



**Big Idea**  
**CONNECTpreneur**

**VIRTUAL ROCKET  
PITCH + POWER  
NETWORKING**



**OCTOBER 31,  
2024  
11AM - 1PM EDT**



**CONNECTPRENEUR.ORG**



# AGENDA

**11:00 - 11:05 AM**

## VIRTUAL NETWORKING

**11:05 - 11:15 AM**

## WELCOME & INTRODUCTIONS

- TIEN WONG, Founder and Host, CONNECTpreneur Community
- SKYLAR RALLISON, Community Manager, CONNECTpreneur

**11:15 - 12:00 PM**

## ROCKET PITCH SESSION

Companies will be introduced by:

- LARRY BARD, Associate Attorney, NEXT powered by Shulman Rogers
- MARK HAAS, CEO, Association for Enterprise Growth

**12:00 - 1:00 PM**

## PRESENTING COMPANY BREAKOUT ROOMS & VIRTUAL NETWORKING

# PRESENTING COMPANIES



**AquaLith Advance Materials Inc** - Greg Cooper



**Balconista Furniture** - Scott Allen



**BeeKonnected** - Frank Frausto



**IMEROPEX** - Jim Dear



**Leatt Corp** - Todd Repsher



**Mach32** - Kelly Mottet



**Nano Carbon Solutions** - David Bird



**OSSA Oral Care** - Camille Zenobia



**WebWowZer, Inc.** - James Dempsey

# SPEAKERS



## **TIEN WONG, CEO, OPUS8, INC. [@tienwong](#)**

Tien is CEO of Opus8, an investment and advisory firm which helps technology companies and alternative investment fund managers raise capital. He is also Chairman of Lumious, a leader in corporate tech training and learning analytics, as well as Chairman of Lore Systems, a provider of network engineering, cloud computing, and strategic IT consulting.

In 1991, Tien co-founded and served as CEO of CyberRep, Inc. until its acquisition in 2003 by Affiliated Computer Services. CyberRep was one of the largest CRM outsourcing companies in the world with over 2,300 employees and \$80 million in revenue. Today, the CyberRep/ACS business unit is one of the world's largest call center operations, with nearly \$3 billion in revenue as divisions of Xerox, Conduent, and Continuum. CyberRep was ranked for 4 consecutive years in INC. Magazine's "Inc. 500" as one of the fastest-growing companies in the USA. CyberRep was profitable for 11 straight years and was backed by Allied Capital Corporation.

Tien is a recognized international expert in CRM, direct marketing, and BPO, having presented at dozens of industry events around the world on CRM and BPO topics. He has provided industry commentary on the ABC, Fox, NBC, CNBC, Maryland Public Television, and China's CCTV networks, as well as Time Magazine, The Washington Post, Inc. Magazine, and Success Magazine. He serves on several boards including the Montgomery County (MD) Economic Development Corp., Center for Innovation Technology GAP Fund's Investment Advisory Board, Junior Achievement, and Refraction. He was appointed by Governor Martin O'Malley to the 9-member Maryland Venture Fund Authority which allocates and manages over \$130 million of capital which is invested into top-tier venture funds and startups. He is an Entrepreneur in Residence at Georgetown University's McDonough School of Business, and a graduate of Dartmouth College.



## **SKYLAR RALLISON, COMMUNITY MANAGER, CONNECTPRENEUR**

Skylar Rallison is a dynamic professional who wears multiple hats as the Community Manager for CONNECTpreneur and Business Analyst for Opus8. She graduated from The Marriott School of Business at Brigham Young University with a degree in Entrepreneurial Management. She has many years of experience in Business Management, Social Media Marketing/Management, Data Analytics, Business Leadership, and Project Management. With a diverse skill set and a passion for facilitating connections and driving business growth, Skylar thrives in the intersection of Community Management and Strategic Analysis.

Skylar enjoys her current role at CONNECTpreneur, which hosts the world's largest monthly investor pitch events as well as 1/2-day Forums with upwards of 900 RSVPs, featuring VIP guests, speakers, exciting presenting companies, and the best CXO to CXO networking on the East Coast. Skylar is pivotal in fostering engagement and building relationships within the investor and entrepreneur community. She creates inclusive digital spaces where members can share insights, collaborate on opportunities, and build a supportive network. Her role includes but is not limited to, team management, event coordination, project management, and marketing.

She also enjoys her current role as a business analyst at Opus8. Opus8 assists companies and fund managers (private equity, VC, and hedge funds) raise private capital from family offices, UHNW individuals, and institutions. Skylar leverages her analytical mindset and attention to detail to provide valuable insights for Opus8. Through her meticulous analysis of investment opportunities and industry research, Skylar helps drive informed decision-making, enabling Opus8 to curate high-quality events that bring together investors and promising ventures.

## Value Proposition

AquaLith is advancing lithium-ion battery technology with innovative materials that enhance energy density, safety, and cost-efficiency. Our silicon anode, cobalt-free cathode, and non-flammable electrolyte offer manufacturers a seamless upgrade to next-generation battery performance without requiring expensive changes to production lines.

## Company Background:

Founded in late 2021, AquaLith has licensed cutting-edge technologies from UMD and ARL to address critical weaknesses in current batteries in order to meet the needs of automotive and grid storage companies.

## Leadership Team:

**Greg Cooper, PhD, Founder & CEO:** Greg has over 20 years of experience as an entrepreneur in advanced materials and electronics. With a deep understanding of IP, materials development and scaling, device development and scaling, materials qualifications, team building, and commercialization strategy, his leadership positions AquaLith at the forefront of the next generation of lithium-ion batteries.

**Abdellah Cherkaoui, Co-Founder & Chief Commercialization Officer** - a seasoned entrepreneur, he was part of the founding teams at both ChargePoint and Volta, where he helped develop critical partnerships (with governments, EV makers, and utilities) and commercial strategies for expanding EV charging infrastructure, and helped raise over \$700M from Series A through IPO.

**Martin Laudenbach, Co-Founder & Chair** - a senior executive with vast experience in the fine chemicals and materials industry. Having served as President of Fine Chemicals at BASF and President of Polyamide & Intermediates at Solvay, Martin brings expertise in managing innovation cycles and scaling market impact, particularly in the automotive industry.

## Products/Services:

AquaLith's product portfolio includes a silicon anode that reduces material costs by 90%, a cobalt-free cathode that cuts raw material expenses by 7 times, and a non-flammable aqueous electrolyte that eliminates the need for costly and heavy safety measures. Our solutions eliminate the need for cobalt and require only commonly available materials that can be sourced domestically.

## Market:

According to McKinsey, the global market for lithium battery materials will be \$235B (anodes - \$40B, electrolytes - \$14B, and cathodes - \$125B) by 2030.

## Distribution Channels:

AquaLith's materials will be sold to battery cell manufacturers who partner with automotive companies, and energy storage providers. We will outsource our production to materials companies that are already trusted suppliers to the battery cell manufacturers because our materials can be processed using standard industrial processes. This outsourcing model allows us to scale quickly without the need for large capital expenditures.

## Competition:

Key competitors include Sila Nanotechnologies, QuantumScape, and Solid Power, all of whom are developing advanced battery technologies. However, AquaLith's solutions stand out due to our compatibility with existing manufacturing processes, cost-effective materials, and the elimination of supply chain risks associated with cobalt.

## Financial Projections (Unaudited):

	2025	2026	2027	2028	2029
Revenue (\$M)	2.6	16	32	180	670
EBIT (\$M)	(5)	(1)	4	77	282

## Quick Facts

**Company Name:** AquaLith Advanced Materials Inc.

**Contact:** Greg Cooper CEO

**Address:** 4467 Technology Dr., College Park, MD 20742

**Phone:** (703) 675-8906

**Email:** gcooper@aqualith.net

**Website:** www.aqualith.net

**Industry:** Energy Storage Materials

**Bank:** Fulton Bank

**Law Firm:** Wilson Sonsini

**Patent Estate:** Licensed 3 families of patents from the University of Maryland (UMD) and Army Research Lab (ARL)

**Amount of Financing Sought:** \$600K

**Current Investors:** SOSV, TEDCO, Maryland Momentum Fund, Chesapeake Fund

**Use of Funds:** Begin qualification for EVs

**Accounting Firm:** Weyrich, Cronin, Sorra

**Value Proposition - Balconista** manufactures a unique outdoor furniture and accessories portfolio that can increase revenues and guest engagement. Our products attach to virtually any vertical railing, commercial or residential, and provide a **view above the rails**. Balconista Furniture is a market disruptor in the outdoor furnishings industry. Made from a superior wood alternative in a closed-loop Green Circle-certified production process, our products do not rust, fade, or rot and require little maintenance. Thoughtfully designed for endless applications, the View is Always Better with Balconista!

#### Company Background:

In 2016, our CEO made the very first Mesa out of plywood in Maui to solve a common problem — at home on his balcony, he had a view of the railing instead of the beautiful Ma'alea bay when he sat down for a meal. He realized that his solution could be enjoyed by hotel guests and homeowners everywhere. Over several years of research and development, his LLC refined the idea into the well-designed product Balconista sells today. With a need for funding the LLC took on seed funding investors in 2023, incorporated, and began generating revenue.

#### Leadership Team:

**Scott Allen**, CEO; retired Hyatt Hotels Exec. 32 yrs, general manager resorts  
**Jan Allen**, Dir Bus Dev; Sales Aruba Tourism, entrepreneur Pono Chocolate  
**Paul Murrison**, Micropreneur Manager; Restaurant Entrepreneur, Hospitality Management, 25+ years, Hyatt, Scottsdale Golf Resorts

#### Products/Services:

Balconista's tables, drink rails and accessory products provide a unique solution to not only the balcony and deck experience but also to many other outdoor living situations. The products currently used by commercial and residential customers are not designed specifically for the space and can create a crowded, non-functional, unenjoyable experience in the footprint that is often the most desirable. At Balconista we have patented, thoughtfully designed furnishings that make the most efficient use of space, allowing full-size dining in very small areas, giving the user a pleasantly improved experience.

#### Technologies/Special Know-How:

Balconista is the only company that can use our patented U-Bolt and/or angled support bar to attach to vertical railings to create a secure and enjoyable table. The company has secured a utility patent & 2 design patents. The complexity, refinement, superiority of the product line makes it difficult to replicate.

#### Market:

The outdoor furniture market is a \$ 50+ billion industry. As we target those establishments with vertical railing our addressable market is \$12.7 billion. Anywhere with a vertical railing is a potential customer including hospitality facilities - hotels, timeshares, restaurants, lounges, country clubs, assisted living centers, and sporting arenas. Residential facilities also provide potential including planned communities, condominiums, and apartments. Current pipeline has \$6.2 million potential business (2025, 26, 27)

#### Distribution Channels:

Balconista uses several direct sales strategies including the executive team and traditional rep groups to drive revenues. Currently, we are implementing a new dealer program called Micropreneurship. In this program, individuals start their own LLC and have permission to sell our tables, RailRunners®, and accessories earning a generous commission. Also, an agreement has been reached with Orbis Logistics for European distribution in 8 countries.

#### Competition:

Balconista's competition comes from traditional furniture manufacturers who have a stronghold in the hospitality marketplace. Though Balconista's product line is superior and has many advantages over traditional table setups, driving change in this market is difficult. Resistance is found as the operators are reluctant to try something new. As Balconista gains more exposure and increases sales, the resistance will be lessened and sales will skyrocket.

#### Financial Projections: (unaudited)

	2023	2024	2025	2026	2027
<b>Revenue</b>	162,000	400,000	850,000	1,500,000	2,750,000
<b>EBIT (dollars in thousands)</b>	(220,000)	(165,000)	212,000	270,000	825,000

#### Quick Facts

**Company Name:** Balconista, Inc.

**Contact:** Scott Allen, CEO

**Address:** 8515 Surf Drive, Unit 3  
Panama City Beach, FL 32408

**Phone:** 850-730-4389

**Email:** [scott@balconistafurniture.com](mailto:scott@balconistafurniture.com)

**Website:** <https://balconista.net/>

**Industry:** Outdoor Furniture

**Bank:** Regions Bank

**Law Firm:** Burke Blue

**Patent Estate:** Belongs to corporation

**Number of Employees:** 2

**Leadership Team:**

**Scott Allen**, CEO

**Jan Allen**, Dir of Business Development

**Paul Murrison**, Micropreneur Manager

**Amount of Financing Sought:** \$1 million

**Current Investors:** 35 Seed Funding investments for \$565k

**Use of Funds:** Continued Ramp Up of Sales Team, Trade Shows and Marketing



# BeeKonnected – Executive Summary

**Frank Frausto- Chief Marketing Officer**

## 1. Company Overview

BeeKonnected is the first and only all-in-one platform designed to help businesses scale by replacing multiple, disconnected tools. From video conferencing and CRM to social engagement and community building, BeeKonnected combines the functionality of platforms like Zoom, Kajabi, Facebook, and Salesforce into one seamless solution. Built by entrepreneurs for entrepreneurs, BeeKonnected eliminates the complexity of managing fragmented tools, empowering businesses to grow faster, smarter, and without algorithm suppression. The platform is fully launched, has been profitable since our inception, and already has customers in over 140 countries.

## 2. Problem Statement

Businesses today face two major challenges:

- **Algorithm Suppression:** Social media platforms like Facebook and LinkedIn limit the organic reach of business content, stifling engagement and potential revenue.
- **Fragmented Tools:** Most small businesses rely on a patchwork of 5 or more platforms—Zoom for meetings, Kajabi for digital courses, Salesforce for CRM, and Facebook for community engagement—resulting in a disjointed experience, higher costs, and wasted time trying to make these tools work together.

## 3. Solution

BeeKonnected offers a game-changing solution: an all-in-one platform where businesses can access everything they need to scale, all in one place. From video conferencing to CRM, premium content, and more, BeeKonnected consolidates these tools to provide a seamless, integrated experience. It removes the need for "Frankenstein" business setups, allowing entrepreneurs to focus on growth rather than managing multiple disconnected systems.

## 4. Market Opportunity

The global market for SaaS business tools is projected to reach \$307 billion by 2026. Small and medium-sized businesses, which make up 99% of all companies in the U.S., are increasingly turning to digital tools to manage and scale their operations. However, the majority are frustrated with managing multiple platforms and are looking for solutions that simplify their workflows and reduce costs. BeeKonnected taps into this vast, underserved market by offering an affordable, consolidated solution that replaces expensive, separate tools. We've already garnered interest from influencers and companies eager to consolidate their operations using our platform.

## 5. Business Model

BeeKonnected uses a **freemium model**, allowing users to start with a free account and upgrade as their business needs grow. Users can customize their experience by unlocking additional solutions such as increasing the number of meeting attendees, creating premium content, and adding CRM functionality. This flexible model ensures that BeeKonnected can serve businesses of all sizes, while encouraging growth through tailored upgrades.



**Value Proposition:** IMEROPEX™ provides clients a platform for experiencing and resolving crises in an alternate virtual reality...to prevent or limit their occurrence in the real world. [IMEROPEx Investor Overview](#)

**Company Background:** Building on his 20-year experience in running the DOD/DHS SIMEX Program, the IMEROPEX founder will provide public and private crisis managers a Persistent Environment for Experimentation and Rehearsal (PEER) that immerses their operators in crisis action scenarios (pre-mortems) and then decomposes them to understand causality. IMEROPEX will also advance the use of the patent pending Full Dive VR Units (FDVUs) that will give the IMEROPEX operators a multi-sensory experience almost indistinguishable from the real world.

**Leadership Team:** The IMEROPEX Founder has 20 years of experience in developing and managing the DOD/DHS Simulation Experimentation (SIMEX) Program. The Co-Founders have respectively 30 years of experience in software development and management and 15 years of experience in data science and quantitative analysis. Our board of advisors includes a retired Army Major General; a former AIG Executive; the Executive Director of the International Virtual Reality Healthcare Association; and an architect and serial entrepreneur.

**Products/Services:** For government and industry crisis managers looking for tools that will identify procedures and technologies for crisis mitigation or prevention, IMEROPEX will offer the rigor of a Monte Carlo simulation, the realism of a field event, and the concept development of a tabletop exercise. As currently employed, Monte Carlo simulations omit the essential element of human interaction; field events are hard to control, calibrate and manage and tabletop exercises can often devolve into thought experiments or seminars. The IMEROPEX team will establish for clients PEERs of varying degrees of cost and complexity as a subscription service.

**Technologies:** The FDVUs are the technical centerpiece of the IMEROPEX program that will give operators a more realistic experience during the experiments. Currently, individual vendors develop and market VR headsets, haptic gloves, body suits, treadmills, and software separately for specific customers. All the above devices are designed to operate in isolation and address specific VR components such as visualization, bodily sensations, locomotion, or haptics. The patent pending FDVU will be an integration of advanced virtual reality (VR) technologies providing an immersive experience indistinguishable from the real world. The Trademarked IMEROPEX data science approach will generate data-driven recommendations for crisis mitigation techniques and technologies.

**Market:** IMEROPEX will intersect and shape the following global markets: the \$12.7 Billion modeling and simulation market; the \$132.4 Billion Crisis Management Market; the \$8 Billion Crisis Management Insurance Market; and the \$22 Billion Virtual Reality Market. Clients could include public and private crisis/emergency managers; first responders; private security firms; and insurance underwriters.

**Distribution Channels:** Initial investment of \$1.5 million in IMEROPEX Pilot Event will shape, evolve, and market the IMEROPEX process and related FDVU and data science technologies. This pilot event should not only satisfy the client, investors, and stakeholders, but also attract other clients interested in other or related IMEROPEX themes. The first Pilot Event will be a School Security IMEROPEX focused on examining factors that mitigate active shooter injuries and fatalities in Texas School Districts.

**Competition:** Google, Apple, and Meta (Reality Labs), Microsoft, Unity and other vendors are all developing and marketing selected VR system components such as headsets, treadmills, haptic gloves, body suits and game engines but none are currently offering a fully immersive "Full Dive" VR experience provided by the FDVUs. Multiple Federal Contractors and VR studios are also offering VR services for operational training, but very few (if any) provide VR as a service for risk analysis and crisis mitigation. The founder's experience and reputation has attracted an eclectic team of engineers, HW/SW integrators and developers, and data scientists to make IMEROPEX a reality.

#### Quick Facts

**Company Name:**

IMEROPEx, Inc

**Contact:**

Jim Dear

**Address:**

7950 Jones Branch Dr., 8<sup>th</sup> Floor  
North, Tysons, VA 22102

**Phone:** 571-443-7008

**Email:** [jdear@imeropex.net](mailto:jdear@imeropex.net)

**Website:** <https://imeropex.net>

**Industry:** Crisis Management

**Domain:**

Virtual Reality/Data Science

**Bank:** Mercury

**Law Firm:** Shulman Rogers/NEXT

**Patent:** Utility Patent Pending for Full Dive Virtual Reality Units (FDVUs)

**IMEROPEx Trademark:**

US, EU, and UK.

**Leadership Team:**

Jim Dear, Founder/CEO

Dean Zywicki, Co-Founder/CTO

Izzy Kohler, Co-Founder/Data Scientist

**Amount of Financing Sought:**

\$1.5 Million

**Current Investors**

Microsoft and KiwiTech

**Use of Funds:**

Plan/Execute School Safety Pilot

**Bookkeeper**

Intuit/QuickBooks

**Auditor/Accountant**

Mongio and Associates CPAs, LLC

#### Financial Projections (Unaudited):

	2024	2025	2026	2027	2028	2029
Revenue (\$000)		937	7,000	17,800	33,600	53,200
EBIT (\$000)	(196)	(4,890)	(3,345)	(2,774)	1,200	7,400



Two Eleven Distribution, LLC dba Leatt USA

Toll free. 800 691 3314 | Tel: 661 287 9258 | Web: [www.leatt.com](http://www.leatt.com)

**Physical Address**

9555 North Virginia Street - Suite 105, Reno, NV 89506

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## **At Leatt's core is a passion to save lives!**

We are driven to protect the bodies and futures of athletes – professional and amateur. Our mission is to extend our unique lab-tested and athlete-trusted performance protective gear to more sports and to more athletes globally. Trauma can affect virtually every part of an athlete's body. We started with protecting necks; we will remain technology and market leader. Our product line extended to protect more body areas

The Leatt story began in 2001 when Dr. Christopher Leatt witnessed the death of a fellow motorcycle rider the weekend after his son, Matthew, began riding.

Dr. Leatt began research and development of a device almost immediately, driven by a passion to protect not only his son, but all riders from the effects of catastrophic neck injuries. His first patents were filed in 2003.

The revolutionary Leatt-Brace® was developed in Cape Town, South Africa and tested by BMW engineers at their facility in Munich, Germany, with first production units sold in late 2006.

20 years later Leatt Corporation designs, develops, markets, and distributes innovative “head to toe” personal protective and performance equipment for participants in all forms of wheeled sports, including riders of motorcycles, bicycles, snowmobiles and ATVs.

Our products could also be protecting the US Government/Military and Police/Fire/Public Safety sectors. We are looking for a distribution partner in the Government/Military and Police/Fire/Public Safety sectors. We would like to first enter this segment with our bullet proof goggles, which are currently being used by the German Military, and the Israeli Defense Force.

### **Contact:**

Todd Repsher  
[todd@leatt.com](mailto:todd@leatt.com)

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**Managers:**

Sean Macdonald | Todd Repsher



# MACH32

## Revolutionizing Pre-hospital Hemorrhage Management

### Management Team



**Dr. Marc Curial**  
Founder / CEO  
ER Physician



**Kelly Mottet**  
Chief Operating Officer  
3rd Medtech Start-Up

### **Problem:** Too many patients bleed to death before reaching the hospital.

Traumatic injury is responsible for 9% of deaths worldwide; nearly half are due to uncontrolled bleeding. Additionally, 200 women bleed to death daily following childbirth. The #1 thing we can do to save lives following traumatic injury is control bleeding. A generic anti-fibrinolytic agent (Tranexamic Acid; TXA) is clinically proven to significantly reduce mortality due to bleeding but is vastly underutilized because it is difficult to deliver requiring time, medical skill, and an IV.

### **Solution:** IMSAFE, an “EpiPen” for Trauma.

IMSAFE solves the delivery problem. IMSAFE is a novel, high volume autoinjector that delivers TXA intramuscularly into the thigh. It is faster and easier than establishing an IV, no medical training required and therapeutic in <1 min.

### **Market:** \$4B Total Addressable US Market.

Looking only at professional use in the US market alone, the TAM is >\$4B. This market is driven by > 9 Million EMS calls annually for traumatic injury every year in the US and > 1.4M US active duty military personnel. Following first responder adoption, MACH32 will move into the civilian / lay person market, which is orders of magnitude larger.

### **Competitive Advantage:** Faster and Easier to Use.

IMSAFE competes against the current standard of care (IV delivery of TXA). IMSAFE is faster and easier to use, allowing users without medical training to deliver life-saving medication. There are no commercially available high-volume autoinjectors for intramuscular drug delivery. IP strategy focuses on three prongs; our novel device, a novel drug formulation, and the advantageous pharmacokinetic profile this combination yields.

Financing	Closed	Funds Raised	Milestones Achieved
Friends & Family	2021	\$550,000 CDN SAFE	Hired COO, Functional Prototype development and testing, 2 Provisional patents filed
Pre-Seed	2023	\$1,615,000 CDN SAFE	Hired Product Development Manager, fractional CFO 3rd Party Market Assessment, Health Economic Assessment, Regulatory Strategy Development, Proof-of Concept Preclinical Studies. FDA Pre-IND Meeting, Preliminary TXA formulation Work
Current Opportunity	2024 Q3	\$500,000 USD SAFE or Convertible Note	TXA Formulation Development and Testing (including PK profile), Continued Product Development, UK Usability Study, Additional patent on TXA formulation filed, 2nd Pre-IND Meeting with FDA
Upcoming Seed Round	2025	\$5 M USD - Priced Equity Round	Establish TXA GMP Manufacturing Line, Design Freeze on AI platform, IP issued, Complete Pre-Clinical Toxicology studies required for regulatory approval

### Traction & Go-To-Market

Military funded preclinical studies leading to accelerated development and adoption. The first adopters of IMSAFE will be the military. Pre-clinical testing has been fully funded by MACH32's Canadian military partner, indicating the interest in IMSAFE. Equipping only US military medics with 2 units = >\$20M USD in revenue.

### Market Activity & Exit

Strategic acquisition or licensing prior to full regulatory approval. High potential for early licensing and/or acquisition by TXA manufacturers. Comparable deal: Acquisition of similar generic drug-device combination product with a new route of administration, Staccato in 2019 for \$125M upfront + \$145M in milestone based payments. Acquired at stage 2 clinical trials.

**Contact:** [mcurial@mach32.net](mailto:mcurial@mach32.net)

[www.mach32.net](http://www.mach32.net)

# Nano Carbon Solutions / Carbon Kinetics

## Executive Summary

Please contact: David Bird - COO

Phone/text: 312-5609625 | Email: [DBird@nanocarbonsolutions.com](mailto:DBird@nanocarbonsolutions.com) | [www.nanocarbonsolutions.com](http://www.nanocarbonsolutions.com) & [www.carbonkinetics.earth](http://www.carbonkinetics.earth)

### Management:

**CEO** – Dr. Vivek Dave

**COO** – David Bird

**VP Sales/Marketing** – Steve Evers

**Dir. Product/Market Dev.** –

Daniel Wood

**Lead Technologist** – Dr. Chris Gomez

**Industry:** Carbon | CO2 | Sustainability | Additives | Material Science

**Number of Employees:** 5

**Bank:** Bank of America

**Auditor:** Keiter CPA

**Law Firm:** GreeneHurlocker PLC

**Amount of Financing Sought:**  
\$3M Series “A” – 20% Equity

### Current Investors:

Private Investors

**Use of Funds:** Scale-up, Prototypes, IP, Team Expansion (US/EU)

## Company Description

We are a materials science chemistry company that leverages CARBON to create unique sustainability solutions. We focus on Nobel Prize technology (graphene) and cooled cables for high power applications.

## Problem / Opportunity

Carbon is the cause of much of the world’s climate problems. More CO2 is produced in cement production worldwide than all emissions in the entirety of India. Graphene is a miracle material but costs \$10-\$100/g. Data centers will use more electricity than the entire EU by 2030. Industrial EVs like busses, trucks, or mining equipment have no way to “fast charge,” and using existing technology would deplete all of the world’s copper. Our carbon technologies solve these problems and are patented or patent pending.

## Our Solution

We can store over a trillion lbs of CO2 in concrete – 60% more than our \$80M funded competition, create cost conscious additives for inks/coatings (including security applications) and in defense electronics utilizing our patented process of producing graphene on-site and on-demand, for pennies on the dollar, utilizing our modular “Keurig®” design (the Graphenator™). In addition, we can solve the megawatt charging bottleneck in EV and high power requirements of data centers through a carbon based cooled cable design only 1” in diameter. We also have a graphene based thermal grease for connectors called “connector butter”

## Market

Graphene is expected to have a 35% 5 yr. CAGR reaching >\$1.6B by 2030. There are many “types” of graphene, and ours makes up 50% of existing market demand (*Graphene Oxide*). In 2024, the industrial EV market spent \$26B on investments (51% in N.A. and EU) with no clear vision on how to charge the vehicles they want to produce. Caterpillar will have an all electric mine by 2030. Data centers made \$300B this year with 43% of expenditures powering their servers. By 2027 these servers will go from 450TWh to 1000TWh. Who can supply that power effectively? NanoCarbon / Carbon Kinetics can!

## Clients

### Current Customers / Investigation / Testing



### Future Customers





## The First Fluoride-Free Oral Care to tackle Gingivitis

### Company Background:

At OSSA, we have always recognized the need for safer, more natural oral care solutions. Our innovative, fluoride-free products are designed to address the root cause of oral health issues—inflammation. Using our patent-pending technology and natural, microbiome-friendly ingredients, we target inflammation to restore balance to the mouth, preserve the youthful appearance of the face, and support overall wellness.

### Leadership Team:

Camille Zenobia, PhD, 10yrs R&D in Consumer & Pharma Products, 19yrs in Aesthetic & Cosmetology, 10yrs Entrepreneur  
Jamie Saphow, 17yrs in Oral Care product development and flavors, 10yrs Entrepreneur  
Rob Saphow MBA, 10yrs in Sales & Business Development, 9yrs in Executive Leadership

### Products/Services: Toothpaste & Mouth Serum

**Technologies/Special Know-How:** We have filed a patent on current formulation and have research coming soon that will require additional patenting. Current landscape for treating inflammation in the mouth is with FDA monograph and Stannous Fluoride. Our technology holds promise to address inflammation to similar effect but with new mechanism.

**Market:** 90% global population struggles with oral inflammation and the fluoride-free market is projected to rise 5.2% 2024-2031

**Distribution Channels:** Currently operating D2C but see retail and professional sales as opportunities. We also are looking at licensing opportunities as larger brands seek out real fluoride-free technology that is fit for purpose.

**Competition:** BOKA, Cocofloss, Theodent, Moon are all fluoride-free but none are addressing gingivitis, inflammation, or periodontal health.

### Quick Facts

**Company Name:**  
**Os Salutem LLC**  
**Contact: Camille Zenobia**

**Phone: 206.658.7016**  
**Email: Camille@ossacare.com**  
**Website: www.ossacare.com**

**Industry: Personal Care**

**Domain: Health & Wellness**

**Bank: Affinity FCU**

**Law Firm:**  
**Rocket Lawyer**

**Patent Estate:**  
**Patent filed 07/2023**

**Number of Employees: 3**

**Leadership Team:**  
**Camille Zenobia**  
**Jamie Saphow**  
**Rob Saphow**

**Advisory**  
**Roos Hofland**  
**Andrew Dawson**  
**Jonathan Dornell**  
**Michael Glogauer, DDS**  
**Jenny To**

### Financial Projections (Unaudited):

4Q 2023	\$110k		\$1.4M (VC RD 1)		
Years	2023	2024 (YTD)	2025	2026	2027
Net Operating Income	(19,630)	(18,310)	472,485	984,883	2,329,969



# WebWowZer, Inc.

## Value Proposition:

### "Build Your Dream Website Effortlessly and Affordably!"

Our DIY Website Builder empowers you to create a professional, customized website with ease.

Whether you're an entrepreneur, a creative, or a small business owner, our platform offers free, industry-specific templates and an intuitive drag-and-drop experience with no technical skills required. Plus, with integrated e-commerce options, your online presence is ready to grow with you. Every subscription supports our commitment to give back, as 3% of our net profits go toward scholarships, helping underprivileged teens and young adults pursue their college dreams. Create your future and make a difference, one website at a time!

## Company Background:

In the fall 2020, the idea of WebWowZer.com was created with the intention of helping those that had lost their employment due to the pandemic in order to have an affordable place to build their own website with an e-commerce store or online presence so to produce an income from home. Some were my friends within the entertainment industry. I decided to step up and also give 3% towards a scholarship fund to pay for the scholarships of underprivileged teens and young adults with dreams of learning a skill or attending community college. The people working with me understand this philosophy and our mission to help people in today's world.

## Leadership Team:

- James Dempsey - Founder/President – Naval Aviation Veteran, AA
- Fred Tylutki, MBA Finance - Chief Financial Officer – Cofounder
- Carlos Lopez, B.A - Chief Operations Officer - Cofounder
- Rajeeb Hussain, B.A. Computer Science – Lead Developer

## Products/Services:

What sets WebWowZer.com apart is low valuation and a commitment to providing an affordable DIY website with automation and security with free industry templates. We offer low monthly or annual subscriptions with automatic recurring billing on the most secure software, enhanced with advanced fraud protection and robust customer information management. We take care of the technicalities, ensuring a seamless experience for our subscribers, so they can focus on what matters most – growing their business or personal brand.

In addition, we understand that for many startup businesses, affordable e-commerce is essential.

WebWowZer.com provides very affordable e-commerce services, with supply and fulfillment resources, to support our business-minded entrepreneurs in their online ventures at the most affordable subscription rates.

## Market:

- With multiple languages, and free templates and perks, we will attract a global market. It's not only businesses of all sizes, but anyone over the age of 18 wanting an online presence, which adds up to hundreds of millions in annual revenue.
- WebWowZer.com will offer various website plans, each with different benefits like increased storage and bandwidth, removal of WebWowZer URL, the ability to purchase a personal domain, Google Analytics integration, and more. These subscriptions will constitute a significant portion of WebWowZer's revenue with continued growth and expansion of our services.
- E-commerce Solutions: WebWowZer.com offers an e-commerce platform that allows users to create online stores. They provide features such as product pages, inventory management, shopping carts, and payment gateways. WebWowZer.com earns from this through premium e-commerce plans.
- Paid Apps: While some apps are free, many offer premium features or services that come at a cost. Apps for additional design features, SEO tools, e-commerce plugins, and marketing tools will be for purchase for additional revenue.

## Distribution

Bringing the WebWowZer.com brand to market will be through a heavy national marketing and advertising campaigns through reputable agencies beginning in the United States and expanding to the entire American continent during the first 3 years while expanding to world markets during this time. Additional marketing with coupon codes for annual signups will also be put in place.

## Competition:

WebWowZer.com will operate in a similar manner to our competitors catering to B2B and B2C customers.

Our competition has had 15 years or more of history ahead of us, but from our research, many of these companies are difficult to operate and lacking customer support which has left thousands of unhappy customers complaining on various forums. The competition's pricing is at much higher subscription rates.

Annual Revenues of competition (Numbers may have increased since our research):

- Shopify-6.5 Billion
- GoDaddy-2.0 Billion
- HubSpot-1.5 Million
- Alibaba-1.3 Billion
- WiX-1.3 Billion
- Web.com-1.2 Billion
- Squarespace-1.0 Billion

## Financial Projections (Unaudited):

	2025	2026	2027	2028	2029
Revenue					
EBIT (dollars in thousands)	-800,000	1,800,000	5-9M	14M	20M

## Quick Facts

**Company Name:**

**WebWowZer, Inc.**

**Contact:**

**James Dempsey**

**Address:**

**5505 Liber Ct.**

**Gainesville, VA 20155**

**Phone: 703-944-9257**

**Email: Jamesd@webwowzer.com**

**Website: www.webwowzer.com**

**Industry: Technology Service**

**Domain: www.webwowzer.com**

**Bank: Bank of America**

**Law Firm:**

**Benemerito Attorneys at Law**

**Number of Employees: 4**

**Leadership Team:**

**James Dempsey, President**

**Fred Tylutki, CFO**

**Carlos Lopez, COO**

**Rajeeb Hussain, Lead Developer**

**Amount of Financing Sought:**

**1-3 M**

**Current Investors**

**James Dempsey**

**Charles Leopold**

**Clay Outlaw**

**Dream Dunn**

**Use of Funds:**

- **Employ personnel for principal positions and support**
- **Formulate multiple marketing campaigns with reputable agencies**
- **Strategic planning for continued development of the website's features to receive additional revenue streams**

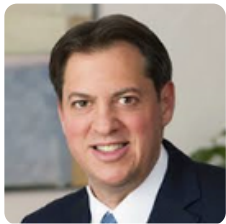
## Channels:

# PARTNERS



## **NEXT powered by SHULMAN ROGERS**

NEXT disrupts the legacy legal industry by offering a broad range of fixed fee solutions (stand-alone products and annual legal plans) delivered by senior attorneys with valuable business expertise. NEXT solves the problem that startup and emerging growth companies face when launching their business as well as scaling: lack of access to predictable legal fees, seasoned attorneys, the latest technology and key business services. We use cutting edge technology platforms to deliver real efficiencies, transparency and a collaborative environment for clients, attorneys and investors. NEXT partners with its clients to de-risk their business and get to the NEXT level, together reaching each milestone of success. NEXT is powered by Shulman Rogers, a full-service law firm with nearly 100 attorneys offering superior service across a wide range of practice areas. The firm also offers robust personal services such as residential closings and trust and estate planning. Shulman Rogers has earned its reputation for providing quality representation, business insight and client value, serving as a highly attractive alternative to larger, higher-priced firms and smaller, less diverse firms. Learn more at [ShulmanRogers.com](http://ShulmanRogers.com).



## **ANTHONY MILLIN, NEXT CHAIR & PARTNER, SHULMAN, ROGERS**

Anthony Millin is the Chair of NEXT and a trusted legal and business advisor to startup, early-stage, and emerging growth companies. As a corporate and securities attorney, a successful serial entrepreneur, and a venture capitalist, Anthony brings a unique legal and business perspective to advising his clients. Anthony understands firsthand what it takes to start, scale and manage a company, to successfully prepare for and run a fund-raising process, and to address the legal issues faced by a startup. Another specialized skill set Anthony brings to the table is his China-based experience, assisting early-stage and middle-market companies interested in conducting business in China or seeking direct foreign investment from China. Anthony also serves as a Venture Partner at Urban Us, a seed-stage VC firm. Contact Anthony at [amillin@shulmanrogers.com](mailto:amillin@shulmanrogers.com).



## **AEG @enterprisegrowth**

AEG is a "Time Machine" for business leaders. We accelerate development of trust, driving fast and efficient referrals to accelerate business development and growth. We are a values-based membership organization of three communities (1) CEOs of \$20M+ companies in diverse industries, (2) elite advisors in complementary disciplines, and (3) regional centers of influence including economic development, trade associations and media.



## **MARK HAAS, CEO, AEG @MarkHaas**

Mark Haas is Co-founder and CEO of AEG (Association for Enterprise Growth), responsible for strategy, operations, and expansion of its communities to 30 cities nationally. He was previously President of ROM a strategy and operations management consulting firm, advising CEOs and boards to include leadership training for Tanzanian energy executives, developing curricula to train consultants in 40 countries for an international bank, crafting strategy and innovative business models for \$120 million nonprofit, merging two scientific associations, re-organizing a biomedical research agency, facilitating development of WWIV military strategy, and of facilitating a global R&D strategy for the US Navy.



## **MODUS CREATE @ModusCreate**

We built our company with an ethos of open source, recruiting and retaining the best individual contributors, regardless of location. We are thought leaders who share what we learn and help steer the direction of our open source communities of practice.

We're not just dreamers or doers; we're partners and teachers. We help you instill a culture of learning, innovation, and unlocked potential throughout your organization.

In short, we help you transform your products, platforms, and processes to facilitate organisation-wide digital transformation.

# PARTNERS



## **PAT SHERIDAN, CO-FOUNDER & MANAGING PARTNER, MODUS CREATE**

Pat is focused on the intersection of design, technology, and business. He saw the need for a high-end product consulting firm built with open-source team design and the concept for Modus was born. Pat helps clients see new ways to tackle challenges with emerging technology and brings his unmatched passion to work every day. As a serial entrepreneur and active startup mentor, he's a co-organizer of NoVa.JS and NYC.JS. He is a 2011 graduate of Mind Share, received his MBA from Georgetown University, where he is currently an Entrepreneur-in-Residence, and holds a BFA from the Corcoran College of Art and Design, where he currently serves as an advisory council member for the George Washington University Columbian College of Arts and Sciences.



## **PRINCE WILLIAM COUNTY DEPARTMENT OF ECONOMIC DEVELOPMENT**

The Prince William County Department of Economic Development and Tourism works hard to create a pro-business, globally-competitive environment that generates new, high-quality, and sustainable job opportunities for our residents and destination-driven attractions for our visitors. The department engages in a broad portfolio of services, partnerships, and strategic alliances to benefit the business community, including small businesses, startups, and entrepreneurs.



## **CHRISTINA WINN, EXECUTIVE DIRECTOR AT PRINCE WILLIAM COUNTY DEPARTMENT OF ECONOMIC DEVELOPMENT**

Christina leads the Prince William County Department of Economic Development, catalyzing investment, retention, and redevelopment opportunities in the second largest county in Virginia. By positioning the county as a leader in the fast-paced, evolving economy of the Washington, D.C. region, we are shaping stages for expansion and collaboration in key target industries.

With more than 20 years of economic development and private sector real estate experience, she is an expert in development programs including finance, incentives, and marketing. Prior to leading PWCED, she led Arlington's Economic Development business investment group, leading retention, recruitment, and entrepreneurial support.



## **REFRACTION @refractionpt**

Refraction is a leading nonprofit innovation hub in Northern Virginia, that provides mentoring, programs, and office space for startups and high-growth companies to help create jobs in the greater Washington region. In five years, more than 300 member companies have collectively raised over \$350 million in capital. Refraction's partners include Amazon, Cox, Dominion Energy, MITRE, Fairfax County, Arlington County, Loudoun County, Virginia Innovation Partnership Corporation, and Virginia Tech.



## **DINGMAN CENTER FOR ENTREPRENEURSHIP, UNIVERSITY OF MARYLAND @UMD\_Dingman**

The Dingman Center for Entrepreneurship is a top-tier entrepreneurial institute recognized around the world as a leader in enterprise creation. The Dingman Center is continuously pushing the boundaries of teaching and learning with its focus on practical entrepreneurship, global innovation, and international classroom experiences. The Center promotes opportunities that provide maximum resources to start-up businesses in terms of ideation, execution, and financing; and that support its mission to take entrepreneurs "from the back of a napkin to the first \$1 million in financing."



## **KEIRETSU FORUM @KeiretsuAngels**

Keiretsu Forum is a global investment community of accredited private equity angel investors, venture capitalists, and corporate/institutional investors. Keiretsu Forum was founded in the San Francisco East Bay in California in 2000 by Randy Williams. Keiretsu Forum is a worldwide network of capital, resources, and deal flow with 53 chapters on 3 continents. Keiretsu Forum members invest in high-quality, diverse investment opportunities.

# PARTNERS



## **FITCI – FREDERICK INNOVATIVE TECHNOLOGY CENTER, INC @FITCInc**

The Frederick Innovative Technology Center, Inc. (FITCI) is a business incubator and accelerator designed to cultivate entrepreneurship in Frederick, Maryland. FITCI specializes in the strategic business support of local entrepreneurs in the early stages of mostly science and technology-based businesses: Biotechnology, Information Technology, Renewable Energy, and Cyber Security. FITCI currently has two locations in Frederick, MD, and 52 client companies.



## **THE BALTIMORE ANGELS @baltimoreangels**

The Baltimore Angels is an angel investor group based in Baltimore, MD. Founded in 2009, its mission is to invest profitably in the regional entrepreneurial ecosystem and advance early-stage innovators to the next stage of capital formation. Its vision is to be the most trusted resource for angel capital investment and entrepreneurial mentorship in the Greater Baltimore region. A new generation of angel investing comes to Baltimore. If you are a tech entrepreneur or community-minded investor, please be in touch with Baltimore Angels. This is not your father's (or your uncle's) investment group.



## **MARYLAND TECH COUNCIL VENTURE MENTORING SERVICES**

The Maryland Tech Council Venture Mentoring Services (MTC VMS) program is one of the leading team mentoring services available in the state of Maryland that is both highly sophisticated and results-driven. It exists to foster an environment that encourages innovation while expanding financial and business opportunities for tech, cyber, and life science start-ups. The MTC VMS Program provides free team-based mentoring services to qualified Maryland-based tech and life science venture CEOs who are accepted into the program. Since the MTC VMS program began, more than 75 ventures have enrolled & \$100MM has been raised in capital & grants.



## **STARTUP GRIND-COLUMBIA, MD @StartupGrindDC**

Startup Grind-Columbia, mid-Maryland Chapter is part of the largest global community for innovation, entrepreneurship, and the startup community. We're actively educating, inspiring, and connecting more than 2MM+entrepreneurs, 600+ cities, and 130+ countries. We nurture startup ecosystems through mentorship, advisory services, education, inspiration, access to capital, and most importantly, connecting members with the resources we need to have the best opportunity to grow phenomenally successful ventures.



## **ANGELS + LIFE.SCI INVESTORS**

Formed in 1996, the Angels + Life.Sci Investors Network is organized under NJAngels.net. We are a manager-led, loosely organized network of investors and accredited Angels, Coaches, and Experts who Sponsor world-class Entrepreneurs. Our colleagues have deep experience and technical domain expertise in all of the life sciences disciplines in which we are involved, including nanobio tools, materials, and devices: tele-diagnostics, augmented healthcare & remote patient monitoring, automation and robotics, & advanced chemistry for drug discovery.



## **GEORGETOWN ENTREPRENEURSHIP INITIATIVE**

Entrepreneurship is one of the world's most powerful forces for positive change. Georgetown Entrepreneurship seeks to instill an entrepreneurial mindset in students, foster an entrepreneurial culture across the university, support the successful growth of alumni ventures, and leverage the power of entrepreneurship to make an impact in the world beyond Georgetown.

# PARTNERS



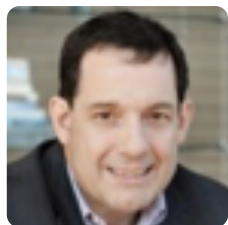
**JEFF REID, FOUNDING DIRECTOR, GEORGETOWN ENTREPRENEURSHIP INITIATIVE, GEORGETOWN UNIVERSITY'S MCDONOUGH SCHOOL OF BUSINESS @Hoyapreneur**

Jeff Reid is the Founding Director of the Georgetown Entrepreneurship Initiative and Professor of the Practice of Entrepreneurship at Georgetown University's McDonough School of Business. Reid is a catalyst for entrepreneurship and a well-known leader in entrepreneurship education. In 2009, Reid launched the Georgetown Entrepreneurship Initiative to catalyze entrepreneurial thinking and activities across Georgetown University and impact the growing DMV startup community.



**RYAN & WETMORE, P.C. @RyanWetmorePC**

Ryan & Wetmore is a full-service accounting and management consulting firm, servicing the Northeast/ Mid-Atlantic region since 1988. What makes us different from other accounting firms is our proactive approach. We work hard to earn our clients' confidence by encouraging open communication year-round. This approach has enabled us to help clients become more efficient, more competitive, and more profitable. Through our numerous management engagements, we have become trusted, unbiased advisors.



**PETE RYAN, CO-FOUNDER & PARTNER, RYAN & WETMORE**

Pete co-founded Ryan & Wetmore in 1988, a 3 office, 35-person firm serving the Mid-Atlantic region. He currently works with clients to address tax, audit, and accounting issues. He also has significant experience in international tax matters and business consulting services. His expertise extends to Healthcare organizations, Construction and Real Estate, Government contractors, Technology, Manufacturing, and High Net Worth Individuals. Pete has served on the Board of Directors for several organizations. He is an active member of the Healthcare Advisors Association, the Real Estate and Construction Association, the CPA Manufacturing Services Association, the Virginia Transportation Construction Alliance, and the Construction Financial Management Association.



**ENTERPRISE TRANSFORMATION SOLUTIONS  
INES LEBOW, FOUNDER AND PRINCIPAL @ilebow1**

Ines LeBow is the Founder and Principal Startup Consultant at Enterprise Transformation Solutions (ETS), which advises entrepreneurs on how to position themselves for funding. Over the course of her 30+ years in the industry, Ines has helped companies secure more than \$800M in funding, led start-ups and turnarounds for companies with up to \$500M in revenue, managed 11 M&A transactions, and guided 9 companies to a successful exit. With expertise spanning Operations, Executive Leadership, and Mentoring, Turnarounds, Revenue implementation, Engineering, as well as Communications, Ines has helped many companies prepare for VC and angel investment.



## October 31 Attendees

### As of 10 31 24

SPEAKERS			
First Name	Last Name	Title	Company
Tien	Wong	Founder and Host	CONNECTpreneur
Mark	Haas	CEO	AEG
Skylar	Rallison	Community Manager	CONNECTpreneur

PRESENTERS			
First Name	Last Name	Title	Company
Greg	Cooper	Founder and CEO	<b>AquaLith Advanced Materials</b>
Scott	Allen	Founder and CEO	<b>Balconista, Inc.</b>
Frank	Frausto	CMO	<b>BeeKonnected</b>
Jim	Dear	President	<b>IMEROPEX, Inc</b>
Todd	Repsher	General Manager	<b>Leatt Corp</b>
Marc	Curial	COO and Co-Founder	<b>Mach32</b>
Daniel	Wood	Director of Marketing and Process Development	<b>Nano Carbon Solutions/Carbon Kinetics</b>
Camille	Zenobia	Co-Founder and CEO	<b>OSSA Oral Care</b>
James	Dempsey	President	<b>WebWowZer, Inc.</b>

ATTENDEES			
First Name	Last Name	Title	Company
Mansur	Abahusayn	President	Glacier Technologies International, Inc.
Deniz	Abbassoova	Real Estate Investor	LODE Realty
Carli	Abram	Founder	Pollynation Apothecary
Rodrigo Jorge de	Abreu	Principal Scientist	LifeArc
Amaury	Abreu Leonardo	Founder	Kommunity
Ed	Addison	CEO	Gunston Ventures
Timothy	Adebodun	Product Designer	FREELANCER
Shikhin	Agarwal	Founder & CEO	Vybri
Rejuve	Agency	Co Founder	Rejuve Digital Marketing Agency
Miracle	Agu	CEO	Golden Coin Project Mgmt
Gulmohar	Ahluwalia	Founder and CEO	Nyxara
Nabeel	Ahmed	Founder SKC	SKC
Natasha	Ahmed	Founder	Patchwork Digital
Firas	AL-ALI	Founder	CygnusMed, Inc.
Tariq	Ali	Director	Molgenics
Crescenzo	Amodio	CEO	CAV srl
Cliff	Anders	President - CEO	LeoSat Enterprises
Kelly	Angelini	Principal	Simpson Healthcare
Esther	Anifalaje	Web Designer	Nattiebama Web Design
Chelsea	Antero		GWU
Priscilla	Antunez	Assistant Director for Strategic Partnerships	Brookhaven National Lab
Paul	Armijo	President & CEO	Armijo Innovations LLC
Sahab	Aslam		
Darrin	Auito	Partner	HEA Law PLLC
Larry	Austin	President	StarWalker LLC
Ameera	Awais		
Muhammad	Azam	Founder	
John	Azar	Managing Partner / Founder	Peak 15 Capital
Nilesh	B	Founder	Aar Solutions
Meisam	Bahari	CTO	Quino Energy, Inc.
Rick	Bain	Business Development	ReCreeation
Savannah	Baker	Investor	Balconista
Ram	Balasubramanian	Director, Computational Sciences	Novasenta
Dan	Ballin	Chief Executive	Ideas Crucible
Melissa	Barall	Partner	Elevated Capital
Szczepan	Baran	CSO	VeriSIM Life
Thomas	Bascom	President	LinkSpace, LLC
Bradford	Bass		University of Baltimore
D'vyne	Bean	Founder	Music + Fashion + Business Consulting
Jack	Bell	Managing Director	Pantek Securities
Elizabeth	Bennett	Pilot	California Aeronautical University
Amiel	Bent	Director	Stanford Venture Advisors
Bruce	Berkoff	Principal	BA LLC
Galen	Berkowitz	Directors	Pantek Securities
Dylan	Bermes	CEO	Health Advance Partners
Karen	Bertrand	Owner	ClearCloud Bookkeeping LLC
Victor	Beshidze	CEO	VB Solutions
Mel	Bessaha	Chief Revenue Officer	ThinkClean Technologies

Marcy	Betts	Trademark Attorney	Darden Betts
Maitrey	Bhaskar	Managing Partner	Equinox Consultancy Group
Sushant	Bhatia	Principal Consultant	IT Prod Hub LLC
Nilesh	Bib	Owner	AAR solutions
David	Bird	COO	Nano Carbon Solutions Inc.
Lauren	Bird	Associate Vice President	George Mason University
Charlie	Birney	Founder	Podville Media
Ailsa	Blair	Founder & CEO	Drag Me
CR	Blair	Co-Founder	Sensurance
Hudson	Blatteis		University of Maryland
Grace	Blest Hopley	Chief Scientific Officer	Nwpharmatech
Austin	Bliss	CEO	Sensar Marine US, Inc.
Angel	Boardley	Researcher	National Cancer Institute
Adalila	Bonilla		Southern Management Leadership Program
Larry	Boodin	BD Director	Thompson Financial
Jason	Boseck	Founder	Vested Communities   Housing Impact Fund
Sawyer	Bowen	Freelance Marketer	Freelance Marketihf
Paul	Boyarski	CEO	LogSizer Pro
Katie	Boyer	Senior Associate	Charles Thayne Capital
John	Bracken	COO	Localvest
Cathy	Bradley	CEO	CBE
Philippe	Bregeon	Co-Founder	The Pitch Place
Johannes	Breukers	CEO	First Choice Bio, Inc.
Will	Bright	CEO & Cofounder	Saferide.ai
Stanley	Brock	CEO	Alunom Europe AB
Lakeisa	Brown	Recruitment Coordinator	UMDEastern Shore School of Pharmacy
Doug	Brown	Principal	DAB Holdings LLC
Douglas	Brown	Enterprise Accounts Manager	Leatt USA
Dwika	Budhyantara	Founder	Hata Indonesia Sejahtera
David	Burd	COO	Nano Carbon Solutions dba Carbon Kinetics
Wade	Byrd	Founder/CEO	QEPR, Inc
Chuck	Byrge	CEP	Harpeth Ventures
Alexius	Cabral	Business Chief Officer	SD Holdings
Vivian	Cabral		Johns Hopkins Carey School of Business
Anthony	Cammarata	Outsourced CFO	Startupcannon
Mike	Candela	Vice President, Growth	Measured Results Marketing
Amanda	Canova	Learning Designer	
Antonio	Canovas	Business Developer	Inspiralia USA
Josh	Carle	Chief Business Officer	Hinge Bio, Inc.
Joe	Carlin	Principal	JonXeone Capital
Sue	Carr	CEO	CarrTech Corp
Karina	Castagna	Personal Investor	
Hepzel	Castro	Independent Consultant	HCH Consulting
Aleah	Caulin	Consultant	Peel
Kimberly	Cepeda	Financial Advisor	WFG
Wendy	Chan	Stealth co-founder	Stealth
Victor	Chao	VP Commercial Strategy and Operations	jCyte
Zakiya	Charles	Entrepreneur	Hyperlife llc
Shailesh	Chavan	Managing Director	Transatlantic Life Sciences Ventures
Diana	Chavez	Marketing Director	TechAID Solutions
Philippe	Chemla	President	Ampfuul LLC
Daniel	Chen	Manager	Transglobal
Abdellah	Cherkaoui	Co-Founder & CCO	AquaLith Advanced Materials
Anthony	Chernykh	Chief Business Officer	Neomarkets
Nelson	Chick	CAO	Foil Flyer
Geetanjali	Choori	CEO & Co-Founder	Bhuhit Agribot
Matthew	Cimino	Sr Manager, Business Development, Life Sciences	Maryland Department of Commerce
Will	Classen	AVP	Colliers
Tricia	Clemans	Director	GTT Group/Ideaship Fund
Regina	Cohen	Shaman	Eagle Ventures
Kevin	Colas	Managing Partner	Empire Angel Collective / Snatched Ventures
Tanyi	Colette	Founder	NKINDLE
Scott	Collins	CEO	AIG
Olivier	Colombo	Investor	
Contentwala	Company	Founder	Contentwala Company
Dan	Conley	Active Angel	Angels + Life.Sci Investors NJAngels.net
James	Cook	GM	Cook's Outsourcing Network LLC
Christopher	Cooney	VP of Product Development	Akonni Biosystems
Gregory	Cooper	Founder & CEO	AquaLith Advanced Materials
Michael	Cooper	Vice President	America-Eurasia Business Coalition
Larry	Cote	Sole Member & CEO	Drug Enforcement Analytics LLC

Colleen	Crangle	Founder/Senior Partner	Converspeech LLC
Albert	Crews	VP of Product Innovation and New Ventures	St Jude
Russell	Dahl	CEO	Neurodon
Kassra	Daneshmir	Finance SPecialist	Sienza Inc
Todd	Daniel		
Hanan	Daqqa	Founder	DaQQa Productions LLC
Michele	Darnell	Project Manager	Big Cat
Davis	Darvish	Founder	Breakthrough Materials and Technology
George	Davis	SVP & Fund Manager	Evergreen Advisors LLC & Wexford SciTech Fund
Darren	Day	SVP	Gar Wood Securities
Paramita	Debbarman	Founder	PDCC
James	Dempsey	President	WebWowZer, Inc.
Nilsu	Derici	Co-Founder /CPO	SuLe Hub
Gabriela	Dia	Senior Associate	GapMinder VC
Joe	Diaz	Chief Growth Officer	Melwood
Lillian	Diaz	Personal Trainer	Wellness peak nutrition LLC
Michael	DiGiorgio	Founder/CEO	First Market
Nicholas	Digiorgio	CEO	Campus Roots
Diksha	Diksha	Start-Up Founder	Jiffy Softwares
Brett	Dines	CEo	OYE Therapeutics.com
Bharat	Dixit	CTO	ClearB Tx
Kennedy	Djeumi	Cybersecurity Auditor	Drout
Desiree	Doubrox	CEO	HomWork
Jack	Dowd		Career Coaching
Dejana	Dua	Venture Partner	Anexa Capital
Madhu	Dutta-Koehler	President	Greener Health Corporation
Chanmuny	Dy	Financial Services Professional	New York Life
Peter	Egli	Executive Director	LGT Capital Partners
Rhodia	Eid	Asset Manager	Pictet
Mark	Eklund	Principal	PulseIQ
Anwar	El-Homsi	Chief Technology Officer	Adviev
Craig	Elias	Chief Catalyst	SHiFT Selling, Inc.
Rukayat	Enakerakpo	Software Engineer	Afro Learners
Eric	Enig	President	ElementalGEO.com
Bradley	Enneking	CIO	HTLF
Laarni	Enriquez	Business Development Manager	GSG4
Altan	Erg	PM	Mosaic D&C
Maria	Ermolova	Investment Banking Managing Director	Weild & Co.
Kidus	Esayias		Southern Management Leadership Program
Idong	Essiet-Gibson	Principal	The Idyeas Group
Daniel	Esterhuyse	Marketing, sales , entrepreneur, investor	InnovatiooftheWorld.com
Johan	Esterhuyse	Business systems, sales, marketing, founder	Experia Immersive Code
Azin	Etemadimanesh	CEO	Dione.Health
Miranda	Ewald	Director of Programs	Springboard Enterprises
Herb	Ezrin	CEO & President	Potomac Business Group
Kim	F	Advisor	
Arthur	Falinower	VC Investor	Supernova Invest
Sina	Faridimehr	Founder and CEO	Enerytics
Pedro	Fernan	CEO	Level Up BPO and VA Services
Benito	Fernandez	Founder & CTO	The Whisper Company
Veronica	Fey	Operations and Analysis	Soundboard Venture Fund
Jeff	Filipski	President	The Sales Alliance Group
Nick	Fisher	PM	Pilot Wealth Management
Patrick	Flood	Project Manager	
Cindy	Fraley	Membership Director	Keiretsu Forum Southern California
Lisa	Francis	Admissions	Amercan University
Varun	Franklin	Video producer	Vermeer Media
Ken	Frasier	CEO	Frasier Equity Partners
Frank	Frausto	Chief Marketing Officer	BeeKonnected
Weshly	Gain		Rizal Technological University
William	Galle	President	DPS
Ricardo	Garcia de Alba	CEO	Meiogenix
Daniel	Garedew	Owner	Merchant Services United
Dan	Garretson	CEO	FreightDesk.ai
Sristika	Gautam	CEO	Nester Skill Learning
Aaron	Gelband	Managing Partner	Warren Street Capital
Andrew	Geltman	CAO	Wave Engine Corp.
Dimitra	Georganopoulou	General Partner	Qral Ventures
Gregory	Giammittorio	Chief Strategy Officer	AlphaTech Health Solutions LLC
Elena	Gilbert	Owner	
Iffat Rose	Gill	Co-Founder/Head of Business & Strategy	NatInLab

Brian	Glavine	Co-founder - BD	LongTermGevity Inc.
Gerald	Gnat	Director IT	Powers Health
Andrew	Goldsmith	Partner	Mooing Partners
Craig	Goldstein	Managing Director	TD Bank, N.A.
Ruxian (Lilly)	Gong	Advisor	Glass Jacobson Wealth Advisors
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Rodney	Jones	CEO	ThinkClean Technologies
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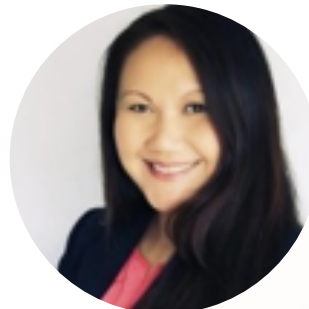
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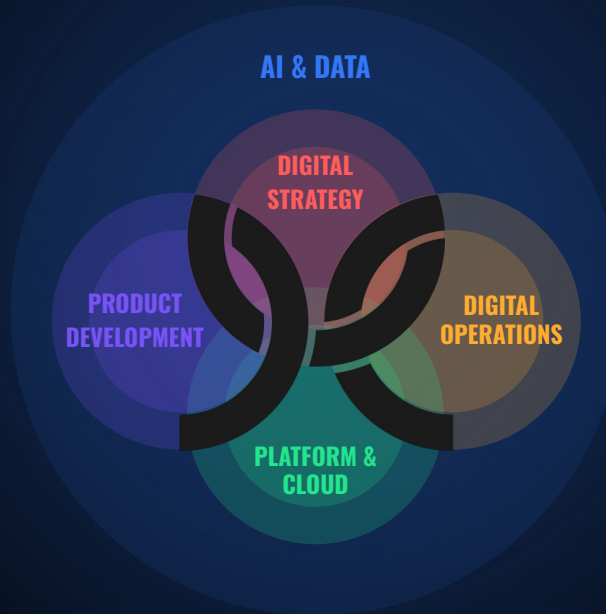
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- + Security Operations
- + TestOps
- + Builds at Scale
- + Regulated Platform Development



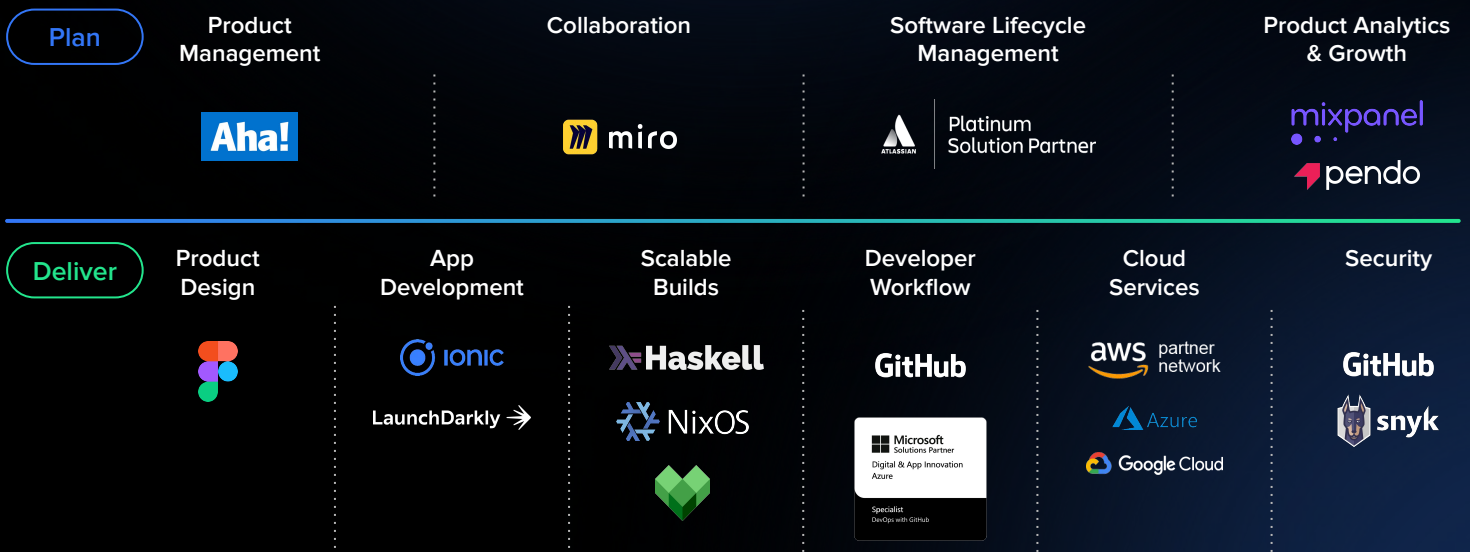
### DIGITAL STRATEGY

- + M&A Assessment
- + AI Strategy Roadmap
- + Customer Experience Strategy
- + Product Portfolio Review
- + Business Case Definition & Rapid Prototyping
- + Product Management Maturity
- + AI Experiment Design
- + Data Architecture
- + AI & Data Readiness

### DIGITAL OPERATIONS

- + DevEx Transformation
- + Enterprise Service Management
- + Product, Project & Developer Tooling

## PARTNERSHIPS ACROSS THE SDLC



# REGISTER FOR OUR UPCOMING EVENTS

November 21

Virtual



December 16

In-Person



December 19

Virtual



Healthcare

Investor Brunch

January 12, 2025  
San Francisco, CA

