

**Big Idea**  
**CONNECTpreneur**

# Virtual Rocket Pitch + Power Networking

*January 30, 2025 | 11am - 1pm EST*

***Join Us At***

***The World's LARGEST  
investor pitch events***

**CONNECTPRENEUR.ORG**

# AGENDA

**11:00 - 11:05 AM**

## VIRTUAL NETWORKING

**11:05 - 11:15 AM**

## WELCOME & INTRODUCTIONS

- TIEN WONG, Founder and Host, CONNECTpreneur Community
- SKYLAR RALLISON, Community Manager, CONNECTpreneur

**11:15 - 12:00 PM**

## ROCKET PITCH SESSION

Companies will be introduced by:

- DEBBIE CLINE Founder and Chief of Customer Success , Buzzy Rocket
- SARA CLASPER Associate Attorney, NEXT powered by Shulman Rogers

**12:00 - 1:00 PM**

## PRESENTING COMPANY BREAKOUT ROOMS & VIRTUAL NETWORKING

# PRESENTING COMPANIES



**Alphyn Biologics** - Neal Koller



**Aquillius** - Leah Villegas



**i-Lumen** - John VeLure



**Novel Microdevices** - Andrea Pais



**Coagulation Sciences** - Sheldon Goldstein



**PredxBio** - Dusty Majumdar



**Propel IOT**- Rick Burtner



**TESS Energy Solutions** - Michael Logan



**Wayvee**- Anton Timashev

# SPEAKERS



## **TIEN WONG, CEO, OPUS8, INC. @tienwong**

Tien is CEO of Opus8, an investment and advisory firm which helps technology companies and alternative investment fund managers raise capital. He is also Chairman of Lumious, a leader in corporate tech training and learning analytics, as well as Chairman of Lore Systems, a provider of network engineering, cloud computing, and strategic IT consulting.

In 1991, Tien co-founded and served as CEO of CyberRep, Inc. until its acquisition in 2003 by Affiliated Computer Services. CyberRep was one of the largest CRM outsourcing companies in the world with over 2,300 employees and \$80 million in revenue. Today, the CyberRep/ACS business unit is one of the world's largest call center operations, with nearly \$3 billion in revenue as divisions of Xerox, Conduent, and Continuum. CyberRep was ranked for 4 consecutive years in INC. Magazine's "Inc. 500" as one of the fastest-growing companies in the USA. CyberRep was profitable for 11 straight years and was backed by Allied Capital Corporation.

Tien is a recognized international expert in CRM, direct marketing, and BPO, having presented at dozens of industry events around the world on CRM and BPO topics. He has provided industry commentary on the ABC, Fox, NBC, CNBC, Maryland Public Television, and China's CCTV networks, as well as Time Magazine, The Washington Post, Inc. Magazine, and Success Magazine. He serves on several boards including the Montgomery County (MD) Economic Development Corp., Center for Innovation Technology GAP Fund's Investment Advisory Board, Junior Achievement, and Refraction. He was appointed by Governor Martin O'Malley to the 9-member Maryland Venture Fund Authority which allocates and manages over \$130 million of capital which is invested into top-tier venture funds and startups. He is an Entrepreneur in Residence at Georgetown University's McDonough School of Business, and a graduate of Dartmouth College.



## **SKYLAR RALLISON, COMMUNITY MANAGER, CONNECTPRENEUR**

Skylar Rallison is a dynamic professional who wears multiple hats as the Community Manager for CONNECTpreneur and Business Analyst for Opus8. She graduated from The Marriott School of Business at Brigham Young University with a degree in Entrepreneurial Management. She has many years of experience in Business Management, Social Media Marketing/Management, Data Analytics, Business Leadership, and Project Management. With a diverse skill set and a passion for facilitating connections and driving business growth, Skylar thrives in the intersection of Community Management and Strategic Analysis.

Skylar enjoys her current role at CONNECTpreneur, which hosts the world's largest monthly investor pitch events as well as 1/2-day Forums with upwards of 900 RSVPs, featuring VIP guests, speakers, exciting presenting companies, and the best CXO to CXO networking on the East Coast. Skylar is pivotal in fostering engagement and building relationships within the investor and entrepreneur community. She creates inclusive digital spaces where members can share insights, collaborate on opportunities, and build a supportive network. Her role includes but is not limited to, team management, event coordination, project management, and marketing.

She also enjoys her current role as a business analyst at Opus8. Opus8 assists companies and fund managers (private equity, VC, and hedge funds) raise private capital from family offices, UHNW individuals, and institutions. Skylar leverages her analytical mindset and attention to detail to provide valuable insights for Opus8. Through her meticulous analysis of investment opportunities and industry research, Skylar helps drive informed decision-making, enabling Opus8 to curate high-quality events that bring together investors and promising ventures.



# Alphyn Executive Summary

## Breakthrough Drug of Choice for Atopic Dermatitis (Eczema)

Multi-Target Therapeutics™  
A New Class of Drugs  
More Powerful Therapeutics

### MANAGEMENT TEAM

Neal Koller – Chairman & CEO  
President & CEO, Board of Directors, life science businesses, **last exit at 16x**; Sr. Exec. Wyeth

Steven Pentelink – President  
P&G Exec. managed **\$1B early tech portfolio**, global manager \$750M Beauty Care Products

Gary Pekoe, PhD - Chief Scientific Officer  
Director for several multinational pharma companies, led development & approval of 1<sup>st</sup> & market leading topical antibiotic **Bactroban®**, lead clinical trial protocol writer for **Keytruda®**, 20 years clinical and regulatory adviser to pharma

Jazmyne Mink – Regulatory Affairs Manager  
8 years' experience with Alphyn's AB-101

### OPERATIONAL PARTNERS

Eagle Analytic - Analytics Lab  
Emery Pharma - Chemistry & Microbiology Lab  
World Class Ethnobotanist  
World Class Botanical Chemistry & Analytics Lab  
DDL - Formulation and Manufacture  
PCCA - Formulation and Manufacture  
Multiple Geo-local Agri Partners  
TagOne - Supply Chain Management  
Accelagen - Regulatory and Clinical Trials (AUS)  
Symbio - Regulatory and Clinical Trials (US, EU)  
DLA Piper - IP and Legal Worldwide  
EisnerAmper - Finance and Tax (US)  
Artus GmbH - Finance and Tax (EU)  
RDI Partners - Finance and Tax (Australia)

### SCIENCE ADVISORS

12 Global KOL Dermatologists

Dennis P. West, PhD  
Prof Emer, Derm, Feinberg Sch of Med, Northwestern Univ

Peter Coderre  
FDA IND & NDA Microbiology Reviewer (retired)  
Scientific Advisory Board, CARB-X (BARDA, NIAID, NIH)  
Antimicrobial Regulatory Consulting LLC

Patric Lundberg, PhD  
Past Associate Prof, Microbiology/Molecular Cell Biology  
Eastern Virginia Medical School

Shekhar Mitra, PhD  
Sr VP, Global Innovation, Procter & Gamble (retired)  
President, InnoPreneur, LLC

### FUNDING TO DATE

Founders \$ 870 K (not capitalized)  
Seed \$ 1.1 M (Convertible Note)  
Pre-equity \$ 2.5 M (Convertible Note)  
Series A \$ 5.5 M (Series A)  
Non-dilutive \$ 2.1 M

### CURRENT SERIES B FINANCING

Series B \$18.0 M; **\$9 M raised**  
**2 liquidity event milestones funded**  
**Lead Investor in place, diligence available**

### SERIES B'S 4 EXIT LEVEL MILESTONES

**FUNDED** - Complete Phase 2b AD Trial in AUS  
**FUNDED** – Increase to \$2.7B drug raw material asset  
Complete Phase 2b AD Trial in US & EU  
Complete 2<sup>nd</sup> drug Phase 2 Trial

### COMPANY OVERVIEW

Alphyn is bringing a very important new drug to patients worldwide with its zabalafin (AB-101) drug platform to develop immuno-inflammatory topical therapeutics with fewer side effects, greater patient tolerability, and, that are more effective, initially for Atopic Dermatitis (AD). Zabalafin is a new class of drugs named Multi-Target Therapeutics™ providing unique multiple mechanisms of action from multiple bioactive compounds for multiple ways to treat an individual disease, to be more effective, and multiple diseases to treat. Alphyn's 1<sup>st</sup> drug candidate, topical zabalafin hydrogel, completed 2 Phase 2a clinical trials in AD, a huge at **\$41 Billion commercial opportunity**. Clinical results better than competitive drugs point to "drug of choice" for this vast market <sup>5</sup> with 88 Million patient population<sup>1</sup>. Phase 2b clinical trials for AD are projected to start February 2025. The Company has US patent protection to 2042 with global applications in process. A powerful new published paper by KOL dermatologist influencers support zabalafin as drug of choice for AD.

### THE PROBLEMS IN TREATING AD

- 60.5% of adults report severe itch, 55 % report inadequate disease control <sup>2</sup>
- 67% of children and 33% of adults report poor quality of life <sup>2</sup>
- 8.3-year life reduction with hospitalizations primarily due to AD bacteria-associated problems <sup>3</sup>

### THE PROBLEMS WITH CURRENT TREATMENT OPTIONS

- Steroids – Side effects
- Injectables – Painful, for children?
- Orals – FDA Box Warnings, this drug with FDA warnings circulates throughout body
- Topicals – FDA Box Warnings, Side effects, Not very effective

### TWO SUCCESSFUL PHASE 2a CLINICAL TRIALS: ZABALAFIN ADVANTAGES

- Most important - itch superior to competition
- Only AD drug to directly treat itch and the critical Bacteria Component of AD
- 90% of patients report significant improvement in Quality of Life
- 35% better reduction in inflammation versus dominate market leader (IGA)
- Side effect reduction and patient tolerability superior to competition
- Strong safety data result is Phase 1 clinical trial not required; Phase 2 clinical trials start age 2
- **Clinical results point to 'Drug of Choice' for AD**

### MULTIPLE MARKET PROTECTION STRATEGIES

- US patent protection to 2042: US & Global Filings, Composition of Matter, Methods of Use
- Regulatory exclusivity possible: 10 years USA, 8 years Europe & Japan
- No FDA generic drug competition possibility
- Estimated 15 year robust drug raw material supply protection: Quantity, Contracts, Regulatory

### VAST AND GROWING AD MARKET

Drug (Company)	Time on Market	Annualized Sales <sup>4</sup>	Estimated Patient # <sup>5</sup>
Dupixent® (Sanofi)	4 years	\$7 Billion	~ 270,000
Opzelura® (Incyte)	2 years	\$556 Million	~ 151,400

### AD STRONG COMPARABLE EXIT DEALS

Acquired / Licensed	When	Exit: Cash plus Milestones	Exit Stage
Proteologix (by J&J)	May '24	\$850 Million + Milestones	Pre-clinical
Kyowa Kirin (by Amgen)	Jun '21	\$1.25 Billion	Phase 2 clinical trial
Kymab (by Sanofi)	Jan '21	\$1.45 Billion	Phase 2 clinical trial

**Executive Summary**

Aquillius Ventures' Fund I is a \$50M fund based in San Diego, CA focused on early-stage Med Tech and Life Sciences startups. We are looking to invest in pre-seed and seed rounds for startups based in the US.

Our **mission** is to improve human health and create a healthier planet, specifically by focusing on women, children, and the elderly.

**What makes us unique**

Over the past two decades we have developed the infrastructure to attract, develop, and scale startups from early stage to market-ready.

Our vertical integration allows us to have visibility on development, risks, and go-to-market strategies.

**Fund**

Size: \$50M  
 Term: 10 years  
 Inv. Period: 5 years  
 Min. Investment: \$500k  
 Terms: two and twenty

**Portfolio**

Total Investments: 40  
 Investments per year: 10  
 Avg. Portfolio Inv.: \$500k

**Returns and Equity**

IRR Range: 15% - 20%  
 MOIC Range: 4X – 6X  
 Target Equity: 10% - 25%



## VALUE PROPOSITION:

**Restoring Vision, Not Just Managing Disease:** 50% of patients improve vision by 10+ letters within 90-days.

**Huge Market Opportunity:** 130.0 Million are afflicted with Dry-AMD and projected market value of \$68.5 Billion by 2029.

**Derisked Investment Opportunity:** Backed by US-based feasibility study and well-positioned for Class II De Novo clearance

**Rare Exit Potential in Ophthalmology:** Comparable acquisitions have yielded 12-15x returns in 3-4 years.

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**Company Background:** Ophthalmology company that has pioneered 'Vision Restoration' in those with Dry Age-related Macular Degeneration (*Dry-AMD*).

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**Leadership Team:** Senior Management team has led FDA clearance for 16 Class II and III technologies and held leadership roles in 5 companies that have been acquired and delivered \$850.0 million in shareholder value.

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**Scientific/Medical Consultants:** Dr. Sophie Bakri, Chair of Ophthalmology at the Mayo Clinic, Prof. Tim Cackson, Head of Retinal Research at King's College UK, and Dr. Jason Slackter, Vitreous Retina Macula Consultants of New York, and Robert Warner (Former President of the Americas, Alcon).

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**Products/Services:** The level electrical pulses through an electrodes placed on the eyelid and the back of the neck to improve cellular structure and function within key cells of the Retina – included Retinal Pigment Epithelial and Ellipsoid Zone.

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**Technologies/Special Know-How:** i-Lumen's proprietary dual waveform algorithm and treatment delivery system generated unprecedented clinical benefit within 90-days of treatment as 50% of patients had improved vision of 10+ letters on the ETDRS eye chart.

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**Market:** The global market opportunity is valued at US\$44.6 Billion in 2025 and is projected to reach US\$68.5 by 2029. AMD is the leading cause of blindness in those over age 60 and it affects 1 in 4 people. Globally, more than 130 million people have AMD.

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**Distribution Channels:** i-Lumen's highly scalable business model represents an incremental revenue stream for Ophthalmology offices. The Medicare reimbursement rate for daily treatments is projected to be between \$1,000 to \$1,400. Coupled with clinical results, reimbursement will drive adoption and utilization.

i-Lumen will leverage a Lasic vision correction surgery revenue model – 'pay per treatment'. An electronic key provided for each treatment delivered will automatically invoice (\$400 per treatment) the physician practice. The device system is capital equipment and has a gross margin of 90%.

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**Competition:** The treatment solutions available today, including Syfovre (Apellis) and Izervay (Astellas), which only slow the progress of the disease while vision loss continues. Unfortunately, these intravitreal injections have side effects that could include inflammation within the eye and advancing patients into late-stage, wet-AMD.

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**Exit Strategy:** Acquisitions in Ophthalmology are generally pre-revenue and yield 12-15x returns. i-Lumen has initiated conversations with leading industry strategics (Alcon, Johnson&Johnson, Carl Zeiss, and Bausch&Lomb) regarding acquisition of the technology. Clinical data to support market clearance is projected in 3-4 years.

## Quick Facts

**Company Name:**  
i-Lumen Scientific, Inc.

**Contact:**  
John VeLure (CEO/President)

**Address:**  
3800 American Blvd. West  
Ste. 1500  
Bloomington, MN 55431

**Phone:** 952-240-6023

**Email:** jvelure@i-lumen.com

**Website:** www.i-lumen.com

**Industry:** Ophthalmology

**Domain:** Medical Device

**Bank:** Minnesota Bank & Trust

**Law Firm:** Fox Rothschild

**Patent Estate:**  
Fox & Rothschild  
29 US Patents, 3 CN Patent, 3 EU  
Patent, 2 AU Patent

**Auditor:** Baker Tilly US, LLP

**Number of Employees:** Seven (7)

**Leadership Team:**  
John VeLure (CEO/President)  
Meredith Mundy (Research)  
Tracey Henry (Regulatory)  
Thu-Ha Duncan (Manufacturing)

**Amount of Financing Sought:**  
\$22.0 Million

**Current Investors:**  
Bios Partners, MedFocus, Alafi  
Capital, and Santen Ventures

**Use of Funds:** Pivotal Study and  
FDA Market Clearance

**Deal Terms:**  
Series B Funding Round  
Convertible Preferred Stock  
8.0% Cumulative Dividend  
Liquidation Preferences  
Anti-Dilution Provision  
Share price: US\$1.35


**Valuation:**  
Pre-money: US\$31.5 Million  
Post-money: US\$55.6 Million

**Participation Options:**  
Direct Investment: US\$500K min.  
Bios SPV: US\$50K min.

# NOVEL MICRODEVICES

 Andrea Pais

 andrea@novelmicrodevices.com

 352-642-2391

**At Novel Microdevices, we are revolutionizing diagnostics with our Next-Gen, Patent-Protected Point-of-Care PCR Platform, delivering lab accuracy, rapid results, and unmatched affordability.**

## The Challenge

Although accurate, Laboratory PCR tests take days to get the results. Whereas low-cost rapid antigen tests have poor accuracy, leading to false negative rates of over 50%. There are no rapid, accurate and affordable point-of-care diagnostic tests.

## The Novel Dx Solution

A next-generation, patent-protected, rapid, affordable point-of-care PCR multiplex diagnostic platform for infectious diseases and more.

A Very Easy 2 Step Process



1 LOAD SAMPLE

2 RUN TEST



**HIGH PERFORMANCE:** Demonstrated Lab-level accuracy with integrated magnetic bead sample extraction & 40-cycle PCR

**RAPID:** Sample-to-answer in just 10 to 15 minutes

**AFFORDABLE:** Instrument COGs: \$500; Cartridge COGs: <\$5

**SAMPLE & PATHOGEN AGNOSTIC:** Works with any pathogen (viruses, bacteria, fungi and protozoa) and any sample type including swabs, urine, blood, saliva

**MULTIPLEXED:** 6-channel real-time detection of 6 or more targets in a single test

**SCALABLE:** Fast and easy to develop new assays for rapid pipeline expansion

## Market Size

The global infectious disease diagnostics market is projected to grow from **\$36.1B in 2022** to **\$49.46B by 2029** (CAGR: 4.6%).

Respiratory Disease Market: 7 Billion USD

Sexually Transmitted Diseases: 5 Billion USD

## Near-term Pipeline

### Respiratory Panel

Flu-A/B/RSV/COVID-19



Controlled Launch  
3Q 2025

### STD Panel

Chlamydia/Gonorrhea+Res



Controlled Launch  
2Q 2026

## Razor/Razor Blade Revenue Model

This revenue model is supported by existing CPT reimbursement codes and marketed through multiple sales channels, representing a significant growth opportunity.

## Team & Advisors



Andrea Pais  
CEO/CoFounder  
Co-Inventor



Rohan Pais  
VP Eng./CoFounder  
Co-Inventor



Hamdi Joda  
VP Assay  
Development



Carlos Aparicio  
COO



Joe Swiader  
CFO



Eric Van Gieson  
Advisor



Todd Ritter  
Advisor

Team Members & Advisors - Comprised of diagnostic industry veterans

## Funders and Collaborators:



## Current Funding



## Proven Traction:

**Funding Raised:** \$22.15M (**Grants:** \$10.4M from NIH, CARB-X, RADx; **Equity:** \$11.75M)

**\$2.7 Million in Follow-On Funding from NIH RADx®** after demonstrating lab-level performance data

## Capital Raise

Investment Opportunity: Bridge/Series-A2 \$3 Million  
Use of Funds: GMP Manufacturing, Controlled launch

## Why Now:

### Comparable Success Stories:

**Curiosity Dx:** Acquired by BioRad for \$170M in 2022 (at design lock stage).

**Genmark Dx:** Acquired by Roche for \$1.8B in 2021.

*The time is ripe for Novel Microdevices to capture the market and revolutionize diagnostics globally.*





# COAGULATION SCIENCES

## Breakthrough in Blood Transfusion Management

### INTRODUCTION/ ONE-PAGE EXECUTIVE SUMMARY

**Clinical Problem:** Research indicates 40% - 59% of blood transfusions are unnecessary. This results in needless complications such as allergic reactions, lung injury, fluid overload, immune system damage resulting in infections, prolonged hospitalization, and shortened lifespan. Hospitals lose approximately \$800 for each unit transfused in the inpatient setting while insurance companies lose billions annually.

**Unmet Need:** Unnecessary transfusions occur most often during major bleeding. With existing diagnostic tests, it is difficult to determine which blood products to transfuse, in what amount, and even whether blood products are indicated at all. Limitations of existing tests include prolonged time to results, complex and cognitively challenging interpretation, non-specific information and minimal, if any, treatment guidance. There is an unmet need for an easy-to-use test to guide blood transfusion decisions. Key opinion leaders, blood bank directors, surgeons and anesthesiologists confirm the need for Coagulation Sciences' Multiple Coagulation Test System (MCTS).

**The Solution:** Coagulation Sciences has developed the Multiple Coagulation Test System (MCTS™). The system performs 12-18 blood tests simultaneously, in a disposable cartridge, in approximately 10 minutes, at the point-of-care. It determines which treatments will stop bleeding. No other platform provides this information. Also, MCTS results are extremely easy to interpret.

**Unique Selling Advantage:** The fully-automated MCTS provides more useful information to guide transfusion than existing tests, and does so in ~ 10 mins.

**Business Model:** The MCTS is a platform, with a razor and razor blade business model. Addition of new therapies to the disposable cartridge can expand use from cardiac surgery to trauma and transplant surgery, and assessment of anticoagulants in doctors' offices. Revenue in year three of sales is projected to reach \$60M.

**The Market:** The global coagulation testing market is projected to reach \$7.88 billion by 2032. The MCTS will not simply enter the point-of-care market, but will at times also replace tests currently performed in hospitals' laboratories and doctors' offices, such as the PT and APTT.

**Research to Date:** In-vitro research validates the underlying technology. Currently, treatment is often empiric, as factor levels cannot be performed quickly. The MCTS provides more information than factor levels in ~ 10 minutes. Research at the Mayo Clinic confirms the relationship between coagulation factor deficiencies and bleeding after cardiac surgery, and results from the study will be used to improve the MCTS and build the GMP-platform.

**Intellectual Property:** Coagulation Sciences holds seven unique patents.

**Summary:** Doctors often select a treatment for bleeding based on an abnormal blood test result, but most tests are non-specific, and can require too much time, while some are difficult to interpret. MCTS results are available rapidly and are easy-to-interpret, and will aid physicians in the management of bleeding patients, improving patient outcomes and decreasing costs.

**For information contact: Sheldon Goldstein MD, CEO**  
[sgoldstein@coagulationsciences.com](mailto:sgoldstein@coagulationsciences.com) 917-363-6542  
4700 Independence Ave. Riverdale, NY 10471

**EXECUTIVE TEAM**

**B. Dusty Majumdar, PhD**

*CEO*

Recognized business and commercial leader in Healthcare, Life Sciences and AI

**S. Chakra Chennubhotla, PhD**

*Chief of AI, COO, Co-Founder*

Recognized leader in Computational and Systems Biology and Explainable AI

**BOARD OF DIRECTORS**

**Stanley Marks, MD (Chairman)**

*Chairman of UPMC Hillman Cancer Center*

**Bill Newlin**

*Newlin Investment Company*

*B. Dusty Majumdar, PhD*

*CEO*

*S. Chakra Chennubhotla, PhD*

*Chief of AI, COO, Co-Founder*

**FINANCIAL INFORMATION**

**Funding raised until now:**

**\$14.5M** (\$7M non-dilutive)

**Current Raise:**

- **Now closing \$2M for Series A-2**

(participation preferred stock)

- Up-to \$20M Series B in 2025

**USE OF PROCEEDS**

Strategic and Technical Hires

Expanding the Spatial Biology ecosystem

World-class go to-marketing strategy

**BANK AND LEGAL**

PNC Bank, Pittsburgh, PA

TroutmanPepper, Pittsburgh, PA (Corp)

Goodwin Law, Boston, MA (IP)

**Empowering Pharma to Accelerate Discovery and Revolutionize Clinical Trials**

Today, there are significant challenges in managing cancer patients as available therapies only work for ~20% of the time. Moreover, 90% of the drugs fail to get to the market and it takes on an average 8 years of development. Tumor biology holds the key to predicting response/resistance to therapy.

PredxBio is the only company unraveling the dynamics of the tumor biology from biopsy samples. PredxBio is powering next-generation cancer therapeutics with AI-driven spatial biomarkers, which delves into the mechanism of action of drugs and predicts the patient outcomes with close to 95% accuracy. Over the last 3 years PredxBio has empowered top 10 Pharma companies to accelerate discovery and revolutionize clinical trials across some of the highest mortality cancers. PredxBio's technology will impact the lives of more than 25 million cancer patients around the world.

**PredxBio Investment Thesis**

- Next generation platform for **derisking drug development** at the intersection of AI, Spatial Biology and Oncology beyond black-box solutions in the market
- Commercial traction with multiple Pharma clients with **current revenue of ~\$1M** from Genmab, AstraZeneca, Amgen, BMS, Abbvie, Kite/Gilead, and Jazz Pharma.
- Seasoned leadership, **100+ years of experience** incl. GE Healthcare, Exact Sciences, ASCO, IBM, Cernostics, Carnegie Mellon University, and UPMC
- Driving significant value for shareholders and **hope for patients**
- First mover and 15+ years of development to create a plethora of spatial analytics algorithms and explainable AI models that are **adaptive and agnostic** to any imaging platform, any disease, and any multi-modal datasets
- **Solid moat** around the use of Explainable AI to capture tumor heterogeneity, cell typing, and microdomain discovery with **10+ patents** granted and expanding
- \$65B+ precision medicine market; early exit opportunity (~10-20X Return)
- Raised \$6.9M non-dilutive funding and pursued **milestone driven** seed rounds totaling \$7.6M from Keiretsu Capital, Keiretsu Forums (NW&R, N.Cal, London, Toronto), Newlin Investment Co., Innovation Works, Allegheny Health Network (AHN), Chemical Angel Network, and Sacramento Angels
- Partnerships with MD Anderson Cancer Center, UPMC, Univ. of Queensland
- Strategic partnerships: Fujifilm, Pictorlabs, SironaDx, iCura
- **www.predxbio.com | info@predxbio.com**



## Propel IOT, LLC, Powered by AI

Name Richard L. Burtner, Founder, President & CEO  
Address: P.O. Box 538.  
Iron Station NC 28080  
Phone: (c ) 703-472-4707  
Email: RickPropelGPSIOT@gmail.com

# PROPEL IOT

Marrying GPS with IOT & AI "Power" for Customer Savings

Web Address: [www.PropelGPS.com](http://www.PropelGPS.com) & [www.PropelIOT.ai](http://www.PropelIOT.ai)

**Management:** The team has built 3 prior \$100+M SaaS Co EVs, leading to exits with 100+ years of experience in this space. Inc. 500 CEO (SkyBitz), also has been a basement start-up Founder at Bluestar Communications that raised Silicon Valley VC funding, grew to a \$1.2BN IPO registration within 2 yrs. of Series A and sold to Covad for \$160M, plus other M&A deal expertise

**Industry:** IOT Powered by AI SaaS Asset Management Wireless Market

**Number of Employees:** 5 (incl. Member Mgr) + Consultants. 10 Former Team Members Joining Upon Series A Rd. Closing.

**Year Company Founded:** April 2022  
**Legal Structure:** NC LLC, Converting to a C Corp at 12/31/24

**Law Firm:** Wyrick, Robbins Raleigh, NC. Larry Robbins, Our Acct. Partner

**Financing to Date:** \$5.5M  
**Financing 3 Yr. Plan:** '25-'27

*Equity Financing to Date:*  
Common Accredited Individual Investors  
\$5.5M (Incl. Founder \$3+M)

*Series A Round Financing:*  
Round Size: **\$3.5M (\$3M Institutional \$500K Friends & Family Portion)**

**Our Funding Ask:** \$3.5M (\$3M Institutional & \$500K Friends & Family) Series A Equity Round

**Business Description:** Propel IOT provides affordable real-time movable asset management technology & information for SMB's better decision-making that leverages our patented SaaS GPS tracking & sensor monitoring platform powered by advancements in AI & IoT.

**Refer to the Attached Page that Highlights the SMB CUSTOMER PROBLEM WE SOLVE; HOW WE SOLVE THIS SMB PROBLEM AND THE BENEFITS TO OUR SERIES A INVESTORS!**

**Value Proposition:** We offer our SMB customers better service, better alternatives, and lower-priced solutions to improve efficiency and security with a compelling ROI. We also offer our investors a recurring revenue SaaS model with an efficient investment capital structure for exceptional IRR results.

**Company Background:** Our team has built 3 prior fast-growth SaaS businesses with over \$100+M Enterprise Values leading to exits. We have relevant market domain expertise, know customers plus their needs in our target markets & have already proven that our model works with revenue/marketplace acceptance. We have an entrepreneurial "Can Do" nimble customer focused & innovative Company culture, much like existed at prior successful entrepreneurial ventures that generated EXTRAORDINARY RESULTS such as SkyBitz (>50% compounded annual sales growth over 3-4 successive years when building to \$33MM revenue and over \$1M revenue per employee in Yr. 3 during the same period).

**Products/Services:** Refer to our website at [www.PropelGPS.com](http://www.PropelGPS.com) & [www.PropelIOT.ai](http://www.PropelIOT.ai) Additional solutions, product specification sheets, and summaries are available upon request.

**Intellectual Property/Special Know-** We have one granted patent and plans for five new provisional patents we will file during '25 once our Series A Round is completed. We expect that over the next 3 years, we will file additional patents as innovation warrants given our knowledge of our markets, innovative approach, and the strategic value creation that we recognize for our Company by filing patents that serve to add practical efficiency solutions for our SMB customers.

**Markets:** Our 3 Market Segments of Focus are Expected to Total \$2.2TR in '27. Serving SMBs are: (1.) Wide Area Supply Chain; (2.) Regional / Local Last-Mile Delivery Incl. Service Vans for Electrical, Plumbing, etc., and (3.) In Buildings at destinations such as Hospitals, Warehouses, etc. The CAGR of These Segments averages 10% per Year.

**Sales and Marketing:** We have 3 "sub-market segments" within Transportation, Logistics, and Telematics that we are pursuing. Our model is to have experienced sales professionals with whom our CEO has grown companies in the past join the Company incrementally as we grow. Currently, we have five dedicated employees. With the Series A Round, we will add ten more employees, most of whom have worked with our CEO. We will also add teaming partners & professional sales channel partner firms with experience in our targeted sub-markets to private label and/or promote our solutions. We also partner with a service-disabled veteran-owned small business as we pursue federal contracts.



**“NOW”  
OPPORTUNITIES  
AVAILABLE!**

*“ONE UNIT of ownership in the LLC  
could yield \$2-5M over 5 years!”*

<https://TESS.Energy>

**TESS Energy Solutions**  
Thermal Energy Salvage/Storage & Conversion System  
Bridge to Commissions from Sales pending!

*Unique in the World  
Technology*  
**DECEMBER 5, 2024**

**UNIQUE Thermal Energy Salvage/Storage & Conversion: IP Licensing, Global Distributor moving to mass production.**

**TESS Energy Solutions is the Global Authorized Distributor and sole IP licensing Agent for TESS, with stake in the IP**

- TESS reduces Energy consumption in large commercial and industrial facilities by 20-35%, which has been documented in \$50M worth of Canadian Generation 1-4 Research and Development deployments with zero hours of technology related downtime.
- TESS increases the output of all types of power generation 25-40%
- With Solar Thermal Concentrators, TESS can produce *20 mWh of power per day in less than half a football field.*
- TESS Energy Solutions has early \$200M worth of pilot projects in preliminary engineering / project analysis stages with companies like LyondellBasell, TATA Steel, Novelis Aluminum, Guardian Glass and more. The sales cycle is about 4-6 months long and some are just beginning but some are nearing contract phase.
- TESS helps clients decarbonize, meeting ESG environmental goals while enhancing profitability. However, a thorough engineering analysis is required to gauge the value of TESS to the facility.
- TESS Energy Solutions has just completed an APP, the results of almost \$2M investment, that allows us to do as many as 1000 such analyses per month, *where previously, manually we could only do 2-3/month.*

Our partner TECH CO-OP in Houston, whose Joseph Wilson made Controls for Baker Hughes for 34 years, will process standing job/shop orders and lead the transition to mass production plant to launch by Q2/3 2025. \$3B worth of product/year. CAP RAISE FOR PLANT WILL MERGE LLC INTO 60% CONTROL OF PLANT AND EXPANSION

M.P. Logan and Associates, LLC dba TESS Energy Solutions has 200 Membership Units (shares) Class A (voting); \$50,000 each and Class B (non-voting) \$35,000 each. There are TEN Class A and FOUR Class B available. Distributions for both classes are paid equally and same time. \$500,000 for TEN Class A Units, guarantee principle, 100% ROI likely by Q3 2025.

Profit distributions from the first 500 1MW contracts are expected to begin no later than Q3 of 2025.

Over five years, each unit will earn \$2-5M, and likely more.

The founder, and minority shareholder, set the company up to yield short-term and long-term gains. *Some of founder's profits will deploy TESS plus FOCUS solar thermal for the worlds' 2 billion people with no access to electricity.*



**TESS.ENERGY  
SOLUTIONS**

Michael Logan, CEO  
**Tess Energy Solutions**  
844-589-3681  
409-682-3881  
[MichaelLogan@TESS.energy](mailto:MichaelLogan@TESS.energy)

# wayvee analytics

## Company Overview

Wayvee Analytics is a retail tech company that helps brick-and-mortar stores improve customer experiences and optimize in-store operations through privacy-compliant emotion analysis. Founded in 2023, Wayvee uses patented RF-based sensors and advanced AI algorithms to deliver real-time insights on shelf engagement and overall store performance by analyzing customer satisfaction, purchase intent, engagement and foot traffic. By replacing outdated survey methods with emotion AI analytics based on customers emotional responses, Wayvee enables retailers to make data-driven decisions that increase sales, enhance customer satisfaction, and maximize ROI.

## Leadership Team

### Anton Timashev, Co-founder & CEO

ZERO10 and Sensemitter (co-founder), angel investor, and Veeam Software (former sales and product management).

### Alex Ovcharov, Co-founder & CPO

Shazam Eastern Europe (product director), Sensemitter (co-founder), strong background in neuroscience, consumer behavior, and product development.

## Problem Statement

Retailers are facing increasing pressure to improve in-store customer experiences, optimize operational efficiency, and generate actionable insights while respecting consumer privacy. Despite significant investments in smart retail technologies aimed at improving store performance — such as inventory management and daily operations—feedback mechanisms remain outdated. Traditional methods, like surveys, fail to provide real-time insights, and retailers are often dissatisfied with conventional Customer Satisfaction (CSAT) scores, which typically cover less than 0.1% of shoppers. The challenge lies in the absence of an advanced solution that can effectively and quickly capture feedback on the efficiency of these technologies. With the hardware smart retail market valued at over \$32 billion in 2023 and expected to grow to \$100 billion by 2032 with a CAGR 25%, Wayvee addresses this gap with its innovative solution.

## Solution

### Unique Selling Points

- Measuring customer satisfaction, purchase intent, foot traffic and engagement in real time.
- Using RF-based sensors to analyze customer emotional responses through heart rate, breathing, and micro-actions, anonymously converting these into actionable insights.
- Providing 100% shopper coverage without compromising privacy.

### Key retail metrics Wayvee measures

- Customer satisfaction for every shelf and section.
- Purchase intent and emotional response metrics.
- Lost sales due to pricing or assortment issues.
- Footfall traffic, bypass numbers, dwell time, and engagement rates.

## Traction

- Kaufland Innovation Hub Award Winner.
- National Retail Federation (NRF) Conference 2025: Generated 450 leads, including Walmart and Sam's Club.
- Pilots with Cartology (Woolworths Subsidiary): Focused on in-store advertising analytics and shelf ROI measurement.
- Ongoing pilots with APAC-based retailers like Iroha Mart, Lenskart, and CJ Express.



## Proven Success Metrics

- +11% sales uplift through dynamic pricing based on real-time purchase intent.
- +17% promotional revenue growth by optimizing store layouts and customer flow.
- 15x faster A/B testing for shelf assortment changes than traditional sales reports, leading to an 8% sales increase.

## Total Addressable Market

Wayvee's TAM focuses on grocery and fashion retailers, with 250,000 stores in the U.S. Out of 1 million total retail stores, around 3,408 have annual revenues over \$100 million, which are our primary targets. Roughly 25% of these, or 900-1,000 retailers, make up our TAM in the U.S. Expanding globally, we can double this to 2,000 potential clients. By including other sectors like fast food, our TAM increases to 7,000 clients worldwide.

## Competitors

Retail Next, ShopperTrak, V-Count, Xovis, Vayyar

## Business Model

Wayvee generates revenue through SaaS licensing and device sales. Its modular approach ensures scalability for retailers of all sizes, with a main focus on enterprise-level retail chains.

## Quick Facts

**Website:** [wayvee.com](https://wayvee.com)

**Email:** [anton@wayvee.com](mailto:anton@wayvee.com)

**Address:** 155 E 56th St, New York, NY 10022, USA

**Founding Date:** August 2023

**Industry:** In-store Analytics, Retail Technology, Emotion AI

**Number of Employees:** 60, including former CERN physicists and neuroscientists

**Amount of Financing Sought:** Seed Round, \$4 million (with \$1 million already committed by founders)

**Use of Funds:** Scaling operations, expanding U.S. presence, securing partnerships, and marketing

**Funds Raised Before:** Pre-Seed Round, \$4.5M

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# PARTNERS



## **NEXT powered by SHULMAN ROGERS**

NEXT disrupts the legacy legal industry by offering a broad range of fixed fee solutions (stand-alone products and annual legal plans) delivered by senior attorneys with valuable business expertise. NEXT solves the problem that startup and emerging growth companies face when launching their business as well as scaling: lack of access to predictable legal fees, seasoned attorneys, the latest technology and key business services. We use cutting edge technology platforms to deliver real efficiencies, transparency and a collaborative environment for clients, attorneys and investors. NEXT partners with its clients to de-risk their business and get to the NEXT level, together reaching each milestone of success. NEXT is powered by Shulman Rogers, a full-service law firm with nearly 100 attorneys offering superior service across a wide range of practice areas. The firm also offers robust personal services such as residential closings and trust and estate planning. Shulman Rogers has earned its reputation for providing quality representation, business insight and client value, serving as a highly attractive alternative to larger, higher-priced firms and smaller, less diverse firms. Learn more at [ShulmanRogers.com](http://ShulmanRogers.com).



## **ANTHONY MILLIN, NEXT CHAIR & PARTNER, SHULMAN, ROGERS**

Anthony Millin is the Chair of NEXT and a trusted legal and business advisor to startup, early-stage, and emerging growth companies. As a corporate and securities attorney, a successful serial entrepreneur, and a venture capitalist, Anthony brings a unique legal and business perspective to advising his clients. Anthony understands firsthand what it takes to start, scale and manage a company, to successfully prepare for and run a fund-raising process, and to address the legal issues faced by a startup. Another specialized skill set Anthony brings to the table is his China-based experience, assisting early-stage and middle-market companies interested in conducting business in China or seeking direct foreign investment from China. Anthony also serves as a Venture Partner at Urban Us, a seed-stage VC firm. Contact Anthony at [amillin@shulmanrogers.com](mailto:amillin@shulmanrogers.com).



## **AEG eenterprise growth**

AEG is a values-based membership organization that creates personal and business growth through trusted relationships. As a "Time Machine" for business leaders, AEG accelerates trust and facilitates peer relationships to drive business development and personal growth. We connect three communities of midmarket CEOs, elite business advisors, and regional centers of influence. Through regular programs, education and community facilitation, AEG cultivates deep personal and business relationships, enabling fast, impactful connections, collaboration, and personal and business referrals.



## **MARK HAAS, CEO, AEG eMarkHaas**

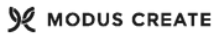
Mark Haas is Co-founder and CEO of AEG (Association for Enterprise Growth), responsible for strategy, operations, and expansion of its communities to 30 cities nationally. He was previously President of ROM a strategy and operations management consulting firm, advising CEOs and boards to include leadership training for Tanzanian energy executives, developing curricula to train consultants in 40 countries for an international bank, crafting strategy and innovative business models for \$120 million nonprofit, merging two scientific associations, re-organizing a biomedical research agency, facilitating development of WWIV military strategy, and of facilitating a global R&D strategy for the US Navy.



## **BUZZY ROCKET**

Buzzy Rocket was founded 12 years ago with the mission to help startups grow and scale their businesses. Debbie and Victoria do this with their decades of marketing experience combined with their first hand experience founding, growing and scaling successful startups. They only work with 6 startups at any given time so they can provide 1:1 attention to you and your team. The Buzzy Rocket team is also made up of web developers, graphic designers and copywriters so they can help you easily execute the marketing strategy they create. Learn more about their services at [BuzzyRocket.com](http://BuzzyRocket.com).

# PARTNERS



## **MODUS CREATE** @ModusCreate

We built our company with an ethos of open source, recruiting and retaining the best individual contributors, regardless of location. We are thought leaders who share what we learn and help steer the direction of our open source communities of practice.

We're not just dreamers or doers; we're partners and teachers. We help you instill a culture of learning, innovation, and unlocked potential throughout your organization.

In short, we help you transform your products, platforms, and processes to facilitate organisation-wide digital transformation.



## **PAT SHERIDAN, CO-FOUNDER & MANAGING PARTNER, MODUS CREATE**

Pat is focused on the intersection of design, technology, and business. He saw the need for a high-end product consulting firm built with open-source team design and the concept for Modus was born. Pat helps clients see new ways to tackle challenges with emerging technology and brings his unmatched passion to work every day. As a serial entrepreneur and active startup mentor, he's a co-organizer of NoVa.JS and NYC.JS. He is a 2011 graduate of Mind Share, received his MBA from Georgetown University, where he is currently an Entrepreneur-in-Residence, and holds a BFA from the Corcoran College of Art and Design, where he currently serves as an advisory council member for the George Washington University Columbian College of Arts and Sciences.



## **PRINCE WILLIAM COUNTY DEPARTMENT OF ECONOMIC DEVELOPMENT**

The Prince William County Department of Economic Development and Tourism works hard to create a pro-business, globally-competitive environment that generates new, high-quality, and sustainable job opportunities for our residents and destination-driven attractions for our visitors. The department engages in a broad portfolio of services, partnerships, and strategic alliances to benefit the business community, including small businesses, startups, and entrepreneurs.



## **CHRISTINA WINN, EXECUTIVE DIRECTOR AT PRINCE WILLIAM COUNTY DEPARTMENT OF ECONOMIC DEVELOPMENT**

Christina leads the Prince William County Department of Economic Development, catalyzing investment, retention, and redevelopment opportunities in the second largest county in Virginia. By positioning the county as a leader in the fast-paced, evolving economy of the Washington, D.C. region, we are shaping stages for expansion and collaboration in key target industries.

With more than 20 years of economic development and private sector real estate experience, she is an expert in development programs including finance, incentives, and marketing. Prior to leading PWCDED, she led Arlington's Economic Development business investment group, leading retention, recruitment, and entrepreneurial support.



## **REFRACTION** @refractionpt

Refraction is a leading nonprofit innovation hub in Northern Virginia, that provides mentoring, programs, and office space for startups and high-growth companies to help create jobs in the greater Washington region. In five years, more than 300 member companies have collectively raised over \$350 million in capital. Refraction's partners include Amazon, Cox, Dominion Energy, MITRE, Fairfax County, Arlington County, Loudoun County, Virginia Innovation Partnership Corporation, and Virginia Tech.

# PARTNERS



## **DINGMAN CENTER FOR ENTREPRENEURSHIP, UNIVERSITY OF MARYLAND @UMD\_Dingman**

The Dingman Center for Entrepreneurship is a top-tier entrepreneurial institute recognized around the world as a leader in enterprise creation. The Dingman Center is continuously pushing the boundaries of teaching and learning with its focus on practical entrepreneurship, global innovation, and international classroom experiences. The Center promotes opportunities that provide maximum resources to start-up businesses in terms of ideation, execution, and financing; and that support its mission to take entrepreneurs “from the back of a napkin to the first \$1 million in financing.”



## **KEIRETSU FORUM @KeiretsuAngels**

Keiretsu Forum is a global investment community of accredited private equity angel investors, venture capitalists, and corporate/institutional investors. Keiretsu Forum was founded in the San Francisco East Bay in California in 2000 by Randy Williams. Keiretsu Forum is a worldwide network of capital, resources, and deal flow with 53 chapters on 3 continents. Keiretsu Forum members invest in high-quality, diverse investment opportunities.



## **FITCI - FREDERICK INNOVATIVE TECHNOLOGY CENTER, INC @FITCInc**

The Frederick Innovative Technology Center, Inc. (FITCI) is a business incubator and accelerator designed to cultivate entrepreneurship in Frederick, Maryland. FITCI specializes in the strategic business support of local entrepreneurs in the early stages of mostly science and technology-based businesses: Biotechnology, Information Technology, Renewable Energy, and Cyber Security. FITCI currently has two locations in Fredrick, MD, and 52 client companies.



## **THE BALTIMORE ANGELS @baltimoreangels**

The Baltimore Angels is an angel investor group based in Baltimore, MD. Founded in 2009, its mission is to invest profitably in the regional entrepreneurial ecosystem and advance early-stage innovators to the next stage of capital formation. Its vision is to be the most trusted resource for angel capital investment and entrepreneurial mentorship in the Greater Baltimore region. A new generation of angel investing comes to Baltimore. If you are a tech entrepreneur or community-minded investor, please be in touch with Baltimore Angels. This is not your father's (or your uncle's) investment group.



## **MARYLAND TECH COUNCIL VENTURE MENTORING SERVICES**

The Maryland Tech Council Venture Mentoring Services (MTC VMS) program is one of the leading team mentoring services available in the state of Maryland that is both highly sophisticated and results-driven. It exists to foster an environment that encourages innovation while expanding financial and business opportunities for tech, cyber, and life science start-ups. The MTC VMS Program provides free team-based mentoring services to qualified Maryland-based tech and life science venture CEOs who are accepted into the program. Since the MTC VMS program began, more than 75 ventures have enrolled & \$100MM has been raised in capital & grants.



## **STARTUP GRIND-COLUMBIA, MD @StartupGrindDC**

Startup Grind-Columbia, mid-Maryland Chapter is part of the largest global community for innovation, entrepreneurship, and the startup community. We're actively educating, inspiring, and connecting more than 2MM+entrepreneurs, 600+ cities, and 130+ countries. We nurture startup ecosystems through mentorship, advisory services, education, inspiration, access to capital, and most importantly, connecting members with the resources we need to have the best opportunity to grow phenomenally successful ventures.



# PARTNERS

## Angels + Life.Sci Investors

### ANGELS + LIFE.SCI INVESTORS

Formed in 1996, the Angels + Life.Sci Investors Network is organized under NJAngels.net. We are a manager-led, loosely organized network of investors and accredited Angels, Coaches, and Experts who Sponsor world-class Entrepreneurs. Our colleagues have deep experience and technical domain expertise in all of the life sciences disciplines in which we are involved, including nanobio tools, materials, and devices: tele-diagnostics, augmented healthcare & remote patient monitoring, automation and robotics, & advanced chemistry for drug discovery.



### GEORGETOWN ENTREPRENEURSHIP INITIATIVE

Entrepreneurship is one of the world's most powerful forces for positive change. Georgetown Entrepreneurship seeks to instill an entrepreneurial mindset in students, foster an entrepreneurial culture across the university, support the successful growth of alumni ventures, and leverage the power of entrepreneurship to make an impact in the world beyond Georgetown.



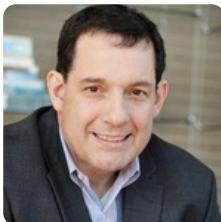
### JEFF REID, FOUNDING DIRECTOR, GEORGETOWN ENTREPRENEURSHIP INITIATIVE, GEORGETOWN UNIVERSITY'S MCDONOUGH SCHOOL OF BUSINESS @Hoyapreneur

Jeff Reid is the Founding Director of the Georgetown Entrepreneurship Initiative and Professor of the Practice of Entrepreneurship at Georgetown University's McDonough School of Business. Reid is a catalyst for entrepreneurship and a well-known leader in entrepreneurship education. In 2009, Reid launched the Georgetown Entrepreneurship Initiative to catalyze entrepreneurial thinking and activities across Georgetown University and impact the growing DMV startup community.



### RYAN & WETMORE, P.C. @RyanWetmorePC

Ryan & Wetmore is a full-service accounting and management consulting firm, servicing the Northeast/ Mid-Atlantic region since 1988. What makes us different from other accounting firms is our proactive approach. We work hard to earn our clients' confidence by encouraging open communication year-round. This approach has enabled us to help clients become more efficient, more competitive, and more profitable. Through our numerous management engagements, we have become trusted, unbiased advisors.



### PETE RYAN, CO-FOUNDER & PARTNER, RYAN & WETMORE

Pete co-founded Ryan & Wetmore in 1988, a 3 office, 35-person firm serving the Mid-Atlantic region. He currently works with clients to address tax, audit, and accounting issues. He also has significant experience in international tax matters and business consulting services. His expertise extends to Healthcare organizations, Construction and Real Estate, Government contractors, Technology, Manufacturing, and High Net Worth Individuals. Pete has served on the Board of Directors for several organizations. He is an active member of the Healthcare Advisors Association, the Real Estate and Construction Association, the CPA Manufacturing Services Association, the Virginia Transportation Construction Alliance, and the Construction Financial Management Association.



### ENTERPRISE TRANSFORMATION SOLUTIONS

#### INES LEBOW, FOUNDER AND PRINCIPAL @ilebow1

Ines LeBow is the Founder and Principal Startup Consultant at Enterprise Transformation Solutions (ETS), which advises entrepreneurs on how to position themselves for funding. Over the course of her 30+ years in the industry, Ines has helped companies secure more than \$800M in funding, led start-ups and turnarounds for companies with up to \$500M in revenue, managed 11 M&A transactions, and guided 9 companies to a successful exit. With expertise spanning Operations, Executive Leadership, and Mentoring, Turnarounds, Revenue implementation, Engineering, as well as Communications, Ines has helped many companies prepare for VC and angel investment.



## January 30 Attendees As of 1 30 30

SPEAKERS			
First Name	Last Name	Title	Company
Tien	Wong	Founder and Host	CONNECTpreneur
Mark	Haas	CEO	AEG
Skylar	Rallison	Community Manager	CONNECTpreneur
PRESENTERS			
First Name	Last Name	Title	Company
Neal	Koller	Chairman and CEO	<b>Alphyn Biologics, Inc.</b>
Leah	Villegas	Managing Partner	<b>Aquillius Ventures</b>
John	VeLure	CEO and President	<b>i-Lumen</b>
Andrea	Pais	Founder and CEO	<b>Novel Microdevices</b>
Sheldon	Goldstein	CEO	<b>Coagulation Sciences</b>
B. Dusty	Majumdar, PhD	CEO	<b>PredxBio</b>
Rick	Burtner	Founder, President & CEO	<b>Propel IOT</b>
Michael	Logan	CEO	<b>TESS Energy Solutions</b>
Anton	Timashev	Co-Founder and CEO	<b>Wayvee Analytics</b>
ATTENDEES			
First Name	Last Name	Title	Company
Malachi	A	Founder	Villa Health
Zee	Abbas	Automations & Integrations Specialist	Krimson
David	Abecassis	Director Of Technology	Titan Bioplastics,LLC
Ali	Abtahi	Co-Founder	Global Venture Group
Michael	Adler	Managing Member	Law Office of Michael E. Adler
Smriti	Agrawal	Founder & CEO, Angel Investor	Stealth Biotech
Nabeel	Ahmed	Co-Founder	Oasira
Shubber	Ali	CEO	Omnic.ai
Mausmi	Ambastha	Founder	Zapscale
Vidya	Anakru	Chief Technology Officer	DealMagik Inc
Claudia	Andahl	Principal	Homefront
Joseph	Anders	President	LeoSat Enterprises
Jannette	Anderson	Founder	Maturepreneur World
Meet	Aneja	Head of Finance	MMI
Ami	Asaad	VP - Regulatory & QA	SpineCraft
Wagdy	Asaad, MD	President & CEO	SpineCraft
Vincent	Asonganyi	Founder/CEO	BellaBeautyAccessories
AJ	Attavar	Investor	NPS, Inc
Darrin	Auito	Partner	HEA Law PLLC
Christopher	Autry	CEO	lothic
Roger	Bagwell	President & CEO	Actuated Medical, Inc.
Marpleh	Baker	CEO & President	Extraordinary Solutions Group Inc.
Melissa	Barall	Principal	Barall Capital
Szczepan	Baran	Partner	Baran Cafe
Thomas	Bascom	President	LinkSpace, LLC
Jay	Beam	Managing Director	Adasel Global Partners
Manuel	Benavides	Sales Rep	EntreAdmin
Eric	Bennett	CEO	Frontier Bio
Chris	Berry	Founder- CEO	Black Wolf Automotive Specialties
Victor	Beshidze	CEO	VB Solutions
Vikash	Bhagwandin	Founder	VincaStemyx
Jigar	Bhuva	BDM	INDEPENDENT
Charlie	Birney	Founder/Chief Listening Officer	Podville Media
Naveen	Blazey	CMO Americas	Wipro
Julia Claire	Bodey	President	Technical Solutions, Inc.
Pauline	Boisbouvier	CEO & Cofounder	HINT
Larry	Boodin	Business Development Director	Thompson Financial Group
Kelvin	Boston	CEO	Boston Media-Moneywise Digital
Maisa	Brajovich	Owner	Themis Trading & Services
Johannes	Breukers	Founder / CEO	First Choice Bio, Inc.
Jan	Breukers	Business Solutions Manager	Montgomery College
Richard	Bristol	President	Bristol Advisory
Justin	Brodie-Kommit	General Partner	Symbiotic Earth Ventures
Brandon	Bruce	CEO	Southern Helm
Nick	Buchanan	GP	Blockperfect Venture Holdings. Inc.
Mavis	Burks	Partner	GSR Partners
Wade	Byrd	CEO	QEPR
Matt	Canning	Founder & CEO	NoPlex
Charles	Cantos	CEO	ATL Senior Living
Marc	Caposino	CEO	Fuselab Creative
Joe	Carlin	Principal	JonXeone Capital
Sofia	Carvalho	CEO & Founder	SecretBox
Fatima	Castiglione Maldonado	Founder	Ethernity.live
Hepzel	Castro	Independent Consultant	HCH Consuting
Faouzi Stephane	Chaahoub	Angels Investors	Band Of Angels Silicon Valley
Ekant	Chaudhary	Manager - Strategic Partnerships, KiwiTech	KiwiTech Pvt. India Ltd.
Diana	Chavez	Marketing Director	TechAID Solutions
Chris	Chen	Title	Company
Zelong	Chen	Utility Worker	Meijer
George	Cherkasov	Business Development Manager	Sacra: Falling of Myrd
Anthony	Chernykh	Chief Business Officer	Neomarkets Ltd
Nelson	Chick	CAO	Foil Flyer
Thomas	Childs	Analyst	Faber

Andrew Stewart	Choi	CEO	Beige LLC
Matt Courtney	Christ	CEO	Office of Strategic Services, Inc.
Buff Ousmane	Clark	President of Public Safety	FiglioTech
Clara Andi	Coffey	Associate Producer	America's Real Deal
Ashley Colleen	Colchagoff	CEO	RosettaHealth
Albert Cam	Conde	CEO	PayCruiser
Pierce Paul	Conti	President of Rev Generation	Obsecurity Labs
Denise Cagatay	Contreras	Founder	BeyondBorders Pro Solutions, LLC
Lisa Rishabh	Cortes	Account Executive	Spectrum Business
Anish William	Crangle	Founder/Senior Partner	Converspeech LLC
Rhonda Hector	Crews	VP of Product Innovation and New Ventures	St. Jude
Gladys Ashish	Crowder	GP	Redstick
Nisha George	Crowley	Investor	Activate Venture Partners
Samuele Mario	Cruickshank	Co-Founder	Carbon3
Alexey George	Cuddeback	Founder & President	QCx
Joe Michael	Calcuoglu	Co-founder	Massive Bio
Art Laura	Curry	Business Consultant	Ccg
Danijella Christoph	Daga	Marketing Agency Owner	RVision Digital
Gib Dzmitry	Das		
Cherie Mark	Davis	Crew Leader	R&B Maintenance LLC
Bradley Altan	Davis	Owner	R&B Maintenance LLC
Peter Maria	Del Castillo	Chief Product Officer	Byond
Idong Herb	Del Pozo	CEO	GDP Financial Strategies
Sina David	Deshmukh	CEO	Aventior Inc
Paige Veronica	Devadoss	Venture Investor	VU Venture Partners
Sansan Collin	DeVaux	President	DEVCO
Ruben Aadae	di Giuseppe	CEO	cod.eat
Darren Uriel Io	Dmitriyev	Founder	Guide2Care
Cindy Kenneth	Dodge	CEO	Mechano Therapeutics
Jack Ryan	Donohue	CFO retired	Multiple
Robert William	Doucas	Founder	Morpheus Advisors
Anoushka Ricardo	Dougan	Investment Advisor Representative	
Duane Sristika	Downes	CEO	Arthroscopy Assn of North America
Ricci Scot	Dragas	CEO	The Lending Corporation LLC
Thomas Kadee	Dressel	CEO	mimo.fit
Jonathan Matt	Dunham	Advisor	ACTA Thermal Technologies
Matt Robert	Dzemidzenka	CEO	Exit Code
Yuying Doug	Edilson	CEO/Founder	Member Marketplace Inc
Doug Joshua	Eklund	Principal	PulseIQ, llc
Yoav Weiqing	Enneking	CIO	HTLF
Wei Qing Sirius	Erginkoc	CEO	Mosaic D&C
Lamia Fred	Erin	Senior Investment Associate	Innovation Works
Mark Linda	Ermolova	Investment Banking Managing Director	Weild & Co.
Sumedh Fizie	Essiet-Gibson	Principal	The Idyeas Group
William Guy	Ezrin	CEO & President	Potomac Business Groap
Malcolm	Faridimehr	Founder and CEO	Enerytics
	Farley	President	N Brereton Medical Technologies
	Fernandes	Head of Sales & Marketing and Co-Founder	SIMMER, Inc.
	Fey	Principal	Soundboard Venture Fund
	Fibri	Founder & CEO	Wakefully
	Flintoft	New Business Strategy	Google
	Flores	Manager	RSF Supplies LLC
	Fonseca	Founder	MQJ
	Foo		
	Foronda	Executive Assistant	Aquillius
	Fraley	Membership Director	Keiretsu Forum Southern California
	Frasier	CEO	Frasier Executive Holdings
	Frogson	Sales Executive	Team Believe
	Fuhrmann	President	Fuhrmann Capital
	Galemmo	Principal / Founder	Robert Galemmo Consulting LLC
	Galle	President	DPS
	Gandhi	CEO & Founder	SIMMER, Inc.
	Garcia de Alba	CEO	Meiogenix
	Gardner	Partner	GSR Partners
	Gautam	Founder	Skill
	Giambruno	President and Founder	FiglioTech
	Giambruno	CEO	FiglioTech
	Gilbert	CEO	Hortus AI
	Gittel	Associate	Legalshield
	Gleason		
	Goldman	Partner	JW
	Goodman	President	Technical Interviewers
	Gosser	Research Assistant Professor, Director of Student	The City College of the City University of New York, Department of Chemistry
	Grant	CEO	AFC
	Greenberg	Managing Consultant	Astral Partners International
	Greenberg	Engineering Consultant	Astral Partners International
	Gu	CEO	Dasion Corporation
	Gu	Angel Investor   Advisor	ImprovRIse
	Guellif	CEO	Héra care solutions
	Gumbinner	Managing Partner	K4 / G2 Development Partners
	Haas	CEO	AEG
	Hagopian	Founder	Hagopian Marketing
	Hajare	Co-Founder	Xalify
	Haleem	Business Solutions Manager	Montgomery College
	Halliday	Partner	Williams Mullen
	Hammer	AI Solution Engineer	GT Edge AI
	Handelsman	Executive Director	Do It Right LLC/Active Angel Network

Michael	Hanson	Consultant	Optimum Dynamics LLC
David	Harding	Business Development Manager	Nemphos Braue
James	Harris	General Partner	Global Catalyst Ventures
Chris	Harrises		
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Sibylle	Hauser	SVP, Corporate Development & Partnering	Open Biopharma Research & Training
Browning	Herbert	MD	Ringbolt Capital
Mathew	Herzog	Sales	Emed
Elena	Hinderliter	Entrepreneur	
Christian	Hinshaw	General Partner	Bootstrap Seed Fund, LP
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Mia	Horm	CEO	Creative Analytics
Jennifer	Hotai	Founder	Plover Animation
Joel	Huizenga	CEO	Egaceutical
Rowan	Hume	Managing Director	gener8tor
Joyce	Hunter	Project Director	F3Tech
Kelsey	Huntington	Business Development Manager	Comparative Biosciences, Inc.
Megan	Hurst	Controller	SRS Roofing and Sheetmetal
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Tracy	Inc	CIO	NeuroEM Therapeutics Inc
Mahesh	Inturi	Founder	Syncaru
Jack	Isaacs	Managing Director	Empower Growth Capital
Maya	Isaila	Chief medical officer	Prothya
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Elchin	Jafarov	Scientist	Woodwell Climate Research Center
Dr. Mohammad	Jamal	CEO, Co-Founder	BioWiz Laboratories, Inc
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Kyle	Jones	CEO	Chosen2Lead
Bruce	Jones	President and CEO	Score Pharma
Darius	Jones	CEO	InfinityoneAI
Brad	Kain	Founder & CEO	Salus CM
Hilman	Kamil		
Giselle	Kapoor	CEO	Stealth Startup (Quantum/AI)
Ben	Katz	Managing Partner	Sentinel VC
Ron	Kazel	Managing Member	Kalliam Capital LLC
Michael	Kelly	CEO/Founder	Writeon, Corp
Alvin	Kersting	CEO	Portfolio Operating Partners
Joe	Kessler	Managing Partner	Next-Stage Development Group
Haseeb	Khan	Vice President, Technology	Tkxel
Ranna	Khan	EVP	Joseph Stone Capital
Roya	Khosravifar	CEO	InnoTech Precision Medicine, Inc
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James	Kirwin	COO	SFA therapeutics
Kimberly	Klein	Chief Business Officer	T-NeuroDx
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Rey	Magna	President	MYER RESEARCH
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Lois	Malu	Director of Admin	EzzyCare
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mahesh	seethagari	Innovation Specilist	Ziva Consulting
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Mikpongbeho Antoine	Vignon	Founder Ceo	Analyticaxpress
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Laurie	Wiggins	CEO	Byond

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Marcy	Wu	CEO	SceneX AI Group
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Timo	Ylikangas	GP	Nordic Game Ventures
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Eva	Zhang	BD Associate Director	Base Therapeutics
Haoxin	Zhang	CEO	OpenMinds AI Medical
Annie	Zhao		
Juliet	Zon		

# THANK YOU TO OUR PREP TEAM



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Chief of Staff  
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**MARISSA LEVIN**  
CEO  
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Amazon Web Services



**JACKIE LUO**  
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**MICHELLE MILLER**  
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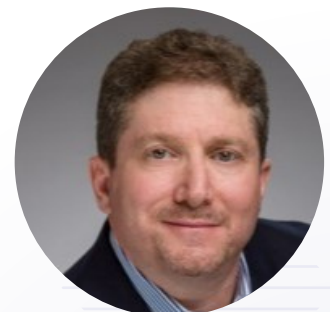
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General Partner  
Morgan Global



**EVAN SHUBIN**  
Pres. and Founder  
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**MALI PHONPADITH**  
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srallison@opus8.com  
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## **2025 Virtual Calendar**

<b>March 27</b>	<b>April 24</b>	
<b>May 29</b>	<b>June 26</b>	<b>July 31</b>

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## In-Person Event

February 6, 2025  
Baltimore, MD



## Virtual Event

February 27, 2025  
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## Virtual Event

March 27, 2025  
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