

## Big Idea CONNECTpreneur

# NETWORKING & PITCH EXTRAVAGANZA

SEPT 19, 2024

8:30AM-12:00PM



INTERNATIONAL SQUARE

Connectpreneur.org







## **Agenda**

Thursday, September 19, 2024

#### 8:30 - 9:15 am - REGISTRATION / NETWORKING

#### 9:15 - 9:45 am - WELCOME REMARKS

S. TIEN WONG - CEO, Opus8; Founder, Big Idea CONNECTpreneur Forum ELIZABETH PACKER, Director of Economic Development, Golden Triangle BID ELLEN GRANBERG, President, The George Washington University RICHIE BRANDENBURG, CEO, Unfold Hospitality

#### 9:45 - 11:00 am - COMPANY SHOWCASE / ROCKET PITCH

9 Promising Early Stage Companies will be introduced by: ANTHONY MILLIN - Founder and Chair, NEXT, powered by Shulman Rogers MARK HAAS, CEO, Association for Enterprise Growth

PRESENTING COMPANIES

Avstera Therapeutics - Karthik Musunuri CarpeDM - Naza Shelley

20/20 Gene Systems - Jonathan Cohen

FireBot - Mark Baldino

**Myoptechs - Paul Grimm** 

**NeuroEM Therapeutics - Chuck Papageorgiou** 

**Polaris Semiconductor - Matthew Lumb** 

RoadDoc - Igor Volovich

**World Tree - Doug Willmore** 

11:00 - 12:00 pm - NETWORKING

VIEW A LIST OF ALL RSVPS FOR TODAY'S EVENT HERE!



## **Speakers**



#### TIEN WONG, CEO, OPUS8, INC.

Mr. Tien Wong is a tech investor, entrepreneur, and CEO. He is Chairman & CEO of Opus8, Inc., a private investment and advisory firm investing in exceptional life science and tech enabled services companies, as well as specializing in raising capital for promising tech companies and alternative investment fund managers. He is Founder of CONNECTpreneur, a global community of 25,000+ founders, investors, CEOs, and business leaders. CONNECTpreneur organizes the world's largest monthly virtual investor pitch events as well as in-person Forums with upwards of 500 attendees, featuring VIP guests, speakers, exciting presenting companies, and the best CXO to CXO networking on the East Coast. Since 2012, over 1200 companies have presented, half of whom have received funding from investors from the CONNECTpreneur investor network. Mr. Wong is also a Venture Partner in IronGate Capital Advisors, a VC and Fund of Funds manager investing in dual use technologies; Investment Advisory Board member of Virginia Venture Partners; and Chairman of Lumious, an ed tech company which provides learning & development services to Fortune 500 customers.



#### ELLEN M. GRANBERG, 19TH PRESIDENT OF THE GEORGE WASHINGTON UNIVERSITY

President Granberg joined GW on July 1, 2023. She is a nationally recognized scholar in the sociology of self, identity, and mental health and an accomplished academic leader.

President Granberg comes to GW from the Rochester Institute of Technology, where she served as Provost and Senior Vice President for Academic Affairs. Prior to that, she was the Senior Associate Provost and Associate Provost for Faculty Affairs at Clemson University. President Granberg also brings with her over eleven years of experience leading large integrated software development teams in the telecommunications industry.

Throughout her career, President Granberg has strengthened teaching and research excellence across disciplines, empowered a diverse and inclusive community of students, faculty, and staff, and collaborated with community stakeholders to drive transformative change and increase institutional prominence.



#### RICHARD BRADENBURG, PARTNER, UNFOLD HOSPITALITY

Richard Brandenburg, a Reston native with a lifelong passion for food, has journeyed through esteemed kitchens, including experiences with the Brennan Family Restaurants in New Orleans, Raymond Blanc's Belmond Le Manoir aux Quat'Saisons in London, and alongside Eric Ripert at Le Bernardin in New York. His culinary education under Nora Pouillon and Mark Miller emphasized the importance of quality ingredients and meticulous research. Joining José Andrés' ThinkFoodGroup in 2008, he spearheaded projects such as the Bazaar brand in Los Angeles. As Director of Culinary Strategy for EDENS, he led development efforts for Union Market and La Coshecha. Now, as co-founder of UNFOLD Hospitality with Rubén García, his aim is to cultivate a sense of community and mentorship in the industry, drawing on his wealth of experiences to shape the next generation of culinary leaders.



### ELIZABETH PACKER, DIRECTOR OF ECONOMIC DEVELOPMENT, GOLDEN TRIANGLE BUSINESS IMPROVEMENT DISTRICT

Elizabeth leads economic development strategy for the BID, which covers 44-square blocks of Washington, DC's downtown core, from the White House to Dupont Circle. In this capacity, she works closely with the District's Office of the Deputy Mayor for Planning and Economic Development and the Washington DC Economic Partnership on business attraction and retention efforts. She also leads the BID's efforts to advance the Penn West Equity and Innovation District initiative, including helping to manage the global soft landing program. Prior to joining the BID, Elizabeth worked as a Director at HR&A Advisors, an urban policy consulting firm, where she advised local governments around the country on a range of economic development issues, including public land disposition, incentive policy, and equitable development strategies. Elizabeth received her BA from UCLA and her master's in city planning from UNC Chapel Hill.

## **Speakers**



#### ANTHONY MILLIN, NEXT CHAIR, PARTNER, SHULMAN ROGERS

Anthony Millin is the Chair of NEXT and a trusted legal and business advisor to startup, early-stage and emerging growth companies. As a corporate and securities attorney, a successful serial entrepreneur and a venture capitalist, Anthony brings a unique legal and business perspective to advising his clients. "Anthony has had a tremendous impact on the success of my company since we were in the startup phase," says Dale Nirvani Pfeifer, Founder and CEO of GoodWorld. "He has not only provided sound and creative legal support, but has also served as a key business advisor throughout the growth of my company." Anthony understands firsthand what it takes to start, scale and manage a company, to successfully prepare for and run a fund raising process, and to address the legal issues faced by a startup. This background provides him with valuable insights into the legal and business needs of his clients. Anthony has worked closely with a range of angel and institutional investors and helps clients identify real opportunities. He serves businesses across multiple industries including internet/SaaS, technology, biotech, cleantech, edtech, fintech and health care. Another specialized skill set Anthony brings to the table is his China-based experience, assisting early-stage and middle-market companies interested in conducting business in China or seeking direct foreign investment from China. Anthony also serves as a Venture Partner at Urban. Us, a seed stage VC firm. Contact Anthony at amillin@shulmanrogers.com.



#### MARK HAAS, CEO, AEG

Mark Haas is CEO/co-founder of AEG, the Association for Enterprise Growth, an ecosystem of business leaders of CEOs, elite business advisors in complementary disciplines, and regional centers of influence. He is responsible for strategy, operations, and expansion of its communities through tailored experiences and resources, accelerating trust to foster personal and business growth. Previously, Mark was President of Research and Organization Management (ROM), a DC-based management consulting firm helping midmarket executives and boards adopt a systems approach and mindset to integrate diagnostics, strategy formation, business models and performance management. He has created business plans for a transportation company, revised strategy and business plans for a statewide child services agency, merged scientific associations, revitalized a human service nonprofit, developed strategy for a biodiversity group, revised a clinical research organization's business model, and developed a new strategy for a women's health organization. Mark's facilitation includes WWIV military strategy, response to nuclear terrorism, Global Science and Technology R&D, and the US Navy's first STEM Forum. International training includes leadership for the Tanzanian government and establishing a management consulting industry in Western Asia and Eastern Europe. He has served as Ethics Officer, expert witness, and chaired or served on several boards.

## LEADING THE REVOLUTION TO ELIMINATE SOLID TUMORS

At Avstera, our primary initial focus is to address the significant unmet need of advanced cancer patients who have limited or no treatment options.



#### **AVS100 Lead Asset**

AVS100 is a clinical Phase I oral small molecule therapeutic targeting solid tumors. With an AMES negative ultra-selective HDAC6i, it works in combination with a PD-1 checkpoint inhibitor to reduce the polarization of immunosuppressive M2 macrophages via degradation of pathways such as c-Myc, and can potentially increase overall response and extend survival.

#### **Solid Tumor Opportunity**

- Unmet Patient Needs: 20-30% immunotherapy Objective Response Rate (ORR) in advanced solid tumor patients
- Blockbuster Potential: >\$1B USD oppt. per indication;
   Metastatic Solid Tumor Market >\$60B with historic HDAC pricing around \$120k per year/patient
- Active Deal Flow: Novartis 2023 \$1.3B HDAC6i acquisition;
   Alkermes 2019 \$850M acquisition of Rodin HDAC portfolio

#### **Product Profile**

- Varied Potential Solid Tumor Targets; AVS100 granted FDA
   ODD for Stage IIB Through IV Melanoma
- Potential Best in Class Safety & Efficacy
- Orally bioavailable, brain penetrable
- Immunomodulatory MoA
- Selectivity profile and dosing
- Accelerated FDA approval opportunities post-Phase II

### **MyeloNex**<sup>™</sup> **Discovery Platform**

MyloNex(TM) is a proprietary gene discovery platform available for multiple applications; capable of identifying and validating essential genes that regulate phenotypic changes in myeloid cells such as macrophages, dendritic cells, neutrophils, and others that regulate their function. Avstera intends to advance a lead myeloid cell therapy, designed based on the functions uncovered using this platform.

#### **Importance of Myeloid in Solid Cancer**

- Up to 50% or more\* of solid tumor cell mass infiltrate is consistent of macrophages
- MyeloNex(TM) cells utilize primary cells over cell lines in vivo, better reflecting human physiology, facilitating methodologies typically limited by high cell number reqs.

#### Summary of MyeloNex™

- MyeloNex(TM) cells are capable of proliferating continuously in vitro
- Genomic manipulation similar to iPS cells but grown in suspension without complex cell co-culture systems
- Gene edited library introduced to generate gene-deficient MyeloNex(TM) cells for testing
- Can be used to generate an allogenic myeloid cell therapy product and further genomic modifications; control in vivo function

\*Remaining % cells are T-cells

**CONTACT US** 

#### CONTACT

Carpe Diem Social, Inc. (DBA CarpeDM) 4196 Merchants Plaza #517 Woodbridge, VA 22192

- Naza@carpedmdating.com
- 703-220-5580
- www.carpedmdating.com
- Launched 2023 | 3 Employees

#### **FUNDING**

- · Round: Pre-Seed
- Round Size: \$1.4m
- Closed: \$825k
- Use of Funds: Customer Acquisition
   & Android App Launch

#### **FINANCIALS**

- · Revenue: \$200k
- 1 Market (DC): 206 paying members
- ARPU: \$939
- 2024 Projected Revenue: \$250k
- 2024 Paid Membership Target: 300
- Cash on Hand: \$30k
- Burn Rate: \$23k/month

#### **HIGHLIGHTS & MILESTONES**

- 1200+ Matches / 75.4% Success Rate
- Featured in The Grio, Essence, & Black Enterprise
- DC INNO Top Startup 2023
- Technical.ly 2021 Startup of the Year
- Techstars, DC 2023
- Pre-seed Investors: Elevate Capital, Overlooked Ventures, Virginia Venture Partners, Conscious Venture Fund, Gaingels, Pipeline Angels, and CAV Angels, Stephen Kaufer (TripAdvisor)

#### **MANAGEMENT TEAM**

Founder: Naza Shelley, Esq.

- · Chief Executive Officer
- UVA / Howard Law
- Team Building
- Fundraising

Co-Founder: Sali Hama, Esq.

- Chief Operating Officer
- George Mason / Howard Law
- · Systems, Marketing
- · Customer Acquisition

Product Manager: Ashley Neal

- Technical Lead
- Virginia Tech
- Systems Engineer & SCRUM Master
- Agile Development





## EXECUTIVE SUMMARY



#### **CHALLENGE & OPPORTUNITY**

While online dating is now the #1 way singles meet, black women have a harder time finding love online than almost any other ethnic group. Dating apps are ineffective, time consuming, and full of fake profiles and scammers. High-end traditional matchmaking services are very expensive, antiquated, and elitist. Both sides of the industry are racially biased, unsafe, and fail to properly vet their members.

#### SOLUTION

CarpeDM is traditional matchmaking meets modern online dating. We're filling the market gap by combining the best from online dating and matchmaking services for an underleveraged niche market. We call it tech-enabled matchmaking. Our superior model combines human matchmakers and a proprietary algorithm to curate high quality matches.

#### **COMPETITIVE ADVANTAGE**

Most singles use between 3-5 dating solutions at the same time. We are the one solution addressing the major problems in the dating industry by providing a dedicated human Matchmaker, a 100% Background checked member base, and facilitating safe and convenient video dates via our patented app. We focus on exclusivity, expert curation, and safety. We are also the only solution leveraging favorable supply and demand dynamics to tap into the underleveraged \$3.8b buying power of professional black women.

#### **MARKET SIZE**

The \$6.7b online dating industry consistently outpaces growth projections with an expected value of \$9.9b by 2026. There are 21.5m Black singles in the US. We are first focusing on the 2.5m Black US singles making \$75k+ in metro cities with large African-American populations like Washington DC, Chicago, Atlanta, NYC, and Los Angeles. With just a 5% market capture (125k members) across our initial 5 cities, we will generate \$100m in revenue. Beyond our initial target markets, the revenue potential is massive.

#### **BUSINESS MODEL**

CarpeDM is a B2C offering. We operate on a tiered subscription model where all of our members pay for either a six month or annual plan. Our *introductory* prices range from \$250-\$3800 with membership tiers varying based on the number of matches provided.

#### **TECHNOLOGY**

CarpeDM is a tech-enabled matchmaking service powered by a patented and award-winning video based dating app. We combine human discernment with a proprietary algorithm and patented video dating process. We pair our technology with unique in-person revenue generating events.

#### INTELLECTUAL PROPERTY

- Patent No. US 10,548,001 B1 Matching and Connection Methods and Systems Requiring Video Communication - Issued January 28, 2020.
- Patent No. US 11,258,736 B2 Matching and Connection Methods and Systems Requiring Video Communication - Issued February 22, 2022

#### **EXIT STRATEGY**

Niche dating services are where all of the growth is in the dating market; fueling industry growth and lucrative early stage acquisitions by conglomerates focused on diversifying their portfolios without undercutting the profitability of their staple offerings. CarpeDM will hit \$5m in revenue by year 2026. Hinge and OkCupid were both acquired by MatchGroup at the \$5m revenue mark. Pre-revenue, Hinge was acquired for \$25m. OKCupid was acquired for \$50m.



20/20 GeneSystems, Inc. 15810 Gaither Dr., Suite 235 Gaithersburg, MD 20877

<u>www.2020gene.com</u> <u>www.OneTestforCancer.com</u>

#### **Key Strengths:**

- Our approach is substantially more affordable, accessible, and accurate for early-stage cancer detection than the leading DNA based MCED on the market.
- 2023 Inc.5000 Fastest Growing Company in Maryland.
- Strong patent position covering screening w/ machine learning + tumor antigens.
- Utilizes FDA approved instruments and kits.
- Pilot w/ leading supermarkets.
- Sophisticated Shareholder Base: Including DigitalDx, Fujifilm (via acquisition), PingAn Ventures, Morgan Stanley (via Acquisition), Brevet Capital, Keiretsu Capital, and leading Family Offices.
- Board and management team have many successful exits.
- IPO ready w/ PCAOB audits and other compliance in place; engagement with reputable investment bankers
- Periodic acquisition inquiries from Fortune 500 industry leaders.
- Growing revenues permit royalty-based financing models w/ guaranteed ROI.

#### **Contact:**

investors@2020gene.com (240) 453.6339 ext. 102

### **Executive Summary**

20/20 GeneSystems, Inc. is a clinical laboratory test developer focused on AI-powered blood tests for the early detection and prevention of cancers and chronic diseases. We are currently the #2 market leader in the U.S. for multi-cancer early detection (MCED) blood tests. Our flagship product, *OneTest™ for Multiple Cancers*, is seeing rapid adoption in the MCED marketplace with **ten consecutive quarters of accelerated sales growth.** 

The Problem: Screening is not widely available or utilized for most of the leading cancer killers, such as those of the lungs, pancreas, ovaries, and liver. To address this void, MCEDs are now available and generating significant enthusiasm among many medical authorities, policy makers, employers, and consumers. Up until now, these tests have been expensive, hard to access, and miss most cancers at their earlier stages when they can often be effectively treated.

Our Solution & Advantages: OneTest™ is the first and only MCED on the market that (i) is available for under \$200, (ii) can be accessed at home without painful needles, and (iii) has been demonstrated in studies conducted in 2024 by the U.S. National Cancer Institute to correctly identify significant numbers of otherwise deadly cancers at an early stage. These cancers include those of the lung, pancreas, and ovaries, which, when detected at an earlier stage, give the best chance of survival.

<u>The Market:</u> In the U.S. alone, the market for MCEDs is expected to exceed several billion dollars per year by the end of this decade following anticipated coverage by Medicare starting in 2028. There is also a substantial overseas market, especially throughout East Asia where demand for new types of early cancer screening is high.

#### **Our Progress:**

- Over 15,000 tests sold in the past three years.
- Revenues doubling yearly; 10 consecutive quarters of increasing sales growth.
- Line-of-sight to profitability.
- Growing adoption among employers and consumers.
- Additional revenues already coming from license agreement w/ clinical testing laboratories in Taiwan and Japan.

<u>New Products:</u> Al powered *OneTest for Longevity* will track biomarkers of chronic inflammation associated with 8 of 10 leading causes of death and offer specific diet and exercise changes proven to lower biomarker levels and related disease risk.



## **Executive Summary**



#### We Conquer the Elements /Fire/Water/Air

#### **Company History and Development**

Mark Baldino had a thought there are smoke detectors everywhere too bad they just warn you of a fire what if they could put one out. With modern technology assembled correctly it could be done, concentrated over the kitchen stovetop where over 50% of all residential fires start, FireBot can stop half of residential fires. No small feat in firefighting world. No one in the firefighting world can say they can instantly stop over half of fires that start without damage. We can.

FireBot Inc was formally founded in 2017, is headquartered in Springfield VA. Since releasing the prototype in 2019, FireBot was awarded a patent for the technology and has subsequently filed for follow-on patents, for Shelf Guard and the world's first electronic fire extinguisher. With initial concept proven, FireBot has assembled a world class team of scientists, engineers, sales marketing people to perfect the concept into reality where in the first year of sales we have sold over 13,000 units.

#### FireBot For Stovetop Fires

FireBot is a small, battery powered, device that will automatically activate

in case of a fire to properly extinguish a stovetop fire to prevent damage and injury. FireBot inconspicuously attaches to the underside of your range hood or microwave, out of sight. It waits until it reads an abnormally high temperature that signals a stovetop fire. Upon activation, it sprays environmentally friendly, non-toxic, fire suppressant, not water to extinguish the fire.

#### **Plumbers Sentry For Water Leaks**

Let's not forget about, Plumber's Sentry our water leak detection and damage mitigation product line. It also will stop half offwater damage. With plumbers responding with 11,000 service calls a day to fix a water leaks, we know the demand is there to prevent the billion dollars of damage these leaks leave in their aftermath every year.

#### **DrySafer** For Dryer Air Flow

Dryer clogged vents are another threat for home fires. If the air flow is restricted heat can build up where the lint can ignite and start an unexpected fire causing widespread damage. Our DrySafer can detect restricted flow, full lint trap, sock or birds nest, notify that a clearing of blockage needs to be done

**Wireless Monitoring:** Our wireless communications will send notifications via app message to notify owners or the building maintenance office. Patented. It can pass UL300A and integrates with a gateway to monitor other environmental sensors to alert for water leaks, methane gas, freeze conditions and CO2 detection

**Markets:** FireBot is the only vendor to roll out an autonomous UL300A-certified product in this significant market (\$5B). Potential customers in these spaces operate with antiquated fire suppression systems (building sprinkler systems or smoke alarms & manual Class K fire extinguishers) which themselves cause large amounts of damage or require a physical presence. In addition to the Residential/Senior Lifestyle markets, FireBot will target DIY (Self- or professional install), Recreational markets (RVs & yachts/ boats) and large-scale builders

#### FINANCIAL PROJECTIONS

	2023	2024	2025	2026	2027	2028
Revenue	\$0k	3.2 M	\$27.2 M	\$81.6 M	\$244.8 M	\$514.1 M
EBITDA	-\$800k	\$200k	\$8.16M	\$31.01 M	\$105.26 M	\$262.2 M

**Use Of Funds:** FireBot is at an exciting phase of its development as sales have already surpassed 13,000 units or 2.,6 million in revenue. FireBot needs funding to scale up production from 3000 units per cycle to 20,000 to keep up with demand and secure the supply chain. Operational expenditures will support the scaling of the sales team, SG&A expenses, ramp up our targeted marketing campaign

**Target Markets:** Apt/Condo Management Companies, Insurance Companies, Fire Restoration Companies Range Hood Manufactures, Smart Home Companies, Alarm Companies, Builders Fire Marshall/Fire Departments, Single Family Homes

There are over 100 million kitchens in the United States. If we can place a FireBot in just 1% of those kitchens, that's one-million units sold, which equals \$165 million in gross sales, and that's just the U.S.!

Become a Shareholder Today: Contact Mark Baldino, 703-906-3154 www.mark@firebotsuppression.com



#### **FINANCIALS**

COMPANY STAGE: Seed Round ROUND SIZE: \$2,500,000 REMAINING: \$500,000

#### **MANAGEMENT TEAM**

**CEO:** Paul Grimm. An accomplished sales and marketing executive with 18 years of leadership in pharmaceuticals, medical devices, medical nutrition, and healthcare consumer packaged goods, including contact lenses.

**Head of Technology:** Tom Raasch, OD, PhD. Inventor. An experienced educator and researcher, with 30+ years in academia. He holds a Doctor of Optometry degree and a PhD in Vision Science.

**CFO:** Brad Beasecker. A successful, seasoned entrepreneur with a 30+ year career. He has held several "C" level executive positions including President and CEO as well as COO and CFO.

#### CONTACT

7720 Rivers Edge Drive Ste 101 Columbus, Ohio 43235 (614) 468-1661 concierge@myoptechs.com www.myoptechs.com



### Shaping the focus of myopia control

#### INTRODUCTION

What's the most prevalent disease you will hear about this year? Diabetes? No. Heart Disease? No. COPD? No. It's Myopia! 28.3% of the global population currently has myopia and the World Health Organization has labeled it a health epidemic.

But really? Myopia? Yes. Commonly known as nearsightedness, Myopia is a chronic, progressive eye disease, that is characterized by a negative-powered refractive error and excessive eye elongation. Besides visual degradation, the elongated eye is susceptible to long-term, pathological complications with significant risks to eye health and vision. Any degree of myopia increases the risk of sight-threatening complications, including glaucoma, retinal detachment, and myopic macular degeneration, with certain complications leading to blindness in adulthood. Myoptechs is developing a novel optical system for use in soft contact lenses and spectacles that slows the progression of myopia, thereby reducing the short- and long-term vision implications of the disease.

#### **CATEGORY AND SOLUTION**

A new category of optical correction has been clinically proven to slow myopia progression in children. Multifocal optics generate myopic defocus which is a stop signal for eye growth. Myopic defocus means less eye elongation which means less myopia progression and complications.

The value proposition for Myoptechs is its unique and patent pending Faceted Optical System™ designed to provide a superior stop signal, which should offer an improved clinical result. In simulated retinal imaging, the Myoptechs soft contact lens design demonstrated greater than a 3-fold improvement in myopic defocus vs. a conventional annular ring design. This is modeled to reduce myopia progression by 60% over current technology.

#### PROGRESS, VELOCITY, AND OPPORTUNITY

Myoptechs has exclusive, worldwide license to the technology invented by Dr. Tom Raasch. Within 18 months of finalizing the license, the Company confirmed the Intellectual Property with its outside legal counsel, filed patent applications in priority markets, designed and finalized the first prototype, proved repeatable manufacturability, and finished two studies in soft contact lenses with strong results.

This is THE time to be investing in myopia control. The future TAM for myopia control optical correction is projected at \$20B. Eyecare multinationals have already invested in conventional technology, and the next level of innovation is needed to advance the standard of care. The Myoptechs Faceted Optical System provides the next generation of myopia control, and the company is currently raising its Seed Round to complete its early clinical development program. Only 20% of the round remains after a first close of \$2M in September 2024, co-led by a Fortune 500 Life Sciences Company and Catalyst Fund-III, managed by Rev1 Ventures.

**Disclaimer:** Statements have not been evaluated by the FDA and the device is not currently available for purchase or use in the United States. Investing in startups, especially early-stage startups, involves a very high degree of risk. Any information, recommendation or explanation is taken at your own risk.



NeuroEM's first-of-its-kind device offers a safe. effective, and non-invasive approach to treating neurodegenerative diseases, including Alzheimer's, and protecting brain health throughout the aging process.

www.NeuroEM.com

#### Alzheimer's is among the costliest conditions to society

- Worldwide, 55M people are living with Alzheimer's.
- Nearly 7M Americans have Alzheimer's. 500,000 more are diagnosed each year.
- Medicare spends 3 times more for beneficiaries with Alzheimer's.

#### NeuroEM will be a disruptive force in the Alzheimer's therapeutics market

There is no cure and treatment options are ineffective and difficult for patients and cost thousands of dollars per year.

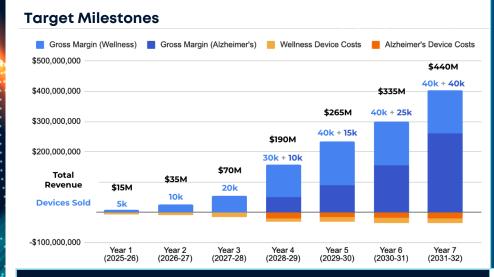
- 5 of the 8 FDA-approved drugs do not affect the underlying brain changes that cause symptoms. None are right for all patients.
- Ongoing research exploring potential pharma options remains uncertain.

#### Human clinical studies showed coanitive stabilization or improvement in 7 of 8 AD sufferers within 2 weeks

Our Transcranial Electro-Magnetic Treatment using Radio Frequencies (TEMT-RF) alters three key factors at the root of cognitive decline:

- Detoxify the brain by disaggregating toxic Aβ and p-tau proteins
- · Rebalance cytokines, indicating a reduction of inflammation in the brain and body
- Increase ATP-the source of energy for use and storage at the cellular level

#### Capital investment to date: \$7M+



#### **Investment Opportunity**

NeuroEM is raising two rounds over the next two years:

- \$5M Seed Preferred today to prepare the final product for launch; Target pre-money valuation: \$15M
- \$5-10M Series A Preferred in 2025 to launch the wellness product; Target pre-money valuation: \$30-45M

#### GLOBAL MARKET ALZHEIMER'S THERAPEUTICS \$30.8B S4.05B

IN 2022

IN 2033

DIGITAL BRAIN HEALTH

**S200B** 

S413B

NOOTROPICS / SUPPLEMENTS

\$6.6B

\$11.4B

IN 2022

#### FROM RESEARCH TO COMMERCIALIZATION:

**NeuroEM** is transforming groundbreaking research into a commercially viable reality.

10+ Years of University Research

2 NIH Grants + More in progress

Patent portfolio includes 9 issued US patents and 10 pending patent applications globally

First to receive FDA Breakthrough Device status for the treatment of Alzheimer's

A proven leadership team and medical advisory board - all with a scientific or technology background, startup experience, and commercial expertise.

Startup Health Alzheimer's **Moonshot Community** Member

#### Contact

Chuck Papageorgiou, CEO Chuck@NeuroEM.com +1-727-252-6120



#### **Executive Summary**

DC voltage regulators are devices used extensively to supply stable, reliable and low-noise DC power to an enormous range of modern semiconductor chips. However, engineers face demanding challenges in designing DC power architectures for space-constrained, high-performance electronics, such as satellite, IIoT and RF systems. Present technologies force undesirable trade-offs between:

- 1. System size crucial in the ever-decreasing form-factors of next-gen technologies
- 2. Energy efficiency essential to minimize heating and power consumption
- 3. Low output noise critical for highly sensitive, cutting-edge applications

Polaris Semiconductor's groundbreaking technology uniquely addresses this longstanding trilemma, revolutionizing DC voltage regulators for a \$1B+ serviceable market.

Incumbent devices consist of switching regulators - these are efficient but noisy and occupy a large footprint - and linear regulators - these are compact and low-noise but inefficient. Our patented innovation delivers an unmatched combination of attributes:

- Noise specs matching the best available linear regulators but with 1.2x-2x better efficiency
- The versatility and efficiency of a switching regulator but with minimal noise and footprint

Our innovation enables next-generation electronics to shrink while enhancing capabilities across aerospace & defense, automotive, biomedical, IoT, and communications sectors. Protected by two granted patents and one pending, our scalable approach leverages existing high-volume semiconductor processes, ensuring sustainable growth and market adaptability.

Led by Matthew Lumb (CEO) and Kenneth Schmieder (CTO), our team combines 25+ years of semiconductor expertise, startup acumen, and government relations experience. Dr. Lumb, the sole inventor, has secured \$3.6M+ in non-dilutive federal and state funding to develop the technology. Dr. Schmieder brings 10 years of experience managing advanced DoD semiconductor power portfolios.

Our mature commercial prototypes have demonstrated groundbreaking performance attributes and resilience in myriad environments. Dozens of evaluation units have been shipped to defense primes, RF companies, and major chip manufacturers. A customer memorandum from Space Force's Chief Scientist at Space Systems Command further validates our technology's potential, and our technology was selected to gain space flight heritage on the International Space Station in early 2025 through a competitive grant awarded by the ISS National Lab.

We're seeking \$4M in Series A investment to commercialize our prototypes, expand our team, and bolster our manufacturing capabilities. We aim to raise roughly half of this using the TACFI federal cost match scheme available to Air Force Phase II SBIR awardees.

Join us in powering the future of electronics: smaller, more efficient, and with uncompromising integrity. Invest in Polaris Semiconductor and be part of the next revolution in semiconductor power management technology!



## ROADSDOCTM

REAL HEALTHCARE WHEREVER THE ROAD TAKES YOU

POWERED BY SYNC.MD

#### **WHO WE ARE**

**ROADDOC** is building a **decentralized** healthcare ecosystem to deliver care to chronically underserved and hard-to-reach populations across the care continuum.

#### WHY ROADDOC

We offer convenient, affordable, continuous access to quality healthcare to truckers traveling on our Nation's highways.

Our autonomous **HealthPods** are located where drivers are: at popular truck stops along major shipping routes.

Real healthcare. Direct continuous access to primary care providers. Ongoing monitoring and treatment of chronic conditions. Prescription refills. Follow-ups.

#### TARGET MARKET

Long-Haul Truck Drivers (LHTD) represent a TAM of **\$5B ARR**.

#### **GTM STRATEGY**

**B2B:** 1000's of commercial carriers. ROADDOC augments Fleet Wellness management programs to improve retention/recruitment, reduce health risk.

**B2C:** 4.1M daily active drivers. Direct access to existing clients through 200-strong multi-state sales organization.

24/7/365 access to care

**Telemedicine 2.0** 

**Preventive care focus** 

Access to Rx & refills

**Clinical instrumentation** 



**Predictive diagnostics & big data analytics** 

Al-augmented remote monitoring & diagnostics

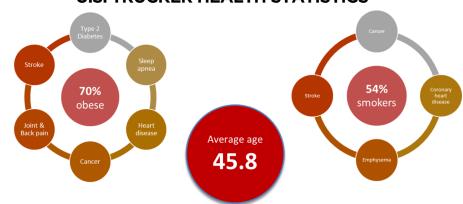
Diagnostic telemetry & continuous monitoring

Proactive driver health, risk, & safety management

Active harm reduction & economic impact mitigation

Patient-centric, decentralized, distributed care ecosystem

#### **U.S. TRUCKER HEALTH STATISTICS**



**10M** 

1 in 4

70%

54%

61

CDLS ISSUED

VETERANS A TRUCKER

ARE OBESE

SMOKE

2026

YEARS LIFE EXPECTANCY

**ANNUAL IMPACT** 

167K 72K 5.3K

ACCIDENTS

**INJURIES** 

**FATALITIES** 



2027

2025

2028

#### WORLD TREE EXECUTIVE SUMMARY



### World Tree Technologies Inc.

#### **Company address:**

2447 Pacific Coast Highway 2nd Floor Hermosa Beach, CA, 90254

Web address | www.worldtree.eco

**Industry:** Sustainable lumber

Number of Employees: 27

Bank: Bank of America

Law Firm: Morrison Foerster

**Amount of financing sought:** 

\$4M Convertible Note (\$2.6M closed)

**Term:** 8% interest -3-year term Interest paid quarterly Optional conversion 20% discount on conversion

#### **Current Investors:**

Impact focused accredited investors and family offices.

\$16M Invested in Eco Tree Program \$2.6M in Convertible Note

#### **Use of Funds:**

The funds will be used to scale our forestry assets from 6,000 acres to 27,000 acres over the next 3 years. We currently have 45,000 acres in our pipeline. Capital will be used for due diligence, engineering and design.

**Business Description:** World Tree is a sustainable lumber company headquartered in California, with operations in 5 countries. We believe that nature-based solutions are key to solving issues like global warming, soil degradation and biodiversity loss. Our regenerative farm projects capture carbon, restore the soil and generate jobs while addressing the market gap in greener lumber. We aim to produce long-term financial returns while promoting a transition towards a more resilient and sustainable economy.

**Company Background:** World Tree currently has approximately \$240M of assets planted across 300 farm locations in the United States, Costa Rica, Guatemala, and Mexico, and it has over eight years of experience in these growing regions.

#### Management:

**Doug Willmore – CEO:** Doug led the growth of a start-up pathology laboratory's revenue, increasing it by 20x in just 4 years, leading to a successful exit. He was also City Manager of Rancho Palos Verdes, Bell and El Segundo, CA and Chief Administrative Officer at Salt Lake County, UT managing thousands of staff and multi-million-dollar budgets.

**Nathan Donohoe—Chief Financial Officer:** Nathan has spent his career supporting start-ups in media, entertainment, manufacturing and design by building robust yet agile systems that scale. He holds a BBA with a focus in Accounting and a MS in Marketing from Texas A&M

**Drake Swezey—Chief Operating Officer:** Drake is an operations specialist dedicated to regenerative agroforestry and natural resource management. He holds a BS in Environmental Science from Santa Clara University and an MBA from the University of Colorado Boulder.

**Dr. Cathy Key** —**President:** With a Ph.D. in Anthropology and 20+ years of business experience, Cathy has 8 years of experience working with Empress Splendor trees and was instrumental in designing World Tree's Eco-Tree Program.

**Product:** High-quality, fast-growing hardwood lumber (Empress Splendor). We operate and manage farms to produce prime-grade lumber more quickly and at a greater volume than other farm systems. We can grow 3 harvests of Empress – from a single planting - in the time it takes to grow 1 harvest of cedar.

**Technologies/Special Know-how:** 8 years of experience growing Empress Trees in hundreds of locations; a collection of 18 exclusive non-GMO trees for superior growth and site-specific performance; designers of Empress-based farm systems that integrate Empress trees with food crops and livestock.

**Market:** In the \$170B North American market, we are focused on quality veneers, furniture, cabinetry, board sports, and guitars. Empress is an excellent alternative to cedar, redwood, ash, and birch, all of which are subject to supply chain issues due to climate change. Global demand for lumber is expected to quadruple by 2050.

**Distribution Channels:** We currently supply lower-volume sales to high-profile companies (e.g., name-brand guitar manufacturers, boat builders, architects, designers, and furniture manufacturers). Sales are in step with our current inventory.

**Competition:** Other companies growing Empress include Paulownia Germany, IPaulownia and WeGrow. These companies are primarily based in Europe. In North America, our target customers are using birch, ash and redwood, which have similar characteristics to Empress wood. These species are endangered, and Empress is a sustainable, fast-growing alternative.

Financial Projections:	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032
Revenue (\$ in 000's):	\$1.9	\$1.5	\$2.3	\$5	\$9.7	\$15.6	\$20.1	\$25.3	\$33	\$59.4	\$54.5
Acres under management (000's):	4	6.1	10.1	16.9	26.9	40.2	51.6	63	74.6	86.3	98.2

## **Our Partners**



#### **GOLDEN TRIANGLE BUSINESS IMPROVEMENT DISTRICT (BID)**

Formed in 1998, the Golden Triangle BID enhances Washington, DC's central business district, the 44 square- block area stretching from the White House to Dupont Circle. Home to almost 6,000 businesses, the BID has been a center of economic activity for decades, providing a clean, safe, and vibrant environment for hundreds of thousands of workers, residents, and visitors. The BID encourages placemaking and economic development through capital projects, public art, sustainability initiatives, and events, often through bringing together public and private partners and leading long-term efforts like the Penn West Equity and Innovation District. The Golden Triangle is also the first BID in the world to be certified through the U.S. Green Building Council's LEED for Communities program, achieving LEED Platinum certification.



#### THE OFFICE OF THE DEPUTY MAYOR FOR PLANNING AND ECONOMIC DEVELOPMENT (DMPED)

The Office of the Deputy Mayor for Planning and Economic Development (DMPED) assists the Mayor in the coordination, planning, supervision, and execution of economic development efforts in the District of Columbia with the goal of creating and preserving affordable housing, creating jobs, and increasing tax revenue. DMPED pursues policies and programs that create strong neighborhoods, expand and diversify the local economy, and provide residents with pathways to the middle class. The priorities for the Deputy Mayor derive from our broad goals of increasing affordable housing, increasing jobs and increasing District revenues. Together, they support the Mayor's vision of Inclusive Prosperity. Underlying all of our work is a commitment, driven by the Mayor, to good government and transparency.



#### DC's THE SQUARE

The Square brings together chef-driven concepts with cuisine from around the globe in a dynamic new space beneath the glass atrium of International Square. Imagined and created by two of DC's most celebrated chefs — Richie Brandenburg and Rubén García — The Square promises to change the shape of contemporary food markets from the inside out, for guests and for chefs alike.



#### THE GEORGE WASHINGTON UNIVERSITY OFFICE OF INNOVATION & ENTREPRENEURSHIP

The George Washington University (GW) Office of Innovation & Entrepreneurship provides programming around innovation, education, venture creation, and making connections to support GW entrepreneurs and the Mid-Atlantic startup community. Founded in 2010, the office has worked with thousands of students, faculty, and alumni, and serves as a focal point for entrepreneurship at GW. It leverages the unique strengths of our university's schools in the nation's capital to serve society at large through the knowledge and practice of entrepreneurship.



#### **NEXT powered by SHULMAN ROGERS**

NEXT disrupts the legacy legal industry by offering a broad range of fixed fee solutions (stand-alone products and annual legal plans) delivered by senior attorneys with valuable business expertise. NEXT solves the problem that startup and emerging growth companies face when launching their business as well as scaling: lack of access to predictable legal fees, seasoned attorneys, the latest technology and key business services. We use cutting edge technology platforms to deliver real efficiencies, transparency and a collaborative environment for clients, attorneys and investors. NEXT partners with its clients to de-risk their business and get to the NEXT level, together reaching each milestone of success. NEXT is powered by Shulman Rogers, a full-service law firm with nearly 100 attorneys offering superior services across a wide range of practice areas. The firm also offers robust personal services such as residential closings and trust and estate planning. Shulman Rogers has earned its reputation for providing quality representation, business insight and client value, serving as a highly attractive alternative to larger, higher- priced firms and smaller, less diverse firms. Learn more at ShulmanRogers.com.

## **Our Partners**



#### **TEDCO**

TEDCO is Maryland's leading source of funding for early-stage, technology-based businesses. Our mission is to enhance economic empowerment by fostering an inclusive and entrepreneurial innovation ecosystem. We identify, invest in, and help grow technology and life science-based companies in Maryland. Over the last 24 years, TEDCO has provided significant value to the state's start-up community by supporting over 10,400 Maryland jobs and generating more than \$2.3 billion in statewide economic activity as of 2021. Learn more by visiting us at tedcomd.com.



#### **AEG**

AEG is a growing and profitable company that provides elite business advisors and midmarket CEOs unprecedented business development and peer to peer networking opportunities through an ecosystem of city- based communities. Deliberate culture and technology create deep personal relationships to drive fast and efficient business referrals that accelerate business development and growth for these advisors and CEO peer groups.



#### MODUS CREATE @ModusCreate

Modus Create is a consulting firm that helps companies transform for success in the digital future. Through a collaborative engagement model, we help our clients with product strategy, application design/build, user experience, and process change.



#### PAT SHERIDAN, CO-FOUNDER & MANAGING PARTNER, MODUS CREATE

Pat is focused on the intersection of design, technology, and business. He saw the need for a high-end product consulting firm built with open-source team design and the concept for Modus was born. Pat helps clients see new ways to tackle challenges with emerging technology and brings his unmatched passion to work every day. As a serial entrepreneur and active startup mentor, he's a co-organizer of NoVa.JS and NYC.JS. He is a 2011 graduate of Mind Share, received his MBA from Georgetown University, where he is currently an Entrepreneur-in-Residence, and holds a BFA from the Corcoran College of Art and Design, where he currently serves as an advisory council member for the George Washington University Columbian College of Arts and Sciences.



#### **NEW YORK LIFE**

At the heart of New York Life is a commitment to be there for our customers when they need us—whether today or decades into the future. We have delivered on that promise for over 175 years by investing wisely, growing a portfolio of strategic businesses, and remaining true to our mission as a mutual company, accountable only to our customers, not to outside investors. For our customers, that means having the confidence that comes with knowing they can build a better future for themselves and those they love.



#### **BUZZY ROCKET**

Buzzy Rocket was founded 12 years ago with the mission to help startups grow and scale their businesses. Debbie and Victoria do this with their decades of marketing experience combined with their first hand experience founding, growing and scaling successful startups. They only work with 6 startups at any given time so they can provide 1:1 attention to you and your team. The Buzzy Rocket team is also made up of web developers, graphic designers and copywriters so they can help you easily execute the marketing strategy they create. Learn more about their services at BuzzyRocket.com.



#### NFP

NFP is a leading insurance broker and consultant that cares deeply about our employees' and clients' well-being. We're honest, hardworking, dedicated professionals who love what we do and strive to lead by example. But what truly defines us is that for us, business is personal.

At the end of the day, our vision isn't a financial metric or a top 10 list. It's that when you hear "NFP," you think of a world-class company that's authentic, genuine and real. One whose expertise and scale are only matched by its passion for building lifelong personal relationships.



#### NORTHERN VIRGINIA TECHNOLOGY COUNCIL

NVTC is the trade association representing the Northern Virginia technology community. As one of the nation's largest technology councils, NVTC serves companies from all sectors of the industry, from small businesses and startups to Fortune 100 technology companies, government contractors, as well as service providers, academic institutions, and nonprofit organizations. More than 450 members look to the organization as a resource for networking and educational opportunities, peer-to-peer communities, policy advocacy, industry promotion, fostering of strategic relationships, and branding of the region as a major global technology center. Learn more at www.nvtc.org.



#### **BLU VENTURE INVESTORS**

Blu Venture Investors is a venture capital investment company that supports early stage entrepreneurs in the Mid-Atlantic Region – Maryland, Virginia, Washington, DC and North Carolina. We typically invest \$500K to \$1.0M in a single round. When larger financing rounds are needed, we actively look to syndicate deals with other investment groups in our network. Our goal is an accelerated, successful exit, for both company founders and investors alike.



#### THE MARYLAND TECH COUNCIL VENTURE MENTORING PROGRAM

The Maryland Tech Council Venture Mentoring Program (MTCVMS) is one of the leading team mentoring services available in the State of Maryland that is both highly sophisticated and results-driven. It exists to foster an environment that encourages innovation, while expanding financial and business opportunities for tech, cyber and life science start-ups.



### ENTERPRISE TRANSFORMATION SOLUTIONS INES LEBOW, FOUNDER AND PRINCIPAL @ilebow1

Ines LeBow is the Founder and Principal Startup Consultant at Enterprise Transformation Solutions (ETS), which advises entrepreneurs on how to position themselves for funding. Over the course of her 30+ years in the industry, Ines has helped companies secure more than \$800M in funding, led start-ups and turnarounds for companies with up to \$500M in revenue, managed 11 M&A transactions, and guided 9 companies to a successful exit. With expertise spanning Operations, Executive Leadership, and Mentoring, Turnarounds, Revenue implementation, Engineering, as well as Communications, Ines has helped many companies prepare for VC and angel investment.





#### September 19 Attendees As of 09 20 24

		AS 01 09 20 24					
SPEAKERS							
First Name	Last Name	Title	Company				
Tien	Wong	Founder and Host	CONNECTpreneur				
Elizabeth	Packer	Director of Economic Development	Golden Triangle Business Improvement District				
Ellen	Granberg	President	The George Washington University				
Richie	Brandenburg	Unfold Hospitality	CCO and Founder				
Mark	Haas	CEO	AEG				
Anthony	Millin	Founder and Co-Chair	NEXT Powered by Shulman Rogers				
PRESENTERS							
First Name	Last Name	Title	Company				
Karthik	Musunuri	CEO & Co-Founder	Avstera Therapeutics				
Naza	Shelley	Founder & CEO	CarpeDM				
Jonathan	Cohen	President & CEO	20/20 Gene Systems				
Mark	Baldino	CEO	FireBot				
Paul	Grimm	CEO	Myoptechs				
Chuck	Papageorgiou	CEO	NeuroEM Therapeutics				
Matthew	Lumb	Founder	Polaris Semiconductor				
Doug	Willmore	CEO	World Tree				
Igor	Volovich	CEO & Founder	RoadDoc				
ATTENDEES							
First Name	Last Name	Title	Company				
Nic	Abel	CEO	Finev				
John	Aggrey	Chairman & CEO	The Unicorn Group, LLC				
Leona	Agouridis	President and CEO	GTBID				
Ali	Alavi	SVP Software Engineering	ZeroFox				
Fayven	Amelga	Business Development Program Coordinator	PGCEDC				
Tayven	Amelga	BD Program Coordinator	PGCEDC				
Walt	Anderson	Managing Director	AVEALTO Ltd.				
Samad	Arouna	Marketing Coordinator	Ryan & Wetmore, PC				
Amelia	Atencio	Investor	NextEra Energy Investments				
Darrin	Auito	Partner	HEA Law PLLC				
Omkar	Balekundri	Student Fellow	GW Tech Commercialization				
Ken	Barton	CEO	SafetySpect				
Laura	Beldin	Managing Partner	B&L Wealth Group				
Lauren	Bell	CEO	Kello				
Vippy	Bhambra	Managing Director	Glomo				
Sushant	Bhatia						
Urvashi	Bhatnagar	Managing Partner	Good Science Fund				
Randy	Blake	Principal	Duncaster Investments				
Kyle	Bond	CEO	Wander Corporation				
Cathy	Bradley	CEO	CBE				
Kathie	Brady	CEO	FITCI				
Richie	Brandenburg	Partner	Unfold Hospitality				
Mike	Brown	Director	Brain Watch Coalition				
Peter	Buchanan	Managing Partner	NewPlan, LLC				
Sandra	Cai	Founder & CEO	Plurall Al				
Doug	Carney		Investor				
Dexter	Carr	CEO and Co-Founder	Game4Good				
Linda	Cassell	Senior Advisor	Melwood Linda Cassell				
Andy	Chalonec	Founder / Consultant	Cost Caddies				
Harpreet	Cheema	CEO	HealthBook, LLC				
Graham	Chen	Senior Consultant	AssuredPartners				
Bobo	Chen	Marketing	NanoBioFAB				
Brent	Chism	Fractional Executive - CFO+, Chief of Staff, CRO	Self				
Sara	Clasper	Associate	NEXT				
Orin	Clay	Managing Principal	JBOR GROUP CAPITAL				
Debbie	Cline	Co-Founder	Buzzy Rocket				
Brian	Coblitz	Executive Director	GW Tech Commercialization				
Sue	Coots	Financial Service Professional	New York Life				
Mackensie	Copley	CEO	One Tent Health				
Tsjenna	Daley	Sr. Tech, E&I Mgr.	DMPED				
Hank	Dearden	Executive Director	ForestPlanet, Inc.				
Mohammad	Dembele	Office Operations Associate	GW Office of Innovation & Entrepreneurship				
Brian	DeMuth	Partner/Co-founder/General Partner	Rinhean Investments				

Brian

DeMuth

Partner/Co-founder/General Partner

Riphean Investments

Joseph Diaz Chief Growth Officer Melwood Rich DiPippo Partner NFP Sheila Dixon CEO Gigology **Director of Events Sales** The Square Kathy Doe

Kathy Doe Director of Event Sales
Dan Dooley Managing Director

Drillings Food Biotechnology Product Manager **Proxy Foods** Nathan John English **Heartland Consulting** CMO Chris **Ewing** Alpha Pointe Capital Herb Ezrin President Potomac Business Group Jackson Fang **Event Assistant** CONNECTpreneur **Managing Partner** Deborah Fell **Chief Outsiders** Jeff Furst Partner Tarsus

 Jeff
 Furst
 Partner
 Tarsus

 Brian
 Gallagher
 CEO & Co-Founder
 CodeLock

 Brian
 Gallagher
 CEO
 CodeLock

 Bill
 Galle
 President
 Diversified Portfolio Strategies LLC

 Chris
 Galloway
 Advisor
 Tigress Financial

Alfredo Galtarossa Marketing and Strategy Firebot Suppression

 Derese
 Getnet
 CEO
 Simmbion

 Richard
 Gilchrist
 Chair, CEO & Founder
 Vannadium, Inc.

 Molly
 Gimmel
 Chief Growth Officer
 REN3for Corporation

Wince Glory Web Developer GW Office of Innovation & Entrepreneurship

The Square

**Proxy Foods** 

Tishman Speyer

Goldstein Douglas Organizer Project Revitalize Alex Golod Member/Investor Chicago ArchAngels Gong **Event Assistant** CONNECTpreneur Lei Gong CONNECTpreneur Lilly **Event Assistant** 

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Jeffrey Harvey Board Director Theradaptive

Kate Heath Director, Student Entrepreneurship GW Office of Innovation & Entrepreneurship Morgan Jameson Incentive Manager DMPED

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Judy Kosovich Investor and Advisor Perryman Technologies

Panos Kostopoulos CEO

VijayLakshmanCEO and FounderBrilliant Inc.SeanLamManaging PartnerCross Border VCTonyLauManaging DirectorSpace Strategies

Ines Lebow CEO Enterprise Transformation Solutions

CEO Furong Li Vision Capital Jim Liew President SoKat Xiaonao Liu CEO NanoBioFAB Managing Partner Brad Kang Capital Love Sabrina Lu **Event Assistant** CONNECTpreneur

 Eugene
 Luskin
 CEO & Founder
 Sync, MD

 Vedant (MG)
 Mahangade
 Student Fellow
 GW Tech Commercialization

 Vedant (MG)
 Mahangade
 Student Fellow
 GW Tech Commercialization

 Jeff
 Majka
 CEO
 The Security Bulldog

Jeff Majka CEO Toma Taylor Makoundou

Sarah Malinowski CEO & Founder Seamless Transition Stephanie Marshall **Board President** Cirtine Angels **Technology Mentor** VA ICAP TJ Master Methipara Partner Dickinson Wright Jomy

Michelle Miller Founder / Angel MRM Consulting John Morgan Principal Morgan.Global Paul Murphy CEO 3Advance Marie-Louise Murville CFO GoalsHabitsSkills, LLC Charlie Nahabedian CEO VK Digital Health Muraji Nakazawa CEO Olympia Holdings Inc. Silvana Korabi Nani CEO

Sarwat Naz Licensing Manager **GW Tech Commercialization** Michael Nelson Intrommune Therapeutics

Neveroski **VP Strategic Partnerships** Maili Metron Nguyen CEO GigMarket.com Doug Michelle Nguyen CEO **Timely Partner** Sales & Marketing Leadership Tishman Speyer Joseph Nicynski Michael O'Brien Managing Partner Síol Venture Capital Hector Ocasio Founder and President App Beacon

Craig Oldham Founder and Managing Partner Mahdlo Executive Advisors Sean O'Reilly CEO New Columbia Capital

Founder and Principal Kristalee Overdahl Virescent Group Founder Institute, Washington DC Guc Ozenci Managing Director

Charlie Paret **Managing Partner** Coloma River Capital

Park Sr. Director, Social Impact Funds **TEDCO** lean-Luc

Tom Perkins Partner Blu Venture investors

Strategic Advisor Zach Pogue TrueAlgae David Pollack President IKRC

Punit Prakash Professor **GW** Biomedical Engineering Joel Price VP of Product Innovation Core Source Technologies

Roland Probst CTIO **ACUITYnano** NTELX Rob Quartel Chairman Walt Rampata CO0 Vanadium

Redzepagic Senior Manager, Sourcing Selections, and Alumni Erna Halcyon Mindshare Holdings, Inc. Iosh Rosenbaum President McLean Partners

Larry Rosenfeld **Managing Partner** Paul Ruppert President GPV Ltd.

Alikos Wealth Management Daniel Ryan Principal

Danny Ryan Chief Investment Ofcr Alikos Wealth Ruwan Salgado Principal Strat8gy International AEG

Savino COO Rosemarie Schindler Vice Chair Adam Kenneth Schmieder CTO

Chris

Steele

Polaris Semiconductor LLC Co-Founder or Co-CEO Ernie Scott Wander Corporation

Colliers

Rvan Sears Founder FounderTrac Selzer CFO ArcheMedX Joel Mario Shaffer Managing Director H.I.G. Capital

Cindy Shao CEO Asian American Chamber of Comm. Sherbacow Todd Partner Clarity Tenant Rep Sheridan Investor Citrine Angels

Son Robert Sherry Founder Creators4Causes.org Mike Smith CEO / Angel MSBD

Tom Solitario Founder and CEO Tom Inc/Maximus Ventures Inc Juae Son Relationship Manager **Fulton Bank** Vikas Soni JivaJet

Chief of Strategy Angela Stepancic Founder Stepancic & Sons + edFactory

Robert Stratton III **Managing Partner** Polymathics

Bob Sweeney CEO Prince William Chamber of Comm.

**Event Assistant** CONNECTpreneur Calvin Sze

Associate Director, Corporate Partnerships George Washington University Kafuti Talahumbu

Alan Tan Senior Vice President **Renaud Consulting** Postdoc Taploo **GW** Engineering Anmol

Jennifer Taylor President and CEO Northern Virginia Technology Council Teicher Founder / Principal Executive Cedarbrook Advisory, LLC Ben

Founder and CEO **Effective to Great Education Thomas** Laura Washington Monument Investors Lilian Ting Partner

Van Cleef CFO Luminous Group Carol Ryan Van Olst Counsel Wolf Greenfield

Student Project Assistant Karrthik Vishnubhotla **GW Office of Innovation & Entrepreneurship** 

Wang CFO Phycin Jun Kirsten Weigel-Van Aken Associate Wolf Greenfield Barry Weinbaum **Financial Service Professional** New York Life

Weithman Virginia Investment Partnership Tom

Isabel Wen Sr. Manager, Venture Development **TEDCO**  Skip West President

Matt Whitaker Managing Director, M&A

Wiggins Laurie

Womer Managing Partner Darren Yetman Co-Founder

John Principal Susan Young Zhang Founder Fengsheng Mike Zheng CEO Ue Zhou Investor Fiona Zhu Senior Manager

CEO Alan Zoe

Alexandra Zorn **Business Development Specialist**  MAXSA Innovations **Quantive Advisors** 

Byond

National Capital Companies

Blue Dog Consulting LLC

Vision Capital DataNinja Al Interlinks Equity Forvis Mazars Voice Vantage

World Tree Technologies Inc.

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INVESTORS







ROBERT H. SMITH

SCHOOL OF BUSINESS















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October 1



REGISTER FOR OUR
BALTIMORE IN-PERSON
EVENT!

October 8



REGISTER FOR OUR NEXT VIRTUAL EVENT!

October 31





#### **Overview**

- Opus8 manages one of the world's largest investor communities with 4,000+ HNW/UHNW private investors, angels, family offices, investment groups, and small institutional investors.
- We have become a reliable curator and source of high-quality investment opportunities for this community.
- The Client is the exclusive host of these private investor meetings. No other competing or external entities in the meeting.
- Opus8 will screen a minimum of 20+ pre-qualified attendees for the event. The general attendee mix is 75% investors and 25% COIs (Centers of Influence).
- Attendee/RSVP lists with contact information and LinkedIn profiles and other data will be provided to the Client before and after the event.

Check out the full brochure with all information here:



#### **Our 9-Step Process**

- 1. Review investment materials and determine key investment considerations.
- 2. Develop a list of potential investors.
- 3. Create a "teaser invitation" and send it to investor candidates along with an executive summary
- 4. Confirm and vet RSVPs
- 5. Answer any questions or info requests pre-event.
- 6. Triple confirm all RSVPs via email and calendar invitations.
- 7. Host the private investor event and follow-up with attendees.
- 8. Introduce any RSVPs who did not attend to management.
- 9. Assist in following up with any and all investor prospects post-event.



## CONNECT with us!















