Venture Fund II, Tech Coast Angels
 Joirre Capital, US based Angels

Management Team & Board:

Christopher Chong, President & CEO
 Murry Kopit, Director of Engineering & Process
 Igor Vinovskyy, Director of Production
 Philip Choo, Director of Finance & Admin
 Stephen Berard, CTO, Momenta Ventures
 Rick Tomfordhe, Vice Chair, Alliance of Angels
 John Park, CEO, RCI Capital Group

News & Media:

Partnership with Precision and data driven results [\[Read\]](#)
 New Flyer selects SST as only approved provider [\[Read\]](#)
 Momenta Ventures invests in SST [\[Read\]](#)
 Digital Leadership Series podcast with SST CEO [\[Listen\]](#)
 Why we support a dirty industry social media [\[Read\]](#)
 Techbrief coverage of SST at SensorsExpo SJC [\[Read\]](#)

Contact:

SST Wireless Inc.
 Christopher Chong, President & CEO
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chris@sstwireless.com

Problem:

Small to medium sized industrial companies (SME) are being left behind on the “Industrie 4.0” revolution. Less than 10% of industrial SMEs have adopted Internet of Things (IoT) technologies, although they would benefit the most. The barriers are the legacy vendors and an overly complex ecosystem of certified channel. SMEs lack knowledge, budgets, useable data, and inhouse expertise.

Opportunity:

SME Industrials represent 98.6% of the market and play a vital role in the entire supply chain. The industrial sensor market is worth \$19 billion with wireless sensors at \$4.6 billion but growing at 24% CAGR. Legacy sensor market is ripe for disruption. SST is well positioned to capture a significant market share as clearly demonstrated through multiple use cases and customer adoption.

Solution:

SST has removed the barriers to IoT adoption by developing a robust line of industrial grade wireless plug & play sensors & gateways (pressure, high temperature, vibration, humidity) that is affordable or available as a subscription. Sensors and gateways are installed & configured by anyone using a smartphone. The sensor data is automatically hosted on SST’s ECMDash cloud platform where data is aggregated, and trainable events are captured and compared to accelerate time to analytics & machine learning.

Business Model:

Both the cloud-based monitoring & analytics services (SaaS) and the wireless sensors & gateways (EaaS) are offered as a self serve subscription service. Each sensor that is installed on a machine increases the value of the data repository that SST is building and the level of accuracy and intelligence. Access to a consistent, structured archive of machine condition data will be available to 3rd parties including analytics providers through an Application Interface (API).

Why Invest:

Products and technologies are validated with significant customers. SST’s focus on aggregating machine condition data is incredibly unique in the market and defensible. Revenue generating and accelerating. Growing patent portfolio & early acquisition interest.

VALUE PROPOSITION

The ONLY subscription-based, all-in-one energy storage and EV charging platform.
Eliminating over 1 million lbs. of CO2 every day!

OVERVIEW: TRADION is a pre-revenue, early-stage startup developing the worlds only, fully integrated energy storage and EV charging platform. TRADION has been funded by the founding team, completing a working prototype and preliminary engineering of the MVP.

TRADION, INC is a State of Delaware registered C-Corp.

THE TEAM:

Joshua Bylsma, Founder and CEO

Over 15 years' experience bringing new technologies to market.

Scott Holwerda, Co-founder and CTO

Over 20 years' experience leading global IT development.

Ben Bylsma, Co-founder and CMO

Over 10 years' experience leading marketing and sales development.

Greg Kaiser, Co-founder and Director of Engineering

Over 10 years' experience in battery manufacturing.

BOARD OF ADVISORS:

Arlan Meekof, State of Michigan Senator, Speaker of the House (fmr.)

Dr Xiaohong (Shawn) Gayden, Founder and CEO of Intecells

Scot Lindemann, CEO of Mission Automation

Wayne Jerad, President and CEO of infinias (rtd.)

PRODUCT: TRADION's NEXUS Energy Ecosystem is the ONLY, all-in-one, energy storage and EV charging platform. The only system available through a monthly subscription. The only platform engineered around 2nd life batteries. Delivering the world's only fully integrated and intelligent energy platform that is designed to be accessible to everyone.

INTELLECTUAL PROPERTY: There are a number of patentable technologies within the NEXUS platform. 1) Active health monitoring and system diagnostics, 2) modular hardware design, 3) Machine learning for predictive modeling, 4) Energy storage and EV charging management, 5) Battery management system, 6) Integrated back plain, 7) Multi-directional energy distribution.

MARKET: Total market to exceed \$45 Billion by 2030 in the US

Primary market focus: First time EV owners.

Secondary market focus: Existing EV owners, specifically non-Tesla.

Tertiary market focus: Existing homes with solar (93% of all homes with solar do not have energy storage)

Future Markets: 1) Data products 2) multi-family 3) Automotive OEM partnership 4) Off-grid energy storage 5) Energy as a Service (EaaS)

CHANNEL:

TRADION leverages a Value Added Reseller (VAR) channel consisting of local Electrical Contractors (EC). The VAR channel is supported by our direct Sales Engineering (SE) team.

COMPETITION: No direct competitors, all are in-direct.

Tesla Powerwall – Largest home-based, energy storage platform. High price to entry.

LG – Second largest home-based, energy storage platform. Limited integration, limited support.

Generac – Leading home-based generators, entered energy storage market. Limited integration.

Blink – Leading, consumer focused EV charger.

ChargePoint – Leading EVC product. Focused on commercial applications, limited consumer products.

QUICK FACTS

Company Name:

TRADION, INC

Contact:

Joshua Bylsma, *Founder and CEO*

Address:

15415 Royal Oak Dr
Grand Haven, MI 49417

Phone: 616-502-0988

Email: josh@tradion.io

Website: www.tradion.io

Industry:

CleanTech
EnergyTech

Patent Estate:

Multiple (Pending on funding)

Number of Employees: 4

Leadership Team:

Joshua Bylsma, Founder, CEO
Scott Holwerda, Co-found, CTO
Ben Bylsma, Co-found, CMO

Amount of Financing Sought:

\$1,000,000 USD

Current Investors:

Founding Team

Use of Funds:

Complete development of MVP
Launch Gen 1 Product

Financial Projections (Unaudited):

	YR1	YR2	YR3	YR4	YR5
Revenue	0	6,000,000	34,000,000	85,000,000	160,000,000
EBIT	(900,000)	(4,000,000)	(15,000,000)	(9,000,000)	14,000,000

We're a digital health company reimagining chronic pain care.

CO-FOUNDERS

Dr. Elan Scheider
CEO & Clinician

Laurence Nash
CTO & Engineering

NOTABLE TEAM MEMBERS

Professor Christopher Eccleston
>35k pain science citations

Noah Falstein
Google's former Chief of Game Design

Eric Bernath
Former Amgen, expert in healthcare commercialization

Kristina Kiki Olofsson
Former Creative Director of Candy Crush

EXISTING INVESTORS

Israel Innovation Authority
eHealth Ventures & Merchavia
Amnon Shashua (CEO MobilEye)
Professor Raz Yirmiya

TARGET MARKET

Chronic pain (20% of population)

CHANNEL PARTNERS

Pharma, HMOs, and Integrated Healthcare Systems

PROJECTIONS

Projections: 400,000 TrainPain users in year 5 with \$88M revenues (0.6% U.S. market share, at \$220 average LTV per user)

CONTACT

Elan@TrainPain.com



Neuroplasticity training technology to improve function in brain circuits that modulate pain.

First product to use gamified sensory perception exercises to objectively quantify and retrain sensory function.

PROGRESS WITH \$1.23M IN STARTUP CAPITAL

- Developed proprietary hardware & software
- Generated promising clinical data with 93% adherence and effect sizes larger than cognitive behavioural therapy
- **Awarded a patent**
- Ready to manufacture and deploy to clinics
- Winner of two pharma sponsored contests for best digital health solution for chronic pain

RESEARCH COLLABORATIONS INCLUDING HMO PILOT



Mount
Sinai



BUSINESS MODEL

- Early launch direct to consumer, with low cost device purchase plus monthly SAAS subscription
- Then partnering with B2B including pharma and insurance companies to scale
- Pursue reimbursement through digital health formularies in the US and then Europe (e.g. DIGA)
- Initial focus on neuropathic pain & fibromyalgia; then expand to all chronic pain

RAISING SEED ROUND TO SUPPORT

- Optimization of software algorithms and therapy games
- Manufacture 1k hardware units
- Early commercial launch and initial revenues





INVESTMENT OPPORTUNITY

Company Profile

URL: tripadmit.com
Industry: Travel (Tours & Activities)
Head Office: Dublin, Ireland
Founded: April 2019

Highlights

- Reservation System complete
- White Label site complete
- Channel Manager integrated
- 50,000+ experiences in 100+ countries
- Clients on 4 Continents
- Raised \$1.3m to date

Contact

John Maguire
john.maguire@tripadmit.com
+353 86 667 4443

Team

John Maguire Cofounder & CEO

John has over 25 years experience in online sales and marketing, including Aer Lingus, Ticketmaster, City Wonders and Smartbox.

Andrew Kelly Cofounder & CTO

Andrew is an expert in the fields of artificial intelligence & cognitive science, he has been involved in award-winning apps and solutions for over 15 years

Current Team Size: 15

The Ask

Targeting : up to \$500K

Funds will be used to expand the team to build solutions for the contracts we have secured, scale our expansion into new geographies and expand our product offering to capture additional revenue from clients.

One Line Pitch

TripAdmit provide all-in-one Booking and Distribution Software Toolkit for Tours & Activities

Introduction

Tours and Activities (Experiences) are the third largest sector in the travel industry at \$240B annually, bigger than car rental, package holidays and cruises combined, however, prior to the pandemic 80% were still booked offline. At the other end of the market Distribution Partners, like airlines continuously seek out new ancillary revenue opportunities, and, until recently, did not have a viable solution to take advantage of this sector.

The Problem

Experiences previously were purchased offline at ticket desks, hotel concierge and tourist offices. Tour & Activity Providers are scrambling to migrate online in an era where planning ahead and prebooking are now essential.

The major Distribution Partners (airlines) have already digitized, but lack the capability or time to build their own Experiences solution as a new source of much needed ancillary revenue.

The Solution

TripAdmit has developed an easy to use end-to-end booking platform, to create, manage, distribute and sell tours & activities from a single platform, with all set up & integration included.

Where Tour & Activity Providers can sell online via their own website, distribute their products to the OTAs and Distribution Partners (Airlines) can earn ancillary revenue from selling the top attractions around the globe.

The Opportunity

The Experience Sector is worth \$240B per annum. Prior to the pandemic 20% was online, this is forecast to grow to 80%+ post-pandemic. Like the airline and hotel online migrations in the past, booking technology and customer behaviour are driving the rapid migration online.

Traction

- 100+ Reservation System Clients
- 6 Airline Contracts Signed
- 5 Airline Contracts Issued for Signature
- 159 Airlines in active pipeline
- Distribution Agreement with Hotelplanner



Competitive Advantage

We have built, and own, our airline distribution partner network that will be exclusive to TripAdmit.

We will target our airline partners route network to sign up activity providers for our booking software, providing them with access to the visitors flying on that route.

Unlike our competitors such as Viator and Expedia, we allow our airline partners to onboard their own activity providers to form deeper and significantly more profitable relationships.

The Business Model

Airlines & Distribution Partners:
We take between 15% to 25% commission on each distribution partner sale, which we will share with our Partners.

Activity Providers:
We take booking fees of up to 5.9% on each booking conducted on the activity provider website via our booking software.

Revenue ('000)	2021	2022	2023	2024
Gross Revenue	\$317	\$1,613	\$14,485	\$24,006
EDITDA	-\$385	-\$139	\$4,033	\$6,559

Pioneering the development of next-generation nanobody therapies to conquer unmet medical needs

Contact

Vikram Kansra, Founder & CEO

📞 vicerobio.com

✉ vkansra@vicerobio.com

📍 1 (508) 335-9984

Series A Funding

\$30 million to rapidly advance from bench to first-in-human POC

IND-enabling & CMC	\$19.8M
Phase I studies (POC)	\$6.3M
G&A, including talent	\$3.7M

Team

We have assembled a highly qualified team of industry veterans with **broad & deep drug development experience** across multiple therapeutic areas, including oncology and inflammatory diseases.

We have a **proven track record** of successfully developing and commercializing blockbuster therapeutic products.

Vikram Kansra, PhD, Founder & Chief Executive Officer

Juan Carlos Lopez-Talavera, MD, PhD, Strategic Advisor, R&D

Charles Shoemaker, PhD, Scientific Innovator and nanobody pioneer

Michael R. Charlton, MBBS, Scientific Advisor

Paul Monga, MD, Scientific Advisor

Jeysen Z. Yogaratnam, MBBCh, MRCSEd, PhD, MBA, Strategic Collaborator

THE PROBLEM

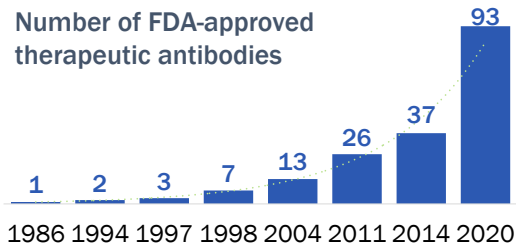
Cancer and autoimmune disease have a monumental toll, affecting **millions of people** worldwide and costing **billions of dollars** in direct expenses each year.

Monoclonal antibodies dominate the current therapeutic market, but their **high production cost** and **single specific binding site** limit their efficacy.

Novel **combination** antibodies are a significant improvement, but costs and lengthy development timelines are **significant barriers**, resulting in therapeutic options that are **driven by cost rather than science**.

THE OPPORTUNITY

Rapid growth in the monoclonal antibody global market is expected to continue, reaching a predicted **\$70 billion** in 2025.



THE SOLUTION

Nanobodies are antibody fragments that offer several advantages over monoclonal antibody therapies:

- » **Deeper tissue penetration** at **lower doses** due to their small size
- » Improved **stability** and **lower manufacturing costs**
- » Bi- and tri-specific nanobodies target **multiple mechanisms of action**, maximizing clinical benefit

COMPETITIVE ADVANTAGE

Vicero is poised to quickly move into **next-generation therapeutic combinations** for a **wide range of diseases**:

- » Customized delivery systems for different indications **enhance safety** and **reduce risk** – without the need for new molecules
- » Our **diverse library** of development candidates maximizes the **probability of success**
- » Our portfolio includes MOAs that provide for **significant growth in market opportunity**

ROADMAP TO SUCCESS

- 1 Advance initial programs (cancer & autoimmune disease) in parallel
- 2 File IND within 18 months of initial funding
- 3 Complete proof-of-concept for initial indications within 36 months
- 4 Submit BLA within 5 years; out-license or partner with big pharma
- 5 Long-term expansion to other targets and indications

VALUE PROPOSITION

- » High unmet need & exponential growth opportunity
- » Novel technology platform
- » Target-based approach to minimize risk
- » Accomplished leadership team

STRONG IP POSITION & STRATEGIC COLLABORATIONS

- » Active SRA with Tufts University to produce joint IP (signed in July 2018)
- » VCR-108 US Provisional Patent filed on May 5, 2021; additional patents for other targets are currently being prepared for filing
- » Established collaborations with leading institutions at the forefront of nanobody research

Value Proposition: VK Digital Health exists to improve access to healthcare. We develop and provide continuum of care solutions for telehealth vendors. Our SAAS platform moves beyond point-of-care visits, blending telehealth, remote patient monitoring (RPM), care management, and teleradiology for general wellness and chronic care patients. When in-depth assessments are required, patients have access to our remote Breeze Smart Clinics for virtual, comprehensive physical exams that do not require medical assistance alongside the patient.

Leadership Team: Our experienced leadership team has over 10 exits and includes experts in healthcare, technology, marketing, and operations. Medical doctors are also aligned with our mission and have spearheaded telehealth initiatives. Our Chief Scientific Advisor is the former Chief Medical Officer of CVS Minute Clinics, and our Chief Strategy Officer is a former Chief Medical Officer of the Polyclinic.

Challenge: Telehealth organizations excel at point-of-care patient engagement and help to reduce barriers to healthcare access and lower the cost of care, but they lack continuity of care. As a result, patient retention and loyalty, as well as longitudinal data analytics, are a challenge. A recent telehealth publication cites that nearly half of telehealth organizations identify patient engagement as a priority for 2022, to achieve company growth.

Solution: We provide a 360° holistic approach to continuum of care beginning with (1) a 24/7 software engagement and wellness management platform for patients and providers called Breeze360 and (2) a Breeze Smart Clinic that uses 11 remotely controlled, teleradiology instruments and a clear, virtual connection to a remote physician to administer a comprehensive, virtual physical exam anywhere in the world. The two platforms are interoperable with EHR systems and feature adaptive data analytics to improve access, integration, and ultimately individual and population health. The ability to operate via satellite, Wi-Fi, or cellular negates physical borders, addresses the hardest to reach locations, and reduces the cost of healthcare delivery.

Technology: Our integrated platforms are supported by a HIPAA compliant and HITRUST certified network and operations center. Further, our end-to-end clinical exam platform seamlessly incorporates multiple teleradiology tools, including a patented seatback stethoscope, and is compatible with EHR systems.

Market: The digital healthcare market surged with COVID-19 and is growing at CAGR of 18.8%. The addressable US market is valued over \$23B. Our services are designed to integrate with existing telehealth provider platforms and are applicable to patients of all ages.

Revenue Model: Primary revenue streams include (1) software integration, (2) patient usage fees, and (3) equipment sale/lease with recurring maintenance fees. Secondary revenue streams will be derived from data analytics and sponsorships. U.S. projections are:

Financials for:	2022	2023	2024	2025	2026
Total Revenue (\$M)	\$ 0.68	\$ 7.7	\$ 30.9	\$ 73.8	\$ 178.8
EBITDA (\$M)	\$ (3.5)	\$ (3.5)	\$ 0.8	\$ 18.5	\$ 67.6

Industry: Digital healthcare

Domain: SAAS and end-to-end software platform with devices and integrated healthcare portals

Leadership Team:

Co-Founder, Acting CEO:

Charles Nahabedian, MSEE, MBA

Co-Founder, Chief Architect:

Vince Waterson

Co-Founder, Chief Design Officer:

David Sturgess, BET

Software Leader: Neeraj Chitra, MS, MBA

Chief Strategy Officer:

Marc Miller, MD

Chief Scientific Advisor:

Nancy Gagliano, MD

Chief Marketing Officer (Acting):

Colleen Milne, MBA

Operations Advisor: Ines LeBow, MA-L&L

Seeking Investment:

Seed: \$1M in Conv. Notes

Series A: \$10M --2H22

Use of Funds: Sales, product market trials, and operations

Previous Funding: \$1.7M

Company Background:

Founded in 2016, WorldCell Solutions LLC brings to Rural America, Tribal Partner and Enterprise customers an end-to-end suite of broadband and wireless mobility solutions. The team provides expertise in securing Federal and State funding for Broadband to unserved areas and Native American Tribes. Assets include carrier grade infrastructure, redundant network core and a growing customer base. WorldCell provides Communication as a Service that enable for the deployment of broadband and wireless networks in tertiary markets, cost competitively, through a technology agnostic approach. This brings much needed Telehealth and Distance Learning applications to users that need them most and are currently underserved. We are a fully licensed FCC operator.

Leadership Team:

Blake Swensrud, Chairman: Serial entrepreneur, visionary and telecom expert with multiple successful company starts and exits.

Greg Buckman, President: Industry executive bringing high performance results for both startups and large enterprise from \$10M to \$800M.

Albert Kangas, COO: 25+ years in rural and tribal wireless network design, construction, and implementation. Startup and exit proven.

Sameer Tilara, Chief Engineer: 20+ years as team leader and architect for wireless solution providers.

Menachem Student, Advisor: Start up expert and advisor with dozens of startups leading to multiple worldwide scaleups, IPO's and exits.

Products/Services: High speed internet and cellular service. Turnkey solutions include network planning and design, construction, deployment and network management. Communications as a Service model for plan, build and operate. Provides customers/partners the know-how and expertise to secure funding.

Technologies/Special Know-how:

- 80+ years of experience designing and providing mobility and internet broadband solutions with focus on rural and Tribal markets.
- In house, fully financed, carrier grade network elements
- Experienced Engineering staff, NOC services 24/7/365.
- CBRS pioneer managing 150+ new tower deployments and 16 new customers established in past 20 months.
- Extensive Tier 1 partner agreements and industry relationships.

Market: 24 million+ homes in the United States do not have internet access. The most underserved markets are in rural America and Tribal Nations. The US Government has made it a priority to fund programs to achieve broadband equity and has targeted \$100B+ in funds to provide broadband to underserved areas. It is expected that additional funding of \$25B+ per year will be made available over the next 7 to 10 years. WorldCell is currently partnered with Tribal entities with proposals expected to funded at \$14M+, in addition to expected additional USG grant funding.

Competitive Advantage:

- Speed to Market : WorldCell is able to light up a town center with 5G service in less than 100 days.
- Low-Cost Advantage: leveraging unit economics of available fundings sources, in house carrier grade platform, technology agnostic approach, mobility capability and Tier 1 service provider partners.
- Know How/Know Who: In house technical expertise to fund/plan/build/operate. Deep rolodex of key industry executives to facilitate go to market partnerships and service delivery..
- Deep experience and understanding of USG Grant/funding process.

Financial Projections (Unaudited):

	2020	2021	2022	2023	2024
Revenue	\$1.8M	\$3.4M	\$7.1M	\$16.4M	\$30.0M
EBITDA	\$0.2M	\$0.2M	\$1.0M	\$2.9M	\$6.0M

Quick Facts

WorldCell Solutions LLC

1765 Duke St
 Alexandria, VA 22314

Contact: Greg Buckman

Phone: 240-285-7469
gcbuckman@worldcell.com
www.worldcell.com

Industry: Broadband and Telecom
 CaaS (Communications as a Service)

Number of Employees: 9

Leadership Team:

Blake Swensrud II	Chairman
Greg Buckman	President
Albert Kangas	COO
Sameer Tilara	Chief Engineer

Advisor:

Menachem Student MyFiram

Amount of Financing Sought:

\$1 Million

Use of Funds:

Increase Sales and Marketing activities, Program Management for expected contract awards. Launch new markets.

PARTNERS



MODUS CREATE

Modus Create is a consulting firm that helps companies transform for success in the digital future. Through a collaborative engagement model, we help our clients with product strategy, application design/build, user experience, and process change.



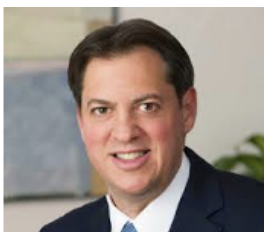
PAT SHERIDAN, CO-FOUNDER & MANAGING PARTNER, MODUS CREATE

Pat is focused on the intersection of design, technology, and business. He saw the need for a high-end product consulting firm built with open-source team design and the concept for Modus was born. Pat helps clients see new ways to tackle challenges with emerging technology and brings his unmatched passion to work every day. As a serial entrepreneur and active startup mentor, he's a co-organizer of NoVa.JS and NYC.JS. He is a 2011 graduate of Mind Share, received his MBA from Georgetown University, where he is currently an Entrepreneur-in-Residence, and holds a BFA from the Corcoran College of Art and Design, where he currently serves as an advisory council member for the George Washington University Columbian College of Arts and Sciences.



NEXT powered by SHULMAN ROGERS

NEXT disrupts the legacy legal industry by offering a broad range of fixed fee solutions (stand-alone products and annual legal plans) delivered by senior attorneys with valuable business expertise. NEXT solves the problem that startup and emerging growth companies face when launching their business as well as scaling: lack of access to predictable legal fees, seasoned attorneys, the latest technology and key business services. We use cutting edge technology platforms to deliver real efficiencies, transparency and a collaborative environment for clients, attorneys and investors. NEXT partners with its clients to de-risk their business and get to the NEXT level, together reaching each milestone of success. NEXT is powered by Shulman Rogers, a full-service law firm with nearly 100 attorneys offering superior service across a wide range of practice areas. The firm also offers robust personal services such as residential closings and trust and estate planning. Shulman Rogers has earned its reputation for providing quality representation, business insight and client value, serving as a highly attractive alternative to larger, higher-priced firms and smaller, less diverse firms. Learn more at ShulmanRogers.com.



ANTHONY MILLIN, NEXT CHAIR & PARTNER, SHULMAN, ROGERS

Anthony Millin is the Chair of NEXT and a trusted legal and business advisor to startup, early-stage, and emerging growth companies. As a corporate and securities attorney, a successful serial entrepreneur, and a venture capitalist, Anthony brings a unique legal and business perspective to advising his clients. Anthony understands firsthand what it takes to start, scale and manage a company, to successfully prepare for and run a fund-raising process, and to address the legal issues faced by a startup. Another specialized skill set Anthony brings to the table is his China-based experience, assisting early-stage and middle-market companies interested in conducting business in China or seeking direct foreign investment from China. Anthony also serves as a Venture Partner at Urban Us, a seed-stage VC firm. Contact Anthony at amillineshulmanrogers.com.

PARTNERS



NEMPHOS BRAUE

Proven experts with a dedication to their clients and the law, Nemphos Braue attorneys offer big firm experience, with boutique, personalized service. They focus on being strategic business partners to their clients.

From venture capital and private equity, to protecting intellectual property and mergers and acquisitions, Nemphos Braue is a different kind of law firm, supporting entrepreneurs, emerging and mature companies.



MATTHEW ALLISON, CORPORATE ASSOCIATE, NEMPHOS BRAUE

Matthew Allison supports clients across a number of industries while leveraging his background in mergers and acquisitions, financings and corporate governance. He also has experience collaborating on deal terms and managing multiple client requests throughout the deal-life process.

Before getting his law degree, Matthew was a Federal Law Enforcement Officer for the United States Secret Service in Washington, D.C., for more than 8 years, responsible for controlling access to the White House Complex, among other duties.



STELLAPOP

We build better businesses. Helping organizations improve their operations, people and brand. Like the brain, StellaPop's capabilities are divided into two halves: management and creative consulting. We specialize in functions within each while maintaining a deep understanding of how one affects the other. We know that within every company, the two sides must work together seamlessly to drive success.

We're in the "creating solutions for your business" business. With tailor-made answers, we accelerate growth, expand markets, streamline operations, leverage technology, and activate brands. Our marketing expertise serves a diverse range of industries including public, private, manufacturing, retail, financial, science, medical, pharmaceutical, engineering, aerospace, real estate, education, and not-for-profit.



ANGIE O'GRADY, COO, PARTNER, STELLAPOP

As soon as my feet hit the floor in the morning, I'm running full speed, and that's the way I like it. I spent 15 years as employee number one, the President and COO for Carr Workplaces, building it into a 30 location multi-million dollar business. Before Carr, I spent 14 years at HQ Global Workplaces, now known as Regus. I was co-working when coworking was executive suites, and now I'm leading the charge into 2021 as the industry innovates to a more flexible office concept. In January 2015, I decided to join my husband, Mike, as a partner and thought leader on the business management consulting side. StellaPop's primary focus is assisting client CEO's in improving their people, operations, brand, and bottom line.

PARTNERS



AEG

AEG is a growing and profitable company that provides elite business advisors and midmarket CEOs unprecedented business development and peer-to-peer networking opportunities through an ecosystem of city-based communities. Deliberate culture and technology create deep personal relationships to drive fast and efficient business referrals that accelerate business development and growth for these advisors and CEO peer groups.



MARK HAAS, CEO, AEG

Mark Haas is President of Research and Organization Management, a strategy development and performance management consulting firm based in Washington, DC. His consulting includes leadership training for Tanzanian energy executives, developing curricula to train consultants in 40 countries for an international bank, crafting strategy and innovative business models for a \$120 million nonprofit, emerging two scientific associations, reorganizing a biomedical research agency, revitalizing a human service nonprofit and developing strategy for a national vital records enterprise.



NORTHERN VIRGINIA CHAMBER OF COMMERCE

The Northern Virginia Chamber of Commerce (Northern Virginia Chamber), the Voice of Business in Northern Virginia™, represents over 650 local employers with more than 500,000 regional employees. The Northern Virginia Chamber is the leader in advancing innovative solutions to the region's priorities in transportation, education, workforce, and economic opportunity. For 90-plus years, the Northern Virginia Chamber has been working hand-in-hand with companies in the region to build a strong business community.



JULIE COONS, PRESIDENT & CEO, NORTHERN VIRGINIA CHAMBER OF COMMERCE

Julie Coons is a transformative business leader who delivers unprecedented revenue and profit growth through innovation, operational excellence, and cultural change. She is President & CEO of the Northern Virginia Chamber of Commerce, the Voice of Business in Northern Virginia™, representing local employers with more than 500,000 regional employees. The Northern Virginia Chamber is the leader in advancing innovative solutions to the region's priorities in transportation, education, workforce, and economic opportunity.



MONTGOMERY COUNTY ECONOMIC DEVELOPMENT CORPORATION

The Montgomery County Economic Development Corporation (MCEDC) is a 501 (c)(3) nonprofit organization created to promote economic growth in Montgomery County, MD, and support companies in achieving business success. Our retention and recruitment professionals help find the ideal location, attract top talent, and understand current market conditions.

PARTNERS



BENJAMIN WU, PRESIDENT & CEO, MONTGOMERY COUNTY ECONOMIC DEVELOPMENT CORPORATION

Benjamin H. Wu is the President and CEO of MCEDC. Wu brings to MCEDC a dynamic portfolio of over three decades of professional experience working directly with industry around the world and leading operations at the highest levels of our nation and state. He has a distinguished career focused on technology-led economic development, as well as a proven record of driving transformative initiatives and creating collaborative alliances with industry, government, and academia throughout the country and in Maryland.



SUNTRUST BANK

SunTrust Bank is an American bank holding company. The largest subsidiary is SunTrust Bank. It had \$199 billion in assets as of March 31, 2018. SunTrust Bank's most direct corporate parent was established in 1891 in Atlanta, where its headquarters remain. As of September 2016, SunTrust Bank operates 1,400 bank branches and 2,160 ATMs across 11 southeastern states and Washington, D.C. The bank's primary businesses include deposits, lending, credit cards, and trust and investment services.



CHRISTOPHER ROSS, MANAGING DIRECTOR, SUNTRUST PRIVATE WEALTH MANAGEMENT

Chris Ross is a Client Advisor with SunTrust Private Wealth Management. Chris offers clients more than 25 years of comprehensive wealth management experience, leading a team of specialists in investments, financial planning, credit, and estate strategies. He received an MBA from the College of William & Mary. He is involved with several local and community activities, including coaching youth sports. Chris serves on the board of the Historical Society of Washington, DC, and is involved with the Maryland Historical Society.

FORMICIDAE
Empowering Business

**GROW YOUR
BUSINESS
WITH US.**

FORMICIDAE

We take a consultancy-led approach in providing businesses the tools and resources they need to adapt and thrive in this technology driven world. We help small and medium-sized enterprises increase their revenue by improving their operations and maximizing their human and financial capital, all while lowering their operational expenses—enabling them to grow. It's our vision to see business owners get their time back to focus on what really matters. Our onshore and offshore capabilities help bridge the gap between entrepreneurs' visions and real-world results!

PARTNERS



DANI CANUBAS, FOUNDER, CEO, & PRESIDENT, FORMICIDAE

Dani Canubas is an accomplished visionary and entrepreneur. Throughout his career, Dani has demonstrated an unwavering curiosity about business, learning from successful entrepreneurs, and defining successful new business ventures as a result. He enjoys building something out of nothing. He recognizes that great teams are built by leveraging talent and empowering individuals to succeed without fear of failure on the path to success. An international businessman with expertise in rain-making, leadership, marketing, and distribution. Dani built a substantial royalty when working with a \$10B global distribution company where he and his team generated over \$150M in sales.



REFRACTION

Refraction is a leading innovation hub in Northern Virginia, focused on fostering innovation and entrepreneurship by nurturing and mentoring startups and high-growth companies to help create jobs in the greater Washington region. In five years, more than 100 member companies have collectively raised over \$250 million in capital. Refraction's partners include Amazon, Cox, Cvent, Fairfax County, Arlington County, Loudoun County, CIT, Blu Ventures, Smart City Works, Virginia Tech, and George Mason University.



ESTHER LEE, PRESIDENT & CEO REFRACTION

Esther Lee is the President and CEO of Refraction, a technology innovation hub in Northern Virginia, focused on fostering innovation and entrepreneurship by nurturing and mentoring startups and high-growth companies. Prior to joining Refraction, Esther served as Secretary of Commerce and Trade for the Commonwealth of Virginia, where she oversaw 14 state agencies, responsible for economic development, job creation, innovation and entrepreneurship, small business, tourism, trade, housing, community development, and labor policies for the state. In that role, she led Virginia's successful bid for Amazon's second headquarters (HQ2).



MARYLAND TECH COUNCIL VENTURE MENTORING SERVICE (MTC VMS)

The Maryland Tech Council Venture Mentoring Services (MTC VMS) program is one of the leading team mentoring services available in the state of Maryland that is both highly sophisticated and results-driven. It exists to foster an environment that encourages innovation while expanding financial and business opportunities for tech, cyber, and life science start-ups. The MTC VMS Program provides free team-based mentoring services to qualified Maryland-based tech and life science venture CEOs who are accepted into the program. Since the MTC VMS program began, more than 75 ventures have enrolled & \$100MM has been raised in capital & grants.

PARTNERS



ROBERT H. SMITH
SCHOOL OF BUSINESS

DINGMAN CENTER
for ENTREPRENEURSHIP

DINGMAN CENTER FOR ENTREPRENEURSHIP, UNIVERSITY OF MARYLAND

The Dingman Center for Entrepreneurship is a top-tier entrepreneurial institute recognized around the world as a leader in enterprise creation. The Dingman Center is continuously pushing the boundaries of teaching and learning with its focus on practical entrepreneurship, global innovation, and international classroom experiences. The Center promotes opportunities that provide maximum resources to start-up businesses in terms of ideation, execution, and financing; and that support its mission to take entrepreneurs “from the back of a napkin to the first \$1 million in financing.”



HOLLY DEARMOND, MANAGING DIRECTOR, DINGMAN CENTER FOR ENTREPRENEURSHIP

Holly DeArmond joined the Dingman Center in September 2012 as Assistant Director, Events and Marketing and in 2018 was named Interim Director. She is currently leading the Dingman Center in support of its mission to build a community that discovers, equips, connects, and celebrates entrepreneurs.

KEIRETSU



FORUM

KEIRETSU FORUM

Keiretsu Forum is a global investment community of accredited private equity angel investors, venture capitalists, and corporate/institutional investors. Keiretsu Forum was founded in the San Francisco East Bay in California in 2000 by Randy Williams. Keiretsu Forum is a worldwide network of capital, resources, and deal flow with 53 chapters on 3 continents. Keiretsu Forum members invest in high-quality, diverse investment opportunities.



FITCI – FREDERICK INNOVATIVE TECHNOLOGY CENTER, INC

The Frederick Innovative Technology Center, Inc. (FITCI) is a business incubator and accelerator designed to cultivate entrepreneurship in Frederick, Maryland. FITCI specializes in the strategic business support of local entrepreneurs in the early stages of mostly science and technology-based businesses: Biotechnology, Information Technology, Renewable Energy, and Cyber Security. FITCI currently has two locations in Fredrick, MD, and 52 client companies.



THE BALTIMORE ANGELS

The Baltimore Angels is an angel investor group based in Baltimore, MD. Founded in 2009, its mission is to invest profitably in the regional entrepreneurial ecosystem and advance early-stage innovators to the next stage of capital formation. Its vision is to be the most trusted resource for angel capital investment and entrepreneurial mentorship in the Greater Baltimore region. A new generation of angel investing comes to Baltimore. If you are a tech entrepreneur or community-minded investor, please be in touch with Baltimore Angels. This is not your father’s (or your uncle’s) investment group.

PARTNERS

**startup
grind**

COLUMBIA MD

STARTUP GRIND-COLUMBIA, MD

Startup Grind-Columbia, mid-Maryland Chapter is part of the largest global community for innovation, entrepreneurship, and the startup community. We're actively educating, inspiring, and connecting more than 2MM+entrepreneurs, 600+ cities, and 130+ countries. We nurture startup ecosystems through mentorship, advisory services, education, inspiration, access to capital, and most importantly, connecting members with the resources we need to have the best opportunity to grow phenomenally successful ventures.

**Angels + Life.Sci
Investors**

ANGELS + LIFE.SCI INVESTORS

Formed in 1996, the Angels + Life.Sci Investors Network is organized under NJAngels.net. We are a manager-led, loosely organized network of investors and accredited Angels, Coaches, and Experts who Sponsor world-class Entrepreneurs. Our colleagues have deep experience and technical domain expertise in all of the life sciences disciplines in which we are involved, including nanobio tools, materials, and devices: tele-diagnostics, augmented healthcare & remote patient monitoring, automation and robotics, & advanced chemistry for drug discovery.

INSTITUTE FOR EXCELLENCE IN SALES @IESBD

The Institute for Excellence in Sales (IES) helps sales professionals worldwide and in the DMV crush their quotas. IES is your trusted partner for the best sales services, products, and training in the world. We have monthly programs in Tyson's Corner, VA for sales pros featuring presentations and workshops by some of the greatest sales thought leaders and authors on the planet, such as Neil Rackham, Challenger Sale author Matt Dixon, and The Referral Coach Bill Cates.

ANNUAL WHARTON DC INNOVATION SUMMIT

The Annual Wharton DC Innovation Summit brings together investors, innovators in industry and government, policymakers, entrepreneurs, academic leaders, and others. The Summit has earned a reputation as a high-value, high-impact resource for entrepreneurs, business executives, government officials, and others dedicated to improving their organizations by leveraging the power of innovation and entrepreneurship. The DC Summit offers an interactive environment to help you find public and private sector partners with the resources and interest to help you succeed.

GEORGETOWN ENTREPRENEURSHIP INITIATIVE

Entrepreneurship is one of the world's most powerful forces for positive change. Georgetown Entrepreneurship seeks to instill an entrepreneurial mindset in students, foster an entrepreneurial culture across the university, support the successful growth of alumni ventures, and leverage the power of entrepreneurship to make an impact in the world beyond Georgetown.



PARTNERS



JEFF REID, FOUNDING DIRECTOR, GEORGETOWN ENTREPRENEURSHIP INITIATIVE, GEORGETOWN UNIVERSITY'S MCDONOUGH SCHOOL OF BUSINESS

Jeff Reid is the Founding Director of the Georgetown Entrepreneurship Initiative and Professor of the Practice of Entrepreneurship at Georgetown University's McDonough School of Business. Reid is a catalyst for entrepreneurship and a well-known leader in entrepreneurship education. In 2009, Reid launched the Georgetown Entrepreneurship Initiative to catalyze entrepreneurial thinking and activities across Georgetown University and impact the growing DMV startup community. Previously, Reid founded UNC's Center for Entrepreneurship and grew it to a No. 1 national ranking by Forbes & Princeton Review, and was chosen by his peers and Entrepreneur magazine as one of the top five entrepreneurship center directors in the United States.



RYAN & WETMORE, P.C.

Ryan & Wetmore is a full-service accounting and management consulting firm, servicing the Northeast/ Mid-Atlantic region since 1988. What makes us different from other accounting firms is our proactive approach. We work hard to earn our clients' confidence by encouraging open communication year-round. This approach has enabled us to help clients become more efficient, more competitive, and more profitable. Through our numerous management engagements, we have become trusted, unbiased advisors.



PETE RYAN, CO-FOUNDER & PARTNER, RYAN & WETMORE

Pete co-founded Ryan & Wetmore in 1988, a 3 office, 35-person firm serving the Mid-Atlantic region. He currently works with clients to address tax, audit, and accounting issues. He also has significant experience in international tax matters and business consulting services. His expertise extends to Healthcare organizations, Construction and Real Estate, Government contractors, Technology, Manufacturing, and High Net Worth Individuals. Pete has served on the Board of Directors for several organizations. He is an active member of the Healthcare Advisors Association, the Real Estate and Construction Association, the CPA Manufacturing Services Association, the Virginia Transportation Construction Alliance, and the Construction Financial Management Association.



ENTERPRISE TRANSFORMATION SOLUTIONS INES LEBOW, FOUNDER AND PRINCIPAL

Ines LeBow is the Founder and Principal Startup Consultant at Enterprise Transformation Solutions (ETS), which advises entrepreneurs on how to position themselves for funding. Over the course of her 30+ years in the industry, Ines has helped companies secure more than \$800M in funding, led start-ups and turnarounds for companies with up to \$500M in revenue, managed 11 M&A transactions, and guided 9 companies to a successful exit. With expertise spanning Operations, Executive Leadership, and Mentoring, Turnarounds, Revenue implementation, Engineering, as well as Communications, Ines has helped many companies prepare for VC and angel investment.

Attendees As of 03 31 22

SPEAKERS

First Name	Last Name	Title	Company
Tien	Wong	CEO	Opus8, Inc.
Patrick	Sheridan	Co-Founder and Managing Partner	Modus Create

PRESENTERS

First Name	Last Name	Title	Company
Milton	Cohen	CEO	Caring Closures International
Henrik	Nagel	CEO	EYE-GO A/S
Charles	Mobbs	Founder	Gilga-Med, Inc.
Mike	Moore	CEO	MedWatch Technologies, Inc.
Vlad	Bogin	CEO	Nobilis Therapeutics
Shaun	Kulesza	Founder and CEO	ShopRaise
Christopher	Chong	CEO	SST Wireless
Joshua	Bylsma	Founder and CEO	TRADION
Dr. Elan	Schneider DPT	CEO and Co-Founder	TrainPain
John	Maguire	CEO	TripAdmit
Vikram	Kansra	Founder and CEO	Vicero, Inc.
Charlie	Nahabedian	CEO	VK Digital Health
Greg	Buckman	President	WorldCell Solutions

ATTENDEES

First Name	Last Name	Title	Company
Jeremy	Aasen	Founder	Cannabit
Akintonde	Abbas	Co-Founder	Proaktif
Mohamed	Abbas		Skoltech
Cedric	Abou	Electrical Engineer	Anemoharsh
Danica	Aboujaoude	Co-Owner	Manta Gallery
Tarek	Abousalem	Managing Partner	ElementOne Digital
Michael	Adams	Director of Members and Space	Silicon Couloir
Folarin	Adeboye	Co-founder & Chief Executive Officer	Verico Technologies
Adeoluwa	Ademola	CEO	F&K Savings
Ekaterina	Agafonova		Skoltech
Manish	Agarwal	Managing Partner	Attain Nextgen
Michael	Agustin	CEO	Curie Vision, Inc.
Jamie	Albaum	Managing Director	LaCire
Bryan	Alintoff	CEO	Hayden Endeavors LLC
WD	Allen	Adjunct Professor	University of Missouri
Matthew	Allison	Corporate Associate	Nemphos Braue
Moataz	Alobaid	Founder	Bankey LLC
Dionysios	Anastasopoulos	Manager	Marcillac
Jolene	Anderson	Managing Director	Vectorpoint Ventures, LLC
William	Anderson	President	Generations Advisors
LaKisha	Anderson	Founder	Life is your Dream
Dream	Anderson	Strategy Assistant	Life is your Dream
Dr. Chris	Apfel	Chairman & CEO	SageMedic Corp.
Agustin	Argelich	Consultant	ARGELICH NETWORKS MS S.L.
Solomon	Asad	Venture Fellow	TEDCO
Syed	Askari	CEO	Maculus Therapeutix inc
Richard	Askins	Associate	Hunniwell Lake Ventures
Darrin	Auito	Partner	HEA Law PLLC
Opeyemi	Awotunde	COO	F&K Savings
Amit	Ayare		
Kyle	Badgley	Investor	Perfect Balance Investment
Rick	Bain	Principal	ReCreation

Alex	Baker	Founder	Wolfe Property
Bert	Baker		
Rebekah	Bakker	Business Development Partner	DISHER
Daniel	Ballin	Chief Executive	Ideas Crucible
Riko	Banardi	Investor	Robinhood Ventures
Afua	Banful	CEO	Anetaed.com, Inc.
Nikita	Baramiia		Skoltech
Josh	Barnes	Owner	Harbor Designs & Manufacturing
Dignita	Baruah	Community Builder	Eprez
Giacomo	Bastianelli	CEO	LOUNJEE
Fernando	Batista	COO	InvestUSC
Archit	Batlaw	Founder & CEO	Autoconvert
Sameera	Bazaz	President	HBS Alumni Angels DC
Jay	Beam	Managing Director	Adasel Global Partners LLC
Chrisiah Mayce	Becina	Business Executive Assistant	Renaissance Power & Gas
Frank	Beckmann	CEO	GVI Germany GmbH
Jelena	Beideman	Founder	Her Tech Collaborative
Dave	Belford	Senior Leasing Director	WeWork
Michael	Bellody	Wealth Manager	Securian Advisors of New England
Samantha	Bendt	CEO	Ageovisa
Tash	Benjamin	VP, Business Development	TKing Enterprises
Parke	Benjamin	COO	International Accelerator
Chris	Bennett	Founder/Attorney	T-I-L(R) Technology-Innovation-Law
David	Benson	President	Architessa
Bruce	Berkoff	Chairman	BA LLC and L T A
Beth	Berman	CEO, Peer Group Leader	Compellications
Gustavo	Bessalel	President	Spectrum Partners
Michael	Bettua	CEO & Co-founder	Volan Technology Inc
Lindsay	Beyak	Graduate Student - Data Science	American University
Swapnil	Bhangle	Founder	Mobanic
Lauren	Bigelow	CEO	GCN
Maureen	Bird	Director	Renaissance Power & Gas
Jon	Blackie	Owner	Montrose Point
Marie	Blackstone	Entrepreneur	
Randy	Blake	Principal	Duncaster Investments
Paolo	Boccafresca	CFO	Pitch Investor private limited
Richard	Bodson	President & CEO	SysNet Technologies, Inc.
Hepsie	Bohman	Agent	New York Life
Jose	Bolanos	Founder	Nimbus-T Global inc
Jill	Bondurant	Director of Marketing & Communications	Nemphos Braue
Larry	Boodin	Agent	New York Life
John	Bracken	COO	Localvest
Cathy	Bradley	CEO	Subspace
Marissa	Bradshaw	Chief Of Staff	Malloy Industries
Scott	Brewer	Web Developer	Shopraise
Vera	Brezgina		Skoltech
Richard	Bristol	President	Bristol Advisory LLC
Kirkland	Brooks	CEO	Febris Inc.
Lora	Brown	Owner	ODAA Virtual Assistant
Douglas	Brown	Principal	DAB Holdings LLC
Colleen	Brown	Medical Writer	Vicero, Inc.
Ed	Büchner	CEO	Texas-Carolina, Inc
Clayton	Buckman		University of Maryland
Dwika	Budhyantara	Investment Division	Indonesia Carbon Trade Association
Marc	Burchman	Partner	GreenComm Technologies LLC
Greg	Burton	CEO	UBsports Inc.
Emilio	Caamano	CTO	Multiple
Thomas	Callahan	Owner	TFCallahan Holdings LLC
Christian	Camarce	Partner (Intellectual Property)	Sterne, Kessler, Goldstein & Fox PLLC
Rodolpho	Camargo	Chief Learning Design Specialist	FutureFounder
Anthony	Cammarata	CEO	Startupcannon
Chris	Cantarella	Global Software Practice Leader	Korn Ferry
Kaitlin	Capobianco	Senior Manager / Investor	Halcyon
David	Carey	DevOps Engineer	IBM
Joe	Carlin	Principal	JonXeone
Eric	Carlson	President/CEO	Blue Sky Cyber Inc
Doug	Carney	Business Development Manager	Northrop Grumman
Sue	Carr	President	CarrTech Corp
Lance	Carriere	CTO	ShopRaise.com
Chuck	Carter	President, Philadelphia & Pittsburgh Chapters	Keiretsu Forum
Nate	Carter	Founder	A Carter Company
John	Casey	Managing Director	Venture Mentors
Kevin	Castillo	Director, Research operations	Biopact
Nick	Castrioty	CEO	AmigoGo

Julia	Catuara	CFP	Catuara and Bell, Inc.
Steve	Chadima	Chief Marketing Officer	Wildfire Alliance
Adris	Chakraborty	Founder	LYK Inc
Tonnie	Chamblee	CoFounder, Brand Strategist	DesignAlliance.com
Saurabh	Channan	CEO	TerraPulse Inc.
Will	Chase	CEO	Chartered Enterprises inc
Michael	Chea	Founder	SASSYWOOD
George	Chen	Principal	Nautilus Venture Partners
Sebright	Chen	Chairman and CEO	Summer Atlantic Capital
Charles	Chen	CEO	ITAT Corporation
Josh	Chernikoff	CEO	Cascade Communications
Anthony	Chernykh	Investor Relations Manager	Black Lions Capital
Pierre-Jean	Cherret	VP	Items International
Denis	Chetverikov	Adviser to CEO	Gemba Neobanking
Govind	Chhawchharia	Management Analyst	Hidden Brains
Nelson	Chick	CAO, Chief Adrenaline Officer	Foil Flyer
Neeraj	Chitra	Founder/CEO	OnCare360 Inc.
Moon	Cho	Cofounder	Om Heals
Tim	Chrisman	Founder	Foundation for the Future
Melinda	Chu	CEO	Venja Health
Will	Classen	AVP	Colliers
Joseph	Clayborne II	Entrepreneur	
Katie	Cleasby	CEO	Recspert
Brian	Coblitz	Executive Director	George Washington University, TCO
Marcus	Cohn	CEO	Spectalix
Ardita	Cokaj		Deita
Robert	Colangelo	Founder	CEA Technology, Inc.
Christopher	College	Managing Partner	TCP Venture Capital
Colleen	Collins	Venue Coordinator	Twin Oaks Guest Ranch
Bill	Collins	Chairman & CEO	The Collins Companies
Robert	Colorina	Director	AIAC Group
Graham	Combe	Business Development Director	CarocellBIO
Dan	Conley	Active Angel	Angels + Life.Sci Investors by NJAngels.net
Christopher	Conner	Owner	US Payments
Jim	Cook	GM	Cook's Outsourcing Network LLC
Scott	Corlett	CEO	MEDA
Christine Dos	Costa	Head of Mechanical Engineering Center	Universität Stuttgart
Pamela	Coulton	CEO	Ox-Pam Inc
Mark	Cullivan	CFO	MedWatch Technologies Inc.
David	Cunic	CEO	UCS Advisors and Investor Relations
Géraldine	Cunniffe-Conlon	Board Advisor, CMO	MedWatch Technologies
Jim	Cunningham	Product Manager	Medwatch Technologies, Inc.
Troy	D	Strategy	Wells Fargo
Lubna	Dajani	MD	Allternet
Jennifer	Dale	CEO	Plover Animation
Reberca	David	CPA	R. David & Associates LLC
Gordon	Davidsson	Investor	Lightsense Technology, Inc.
Mike	Davies	CEO	Carocell Bio
Christine	Davies	Founder and CEO	Poligage
Kenneth	Dawson	CEO	Mindrover Technology LLC
Lonnie	Dawson	Executive Vice President	Mindrover Technology LLC
Blanca	De La Rosa	Operations Advisor	All Sober PBC
Taylor	Deasy		Georgetown
Dennis	Defensor	Vice President	PESA
Margot	DeFrance	Managing Director	Entoro Capital
Tom	Denison	CEO	SmartHealth Catalyzer
Brian	Derickson	Investment Analyst	LDV Capital
Abhisheik	Dhawan	Co-Founder	Thrifti
Prashant	Dhumal	Founder & CEO	Naishtika AVs LLP
Cosmo	Di Tucci	Founder & CEO	AbleOne Systems
Talabiou	Diallo		GWU
Lorena	Diaz	Product Marketing Consultant	Lorena Diaz Marketing
Gian	Dilawari	MD	Tyson's Angels
Sam	Dillener	COO	Qubi Inc
Bob	Dinkel	Director	Pierce Capital Partners
Joe	DiRosa	Founder	Seedlings
Jacob	Dockser	VP, Technologies (Ventures)	GreenGen
Max	Donsky	Analust	Impression Ventures
Michael	Doyle	Managing Director	Goldin Ventures
Wojciech	Drewczynski	Head of Acceleration	Black Pearls VC
Nicholas	Dutchek	Entrepreneur	
Michael	Dworkis	Partner	Sunrise Digital Assets
Carlos	Echevarria	Business Development	Brickell Capital Finance
LaTanya	Eggleston	Mentor Coach Professor	AACC

Chika	Egonu	CTO	F&K Savings
Ariana	Eichler	Co-Founder Chipper Inc.	Ariana Eichler
Yakov	Elizarov	CEO	Elizarov Consulting Group
Gideon	Els	Director Business Development	Cloudester
Ryan	Else	Managing Partner	Roadster Capital
Joshua	Emison	CEO	Sansbank
Altan	Erginkoc	PM	MOSAIC DC
Martin	Erim	CEO	CrownStar Bio Corp
Andres	Escobar	Co-Founder - Stealth Startup	OndersMark
Chris	Esposito	Vice President Sales & Marketing	StuDiOLabs
Alex	Euler	Senior Investment Director	Virginia Venture Partners
Mark	Evans	Consultant	MPE International
Matt	Evans	Mentor	SCORE
Herb	Ezrin	CEO & President	Potomac Business Group
Carsten	Faerge	CEO	CompanyCapital
Dan	Farrell	Chairman & CEO	Privos Capital
Richard	Faulkner	CEO	IQ Exchange LLC
Deborah	Fell	Area Managine Partner	Chief Outsiders
Emily	Fenush	Social Media Intern	CONNECTpreneur
Andrew	Fernebok	Owner	Senior Entertainment, LLC
Sitsofe	Feyi	Co-founder & Chief Product Officer	Verico Technologies
Halsey	Filbin	COO	USEFUZE
Dwight	Fischer	Founder	Covenant
Daniel	Fishman	CEO	Net Effect Technologies
Jameson	Fitzgerald	Investment Analyst	AACE Venture Fund
Geary	Fitzpatrick	President	Target Consulting
Gary	Fleishman	President	Shark Wheel
James	Foley	HR and Benefits Advisor	FosterThomas
Anna	Fominykh	Research scientist	Skoltech
Aaron	Foote	Director of Technology Development	Biopact
Billie	Forbes	Life Coach	Bound By Bliss
Grace	Foster	Co-Founder	Bold Type LLC
Curtis	Foster	CEO	Sonin Hybrid, LLC
Grant	Foudree	Performance Engineer	Vmware
Rebecca	Fowler	SVP Business Development	ShopRaise
Scott	Fox	CEO	OCSC
Ray	Freiwirth	CEO	The Commons XR
Yanky	Frenkel	Founder	Marcillac
Erik	Fromm	Financial Advisor	Janney
Nathan	Fu	Engineer	The Human Diagnosis Project
Josh	Futterman	Managing GP	Papa Bear Ventures
Fredrik	Gabriel	Founder	Hereafter Legacy, inc.
Robert	Gahagan	Chief Success Officer & Founder	CCSI - Corporate Consulting Service, Inc.
William	Galle	Principal	DPS
Gabriel	Galvan	CEO	RevTek Solutions
Alex	Garcia	Business Analyst	Gus Careers Inc
Jeff	Garibaldi	CPO / Advisory	Navvis Healthcare
Daniel	Geselowitz	Patent Agent	Kratz, Quintos & Hanson, LLP
Daniel	Getman	Analyst	ClearList
Gregory	Giammittorio	Partner/Angel Investor	Potomac Law Group
Brian	Giese	Founder	BWG Holdings
Jon	Gifford	President	InLine
Candace	Gill	Director of Business Development	Nemphos Braue
Lee	Gimpel	President	Better Meetings
Peter	Gladis	Director - Marketing Strategies	STAR Associates, Inc.
Frank	Glover	GP	Interrobang
Simon	Godwin	Partner	Transfirm, LLC
Vishalkumar	Gohel		Skolkovo institute of science and technology
Kenneth	Golden	Owner	Golden Enterprize
Douglas	Goldstein	Managing Director	Salt Flats Capital
Laura	Gomez Cadena	MBA & MSIS	UMD
Jalen	Gonel		Northeastern University
Claudia	Gonzalez	BD Mgr	Renaissance Power and Gas
Melanie	Gooder	Partner Analyst	FarShore
James	Gordon	CEO	Global CULTIVA
Ana	Gouveia	Virtual Assistant	Women's Virtual Assistant Squad
Jeff	Graber	Research	Mitre
Mike	Grachev	Head of Capital Markets	Private Equity Bank
Jasmine	Green	CEO	Empire Retreats
Steve	Greenberg	CEO	Resilient Scale Inc
Richard	Greene	CEO. Israel /US Tech Venture Funding	RGA Israel/U.S.
Daniela	Gregoire	VP, Relationship Manager	M&T Bank
Stephen	Grein	Founder	Grein.net
Teddy	Gresser	Venture Fellow	TEDCO

Lisa	Griffin	President	Griffin Media Management
Paul	Griffiths	CEO	
Adam	Grill	CEO and Group President	Odyssey Group
Will	Groah	CEO	Cloudocracy
Frank	Gruber	Co-CEO	Established & Established Ventures
Fredric	Gumbinner	Managing Partner	G2 GEM Finance
Dahai	Guo	Chairman & CEO	Zennova Pharmaceutical Group
Tavishi	Gupta	Founder	Tern
Rob	Guzman		
Jeffrey	Guzy	CEO	CoJax Oil and Gas Corp
Evan	Haas	Researcher	Johns Hopkins
Atikem	Hailemariam	VP	Syght
Kurt	Hailstock	CEO	BDP Holdings
Fizie	Haleem	Business Solutions Manager	Montgomery College
Bee	Hall	President	City University Los Angeles, Inc.
Ahmad	Hamwi	CEO	IGNITOS
Malcolm	Handelsman	ed	Do It Right
Craig	Handley	CEO	Social Close
Amber	Handy	Founder	The Artistic Canvas LLC
Brian	Hanlon	CSO	Luceque Global
Brian	Hanlon	CSO	Luceque
Michael	Hanson	Consultant	Optimum Dynamics LLC
Eric	Hanson	Recruiting	Pax Momentum
George	Harrington	Managing Partner	Creed Venture Partners
Jason	Harris		Purdue University, Krannert School of Management
Mark	Harrison	Vice President	Meridian Management Group, Inc.
Adeel	Hasan	CEO	Fowrry Technologies Private Limited
Qaizar	Hassonjee	President	Hass Tech Associates
John	Hauck	President	Scarecrow Technologies, Inc.
Claude	Hayn	CEO	AdJumps
Ralph	Heacock	CEO	DeepTerrain, Inc.
Jen	Hecht	CEO	The Dating Advisory Board
William	Heflin	MD	KV
Daniel	Heimlich	Investor	Heimlich Group
Michael	Helmicki	Director	DLA Piper
Anthony	Hendrix	Founder & CEO at Remoteshare, Inc.	Remoteshare, Inc.
Browning	Herbert	Managing Director	Ringbolt Capital
Daniel	Herrera	CEO	Flit
Geelyn	Herrero	Investor	Angel to Exit
Stephanie	Hessler	Coach	Stephanie Hessler Coaching
Mi Jeong	Hibbitts	President	Robert & William, LLC
Steve	Hiegel	President	JustCollegeFootball
David	Higdon	Managing Director	Kern Venture Group
Tim	Hijazi	Principal Consultant and Founder	Ahead Consulting Services
Robert	Hinaman	Managing Principal	PepperRun Capital
Joy	Hoffman	Project Manager	Maryland Tech Council
Reggie	Holmes	Creative Director	Enthuse Creative, LLC
Alyse	Holstein	CEO	HPG Partners, LLC
Klaas	Homan	Director	RVUK
Roslyn	Houston	Co-Founder	ULO ENTERPRISES LLC
Mary	Howard	Principal	Design Technologies
Trevor	Hughes	Business Development Manager	PS Solutions
Ben	Hyink	Sr Project Manager	Navitaire an Amadeus Company
Paul	Iacovacci	CEO	Enascor Capital
Tabassum	Ibrahim	Associate Dir - Strategic Partnership	KiwiTech
Zeeshan	Idrees	CEO	IndustryGeniuses
Ross	Ingram	CEO	Maslo
Chibueze	Izugbo	Founder & CEO	Ebeosi
Dave	Izuka	Consultant	Venture Accelerator Services
Elle	J	Owner	Elle Marie Coaching
Donna	Jackson	Business Development Manager	SolomonSays Production
Phil	Jaeger	partner	BK&K
Alex	Jafry	CEO	Nobee
Shantanu	Jain		Skoltech
Tulika	Jain	Angel Investor	Network 888
Mohamed	Jalloh	Owner/ creative director	Jaliyaa Coffee
Kenneth	Jayne	CEO	United Heart Monitoring Inc
Jim	Jeffery	Director - Business Operations and Analysis	Worldcell Solutions
Lewis	Jenkins	CEO	ESD
Won	Jeong	CEO, Founder	Smart Trainer, LLC
Changrong	Ji		A3.AI Inc
April	Johnson	CEO	Happied
Jared	Jones	Director of Research	MedWatch Technologies
Thomas	Jones	Venture Partner	Motley Fool Ventures

Brian	Jones	Business Analyst	Wave Welcome
Alfred	Jordan	CEO	Akaciadigital
James	Joseph	CEO	ELATED, INC.
Michele	Joseph	Executive Director	SGAP LEADERS
Darrell	Jung	Marketing VP	Immersivecast
John	Kaiser	CEO	Evecxia Therapeutics, Inc.
Greg	Kaiser	Lead Engineer	Tradion
Marcel	Kaminstein	Director / Angel Investor	MediaLab Group
Albert	Kangas	COO	Worldcell Solutions
Avinash	Kant	Partner	Phoenix Venture Partners
Alexandra	Kapelos-Peters	Founder	Cansulta
Jon	Kaplan	Founder / CEO	TDS Global Solutions
Suman	Kapur	CEO	Well Balanced Solutions
Ashok	Kapur	CEO	Hawkeye MedTech, Inc
Arshdeep	Kaur		
Ron	Kazel	Managing Member	Kalliam Capital LLC
Mokhtar	Kazzalbach	CEO	Mk Enterprise Technologies
John	Kealey	Investor	
Michael	Kelley	Founder	ARC Fund III
Andrew	Kelly	CTO	Lacuna Consulting Ltd
Alvin	Kersting	Partner	Listing Partners
Joe	Kessler	Managing Partner / Investor	Next-Stage Development Group
Joseph	Khoury	CEO	KBIntel
Chad	Kiernan		
Shane	Kim	Managing Partner	Baleon Capital
Daniel	Kimani	CEO	Ohospital
Darren	King	Managing Director	Unbridled Ventures
Charles	Kirby	Founder	SindyXR
Bernard	Klocman	CEO	Emergent Healthcare
Ted	Koblick	Director	AGL Media Group
Martin	Koeb	Manager / Investor	Koeb Brothers
Nelly	Kolodny	Founder/CEO	Mozzie Armor LLC
Tom	Komuro	Industry Analyst	SVInnovations, inc.
Anna	Kondrashina		Skoltech
Frank	Konieczny	CEO	FK Innovation Consulting LLC
Soohyun Julie	Koo	CEO	Luceque Global
Paul	Korkemaz	Principal	XPRT LLC
Mariia	Korneva	PhD student, researcher	Skolkovo Institute of Science and Technology
Anne	Kottmeier	IT Consultant	Kottmeier Associates
Nick	Kovacic	Partner	Nicholas Companies LLC
David	Kratochvil	Managing Partner	Vista Capital Advisors, LLC
Richard	Kris	Investor	Desert Angels
Kris	Krishnan	Investor	
Max	Kryzhanovskiy	President	MOS Creative
Eduard	Ksenofontov	Director	Steam-e
Katharine	Ku	Chief licensing advisor	Wilson Sonsini
Justin	Kulesza	Co-Founder / CFO	ShopRaise
Gary	Kulesza	Chairman	ShopRaise
Sathish	Kumar	Partner	S B S S & Associates, Chartered Accountants
Pramod	Kumar	Project Manager	TCS
Sudheendra	Kumar	Sales Manager	Hidden Brains Infotech
Bongani	Kupe	Director	Axios
Feyi	Kwami	CIO	F&K Savings
Ernest	Landrum	Founder/President & CEO	ALLUVO, LLC
Edward	Lanier	Founder & Executive Director	Resolve Solutions Incorporated
Tony	Lau	Managing Director	Detente Group
Shana	Lawlor	Managing Partner & Angel Investor	2Raze
Ben	Laya	Founder	Fractal Think
Bob	Leach	Business Advisor	Braintree Business Development Center
Terry	Leach	Founder & CEO	Astrolytes
Ines	LeBow	CEO/Founder	Enterprise Transformation Solutions
Bongmin	Lee	Technical Manager	Kyocera
Sung	Lee	President	Strategic Operational Solutions, Inc. (STOPSO)
Jack	Lee	Managing Director	Marketing Integration
Iris	Lee	COO	Luceque Global
Aquila	Lee	Senior Associate	Chenel Capital
Conrad	Lee	Director	Radcon Consulting
Alexander	Legoshin	CEO	Gemba Neobanking
Steven	Lehat	Principal	Regulatory World
Kristie	Lemauga	CEO	Elite Momentum Technology
Damon	Lenahan	President	Lenahan Inc.
Sigalit	Levi Lev Ary	Business Owner	Affluence Bookkeeping Firm
Jeremiah	Lewis	Director	RSM US
Catherine	Li	Manager	Great Texas Fund

Eric	Li	VC Scout	Iterative Ventures
Lechen	Li		Johns Hopkins University
Antonino	Li Brizzi	Managing Director	AdPersonam
Dan	Light	Semi Retired	Dan Light Consulting
Chris	Light	CEO and Founder	E-Livestock Global
Reneika	Lightbourne	Business Development	Advanta IRA
David	Lim Tien	Director	Beaufort Corporate Services Pte. Ltd.
Jeannie	Lin	Founder	Impower Platform
Tao	Lin	CTO	Telopea Inc
Don	Lin	Managing Director	Guoqian VC
Stephan	Little	CEO	Zero Limits Ventures LLC
Andrea	Liu	IO	TLFO
Dawei	Liu	Senior Legal Counsel	Humane, Inc.
Lulu	Liu	Director	LULU LiU london
Xinyu	Liu	Biostatistician	Boehringer-Ingelheim
Loon-Tzian	Lo	Partner	WellHealth Clinic
Cody	Locke	Chief Innovation Officer / Investor	Center for Advancing Innovation
Micah	Logan	Founder/CEO	MELD Fitness + Wellness Franchise
Connie	Loh	Program Director	Newlab
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Gang	Ma	Principal	ML Systems LLC
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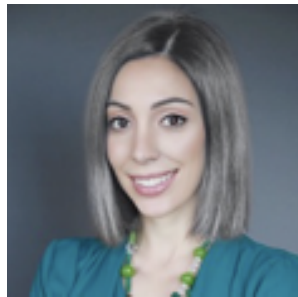
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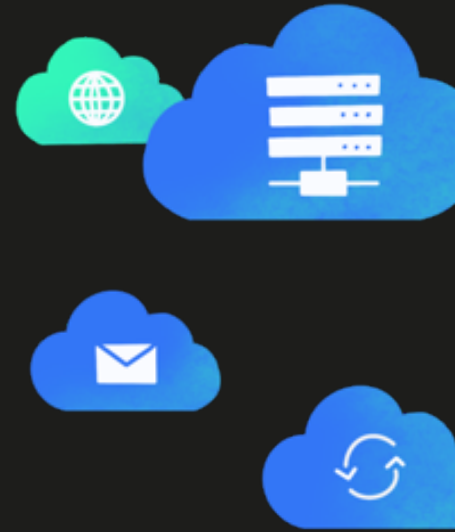
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