



# EXTRAVAGANZA

One of the world's best tech networking events!





MARCH 19, 2025 8 AM - 12 NOON



**INTERNATIONAL SQUARE** 

**CONNECTPRENEUR.ORG** 







# Agenda

# 8:00 - 9:15 am - REGISTRATION / NETWORKING

# 9:15 - 9:45 am - WELCOME REMARKS

TIEN WONG, CEO, Opus8; Founder, Big Idea CONNECTpreneur Forum SKYLAR RALLISON, Community Manager, CONNECTpreneur ELIZABETH PACKER, Director of Economic Development, Golden Triangle BID CHRISTOPHER ALAN BRACEY, Provost and EVP for Academic Affairs, The George Washington University RICHIE BRANDENBURG, CEO, Unfold Hospitality

# 9:45 - 11:00 am - COMPANY SHOWCASE / ROCKET PITCH

**Promising Early Stage Companies will be introduced by:** 

- SARA CLASPER, Associate Attorney, NEXT powered by Shulman Rogers
- DEBBIE CLINE, Founder and Chief of Customer Success, Buzzy Rocket

# PRESENTING COMPANIES

Actuated Medical - Maureen Mulvihill
BlueStar Telehealth - Rob Wray
CareWear - Chris Castel
Hedonia USA - Gary Schwartz
JivaJet - Vikas Soni
Renosome Bio - Adam Kievman
Saltenna- Dennis Defensor
Space Phoenix Systems - Andrew Parlock
FireBot Technologies - Mark Baldino

11:00 - 12:00 pm - NETWORKING

# **Speakers**



# TIEN WONG, CEO, OPUS8, INC.

Mr. Tien Wong is a tech investor, entrepreneur, and CEO. He is Chairman & CEO of Opus8, Inc., a private investment and advisory firm investing in exceptional life science and tech enabled services companies, as well as specializing in raising capital for promising tech companies and alternative investment fund managers. He is Founder of CONNECTpreneur, a global community of 25,000+ founders, investors, CEOs, and business leaders. CONNECTpreneur organizes the world's largest monthly virtual investor pitch events as well as in-person Forums with upwards of 500 attendees, featuring VIP guests, speakers, exciting presenting companies, and the best CXO to CXO networking on the East Coast. Since 2012, over 1200 companies have presented, half of whom have received funding from investors from the CONNECTpreneur investor network. Mr. Wong is also a Venture Partner in IronGate Capital Advisors, a VC and Fund of Funds manager investing in dual use technologies; Investment Advisory Board member of Virginia Venture Partners; and Chairman of Lumious, an ed tech company which provides learning & development services to Fortune 500 customers.



# SKYLAR RALLISON, COMMUNITY MANAGER, CONNECTPRENEUR

Skylar Rallison is a dynamic professional who wears multiple hats as the Community Manager for CONNECTpreneur and Business Analyst for Opus8. She graduated from The Marriott School of Business at Brigham Young University with a degree in Entrepreneurial Management. She has many years of experience in Business Management, Social Media Marketing/Management, Data Analytics, Business Leadership, and Project Management.

Skylar enjoys her current role at CONNECTpreneur, which hosts the world's largest monthly investor pitch events as well as 1/2-day Forums with upwards of 900 RSVPs, featuring VIP guests, speakers, exciting presenting companies, and the best CXO to CXO networking on the East Coast. Skylar is pivotal in fostering engagement and building relationships within the investor and entrepreneur community. She creates inclusive digital spaces where members can share insights, collaborate on opportunities, and build a supportive network. Her role includes but is not limited to, team management, event coordination, project management, and marketing.

She also enjoys her current role as a business analyst at Opus8. Opus8 assists companies and fund managers (private equity, VC, and hedge funds) raise private capital from family offices, UHNW individuals, and institutions. Skylar leverages her analytical mindset and attention to detail to provide valuable insights for Opus8. Through her meticulous analysis of investment opportunities and industry research, Skylar helps drive informed decision–making, enabling Opus8 to curate high–quality events that bring together investors and promising ventures.



# ELIZABETH PACKER, DIRECTOR OF ECONOMIC DEVELOPMENT, GOLDEN TRIANGLE BUSINESS IMPROVEMENT DISTRICT

Elizabeth leads economic development strategy for the BID, which covers 44-square blocks of Washington, DC's downtown core, from the White House to Dupont Circle. In this capacity, she works closely with the District's Office of the Deputy Mayor for Planning and Economic Development and the Washington DC Economic Partnership on business attraction and retention efforts. She also leads the BID's efforts to advance the Penn West Equity and Innovation District initiative, including helping to manage the global soft landing program. Prior to joining the BID, Elizabeth worked as a Director at HR&A Advisors, an urban policy consulting firm, where she advised local governments around the country on a range of economic development issues, including public land disposition, incentive policy, and equitable development strategies. Elizabeth received her BA from UCLA and her master's in city planning from UNC Chapel Hill.

# **Speakers**



# CHRISTOPHER ALAN BRACEY, PROVOST AND EVP FOR ACADEMIC AFFAIRS, THE GEORGE WASHINGTON UNIVERSITY

The Provost is the chief academic officer of the university and reports to the President of the university. The Provost directs all academic and research activities at the university, and oversees the university's ten schools and colleges and its library system. The Office of the Provost includes offices for academic affairs; faculty affairs; research; student affairs; libraries; enrollment; and diversity, equity and community engagement. The Provost works with university leaders, stakeholders, faculty, staff and students to advance the academic vision and mission of the university as well as expanding the university's commitment to research and creative activity. The Provost has overall responsibility for the \$800 million budget for the university's academic enterprise.



# RICHARD BRANDENBURG, PARTNER, UNFOLD HOSPITALITY

Richard Brandenburg, a Reston native with a lifelong passion for food, has journeyed through esteemed kitchens, including experiences with the Brennan Family Restaurants in New Orleans, Raymond Blanc's Belmond Le Manoir aux Quat'Saisons in London, and alongside Eric Ripert at Le Bernardin in New York. His culinary education under Nora Pouillon and Mark Miller emphasized the importance of quality ingredients and meticulous research. Joining José Andrés' ThinkFoodGroup in 2008, he spearheaded projects such as the Bazaar brand in Los Angeles. As Director of Culinary Strategy for EDENS, he led development efforts for Union Market and La Coshecha. Now, as co-founder of UNFOLD Hospitality with Rubén García, his aim is to cultivate a sense of community and mentorship in the industry, drawing on his wealth of experiences to shape the next generation of culinary leaders.



# SARA CLASPER, ASSOCIATE, NEXT POWERED BY SHULMAN ROGERS

Through the NEXT platform, she typically represents early-stage seed and emerging growth companies and helps position them for success. Sara advises local and national companies on private equity, venture capital transactions, mergers and acquisitions, compliance issues, capital raises, equity compensation and other general corporate matters.

Sara effectively balances efficiency with risk mitigation in her deal transactions. Prior to her work with NEXT, Sara spent 6 years as a persuasive litigator, honing her problem solving and negotiation skills and deepening her understanding of the type of contractual provisions that can eventually lead to disputes. This unique background for a transactional attorney enables her to anticipate the potential hurdles that a business transaction may encounter and foresee the importance and implications of each element of a deal during negotiations.



# DEBBIE CLINE, FOUNDER & CHIEF OF CUSTOMER SUCCESS, BUZZY ROCKET

Debbie is co-founder, chief of customer success at Buzzy Rocket and yellow lab lover. From LA to London, she is well known as an expert in creating that certain elusive magic that drives explosive growth at the intersection of companies and customers. She has proven strategic vision, and isn't afraid to get in the trenches. In fact, she's been doing this at companies big and small for 25+ years. Her background includes executive level positions at both public companies and startups where she has proven over and over again that her passion, drive and results oriented perspective get it done. She is tenacious, loves the game changer and loves to win.



Innovative motion + Positive outcomes

Seeking \$10M preferred Series A for growth capital to transition our R&D engine to a commercial, market focused company. Growth capital supports 3-year Commercialization Plans to monitize assets.

# **<b>€** GripTract ©

Endoscopic Tissue Manipulator







Enhances visualization and tissue manipulation - advancing capabilities during endoscopic procedures.





GripTract.com



Feeding Tube Clearing System







Clears clogs - restoring a critical line and hydration in minutes at bedside. clinical adoption.

\$ Repeat () 4 Pending **Early Sales Studies** 

TubeClear.com







Improves brain electrode working for delivery of medication, nutrition, lifetimes - addressing limitations for



**TAM \$80B** 

**SAM \$17.5B** 



ActuatedNeuroscience.com



Worldwide, gastrointestinal cancers are significant:



3.4M deaths \$8.2T

Use of Proceeds: Hire an Executive Sales & Marketing

Team to execute 3-year Commercialization Plans. It is

anticipated that GripTract and TubeClear will be sold off

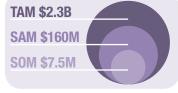
Exit Opportunity: It is anticipated that Actuated Medical

will be acquired for its neural device IP and expertise in

for an estimated \$20M and \$63M, respectively.

5-7 years at an estimated valuation of \$475M.

Better tools are necessary to increase adoption of advanced endoscopic procedures.



Feeding tubes clog at rates between 12.5 - 35%:



1.8M clogs annually

These interruptions can result in negative outcomes - increasing hospital length of stay and cost.

SOM \$34M Neurological treatments are often

ineffective:



#### **16M Americans**

Brain implants offer the potential for better treatments, but have insertion and working lifetime limitations.

- + 2 6x faster
- Continuous, adjustable traction during endoscopic procedures
- + Works outside working channel
- + 12x faster and 1.8x more effective
- + 4000+ uses no reported adverse events in FDA MAUDE database
- + Vizient GPO Innovation contract
- Compatible with 15+ electrode designs
- Greater insertion precision
- + Increases working lifetime

# Potential strategic partners informed the 3-year Commercialization Plan milestones:

- + Draft training & sale procedures
- + Engage 8-14 KOLs
- + Complete 14 post-market studies
- + Engage 18 nursing schools
- + Develop 700+ new accounts
- + Complete 5 post-market studies
- + Generate real-world safety and efficacy data
- Develop partnerships with clinical brain researchers & companies

#### Financial Forecast 2024 2025 2026 2027 (USD in Millions) **Actual** Revenue \$4.5 \$5.4 \$8.7 \$17.4 \$5.4 COGS \$2.2 \$2.7 \$3.4 **Gross Profit** \$2.3 \$2.8 \$5.3 \$12.0 **Expenses** \$2.3 \$4.5 \$6.9 \$9.1 **Profit/Losses** \$0.0 (\$1.7)(\$1.6)\$2.9

## **Contact**

maureen@actuatedmedical.com

Actuated Medical, Inc. 320 Rolling Ridge Drive Bellefonte, PA 16823 ActuatedMedical.com

# Company

Industry: Medical Device

\$48M+ Non-Dilutive Capital

US & Intl. **Patents** 

Registered Trademarks

certified







# Series A Fundraise

\$40M

Pre-money

\$1.5M First Tranche





Keiretsu-MST

# Management Team



Maureen Mulvihill, PhD President & CEO

**Board Member of** 





Roger Bagwell, PhD Dir. Neural Device Ops



Douglas Dillon, MS Dir. QA & RA



**Ian Charney** Dir. Manufacturing **Christian Haller** 





5 Board of **Directors** 



# Veterans Raising \$1M to Launch a \$51M VA Contract for Remote Care

#### Company:

BlueStar TeleHealth 7654 Standish Place, Rockville, MD www.bluestartelehealth.com

Contact: Robert Wray, CEO 800-441-0730 / 401-474-7079 robert.wray@bluestartelehealth.com

# BlueStar connects caregivers to remote patients:

- Chronic Condition Mgt
- Remote Patient Monitoring
- Population Health Triage

#### The Market:

- 150+ M Americans have a chronic condition
- They cost \$3T annually

#### **Channel Partners:**

- Vizient (largest GPO in US)
- Nat'l Assoc of Health Ctrs
- Veterans Administration
- HealthBus

#### Clients:

- Payors/Insurers / ACOs
- Hospitals / IDNs
- Fed Qual Health Ctr (FQHC)
- Physician groups

#### **Veteran Owned and Operated:**

- CEO/COO/CMO former military
- Advisory Board: 14 generals & admirals, including MDs, RN
- 44 general/admiral shareholders
- Certified by VA as SDVOSB

## **Awards Won:**

- SBA Small Business of Year
- Better Business Bureau
- · Governor of Maryland

#### Value Prop: Why Clients Buy

- Full-Service: the total solution
- No risk, no financial obligation
- Hardware/software agnostic
- Trusted senior military mgt
- Customized service plan

Version 0313

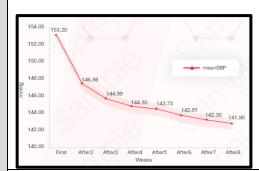
# Remote Care / Veteran-Owned / Using AI / Big VA Contract / Enormous Market

# **Bottom Line Up Front:**

- We remotely manage chronic diseases: hypertension, diabetes, heart failure, CKD, etc
- We improve health outcomes and lower costs of care
- We're employing AI for better results and efficiencies
- Veteran owned/led; senior managers are vets; 44 generals/admirals as shareholders
- Won a \$51M VA contract for remote care of vets; see details below in red

#### **Traction: Reduction in Blood Pressure**

(In a study of 5800 of our rural patients, we reduced risk of stroke/heart attack by 30%.)



#### The VA Contract:

- \$1B over 8 years to 4 awardees
- Projected rev (over 8 yrs): \$51M
- Projected EBITDA: \$39M
- First revenues expected Sep 2025
- Remote care of up to 80,000 vets
  - Capital needed to execute startup

#### What BlueStar Does:

We manage chronic conditions which afflict 6 in 10 Americans.. We connect with remote patients to deliver RPM, CCM, TCM, Maternal Health, and Population Triage, including hardware, software, care plans, nurse monitoring, logistics, tech support, customer service, patient recruitment and onboarding, etc. BlueStar delivers the last mile of healthcare into the home, and allows the caregiver to focus on clinical care. We also help payers and ACOs focus on specific population issues, such as maternal health, ED users, or children's health.

### Cool Stuff We're Doing:

- Children's Health Programs
- Remote Patient Monitoring
- Chronic Condition Management
- Emergency-Room Avoidance
- High-Risk Maternal Health
- Programs for Physicians

Financial: The projections below are based on funding an anticipated A Round in 2025.

	2024	2025	2026	2027	2028
Revenues (\$M)	1.4	2.8	12.1	39.0	90.7
EBITDA	(1.5)	(3.5)	(0.4)	12.5	39.2

#### Team:

CEO: Rob Wray PE, retired admiral, engineer, author startup and Fortune 100 experience

COO: David Sween, 25 years logistics/ops, GM at Amazon and Golden State Foods

CMO: Dennis Mihale MD, Army Vet, 25 years ER Doc, founded two HMOs CCO: Larry Diamond, 25 years healthcare and telehealth as CCO and CEO

CNO: Sarah Flanders, RN, MSN, 25 years in emergency department nursing

CTO: Preston Weir, 10 years in applications, hardware, cloud, data analysis

# Ask: \$1.5M bridge, Convertible Debt

The company plans a \$10M Series A Growth Round in late 2025 or early 2026. We are raising \$1.5M in convertible debt as a bridge to that event and to onboard the VA contract. **\$500k has been committed by the State of Maryland's Venture fund**. We seek the remaining \$1M. Existing investors include State of Maryland, TRCM Private Equity, Ziegler Link-Age Fund, Composite Capital, multiple family offices, and 78 veterans, including 44 generals/admirals.

#### Terms:

Convertible debt, 24 month term, 12% interest, 25% discount to future equity event, valuation cap of \$13M, warrants TBD.



# Transformational Care for Outpatient Rehabilitation

# What We Do

CareWear develops, manufactures and markets enterprise deployable solutions providing **Digital Health & Wearable Therapeutic Medical Devices for in-clinic and remote use by** Patients, Physicians, Therapists and Professional Athletes.











# **Executive Summary**

- First-to-market with a home-based Medical Device-Remote Monitoring solution for treatment of pain and soft tissue injury focused on the prevention of opiate addiction, patient-clinician engagement, and maintenance of wellness.
- CareWear Light Therapy is Validated through Published, Randomized Clinical Trials. Unique PhotoBioModulation (PBM) and Neurostimulation delivery systems for treatment of pain, arthritis, soft tissue injury & post-op recovery.
- Strong IP portfolio with 61 patents obtained, granting significant first-mover advantage.
- Medical Devices and Indications approved or cleared by FDA, CE, Australia TGA, Health Canada as Class II/IIa OTC.
- Generating Revenue. 5,000 + units sold to date in outpatient and sports markets 100+ professional sports teams. Revenue is doubling per quarter since Q3 2024.
- Effective home-care solution for Providers with an efficient reimbursed practice growth opportunity using Existing CPT codes 98975, 98987, 98980 and 98981.
- A veteran team with a strong medical technology background: Experts in Physical Medicine and Rehabilitation. Sold last start-up for \$160M to Hanger Corp.

# Projected Revenue, EBITDA & Valuation (\$M)

2025	2026	2027	2028	2029
\$ 1.7	\$ 8.7	\$ 26.0	\$ 51.9	\$ 103.8
\$ 425.0	\$ 2.1	\$ 6.4	\$ 18.4	\$ 43.0
\$ 17.3	\$ 86.5	\$ 259.5	\$ 519.0	\$ 1,038.0

# **Application & Strategy**

- Provide the tools for implementation of efficient hybrid care for enterprise therapy providers
- Focus on B-B Partnerships

# **Round Overview**

Capital Raised: \$14.8M Current Valuation: \$15M

Capital Seeking: \$15-30M Series A Bridge: \$2.5M Common Stock

Priced Round

**\$500K Match** from Battle Born Fund Nevada Available for bridge

# Use of Funds

- Grow Sales in commercialready products Pain, Soft Tissue & Remote Therapeutic Monitoring
- Expand wearable technology for therapeutics and physiological monitoring
- Ongoing development of Digital Health infrastructure integration with CareWear client EMR systems and Telehealth
- Expand operations to support the scale-up of activities

## Team

**Dr. Chris Castel, PhD** Co-founder, CEO

**Dr. Dawn Castel, BS, PT, DPT, AA** Co-founder, EVP of Clin Ed & Design

Antony Ricketts BSc (Hons), ACA Chief Financial Officer

**Dr. Kosta Arger, MD**Chief Medical Officer

Tony Wei, MS

VP Engineering & CIO

**Donna Blaylock, PT, MBA** VP Clinical Ed and Sales

# EXECUTIVE SUMMARY

#### VALUE PROPOSITION

Hedonia is a revolutionary product, an all-natural, first-of-its-kind medical food. It is specially formulated to address the unique nutritional needs of people suffering from depression, without the need for a prescription and without the side effect profile associated with pharmacological agents.

Hedonia™ is not a drug. It is not a supplement. It is a unique patented 3-in-1 product classified as a medical food. Hedonia is specifically formulated to address the unique nutritional imbalances and or deficiencies of people with depression, which cannot be managed by an ordinary diet alone. The nutrients (Omega-3, SAMe,





and L-methylfolate) occur naturally in your body but may be out of balance in your brain if you suffer from depression. Hedonia works by raising the levels of these critical nutrients to normal, healthy levels. Medical foods have been used since the 1950s. They have been developed for many diseases, such as Crohn's, ulcerative colitis, gastroesophageal reflux, insomnia, Alzheimer's, and Parkinson's. Examples of Medical foods include Pedialyte, Ensure, Glucerna, and Pulmocare.

## LEADERSHIP TEAM

Alexander Vuckovic, M.D. Founder, Inventor & Chief Scientific Officer

Dany Sfeir, Chief Executive Officer

Gary Schwartz, Chief Financial Officer

Bengt Persson, Vice President of Operations

Shepard Kramer, Marketing Executive

# SCIENCE BOARD OF ADVISORS

Alexander Vuckovic, MD Founder & CSO

Dr. Joseph Firth, PhD University of Manchester

Derek Tobin, PhD Clinical Science Manger **Epax Norway** 

Prof. Jerome Sarris, PhD Psychae Institute

#### COMPANY BACKGROUND

Hedonia USA, Inc. was incorporated in January 2021 in the State of Delaware. The company was founded by Dr. Alex Vuckovic, a Harvard Medical School Psychiatrist and Psycopharmacologist, based upon his over 40 years of treating patients with depression as well as substantial published research by many practitioners.

# COMPETITION



There has never been a product like Hedonia on the market and as we sit here today there is no competition and will not be for a long time because of our patent protection.

# DISTRIBUTION CHANNELS



We launched Hedonia in O3 2024 and will initially be marketed as medical food and sold as direct to consumer (D2C) via our website. After the launch of the medical food product, we will market Hedonia selling to select retailers. Within 2 years we will execute our full retail strategy, working with pharmacies and large retailers to sell Hedonia both as a medical food and in alternate formulation with a family of supplements to address the 80 million USA residents who take supplements daily.

# PATENTS 2



Hedonia has patents that protect the product through 2037 both domestically and internationally as well as in an supplement version. In addition, the company has a patent on its special dual capsule delivery system.

### ADDRESSABLE MARKET

The World Health Organization (WHO) estimates there are one billion people globally suffering from depression, or about 1 in every 5 people. In the United States, 31 million people have mild to intermittent depression. At an average cost of \$2,200 for a one-year supply of Hedonia would be a \$6.82 billion in market just in the USA.

Hedonia USA, Inc. has raised \$3.9 million to date both in seed capital and a Series A round. Currently, we are seeking \$10 million in financing. The capital will be used as follows:

Marketing and Media	52%
Manufacturing and raw material	22%
Talent acquisition	11%
Research & development	15%
Total	100%

**Business Description:** JivaJet Inc. is a Virginia-based healthcare company founded by Postdoctoral Associates at George Washington University (GWU). The company focuses on leveraging cold atmospheric plasma (CAP) technology to treat dermatological disorders in small animals and combat antimicrobial resistance (AMR).

Background: Our journey began when Dr. Vikas Soni, while researching antibiotic-resistant bacteria at the FDA, was inspired to develop a solution after his friend and colleague Dr. Taploo's cat fell ill due to a persistent skin infection. Using his CAP research, Vikas founded JivaJet to create plasma-based medical devices for treating infections and dermatological conditions in animals. JivaJet has won several prestigious competitions/grants, including the GW's R&D Showcase, TCO, TMA, and NVC.

Customer Problem: Our regional I-Corps led customer discovery indicates that approximately 90M US households have pets, and 25% of dogs and 15% of cats develop skin disorders annually, with 40% of MRSA cases requiring surgery costing \$1,000-2,000. Current treatments face significant challenges: costly veterinary visits (\$200+ per visit), long wait times, ineffective treatments leading to prolonged recovery, and medication administration difficulties as pets resist oral medications and lick off topical therapies.

**Solution:** JivaJet has developed a CAP device that generates healing radicals of Oxygen and Nitrogen species. The medical device targets bacterial infections, including antibiotic-resistant strains, and promotes rapid wound healing.

**Value Proposition:** JivaJet provides cutting-edge, non-invasive rapid treatment for bacterial infections, including antibiotic-resistant strains, promoting faster wound healing without the need for invasive procedures. It is safe for skin, painless, and reduces reliance on antibiotics, offering a sustainable solution for a wide range of skin disorders. Backed by over 25 patents, JivaJet is a cost-effective, FDA-tested technology that ensures rapid recovery with minimal side effects, revolutionizing the way skin infections are treated.

**Target Market:** The veterinary healthcare market is valued at \$227.13B in 2025 (7.7% CAGR)<sup>1</sup>. The veterinary equipment/medical device market was \$2.2B in 2023, projected to reach \$3.2B by 2028 (7.1% CAGR)<sup>2</sup>. With ~48.5k veterinary service businesses and 130.4K veterinarians in the U.S., JivaJet's initial beachhead market targets 2% of Mid-Atlantic region clinics (~600 clinics), representing \$11.5M (SOM) revenue potential.

# Team:

- Dr. Vikas Soni Founder & CSO, former NIH/FDA scientist, leads R&D and product development
- **Shashank Kaul** Co-founder & CEO with business expertise
- Dr. Anmol Taploo Co-founder & CTO with plasma device design and engineering expertise
- **Dr. Michael Keidar** Co-founder and Board Advisor with over 30 years of expertise in plasma science.
- Advisory Board Leading experts in business development, plasma physics, medicine, veterinary care, and regulatory compliance



Company Name: JivaJet Inc. Contact: Shashank Kaul

Address: 1101 Wilson Blvd, FL 9, Arlington, VA 22209

Email: skaul@jivajet.com, info@jivajet.com

Website: www.jivajet.com

**Industry**: Medical Device for Pet Healthcare

Year Founded: 2024 Number of Employees: 4

Leadership Team: Shashank Kaul (CEO), Dr. Vikas Soni (CSO), Dr. Anmol Taploo (CTO), Prof./Dr. Michael Keidar

(Board of Advisors)

Amount of Financing Sought: \$1M+ already committed Use of Funds: R&D, Growth Marketing, Sales &

Partnerships, Product Development

Competitors/Competitive Advantage: Competitors include NeoPlas Vet, ActiveCell Group, and Amamus Vet. JivaJet's CAP technology is backed by 25+ base patents (GWU). The device offers dual-action treatment by both killing bacteria (5-8-log bacterial reduction) and promoting tissue repair, with treated wounds closing twice as quickly as shown in preclinical studies.

IP: JivaJet has secured an exclusive global license from GWU for its pioneering CAP technology, backed by a Global PCT filing. A spin-off from Dr. Michael Keidar's lab at GWU, the Canady Helios Cold Plasma™ (CHCP) technology has received FDA 510k clearance (K240297) for treating up to stage IV cancers in humans. It demonstrates safety, efficacy, and the ability to penetrate tissues to target cancer cells.

Operational Model: JivaJet offers a B2B subscription model to veterinary clinics (\$1,500/month for device and consumables, \$500/month for maintenance). Each clinic can charge approximately \$280 per treatment session using our device.

**Roadmap:** JivaJet's roadmap includes: Q2-Q3 2025 (R&D, product development, QA & QC, in-vitro studies); Q4 2025-Q2 2026 (hiring, R&D, in-vivo/animal trials, regulatory compliance); Q3 2026-Q1 2027 (sales/distribution, marketing, commercial launch).

Use of Funds: \$1M pre-seed investment has been committed to JivaJet from friends and family, reflecting strong early support in its vision. Currently raising a \$5M SAFE round to finance: R&D, finalizing animal trials, obtaining regulatory approval, scaling device manufacturing, and commercializing JivaJet in veterinary clinics, with plans to expand to human applications.



# **Company Overview**

**Chronic Kidney Disease** (CKD) is a global healthcare crisis affecting 35 million people in the U.S. alone. Medicare spends more than \$140 billion annually on CKD. **Renosome** is developing a regenerative therapy for CKD with the goal of reversing kidney damage and establishing a new paradigm in kidney care.

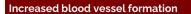
# **CKD: an Urgent Public Health Crisis**

Decades of **stagnant innovation** has delivered a **standard of care** that attempts to merely **slow disease progression** toward end-stage kidney disease (ESKD). **Dialysis** and **Kidney Transplants** are interventions for ESKD patients that were developed more than 50 years ago:

- 135,000 patients advance to dialysis every year in the U.S.
- 60% of patients who reach end-stage disease will die within 5 years
- CKD can shorten life expectancy up to 16 years

# Renosome's Solution

Renosome is developing a **cell-free**, **engineered biologic**. This **next-generation technology** is built on a differentiated platform that uses genetically-edited cell lines to produce **exosomes**, a novel therapeutic modality. Promising early data, both in vivo and in vitro, show the following:



**Enhanced renal circulation** 

Enriched capillary density and structural integrity

Improved kidney filtration

Demonstrated regenerative properties



#### **Quick Facts**

## Renosome Bio, Inc.

Founded: June 2024

**HQ: Connecticut** 

Lab: Boston

Structure: Delaware C-corp

IP: 3 Patents (GW University)

Law firm: Foley Hoag LLP

Team members: 6

# **Current Financing:**

Pre-seed note: \$1.5M (closing) Seed round: \$6-8M (opening)

#### Contact

akievman@renosome.com

959-333-5666

cpeters@renosome.com

781-635-4441

# **Leadership Team**

Renosome's team brings expertise spanning modalities and therapeutic areas, from development through commercialization. We have scaled several organizations and are supported by a strong network of advisors.



Adam Kievman
Co-Founder & CEO



Ahmad Alrawi, PharmD
Co-Founder, Strategy



Chris Peters, PhD
Co-Founder, Research



THE GEORGE WASHINGTON UNIVERSITY WASHINGTON, DC

Sabyasachi Sen, MD Scientific Co-Founder

# **Investment Opportunity & Use of Funds**

## \$1.5M Convertible Note

Goal: Replicate academic science and develop a cell line for scalable manufacturing enabling Series Seed

- Established a new laboratory with three scientists
- Transitioning to a GMP-analog cell line w/Drug Master File
- Evaluating Mechanism of Action and efficacy

# \$6-8M Series Seed

# Goal: Develop robust data package to establish preclinical POC and support Series A

- Refine manufacturing and scale
- Validate preclinical POC through targeted studies
- Engage FDA through INTERACT meeting

# The New Era of Wireless Communications



In 1895, Guglielmo Marconi used radio waves to transmit wireless signals **through open space**. This began the age of radio and wireless communications.

In 2017, 122 years later, Dr. Igor Smolyaninov, our CTO, used Surface Electromagnetic Waves for the first time to transmit high frequency RF signals **along and through surfaces**, delivering wireless communications through metal & other barriers, <u>dense jungles</u>, <u>underground</u>, <u>underwater</u>, and <u>through snow and ice</u>.

We call these Plasmonic waves, which will usher a new era of wireless communications.

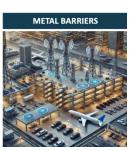
"The most exciting development in the electromagnetic spectrum in 60 years."
- DARPA, Program Manager











With the right funding and an IP Moat, Saltenna can dominate this new era of wireless communications

# ABOVE GROUND & METAL BARRIERS

- Communications in Airports, & Airfields
- Oil & Gas Pipelines & Infrastructure
- Mining & Tunneling
- Construction
- Maritime Ships, Seaports, Depots
- Tracking Containerized
- Warehouse & Logistics
- Smart Buildings & Smart Cities
- IoT/IIoT Communications & Sensor
- Wi-Fi & Wireless Connectivity
- Infrastructure Security

# UNDERWATER & UNDER ICE SHEET & SNOW

- Offshore Oil & Gas
- Energy Exploration & Production
- Fishing & Aquaculture
- Underwater Communications Cable Security
- Seabed and Riverbed Mapping
- Mining
- Commercial Diving & Underwater Construction, Maintenance, & Salvage
- Ports, Harbors, Bridges, & Related Infrastructure
- Search & Rescue
- Research, Leisure & Tourism

# UNDERGROUND (Tunnels, Caves, Bunkers)

- Underground Oil & Gas Drilling & Pipelines
- Mining
- Tunneling & Underground Construction
- Underground Utilities & Infrastructure
- Underground Garages
- · Metros, Subways, & Rail
- Sewer Systems
- Underground Storage
- Tourism & Exploration Speleology/Spelunking

# DENSE JUNGLES & RAINFORESTS

- Oil, Gas, & Mineral Exploration, Operations, Maintenance, & Regulatory Compliance
- Forestry & Logging
- Ecotourism & Adventure Travel
- Environment & Wildlife Monitoring, Research, & Conservation
- · Search & Rescue Operations

#### **BUSINESS STRATEGY**

- Continue to build IP Moat (Patents and trade secrets)
- Continue to work with U.S. Government for R&D grants
- Develop and license products for aviation, maritime, and oil & gas industries

#### WHY SALTENNA?

- Major scientific breakthrough
- · Vast government and commercial markets
- · Team of proven and experienced leaders
- IP Moat: 4 Patents Awarded, 15 Patents Pending, and 100+ Patentable Technologies. Currently, filing one patent a week

#### **CONTACT US**



# SPACE PHOENIX SYSTEMS

# First Reusable Spacecraft Fleet Optimized for Space Cargo

Value Proposition: Space Phoenix Systems provides a service that allows its commercial and government customers to focus on payload/business development directly related to their core business, leaving SPS to manage their space missions, providing payload integration, spacecraft launch, operations, return, and recovery. We are a Space Courier—think "FedEx™ for space."

Company Background: Founded in 2024, Space Phoenix has quickly established itself as an innovative provider of Space Logistics, serving as the "missing link" for organizations needing to move their payloads quickly and economically to and from Space. Within 8 months, it had reservations booking 75% of its "payload" inventory through 2029. Its paying customers include companies like United Semiconductors, pioneers in in-space manufacturing.

# **Leadership Team**

Andrew Parlock, Founder & CEO: Established Space Leader/Visionary Frank Johnson, CSO/Global Development: C-Level Exec 30+ years Tal Horton-Horsman, CTO: Spacecraft Engineering/Development Guru Mike Larkin, Strategic Operations Officer/ 40+ years in disruptive tech

#### **Products/Services**

**R/PoD:** Returnable Payload on Demand offering enables entities to get payloads into space and back. Our spacecraft fleet accommodates payloads from 30kg to 350kg. Projected 100 missions per year by 2030 at ~60% less cost than today.

**Technologies/Special Know-How:** Experienced space industry leaders with proven expertise in delivering market-ready space services. Experts in disruptive technology and rapid-growth enterprises, our startup combines over 130 years of collective experience with a brilliant, young space technology team.

## Market

WEF projects a \$2.3 T Space market, with a \$500B niche dependent on increased access to space and lower cost. Based on feedback from NASA and DoD proponents, SPS is 100% focused on this niche market and is positioned to lead the market.

# **Distribution Channels**

**Direct:** Signed "reservation" LOIs with in-space manufacturers, biotech, luxury goods, Advanced Materials Research, Pharma, space agriculture, etc. **Strategic Partners**: in discussion with investors capable of leading global expansion as stand-alone business units.

## **Quick Facts**

Company Name: Space Phoenix

**Industry:** Space

Address: Baltimore, MD HQ Phone: +1-302-333-7529

Email: andrew@space-phoenix.com
Website: space-phoenix.com
Banks: JP Morgan Chase/BoA
Law Firm: Nguyen, Roche, Sutton
Strategic Partners: UNH Advanced

Manufacturing Center, Missouri S&T;

Rogue Space

**Lobbyists:** Albertine Enterprises (\$15m DoD Appropriations in 2025 budget - with very strong support from key US Senators)

**Number of Employees:** 8 FT/10 PT **Leadership:** Andrew Parlock, Frank Johnson (fund-raising primes). Tal Horton-Horsman CTO

Financing sought: \$7.5m Seed Round (15% committed as of 17 March 2025); \$50m Series A growth capital 2027/2028; \$100m in 2030 (global expansion)

Sales Pipeline: \$300m + with 75% of

inventory pre-sold

Current Investors: Founder; High-networth individuals. Late-stage discussions with prospective Seed Round Investors Use of Funds: Service Development (60%); Sales and Marketing (30%); Other (10%)

#### Competition

We have a few competitors such as D-Orbit, Stoke, and Inversion, yet our services often complement each other more than they compete. Welcoming new market entrants, we recognize them as a quick path to rapid growth in a vast market. With revenue projections of over \$4T in the next decade, a diverse supplier base is essential. Space Phoenix views all competitors as partners in capitalizing and developing this rapidly expanding market.

# **Financial Projections (Unaudited):**

	2025	2026	2027	2028	2029
Revenue	\$3,011,528	\$10,000,000	\$33,235,125	\$67,044,375	\$216,194,328
EBIT (USD)	-\$3,651,394	\$476,952	-\$14,099,510	-\$29,889,660	\$53,773,382
Missions	n/a	n/a	2	9	20
Rev/Mission	n/a	n/a	\$16,617,562	\$7,449,375	\$10,809,716



# Executive Summary



# We Conquer the Elements /Fire/Water/Air

# **Company History and Development**

Mark Baldino had a thought there are smoke detectors everywhere too bad they just warn you of a fire what if they could put one out. With modern technology assembled correctly it could be done, concentrated over the kitchen stovetop where over 50% of all residential fires start, FireBot can stop half of residential fires. No small feat in firefighting world. No one in the firefighting world can say they can instantly stop over half of fires that start without damage. We can.

FireBot Inc was formally founded in 2017, is headquartered in Springfield VA. Since releasing the prototype in 2019, FireBot was awarded a patent for the technology and has subsequently filed for follow-on patents, for Shelf Guard and the world's first electronic fire extinguisher. With initial concept proven, FireBot has assembled a world class team of scientists, engineers, sales marketing people to perfect the concept into reality where in the first year of sales we have

# FireBot For Stovetop Fires

FireBot is a small, battery powered, device that will automatically activate

in case of a fire to properly extinguish a stovetop fire to prevent damage and injury. FireBot inconspicuously attaches to the underside of your range hood or microwave, out of sight. It waits until it reads an abnormally high temperature that signals a stovetop fire. Upon activation, it sprays environmentally friendly, non-toxic, fire suppressant, not water to extinguish the fire.

# Plumbers Sentry For Water Leaks

Let's not forget about, Plumber's Sentry our water leak detection and damage mitigation product line. It also will stop half offwater damage. With plumbers responding with 11,000 service calls a day to fix a water leaks, we know the demand is there to prevent the billion dollars of damage these leaks leave in their aftermath every year.

# **DrySafer** For Dryer Air Flow

Dryer clogged vents are another threat for home fires. If the air flow is restricted heat can build up where the lint can ignite and start an unexpected fire causing widespread damage. Our DrySafer can detect restricted flow, full lint trap, sock or birds nest, notify that a clearing of blockage needs to be done

**Wireless Monitoring:** Our wireless communications will send notifications via app message to notify owners or the building maintenance office. Patented. It can pass UL300A and integrates with a gateway to monitor other environmental sensors to alert for water leaks, methane gas, freeze conditions and CO2 detection

**Markets:** FireBot is the only vendor to roll out an autonomous UL300A-certified product in this significant market (\$5B). Potential customers in these spaces operate with antiquated fire suppression systems (building sprinkler systems or smoke alarms & manual Class K fire extinguishers) which themselves cause large amounts of damage or require a physical presence. In addition to the Residential/Senior Lifestyle markets, FireBot will target DIY (Self- or professional install), Recreational markets (RVs & yachts/ boats) and large-scale builders

## FINANCIAL PROJECTIONS

	2023	2024	2025	2026	2027	2028
Revenue	\$0k	2.2 M	\$6.25 M	\$31.6 M	\$44.8 M	\$514.1 M
EBITDA	-\$800k	\$200k	\$3.16M	\$15.01 M	\$28.26 M	\$262.2 M

**Use Of Funds: We are seeking investment of 2.4 Million dollars for 160,000 Shares or \$15 a share.** FireBot is at an exciting phase of its development as sales have already surpassed 13,000 units or 2.,6 million in revenue. FireBot needs funding to scale up production from 3000 units per cycle to 20,000 to keep up with demand and secure the supply chain. Operational expenditures will support the scaling of the sales team, SG&A expenses, ramp up our targeted marketing

**Target Markets:** Apt/Condo Management Companies, Insurance Companies, Fire Restoration Companies Range Hood Manufactures, Smart Home Companies, Alarm Companies, Builders Fire Marshall/Fire Departments, Single Family Homes

There are over 140 million kitchens in the United States. If we can place a FireBot in just 1% of those kitchens, that's one-million units sold, which equals \$165 million in gross sales, and that's just the U.S.!

Become a Shareholder Today: Contact Mark Baldino, 703-906-3154 www.mark@firebotsuppression.com

# **Our Partners**



#### **GOLDEN TRIANGLE BUSINESS IMPROVEMENT DISTRICT**

The Golden Triangle Business Improvement District is an award-winning non-profit 501(c)(6) corporation and the first and only LEED Platinum Certified BID in the world that works to enhance the Golden Triangle, a 44-block neighborhood in the heart of Washington DC's central business district that is bustling, vibrant, and bursting at the seams with innovation, culture, and commerce, just steps from the White House.

The BID connects its members to valuable resources, events, and information in and around the neighborhood. Staff serve as the point of contact for member questions and issues and act as a key liaison between businesses and many District agencies. Together with corporate and government partners, it develops and implements programs that strengthen the vitality of the Golden Triangle, making it a great place to live, work, and play.



# THE GEORGE WASHINGTON UNIVERSITY TECHNOLOGY COMMERCIALIZATION OFFICE

George Washington University faculty and students are pioneers in their respective fields who have innovated everything from new medical devices and next-generation computing hardware to satellite propulsion systems. GW's Technology Commercialization Office helps our experts move their inventions and ideas from the lab or classroom to the marketplace by supporting them throughout the commercialization journey. We also help companies and entrepreneurs find and access the GW technologies they need to grow their business and be successful. In this way, GW research can have an even greater impact on the world.



#### MODUS CREATE @ModusCreate

Modus Create is a digital transformation consulting firm dedicated to helping clients build competitive advantage through digital innovation. Our global team of strategists, designers, and technologists has helped the world's biggest brands deliver powerful experiences. We specialize in strategic consulting, full lifecycle product development, platform modernization, and digital operations. Our official partners include leading technology companies like Atlassian, AWS, Ionic and GitHub, providing clients unmatched capabilities across the full product development lifecycle.



# PAT SHERIDAN, CO-FOUNDER & MANAGING PARTNER, MODUS CREATE

Pat is focused on the intersection of design, technology, and business. He saw the need for a high-end product consulting firm built with open-source team design and the concept for Modus was born. Pat helps clients see new ways to tackle challenges with emerging technology and brings his unmatched passion to work every day. As a serial entrepreneur and active startup mentor, he's a co-organizer of NoVa.JS and NYC.JS. He is a 2011 graduate of Mind Share, received his MBA from Georgetown University, where he is currently an Entrepreneur-in-Residence, and holds a BFA from the Corcoran College of Art and Design, where he currently serves as an advisory council member for the George Washington University Columbian College of Arts and Sciences.



#### **NEXT POWERED BY SHULMAN ROGERS**

NEXT disrupts the legacy legal industry by offering a broad range of fixed fee solutions (stand-alone products and annual legal plans) delivered by senior attorneys with valuable business expertise. NEXT solves the problem that startup and emerging growth companies face when launching their business as well as scaling: lack of access to predictable legal fees, seasoned attorneys, the latest technology and key business services. We use cutting edge technology platforms to deliver real efficiencies, transparency and a collaborative environment for clients, attorneys and investors. NEXT partners with its clients to de-risk their business and get to the NEXT level, together reaching each milestone of success. NEXT is powered by Shulman Rogers, a full-service law firm with nearly 100 attorneys offering superior services across a wide range of practice areas. The firm also offers robust personal services such as residential closings and trust and estate planning.

# **Our Partners**



## ANTHONY MILLIN, NEXT CHAIR, PARTNER, SHULMAN ROGERS

Anthony Millin is a trusted legal and business advisor to startup and emerging growth companies. As a startup attorney, a serial entrepreneur, a former seed stage venture partner, and the Founder and Co-Chair of NEXT powered by Shulman Rogers, named in 2024 as the nation's top law firm for "Enabling Startup Success" by LegalWeek, Anthony brings his unique legal and business perspective to advising his clients. Anthony understands firsthand what it takes to start, scale and manage a company, to successfully prepare for and run a fund raising process, and to address the legal issues faced by a startup. This background provides him with valuable insights into the legal and business needs of his clients. Within Shulman Rogers, his unique skill set has earned him an appointment as Chair of Shulman Rogers' Strategic Advisory Committee.



### **ESF IP LAW**

Edell, Shapiro & Finnan, LLC (ESF) offers a broad range of sophisticated intellectual property (IP) law services related to the U.S. Patent and Trademark Office (USPTO), and well beyond. From drafting and filing hundreds of patent and trademark applications each year to handling high-stakes inter partes proceedings and due diligence for mergers and acquisitions (M&As), and everything in between, our team's legal and technical experience enables us to serve our clients' IP-related needs with the utmost skill and confidence. We routinely offer services for licensing and IP-related agreements, international IP portfolio management, freedom-to-operate analyses, invalidity and non-infringement opinions, strategic counseling, and corporate IP infrastructure and logistics



## **ANDREW HABERMAN, PARTNER, ESF IP LAW**

Andrew Haberman joined Edell, Shapiro & Finnan in 2012, has been a Member of the firm since 2019, and has been practicing intellectual property law since 2011. With a degree in mechanical engineering, Andrew focuses his practice on patent portfolio development, portfolio management, counseling, freedom-to-operate, invalidity, and infringement analysis and opinions, and related matters. Andrew's counseling has assisted with multiple high-stakes M&A deals and Andrew's advocacy has resulted in successful outcomes before the Patent Trial and Appeal Board. Andrew serves on the firm's recruiting department.

Prior to joining Edell, Shapiro & Finnan, Andrew prosecuted patents at an intellectual property law firm in Alexandria, Virginia. Additionally, while in law school, Andrew worked at the U.S. District Court of Maryland, the U.S. Court of Federal Claims, and the U.S. Department of Commerce's Office of Intellectual Property in various capacities.



# **NFP**

NFP is a leading insurance broker and consultant that cares deeply about our employees' and clients' well-being. We're honest, hardworking, dedicated professionals who love what we do and strive to lead by example. But what truly defines us is that for us, business is personal.

At the end of the day, our vision isn't a financial metric or a top 10 list. It's that when you hear "NFP," you think of a world-class company that's authentic, genuine and real. One whose expertise and scale are only matched by its passion for building lifelong personal relationships.



# RICHARD DIPIPPO, PARTNER, NFP

Rich DiPippo works with business owners, key executives, and families to help clarify their objectives and take action. Rich believes in a holistic approach to planning and works with many local attorneys, CPAs, and wealth management advisors to guide clients through the planning process. Rich is a 1979 graduate of The George Washington University. Following graduation, he served as the Academic Coordinator for GWU athletics and as an assistant baseball and wrestling coach. Rich joined New York Life in 1985 as an agent and became a member of the NYL Chairman's Council, representing the top 1% of all agents his last 11 years with the company.

# **Our Partners**



### **AEG**

AEG is a values-based membership organization that creates personal and business growth through trusted relationships. As a "Time Machine" for business leaders, AEG accelerates trust and facilitates peer relationships to drive business development and personal growth. We connect three communities of midmarket CEOs, elite business advisors, and regional centers of influence. Through regular programs, education and community facilitation, AEG cultivates deep personal and business relationships, enabling fast, impactful connections, collaboration, and personal and business referrals.



# MARK HAAS, CEO, AEG

Mark Haas is Co-founder and CEO of AEG (Association for Enterprise Growth), responsible for strategy, operations, and expansion of its communities to 30 cities nationally. He was previously President of ROM a strategy and operations management consulting firm, advising CEOs and boards to include leadership training for Tanzanian energy executives, developing curricula to train consultants in 40 countries for an international bank, crafting strategy and innovative business models for \$120 million nonprofit, merging two scientific associations, re-organizing a biomedical research agency, facilitating development of WWIV military strategy, and of facilitating a global R&D strategy for the US Navy.



## **BUZZY ROCKET**

Buzzy Rocket was founded 12 years ago with the mission to help startups grow and scale their businesses. Debbie and Victoria do this with their decades of marketing experience combined with their first hand experience founding, growing and scaling successful startups. They only work with 6 startups at any given time so they can provide 1:1 attention to you and your team. The Buzzy Rocket team is also made up of web developers, graphic designers and copywriters so they can help you easily execute the marketing strategy they create. Learn more about their services at BuzzyRocket.com.

# Thank you to our Partners

















































# Thank You to our Host Committee



Marco Avila
WSP/MD Hispanic Chamber of Commerce





Erika Baez-Grimes
Transworld
Business Advisors



Jen O'Daniel
Virginia Investment
Partnership



Tasha Cornish
Cybersecurity
Association Inc.



Mike Smith MSBD



Jeff Cherry
Conscious Venture Partners



Guc Ozenci
Founders Institute



Chris Frew



Mark Walsh
Ruxton Ventures

# THANK YOU TO OUR PREP TEAM



MICHAEL HANSON
Consultant
Optimum Dynamics LLC



LAURA HILL Chief of Staff Bentley



INES LEBOW
CEO
Enterprise Transformation
Solutions



MARISSA LEVIN
CEO
Successful Culture
International



JET LU
Customer Solutions
Amazon Web Services



JACKIE LUO Founder BAM Advisory



MICHELLE MILLER
Founder
MRM Consulting



JOHN MORGAN General Partner Morgan Global



**EVAN SHUBIN**Pres. and Founder
Results.now, Inc. and
Candlelight Partners



MALI PHONPADITH

CEO

SOAR Community

Network



MICHAEL RIEMER
CEO & Board Member
Vocinity

# March 19 Attendees As of 03 21 25

SPEAKERS			
First Name	Last Name	Title	Company
Tien	Wong	Founder and Host	CONNECTpreneur
Skylar	Rallison	Community Manager	CONNECTpreneur
Elizabeth	Packer	Director of Economic Dev.	Golden Triangle BID
Christopher	Bracey	Provost / EVP Academic Affairs	The George Washington University
Richie	Brandenburg	CEO	Unfold Hospitality
Debbie	Cline	Founder	Buzzy Rocket
Sara	Clasper	Associate Attorney	NEXT powered by Shulman Rogers
DDECENTEDS			
PRESENTERS	Look Nome	Tisla	Commons
First Name	Last Name	Title President and CEO	Company
Maureen Rob	Mulvihill, PhD	CEO	Actuated Medical BlueStar Telehealth
Dr. Chris	Wray Castel	CEO	CareWear Corp.
Gary	Schwartz	CFO	Hedonia USA, Inc.
Vikas	Soni	Chief Scientific Officer	JivaJet
Adam	Kievman	CEO and Founder	Renosome Bio
Dennis	Defensor	CEO	Saltenna
Andrew	Parlock	CEO and Founder	Space Phoenix Systems
Mark	Baldino	CEO	FireBot Technologies
ATTENDEES			
First Name	Last Name	Title	Company
Noor	Abu Rabie		American University
Dick	Adams	Founder and CEO	MillenniCare
Sara	Adams	Dir Bus. Attraction & Expansion	Office of the Deputy Mayor
John	Aggrey	CEO	The Unicorn Group
Leona	Agouridis	President & CEO	Golden Triangle BID
Deborah	Akyeampon	R & D Officer	University of Ghana
Shae	Allen	CEO	iDIPLO Media
Roger	Allenbaugh	Partner	Northharbor Holdings
Laura	Anaya	Senior Account Executive	OpenClassrooms
Walt	Anderson	Managing Director	AVEALTO Ltd.
Dave	Anderson	President Maduating Coordinates	Prestructure
Samad Kirsten	Arouna Asdal	Marketing Coordinator	Ryan & Wetmore, PC
Charlotte	Asdal		
Solomon	Assad	Investor	Sandy Spring Climate Partners
Layla	Atya	Chief Risk & Underwriting Ofcr.	Sitata
Darrin	Auito	Partner	HEA Law PLLC
Larry	Austin	President / Angel Investor	StarWalker
Marco	Avila	Vice President	WSP/MD Hispanic Chamber of Commerce
Roger	Bagwell	Director	Actuated Medical
Ron	Baker	Chief Business Officer	20/20 Gene Systems
Bob	Balcerzak	CEO	Allotropic Tech
Mark	Baldino	CEO	FireBot Technologies
Omkar	Balekundri	Student Fellow	GW Tech Commercialization
AJ	Ballantine	CEO	RENDR
Justin	Banea	Director of Business Development	Glenmede
Laura	Beldin	Partner	B&L Wealth
Amiel	Bent	Director	Stanford Venture Advisors
Vippy	Bhambra	Principal	Glomo
Brien	Biondi	CEO	Campden Wealth
Mike	Black	Vice President Defense	AFCEA
Randy	Blake	Principal VO Clinical Education and Salas	Duncaster Investments
Donna	Blalock PT, MBA	VP Clinical Education and Sales	CareWear
Dominic Kathie	Boles	Managing Member / Investor CEO	DH Partners FITCI
	Brady Estavoz	CEO	Space Phoenix
Anna Stephanie	Brady-Estevez Brandford	Founder and CEO	Brayearst Validation
Philippe	Bregeon	Co-Founder	The Pitch Place
Denny	Brisley	CTO	Saltenna
Kenneth	Brown	President	Lionchase North America
John	Brown	CEO	Poncho
William	Brucato	President and CEO	Byrne and Bruce
Peter	Buchanan	Managing Partner	NewPlan, LLC
Ben	Bulloch	Founder	RetinaTek
Doug	Carney		Private Investor
Rose	Carter	Co-Founder/CEO	Aeternum
Tonia	Chagnon	Event Planner	AEG
Christopher	Chandler-Liu	Econ. Dev. & Research Mgr.	Golden Triangle BID
Vishal	Chawla	Founder and CEO	BluOcean
Jeff	Cherry	Managng General Partner	Conscious Venture Partners
William	Classen	Assistant Vice President	Colliers
Orin	Clay	Managing Principal	JBOR Group Capital

Joseph Clayborne II Private Investor Brian Coblitz **Executive Director** Mollie Coleman Senior Event Producer College Chris Managing Partner Victoria Collins Co-Founder Connors Ed CEO Founder and CEO Juan Manuel Contreras Tasha Cornish Association Leader

Cybersecurity Association Inc. George Dang CEO US-Asia Link President IMEROPEX. Inc Dear lim ESF IP Law Mark DeBoy Partner Dennis Defensor CEO Saltenna DeFrance Managing Director Margot Entoro Byond

**GW Tech Commercialization** 

GW Ofc of Innovation & E-ship

Riphean Investments

High Caliber Events LLC

TCP Venture Capital

Buzzy Rocket

Heudia

Ayamara

 Hector
 Del Castillo
 Chief Product Officer

 Mohammad
 Dembele
 Operations Associate

 Brian
 DeMuth
 Co-Founder / Gen. Partner

Pickwick Capital John Dierkes Managing Director Jack Ding CEO DomiChain DiPippo Rich Partner NFP Dan Dooley Managing Director Tishman Speyer Erickson CEO MODEV Pete

Pete Erickson CEO MODEV

Mark Esposito Director EY

Greg Ewing Partner Dickinson Wright

Herb Ezrin President Potomac Business Group

Branda Fan CEO NOWY

Serrita Farnsworth Marketing & Comm. Mgr. Golden Triangle BID

 J.J.
 Finkelstein
 Private Investor

 Dwight
 Fischer
 Founder
 Covenant Group

 Siri
 Fiske
 Founder
 Competence See

 Linda
 Folsom lackson
 President
 InfoApe Solutions

Linda Folsom Jackson President InfoAge Solutions
Chris Frew Founder BioBuzz

 Lisa
 Friedlander
 CRO
 NEXT powered by Shulman Rogers

 Brian
 Gallagher
 CEO
 CodeLock

RainaGandhiConsultantRising Tide ConsultingNathanGarciaCEOPocket PlanMichaelGeranenCEOCaptura BioPharmaMichaelGhanemWealth StrategistPS&G Financial

Douglas Goldstein **Growth Officer** Medcurio Lilly Gong CONNECTpreneur Gong Event Team Lei Global CULTIVA lames Gordon President & CEO Adam Greenwald VP NFP David Grove CEO/Founder Bylt

KiwiTech Anita Gupta Founder Jeff Guzv CEO Co.lax Oil Mark Haas CEO AEG Partner Andrew Haberman ESF IP Law President, Richmond Keiretsu Forum Christian Haller

WillHallidayPartnerWilliams MullenTatyanaHamiltonSenior AssociateThe Tenant AgencyLiuHanPresidentLeader Funding

 Michael
 Harpen
 Sr. Licensing Manager
 GW Tech Commercialization

 Bill
 Harte
 CEO/Founder
 Pitch Performance

 Natasha
 Heidenrich
 Director, Strategy
 Astroport Space Technologies

 Phil
 Heifetz
 Narberth Ventures

Hormoz Hekmat Principal / Investor 2-Markets Inc.
Charles Herman Investment Analyst AU Eagle Venture Seed

 Charles
 Herman
 Investment Analyst
 AU Eagle Venture Seed Fund

 Christon
 Hill
 PM, Georgetown Tech Ventures
 Georgetown University

 Victor
 Hoskins
 CEO
 Fairfax County EDA

Victor Hoskins CEO Fairfax County EDA
Aleksey Inchakov CEO BizAppKit
Nelson Irizarry Managing Director Sama Capital
Obinna Isiadinso Data Center Investor IFC

Marian Johnson **Principal Consultant** MAJ Consulting Dunlap Bennett & Ludwig Scott Johnson Law Partner Arbora Johnson Investor Citrine Angels Frank Johnson CSO Space Phoenix

Andres Jordan Chief Innovation Officer Factor 6 Innovation Strategies
Venroy July Partner Dickinson Wright

President Blue Clarity Christine Jung Marcel Kaminstein CEO / Private Investor AiBioTek Managing Partner Sentinel VC Ben Katz Shashank CEO Kaul JivaJet

 Tim
 Keogh
 Senior Insurance Sales Consultant
 Sahouri Insurance

 Joe
 Kessler
 Managng Partner
 NextStage Development

 Robert
 Keuroglian
 President / CEO
 Sentrien Systems

 Rakhee
 Khambhati
 Program Manager
 DTI

 Rob
 Kimmer
 Head of TM/GC/COO
 Mei & Mark

Nicole King The Librarian

The CONSILIO Group Director of Government Relations Brandon Kirby Daniel Klueger Managing Partner

thetenantagency Retail Strategist Golden Triangle BID Kristin Knight Ted Koblick Vice President Net-AV Head of Investments **Koev Brothers** Marty Koev Sotti Koev Co-Founder and Partner **Koev Brothers** 

Tom Kohn Professor VP of strategic planning Judy Kosovich

leff Lattime CFO Databuoy Managing Director Space Strategies Tony Lau Heather Lawver Founder and CEO Ceemo

GW Ofc of Innovation & E-ship Sarah Leary **Program Operations Supervisor** Lebow CEO **Enterprise Transformation Solutions** Ines

The Librarian

American University

ISG

NDUP, Investor, Perryman Technologies

President Matthew Lee USIDC WealthRyse David Lee Founder & CEO LeMaile-Stovall TEDCO Troy Levine **Executive Director USC Capital Campus** Elyse

Sr Dir. GovCon Channel & SI Alliances LeighAnne Lichtenberger Deltek

Tatiana Litvin-Vechnyak VP, Tech. Commercialization Georgetown University Xiaonao CEO NanoBioFab Liu Managing Director VentureCross Partners Jim Long Event Team CONNECTpreneur Sabrina Lu

Membership Maryland Tech Council Vice President Pam Lubel Mary Rose Luceri Program Coordinator **GW Tech Commercializat** Principal / Investor **BAM Advisory LLC** Jackie Luo Joseph Lutz Principal **H&L** International

COO Vitaliv Lvoshin BizAppKit Student Fellow **GW Tech Commercialization** Vedant (MG) Mahangade

Mike Malloy Founder/CEO Malloy Industries

Keith Manley **Director of Business Development** Bylt

Marcus CEO Pro-Tect Services Idv Shane Martin American University

Tim McCaffrey Professor George Washington University Tim McDonald Partner **Guidon Partners** 

Mehnert Operating Partner Connected Ventures Brian Oliver Meissner CEO The CONSILIO Group

Anthony Millin Founder and Chair **NEXT** powered by Shulman Rogers MD Hispanic Chamber of Comm. Patricia Mir CO0

Miscenich **Executive Director** bwtech@UMBC Aaron Kav Mok Senior Partner Gohi Ventures Founder and CEO Kimberly Moore Go Together Morgan Principal Morgan.Global John

Roy Morris Partner Maureen Mulvihill President & CEO Actuated Medical GoalsHabitsSkills, LLC Marie-Louise Murville CEO

Charlie Nahabedian VK Digital Health CEO Silvana Nani CEO

Sarwat Naz Licensing Manager **GW Tech Commercialization** Timely Partner Inc. Michelle CEO

Nguyen Joseph Nicynski General Manager Tishman Speyer

Mike Niggel CEO ACT1 Federal Bill Niland CEO ReGelTec Senior Director Virginia Investmentn Partnership O'Daniel

len Opai-Tetteh R & D Officer Doracs University of Ghana Akintunde Opaleye Founder/CEO ThinkNodes O'Reilly Founder & CEO Investor Nexus Sean Osei-Kusi Founder and CEO Kobby Pirl

Guc Ozenci Managing Director Founder Institute Mak Paranjabe Associate Professor, Physics Department Georgetown University

Laksh Patel Pulse **Deal Sourcing** Patel Of Counsel Faison Law Group Amit

Co-Founder/ VP Preclinical Development Chris Peters Rensome Bio

Streamline Dynamic Media Tom Pflaum Principal Michelle Pinchotti Contractor Teaming Agreement Lead CACI International, Inc.

Graham Plaster Director Nautilus

David Pollack President IKRC

USC Capital Campus Dir. Building Ops & Comm. Outreach Felicia Pratt David Przygoda CEO OmniSpeech

CEO

Ravi

Puli

Qureshi coo NuAxis Ali Managing Member QLI L.L.C. Garv Rahman Peter Ran Chief Business Officer BDMD

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