

Big Idea
CONNECTpreneur

**VIRTUAL ROCKET
PITCH + POWER
NETWORKING**

**28
MARCH
11AM - 1PM EDT**

CONNECTPRENEUR.ORG

AGENDA

11:00 - 11:05 AM

VIRTUAL NETWORKING

11:05 - 11:15 AM

WELCOME & INTRODUCTIONS

- TIEN WONG, Founder and Host, CONNECTpreneur Community
- SKYLAR RALLISON, Community Manager, CONNECTpreneur

11:15 - 12:00 PM

ROCKET PITCH SESSION

Companies will be introduced by:

- SARA CLASPER, Associate Attorney, NEXT powered by Shulman Rogers
- DEBBIE CLINE, Founder and Chief of Customer Success, Buzzy Rocket

12:00 - 1:00 PM

PRESENTING COMPANY BREAKOUT ROOMS & VIRTUAL NETWORKING

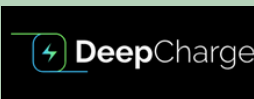
PRESENTING COMPANIES



Armis Biopharma, Inc. - Randy Hubbell



Globe Biomedical, Inc. - Joshua Park



DeepCharge - Ralph Hershberger



Nano Carbon Solutions, Inc. - Vivek Dave



Networks United - Eric Shashoua



Perfectly Snug. - Jason Elliott



Qdeck - Tim Ireland



Traderware - Sarim Alavi



VictoryBase - John Sharkey



Virotek Biosciences - Saeid Babaei

SPEAKERS



TIEN WONG, CEO, OPUS8, INC. @tienwong

Tien is CEO of Opus8, an investment and advisory firm which helps technology companies and alternative investment fund managers raise capital. He is also Chairman of Lumious, a leader in corporate tech training and learning analytics, as well as Chairman of Lore Systems, a provider of network engineering, cloud computing, and strategic IT consulting.

In 1991, Tien co-founded and served as CEO of CyberRep, Inc. until its acquisition in 2003 by Affiliated Computer Services. CyberRep was one of the largest CRM outsourcing companies in the world with over 2,300 employees and \$80 million in revenue. Today, the CyberRep/ACS business unit is one of the world's largest call center operations, with nearly \$3 billion in revenue as divisions of Xerox, Conduent, and Continuum. CyberRep was ranked for 4 consecutive years in INC. Magazine's "Inc. 500" as one of the fastest-growing companies in the USA. CyberRep was profitable for 11 straight years and was backed by Allied Capital Corporation.

Tien is a recognized international expert in CRM, direct marketing, and BPO, having presented at dozens of industry events around the world on CRM and BPO topics. He has provided industry commentary on the ABC, Fox, NBC, CNBC, Maryland Public Television, and China's CCTV networks, as well as Time Magazine, The Washington Post, Inc. Magazine, and Success Magazine. He serves on several boards including the Montgomery County (MD) Economic Development Corp., Center for Innovation Technology GAP Fund's Investment Advisory Board, Junior Achievement, and Refraction. He was appointed by Governor Martin O'Malley to the 9-member Maryland Venture Fund Authority which allocates and manages over \$130 million of capital which is invested into top-tier venture funds and startups. He is an Entrepreneur in Residence at Georgetown University's McDonough School of Business, and a graduate of Dartmouth College.



SKYLAR RALLISON, COMMUNITY MANAGER, CONNECTPRENEUR

Skylar Rallison is a dynamic professional who wears multiple hats as the Community Manager for CONNECTpreneur and Business Analyst for Opus8. She graduated from The Marriott School of Business at Brigham Young University with a degree in Entrepreneurial Management. She has many years of experience in Business Management, Social Media Marketing/Management, Data Analytics, Business Leadership, and Project Management. With a diverse skill set and a passion for facilitating connections and driving business growth, Skylar thrives in the intersection of Community Management and Strategic Analysis.

Skylar enjoys her current role at CONNECTpreneur, which hosts the world's largest monthly investor pitch events as well as 1/2-day Forums with upwards of 900 RSVPs, featuring VIP guests, speakers, exciting presenting companies, and the best CXO to CXO networking on the East Coast. Skylar is pivotal in fostering engagement and building relationships within the investor and entrepreneur community. She creates inclusive digital spaces where members can share insights, collaborate on opportunities, and build a supportive network. Her role includes but is not limited to, team management, event coordination, project management, and marketing.

She also enjoys her current role as a business analyst at Opus8. Opus8 assists companies and fund managers (private equity, VC, and hedge funds) raise private capital from family offices, UHNW individuals, and institutions. Skylar leverages her analytical mindset and attention to detail to provide valuable insights for Opus8. Through her meticulous analysis of investment opportunities and industry research, Skylar helps drive informed decision-making, enabling Opus8 to curate high-quality events that bring together investors and promising ventures.

Armis Biopharma is an early revenue growth company (private) with clearance/approval for six new and unique products and three near-term regulatory clearances. The core technology,

Veriox®, is a potent single-stop antimicrobial / anti-toxin platform. Highly selective action of Peracid - Hydrogen Peroxide that has been independently verified by government and private laboratories to eliminate a huge number of bacterial, viral, fungal and toxic agent threats.

Multiple Fields of Use (Platform Technology addressing **\$40B global market**): Dental (Oral appliance cleaner), wound care (wash & NPWT), Clinical Surfaces, Veterinary, Orthopedics, Military / HHS.

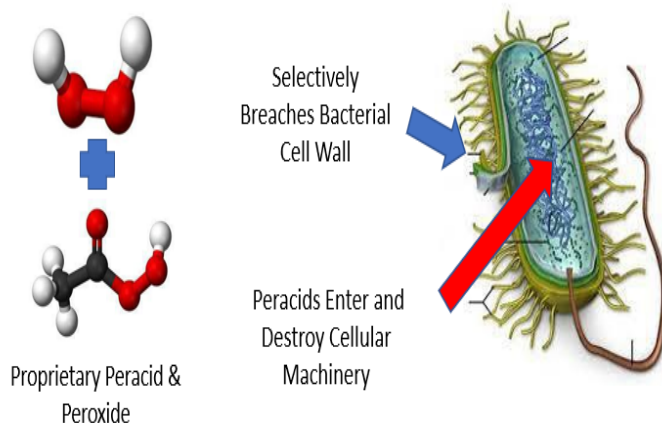
Problem: Antibiotic resistance “Super Bugs” & Chemical Warfare

- AMR cases 700,000 deaths annually¹
- 10 Million deaths & \$100 Trillion cost by 2050²
- The World Health Organization is calling for immediate action to stop the world from heading towards a “pre-antibiotic” era³

Bacteria, Viruses, Fungi: Ex: *C-Diff*, *Mycobacterium bovis*, *SARS-CoV-2*
Candida Auris, *Aspergillus*
Chemical Warfare: Sulfur Mustard (HD), VX Nerve Agent, VR Nerve Agent, Fentanyl
Biologic Warfare: Anthrax

Company Profile	Biotech/Med Device
Profile	Commercial
Financial Stage	Post Series B
Money In	\$60M
Money Seeking	\$3.5M CN (bridge) \$10M - \$15M Series C
Development Stage	Approved/Cleared (six products)
IP	14 US Patents Issued
Management Team	Co-CEO – Randy Hubbell Co-CEO – Ted Zieman CCO – Mike Voss VP Product Development – Franklin Okumu, PhD
Current Investors	Ruud Family Office Mealy Family (TMI) Roy Carver II
Auditor Law Firm IR/PR	Eide Bailly LLP Fox Rothschild TBD

Efficacy: ~ 6 Log Kill (Over 40 independent lab studies and multiple pre-clinical studies)



VERIOX® Mechanism of Action:

1. **Selectively Oxidizes (Breaches) the cell wall**
2. **Destroys all cell contents**
3. **Lethal to biological pathogens and chemical warfare agents, non-toxic to patient and environment**

1. Incentivizing innovation in antibiotic drug discovery and development: progress, challenges and next steps. *The Journal of Antibiotics*. 2017; 70: 1087-1096
2. The AMR Industry Alliance. January, 2018
3. Antimicrobial resistance: Tackling crises for the health and wealth of nations. *The Review on Antimicrobial Resistance*. 2014;20:1-20

Joshua Park – CEO / Co-Founder
www.blinkframes.com
jpark@blinkframes.com
951-312-1800

Product: Blink Frames:
Continuous Eye Health Monitoring
Location: Riverside, CA, USA
Number of employees: 4 FTE; 7PTE
Valuation: \$13MM Pre

Financing sought:
\$2MM Seed Convertible Note
25% Discount
10% Interest

Previous Funding:
\$1.8MM Non-Diluting from NSF SBIR
\$1.4MM in private equity

Current investors:
HIS Fund

Status:
Niterrra Ventures*
Verdant One Ventures*
Canyon Angels*
* In Due-Diligence

Use of funds:

- Large Production Runs
- Dry Eye Software
- Neuro-biomarkers study @ Baylor

Exit:
Acquisition by larger company

Patents Pending:
4 Issued Patents
(3 under license)
3 pending Patents

Problem:

In-office eye tests only capture a moment in time, but most eye diseases are chronic.
We miss valuable, clinically meaningful information.

Solution:

Smart eyeglass frames with hidden sensors.
The eye region is routinely imaged.
Continuous data is seamlessly pushed to the cloud and updates the user's app and doctor's portal.



Target Market:

Beachhead: We sell directly to optometrists and ophthalmologists treating patients with pediatric amblyopia and myopia.
Roadmap: Our R&D pipeline includes adult versions for dry eye, computer vision syndrome, glaucoma management, and systemic diseases.

Market Size:

The market for Blink Frames is substantial, with a Total Addressable Market (TAM) of \$5.7 billion, primarily in the amblyopia and myopia segments.
Our Serviceable Available Market (SAM) is valued at \$1 billion, and the Serviceable Obtainable Market (SOM) is estimated at \$100 million, focusing on premium practices in the United States.

Sales and Marketing Strategy:

Customer acquisition occurs at vision shows and ophthalmic conferences. Our sales force is currently led by the CEO and CMO. Grow sales force with increased revenue to approximately 8 US regions plus strategic international locations.
As of February 2024, we are FDA Cleared as a Class II medical device.

Development Milestones For 2024:

- 1000 Blink Frames sold through our sales channels
- QMS in place for adult market (Dry Eye, Computer Vision Syndrome)
- New Publication with Baylor College of Medicine

Competition:

We are the only company with

- ✓ Continuous eye monitoring
- ✓ Concealed in eyewear
- ✓ Clinically-relevant data



Management:

Joshua Park - CEO
Biomedical Engineer with 14 years in systems engineering.

Matthew Rickard, PhD - CIO
PhD in Mechanical Engineering from UCI with 20+ patents in ocular diseases; former Sr. R&D engineer at Alcon.

Rehan Ahmed, MD - CMO
Board Certified Ophthalmologist with experience in Clinical Development and Operations. MBA from MIT

Potential Channel Partners:

Ophthalmic Device companies such as Alcon, Glaukos, J&J, B&L
Spectacle Frame companies such as Luxottica, Warby Parker, Zenni

Business Model:

We sell frames directly to eye clinicians for \$500 (wholesale), with conventional lenses (+\$100). For the patient, typical frame and lens insurance can be used: approximately, \$150 to \$200. Clinicians stock demo units only; we ship frames and lenses directly to the patient.

DeepCharge

As featured in

Forbes

Bloomberg Business

Mergermarket
An Acuris company

Empowering the Future of Charging

DeepCharge is revolutionizing energy access with our innovative wireless charging solutions, blending advanced induction and resonant technologies with intelligent software and network integration. Our globally patented system propels us to the forefront of the wireless charging industry, offering a versatile and efficient power solution for a myriad of sectors.

Problem: The Charging Chaos

DeepCharge targets a critical, growing crisis in today's digital era—the Charging Chaos.

- **Widespread Inefficiencies:** Outdated charging methods fail to meet the demands of modern device mobility, severely impacting productivity and user experience.
- **Convenience and Accessibility Gap:** The dominance of wired charging solutions contradicts the essence of mobile technology, highlighting a stark lack of accessible, wireless options.
- **Safety, Sustainability, and Security Concerns:** Current methods pose physical hazards, contribute to environmental waste, and lack secure charging solutions, leaving devices and data at risk.
- **Capacity and Connectivity Shortfalls:** The existing infrastructure cannot support the growing number of devices, with insufficient charging slots and a lack of integration into digital workflows.

DeepCharge Solutions

- **DC Energy Tiles** transform any surface into a charging station, supporting devices like laptops and smartphones with ease. They're adaptable to materials such as wood, metal, and ceramics, simplifying charging while enhancing space aesthetics. Their design removes clutter and offers a versatile charging solution suitable for various settings.
- **DC Arrays** upgrade communal spaces with sophisticated, wire-free charging. These modular units can be easily linked without extra cables, promoting a tidy environment and improving user satisfaction in areas like lounges and waiting rooms.
- **DC Rack** caters to high-demand environments by providing scalable, efficient charging for numerous devices. Featuring smart technology for energy management and remote operation, it minimizes downtime and supports diverse needs, making it ideal for organizations looking for sustainable, large-scale charging solutions.

Why Invest in DeepCharge?

- **Market-Driven Approach:** Our solutions are crafted to meet the explicit needs of rapidly digitalizing sectors, backed by extensive market research and customer feedback.
- **Robust Business Model:** Diversified revenue streams, a solid go-to-market strategy, a strong supply chain, and strategic partnerships underline our scalable and profitable business model.
- **Proven Demand:** Evidence from pilot projects and market analysis confirms the critical need and readiness for DeepCharge's offerings.
- **Attractive Financial Projections:** With a strategic focus on cost management and leveraging network effects, DeepCharge is positioned for rapid growth, promising positive unit economics and high margins.

Market and Scale

DeepCharge is poised to revolutionize charging solutions across a diverse range of sectors--including corporate offices, logistics, retail, health-care, education, airports, hospitality, and telecommunications--tapping into a vast market with significant growth potential. Our solutions, vital for enhancing operational efficiency, safety, and satisfaction, meet the critical needs of these 'painkiller' markets, where the demand and willingness to pay for innovative charging infrastructure are evident. Supported by robust evidence of sector-wide demand and bolstered by major distribution partnerships, DeepCharge's approach ensures efficient market penetration and a broadened reach.

Financial Projections & Unit Economics

DeepCharge's financial projections offer a compelling outlook, grounded in a diversified revenue model that fosters sustainability and growth. Our commitment to positive unit economics is reflected in cost-effective production and operational efficiencies. With a robust sales and distribution strategy in place, we're poised to redefine industry standards. Starting with an initial revenue of \$1.2M, we're projected to soar to \$25M by year four, propelled by strong market demand and strategic expansions. This trajectory underlines DeepCharge's potential to capture a significant share of the burgeoning wireless charging market, presenting a compelling opportunity for investors and positioning us for a future of robust growth and profitability.

Company Overview

NanoCarbon Solutions (NCS) is commercializing a new and affordable method of producing graphene directly from many carbon starting materials, including a new use for anthracite **coal**. Graphene has amazing properties in terms of thermal and electrical conductivity for applications such as batteries as well as adding strength to materials such as concrete, roofing coatings, and many others. However, the main barrier to entry for graphene has been the cost of production. We have a patent-protected method of manufacturing based on electrochemistry, a proven industrial process that scales to large volumes. Our process chemistry is also green and does not involve hazardous materials. We can bring the cost of production down by as much as a factor of 10-100 times as compared to current manufacturing processes, thereby enabling truly mass markets adoption for this miracle material. We currently have many early adopter customers testing our material in applications such as reduced CO2 emissions in concrete production, roofing coatings, and other sustainable materials for the building industry. We have additional customers in defense electronics who are evaluating our material, as well as ink manufacturing. In the present round of financing, we are seeking to validate our design and build multiple "factory in a box" that fits in a shipping container and allows for on-site, on-demand production.

Graphene Overview

Graphene is a single (or few) layer(s) of carbon and comes in a few "flavors." Only recently discovered, and awarded the Nobel Prize, it gives exceptional benefits across many verticals, including: electronics, touchscreens, sensors, EV / automotive, batteries, coatings, building materials / concrete, inks, lubricants, filtration, and more. Graphene is a "miracle material" that is:

- Stronger than steel
- Extreme electrical and thermal conductivity
- Lighter than aluminum
- UV and chemical / corrosion protection



GRAPHENATOR

The Graphenator is a cylindrical modular cell, utilizing unique vortex fluid flow to more efficiently "rip" carbon atoms from the electrodes. The modular design allows for the integration of multiple cells resulting in metric tons of product to be produced / yr. Nano Carbon Solutions revenue is derived from multiple monetization pathways including selling or leasing the Graphenator, as well as the electrode consumables. Current discussions are underway for 3rd party agreements to produce **coal** electrodes

NCS Value

Cost: 10-100x cheaper than market rates, Lower "all-in" energy costs, Product made from **coal**. New use for carbon ☺

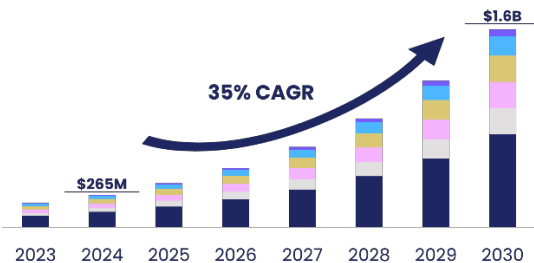
Shelf Life: On-site, On-demand production allows for targeted and efficient use of graphene. No storage or manufacturing facility footprint ☺

Hazards: Aqueous solution = no inhalation risk, No harmful chemicals (mostly water). Environmentally friendly ☺

Quality: Modular, repeatable, scalable K-cup® type design. Reduced waste ☺

Packaging: Local distributed business model. Reduction in fuel from shipping ☺

Graphene Market



Graphene Oxide (Nano Carbon Solutions' product focus) has the largest base of applications and makes up ~50% of market demand

Meet the Team

Vivek Dave, PhD – CEO: MIT, Caltech & Los Alamos trained engineer with successful startups in materials

David Bird – COO: Worked on team at Hughes that developed DirectTV satellite network

Steve Evers – Head of Sales & Marketing: Market and sales leader with decades of experience in automation engineering

Christian Gomez, PhD – Technologist: Cornell and MIT chemist with outstanding experimental skills

Daniel Wood – Process and Market Development: Physicist with deep industrial processing and market development background

Baylor Rice – Chairman of the Board

Early Adopter Customers

Electronics

- \$400B consumer electronics company
- \$20B defense electronics company

Building Materials

- Top 10 largest cement manufacturers (worldwide)
- 2X construction engineering companies spanning US and EU totaling \$18B
- 2X cement and additive companies in US totaling \$500M revenue

Additional

- Top 10 largest insulation and coatings manufacturers (worldwide)
- Ink / packaging manufacturer

Financial Projections

2024
\$550K

- \$250k in R&D contracts
- \$300k in non-dilutive grants

2025
\$5.2M

- 3 Graphenators (\$2.2M revenue)
- \$3M in non-dilutive grants

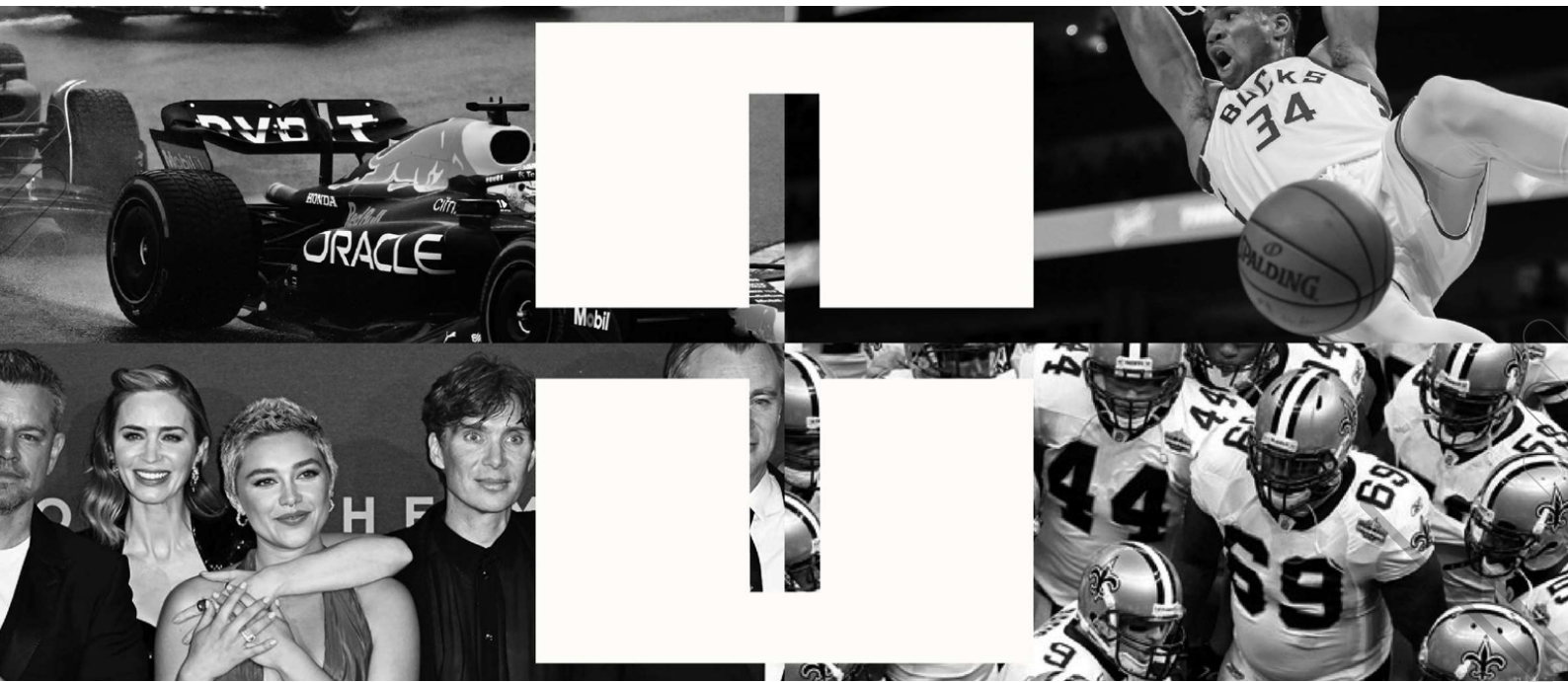
2026
\$18.2M

- 6 Graphenators
- \$5M in non-dilutive grants
- Series "A"

Use of Proceeds

Seed – \$525k: CLOSED, 16 months operations, Patent & filings, Multiple early adopter customers, TRL4/5 process using **coal**, USA govt. lab grant

Angel – \$1M (12% of company): OPEN, \$390k closed, 6 early adopter customers (3 currently in testing), Additional patent filings, Graphenator production, testing, & revisions



NETWORKS UNITED

Networks United is pioneering the transformation of influencer platforms into powerful **advertising and fundraising engines** by contractually binding both elite and emerging influencers to create native advertising for their dedicated followers. Much like the early days of cellular expansion, we're partnering with digital 'landowners'—influencers with 10,000 to 250,000 followers—to monetize their online real estate through upfront payments and revenue sharing, and we're leveraging our existing blue chip influencers to act as catalysts, fueling the growth of these 'united networks' of influencers.

PROBLEM + SOLUTION

Marketers lack streamlined solutions for executing native ad campaigns across influencer networks at scale, paying only for performance. Networks United addresses this by offering an all-in-one platform for fundraising, campaign design, and execution, leveraging a proprietary Native Ad Exchange that incentivizes performance-based contributions from our network of influencers.

TEAM + LEADERSHIP

Led by a team with top-decile returns managing media tech at Citadel, operating SaaS businesses from startup to scale, and success forging industry partnerships to build value.

CASE STUDY

- Quarterbacks United Suicide Prevention Campaign
- Generated 225M+ views across our network, 2X a typical Super Bowl ad
- We used our blue-chip network with 43 quarterbacks totalling 41M+ followers, including Peyton Manning, Joe Montana, and Terry Bradshaw
- Under \$100k production & distribution costs
- Equivalent \$1M paid ads for same reach

MARKET OPPORTUNITY

Positioned at the heart of the burgeoning creator economy, projected to reach nearly half-a-trillion dollars by 2027, Networks United is tapping into a market with a forecasted \$7 billion spend on influencer marketing by 2024. Our innovative **network-as-a-service model** aims to capitalize on this growth, offering unparalleled access to trusted influencer cohorts for native advertising at scale.

GROWTH + REVENUE

We've signed our first three customers at \$600k annually, with plans to expand significantly in 2024. Our blue-chip influencer cohorts are set to generate hundreds of millions of views per campaign, driving substantial revenue through lead generation and pledge acquisition services.

INVESTMENT

\$2.5M Convertible Note, \$30M Cap, **\$25k Min.**

Value Proposition: Perfectly Snug provides better sleep with its bed climate control system, the Smart Topper. Sales to date are \$1.6M from over a thousand happy customers. They are targeting \$120 MM sales by 2029.

Company Background: The Company designs, manufactures, and sells a patented, intelligent bed cooling system called the Smart Topper, which is a 2-inch layer that sits on top of your mattress with internal fans that propel air under and against your body. The amount of cooling or heating automatically adjusts based on built-in sensors to keep you at your preferred temperature all night long.

Leadership Team: The founders Marty Furse (CEO) and Jason Elliott (President) have deep technical, marketing and business experience. Mark Quinn (CMO) is a key marketing figure in the bedding industry.

The team has:

- 55 years of product development, manufacturing and management experience
- 40 years of marketing experience
- 30 years of bedding industry experience
- 2 successful exits

Products/Services: Perfectly Snug sells their Smart Topper DTC through their website. The product improves quality of sleep through temperature regulation and 1300+ happy customers won't sleep without it.

The Smart Topper is superior to alternate technologies that attempt to solve the hot sleeper problem. The primary competitors have bulky floor-mounted control boxes that pump water through plastic water-filled pads on the bed. These pads are susceptible to water-leaks, condensation, and mold.

With Perfectly Snug's product:

- There is no possibility of leaks
- No external box, and no ugly hoses or pipes to the bed
- The sleeper is kept cool and dry by exhausting humidity (no condensation)

In addition, the Smart Topper has a price and product cost advantage.

Technologies/Special Know-How: Patent (US Pat. No. 11,389,006), proprietary thermal control software, best-in-class customer service, and superior products and technology discourage new entrants.

Perfectly Snug's air-based technology is suitable for integration into mattresses for widespread consumer adoption. (Water systems are not).

Market: Temperature is the biggest disruptor of sleep. 80% of people sleep too hot, too cold, suffer night sweats, or disagree with their spouse about temperature. The target market is hot sleepers, couples who disagree about temperature and menopausal women. This represents an obtainable market of 2.3 billion US dollars per year in North America.

Distribution Channels: Revenue is generated by selling the Smart Topper direct to consumers. Sales are driven through Perfectly Snug's website by organic traffic, paid advertising, media & influencers. Initial discussions with major retailers and mattress brands may lead to accelerated growth.

Competition: The leading competitors, Eight Sleep and Sleep.me utilize water-based systems. These companies sell approximately \$100MM of product each year, representing a tiny fraction of the available market.

Financial Projections (Unaudited):

	2022	2023	2024	2025	2026
Revenue	348,324	603,453	2,653,681	7,515,146	19,272,054
EBIT (\$)	(643,415)	(372,914)	(279,629)	473,745	4,452,083

Quick Facts

Company Name:

Perfectly Snug Inc.

Contact:

Marty Furse, CEO

Address:

5187 Old West Saanich Rd.
Victoria, BC, Canada, V9E 2B1

Phone: (778) 360-2555

Email: mfurse@perfectlysnug.com

Website: www.perfectlysnug.com

Industry: Health and Wellness Tech

Bank:

Royal Bank of Canada

Law Firm:

Beacon Law (Victoria)

Patent Estate:

US Pat# 11,389,006

Number of Employees:

10

Leadership Team:

Marty Furse, CEO, Co-founder

Jason Elliott, Pres., Co-founder

Mark Quinn, CMO

Amount of Financing Sought:

\$900K

Current Investors:

Founders, Angels, WUTIF Capital,

And others

Use of Funds:

Expand marketing

Increase production capacity



Investor Fact Sheet – Q1 2024

Qdeck, Inc.

14110 NE 21st Street
Bellevue, WA 98007
www.qdeck.com

Jagdeesh Prakasam
(425) 213 - 5700

jagdeesh.prakasam@qdeck.com

Company Description

Qdeck is a cloud-based FinTech SaaS solution supporting the next generation of financial advisors and institutional wealth managers. Financial professionals use Qdeck's AI assistant and powerful financial modeling tools to answer questions about the market, develop superior client communications, launch Robo-advisors, and manage existing client accounts.

Relevant Tags: AI | SaaS | FinTech | B2B | Wealth Management

Problem

The financial landscape is changing: there are more than 14,000 SEC-registered financial advisors in the US alone with 7% annual growth over the last decade, but the projected \$60T of wealth transfer over the next 20 years poses a significant challenge for advisors to overcome. Millennials and Gen-Z investors are digital natives and increasingly prefer to interact with roboadvisory services. On average, 90% of assets leave the existing wealth manager during inheritance unless they already have a relationship with the recipients.

Product / Service

Qdeck delivers powerful AI designed for financial advisors which leverages fully licensed news data, live market data, and their existing brokerage and client platforms to simplify workflows and deliver unique insight into the market. Additionally, the Qdeck model library provides exclusive access to Nasdaq Dorsey Wright models, plus the ability for advisors to design and simulate their own models and portfolios. Through the Qdeck platform advisors can develop and execute these models to manage client accounts held at any custodian.

Target Markets

Qdeck aims to serve registered investment advisors and wealth managers of all sizes, as well as to partner with larger institutions seeking solutions for their internal managers. Qdeck's AI copilot is suitable as a standalone service for client-facing financial advisors and investment research specialists, and it can be deployed in larger firms that want to better leverage their internal knowledgebase. We have also launched a pilot program to integrate our AI solutions in client-facing chat, so the AI can act as an extension of the financial professional and assist in delivering a high-touch, personalized experience to the end client.

Addressable Market

The US RIA market is large, consisting of more than 14,000 SEC-registered firms and hundreds of thousands of professionals. We project a TAM of more than \$5.82 billion, with a SAM of \$1.75 billion based on the exclusion of firms large enough to have their own technology solutions and a SOM of \$105 million based on our current medium-term business plan.

Milestones

- Initial roll-out of AI copilot and news service Q4 2023
- More than 100 advisors on-boarded for the standalone AI copilot by Q1 2024
- Became the exclusive last-mile provider for Nasdaq Dorsey Wright models Q1 2024
- First end-user AI assistant for a client Q1 2024
- Official launch and client on-boarding for complete asset management platform Q1 2024

Competitive Landscape

- Many products aim to optimize business processes and trading for managers e.g. Orion, Tamarac, Vyse, Black Diamond, Riskalyze, Addepar
- Data competitors include Bloomberg, Koyfin, Ycharts, Morningstar Direct

Most competing products charge significantly higher fees and require users to subscribe to multiple services to cover all their business needs.

Business Model

Qdeck offers multiple SaaS packages depending on the needs of each client. Clients can access our AI as a standalone service or via a metered API for integrations with existing software, and we offer a turnkey asset management platform that includes portfolio optimization, trading, client management, and client-facing roboadvisory services.

Investment Sought and Use of Funds

Qdeck seeks a \$2.5m SAFE note at a \$10 million cap, with a 20% discount to the next priced round. With this funding we aim to add a sales leader from the financial advisory technology sector and further develop our AI engineering talent. We anticipate a runway of at least 20-24 months without additional fundraising, and project an ARR of \$1.4 million within the next 12 months.

Management

Qdeck's management team draws on decades of combined experience in institutional finance and quantitative research. Beyond our experience building products to serve the needs of financial institutions, we also have multiple strategic partners and advisors in the wealth management industry that have helped guide product development and align the features Qdeck offers with the needs of registered investment advisors.

Intellectual Property

The Qdeck team has built state of the art infrastructure capable of handling everything from simple ETF allocations to complex hedge fund strategies. Additionally, the Qdeck research team produces proprietary machine learning research that powers everything from portfolio optimization to news analytics. We have multiple patents pending that cover our unique approach to delivering AI solutions for financial advisors and wealth managers.

Management Team

- **Jagdeesh Prakasam, CEO**
- **Brad Ostercamp, CTO**
- **Timothy Ireland, CPO**

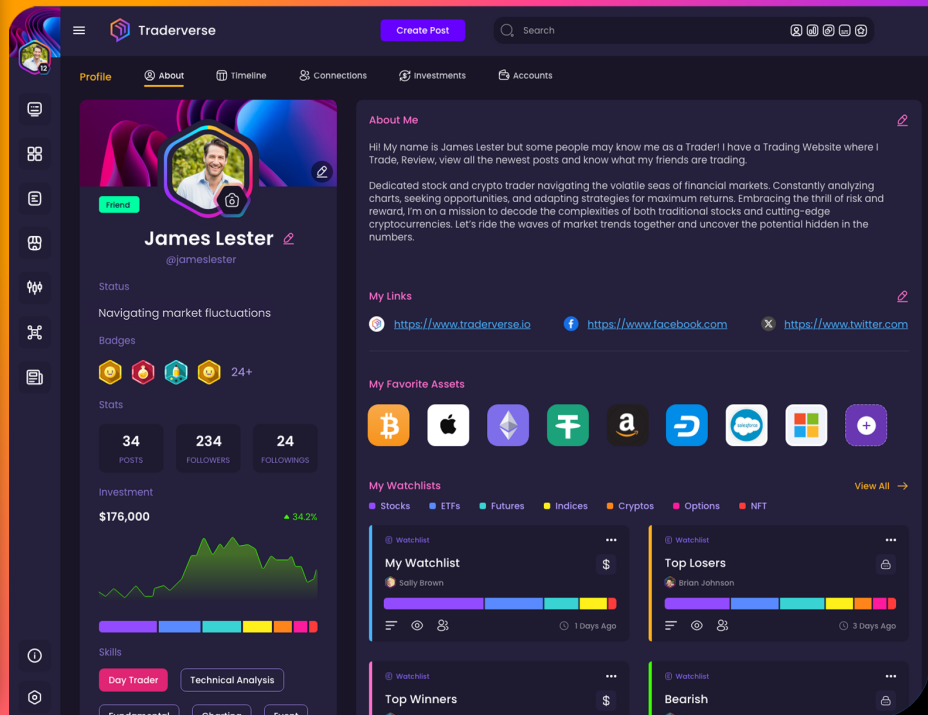
Dear Executive,

In the last seven years, the trading and investing landscape has surged, boasting 742 million investors globally and 300 million engaging in social trading. This growth continues unabated, propelled by a tidal wave of Gen Z and Millennials eager to conquer the markets.

More than 300 million young investors use Twitter, Discord, Telegram, Facebook, or other social platforms to meet, bond, and interact with other investors. However, most social platforms aren't built for investors as they lack education, security, and controls, rendering them unsafe for the masses and leading to dishonest trading practices.

Current social systems are plagued by scammers, fraudsters, and false prophets who impose significant costs and harm on traders globally. Pump-and-dump, Rug Pulls, Ponzi Schemes, and coin scams cost retail investors billions. According to the FTC report, 2.7 billion were lost in social scams in 2022 and 2023 alone.

Traderverse is a Social Finance and AI-driven Education Technology platform transforming how investors discover, engage, learn, and invest more consistently with a dynamic and collaborative approach. Whether investors seek like-minded peers, refine strategies, glean insights from fellow investors, or capitalize on opportunities in emerging markets, Traderverse is the ultimate platform to enrich their investment journey.





**Innovative new
ownership model**

**Not rent
Not a mortgage**

KEY ADVANTAGES

- Experienced leadership
- Strong focus on military markets that we know well and care for
- Well established traction
 - Deployed Beta App
 - Stabilized communities
 - Increased adoption
 - Established financial structure to issue shares
- Over 44 million renters in America building no equity
- **SEC qualified REG CF** selling equity to residents

FUNDING

- **Initial funding of \$12mm+** from CEO
- Seeking investment from VC/PE/HNW source
- Target raise of \$25mm for initial round
 - \$23mm in accretive single-family homes
 - \$1mm tech improvement
 - \$1mm team expansion

CONTACT

VictoryBase RE, LLC
550 Reserve Street
Southlake, Texas 76092
jallen@victorybase.com
www.VictoryBase.com

Summary

VictoryBase Corporation is creating a **portfolio** of residential communities. Our **REG CF offering** has been filed with the SEC, allowing us to sell shares to non-accredited residents. Our residents make a monthly **EquityBase Payment** and adopts an **ownership mindset**. Using our **tech stack**, they can manage all aspects of their home while they invest in VictoryBase. Our residents have the **flexibility of renters and the upside of real estate investors**; by owning shares, their interests align with the company's goals.

Home Ownership Hurdle



Frequent moves require **flexible ownership options**



Increasing housing costs force potential homeowners to rent



Americans are moving more often than ever, making it **difficult to benefit from home ownership** because of high transaction costs when buying/selling

The VictoryBase Model

The flexibility of a rental with equity benefits of homeownership



Our residents can elect to make a monthly EquityBase Payment to **purchase shares of VictoryBase Corporation** and cover monthly housing portfolio expenses



When our EquityBase Investors move, they simply bring their shares with them. No realtor, no transaction cost, no title fees, no unneeded expenses!

Value Proposition:

Our mission is to transform patient care with innovative and disruptive testing solutions. Initial focus on mental health & cancer screening/Dx with 4 genomic tests coupled with AI.

Company Background: Founded in Dec. 2020 with a mandate to develop an At-Home saliva-based rapid antigen Test (CoviSafe™) for Covid-19 detection and monitoring. Post-Covid, we pivoted to a premium speciality testing lab with commercialization & market access capabilities.

Leadership Team:

- **Dr. Saeid Babaei (PhD, MBA)** Founder/CEO; 20 years’ experience in biopharma and diagnostic leadership, with track record of closing >18 multinational licensing, strategic alliances, and co-development agreements.
- **Dr. Mohammad Akbari (MD, PhD)** Chief Technology Officer; >20 years’ experience in developing molecular genetic assays; Director at Molecular Genetics Lab at Women’s Hospital, & Prof. at Dalla-Lana School of Public Health, University of Toronto.
- **Dr. Rakesh Jetly (MD)** Chief Medical Officer; >20 years with the Canadian Armed Forces with specific expertise in mood/anxiety disorders & workplace mental health.
- **Mark Bergman (DC, MBA)** Chief Business Officer; >20 years experience in the medical device and pharma industry. Previously with Medtronic and Fresenius Kabi.
- **John Ross (CPA, CA, MBA)** CFO; >30 years of experience with high-growth companies.
- **Aditya Pai (MSc, MBA)** – Board of Directors; >20 years experience in genomics, and AI in clinical genetics. Previously at IBM Watson Health, Genuity Science and Mount Sinai.
- **Dr. Kevin Nichols (PhD)** – Board of Directors; >20 years of experience in developing novel diagnostic platforms. Previously with Amazon: launching their first Dx product.

Products/Services: **1.** Drastically improves the time to diagnosis (from 6-10 years to days); **2.** Clinically validated: **>80%** accuracy, which represents a >60% improvement for diagnosis of Major Depression and >200% for Bipolar Disorder; **3.** Measurable cost savings; **4.** Already launched in Europe by European largest laboratory, Synlab.

Technologies/Know-How: *EdiTek-B™* - Bipolar Test is fully protected by three patents families (granted and pending) covering the blood biomarkers and the AI algorithm. The method of sample preparation is kept as Trade-Secrets.

Market: **25 M** depression and **10 M** Bipolar Disorder (BD) cases in US & Canada with 2.5% growth rate. The annual economic burden of BD in USA & Canada is estimated at **>\$225 billion**. BD affects **2.5%** of adults in North America.

EdiTek-B™ - Bipolar Test: **Near-term:** private payers; **Mid-term:** 3rd party payers (insurance companies and employers); and **Long-term:** Governmental reimbursement model (USA: Medicare/Medicaid; Canada: Provincial basis).

Distribution Channels: 1. Partner with clinical institutions; 2. Distribution sales; 3. Direct sales; and 4. Online/social media B2B and B2C marketing.

Competition: Most relevant competition is developing medical devices that requires highly trained clinicians offering at participating clinical institutions. Examples include: Psyomics, NeuralDX and Bioserenti.

Only direct competitor is MindX Sciences. Their Blood Test is not very specific for Bipolar, lacking robust clinician validation and reported much lower accuracy based on limited clinical data.

Quick Facts

Company Name:

Virotek Biosciences Inc.

Contact: Saeid Babaei

Address: 570 Hood Road, Unit 21, Markham, Ontario L3R 4G7

Phone: 647-390-8889

Email: saeid@viro-tek.com
www.viro-tek.com

Industry: MedTech, Clinical Diagnostics

Bank: Canadian Imperial Bank of Commerce - CIBC

Law Firm:

Loopstra Nixon LLP

Patent Estate: Several granted and pending

Number of Employees: 6

Leadership Team:

- Saeid Babaei - CEO
- Mohammad Akbari – CTO
- Rakesh Jetly – CMO
- Mark Bergman – CBO
- John Ross - CFO

Financial Projections (Unaudited):

	2024	2025	2026	2027	2028
Revenue	4,200	8,750	17,400	21,500	25,300
EBITDA	450	2,000	5,500	6,200	8,300

Gross margin: 50%; Currency in USD; values: ‘,000

PARTNERS



NEXT powered by SHULMAN ROGERS

NEXT disrupts the legacy legal industry by offering a broad range of fixed fee solutions (stand-alone products and annual legal plans) delivered by senior attorneys with valuable business expertise. NEXT solves the problem that startup and emerging growth companies face when launching their business as well as scaling: lack of access to predictable legal fees, seasoned attorneys, the latest technology and key business services. We use cutting edge technology platforms to deliver real efficiencies, transparency and a collaborative environment for clients, attorneys and investors. NEXT partners with its clients to de-risk their business and get to the NEXT level, together reaching each milestone of success. NEXT is powered by Shulman Rogers, a full-service law firm with nearly 100 attorneys offering superior service across a wide range of practice areas. The firm also offers robust personal services such as residential closings and trust and estate planning. Shulman Rogers has earned its reputation for providing quality representation, business insight and client value, serving as a highly attractive alternative to larger, higher-priced firms and smaller, less diverse firms. Learn more at ShulmanRogers.com.

ANTHONY MILLIN, NEXT CHAIR & PARTNER, SHULMAN, ROGERS

Anthony Millin is the Chair of NEXT and a trusted legal and business advisor to startup, early-stage, and emerging growth companies. As a corporate and securities attorney, a successful serial entrepreneur, and a venture capitalist, Anthony brings a unique legal and business perspective to advising his clients. Anthony understands firsthand what it takes to start, scale and manage a company, to successfully prepare for and run a fund-raising process, and to address the legal issues faced by a startup. Another specialized skill set Anthony brings to the table is his China-based experience, assisting early-stage and middle-market companies interested in conducting business in China or seeking direct foreign investment from China. Anthony also serves as a Venture Partner at Urban Us, a seed-stage VC firm. Contact Anthony at amillin@shulmanrogers.com.

AEG @enterpriseGrowth

AEG is a growing and profitable company that provides elite business advisors and midmarket CEOs unprecedented business development and peer-to-peer networking opportunities through an ecosystem of city-based communities. Deliberate culture and technology create deep personal relationships to drive fast and efficient business referrals that accelerate business development and growth for these advisors and CEO peer groups.

MARK HAAS, CEO, AEG @MarkHaas

Mark Haas is Co-founder and CEO of AEG (Association for Enterprise Growth), responsible for strategy, operations, and expansion of its communities to 30 cities nationally. He was previously President of ROM a strategy and operations management consulting firm, advising CEOs and boards to include leadership training for Tanzanian energy executives, developing curricula to train consultants in 40 countries for an international bank, crafting strategy and innovative business models for \$120 million nonprofit, merging two scientific associations, re-organizing a biomedical research agency, facilitating development of WWIV military strategy, and of facilitating a global R&D strategy for the US Navy.

PRINCE WILLIAM COUNTY DEPARTMENT OF ECONOMIC DEVELOPMENT

The Prince William County Department of Economic Development and Tourism works hard to create a pro-business, globally-competitive environment that generates new, high-quality, and sustainable job opportunities for our residents and destination-driven attractions for our visitors. The department engages in a broad portfolio of services, partnerships, and strategic alliances to benefit the business community, including small businesses, startups, and entrepreneurs.



PARTNERS



MICHELE WEATHERLY, DIRECTOR OF EXISTING BUSINESS AND ENTREPRENEURSHIP, PRINCE WILLIAM COUNTY

Michele Weatherly currently serves as the Director of Existing Business and Entrepreneurship with Prince William County Department of Economic Development and Tourism. Michele is a Washington DC Metro area Business Development professional with a track record of successful leadership in trade associations and economic development. Michele specializes in workforce and business development programs and marketing with a strong network of industry colleagues in the DC metro region and beyond the beltway.

Michele currently serves on the Board of Directors for Virginia Career Works, Committee for Dulles, Virginia Serious Game Institute, and the Career Technical Education Program Advisory Council for Prince William County Schools.



REFRACTION @refractionpt

Refraction is a leading nonprofit innovation hub in Northern Virginia, that provides mentoring, programs, and office space for startups and high-growth companies to help create jobs in the greater Washington region. In five years, more than 300 member companies have collectively raised over \$350 million in capital. Refraction's partners include Amazon, Cox, Dominion Energy, MITRE, Fairfax County, Arlington County, Loudoun County, Virginia Innovation Partnership Corporation, and Virginia Tech.



DINGMAN CENTER FOR ENTREPRENEURSHIP, UNIVERSITY OF MARYLAND @UMD_Dingman

The Dingman Center for Entrepreneurship is a top-tier entrepreneurial institute recognized around the world as a leader in enterprise creation. The Dingman Center is continuously pushing the boundaries of teaching and learning with its focus on practical entrepreneurship, global innovation, and international classroom experiences. The Center promotes opportunities that provide maximum resources to start-up businesses in terms of ideation, execution, and financing; and that support its mission to take entrepreneurs "from the back of a napkin to the first \$1 million in financing."



KEIRETSU FORUM @KeiretsuAngels

Keiretsu Forum is a global investment community of accredited private equity angel investors, venture capitalists, and corporate/institutional investors. Keiretsu Forum was founded in the San Francisco East Bay in California in 2000 by Randy Williams. Keiretsu Forum is a worldwide network of capital, resources, and deal flow with 53 chapters on 3 continents. Keiretsu Forum members invest in high-quality, diverse investment opportunities.



FITCI - FREDERICK INNOVATIVE TECHNOLOGY CENTER, INC @FITCInc

The Frederick Innovative Technology Center, Inc. (FITCI) is a business incubator and accelerator designed to cultivate entrepreneurship in Frederick, Maryland. FITCI specializes in the strategic business support of local entrepreneurs in the early stages of mostly science and technology-based businesses: Biotechnology, Information Technology, Renewable Energy, and Cyber Security. FITCI currently has two locations in Fredrick, MD, and 52 client companies.



THE BALTIMORE ANGELS @baltimoreangels

The Baltimore Angels is an angel investor group based in Baltimore, MD. Founded in 2009, its mission is to invest profitably in the regional entrepreneurial ecosystem and advance early-stage innovators to the next stage of capital formation. Its vision is to be the most trusted resource for angel capital investment and entrepreneurial mentorship in the Greater Baltimore region. A new generation of angel investing comes to Baltimore. If you are a tech entrepreneur or community-minded investor, please be in touch with Baltimore Angels. This is not your father's (or your uncle's) investment group.

PARTNERS



MARYLAND TECH COUNCIL VENTURE MENTORING SERVICES

The Maryland Tech Council Venture Mentoring Services (MTC VMS) program is one of the leading team mentoring services available in the state of Maryland that is both highly sophisticated and results-driven. It exists to foster an environment that encourages innovation while expanding financial and business opportunities for tech, cyber, and life science start-ups. The MTC VMS Program provides free team-based mentoring services to qualified Maryland-based tech and life science venture CEOs who are accepted into the program. Since the MTC VMS program began, more than 75 ventures have enrolled & \$100MM has been raised in capital & grants.



STARTUP GRIND-COLUMBIA, MD eStartupGrindDC

Startup Grind-Columbia, mid-Maryland Chapter is part of the largest global community for innovation, entrepreneurship, and the startup community. We're actively educating, inspiring, and connecting more than 2MM+entrepreneurs, 600+ cities, and 130+ countries. We nurture startup ecosystems through mentorship, advisory services, education, inspiration, access to capital, and most importantly, connecting members with the resources we need to have the best opportunity to grow phenomenally successful ventures.



ANGELS + LIFE.SCI INVESTORS

Formed in 1996, the Angels + Life.Sci Investors Network is organized under NJAngels.net. We are a manager-led, loosely organized network of investors and accredited Angels, Coaches, and Experts who Sponsor world-class Entrepreneurs. Our colleagues have deep experience and technical domain expertise in all of the life sciences disciplines in which we are involved, including nanobio tools, materials, and devices: tele-diagnostics, augmented healthcare & remote patient monitoring, automation and robotics, & advanced chemistry for drug discovery.



GEORGETOWN ENTREPRENEURSHIP INITIATIVE

Entrepreneurship is one of the world's most powerful forces for positive change. Georgetown Entrepreneurship seeks to instill an entrepreneurial mindset in students, foster an entrepreneurial culture across the university, support the successful growth of alumni ventures, and leverage the power of entrepreneurship to make an impact in the world beyond Georgetown.



JEFF REID, FOUNDING DIRECTOR, GEORGETOWN ENTREPRENEURSHIP INITIATIVE, GEORGETOWN UNIVERSITY'S MCDONOUGH SCHOOL OF BUSINESS eHoyapreneur

Jeff Reid is the Founding Director of the Georgetown Entrepreneurship Initiative and Professor of the Practice of Entrepreneurship at Georgetown University's McDonough School of Business. Reid is a catalyst for entrepreneurship and a well-known leader in entrepreneurship education. In 2009, Reid launched the Georgetown Entrepreneurship Initiative to catalyze entrepreneurial thinking and activities across Georgetown University and impact the growing DMV startup community.



RYAN & WETMORE, P.C. eRyanWetmorePC

Ryan & Wetmore is a full-service accounting and management consulting firm, servicing the Northeast/ Mid-Atlantic region since 1988. What makes us different from other accounting firms is our proactive approach. We work hard to earn our clients' confidence by encouraging open communication year-round. This approach has enabled us to help clients become more efficient, more competitive, and more profitable. Through our numerous management engagements, we have become trusted, unbiased advisors.

PARTNERS



PETE RYAN, CO-FOUNDER & PARTNER, RYAN & WETMORE

Pete co-founded Ryan & Wetmore in 1988, a 3 office, 35-person firm serving the Mid-Atlantic region. He currently works with clients to address tax, audit, and accounting issues. He also has significant experience in international tax matters and business consulting services. His expertise extends to Healthcare organizations, Construction and Real Estate, Government contractors, Technology, Manufacturing, and High Net Worth Individuals. Pete has served on the Board of Directors for several organizations. He is an active member of the Healthcare Advisors Association, the Real Estate and Construction Association, the CPA Manufacturing Services Association, the Virginia Transportation Construction Alliance, and the Construction Financial Management Association.



ENTERPRISE TRANSFORMATION SOLUTIONS

INES LEBOW, FOUNDER AND PRINCIPAL @ilebow1

Ines LeBow is the Founder and Principal Startup Consultant at Enterprise Transformation Solutions (ETS), which advises entrepreneurs on how to position themselves for funding. Over the course of her 30+ years in the industry, Ines has helped companies secure more than \$800M in funding, led start-ups and turnarounds for companies with up to \$500M in revenue, managed 11 M&A transactions, and guided 9 companies to a successful exit. With expertise spanning Operations, Executive Leadership, and Mentoring, Turnarounds, Revenue implementation, Engineering, as well as Communications, Ines has helped many companies prepare for VC and angel investment.



March 28 Attendees

As of 03 28 24

SPEAKERS			
First Name	Last Name	Title	Company
Tien	Wong	Founder and Host	CONNECTpreneur
Skylar	Rallison	Community Manager	CONNECTpreneur
Sara	Clasper	Associate Attorney	NEXT Powered by Shulman Rogers
Debbie	Cline	Founder & Chief of Customer Success	Buzzy Rocket

PRESENTERS			
First Name	Last Name	Title	Company
Randy	Hubbell	Co-CEO & Exec. Advisor - Board Of Directors	Armis Biopharma, Inc.
Ralph	Hershberger	General Manager	DeepCharge
Joshua	Park	CEO	Globe Biomedical, Inc.
Daniel	Wood	CEO	Nano Carbon Solutions, Inc.
Eric	Shashoua	CBO, Founder	Networks United
Jason	Elliott	President	Perfectly Snug
Tim	Ireland	CEO	Qdeck
Sarim	Alavi	CEO	Traderware
John	Sharkey	COO	VictoryBase
Saeid	Babaei	CEO	Viretek Biosciences

ATTENDEES			
First Name	Last Name	Title	Company
William	Abecassis	Managing Partner	Braven Partners
Fredric	Abramson	Founder & CEO	Golden Thread Technology, Inc.
Youssef	Abubaker	Data Scientist	TechNovaTime
Michael	Adler	Managing Partner	Law Office of Michael E. Adler
Abdes	Afras	CEO	Wellavi
WD	Allen	Adjunct Professor	University of Missouri
Melissa	Alvarado		Blooming Sunflower
Ravi	Amin	CEO	Universalmed Supply
Claudia	Andahl	Marketing Strategist	Advisory and Implementation Services
Joseph	Anders	President	LeoSat Enterprises Inc
Marioso	Anderson	CEO	Landersonic
Walt	Anderson	Managing Director	AVEALTO Ltd.
Bill	Anderson	President	Generations Advisors
Jannette	Anderson	Founder	Positive Results
Meet	Aneja	Head of Finance	MMI
Sheryl	Anjanette	CEO	Parsley
Abhiram	Appalaneni	Principal Associate	Unity Growth Fund
Sahab	Aslam	AI Sector LEad	HBS Alumni Angel
Nilesh	B	Founder	Aar Solutions
Naziyaparvin	Bala	COO	Whiz Optimum Artificial Intelligence Inc.
Karthik	Balakrishnan	Senior Scientist	Dewpoint Therapeutics GmbH
Albert	Baldwin	Founder/CEO	Alfa Omega GrafX
Ben	Bamberger	COO	Tiber Solutions
Riko	Banardi	Investor	Robin Hood Ventures
Melissa	Barall	Investor	Anhel
Kris	Bauerschmidt	Co-Owner	Prevailing Medical
Jeff	Belle	Partner	Royal Belle Advisors
Chen	Benkler	CEO	BrainTrust Bio
Bruce	Berkoff	Chairman	Ba LLC
Dylan	Bermes	CEO	Health Advance Partners
Oliver	Berquez	Director	Berquez Property Investment
Victor	Beshidze	Founder & CEO	VB Solutions
Gabriel	Bestard		
Marcy	Betts	Trademark Attorney	Darden Betts Strategic IP
Aaron	Birnbaum	CEO	TRaViS Attack Surface Management
James	Birt	Founder	Appalachia Impact Gaming
Tyler	Black		Georgetown University
Gregory	Blair	Tech Lead	GoGetta

Alex	Blyth	CEO	LIFT BioSciences
Shankar Gupta	Boddu	General Partner	Unity Growth Fund
Adam	Boggs	CEO	Meahana.io
Eric	Boltz	Founder and CEO	VILLAGER Inc.
Larry	Boodin	Business Development Director	Thompson Financial Group
Prasad	Bopardikar	Leader, Solutions Architecture	
Jeffrey	Bowman	CEO and Co-founder	Reframe
Pavel	Boyarski	CEO	Fosize
Tom	Brady	VP Bus. Dev. / Life Sci. Investor	Flow Pharma
Keegan	Brands	Founder	TesFlo Studio
Jan	Breukers	CEO	First Choice Bio, Inc.
Devon	Bruce	Founder and CEO	English Communication Academy
Patrick	Burke	Business Development	Amarex Clinical Research
Brian	Burns III	CCO	Levl Studio
Sheila	Buswell	Co- Founder/CEO	Buswell Biomedical INC
Wade	Byrd	Founder / CEO	QEPR, Inc
Jorge	C Menocal	CEO & Founder	Equiphunter
Raluca	Cadar	CEO	The Protein Society
Lucy	Cai	Associate	SMC
Sandra	Cai	Founder	Plurall.AI
Anthony	Cammarata	Outsourced CFO	Startupcannon
Joe	Carlin	Principal	JonXeone Capial
Christopher	Carmona	Senior Business Development Associate	Sanaria Inc.
Erica	Carnicelli	Investor	Impression Ventures
Charles	Carr	Partner	RSM
Marc	Case	V.P. of Corp Benefits	Sahouri Insurance
Hepzel	Castro	Director	HCH Consulting
Sri	Charan	Project Manager	Minnodi LLC
Aryan	Chauhan		Chandigarh University
Hafida	Chekkouchi	Founder	A4RE
Fiona	Chen		True Wealth Ventures
Rachel	Chen	Project Management Consultant	Freelancer
Chris	Chen		
Peter	Chen	Sr. Director of BD	InnoStar
Xingyue	Chen	Partner	Key2China
Abhishake	Chhibber	CBO	Linden Lake Labs
Nelson Hyde	Chick	CAO	Foil Flyer
Abol	Chizari	CEO	Auriplex Limited
Ta-Shun	Chou	Founder	NextGO Epi
Kyle	Christopher	Founder	MRG Health - SmartCare360
Matthew	Cimino	Innovation and Business Development	Maryland Department of Commerce
Angela	Clark	Executive Director	Farm and Fish for Life
Melroy	Coelho	Founder CEO	MCMK marketing venture studio
Tim	Coffin	CEO	Conquiro
Dan	Coffing	CEO	Objectively, Inc.
Tim	Coffon	CEO	Conqurio
Victoria	Collins	Founder	Buzzy Rocket
Jim	Colthart	chair	Arborata
Edward	Condon	Founder	AquaDynamics
Daniel	Conley	Active Angel	Angels + Life.Sci Investors Network NJAngels.net
Edward	Connors	CEO/Founder	Heudia Health
Brendan	Corcoran	CTO	Tiber Solutions
Jonathan	Corrales	Founder	ReadyAimInterview
McLean	Cozine	CTO	Conquiro
Albert	Crews	VP of Product Innovation and New Ventures	St. Jude
Jason	Crites	CEO	Assurance health data
Dee	Cutler	CEO	Tri-IT Solutions
Adam	Dakes	Campaign Specialist	GoGetta
Niem	Dang		
Vincent	Darago	CIO	Trusted Boat
Lolita	Darden	Attorney/Investor	Darden Betts Strategic Intellectual Property Counselors
Hart	Davidow	Chief Officer	PASSION 4 SUCCESS
John	DeGross	Managing Partner	DeGross Consulting
George	DeVaux	president	AptAvian, Inc
Mamta	Dhanuka	Director	KiwiTech
Poorva	Dharkar	CEO	Ziva-Consulting

Louis	DiFrancesco	Inventor	Gale Wind Ship
Scott	Disch	Venture Advisor	Redesign Health
Jared	Dodson	Representative	Lead Tempo
Graeham	Douglas	CEO and Founder	Arete Medical
Michael	Doyle	Managing Director	Goldin Ventures
Dejana	Dua	Partner	Anexa Capital
Nick	Duafala	Principal	K Street Capital
Radha	Duttagupta	VP, Clinical Affairs	Nucleix
Barrett	Edgington	Principal	Signal Peak Ventures
Sam	Eichner	IP Counsel	Pillsbury Winthrop Shaw Pittman LLP
Erez	Eitan	SCO	NeuroDex
Susan	Emerson	Physician Assistant, Investor	She's Independent Investing
Altan	Erg	PM	Mosaic DC
Maria	Ermolova	Managing Director	Weild & Co.
Daniel	Esterhuysen	Head Int. Publishing Partnerships	Innovations of the world
Johan	Esterhuysen	Entrepreneur	Experia Immersive AI
Herb	Ezrin		
Kim	F	Advisor	
Wilson	Fajardo	Founder	iEnVizion, LLC
Farbod	Fakhrai	CEO	Com-Sec
Chuck	Faughnan	CEO	Personam.ai
Aneta	Ferguson	General Counsel Consultant	Healthlawrx Inc.
Bob	Ferlauto	Chief Operating Officer	AvantBio Corporation
Benito	Fernandez	CTO & Co-Founder	The Whisper Company
Robert	Fine	Editor	Cool Blue Media
Dwight	Fischer	Founder	Covenant
Carla	Fleming	Consultant	Pivoting Strategies
Mark	Fling	Founder & Senior Consultant	Tech Infinity Consulting
Adae	Fonseca	CEO	ManaQi Holdings
Maryam	Fouladi	CEO	Fundii
Ken	Frasier	CEO	Frasier Executive Holdings
Atchison	Frazer	MD	Frazerinc
Yutao	Fu	Director of Bioinformatics	Paragon Genomics
Bobby	G	Fractional Chief Growth Officer	propragency.com
Sam	Gabriel		
Rajendra	Gajula	Head, Quality Control	MedTherapy Biotechnology
William	Galle	Principal	DPS
Sathish Kumar	Gangadhar	Chartered Accountant/Partner	SBSS & Associates
Sonia	Garakyaraghi	BDM	SE
Thomas	Gaye	Co-Founder	Digital Native Corporation
Mark	Geoghegan	CEO	Bamboozlers Spirits, Inc.
Edward	Gerety	Director	MEJE
Danielle	Germain	Founder & CEO	Engine Advocacy Career Toolkits By Dee
Gregory	Giammittorio	Partner	Potomac Law Group PLLC
Ben	Gibbons	Managing Partner	Waterpoint Lane
Jameson	Gibbons	Growth & Ventures Analyst	Mindgrub
Francois	Giraud	Startup Program Lead US	OVHcloud
Kaija	Gisolfi-McCready	Senior Analyst	Paladin Capital Group
Yumi	Goda	Investor	MUFG Innovation Partners
Kim	Godson	VC Analyst	AFI
Simon	Godwin	Partner	Transfirm LLC
Kellie	Goldstein	CFO	WorldStrides
Frederic	Goodman	Director Business Development	Deep Charge
Malcolm	Goodwin	CEO	TruMeasure
Don	Goodwin	Advisor	2B Agile
Yuying	Gosser	Research Assistant Professor	University of New York, Dpt. of Chemistry
Carl	Grant III	CEO	Capital Raise
Craig	Green	Owner	TeamLogic IT of Reston & Tysons
Richard	Greene	CEO	RGA Venture Funding
Kristin	Gross	Founder	Navdee
Amadou	Gueye	CEO	TANIM
Pradeep	Gupte	CEO	OXY-17 LLC
Pradeep M	Gupte	CMD	Oxy-17 LLC
Jeff	Guzy	CEO	CoJax Oil and Gas Corp
Darshan	H	Venture Partner	GHIF
Darshan	H.	Venture Partner	GHIF

Fizie	Haleem	Business Solutions Manager	Montgomery College
Baya	Halitim		@USTO-MB
Will	Halliday	Partner	Williams Mullen
Steve	Hamrick	Attorney	Trow & Rahal, P.C.
Malcolm	Handelsman	ED	DIR
Michael	Hanson	Growth Strategy Consultant	Optimum Dynamics
Tawanna	Hardy-Ventress	Small Business Coach	Small Business Coach
Connie	Harrell	President	Keiretsu Forum SoCal
John	Harrison	CEO	Gazuntite
Qaizar	Hassonjee	Managing Partner	Angel Star Ventures, LLC
Brian	Haugen	Owner	Makeover Workshop
Arthur	Henderson	CEO	Affinity Networks
Bill	Henry	CEO	Gander technology
Shelton	Henry	Social Media Coordinator	Dream Though Reality LLC
Liz	Hernandez	Founder	Lazy Hype
Robert	Hibbert		Carey Business School
Madelaine	Higgins	CEO	ATG
David	Hildebrandt	President	Sel Technologies
Turner	Hoff	Co-founder & CEO	Vegetable + Butcher
Joy	Hoffman	Project Manager	Maryland Tech Council
Alyse	Holstein		
Jeff	Hone	CEO	Thunder Biotech
Sunhee	Hong	Managing Partner	Linkorus
Laura	Hong	CEO	GenView
Darnley	Howard	President	Advansa International
Hui	Huang	Principal	LRBrained
Sonia	Hunt	Fractional Chief Marketing Officer	Gen X Group
Mike	Huska	Chief Technology Officer	Vistra Business Solutions
Paul	Iacovacci	CIO	Enascor Capital
Emmanuel	Ibe	Project Management	Danheels Global Services
Christiana	Ike	E-commerce Virtual Assistant	Stardust Technologies
Mohammad	Issa	President	Creativity Lab for Empowerment & Innovation
Brian	Iversen	CEO	Vertical Solar LLC
Jackie	Iversen	Chief Clinical Officer	Sen-Jam Pharmaceutical
Parviz	Izadjoo	VP & Chief Operating Officer	Integrated Pharma Services
Mina	Izadjoo	President & Chief Science Officer	Integrated Pharma Services
Dave	Izuka	Venture Accelerator	Venture Acceleration Services
Andy	Jacques	COO	Web Apps LLC
Irfanullah	Jan	Senior Software Engineer	SimCorp Canada Inc.
Jasmina	Jankicevic	CMO	Innovaderm
Cijoon	Jeong	MBA candidate	Johns Hopkins University
Tony	Jimenez	Partner	Medina Ventures
Kevin	Jones	CEO	DarkMatter.
Richard	Jones	CEO	Asyia Therapeutics
James	Joseph	CEO	ELATED SOCIAL, INC.
Bert	Junno	CEO	Minemed AI
Kevin	Juza	CEO & Founder	The Tenacious Leader
Alexandra	Kapelos-Peters	Founder & CEO	Consulta
Nicholas	Karnaze	Founder	Stubble + 'Stache
Vladimir	Kelbas	CTO	Fosize PSA
Alan	Kersey	CEO	CytoVeris
Joe	Kessler	Managing Partner	Next-Stage Development Group
Muneeb	Khan	Founder	SyncPeak Ventures
Ahmad	Khan	Investor	Whiteoak Capital Partners
Faiz	Khan	Director of Information Security	NUAXIS LLC
Gene	Kim	Founder	DragonStartups
Yura	Kim	Executive Assistant	WBLVD CORP
Lun	Kimmey		
Darren	Kimura	Partner	Sway Ventures
Christopher	King	Consultant	Theo Advisors
Eoin	Kirwan	Venture Investor	VU Venture Partners
Stephen	Kiser	General Partner	Veteran Ventures Capital
Ted	Koblick	Vice President	Net-AV
Padma	Kodukula	Chief Business Officer	A-Alpha Bio Inc.
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Martin	Koev	Manager	Koev Brothers

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CUSTOM PRIVATE INVESTOR MEETING

Overview

- Opus8 manages one of the world's largest investor communities with 4,000+ HNW/UHNW private investors, angels, family offices, investment groups, and small institutional investors.
- We have become a reliable curator and source of high-quality investment opportunities for this community.
- The Client is the exclusive host of these private investor meetings. No other competing or external entities in the meeting.
- Opus8 will screen a minimum of 20+ pre-qualified attendees for the event. The general attendee mix is 75% investors and 25% COIs (Centers of Influence).
- Attendee/RSVP lists with contact information and LinkedIn profiles and other data will be provided to the Client before and after the event.

Our 9-Step Process

1. Review investment materials and determine key investment considerations.
2. Develop a list of potential investors.
3. Create a "teaser invitation" and send it to investor candidates along with an executive summary
4. Confirm and vet RSVPs
5. Answer any questions or info requests pre-event.
6. Triple confirm all RSVPs via email and calendar invitations.
7. Host the private investor event and follow-up with attendees.
8. Introduce any RSVPs who did not attend to management.
9. Assist in following up with any and all investor prospects post-event.

Check out the full brochure with all information here:

