

Big Idea
CONNECTpreneur
Investor Network

VIRTUAL ROCKET PITCH
+ POWER NETWORKING

July 27, 2023
CONNECTpreneur.org



AGENDA

11:00-11:05am | VIRTUAL NETWORKING (via Private Message)

11:05-11:15am | WELCOME and INTRODUCTIONS

**- TIEN WONG, Founder and Host, CONNECTpreneur
Community**

**11:15-12:00pm | ROCKET PITCH SESSION Companies will be
introduced by:**

- MARK HAAS, CEO, AEG

**- SARA CLASPER, Associate Attorney, NEXT powered by
Shulman Rogers**

**12:00-12:30pm | BREAKOUT ROOMS & NETWORKING
(Breakout rooms hosted by presenting companies)**

July 27, 2023

CONNECTpreneur.org

SPEAKERS



TIEN WONG, CEO, OPUS8, INC. [etienwong](#)

Tien is CEO of Opus8, an investment and advisory firm which helps technology companies and alternative investment fund managers raise capital. He is also Chairman of Lumious, a leader in corporate tech training and learning analytics, as well as Chairman of Lore Systems, a provider of network engineering, cloud computing, and strategic IT consulting. In 1991, Tien co-founded and served as CEO of CyberRep, Inc. until its acquisition in 2003 by Affiliated Computer Services. CyberRep was one of the largest CRM outsourcing companies in the world with over 2,300 employees and \$80 million in revenue. Today, the CyberRep/ACS business unit is one of the world's largest call center operations, with nearly \$3 billion in revenue as divisions of Xerox, Conduent, and Continuum. CyberRep was ranked for 4 consecutive years in INC. Magazine's "Inc. 500" as one of the fastest-growing companies in the USA. CyberRep was profitable for 11 straight years and was backed by Allied Capital Corporation.

Tien is a recognized international expert in CRM, direct marketing, and BPO, having presented at dozens of industry events around the world on CRM and BPO topics. He has provided industry commentary on the ABC, Fox, NBC, CNBC, Maryland Public Television, and China's CCTV networks, as well as Time Magazine, The Washington Post, Inc. Magazine, and Success Magazine. He serves on several boards including the Montgomery County (MD) Economic Development Corp., Center for Innovation Technology GAP Fund's Investment Advisory Board, Junior Achievement, and Refraction. He was appointed by Governor Martin O'Malley to the 9-member Maryland Venture Fund Authority which allocates and manages over \$130 million of capital which is invested into top-tier venture funds and startups. He is an Entrepreneur in Residence at Georgetown University's McDonough School of Business, and a graduate of Dartmouth College.

PRESENTING COMPANIES

Creative BioTherapeutics LLC - Anita Davidson DPT

DeepTerrain - Ralph Heacock

Hue.Ai - Justin Fong

Matterroom - Steven Wang

Nano-C, Inc. - Viktor Vejins

OspreyBio - Sam Glickstein

Shouldrs, Inc. - Chris Simkins

TRAVELADVANCES.COM LLC - Derek Cafferata



Value Proposition: Creative BioTherapeutics LLC (CBT) has designed and developed a market disruptive, First-in-Class platform biologic for drug resistant cancers where currently there are no effective treatments. In preclinical studies, CBT300 has shown increased survival, significant decrease in tumor size, no toxicity, and no off-target effects for several drug resistant cancers, alone or with low doses of other therapies including chemotherapy. Used as a single monthly dose, CBT300 will be used with and without immune system support (cold/hot tumors).

Company Background: Co-founded by Drs. Donald and Anita Davidson in 2016, CBT starts research where other therapies fail. CBT is dedicated to the discovery, development and delivery of novel therapies that are disruptive to the current standard of care in late-stage drug resistant cancers where treatment options have been exhausted. CBT300 market entry is planned for Q2 2026.

Leadership Team: CEO Donald Davidson PhD: has 33 years' experience in drug discovery and development including 25 years at Abbott/AbbVie, working to move four new therapies from the bench toward the market through all steps from discovery through FDA approvals. He is a proven leader in multiple scientific fields with several patents, publications and awards. President/COO Anita Davidson DPT: has been a CEO for 25 years and a serial entrepreneur for over 37 years in healthcare business development, financial management and administration, founding four (4) successful companies in addition to several large scale, system-wide medical centers service expansion, corporate reorganization, budget reallocation and process improvement.

Products/Services: CBT's lead therapy CBT300 is a platform therapy that has shown excellent preclinical results in several drug resistant cancers, including drug resistant Metastatic Breast, Brain, Ovarian, Renal, Melanoma, and lung with increased survival and significant tumor size reduction or elimination.

Technologies/Special Know-How: Drug designer, Dr. Don Davidson has spent over 30 years studying the underlying causes of drug resistant cancer and reverse engineered CBT300 to address these issues. CBT300 can not only regress tumors, CBT300 can eliminate the cascade of protections that tumors use to hide from the immune system. CBT has a broad composition of matter patent for 5 compounds with protection until 2041.

Market: Beachhead market entry for 2026 for Metastatic Breast Cancer has a TAM of \$17B, SAM of \$2.6B and a first full year market potential of \$324M at 25% of the ongoing MBC mortality rate of over 43,000 women. 5-year MBC projections of 75% market share is paired with the ability to use CBT300 as an enhancer with the standard of care reducing competitive risk. Market expansion to Ovarian, Brain, Renal, Lung and Melanoma markets will continue year over year with additional clinical trials and a SAM potential of over \$7B. As a B2B, CBT300 distribution to pharmacies, health systems and physicians for patient treatment will generate revenue from provider and payor compensation.

Distribution Channels: CBT300 will employ a multifaceted market approach beginning with clinical trial sites, and expanding nationally through direct sales, multi-media, publications, professional conferences, advocacy and social media. CBT internal staffing will expand pre-market and efforts will be supported with sales channels and staff with partner Syneos Health.

Competition: Currently there are limited options for the target market of drug resistant MBC and as such repeated use of chemotherapy with other toxic therapy options remains the Standard of Care. CBT300 has shown preclinical superiority than the \$22B Keytruda which targets only 20% of tumors while CBT300 targets >95% of tumors. Since CBT300 can enhance current therapies at a lower dose, it will be marketed as a benefit to current therapies reducing the potential for corporate competitor suppression in the market.

Financial Projections (Unaudited):

	2026 (5%)	2027 (25%)	2028 (35%)	2029 (50%)	2030 (75%)
Gross Revenue	\$32,440,000	\$324,375,000	\$454,375,000	\$648,750,000	\$973,125,000
EBIT (dollars in thousands)	\$15,597,800 (est)	\$232,981,250 (est)	\$316,806,250 (est)	\$494,862,500 (est)	\$754,043,750 (est)

Quick Facts

Creative BioTherapeutics
www.creativebio.tech

Headquarters:

**200 South Greenleaf, Ste J,
Gurnee, Illinois, 60031**

Contact: **Anita Davidson DPT**

Email:

adavidson@creativebio.tech

Phone: **224-627-6403**

Fax: **847-599-9171**

Industry: **Biotech/Pharma**

Domain: **Drug development**

Patent Estate:

- **US Patent #10905750**
Composition of Matter 2/21
- **Use Patent Application for**
Anti-Viral for US and WW

Leadership Team:

CEO, Co-founder:
Donald Davidson PhD
President/COO:
Anita Davidson DPT

Advisors:

Finance- **Chris Piazzis**

Business- **Tim Schwuchow**

Medical- **Rick Borman MD**

Legal- **Ladas-Parry, CorpLaw**

Regulatory- **Zahra Lomri**

Payor: **Albert Thigpen**

Seeking Funding: \$3M

Previous Funding: \$2.1M

**Use of Funds: Drug Scale-Up,
Toxicity Studies, FDA
Application**

COMPANY DESCRIPTION:

DeepTerrain is an AI-driven Proactive Cyber Resilience company whose mission is guided by asking: what matters most to the successful accomplishment of a company’s business goals and objectives? Our AI-based platform answers that question by bringing clarity to the complex connections between key business functions and the IT/OT assets they rely on, enabling tailored resilience measures to critical functions at greatest risk. We are the world’s first true Cyber ERM company focused on the bottom line.

THE PROBLEM:

Many companies treat cyberattacks as IT problems requiring IT solutions. They fail to factor the business impact of attacks into their cyber risk management strategies. Core cybersecurity priorities accordingly are often directed away from their primary function: protecting and ensuring the resilience of day-to-day business operations. Compounding the problem: the cultural disconnect in most companies between non-technical business leaders and their cybersecurity teams. Today, both camps talk past each other, leaving them struggling to decide where to direct cybersecurity investment to best protect their balance sheets.

THE SOLUTION:

Our platform illuminates the relationships between IT assets and the business processes they support, enabling tailored, proactive resilience measures. Using a proprietary, AI-based analytical methodology, we provide clarity to both camps into (1) how a cyberattack would cause business disruption; and (2) its resulting operational and financial impact. We scan, map, and capture all relevant security attributes of an organization’s entire cyber terrain, calculate the financial value at risk, and determine which assets should be prioritized for protection to minimize loss.

THE MARKET:

The global Enterprise Governance, Risk Management and Compliance (eGRC) market is expected to grow from \$14.9B in 2022, to \$27.1B in 2027, as regulations mandating a better understanding of cyber risk become more prevalent. DeepTerrain will be a top competitor in this growing market by providing increased value and deeper insight than existing tools currently in use.

CURRENT VALIDATION:

- Deployed at Virginia Tech National Security Institute’s Cyber Range for testing
- In conversation with multiple potential channel partners that would provide an opportunity for rapid growth, including a boutique consulting firm looking to enhance, automate, and scale their manual cyber risk assessment process, as well as a government contracting organization with multiple opportunities to deploy DeepTerrain’s Cyber ERM software across the Federal interagency.

THE LEADERSHIP TEAM:

- Ralph Heacock, CEO – Senior Cyber Risk and Resilience Advisor to DHS CISA’s JCDC initiative. Spearheaded the creation of the first Systemic Cyber Risk Analysis and Management Organization for the US Financial Services Sector.
- Jake Marsh, CTO – Lead AI developer within the USIC. Pioneered AI and ML in the USIC for Counter Terrorism.
- Elliot Patton, COO – IT and Cybersecurity Program Manager. Leads a team that partners with DC area organizations to face cyber and IT challenges.

FUNDRAISING:

DeepTerrain recently opened a Friends and Family investment round with the goal of securing \$400K to fund product development. That will be followed by a seed round targeting ~\$3M to scale our team and continue pushing the product forward.

Financial Projections	Phase 1 (Months 1-6)	Phase 2 (Months 7-12)	Phase 3 (Months 13-18)	Phase 4 (Months 19-24)
# of new Clients	13	60	120	240
Revenue	\$180k	\$720k	\$2.7m	\$7.56m
Costs	\$360k	\$1.4m	\$1.9m	\$2.7m



HUE LENS

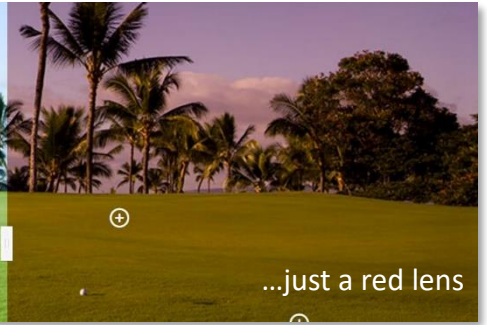
Color, Light and Vision



Hue Lens | Hue.AI

2300 Wilson Boulevard, Ste. 700
Arlington, VA 22201
571-766-6943
www.huelens.com
contact@huelens.com

EYEWEAR COMPANIES SELL THE SAME LAME LENS TINTS BECAUSE NEW INVENTIONS ARE EXPENSIVE AND TIME CONSUMING TO MAKE



...just a red lens

HUE LENS USES AI TO CREATE NEW LENS TINTS THAT MAXIMIZE COLOR RESOLUTION, 4X BETTER LENSES, 10X FASTER >500,000 PAIRS ALREADY SOLD



Like upgrading to HDTV in real life.



Vertical 1



Vertical 2



Vertical 2

JOIN US IN IMPLEMENTING OUR "LAND & EXPAND STRATEGY"



HUE LENS

UNDER ARMOUR

Example Customer

IN THE \$150 BN OPTICAL INDUSTRY

	2020	2021	2022	2023 YTD
Revenues				
Rev*	519,000	1,242,000	2,117,000	1,200,000
COGS	(357,000)	(653,000)	(1,225,000)	(611,000)
Gross Margin (\$)	162,000	589,000	892,000	589,000
Gross Margin (%)	31%	47%	42%	49%

PROFILE

Company began 2019
Product launched 2020

FINANCIAL INFO

Company Stage: Series A
Previous Capital: \$2.4 MM
Monthly Net Burn: Profitable
Capital Seeking: \$3 MM



USE OF FUNDS

46% New Hires
19% Marketing Campaigns
20% Product Development
15% Software/Ops Opti

MANAGEMENT TEAM

CEO & Co-Founder:
Justin Fong
Harvard Masters
Fmr Fortune 200

CTO & Co-Founder:

Keenan Valentine
Cornell PhD
Fmr Fortune 200

Advisor:

Richard Blue
Princeton Alumni Angels
Fmr McKinsey

- Profitable since 2021.
- High margin, low capex business model.
- Repeat revenues under long-term contracts.



MATTEROOM

Value Proposition

Affordable SaaS that takes care of the whole operation for small to large size Pro. Service firms with deep integration with M365 and Google Workspace. 50%+ lower price and zero Pro Services cost makes MATTEROOM the ONLY turnkey Practice Management affordable solution in the market.

Company Background: *Initially built by a team of consultants, it was evolved and welcome by the Legal sector and has been adopted by global Bog Law Firms. 90% of the company are in R&D, we win against big name competitors by our high user adoption and low Total Cost of Ownership.*

Leadership Team: *List senior management and prior experience.*

Steven Wang – Founder, CEO and CTO

- HPE – Head of Big Data Practice APJ
- Autonomy – Sr. Manager of Pro Service Team

Vivian Xu - CPO

- EidosMedia Spa – GM of APAC
- Neustar – Director of Program Management

Products/Services:

Affordable SaaS that takes care of the whole operation for small to large size Pro. Service firms with deep integration with M365 and Google Workspace. 50%+ lower pricing and zero Pro Services cost makes MATTEROOM the ONLY turn key Practice Management solution in the market place.

Our continuous innovations introducing consumption modes on top of subscription which allows business owners “pay what you consume” so even the smallest operation can be digitized the whole operation at MATTEROOM.

Technologies/Special Know-How:

No patent filed yet but plan to do so this year. Almost all big names in Time & Billing are 20+ years old and most are built on Windows Server which requires expensive perpetual license fees when MATTEROOM is a young player with zero perpetual licensing cost and advanced tech stack with micro-services architecture to ensure low T.C.O. and extremely scalable.

We see the economic booming in Japan and South East Asia where we already have operations in the region.

Market: *Estimated 15B combined.*

**Legal Practice Management(Time & Billing) Market Size, CAGR @ 22.59 %*

- 2022 – 1.56 Billion ~ 2030 – 5.01 Billion

***Practice Management(Time & Billing) Market Size, CAGR @ 15.5 %*

- 2023 – 2.9 Billion ~ 2033 –12.3 Billion

Distribution Channels:

- Resellers for bigger accounts
- Direct Sales via self signup/trail via website

Competition: Thompson Reuters Elite / Clio / Wolters Kluwer CCH / Aderant

Financial Projections (Unaudited):

	2022	2023	2024	2025	2026
Revenue	315k	800k	1.6M	3M	8M
EBIT (dollars in thousands)	Upon Request	N/A	N/A	N/A	N/A

Quick Facts

Company Name:
MATTEROOM, LLC

Contact: Steven Wang

Address:
1633 S. Governors Avenue
STE B
Dover, DE 19904

Phone: +1 571 766 6588

Fax:

Email:

steven.wang@matteroom.com

Website:

https://www.matteroom.com

Industry: Pro Service SaaS

Domain: LegalTech

Bank: Bank of America

Law Firm: N/A

Patent Estate: N/A

Number of Employees: 10

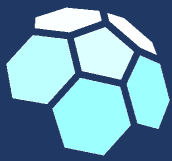
Leadership Team:

Steven Wang / Vivian Xu

Amount of Financing Sought:
750k

Current Investors: N/A

Use of Funds: Compliance Cert.
Patent Filing, expand into new markets



nano-c
nanostructured carbon

as **Carbon Architects**, we design and manufacture **engineered nanocarbon** solutions to address complex problems

The Company

Semiconductor Manufacturing

Solar

Pipeline

- ▶ **MIT-founded; leading supplier of value-added forms of nanocarbon to established and emerging end device makers**
- ▶ Nanoengineered EUV photoresist, developed in an exclusive partnership, provides up to a 2.3x increase in chip production on \$200 million production tools; low cost of ownership
- ▶ Increase solar panel power output up to 50%; no increase in weight or installation cost; solar farms; roof-top solar
- ▶ Generate electricity from sunlight and ambient light that would otherwise go wasted in buildings and transportation
- ▶ Batteries, Green Hydrogen, Next-generation Electronics

Pre-IPO Company

\$9+ Billion \$ TAM
High Unit Volumes

60%-80% Gross Margins
30%+ EBITDA Margins

- \$100 to \$200 million revenue potential in 5-years
- Liquidity event in ~3-years
- 10x multiple on revenue at exit*
- Undeniable long-term trends in billion \$ markets
- Seeking \$2 million bridge ahead of final \$25 million raise

**based on comparable industry & public companies*

Sustainable Growth



Foundation for High ROI



Market Growth



Commitment to Sustainability

- ✓ Fully qualified for major applications
- ✓ 20+ Customers
- ✓ Exclusive or sole supplier
- ✓ Favorable tailwinds—CHIPS Act, Solar, Batteries
- ✓ IP protected: 250+ patents, trade secrets and know-how
- ✓ Supply chains established; getting supply agreements in place
- ✓ Exceptional environmental ROI

Viktor Vejins
President and CEO

vvejins@nano-c.com
617-470-5564 mobile

Don Wallroth
Chief Financial Officer

dwallroth@nano-c.com
781-640-8013 mobile

Biotoools for Multi-Target Therapies™

4539 Metropolitan Ct
 Frederick, MD 21704

Background

OspreyBio is a DNA biotoools company providing researchers with powerful platform tools to create "multi-target" therapeutic candidates. Osprey's tools use a proprietary modular gene building system called Bird of Prey™ to bring gene and cell therapy into the future.

Problem

Most diseases that are the largest causes of death and economic burden are complex and driven by multiple genes. Though single gene diseases are being cured, multi-gene diseases are not being worked on due to the complexities involved in their creation.

- Current clinical trials (~2,000 ongoing) are almost exclusively single target therapies.
- Few platforms enable design of multi-target therapeutic candidates on the market.

Solution

Introducing the CloneCard: a novel patent pending DNA delivery tool powered by a modular multi-gene building system called Bird of Prey (BoP) enabling researchers across the industry to simply build complex therapies.

- First simple & accessible multi-gene building platform.
- CloneCard gene libraries are designed to help with research workflows – 8 tabs, 8 genes – fit standard lab wells.
- BoP system does not require genetic engineering expertise. CloneCard and other end-to-end tools to streamline development.
- Enable millions of new gene combinations, opening up great potential for new therapy development.
- Testing multiple genes simultaneously **saves time and money in high-cost research.**



Revenue Model, Marketing, & Target Customers

CloneCard sales are accompanied by recurring revenue opportunities that include classes of proprietary, OEM and resale of mRNA, reagents, DNA purification kits, and gel electrophoresis tools & kits. These provide an end-to-end easy cloning and building solution for researchers. In the future, Osprey will also provide licensable CloneCard genes and cell lines.

Marketing strategy is built on an extensive network within academia; 1:1 key opinion leader marketing; conference attendance as a vendor; strong branding, and simple messaging drive digital marketing towards targeted labs (using SciLeads for granular marketing); and a unique brand strategy & identity that helps us stand out from our competitors.

Primary Customers

Academia, Government, NGO
 70.3% basic research*

~\$77B in government funding
 to applicable diseases

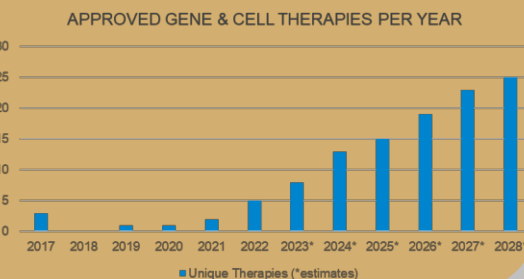
Secondary Customers

Private Sector
 29.7% basic research*

1,000+ target companies
 active in relevant discovery activities

Dramatic Growth in GC&T Sector

- Gene & Cell Therapy \$37B by 2027 (~40% CAGR)
- Increasing rate of G&C therapy approvals (Est. up to 20+ per year by end of decade)



\$28B
 US Market Share

~\$5B
 Addressable Market
 Gene & Cell Therapy
 Market Share

Competition

deNovo Synthesis Companies

- High rejection rates due to DNA complexity
- Requires significant expertise to build & design genes.

Repositories

- No guarantee of quality – existing genes only
- Expertise still required to build without BoP system.

Catalogue Providers

- License-bound – royalty barriers to commercialization.
- Expertise still required to build without BoP system.

Osprey Advantages

- All genes on CloneCard have natively built-in BoP system.
- End-to-end toolkits & low cost greatly reduce barrier to entry.
- Customers avoid pitfalls of synthesizing DNA for research.
- Majority of genes are IP-free: no license

Timeline

2023

2024

- First sales.
- Expand product portfolio to include products requiring recurring purchases.
- Acquire first 50-100 customers.

- Create end-to-end kits with OEM and in-house materials.
- Begin manufacturing and sales of MSC cell lines.
- Multi-disease CloneCard portfolio.

Seeking \$750k Convertible Note

Minimum investment of \$50,000

Use of Funds

Funding will primarily focus on sales & marketing & product portfolio expansion.

Financial Projections (Unaudited):

	2023	2024	2025	2026	2027
Revenue	25	513	2,519	7,372	12,000
EBIT (\$ in thousands)	(260)	(542)	241	3,184	7,000

Key Personnel

Sam Glickstein – Co-Founder & CEO

10+ years multi-disciplinary entrepreneurship background in Ag-Tech, and Biotech. Founder and CEO of acquired company Biotrophics.

Dr. Thomas D. Reed – Co-Founder & CSO

20+ years of experience in pioneering, leading, and creating new technologies within the biotechnology space – Founder and previous CSO of Intrexon (now Precigen/PGEN) for 20+ years.

Board of Directors

Dr. Mark Braugher

Former CEO of Argonex, a biotoools company acquired by Serologicals. Prior VP business development with Pharmacia & Upjohn and later VP clinical and regulatory affairs for Intrexon.

Dr. Aris Persidis

Co-Founder & President of Biovista, an AI drug positioning and precision medicine pioneer. Past experience in leadership positions within biotoools companies like Upstate, Serologicals, and Cellzome.



INVESTMENT SUMMARY

Shouldrs, Inc.

Founded March 2023
Washington DC/Northern VA

Company Stage

Pre-Revenue

Investment Sought

\$1.1M in pre-seed/angel funding

Use of Funds

- Team
- Product development
- Outside SB experts
- Product deployment
- Marketing

Milestones (Post-Raise)

- MVP (6 mons)
- POCs (9 mons)
- Production (11 mons)
- Series A (18 mons)

Management

Chris Simkins
CEO/Co-Founder
[linkedin.com/in/christophersimkins](https://www.linkedin.com/in/christophersimkins)

Joey McCord
CTO/Co-Founder
[linkedin.com/in/joeymccord](https://www.linkedin.com/in/joeymccord)

TAM	SAM
\$14.8B	\$2.5B

Contact Information

Chris Simkins
chris.simkins@shouldrs.com
(571) 206-8346 (mobile)
(571) 206-8434 (office)

Vision

Fully autonomous back off for small businesses (SMBs)

Problem

There are 33 million SMBs in the U.S., employing 46% of the total U.S. workforce. Most SMBs fail because of an inability to focus on their highest priorities, such as cash flow, marketing, sales, product/market fit and strategic planning. SMB execs are forced to spend as much as 68% of their time on back-office tasks on a weekly basis.

Solution

Our AI-driven platform will make SMB back-office processes fully autonomous, requiring minimal input. It will autonomously perform tasks, integrate with other applications, interact with execs, create projections, manage processes, and enable strategic planning. It will be like having a director of finance, a director of operations, an HR manager, a contracts manager, and an admin “in a box”!

Competitive Advantages

Our AI will generate new data (IP) about SMB behavior that we will use to help SMBs. Autonomous AI solutions are the new paradigm.

Customer Benefits

SMB success rates will go up as execs spend time on improving revenue, cash flow and strategic planning, while reducing costs.

Why Now

Recent advancements in AI have made it possible to create a new paradigm for SMBs, not just an incremental improvement. Industry recognizes the need to use AI to shoulder overhead processes.

Competitive Landscape

Competitors use AI to automate some back office (e.g., accounting, HR, workspace, CRM), but they are primarily just developing new tools for SMBs. There is not yet an AI-driven platform that autonomously performs these functions.

Business Model

A B2B SaaS, with monthly subscriptions priced on a per employee basis. A product-led GTM strategy with a marketing-driven focus.

Market

Initial targets will be TechCos and services companies with less than 20 employees. The serviceable market for these segments is \$2.58B.



TRAVELADVANCES.COM

TRAVEL NOW – PAY LATER

Industry : Travel-Social Media (AI)

Launch : Q4 2024

MAU (2028) : 88 MM

Revenue (2028) : \$1.7B

EBITDA (2028) : \$1.05B

Investment Ask : \$29.6 MM

TRAVELADVANCES.COM is the first travel social media platform which incorporates AI /ML.

Our vision is to be the biggest online travel platform.

Our mission is to make travel fun, affordable and where you can make real friends for life.

The Opportunity

There is demand for a single platform which connects **travel** and **social media** users



Each week, there are **10 MM** travel-related hashtags searched



Currently **4.9 B** people use social media across the world



The Buy Now, Pay Later market is projected to grow to **\$3.2T** by 2030

Our Solution



Tommy Talk

A unique social media platform which enables you to post, talk, text, video & more. Introducing Tommy, your dedicated AI Travel Companion



Travel Mates

Travel Mates allows you to make new friends, experience unique adventures and create unforgettable memories.



Travel 100

Travel 100 provides you with the top 100 breathtaking travel locations eliminating the tension of searching for new adventures.

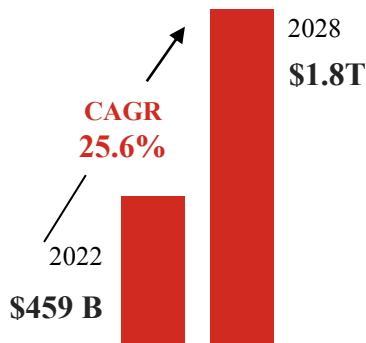


Travel Now - Pay Later

Travel Now - Pay Later enables customization of your travel plans without the hassle of worrying about upfront funding your trip.

Market Opportunity:

Global Online Travel Market



Why Now?

Currently **no** travel e-commerce sites incorporate their own social media platform

- 87%** Millennials use social media sites for travel inspiration
- 77%** Businesses use social media to reach customers
- 70%** Travelers update their vacation status on social media
- 41%** Millennials use BNPL services

Growth Roadmap – Our target are **Millennials**

CONTACT:

Investor Relations

info@traveladvances.com

+1-800-869-1209

YEAR 1&2

USA & Canada

Millennials : **76 MM**

Millennial %: **21%**

YEAR 3

UAE, KSA, UK & Europe

Millennials : **332 MM**

Millennial %: **29%**

YEAR 4

India, SEA & ANZ

Millennials : **1.3 B**

Millennial %: **28%**

YEAR 5

Rest of the World

Millennials : **1.7 B**

Millennial %: **26%**

PARTNERS



NEXT powered by SHULMAN ROGERS

NEXT disrupts the legacy legal industry by offering a broad range of fixed fee solutions (stand-alone products and annual legal plans) delivered by senior attorneys with valuable business expertise. NEXT solves the problem that startup and emerging growth companies face when launching their business as well as scaling: lack of access to predictable legal fees, seasoned attorneys, the latest technology and key business services. We use cutting edge technology platforms to deliver real efficiencies, transparency and a collaborative environment for clients, attorneys and investors. NEXT partners with its clients to de-risk their business and get to the NEXT level, together reaching each milestone of success.

NEXT is powered by Shulman Rogers, a full-service law firm with nearly 100 attorneys offering superior service across a wide range of practice areas. The firm also offers robust personal services such as residential closings and trust and estate planning. Shulman Rogers has earned its reputation for providing quality representation, business insight and client value, serving as a highly attractive alternative to larger, higher-priced firms and smaller, less diverse firms. Learn more at ShulmanRogers.com.



ANTHONY MILLIN, NEXT CHAIR & PARTNER, SHULMAN, ROGERS

Anthony Millin is the Chair of NEXT and a trusted legal and business advisor to startup, early-stage, and emerging growth companies. As a corporate and securities attorney, a successful serial entrepreneur, and a venture capitalist, Anthony brings a unique legal and business perspective to advising his clients. Anthony understands firsthand what it takes to start, scale and manage a company, to successfully prepare for and run a fund-raising process, and to address the legal issues faced by a startup. Another specialized skill set Anthony brings to the table is his China-based experience, assisting early-stage and middle-market companies interested in conducting business in China or seeking direct foreign investment from China. Anthony also serves as a Venture Partner at Urban Us, a seed-stage VC firm. Contact Anthony at amillin@shulmanrogers.com.



AEG @enterprisegrowth

AEG is a growing and profitable company that provides elite business advisors and midmarket CEOs unprecedented business development and peer-to-peer networking opportunities through an ecosystem of city-based communities. Deliberate culture and technology create deep personal relationships to drive fast and efficient business referrals that accelerate business development and growth for these advisors and CEO peer groups.



MARK HAAS, CEO, AEG @MarkHaas

Mark Haas is Co-founder and CEO of AEG (Association for Enterprise Growth), responsible for strategy, operations, and expansion of its communities to 30 cities nationally. He was previously President of ROM a strategy and operations management consulting firm, advising CEOs and boards to include leadership training for Tanzanian energy executives, developing curricula to train consultants in 40 countries for an international bank, crafting strategy and innovative business models for \$120 million nonprofit, merging two scientific associations, re-organizing a biomedical research agency, facilitating development of WWIV military strategy, and of facilitating a global R&D strategy for the US Navy.



TRUIST WEALTH MANAGEMENT

Truist Wealth Management has a commitment to helping our clients manage their wealth and achieve their goals. We build and continually strengthening long-term relationships by offering you comprehensive wealth management capabilities to meet your sophisticated and often complex needs. As your needs evolve, your team of experts and solutions will too, in order to address new challenges and opportunities.

PARTNERS



CHRISTOPHER ROSS, MANAGING DIRECTOR, TRUIST WEALTH MANAGEMENT

Chris Ross is a Wealth Advisor with Truist Wealth Management. He offers clients more than 25 years of comprehensive wealth management experience. Chris leads a team that brings together specialists in investments, financial planning, credit, and estate strategies. He is a native of Baltimore and lives in Annapolis with his wife Jennifer and two children. Chris is a graduate of Salisbury University with dual degrees in Economics and History. He received his MBA from the College of William & Mary and has completed post-graduate work at The Johns Hopkins University.



REFRACTION @refractionpt

Refraction is a leading nonprofit innovation hub in Northern Virginia, that provides mentoring, programs, and office space for startups and high-growth companies to help create jobs in the greater Washington region. In five years, more than 300 member companies have collectively raised over \$350 million in capital. Refraction's partners include Amazon, Cox, Dominion Energy, MITRE, Fairfax County, Arlington County, Loudoun County, Virginia Innovation Partnership Corporation, and Virginia Tech.



ESTHER LEE, PRESIDENT & CEO REFRACTION @eeeclee

Esther Lee is the President and CEO of Refraction, a technology innovation hub in Northern Virginia, focused on fostering innovation and entrepreneurship by nurturing and mentoring startups and high-growth companies. Prior to joining Refraction, Esther served as Secretary of Commerce and Trade for the Commonwealth of Virginia, where she oversaw 14 state agencies. In that role, she led Virginia's successful bid for Amazon's second headquarters (HQ2).

Esther has also served as Global Chief Marketing and New Business Officer at Burson-Marsteller, a leading global strategic communications firm, advising major clients like Samsung, Coca-Cola, and Marriott. In 2009, President Barack Obama appointed Esther as Senior Policy Adviser to the U.S. Secretary of Commerce. She created and led the Office of Innovation and Entrepreneurship and the National Advisory Council on Innovation and Entrepreneurship. She also launched the White House "Startup America" initiative and the Presidential Summit on Entrepreneurship.



DINGMAN CENTER FOR ENTREPRENEURSHIP, UNIVERSITY OF MARYLAND @UMD_Dingman

The Dingman Center for Entrepreneurship is a top-tier entrepreneurial institute recognized around the world as a leader in enterprise creation. The Dingman Center is continuously pushing the boundaries of teaching and learning with its focus on practical entrepreneurship, global innovation, and international classroom experiences. The Center promotes opportunities that provide maximum resources to start-up businesses in terms of ideation, execution, and financing; and that support its mission to take entrepreneurs "from the back of a napkin to the first \$1 million in financing."

KEIRETSU



FORUM

KEIRETSU FORUM @KeiretsuAngels

Keiretsu Forum is a global investment community of accredited private equity angel investors, venture capitalists, and corporate/institutional investors. Keiretsu Forum was founded in the San Francisco East Bay in California in 2000 by Randy Williams. Keiretsu Forum is a worldwide network of capital, resources, and deal flow with 53 chapters on 3 continents. Keiretsu Forum members invest in high-quality, diverse investment opportunities.

PARTNERS



FITCI - FREDERICK INNOVATIVE TECHNOLOGY CENTER, INC @FITCInc

The Frederick Innovative Technology Center, Inc. (FITCI) is a business incubator and accelerator designed to cultivate entrepreneurship in Frederick, Maryland. FITCI specializes in the strategic business support of local entrepreneurs in the early stages of mostly science and technology-based businesses: Biotechnology, Information Technology, Renewable Energy, and Cyber Security. FITCI currently has two locations in Fredrick, MD, and 52 client companies.



THE BALTIMORE ANGELS @baltimoreangels

The Baltimore Angels is an angel investor group based in Baltimore, MD. Founded in 2009, its mission is to invest profitably in the regional entrepreneurial ecosystem and advance early-stage innovators to the next stage of capital formation. Its vision is to be the most trusted resource for angel capital investment and entrepreneurial mentorship in the Greater Baltimore region. A new generation of angel investing comes to Baltimore. If you are a tech entrepreneur or community-minded investor, please be in touch with Baltimore Angels. This is not your father's (or your uncle's) investment group.



MARYLAND TECH COUNCIL VENTURE MENTORING SERVICES

The Maryland Tech Council Venture Mentoring Services (MTC VMS) program is one of the leading team mentoring services available in the state of Maryland that is both highly sophisticated and results-driven. It exists to foster an environment that encourages innovation while expanding financial and business opportunities for tech, cyber, and life science start-ups. The MTC VMS Program provides free team-based mentoring services to qualified Maryland-based tech and life science venture CEOs who are accepted into the program. Since the MTC VMS program began, more than 75 ventures have enrolled & \$100MM has been raised in capital & grants.



STARTUP GRIND-COLUMBIA, MD @StartupGrindDC

Startup Grind-Columbia, mid-Maryland Chapter is part of the largest global community for innovation, entrepreneurship, and the startup community. We're actively educating, inspiring, and connecting more than 2MM+entrepreneurs, 600+ cities, and 130+ countries. We nurture startup ecosystems through mentorship, advisory services, education, inspiration, access to capital, and most importantly, connecting members with the resources we need to have the best opportunity to grow phenomenally successful ventures.



ANGELS + LIFE.SCI INVESTORS

Formed in 1996, the Angels + Life.Sci Investors Network is organized under NJAngels.net. We are a manager-led, loosely organized network of investors and accredited Angels, Coaches, and Experts who Sponsor world-class Entrepreneurs. Our colleagues have deep experience and technical domain expertise in all of the life sciences disciplines in which we are involved, including nanobio tools, materials, and devices: tele-diagnostics, augmented healthcare & remote patient monitoring, automation and robotics, & advanced chemistry for drug discovery.



GEORGETOWN ENTREPRENEURSHIP INITIATIVE

Entrepreneurship is one of the world's most powerful forces for positive change. Georgetown Entrepreneurship seeks to instill an entrepreneurial mindset in students, foster an entrepreneurial culture across the university, support the successful growth of alumni ventures, and leverage the power of entrepreneurship to make an impact in the world beyond Georgetown.

PARTNERS



JEFF REID, FOUNDING DIRECTOR, GEORGETOWN ENTREPRENEURSHIP INITIATIVE, GEORGETOWN UNIVERSITY'S MCDONOUGH SCHOOL OF BUSINESS @Hoyapreneur

Jeff Reid is the Founding Director of the Georgetown Entrepreneurship Initiative and Professor of the Practice of Entrepreneurship at Georgetown University's McDonough School of Business. Reid is a catalyst for entrepreneurship and a well-known leader in entrepreneurship education. In 2009, Reid launched the Georgetown Entrepreneurship Initiative to catalyze entrepreneurial thinking and activities across Georgetown University and impact the growing DMV startup community. Previously, Reid founded UNC's Center for Entrepreneurship and grew it to a No. 1 national ranking by Forbes & Princeton Review, and was chosen by his peers and Entrepreneur magazine as one of the top five entrepreneurship center directors in the United States.



RYAN & WETMORE, P.C. @RyanWetmorePC

Ryan & Wetmore is a full-service accounting and management consulting firm, servicing the Northeast/ Mid-Atlantic region since 1988. What makes us different from other accounting firms is our proactive approach. We work hard to earn our clients' confidence by encouraging open communication year-round. This approach has enabled us to help clients become more efficient, more competitive, and more profitable. Through our numerous management engagements, we have become trusted, unbiased advisors.



PETE RYAN, CO-FOUNDER & PARTNER, RYAN & WETMORE

Pete co-founded Ryan & Wetmore in 1988, a 3 office, 35-person firm serving the Mid-Atlantic region. He currently works with clients to address tax, audit, and accounting issues. He also has significant experience in international tax matters and business consulting services. His expertise extends to Healthcare organizations, Construction and Real Estate, Government contractors, Technology, Manufacturing, and High Net Worth Individuals. Pete has served on the Board of Directors for several organizations. He is an active member of the Healthcare Advisors Association, the Real Estate and Construction Association, the CPA Manufacturing Services Association, the Virginia Transportation Construction Alliance, and the Construction Financial Management Association.



ENTERPRISE TRANSFORMATION SOLUTIONS INES LEBOW, FOUNDER AND PRINCIPAL @ilebow1

Ines LeBow is the Founder and Principal Startup Consultant at Enterprise Transformation Solutions (ETS), which advises entrepreneurs on how to position themselves for funding. Over the course of her 30+ years in the industry, Ines has helped companies secure more than \$800M in funding, led start-ups and turnarounds for companies with up to \$500M in revenue, managed 11 M&A transactions, and guided 9 companies to a successful exit. With expertise spanning Operations, Executive Leadership, and Mentoring, Turnarounds, Revenue implementation, Engineering, as well as Communications, Ines has helped many companies prepare for VC and angel investment.



July 27 Attendees As of 07 27 23

SPEAKERS			
First Name	Last Name	Title	Company
Tien	Wong	Founder & CEO	CONNECTpreneur and Opus8, Inc.
PRESENTERS			
First Name	Last Name	Title	Company
Anita	Davidson DPT	President/COO	Creative BioTherapeutics LLC
Ralph	Heacock	CEO	DeepTerrain
Justin	Fong	CEO	Hue Lens
Steven	Wang	Founder, CTO, and CEO	MATTEROOM
Viktor	Vejins	President & CEO	Nano-C, Inc.
Sam	Glickstein	CEO and Co-Founder	OspreyBio
Chris	Simkins	CEO & Co-Founder	Shouldrs, Inc.
Derek	Cafferata	Chairman of the Board	TRAVELADVANCES.COM LLC
ATTENDEES			
First Name	Last Name	Title	Company
Tim	Abbott	CEO	Tiberius Energy
Fredric	Abramson	Founder and CEO	Golden Thread Technology, Inc.
Adeola	Adedokun	Md	Hive studio
Michael	Adler	Managing Partner	Law Office of Michael E. Adler
Lilian Chioma	Akushie		Appolo Support Services Uk LTD
Robert	Aldrich	CFO	Scuba Analytics
Scott	Alford	COO	Oraclum Capital LLC
Foli	Ali	Manager	
WD	Allen	Adjunct Prof	University of Missouri
Moataz	Alobaid	CEO	Empowch
Parsa	Amiri	Venture Fellow	SOSV
Suresh	Annappindi	CEO	XOOM FOODS
Paul	Armijo	President & CEO	Armijo Innovations
AJ	Attavar	Founder	NPS, Inc
Darrin	Auito	Partner	HEA Law PLLC
Gisselle Zarina	Ayala Montenegro	Founder and Business Director	Entrepreneurs Kinase
Michael	Balistreri	CBPA	Insperty
Dan	Ballin	Chief Executive	Ideas Crucible
Josh	Barnes	Owner	Harbor Designs & Manufacturing
Brian	Barnett	President	The Barnett Company, Inc.
Thomas	Bascom	President	LinkSpace, LLC
Kyle	Bayliss	Managing Director	Maryland SBDC
Rashad	Bazemore	Founder / CEO	DeUX Innovations
Amanda	Beale	Community Manager	Refraction
Erica	Beard	VP Sales	University Startups
Peter	Bechtel	CEO	CareONE Concierge
Derick	Bedzra	CTO	BENR
Grace	Belangia	Co-Founder	Make Startups
Maréva	Belkessam	Head of Business	Estimeo
Tyson	Bellamy	CEO	FEFA
Katie	Bender		Edison Partners
Marco	Benitez	CEO	ROOK
Ernest	Benson	Partner	Culhane Meadows PLLC
Eric	Betts	Director	Constant Solutions, Inc.
Vippy	Bhambra	CEO	Glomo
Trishant	Bhatija	Owner	ANITRIX LLC
Lauren	Bigelow	CEO	GCN
Mike	Binko	Founder / CEO	Startup Maryland
Steven	Birdsall	CRO	Qlik
Darren	Bischoff	VP Business Development	Nano-C
Kirsten Hund	Blair	Co-founder and CEO	Lambent Data
Richard	Blake	Principal	Dunvcaster Investments
Ray	Blanchard	Director, Corporate Development	QIAGEN
Richard	Bodson	President & CEO	SysNet Technologies, Inc.
Jose	Bolanos MD	CEO	Nimbus-T Global inc
Arlesiah	Bolds	Owner	Color Me Fancy
Emily	Bomberger	Partner	PennSpring Capital
Larry	Boodin	Business Development Director	Thompson Financial
Sam	Bradley	Investor	True Wind
J	Bradley	Governor	Arcane
Elena	Brandt	CEO	Besample
Philippe	Bregeon	Founder	The pitch place
stanley	brock	COB	Alunom Europe AB
Marie	Brodsky	Founder & CEO	WISE Cities
Doug	Brown	Principal	DAB Holdings LLC
Brian	Brown	Principal	BLBD
Nick	Buchanan	GP	Blockperfect
Patrick	Burke	Dir. BD	Amarex Clinical Research
Sophia	Burrell	CEO/Founder	Sophia Burrell International, Inc.
Quadesha	Bynum	CEO	Transition LLC
Jungwook	Byun	Director	SIDPARTNERS

Baiju	C	Founder	Tursya
Zânia	Cadete		
Anthony	Cammarata	Outsourced CFO	Startupcannon
Christian	Carello	CEO	EnvisionIT Consulting, LLC
William	Carey	Director	NCR
Joe	Carlin	Principal	JonXeone Capital
Sue	Carr	President	CarrTech Corp
Kim	Carter	Vice President	AK Transport LLC.
Hepzel	Castro	Independent IP consultant	Independent IP consultant
Michael	Chan	Venture Investor	Deep Ventures
Ayushi	Chauhan	BDR	Myb2b Network
Diana	Chavez	Marketing Director	TechAID Solutions
Alvin	Chee	Director Corporate Development	Rozitek Asia Pte Ltd
Sebright	Chen	CEO	Summer Atlantic Capital
Chris	Chen		
Michelle	Chen	Partner	Key2China/Convergence Partners
Nelson Hyde	Chick	CAO	Foil Flyer
June W	Choi	Managing Partner	Serval Ventures
Kyle	Christopher	Founder / Ceo	MRG Health - SmartCare360
Lauren	Chung	CEO	MINLEIGH LLC
Samantha	Cicotello	Early Stage Investments	Capital One
Matthew	Cimino	Innovation and Business Development	Maryland Department of Commerce
Codrin	Cobzaru	Product Manager	PR Monkey
Victoria	Collins	Founder & Chief Disruptor	Buzzy Rocket
Ahmad	Conteh		
Jim	Cook	GM	Cook's Outsourcing Network LLC
Jeffrey	Cooper	Founder	CooperSoft
Rebecca	Cooper	CEO	Capital Insights LLC
Marie	Crivaro	Financial Services Professional	Eldercare Services
William Michael	Cunningham	Economist	Creative Investment Research
Cristian	Curro	CEO	EC Tech Solutions Ltd
Brian	Cushing	Director	American Limousines, Inc.
Dee	Cutler	CEO	Tri-IT Solutions
Larry	Cynkin	Fractional CTO	GreenBar LC
Arif	Damji	Principal	Conductive Ventures
Allen	Darnell	Partner	The Catalyst Group
Tomas	Daujotas	Owner	Vaibas
Anita	Davidson	President/COO	Creative BioTherapeutics LLC
Donald	Davidson	CEO and Co-Founder	Creative BioTherapeutics
George	Davis	Fun Manager, Wexford SciTech Venture Fund	Evergreen Advisors LLC
Carlos	de la Hueraga	CEO	Oparus
Hank	Dearden	Director	Group 3D
Anthony	Declue	CEO	Freedom Renewable Energy Group LLC
Pamela	del Rio	Chief of staff	Wollef
Manoj	Desai	BDE	HB Tech
Devina	Desai	CEO	Kinometrix, Inc
George	DeVaux	President	AptAvian, Inc.
Mamta	Dhanuka	Director	KiwiTech
Cosmo	Di Tucci	Founder & CEO	AbleOne Systems
Victor	Diloreto	CEO	Blackmarker
Matt	Divack	Principal	Moment Ventures
Michael	Doyle	Managing Director	Goldin Ventures
Michael	Drobnis	CEO	OptfinITy
Yvette	Durazo	Founder	Unitive Consulting
Madhu	Dutta Koehler		
Thomas	Eggleston	Managing Director	Charmides Capital
Craig	Elias	Entrepreneur-in-Residence	Bow Valley College
Shadi	Emam	CTO	Quarksen
Susan	Emerson	PA-C, Investor	She's Independent Investing
Maria	Ermolova	Investment Banker	Bering Strait Securities
Ben	Etherton	CEO	Natrul
Benjamin	Etherton	CEO	NATRUL
Joy	Evenden	Investor relations	Conduit
Herb	Ezrin	CEO & President	PVM Company, Inc
Kim	F	Advisor	
Nicole	F	Founder	Sommos
Correy	Faciane	Angel	Scope Fund
Chris	Faranetta	Vice President & Co-Founder	NearStar Fusion Inc.
Zachary	Feldman	CEO/Co-Founder	Volo Technologies
Emily	Fenush	Social Media Intern	CONNECTpreneur
Mark	Fling	Senior Consultant	Tech Infinity Consulting
Harvey	Floyd II	GP	Inspiration Ventures
Roselle	Foley	Sr. Director, Business Development	NACD
Carl	Ford	CEO	Crossfiremedia
Buddy	Foster	Associate	Mudita Venture Partners
Cindy	Fraley	Membership Director	Keiretsu Forum Southern California
Ron	Friddle		First Financial Security
Dorothy	Fulop	CEO	Pitchcamp
Allison	Funkhouser	Co-Founder and Chief Product Officer	Housmthr
Sathish kumar	G	Associates	SBSS and Associates
Robert	Gahagan	Chief Success Officer & Founder	CCSI-Corporate Consulting Services, Inc.
William	Galle	Principal	DPS

Gabe	Galvan	CEO	Veriti
Leisan	Garifullina	Investment Associate	Savano Capital Partners
Arpit	Gattani	CEO and Founder	Travelory Inc
Ryan	Gembala	Managing Partner	Pathbreaker Ventures
Marc	George	Founder/CTO	Identity Checkpoint, Inc.
Nicole	Germain	Director of Public Relations	
Walid	Ghodbane	Private	
Gregory	Giammittorio	Partner	Potomac Law Group PLLC
James	Gibbons	Founder/Wealth Manager	Alpha Pointe Capital
James	Gibson	Associate	Rally
Ted	Gill	Sales/COO	Rated Trades Media Group
Francois	Giraud	Startup Program Lead	OVHcloud
Brendan	Giuseppe	CEO	BGS Consulting
Yumi	Goda	Investor	Mitsubishi UFJ Innovation Partners
Justin	Goldsberry	Investor	Goldsberry Management Group, LLC
Mark	Gonsalves	Managing Partner	Acquis Capital LLC
Ivan	Gorkovenko	CEO	IVITECH FINACE
Ravi	Gorur	CTO	ZippSlip
Kubash Gabriella	Govender	Founder	Iconic Connex
Carl	Grant III	CEO	Capital Raise
Craig	Green	Owner	Teamlogicit of Reston & Herndon
Steve	Greenberg	CEO	Resilient Scale Inc
Richard	Greene	CEO	Venture Funding
Kristin	Gross	Founder	Navdee
Irene	Gutierrez	Investment Analyst	Talde Gestión SGEIC, SA
Matthew	Guzman	Co-Founder	Global Lumpers Services LLC
Jeff	Guzy	CEO	Colax Oil and Gas Corp
Alek	Hagopian	Founder	SolidlyAI
Fizie	Haleem	Manager, Business Solutions	Montgomery College
Malcolm	Handelsman	ED	DIR
Michael	Hanson	Chief of Operational Development, CEO	IconXChange Business Solutions
Chris	Harget	PMM	Wordly.ai
Brian	Harper	Chief of Strategic Planning, CEO	IconXChange Business Solutions LLC
George	Harrington	Managing Partner	Creed Venture Partners
Chris	Harrises	President	Technical Solutions, Inc.
Wajid	Hassan	CEO	NetworkFort
Nader	Hawa	Engineer	Genex
Claude	Hayn	CEO	AdJumps
Julia	Heacock	Director, Membership and Strategic Development	National Association of Manufacturers
Lucy	Heacock	CEO	Lvh
Laura	Heacock	Attorney	PartnerComm
Stacey	Helbig	VP services	Staples
Brian	Heller	Partner	Outside GC
America	Henriquez	Analyst	America Henriquez
Browning	Herbert	Managing Director	Ringbolt Capital
Nick	Hernandez	Associate	Pathbreaker Ventures
Geelyn	Herrero	Marketing	A2E
Michael	Hess	CEO	ABS Advisory Services Group, Inc.
Bennett	Hickey	Associate	Lincoln Property Company
Eddie	Hill	Director, Business Incubation	Mason Enterprise Center
Todd	Hinson	Founder	Opertivo
Joy	Hoffman	Project Manager	Maryland Tech Council
Alyse	Holstein	CEO	HPG partners, llc
James	Homan	Partner	Taylor Wessing - EC4A 3TW
Rose	Hong	Executive Director	Global Dragon TV
Seo	Huidong	Director	Chungbuk Youth Startup Academy
Raja	Hundal	Financial Planner	System Builder
Noelle	Hutchins	Associate	Omega Funds
Jeongahn	Hwang		Lavner Education
Silona	I Bonewald	Founder	Leadingbit Solutions
Connie	Inukai	Founder	Write Your Selfie
Brian	Iversen	CEO	Vertical Solar LLC
Divya	Iyer	Manager Investor relations	Gaja Capital
Dave	Izuka	Consultant	Venture Acceleration Services
Michael	Jenkins	Associate	First Ascent Ventures
Tyler	Jensen	Fractional CFO	The Startup Garage
Taoran	Ji	Audit Intern	Fan, Chan & Co. Limited
Shan	Jin	Associate Director	Tonix
Jeff	Johnson	Efficiency Consultant Payment	CardConnect Partners
James	Joseph	CEO	ELATED, INC.
Patrick	Judge	Managing Partner	Camber Road Partners
Tyrell	Junius	Co-Founder	Tiami Networks
Shoshi	Kaganovsky	CEO	RingOn
Nina	Kamanova	Investor Relation & Partnership Management	Danube Angels
Jennifer	Kaminski	Managing Owner	2 Korean Girls
Julie	Kantor	CEO	Twomentor Advisors
Alexandra	Kapelos-Peters	Founder	Cansulta
keaton	kastberg	PR	Dme
Ben	Katz	Managing Partner	Sentinel Ventures
Arshdeep	Kaur		Kaya17
Ron	Kazel	Principal	Kalliam Capital LLC
Mokhtar	Kazzalbach	CEO	Partake7 inc

Kathleen	Keegan	Associate	PJC
Aleisha	Kelly	CEO	3 Kool Kings
Alvin	Kersting	CEO	Alliance Group Acquisitions
Joe	Kessler	Managing Partner	Next-Stage Development Group
Asif	Khan	Senior Associate	Las Olas VC
Miheer	Khona	Founder	Cactus Holding Corporation
Yoseph	Kim	CEO	Optosurgical, LLC
Gene	Kim	Founder	Dra
Daniel	Kimani		Ohospital
Jack	King	Private Equity Consultant and Advisor	Lion Chase Group
Ted	King	Managing Director	Saddlerock Advisors
Jennifer	Kirkland	CEO	Care Constitution
Kyle	Kirsch	BD	Blue Marlin Partners
Martin	Koeb	Manager	Koeb Brothers
Nick	Kovacic	Managing Partner	Nicholas Companies LLC
Kateryna	Kovalenko	Associate	DEPO Ventures
Feliks	Kravets	Founder	Maximizable
Mike	Krebs	Chair	Pasadena Angels
Kevin	Kubit	Chief Operating Officer	Creative Engineering
Neeraj	Kumar		Babson College
Rajan	Kumar	CEO	Ateios Systems
Rajnesh	Kumar	Associated	Kiwitech
Sachin	Kumar	CTO and Co-Founder	Travelory Inc
Adam	Kundzewicz	Executive Investment Director	Boehringer Ingelheim Venture Fund
Norman	Lai	BOD	USMedigene
Eva	Lai	Engineer	
Moshe	Landman	Investor Relations Manager	The Million Marathon Fund
Carmen	Larsen	CEO	Healthcare Compliance Technologies, Inc.
Vern	Larson	Director	Capital Q Ventures
Ameena	Lateef	Chef	Habibs
Sarah	Lawhorne	Vice President	Spring Mountain Capital
Paul	Leake	CEO	VerteCore
Ines	LeBow	CEO/Founder	Enterprise Transformation Solutions,LLC
Aquila	Lee	Senior Associate	Chenel Capital
Chul Whan	Lee	Head of Venture Investment Dep.	CCEI
Sean	Lee	Founder	Revneo.com
Steven	Lehat	Principal	Regulatory World
Jared	LeMoine	Senior Junior Summer Analyst	LKCM
George	Letscher	Principal	Swish IP
Nathan	Levy	Investor	Cannonball Ventures
Jie	Li	Postdoc fellow	Purdue
Calvin	Liao	Associate	WI HARPER
Dalton	Light		Mighty Capital
Tao	Lin	CTO	Teloopa Inc
Sam	Linn	New Entrant Into DC Tech Startup Ecosystem	Previous - DoD (exiting)
Stephan	Little	CEO & Managing Partner / Chairman	Zero Limits Ventures / Podopolo
Kaylin	Lo	Entrepreneur Associate	Keiretsu Forum
Loon-Tzian	Lo	Partner	NerTech Venture
Jeff	Loether	President	AVaStar, Ltd
Natalie	Lorenz anderson	Vice President operations	247Solar Inc.
Harlan	Lovestone	educator	Art Haus Project
Andy	Lower	Founder	ADAP Capital
Killian	Lozach		Woodberry Associates
Jackie	Luo	Partner	TCV Growth Partners
Dr	LV	CEO	LV Enterprises
Matthew	Madhumera	CEO	MDG Global Consultancy
Tai	Mai	Partner	MEDA Angels
Alex	Maksiuta	CTO	Jvavo
Mike	Malloy	Vice President	Malloy Industries
David	Mandel	Managing Partner	Emerging Ventures
Patrick	Manning	CEO	Diagnostox
Srikant	Mantravadi	Solution Architect	CACI International Inc
Harrison	Marick	Lead Data Scientist	Tiber Solutions
Kym	Martin	Advisor	Insperty
Izeahn	Martinez	Founder	BeatWise
Manelle	Martino	Entrepreneur	Mas Flower
TJ	Master	Technology Mentor	VA Innovation Commercialization Assistance Program
Adam	Matalon	Founder & CEO	MessageHQ
Americo	Matiello	Managing Partner	G2A Investment Partners
Aditya	Maurya	Co founder	Zelox Entertainment
Trip	McCaffrey	Associate	Cap Q Ventures
Joey	McCord	CTO	Shouldrs
Sherry	McDaniel	CEO/Investor	One Good Man Productions
Kassidy	McVey	Business Banking Associate	M&T Bank
Fay	Mehr	CEO	TraXel
Robert	Mendrilla	President, Investments	RM Enterprises
Johanna	Mennona	Investor	Lewis & Clark Ventures
Ruvarashe	Mhizha	Virtual Assistant	RJ & Co Consulting
Gabriel	Milfort	Broker/Dealer	Primerica Financial Services-Gabriel Milfort
Loren	Minkus	Consultant	Concept Equity Group
Sonu	Mirchandani	Director	Etsu
Abhishek	Mishra	SVP	Arkam VC

Judy	Mod	Founder + CEO	Innovations Domain, LLC
Makgoba	Molepo	Business Development Manager	Harvey Law Group
Ernie	Molina	VP	Lola Snacks
Pouya	Monfared	Software Engineer	Freddiemac
Daniel	Montero	CEO	Business Consultants for Digital Solutions, LLC
John	Morgan	Managing Partner	Morgan Global LLC
Roy	Morris	Partner	STI
Bailey	Moses	General Manager	Natrul
Bobby	Mozumder	Engineer	Cadence
Kevin	Mullenex	CEO and Co-Founder	iotaBEAM, Inc.
Ellen	Mundell	VP Business Development	CohnReznick & VentureCount
Marie-Louise	Murville	CEO	GoalsHabitsSkills, LLC
Kevin	Musco	Investor	Blue Heron Capital
David	Mwasha	Analyst	Shaping Impact Group
Akash	Mylatore	CEO, Strategy Consultant	Mylatore Consulting LLC
Ian	Nabb	Managing Partner	1219 Capital
Arindam	Nag	Chief Executive	CentSai Inc
Charles	Nahabedian	CEO	VK Digital Health
Eta	Nahapetian	Manager, Smart Community Innovation and Strategy	Fairfax County
Jacopo	Naidi	Program Manager	INNOVIT
Nick	Nardacci	Investor	Lewis & Clark Ventures
Sebastian	Narvaez	Growth Manager	Global Elite Outsourcing
Kevin	Neal	CEO	P3ID Technologies Inc.
Harshita	Negi	Senior Business Manager	Myb2bNetwork
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Lee	Ngeap	Founder and CRO	Snapkyu
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Kaycee Mae	Pacle	Specialized Virtual Assistant	Wing AI Tech
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Nancy	Price	International Trade Manager	VEDP
Roland	Probst	Chief Innovation Officer (CINO)	ACUITYnano
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Valeria	Ramirez	CEO	Little Milestone Learner
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Mark	Reece	CEO	LCMGroup

Thomas	Reed	CSO	Osprey BioScience
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mike	Ulker	CEO	www.ShipToBox.com
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2023 Calendar

Aug. 31	Sept. 28	Oct. 26
Nov. 30	Dec. 20	

2024 Calendar

Jan. 25	Feb. 29	Mar. 28
Apr. 25	May 30	June 27