

Big Idea
CONNECTpreneur

**VIRTUAL ROCKET
PITCH + POWER
NETWORKING**

**25
APRIL
11AM - 1PM EDT**

CONNECTPRENEUR.ORG

AGENDA

11:00 - 11:05 AM

VIRTUAL NETWORKING

11:05 - 11:15 AM

WELCOME & INTRODUCTIONS

- TIEN WONG, Founder and Host, CONNECTpreneur Community
- SKYLAR RALLISON, Community Manager, CONNECTpreneur

11:15 - 12:00 PM

ROCKET PITCH SESSION

Companies will be introduced by:

- SARA CLASPER, Associate Attorney, NEXT powered by Shulman Rogers
- MARK HAAS, CEO, AEG

12:00 - 1:00 PM

PRESENTING COMPANY BREAKOUT ROOMS & VIRTUAL NETWORKING

PRESENTING COMPANIES



Bioxodes - Marc Dechamps



ChromaTan - Rajiv Datar



ColdSnap - Matthew Fonte



GoBe Kids - Joseph Blanch & Randee Gilmore



Gravity Jack - Luke Richey



Linka - Shiela Malhotra



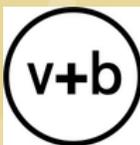
Praktikant AI - Bill Lane



Relavo - Sarah Lee



TritonWear - Tristan Lehari



Vegetable and Butcher - Turner Hoff



VonMercier - Michael Mercier



Wind Harvest International - Kevin Wolf

SPEAKERS



TIEN WONG, CEO, OPUS8, INC. @tienwong

Tien is CEO of Opus8, an investment and advisory firm which helps technology companies and alternative investment fund managers raise capital. He is also Chairman of Lumious, a leader in corporate tech training and learning analytics, as well as Chairman of Lore Systems, a provider of network engineering, cloud computing, and strategic IT consulting.

In 1991, Tien co-founded and served as CEO of CyberRep, Inc. until its acquisition in 2003 by Affiliated Computer Services. CyberRep was one of the largest CRM outsourcing companies in the world with over 2,300 employees and \$80 million in revenue. Today, the CyberRep/ACS business unit is one of the world's largest call center operations, with nearly \$3 billion in revenue as divisions of Xerox, Conduent, and Continuum. CyberRep was ranked for 4 consecutive years in INC. Magazine's "Inc. 500" as one of the fastest-growing companies in the USA. CyberRep was profitable for 11 straight years and was backed by Allied Capital Corporation.

Tien is a recognized international expert in CRM, direct marketing, and BPO, having presented at dozens of industry events around the world on CRM and BPO topics. He has provided industry commentary on the ABC, Fox, NBC, CNBC, Maryland Public Television, and China's CCTV networks, as well as Time Magazine, The Washington Post, Inc. Magazine, and Success Magazine. He serves on several boards including the Montgomery County (MD) Economic Development Corp., Center for Innovation Technology GAP Fund's Investment Advisory Board, Junior Achievement, and Refraction. He was appointed by Governor Martin O'Malley to the 9-member Maryland Venture Fund Authority which allocates and manages over \$130 million of capital which is invested into top-tier venture funds and startups. He is an Entrepreneur in Residence at Georgetown University's McDonough School of Business, and a graduate of Dartmouth College.



SKYLAR RALLISON, COMMUNITY MANAGER, CONNECTPRENEUR

Skylar Rallison is a dynamic professional who wears multiple hats as the Community Manager for CONNECTpreneur and Business Analyst for Opus8. She graduated from The Marriott School of Business at Brigham Young University with a degree in Entrepreneurial Management. She has many years of experience in Business Management, Social Media Marketing/Management, Data Analytics, Business Leadership, and Project Management. With a diverse skill set and a passion for facilitating connections and driving business growth, Skylar thrives in the intersection of Community Management and Strategic Analysis.

Skylar enjoys her current role at CONNECTpreneur, which hosts the world's largest monthly investor pitch events as well as 1/2-day Forums with upwards of 900 RSVPs, featuring VIP guests, speakers, exciting presenting companies, and the best CXO to CXO networking on the East Coast. Skylar is pivotal in fostering engagement and building relationships within the investor and entrepreneur community. She creates inclusive digital spaces where members can share insights, collaborate on opportunities, and build a supportive network. Her role includes but is not limited to, team management, event coordination, project management, and marketing.

She also enjoys her current role as a business analyst at Opus8. Opus8 assists companies and fund managers (private equity, VC, and hedge funds) raise private capital from family offices, UHNW individuals, and institutions. Skylar leverages her analytical mindset and attention to detail to provide valuable insights for Opus8. Through her meticulous analysis of investment opportunities and industry research, Skylar helps drive informed decision-making, enabling Opus8 to curate high-quality events that bring together investors and promising ventures.



Bioxodes SA

Value Proposition

Bioxodes is developing a drug candidate for hemorrhagic stroke. It is an orphan disease affecting 2M patients worldwide every year. Today, there is no medical treatment to prevent all the damages leading to mortality or poor functional outcomes.

Company Background

Bioxodes is a clinical-stage biopharmaceutical company focused on developing effective treatments for thromboinflammation-related conditions.

Leadership Team

Marc Dechamps, CEO

Biologist with >35 years in the pharmaceutical industry; senior leadership positions at GSK Belgium & ViiVHealthcare Europe London (GSK-Pfizer).

Hans Warrinnier, CMO

Hans joined Bioxodes following a leadership tenure at Roche Belgium, where he held various senior leadership positions, such as Medical Director.

Edmond Godfroid, CSO - COO

Before founding Bioxodes, he was a long-standing senior Professor at the University of Brussels (ULB).

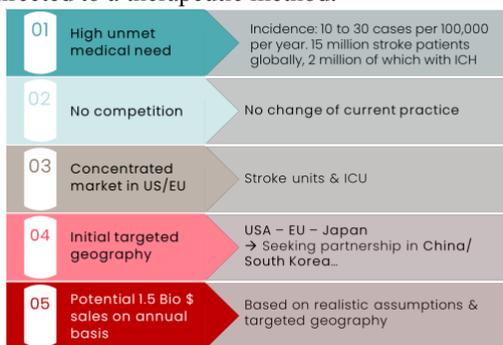
Products/Services

The leading candidate, BIOX-101 (Ir-CPI), a biologic derived from tick saliva, is a first-in-class drug candidate that combines antithrombotic and anti-inflammatory properties. BIOX-101 is an innovative anticoagulant aiming to prevent dangerous blood clotting and to inhibit neutrophils contributing to neuro-inflammation and clotting, leading to mortality, and poor outcomes.

Technologies/Special Know-How

Three main patent families, wholly owned by Bioxodes, to protect our patented for our innovative product and its variants, particularly in preventing coagulation and thromboinflammation. Our first patent family secures claims covering the use of BIOX-101 and several methods to prevent coagulation (USA). Our second patent family expands our scope to address thromboinflammation. A third patent family is directed to a therapeutic method.

Market



Distribution Channels

This is a concentrated market. Need of a direct specialized sales force to detail in stroke units and ICU

Competition

No existing competitors or medical intervention to displace. No new competitor in public research and development.

Financial Projections (Unaudited) Currently in Phase 2a. \$1.5 B annual peak sales based on conservative assumptions, limited geography (US, EU5, Japan) and Orphan Drug Designation (on market in 2029)

Quick Facts

Company Name: Bioxodes SA

Contact: Marc Dechamps (CEO)

**Address: Rue Santos Dumont 1
6041 Gosselies, Belgium**

Phone: +32 496 590354

Email: marc.dechamps@bioxodes.com

Website: www.bioxodes.com

Industry: Biotechnology

Domain: Cardiovascular & Neurology

Bank: BNP Paribas Fortis

Law Firm: CEW Partners

Patent Estate for BIOX-101: 5 granted, 1 intention to grant, 16 pending, 1 PCT application

Number of Employees: 11

**Leadership Team: 60years+ in pharma/biotech industry
Marc Dechamps CEO, Edmond Godfroid CSO-COO, Hans Warrinnier CMO**

Rajiv Datar, Ph.D.

3 Spring House Innovation Park, Ambler, PA 19002

Phone: 949-351-0860 (C)

Email: Rajiv.Datar@chromatan.com

Web Address: chromatan.com

Management:
Rajiv, Datar, Ph.D., CEO
Oleg Shinkazh, Founder/CTO
Craig Pointer, Assoc. Dir., Engineering
Thiago Millen, Ph.D., Assoc. Dir., Process Development
Yvonne Connolly, Assoc. Dir., HR & Operations
David Fogel, CFO/Advisor

Industry: Life Sciences
Domain: Bioprocessing
Stage: Early commercial

Number of Employees: 23

Bank: TDBank

Auditor: Haeffel Flanagan

Law Firm: Royer Cooper
 Cohen Braunfeld LLC

Amount of Financing Sought:
 \$2M convertible bridge

Current Investors: (\$10M Raised)
 Backed by multiple angels, family offices and other credible investors.

Use of Funds: Complete the build-out of 3-4 pilot systems; complete qualification of first GMP system; hire additional engineering, sales, marketing and other team members, and general working capital.

Company Background: ChromaTan has developed the first-ever, columnless, single-use, steady-state continuous elution chromatography platform, based on the Real Moving Bed principle that provides dramatic improvements in recovery and productivity, enhanced purity, flexibility and scalability, while reducing resin consumption and downtime compared to conventional column chromatography in any of its current forms of usage.

Management: ***Rajiv Datar, Ph.D.** – President and CEO: Experienced bioentrepreneur with 25+ years in drug & bioprocess development. 3 start-ups. Experience with listed company. 2 M&As. Exited early biotech asset to J&J.*
***Oleg Shinkazh** – Founder and CTO: 20+ years of experience in bioprocess technology development from Pall Corporation, Millipore. Inventor of the columnless, steady-state continuous elution chromatography technology.*
***Craig Pointer** – Associate Director, Engineering: Leads all engineering, manufacturing and automation functions related to the pilot and production scale systems.*
***Thiago Millen, Ph.D.** – Associate Director, Process Development: 15+ years' experience in bioprocess sciences and development in cell and gene therapy applications.*

Customer Problem: Viral vector products such as adeno-associated viruses (AAV) and lentiviruses (LV) are considerably larger and more sensitive than protein therapeutics. In conventional packed-bed column chromatography, these products undergo shear degradation and demonstrate low resin utilization on account of not being able to access the available internal binding capacity of conventional resins resulting in low utilization of extremely expensive resins.

Products/Technologies/Special Know-how: Our core product-the **Kascade™ BioRMB™** system, launched at BPI 2023 in Boston, is a single-use, columnless, continuous elution chromatography platform. This system utilizes the real moving bed principle, allowing for continuous optimization of the separation process based on dynamic interactions between two moving phases. By eliminating the need for columns, our system increases recovery and productivity by 10-to 20-fold, with improved purity profiles, while dramatically reducing resin usage and costs by 90%-95%.

Market: Chromatan's beachhead market for the introduction of its single-use BioRMB™ continuous purification platform is the viral vector and gene therapy segment. This bioprocessing vertical is currently \$1.3B and growing at a rate of 20%-25% and is expected to continue at that pace through 2030. Specific applications in this segment include the purification of adeno-associated viruses, lentiviruses, messenger RNA (mRNA) and plasmid DNA (pDNA).

Sales Channels: Direct-to-Customer sales supported by regional Field Application Engineers and backed by sales and marketing team members.

Competition: The cumulative market capitalization of the largest competitors with conventional chromatography products is over \$375B. But ChromaTan's IP protected technology and product is the only platform with two critical differentiating features – column-free processing and continuous purification that offers customers unmatched performance in gene therapy purification applications.

Financial Projections (\$ in millions, unaudited)

| | 2023A | 2024E | 2025P | 2026P | 2027P |
|----------------|---------|---------|---------|---------|--------|
| Revenue | \$1.4 | \$1.8 | \$4.1 | \$14.2 | \$31.3 |
| EBIT | (\$3.4) | (\$6.1) | (\$5.4) | (\$0.1) | \$11.1 |

ColdSnap

The Revolutionary System Transforming How **Ice Cream & Frozen Treats** are Produced, Transported, Stored & Enjoyed.



Round: Series D - Seeking \$25 million

Team: Two previous successful exits

Patents: 100+ issued patents

Model: Razor – Razorblade

Distribution: Food service distributors

Phase: Commercialization

Market Opportunity

\$Billions - Ice Cream, Smoothies, Protein Shakes, Frozen Lattes, Frozen Cocktails – Freeze on demand.

Delicious

Fresh, extremely creamy, premium (14% milk fat) ice cream.

Personalization

Choose your product and flavor. No cross contamination.

Convenience

1. No preparation of the pod – Ready to Go
2. No refrigeration of the pod – Eliminate cold supply chain
3. No cleaning of the appliance - No waterlines, no drains

Food never touches the machine



Contact mfonte@coldsnap.com for more information



Value Proposition

GoBe Kids is reinventing snack and mealtimes through exciting products that foster independent and healthy eating.

Company Background

GoBe Kids was founded in 2019 by an engineer dad and public health educator mom. Together, they created their flagship product, the Original Snack Spinner, which has grown into a viral brand with multiple products that support kids aged toddler to upper elementary.

Leadership Team

- Joseph Blanch, Founder-CEO: Mechanical engineer.
• Solanda Moran-Blanch, Co-Founder: Public health educator.
• Allison Dugger, COO: 10+ years of experience in operations.
• Angela Stockdall, CFO: 15+ years of experience in the CFO seat.
• Rande Gilmore, CCO: 10+ years of experience in marcomm .

Products/Services

We are the only snack container that empowers kiddos to go from one snack to the next with the push of a button. We have 4 unique products that will grow to 10+ in the next 24 months. We are well-versed in product innovation, manufacturing, ops, sales, and marketing. We've grown \$0 to \$4.5M in revenue since 2018, and our exit strategy is to sell for \$200M to 400M by 2029.

Technologies/Special Know-How

We have 15+ years of experience taking consumer products to market. We have 3 patents granted and 3 more pending.

Market

Target market: Parents of young kids in North America, North and Southeast Asia, and Europe. See "Distribution Channels" for revenue model.

Distribution Channels

We have experienced leadership and the infrastructure to scale. We sell on our website (gobekids.co), online with Amazon, and online with retailers like Walmart and Target. We work with distributors on 5 continents. Our strategy is to be an international omni-channel brand, available everywhere people are shopping in-store or online.

Competition

In the kids' snack container market which includes brands like Munchkin, Tupperware, Bentgo, and Ziploc, we are the ONLY brand that 1. provides variety in 1 container; 2. is engaging and fun; 3. ideal for wet and dry snacks; 4. develops fine-motor skills; 5. promotes independence; 6; limits the mess; and 7. is sustainable (not single use).

Financial Projections (Unaudited):

Table with 6 columns: Revenue, EBIT (dollars in thousands), 2022, 2023, 2024, 2025, 2026. Values range from \$4,049,670.97 to \$19,700,000.

Quick Facts
Company Name: GoBe Kids
Contact: Joseph Blanch
Address: 3915 Beryl Rd, Suite 120 Raleigh, NC 27607
Phone: 816-694-6159
Email: joseph@gobekids.co
Website: www.gobekids.co
Industry: Consumer products
Law Firm: Savvi Legal
Patent Estate: Soto IP
Number of Employees: 13
Leadership Team: Joseph Blanch, Founder-CEO, Solanda Moran-Blanch, Co-founder, Allison Dugger, COO, Angela Stockdall, CFO, Rande Gilmore, CCO
Amount of Financing Sought: \$300,000
Use of Funds: Inventory and research/development

WARTRIBE OF
BINYAMIN

**Incredibly fun Mobile AR Gaming
that creates AI LLMs**

WarTribe of Binyamin (WToB) features patent-pending technology, on chain play-to-earn, paired with multimodal AI label capture questing. During gameplay, players create language sets for 50% of the world's languages untargeted by big tech, giving Gravity Jack a monopoly on **communicating with half of the planet in their native language.**

This is a mobile game that goes beyond technology. It's a movement. WarTribe of Binyamin gives a voice to Gen A and Z through community driven real-world questing while creating new sponsored geo quests opportunities for retailers. All while driving ROI for our shareholders, through monthly dividends from 10% of game revenue.

Utilizing the same Gravity Jack patented AR tech that Niantic used in Pokemon Go, along with new issued patents and exclusive IP; Gravity Jack is creating their magnum opus mobile and Apple Vision Pro AR game WarTribe of Binyamin

WarTribe of Binyamin is a game so real, it is. Set in the year 2133, players are immersed in a fully AI-controlled and generated world where they take on digital and real-world tasks.

GAME VALUE PROP



Real world questing

Providing real-world and digital missions that resonate with local players with the ability to capture speech and writing to fuel AI creation and improved experiences.



Virality

Unleashing Gravity Jack's patent-pending Bluetooth low-energy technology allows users to detect other players and will pay them in-game currency to bring in new players.



Augmented Reality

Gravity Jack is the longest-running AR agency in the US with 15 years of experience and several patents in their portfolio -- all leading the development of their magnum opus WarTribe of Binyamin.

GAMING TRACTION

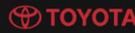


**6 PATENT LICENSES
IN AR & 2 PENDING**



AGENCY CLIENTS

Gravity Jack has worked with Fortune 500 companies across all industries -- including being chosen as a reference developer for the Meta Oculus team.



Our Team

CD

Chris Adam

Creative Director
Game Designer

CVO

Luke Richey

Nasa, NASDAQ, Multiple Exits

CSO

Jen Richey

Serial Entrepreneur
and Founder



Nolan Bushnell
Founder Atari
Founder Chuck E. Cheese
BOARD MEMBER



Ron Gillyard
Grammy winner
BOARD MEMBER



Steve Schklair
Producer X-Men,
Spiderman
BOARD MEMBER



Jerald Broussard
NASA
IPO veteran
BOARD MEMBER



Ken Barun
CEO
Ronald McDonald House
BOARD MEMBER



Taro Araya
Goama 33m yearly
active users
BOARD MEMBER

OUR OFFER

\$3.5m (USD)

Three year convertible note in all of Gravity Jack
\$25k minimum investment • \$445k Raised

TERMS

12% APR
20% Discount to Series A
22.78m Valuation Cap
Negotiable Over \$100k Invest

EXIT

M&A, IPO, or a
potential 4X buyout
by end of year 3

Value Proposition *Praktikant provides a Vertical SaaS solution that allows independent RIAs to deputize the operation of their software stack via an AI agent. Praktikant seamlessly integrates with an existing software stack to provide the RIA with a power user that is always on and available to support advisors.*

Company Background: *Praktikant was founded in 2023, as the joint venture between a Registered Investment Advisor and a custom software development team. The team began collaborating in 2019 to build custom software integrations for the independent advisor space.*

Leadership Team:

Bill Lane, Founder & CEO, previously Wells Fargo, Credit Suisse, Deutsche Bank
Haig Didizian, Founder & CTO, previously Clearistic Tech, Evolve Guest Controls, WineAccess Technologies
Jamie Stapf, Founder & COO, previously Wells Fargo, Credit Suisse, Deutsche Bank and Goldman Sachs

Products/Services: *Praktikant provides a SaaS subscription platform with custom integrations for the RIA.*

Technologies/Special Know-How: *Praktikant has differentiated its offering as a multiple ecosystem tool with contextual knowledge of each client advisor relationship. This has been built on years of in-industry experience and software customization processes.*

Market: *Praktikant is focused on the 400,000 Independent Registered Investment Advisors, which collectively manage more than 50% of all wealth in the US.*

Distribution Channels: *Sales are currently founder led, with the expectation to build a direct salesforce and selectively utilize VAR when appropriate.*

Competition: *While many AI tools exist, none are focused on the complex orchestration that Praktikant Provides to RIAs. Incumbents include Microsoft’s Copilot (which utilizes a similar OpenAI chassis), and Salesforce’s in house AI solution, yet they only generate content within their own ecosystem. Praktikant works across multiple ecosystems.*

Quick Facts
Company Name: Praktikant, Inc

Contact: Bill Lane

Address: 2200 Renaissance Boulevard, Suite 340
 King of Prussia, PA 19406

Phone: 215-450-9814

Email: wlane@praktikantai.com

Website: www.praktikantai.com

Industry: Software

Domain: Fintech

Bank: Blue Ridge Bank

Law Firm: Troutman Pepper

Patent Estate: NA

Number of Employees: 7

Leadership Team: Bill Lane, Haig Didizian

Amount of Financing Sought: 1.3 Million

Current Investors. Ethos Family Office, Tritium Private Wealth Strategies

Use of Funds: Development, GTM

Auditor: Dingle & Kane, CPA

Financial Projections (Unaudited):

| | 2024 | 2025 | 2026 | 2027 | 2028 |
|-----------------------------|-------|---------|---------|----------|----------|
| Revenue | 20000 | 1500000 | 8000000 | 22000000 | 45000000 |
| EBIT (dollars in thousands) | NM | 600 | 4500 | 15000 | 3200 |

Linka

AI-Driven Solution For Community-Centric Businesses

LINKA TECHNOLOGY, INC.

The Company Linka Technology, Inc., is a Delaware corporation formed on November 7, 2023.

Objective Linka is dedicated to empowering community-centric businesses by democratizing access to AI-driven platforms that facilitate the management, monetization, and marketing of their offerings. Linka's mission is to equip businesses with technology that fosters community, transforms customer engagement, and unlocks new revenue streams.

Product: Linka is an AI-powered solution that enables SMBs to instantly create their online platforms to manage, monetize, and market their offerings. The platforms integrate across websites, social media, marketplaces and over 1000 apps. Upgrades include a connected CRM with advanced automation, analytics, reporting capabilities and community marketplace modules..

Competitive Advantage Linka's competitive advantage lies in its innovative architecture that enables our community marketplace clients such as Chambers of Commerce and Business Development Companies (BDCs) to sell Linka software to their businesses. This scalable approach allows Linka to rapidly expand the sale of its software to businesses within the communities without extensive direct marketing efforts. Note, all of our marketplace clients are selling Linka business software to their member businesses at a 40-60% revenue share.

Milestones: 90 days since launch: We're growing 50% MoM, 133 paying businesses paying, 7 Organizations licensing Community Marketplace Hubs with Partner Rev-Share, Organizations include Major Chambers of Commerce, US Govt and B2B Association

Revenues: Sales of subscriptions and customer relationship management (CRM) software as a service. Subscriptions for Chambers of Commerce are expected to be priced at \$1,000 per month during year one; Business Development companies at \$1,500, and individual businesses at \$50. The distribution of such revenues is as follows:

| | YEAR 1 | YEAR 2 | YEAR 3 |
|--|------------------|--------------------|---------------------|
| Subscription Revenue Chambers | \$214,000 | \$637,350 | \$1,093,400 |
| Subscription Revenue BDCs | \$139,500 | \$734,700 | \$2,444,800 |
| Subscription Revenue Businesses | \$215,300 | \$1,064,525 | \$2,806,080 |
| CRM Revenue Upgrades | \$429,520 | \$2,200,995 | \$7,185,600 |
| TOTAL SALES | \$998,320 | \$4,637,570 | \$13,529,880 |

Projected Return Management estimates net after-tax income in the third year following the offering of \$6,876,606 (based on gross revenues of \$13,529,880).

A successful IPO based thereon with a price/earnings ratio of 20:1 would result in a market capitalization of \$137,532,113. If both events are realized, it is estimated that shares initially bought for \$2.00 would trade for about \$12.50 representing a compounded annual rate of return of 84 percent with a three-year cumulative return of 525 percent of the initial investment.

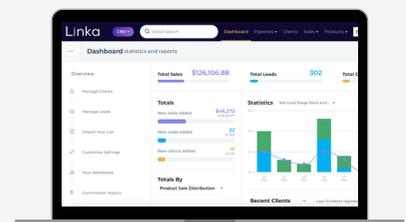
Platforms/Storefronts



Community Marketplaces



CRM Upgrades



THE PROBLEM

Only 12% of Dialysis Patients (that's 65k out of 545k) **Take Advantage of Home Dialysis (PD)**

Even though PD has the following benefits:

- ✓ Improved health outcomes.
- ✓ Promotes longevity.
- ✓ Allows flexibilities in scheduling treatments.
- ✓ Requires far fewer dietary restrictions.

30% of Home Dialysis Patients encounter infections related to tubing contamination.



55% of cases require hospitalization, costing Medicare \$104 million/year.



75% of cases are caused by tubing contamination.



1 in 6 infections results in death.

THE RELAVO SOLUTION

The PeritoneX is a novel connection device that reduces the risk of infection by internally disinfecting dialysis tubes with an antimicrobial solution. The PeritoneX is a **Class II – De Novo 510(k) product**.

Relavo Cost \$1,800 Per Patient/Per Year

Cost of Infection \$2,900 Per Patient/Per Year

Savings \$1,100 Per Patient/Per Year

Relavo sells directly to dialysis providers, who will purchase with a monthly subscription model.



Relavo solves the PD infection problem AND lowers costs.

- ✓ 2 Patents Granted
- ✓ 8 Patents Pending
- ✓ Supply Chain Resolved
- ✓ NSF SBIR Phase I and II awardees
- ✓ KidneyX Winner

Department of Health and Human Services seeks to grow home dialysis-use to 50% of incident patients.

US TAM

\$1.23 billion
681K patients

US SAM

\$252 million
140K patients

US SOM

\$56 million
30K patients

THE TEAM

Our management team & advisors bring over **100 years of combined experience** in medical innovation and commercialization.

Sarah Lee | Founder, Chief Executive Officer

Tejasvi Desai | Founder, Chief Technology Officer

Anna Bailey | Founder, Chief Innovation Officer

\$2.5M SAFE Seed Round

\$7M Post-Money Valuation Cap

80% Discounted Rate

\$25k Minimum





ADDRESS:

130 Queens Quay E
Suite 1022
Toronto, ON
M5A 0P6

CONTACT:

Tristan Lehari, CEO
416.702.2287
tristan@tritonwear.com

[Book a Meeting Here](#)

FUNDING:

Raised: \$4.5M to date
Current Investors: Real Ventures, BDC Capital, Radical Ventures, MaRS IAF, GCI, CCAA, and more.

ESTABLISHED: 2014

EMPLOYEES: 11

MANAGEMENT TEAM:

Tristan Lehari
Founder & CEO

Megan Holtzman
Ph.D., Chief Scientist

Katie Marr
Director of Sales & Marketing

ELEVATOR PITCH

At [TritonWear](#), we unleash athletes speed through our patented wearables and AI Coach showing athletes exactly what they need to do to improve. Using Swimming as our [\\$10B beachhead](#) into the market, our products are being used by thousands of athletes from grassroots beginners to Olympic Gold Medalists – including [30+ National Olympic Federations](#).

PROBLEM

The fitness tracker industry, forecasted to reach [\\$183 billion by 2030](#), faces a critical challenge: device abandonment rates as high as 70% due to inaccuracies and a lack of actionable guidance. This issue is particularly severe in swimming, where trackers fail to provide reliable data or meaningful insights, highlighting a significant opportunity for innovation in the market.

SOLUTION

TritonWear solves this with the most accurate and advanced wearable in the industry combined with a simple, yet powerful AI Coach, guiding users on their path to success based on recovery, effort, and skill development.

Positioned discreetly under a swim cap, Triton units capture over 30 performance metrics with four times the precision of our nearest competitor. This data is instantly transmitted to a coach's tablet or a swimmer's mobile device for use in training. Our AI Coach then analyzes data over time, providing athletes with precise feedback on what to adjust in their training to improve performance.

Our technology is powerful enough for elites, including 67 Olympians at the Tokyo Olympics that brought home 24 Medals for their respective countries, but simple enough for beginners with the majority of our customers being age group swimmers starting at 8 years old.

MARKET OPPORTUNITY

TritonWear is tapping into the rapidly expanding projected [\\$10B swimming fitness tracker market](#) growing at an impressive CAGR of 8.39%.

MODEL & TRACTION

TritonWear's revenue is generated through an annual membership model, charging \$238 per athlete, which includes our state-of-the-art Triton unit.

Currently sitting at \$1.3M in ARR from over 4000 paying users across all levels athletes. In our Phase 1, we are scaling within Team Swimming, focusing on the 4 million registered competitive swimmers that actively train and compete with teams including club teams, high schools, NCAA/universities, pro teams, and National Federations. As we push further down market, we will be focusing next on the 4+ million registered competitive triathletes and Masters Swimmers, and then on the 82+ million avid fitness swimmers training a minimum of once per week.

TEAM

- ★ [Tristan Lehari \(Founder & CEO\)](#): 14+ years Founding and leading sports tech companies. MASc., BA Mechatronics Engineering from the University of Waterloo. Former Founder of Hockey Robotics Inc., former Team Captain of the University of Waterloo Warriors Swim Team.
- ★ [Megan Holtzman \(Chief Scientist\)](#): PhD in Digital Signal Processing & Machine learning, 15+ years leading complex ML projects.
- ★ [Katie Marr \(Head of growth\)](#): 15+ years of sales, marketing, and customer success.

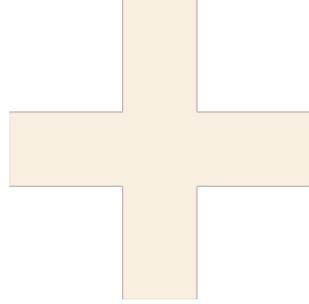
COMPETITIVE ADVANTAGE

- *Precision:* We offer the most accurate swimming tracker globally, secured by patents. Our unique algorithms enable real-time data delivery to teams during training.
- *Data Excellence:* With over 1.3 billion meters of proprietary data, we craft the most precise algorithms that drive our AI Coach, focusing on intensity, skill, and recovery.
- *Industry Credibility:* Trusted by over 30 National Olympic Federations and [approved for racing by the governing body of swimming](#), our credibility and effectiveness in the industry are well-established.

All values in CAD

| Current Raise/Ask: | \$2,000,000 | Year | Revenues (CAD) | COGS (CAD) | Expenses (CAD) | Net (CAD) |
|--------------------------|--------------|------|----------------|-------------|----------------|-------------|
| Pre-money Valuation: | \$16,500,000 | 2021 | \$232,466 | \$91,308 | \$893,994 | -\$752,836 |
| Raise Series: | Seed+ | 2022 | \$504,798 | \$166,984 | \$1,325,160 | -\$987,346 |
| Revenue YTD: | \$1,058,631 | 2023 | \$1,058,631 | \$285,955 | \$1,435,736 | -\$663,060 |
| Monthly Net Burn: | \$38,000 | 2024 | \$1,564,092 | \$385,119 | \$1,658,099 | -\$479,126 |
| Previous Capital Raised: | \$4,500,000 | 2025 | \$3,969,940 | \$1,253,098 | \$3,179,057 | -\$462,215 |
| Corporate Structure: | C Corp | 2026 | \$8,281,125 | \$2,167,424 | \$5,034,389 | \$1,079,312 |

confidential one-page executive summary



Vegetable + Butcher unlocks massive market opportunity with new, state-of-the-art manufacturing and distribution facility.

This tech-powered platform that puts your nutrition on autopilot is revolutionizing the impact that food has on our lives—and is preparing for rapid growth through multi-market expansion.

solution

Vegetable + Butcher offers customers more time and better health at the push of a button—nourishing, seasonal, scratch-made meals and functional beverages at your fingertips. Our flexible subscription programs and direct-to-door delivery system take the worry and planning out of getting and staying healthy.

growth strategy

Unique omnichannel strategy that integrates offline experiences with digital activation to deliver “right time, right place” marketing and end-to-end pathing for key customer segments—supported by a white-glove service and customer referral program that create V+B diehards who become passionate brand advocates.

financials

Proven profitability with rapid growth trajectory serving just a single market—achieving \$30M in cumulative sales, a 40% gross margin, and a 100% CAGR since inception on just \$2.5M of invested capital—with a clear path to profitability across multiple markets upon consolidating operations in new, state-of-the-art manufacturing and distribution facility.

market

Paired with the explosive growth of subscription e-commerce (set to reach \$200B in 2023 with an estimated +65% CAGR through 2027), V+B uniquely straddles two consumer megatrends: Convenience and Health & Wellness Foods (+\$250B in 2022 in U.S.).

technology

Robust, fully integrated software and data platforms that power our vertically integrated, zero-waste approach, enabling greater margin capture across entire profit pool while delivering a superior customer experience through high brand ownership.

customer

Large, highly diversified and sticky customer base of +2,000 active subscription customers, with industry leading average revenue per customer (+\$3,000) and LTV (+\$1,200).

team

Team of +40 employees led by visionary management team alongside a deep bench of advisors with decades of experience across key industry verticals.

For more information contact:

Turner Hoff, Co-founder & CEO
turner@vegetableandbutcher.com

vegetable + butcher



VONMERCIER

Advanced Electric Vehicles for Today's Climate and Beyond

Company

VonMercier Inc.
121 Saint John St.
Havre de Grace,
MD 21078



www.vonmercier.co

Industries

- Electric Vehicles
- Watercraft
- Leisure Vehicles
- Transportation
- First Response
- Search and Rescue
- Military

Leadership Team

- Michael Mercier (board director)
- Ray Bennett

Partners

- JT Composites
- CIE Solutions
- AeroAuto Global

Key Advisors

- Andrew Fritz
- Jennifer Micek (board director)
- Roger Bailey

Investment Sought

\$1,500,000 Late Stage Seed
S.A.F.E. with \$10M Valuation Cap

Previous Rounds

Total Raised: \$1,271,190

- 2021-2023 Seed: \$910,129
- 2013-2016 Pre-Seed: \$264,000
- Founder's Contributions: \$97,700

Financial Projections

| Year | Product Lines | Units Sold | Revenue (Millions) | COGS | DM\$ | DM% |
|------|---------------|------------|--------------------|----------|--------|-----|
| 2024 | 1 | 10 | \$1.4 | -\$0.9 | \$0.4 | 30% |
| 2027 | 3 | 168 | \$29.8 | -\$19.3 | \$10.4 | 35% |
| 2029 | 4 | 1,020 | \$201.0 | -\$120.6 | \$80.4 | 40% |

Contact

Michael Mercier

Founder & CEO
312-609-9943
michael@vonmercier.co
linkedin.com/in/michaelwmercier

Executive Summary

Vision: To bring imagined vehicles to life.

Mission (What We Do): At VonMercier, we design and manufacture advanced electric vehicles to enhance exploration, transportation, and recreation **for today's climate and beyond.**

Founder: Michael Mercier is the CEO and company visionary. He built his first hovercraft when he was 13 years old and has had a passion for them and other vehicles ever since. With over 10yrs industry experience as a mechanical engineer and expert in product development he has designed, built and launched a range of products from drones to paper shredders, to automated industrial machines. He holds 5 patents. He quit his day job twice in the last decade to pursue this dream.

Modular EV Technology Platform: VonMercier has developed a lightweight and powerful electric vehicle technology platform. Combining cutting edge batteries and motors with composite structures and user-centered design, VonMercier has a modular formula for product development of performance electric vehicle.

Business Model: VonMercier designs, manufactures and assembles vehicles for sale using a built-on-order model. A \$1,000 deposit fee secures a customer's build position, and a 50% *Start Build Payment* is received 2-6 months prior to delivery, then parts are ordered. *Final Build Payment* is due before delivery.

Flagship Product (In Development): Arosa EV Hovercraft The VonMercier Arosa electric sports hovercraft is stylish, quiet, and easy to use. It is in development to be the first ever hovercraft to give complete and intuitive control to the pilot to fly forward, reverse, and steer with ease. With a carbon fiber body and luxury trim throughout, the Arosa is a head turning experience for the discerning individual.

New Product: (Available to Buy) Lucerne EV Jet Craft Introducing the future of watercraft technology: the Lucerne Electric Jet Craft. This groundbreaking electric boat leverages VonMercier's existing technological advancements and commitment to excellence in design and sustainability. The Lucerne feels like driving a sports car on water and has streamlined edges that look at home on the waves.

High Growth Market: The Global Electric Boat Market is expected to grow at **13.8% CAGR** from \$5.4B in 2021 to **\$15.5B in 2030**. This segment is growing more than twice as fast as the overall Global Boat Market CAGR of 5.1%. Source: verifiedmarketresearch.com. A key indicator of growth in this market is Yamaha Motors' 2024 acquisition of electric outboard maker Torqeedo.

Market Competition: Electric Performance Boats The most established competitor is XShore from Sweden. XShore's Eelex 8000 is 26ft long sells for \$329,000 and is built for 8 passengers and pleasure cruising in large waterways. Arc Boats of California, USA is the most dynamic competitor having recently closed a series B funding round of \$70M and the 2024 release of the electric Arc Sport – a \$258,000 23ft wakeboarding boat. Other competitors to watch are Candela of Sweden, Pure Watercraft or USA, Narke of Hungary and Taiga of Canada.

Competitive Advantage: The VonMercier Lucerne is positioned at a base price of \$135,000 a length of 18ft and passenger capacity of 4 people. This size makes it maneuverable and fast on lakes, rivers and coastal waterways. It is also much lighter than the competition so it can be easily trailered behind small SUVs.

Customers: Consumers and Resorts B2C target customers are primarily ages 22 to 65 who live on or have access to open water. Our customers value beautiful design, bespoke manufacturing, and unique products and experiences. **Electric boating offers a zero emission, quiet, zero odor experience to enjoy the water.** B2B customers include resorts, rental companies, and yacht brokers. **Two (2) Lucerne units are in process for customers and a third is in process.**

Sales and Marketing Strategy: VonMercier and AeroAuto Global of Florida have formed an agreement for sales, service, and distribution in the United States. Marketing will be through media as well as in person experience events and test drives. The Arosa hovercraft has been featured in over 150 media outlets including The New York Times, Hot Rod magazine and Robb Report.

Manufacturing Progress: The Production facility in Havre de Grace Maryland, USA is up and running and capable of batch assembly of electric vehicles. Parts inventory is on hand to start more units. Body molds, tooling and the first beta production units are complete. Partners in carbon fiber molding and EV powertrain are well established.



We are *first-to-market* with utility scale, vertical axis wind turbines, patents and projects to harvest turbulent, mid-level wind resources that existing turbines are unable to use.

- *First VAWT to use a 2X field-validated aeroelastic model*
- *Short (<100 ft tall) aluminum and steel turbines last for 70+ years, are easy-to-make, assemble, transport, and install.*
- *Seven new patents give Wind Harvesters a leg up over any competition that follows us into the market.*
- *Largest market (now over \$400B) is the understories of 20% of wind farms where mid-level wind is excellent.*
- *3-dimensional VAWTs promise to be the most wildlife friendly turbines available.*

Wind Harvest is a rare, privately held company finishing the commercialization of a long sought after technology.

- *The final design is ready to manufacture and install for Certification at the UL wind turbine testing facility in Texas.*
- *Projects and customers in Barbados and the U.S. should purchase \$10+M of Wind Harvesters in 2025.*
- *>\$20+M is invested in Wind Harvest, a small amount given the challenges of bringing a utility-scale technology to market.*

Wind Harvest makes multiple income streams.

- *Sales margins per MW will be 4X more than large turbines.*
- *Service agreements provide ongoing revenue streams.*
- *Licenses and project development companies make sales.*
- *Large OEMs will want to license our patents.*

New capital prepares Wind Harvest for a sale or IPO

- *\$5M in new RegCF capital: completes certification on a pair of turbines; reduces debt; advances patents*
- *\$10+M Series B round in 2025 helps finance projects that buy our turbines in 2025-26; produces data needed to enter the wind farm market; and builds the Company's infrastructure.*

Financial Projections. (*\$ in millions*)

| | 2024 | 2025 | 2026 | 2027 | 2028 |
|-------------------------------|--------|---------|---------|---------|----------|
| Revenues - Gross Sales | \$ 1.2 | \$ 12.0 | \$80 | \$300 | \$ 1,200 |
| Revenues - Net Income | \$ 0.3 | \$ 3.0 | \$ 20.0 | \$ 67.5 | \$ 240.0 |

For More Information:

Kevin Wolf, CEO and Co-founder

kwolf@windharvest.com, +1 530-758-4211

Quick Facts

Company Name:

Wind Harvest International Inc

Contact: Kevin Wolf, CEO

Address:

724 N St. Davis, CA 95616

Phone: (530) 758-4211

Email: kwolf@windharvest.com

Website: www.windharvest.com

Industry: Renewable Energy,
Manufacturing and Services,
Project Development

Domain: Wind Turbines

Bank: Chase

Law Firm: Pillsbury Law

Patent Agent: Briggs IP

Number of Employees: 6

Leadership Team:

Kevin Wolf, CEO

Dr. Ariana Marshall - Caribbean

Dr. Ola Ajala – Principal Eng.

Dr. David Malcolm – Sr. Eng.

Rob Loewer – CFO (fractional)

Tom Williams – Special Advisor

Rob Wheelock – Special Advisor

General Manager – TBD

VP Sales – TBD

CFO - TBD

Amount of Financing Sought:

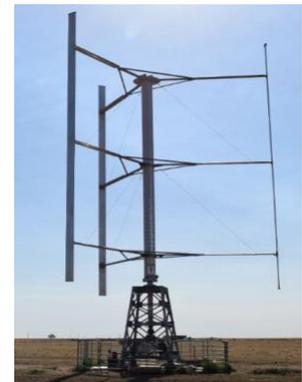
\$3-\$25 million

Equity Investors:

CEO

Maas family

Family and friends



Model 3.1, UL Test Facility, TX

PARTNERS



NEXT powered by SHULMAN ROGERS

NEXT disrupts the legacy legal industry by offering a broad range of fixed fee solutions (stand-alone products and annual legal plans) delivered by senior attorneys with valuable business expertise. NEXT solves the problem that startup and emerging growth companies face when launching their business as well as scaling: lack of access to predictable legal fees, seasoned attorneys, the latest technology and key business services. We use cutting edge technology platforms to deliver real efficiencies, transparency and a collaborative environment for clients, attorneys and investors. NEXT partners with its clients to de-risk their business and get to the NEXT level, together reaching each milestone of success. NEXT is powered by Shulman Rogers, a full-service law firm with nearly 100 attorneys offering superior service across a wide range of practice areas. The firm also offers robust personal services such as residential closings and trust and estate planning. Shulman Rogers has earned its reputation for providing quality representation, business insight and client value, serving as a highly attractive alternative to larger, higher-priced firms and smaller, less diverse firms. Learn more at ShulmanRogers.com.

ANTHONY MILLIN, NEXT CHAIR & PARTNER, SHULMAN, ROGERS

Anthony Millin is the Chair of NEXT and a trusted legal and business advisor to startup, early-stage, and emerging growth companies. As a corporate and securities attorney, a successful serial entrepreneur, and a venture capitalist, Anthony brings a unique legal and business perspective to advising his clients. Anthony understands firsthand what it takes to start, scale and manage a company, to successfully prepare for and run a fund-raising process, and to address the legal issues faced by a startup. Another specialized skill set Anthony brings to the table is his China-based experience, assisting early-stage and middle-market companies interested in conducting business in China or seeking direct foreign investment from China. Anthony also serves as a Venture Partner at Urban Us, a seed-stage VC firm. Contact Anthony at amillin@shulmanrogers.com.

AEG @enterpriseGrowth

AEG is a growing and profitable company that provides elite business advisors and midmarket CEOs unprecedented business development and peer-to-peer networking opportunities through an ecosystem of city-based communities. Deliberate culture and technology create deep personal relationships to drive fast and efficient business referrals that accelerate business development and growth for these advisors and CEO peer groups.

MARK HAAS, CEO, AEG @MarkHaas

Mark Haas is Co-founder and CEO of AEG (Association for Enterprise Growth), responsible for strategy, operations, and expansion of its communities to 30 cities nationally. He was previously President of ROM a strategy and operations management consulting firm, advising CEOs and boards to include leadership training for Tanzanian energy executives, developing curricula to train consultants in 40 countries for an international bank, crafting strategy and innovative business models for \$120 million nonprofit, merging two scientific associations, re-organizing a biomedical research agency, facilitating development of WWIV military strategy, and of facilitating a global R&D strategy for the US Navy.

PRINCE WILLIAM COUNTY DEPARTMENT OF ECONOMIC DEVELOPMENT

The Prince William County Department of Economic Development and Tourism works hard to create a pro-business, globally-competitive environment that generates new, high-quality, and sustainable job opportunities for our residents and destination-driven attractions for our visitors. The department engages in a broad portfolio of services, partnerships, and strategic alliances to benefit the business community, including small businesses, startups, and entrepreneurs.



PARTNERS



MICHELE WEATHERLY, DIRECTOR OF EXISTING BUSINESS AND ENTREPRENEURSHIP, PRINCE WILLIAM COUNTY

Michele Weatherly currently serves as the Director of Existing Business and Entrepreneurship with Prince William County Department of Economic Development and Tourism. Michele is a Washington DC Metro area Business Development professional with a track record of successful leadership in trade associations and economic development. Michele specializes in workforce and business development programs and marketing with a strong network of industry colleagues in the DC metro region and beyond the beltway.

Michele currently serves on the Board of Directors for Virginia Career Works, Committee for Dulles, Virginia Serious Game Institute, and the Career Technical Education Program Advisory Council for Prince William County Schools.



REFRACTION @refractionpt

Refraction is a leading nonprofit innovation hub in Northern Virginia, that provides mentoring, programs, and office space for startups and high-growth companies to help create jobs in the greater Washington region. In five years, more than 300 member companies have collectively raised over \$350 million in capital. Refraction's partners include Amazon, Cox, Dominion Energy, MITRE, Fairfax County, Arlington County, Loudoun County, Virginia Innovation Partnership Corporation, and Virginia Tech.



DINGMAN CENTER FOR ENTREPRENEURSHIP, UNIVERSITY OF MARYLAND @UMD_Dingman

The Dingman Center for Entrepreneurship is a top-tier entrepreneurial institute recognized around the world as a leader in enterprise creation. The Dingman Center is continuously pushing the boundaries of teaching and learning with its focus on practical entrepreneurship, global innovation, and international classroom experiences. The Center promotes opportunities that provide maximum resources to start-up businesses in terms of ideation, execution, and financing; and that support its mission to take entrepreneurs "from the back of a napkin to the first \$1 million in financing."



KEIRETSU FORUM @KeiretsuAngels

Keiretsu Forum is a global investment community of accredited private equity angel investors, venture capitalists, and corporate/institutional investors. Keiretsu Forum was founded in the San Francisco East Bay in California in 2000 by Randy Williams. Keiretsu Forum is a worldwide network of capital, resources, and deal flow with 53 chapters on 3 continents. Keiretsu Forum members invest in high-quality, diverse investment opportunities.



FITCI - FREDERICK INNOVATIVE TECHNOLOGY CENTER, INC @FITCInc

The Frederick Innovative Technology Center, Inc. (FITCI) is a business incubator and accelerator designed to cultivate entrepreneurship in Frederick, Maryland. FITCI specializes in the strategic business support of local entrepreneurs in the early stages of mostly science and technology-based businesses: Biotechnology, Information Technology, Renewable Energy, and Cyber Security. FITCI currently has two locations in Fredrick, MD, and 52 client companies.



THE BALTIMORE ANGELS @baltimoreangels

The Baltimore Angels is an angel investor group based in Baltimore, MD. Founded in 2009, its mission is to invest profitably in the regional entrepreneurial ecosystem and advance early-stage innovators to the next stage of capital formation. Its vision is to be the most trusted resource for angel capital investment and entrepreneurial mentorship in the Greater Baltimore region. A new generation of angel investing comes to Baltimore. If you are a tech entrepreneur or community-minded investor, please be in touch with Baltimore Angels. This is not your father's (or your uncle's) investment group.

PARTNERS



MARYLAND TECH COUNCIL VENTURE MENTORING SERVICES

The Maryland Tech Council Venture Mentoring Services (MTC VMS) program is one of the leading team mentoring services available in the state of Maryland that is both highly sophisticated and results-driven. It exists to foster an environment that encourages innovation while expanding financial and business opportunities for tech, cyber, and life science start-ups. The MTC VMS Program provides free team-based mentoring services to qualified Maryland-based tech and life science venture CEOs who are accepted into the program. Since the MTC VMS program began, more than 75 ventures have enrolled & \$100MM has been raised in capital & grants.



STARTUP GRIND-COLUMBIA, MD eStartupGrindDC

Startup Grind-Columbia, mid-Maryland Chapter is part of the largest global community for innovation, entrepreneurship, and the startup community. We're actively educating, inspiring, and connecting more than 2MM+entrepreneurs, 600+ cities, and 130+ countries. We nurture startup ecosystems through mentorship, advisory services, education, inspiration, access to capital, and most importantly, connecting members with the resources we need to have the best opportunity to grow phenomenally successful ventures.



ANGELS + LIFE.SCI INVESTORS

Formed in 1996, the Angels + Life.Sci Investors Network is organized under NJAngels.net. We are a manager-led, loosely organized network of investors and accredited Angels, Coaches, and Experts who Sponsor world-class Entrepreneurs. Our colleagues have deep experience and technical domain expertise in all of the life sciences disciplines in which we are involved, including nanobio tools, materials, and devices: tele-diagnostics, augmented healthcare & remote patient monitoring, automation and robotics, & advanced chemistry for drug discovery.



GEORGETOWN ENTREPRENEURSHIP INITIATIVE

Entrepreneurship is one of the world's most powerful forces for positive change. Georgetown Entrepreneurship seeks to instill an entrepreneurial mindset in students, foster an entrepreneurial culture across the university, support the successful growth of alumni ventures, and leverage the power of entrepreneurship to make an impact in the world beyond Georgetown.



JEFF REID, FOUNDING DIRECTOR, GEORGETOWN ENTREPRENEURSHIP INITIATIVE, GEORGETOWN UNIVERSITY'S MCDONOUGH SCHOOL OF BUSINESS eHoyapreneur

Jeff Reid is the Founding Director of the Georgetown Entrepreneurship Initiative and Professor of the Practice of Entrepreneurship at Georgetown University's McDonough School of Business. Reid is a catalyst for entrepreneurship and a well-known leader in entrepreneurship education. In 2009, Reid launched the Georgetown Entrepreneurship Initiative to catalyze entrepreneurial thinking and activities across Georgetown University and impact the growing DMV startup community.



RYAN & WETMORE, P.C. eRyanWetmorePC

Ryan & Wetmore is a full-service accounting and management consulting firm, servicing the Northeast/ Mid-Atlantic region since 1988. What makes us different from other accounting firms is our proactive approach. We work hard to earn our clients' confidence by encouraging open communication year-round. This approach has enabled us to help clients become more efficient, more competitive, and more profitable. Through our numerous management engagements, we have become trusted, unbiased advisors.

PARTNERS



PETE RYAN, CO-FOUNDER & PARTNER, RYAN & WETMORE

Pete co-founded Ryan & Wetmore in 1988, a 3 office, 35-person firm serving the Mid-Atlantic region. He currently works with clients to address tax, audit, and accounting issues. He also has significant experience in international tax matters and business consulting services. His expertise extends to Healthcare organizations, Construction and Real Estate, Government contractors, Technology, Manufacturing, and High Net Worth Individuals. Pete has served on the Board of Directors for several organizations. He is an active member of the Healthcare Advisors Association, the Real Estate and Construction Association, the CPA Manufacturing Services Association, the Virginia Transportation Construction Alliance, and the Construction Financial Management Association.



ENTERPRISE TRANSFORMATION SOLUTIONS

INES LEBOW, FOUNDER AND PRINCIPAL @ilebow1

Ines LeBow is the Founder and Principal Startup Consultant at Enterprise Transformation Solutions (ETS), which advises entrepreneurs on how to position themselves for funding. Over the course of her 30+ years in the industry, Ines has helped companies secure more than \$800M in funding, led start-ups and turnarounds for companies with up to \$500M in revenue, managed 11 M&A transactions, and guided 9 companies to a successful exit. With expertise spanning Operations, Executive Leadership, and Mentoring, Turnarounds, Revenue implementation, Engineering, as well as Communications, Ines has helped many companies prepare for VC and angel investment.



April 25 Attendees As of 04 25 24

| SPEAKERS | | | |
|------------|-----------|------------------|--------------------------------|
| First Name | Last Name | Title | Company |
| Tien | Wong | Founder and Host | CONNECTpreneur |
| Mark | Haas | CEO | AEG |
| Sara | Clasper | Associate | NEXT powered by Shulman Rogers |

| PRESENTERS | | | |
|------------|--------------|-------------------------------------|-----------------------------------|
| First Name | Last Name | Title | Company |
| Marc | Dechamps | CEO | Bioxodes SA |
| Rajiv | Datar, Ph.D. | President & CEO | Chromatan, Inc. |
| Matthew | Fonte, Ph.D. | Founder and President | ColdSnap, Corp. |
| Joseph | Blanch | Founder & CEO | GoBe Kids |
| Jennifer | Richey | Co-Founder & Chief Strategy Officer | Gravity Jack, Inc. |
| Harshila | Malhotra | Founder and CEO | Linka |
| William L | Lane III | Co-Founder | Praktikant, Inc. |
| Sarah | Lee | CEO | Relavo |
| Tristan | Lehari | Founder & CEO | TritonWear, Inc. |
| Turner | Hoff | Co-Founder and CEO | Vegetable and Butcher |
| Michael | Mercier | Founder & CEO | VonMercier Inc. |
| Kevin | Wolf | CEO and Co-Founder | Wind Harvest International |

| ATTENDEES | | | |
|------------|----------------|--|------------------------------------|
| First Name | Last Name | Title | Company |
| Terry | Adams | Director of Tech Innovation & Entrepreneurship | Worcester Polytechnic Institute |
| Beth | Adams | Founder and CEO | IT Consulting |
| Michael | Adler | Managing Partner | Adler Consulting Strategies LLC |
| Hamza | Adnan | Analyst | First Trust Capital |
| Felix | Agakov | Executive Director | Pharmatics |
| Queen | Akataobi | Support Worker | Walsingham Support |
| Derek | Akner | Business Development | Surge Private Equity |
| Alejandra | Alejandra | Sales Director | The Insight Marketers |
| WD | Allen | Adjunct Prof | University of Missouri |
| Daniel | Ameer | CEO | FlutterPads |
| Cliff | Anders | President | LeoSat Enterprises, Inc |
| Meet | Aneja | Head of Finance | MMI |
| Abhiram | Appalaneni | Principal of Investments | Unity Growth Fund |
| Paul | Armijo | President & CEO | Armijo Innovations LLC |
| D. R. | Arthur | CIO | AE for AON |
| Darrin | Auito | Partner | HEA Law PLLC |
| Rick | Bain | Principal | ReCreation |
| Mark | Baldino | CEO | FireBot Suppression |
| Albert | Baldwin | Founder/CEO | Alfa Omega Grafax |
| Joe | Ball | Director of Client Strategy | One Strategic |
| Dan | Ballin | Chief Executive | Ideas Crucible |
| Riko | Banardi | Investor | Robin Hood Ventures |
| Erick | Bandy | IT | WTown Management |
| Ole Henrik | Bang-Andreasen | Investment Analyst | Avant Bio |
| SJ | Barakony | Sherpa | |
| Melissa | Barall | Partner | Elevated Capital |
| Samantha | Barnaik | Owner / Designer | Hunnybunch Co. Designs |
| Thomas | Bascom | President | LinkSpace |
| Kris | Bauerschmidt | Co-Owner | Prevailing medical |
| Jay | Beam | Managing Director | Adasel Global Partners LLC |
| Wahbi | Belaïd | Technical Support | Tast |
| Lena | Benjamin, MBA | Founder & B2B Growth | Empower Business |
| Chris | Bennett | Founder / Attorney | T-I-L-Group |
| Jean-Paul | Berland | CEO | Dr. B Dental Solutions |
| Chris | Bermudez | Fractional Commercial Executive | Self employed |
| Victor | Beshidze | Founder & CEO | VB Solutions |
| Cody | Bess | Founder - CEO | Poprouser |
| Aniruddha | Bhakre | CTO | HemRang Solutions Inc. |
| Collin | Bhojwani | Investor | Allianz Life Ventures |
| Michael | Binko | Managing Partner | STR1UP Ventures / Startup Maryland |
| Jeff | Blake | CFO | Trellis Bioscience |
| Joseph | Blanch | Founder CEO | GoBe Kids |
| Allison | Blecker-Cook | Director of Operations | Westchester OMFSI |

| | | | |
|--------------|--------------|-------------------------------|--|
| Adam | Boggs | CEO | Meahana |
| Jose | Bolanos MD | CEO | Nimbus-T Global inc |
| Vicki | Boliard | Owner-Operator | VMVB Marketing and Designs |
| Larry | Boodin | Business Development Director | Thompson Financial Group - Mass Mutual |
| Marcie | Boulet | Freelance Self-Employed | Marcie's Playground |
| Richard | Brandenburg | Founder | Unfold Hospitality |
| Philippe | Bregeon | Cofounder | The Pitch Place |
| Kathryn | Breisch | Founder & CEO | GoPursue |
| Jan | Breukers | CEO | first choice bio, inc. |
| John | Brinkhurst | CCO | AgriGreentech Ltd |
| James | Brinkley | Founder & CEO | IPGen |
| Stanley | Brock | CEO | Brock Dev Co |
| Benjamin | Broedel | CEO | Athena Enzyme Systems |
| Doug | Brown | Principal | DAB Holdings LLC |
| Dwika | Budhyantara | Founder | PT Hata Indonesia Ssjahtera |
| Edward | Bukstel | CEO | Giupedi |
| Patrick | Burke | Dir. Business Development | Amarex Clinical Research |
| Brian | Burns | Founder | Grand Horizons |
| Alexius Paul | Cabral | Business Chief Officer | SD Holdings |
| Leah | Caldwell | Founder & CEO | Rehigher |
| Joe | Carlin | Principal | JonXeone Capital |
| Sue | Carr | President | CarrTech |
| Hepzel | Castro | Independent Consultant | HCH Consulting |
| Julia | Catuara | Advisor | Catuara and Bell, Inc/New York Life |
| Tony | Chan | Partner | Orrick |
| Hubert | Chan | Founder | Helppo SaaS |
| Wen | Chang | Head of Target Validation | AcuraStem |
| Hector | Chavarria | CEO | Zengears |
| Hafida | Chekkouchi | Founder | A4RE |
| Chris | Chen | Title | Company |
| Xingyue | Chen | Partner | Key2China |
| Karlie | Chen | Co-Founder | LightFare LLC |
| Catherine | Cheng | Angel Investor | Hustle Fund |
| Olive | Chiacchia | Investor Relations | Freebird Rides |
| Nelson Hyde | Chick | CAO | Foil Flyer |
| Mikey | Chlanda | Owner | Cincinnati Content Strategist |
| Noel | Coghiel | Relationship Banker | Comerica Bank |
| Karen | Coleman | Director of Operations | Six C's for Financial Solutions |
| Scott | Collins | CEO | AIG |
| Dan | Conley | Active Angel | Angels + Life.Sci Investors NJAngels.net |
| Courtney | Cook | AE | Datec Inc. |
| Brendan | Corcoran | CTO | Tiber Solutions |
| Glenn | Corpos | Head of Sales Partnership | SD Holdings |
| Aidan | Courtney | Chairman | Marrabio Ltd |
| Albert | Crews | | |
| Randy | Croxton | Sr. VP | Meridian Management Group, Inc. |
| Karlo | Cuevas | Partnership Manager | Linka |
| Dr. David | Cunic | CEO | UCS Advisors |
| TC | Custis | Head of Inside Sales | Soleimar |
| Niem | Dang | Owner | Consulting |
| Jeffrey | Dao | Founder | Ikygai |
| Michele | Darien | Owner | Darien Media |
| Bailey | Darling | | |
| Darren | Dasburg | Board Member | Gradient Medical |
| Anthony | Davis | Founder | Top Tier Producers LLC |
| Roel | De Alejandro | Consultant | Freelance Consultant |
| Carlos | De la Huerga | CEO | Oparus Inc |
| Domingo | De Torres | CEO | WeMonify |
| Marc | Dechamps | CEO | Bioxodes |
| Jaap | Dekkinga | Founder | TuneURL |
| Lyle | Dennis | CEO | Lylee Enrico LLC |
| George | DeVaux | President | AptAvian, Inc |
| Haig | Didizian | Co-founder | Praktikant |
| Michael | Doyle | Managing Director | Goldin Ventures |
| Dejana | Dua | Partner | Anexa Capital |
| Timur | Dyrdin | Founder | JT Content Assembly |
| Carolyn | Eagen | CEO/Founder | Kinstak |
| Cherie | Edilson | Founder & CEO | Member Marketplace, Inc. |
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| May 30 | June 27 | July 25 |
| Aug. 29 | Oct. 31 | Nov. 21 |
| Dec. 19 | | |

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CUSTOM PRIVATE INVESTOR MEETING

Overview

- Opus8 manages one of the world's largest investor communities with 4,000+ HNW/UHNW private investors, angels, family offices, investment groups, and small institutional investors.
- We have become a reliable curator and source of high-quality investment opportunities for this community.
- The Client is the exclusive host of these private investor meetings. No other competing or external entities in the meeting.
- Opus8 will screen a minimum of 20+ pre-qualified attendees for the event. The general attendee mix is 75% investors and 25% COIs (Centers of Influence).
- Attendee/RSVP lists with contact information and LinkedIn profiles and other data will be provided to the Client before and after the event.

Our 9-Step Process

1. Review investment materials and determine key investment considerations.
2. Develop a list of potential investors.
3. Create a "teaser invitation" and send it to investor candidates along with an executive summary
4. Confirm and vet RSVPs
5. Answer any questions or info requests pre-event.
6. Triple confirm all RSVPs via email and calendar invitations.
7. Host the private investor event and follow-up with attendees.
8. Introduce any RSVPs who did not attend to management.
9. Assist in following up with any and all investor prospects post-event.

Check out the full brochure with all information here:

