



**Big Idea**  
**CONNECTpreneur**

# Virtual Rocket Pitch + Power Networking

*March 27, 2025 | 11am - 12:30pm EDT*

***Join Us At***

***The World's LARGEST  
investor pitch event***

**CONNECTPRENEUR.ORG**



# AGENDA

**11:00 - 11:05 AM**

## VIRTUAL NETWORKING

**11:05 - 11:15 AM**

## WELCOME & INTRODUCTIONS

- TIEN WONG, Founder and Host, CONNECTpreneur Community
- SKYLAR RALLISON, Community Manager, CONNECTpreneur

**11:15 - 12:00 PM**

## ROCKET PITCH SESSION

Companies will be introduced by:

- SARA CLASPER Associate Attorney, NEXT powered by Shulman Rogers

**12:00 - 12:30 PM**

## PRESENTING COMPANY BREAKOUT ROOMS & VIRTUAL NETWORKING

# PRESENTING COMPANIES



**AllClear Healthcare** - Bill Stone



**Aquillius Ventures** - Cephas Sund



**HopFlyt Inc.** - Neil Winston



**NeuroEM Therapeutics** - Amanda Patanow



**PATTERNOX** - Ofir Aharon



**SafeQual Health** - Jeff McQuilliams



**Space Phoenix Systems** - Andrew Parlock

# SPEAKERS



## **TIEN WONG, CEO, OPUS8, INC. @tienwong**

Tien is CEO of Opus8, an investment and advisory firm which helps technology companies and alternative investment fund managers raise capital. He is also Chairman of Lumious, a leader in corporate tech training and learning analytics, as well as Chairman of Lore Systems, a provider of network engineering, cloud computing, and strategic IT consulting.

In 1991, Tien co-founded and served as CEO of CyberRep, Inc. until its acquisition in 2003 by Affiliated Computer Services. CyberRep was one of the largest CRM outsourcing companies in the world with over 2,300 employees and \$80 million in revenue. Today, the CyberRep/ACS business unit is one of the world's largest call center operations, with nearly \$3 billion in revenue as divisions of Xerox, Conduent, and Continuum. CyberRep was ranked for 4 consecutive years in INC. Magazine's "Inc. 500" as one of the fastest-growing companies in the USA. CyberRep was profitable for 11 straight years and was backed by Allied Capital Corporation.

Tien is a recognized international expert in CRM, direct marketing, and BPO, having presented at dozens of industry events around the world on CRM and BPO topics. He has provided industry commentary on the ABC, Fox, NBC, CNBC, Maryland Public Television, and China's CCTV networks, as well as Time Magazine, The Washington Post, Inc. Magazine, and Success Magazine. He serves on several boards including the Montgomery County (MD) Economic Development Corp., Center for Innovation Technology GAP Fund's Investment Advisory Board, Junior Achievement, and Refraction. He was appointed by Governor Martin O'Malley to the 9-member Maryland Venture Fund Authority which allocates and manages over \$130 million of capital which is invested into top-tier venture funds and startups. He is an Entrepreneur in Residence at Georgetown University's McDonough School of Business, and a graduate of Dartmouth College.



## **SKYLAR RALLISON, COMMUNITY MANAGER, CONNECTPRENEUR**

Skylar Rallison is a dynamic professional who wears multiple hats as the Community Manager for CONNECTpreneur and Business Analyst for Opus8. She graduated from The Marriott School of Business at Brigham Young University with a degree in Entrepreneurial Management. She has many years of experience in Business Management, Social Media Marketing/Management, Data Analytics, Business Leadership, and Project Management. With a diverse skill set and a passion for facilitating connections and driving business growth, Skylar thrives in the intersection of Community Management and Strategic Analysis.

Skylar enjoys her current role at CONNECTpreneur, which hosts the world's largest monthly investor pitch events as well as 1/2-day Forums with upwards of 900 RSVPs, featuring VIP guests, speakers, exciting presenting companies, and the best CXO to CXO networking on the East Coast. Skylar is pivotal in fostering engagement and building relationships within the investor and entrepreneur community. She creates inclusive digital spaces where members can share insights, collaborate on opportunities, and build a supportive network. Her role includes but is not limited to, team management, event coordination, project management, and marketing.

She also enjoys her current role as a business analyst at Opus8. Opus8 assists companies and fund managers (private equity, VC, and hedge funds) raise private capital from family offices, UHNW individuals, and institutions. Skylar leverages her analytical mindset and attention to detail to provide valuable insights for Opus8. Through her meticulous analysis of investment opportunities and industry research, Skylar helps drive informed decision-making, enabling Opus8 to curate high-quality events that bring together investors and promising ventures.



## PROBLEM/ORIGIN

We learned during COVID that medical testing is largely broken

We quickly launched/scaled a better COVID testing company (AllClear)

- 30% EBITDA • Test Up to 1K daily

- Clients: BCG, Harvard, II, F5, more

- Highly-rated CLIA lab

We know how to turn our expertise in medical testing into profit

## SOLUTION

Now we're building a HEALTH DIAGNOSTICS PLATFORM

Oncology | Neurology |

Pharmacogenetics

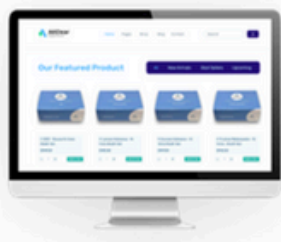
Immunology | Gut Health

to help practitioners and

consumers. We started with:

**MVP:**

*Gut Health  
Breath  
Test Kits*



*Chronic Gut Health Issues Make Life  
Feel Unlivable - Isolation, helpless*

*80+ Million Americans Are Suffering  
- Bloating, Cramping, Gas, Nausea  
+more*

*44 Million Endure Irritable Bowel  
Syndrome (IBS) - Embarrassed and  
Unhappy*

## PROBLEM: DIAGNOSIS

IBS diagnosis is outdated catch-all.

Without a precise diagnosis of IBS, or other root causes, sufferers waste years on ineffective treatments.

*Helping just 0.1% of IBS sufferers  
who seek medical attention would  
capture \$328M\*.*

So, we've modernized gut health diagnostics

## COMPETITION

We outstrip them with an innovative, digital and customer-centric platform; built to scale.

	Cost	Time	Scalability	Accuracy
<b>AllClear Healthcare</b>	✓	✓	✓	✓
Wells in Lab	\$400 - \$600	24 hours	Easy Online Ordering	Gold Standard
Traditional Hospital Labs for GI Practice	\$300 - \$400	1 - 5 days	Appointment wait times	Variable Accuracy Options
Commercial Lab	\$200 - \$300	1 week+	Appointment wait times	Equivalent
Commercial Lab	\$200 - \$300	6 - 10 days	Buy Online	Uncertified (often in tube)
Genomic Diagnostics (27M in 4Q 2020)	\$1000+	21 days	Adequate	Equivalent
Free Smart IBS Breath Test	\$1000	1 week+	Adequate	Commercial hydrogen sulfide testing component
Aerolys Diagnostics (one of 27 diagnostic devices)	\$1000 (minimum in shipping)	1 - 2 weeks	Underperforming service	Equivalent

## PRODUCT

Our advanced breath test kits reveal the underlying cause of chronic gut health issues like IBS



## OUR DIFFERENCE

Our kits are the new standard for 21st century gut health diagnostics

ACCURATE	SIMPLE	AFFORDABLE
90%	At-Home	\$149/

## MARKET EXPANSION

The Gut Health diagnostics market is \$3.3 Billion YE2033. We are expanding from breath testing into the \$98.7 YE 2030 Billion wellness testing market.

New tests can add **+\$125M of revenue by 2030** with high Customer LTV

## GO-TO-MARKET

We're attracting strategically-aligned practices through our consultant pipeline.

Consultants advocate for high-value programmatic approaches to wellness with their clients. They note: AllClear tests are "a gateway to significant practice revenues".

*Partnerships help us quickly scale sales by embedding AllClear testing into wellness programs.*

## TRACTION

- 60+ medical practices today.

On track for 500 by 2026 YE

- Consistent month-over-month sales growth across channels

- Strong unit economics

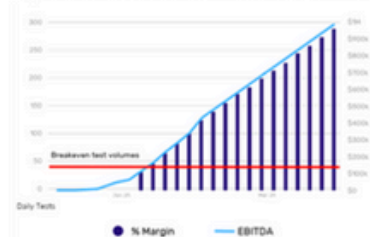
- *Cash-flow positive in under 1 year*

## ECONOMICS

- \$79 kit is sold for \$149

- Break even at 1400 tests/mo

- Operating margins of 30% at \$150K/month EBITDA YE2026



## LEADERSHIP

Experienced 11-person team with exits and deep segment experience: Lab, Clinical MDs, Biopharma, Growth and Business



Healthy People, Healthy Planet

## Fund Overview

- Fund Name: Aquillius Ventures Fund I, LP
- Target Fund Size: \$50 Million
- Investment Focus: Early-stage health & environmental technology companies
- Headquarters: San Diego, CA

## Investment Strategy

- Industry Focus: Life sciences, biotech, and medtech startups with high growth potential.
- Active Involvement: Strategic guidance, team development, and financing support.
- Market Opportunity: Investments in companies targeting markets of \$500M+ annual revenue with 10-15%+ growth per year.
- Competitive Edge: Companies with strong IP, regulatory advantages, and proprietary technology.
- Valuation Discipline: Data-driven score sheet assessing technology risk, regulatory hurdles, IP strength, and market potential.

## Innovation Hub Advantage

- State-of-the-art facilities: Lab space, scientific equipment, cleanrooms, and vivarium facilities for portfolio companies.
- De-risked early-stage investments: Ensuring startups are well-resourced and primed for growth.
- Catalyst Capital Symposia: A monthly pitch series screening 20-100 startup applicants, selecting 5-10 high-potential companies for investor presentations each month.

## Deal Sourcing & Selection

- Proprietary deal flow through industry networks, referrals, and direct sourcing.
- Rigorous due diligence covering market analysis, financial modeling, regulatory assessment, and competitive positioning.
- Catalyst Capital Symposia provides a consistent pipeline of pre-vetted investment opportunities.

## Portfolio Monitoring & Exit Strategy

- Active Board Representation – Providing strategic oversight in portfolio companies.
- Exit Strategies: Focus on M&A transactions & IPOs, with continuous evaluation of liquidity opportunities.

## Target Returns

- Equity Ownership: 10%-25% per portfolio company
- Target IRR: 15%-20%
- Target MOIC (Multiple on Invested Capital): 4X-6X

## Fund Team

### Managing Partner

**Leah Villegas, PhD, MBA** – A scientist, entrepreneur, and early-stage investor, Dr. Villegas has a background in life sciences and biotech commercialization. She is a former Mayo Clinic and Rockies Venture Fund professional and co-founder of Microtek, Inc., a company advancing next-generation biotechnologies.

### General Partner

**MyPhuong Le, PhD** – A scientist, angel investor, and company builder, Dr. Le specializes in early-stage biotech and medtech investments. She is a former professional with Rockies Venture Fund and co-founder of Microtek, Inc., bringing deep expertise in scientific innovation and startup growth.

### Venture Partners

Industry leaders in finance, biotech, medtech, legal, and strategic growth.

## Fund Structure & Terms

- Minimum Investment: \$500,000
- Investment Period: 5 years
- Fund Term: 10 years (with two potential 1-year extensions)
- Management Fee: 2.0% annually
- Carried Interest: 20%

## Why Invest?

- ✓ Exclusive access to high-impact life sciences and medtech startups.
- ✓ De-risked early-stage investments through the Innovation Hub ecosystem.
- ✓ Hands-on portfolio management to maximize growth and exit potential.

For more details, contact Aquillius Ventures Management, LLC  
[ventures@aquillius.com](mailto:ventures@aquillius.com)

## Executive Summary

### Introduction

HopFlyt Inc. is an aerospace startup developing next generation, dual-use, electric and hybrid-electric autonomous Vertical Takeoff and Landing (VTOL) aircraft. HopFlyt's aircraft configuration applies a patented propulsion arrangement and scalable design philosophy to create a product line of uncrewed and passenger aircraft for the emerging Advanced Air Mobility (AAM) market.

### Novel Technology

HopFlyt's aircraft design is based around the patented Channel Wing Propulsion System. This patented design uses advanced aerodynamic principles to increase performance, efficiency, and enable novel flight controls. The resulting aircraft is highly competitive, flight tested, and unlike anything else in the skies.

### Dual Use Applications

Hybrid-electric technology will bring revolutionary cost savings to air missions traditionally operated by large and expensive helicopters. Helicopters are costly to operate, in high demand, and operators are seeking to diversify aircraft fleets. In the U.S. Navy, 90% of shipboard repairs depend on the delivery of cargo that weighs less than 50lbs. Commercial offshore operations are met with similar logistics costs and challenges.

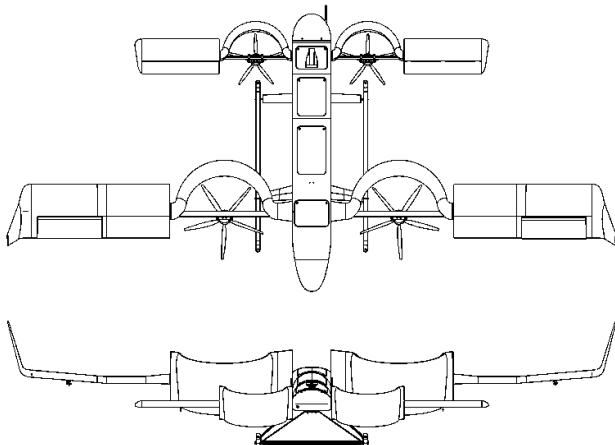
### Product: The Cyclone Hybrid Electric UAS

Cyclone is a 750lb-class uncrewed aircraft that combines HopFlyt's patented aircraft configuration with a hybrid-electric turbogenerator powerplant to create a high performance and long-range VTOL cargo platform. The Cyclone will bring 40x cost savings compared to long range helicopters.

- Cyclone's design goals are to achieve **500nm** usable range with a **100lb** payload.
- The resulting aircraft will burn less than **3gal/hr** in fuel and have total operating costs under **\$100/hr**

### Subscale Flight Test

HopFlyt's subscale demonstrator aircraft, Squall, is pictured below. With a 10ft wingspan and 35lb takeoff weight, Squall demonstrates the novel configuration and informs hybrid system design. Squall is capable of fully autonomous flight.



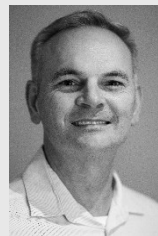
### Competition

HopFlyt seeks to enter the medium weight uncrewed cargo market. Competitor Elroy Air is among the few developing uncrewed hybrid cargo aircraft. Elroy Air has a flying demonstrator and claims \$3B in product orders. HopFlyt differentiates from competitors with a patent protected aircraft configuration and strategic partnerships that will provide a distinct market advantage.

### Market and Traction:

- ✓ **Advanced Air Mobility (AAM) Market:** US market for unmanned cargo aircraft is projected to reach **\$30B** by **2030**. The TAM for AAM is estimated at **\$1Tn** by **2040**.
- ✓ **Revenue Generating:** Generated **\$880K** revenue in 2024 via technology licensing and negotiating an expanded **\$25M** licensing contract.
- ✓ **Product Orders:** **\$1.77M** in product orders and expecting additional orders as result of technology licensing and strategic partners.
- ✓ **Strategic Partnerships:** HopFlyt is establishing partnerships with composite manufacturers and hybrid system companies for joint development of the Cyclone UAS

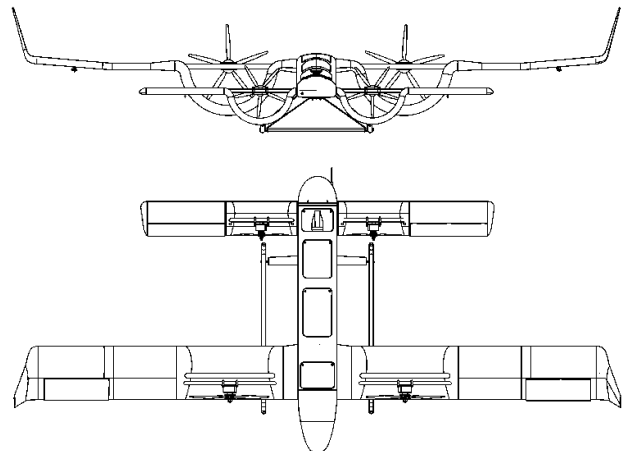
HopFlyt seeks investment to accelerate development of the hybrid electric Cyclone UAS, with the goal to demonstrate technology to customers by the end of 2026. The Cyclone will enter a lucrative cargo market and is a critical step towards the development of future heavy hybrid-electric VTOL aircraft capable of carrying passengers and large cargo.



**Rob Winston** Founder/CEO  
rob@hopflyt.com (410) 610-8407

Rob is a seasoned aircraft designer with a career as a NASA test engineer, USMC aviator, operational test pilot, and aviation program manager. Rob has designed and built numerous aircraft, including the world's fastest amphibian, and flown over 3200 hours in 34 different types of aircraft.

www.HopFlyt.com







www.NeuroEM.com

NeuroEM's first-of-its-kind device offers a safe, effective, and non-invasive approach to treating neurodegenerative diseases, including Alzheimer's, and protecting brain health throughout the aging process.

### Alzheimer's is among the costliest conditions to society

- Worldwide, **55M people** are living with Alzheimer's.
- Nearly **7M Americans** have Alzheimer's. **500,000 more** are diagnosed each year.
- Medicare spends 3 times more** for beneficiaries with Alzheimer's.

### NeuroEM will be a disruptive force in the Alzheimer's therapeutics market

There is no cure and treatment options are ineffective and difficult for patients and cost thousands of dollars per year.

- 5 of the 8 FDA-approved drugs do not affect the underlying brain changes that cause symptoms. **None are right for all patients.**
- Ongoing research exploring potential pharma options **remains uncertain.**

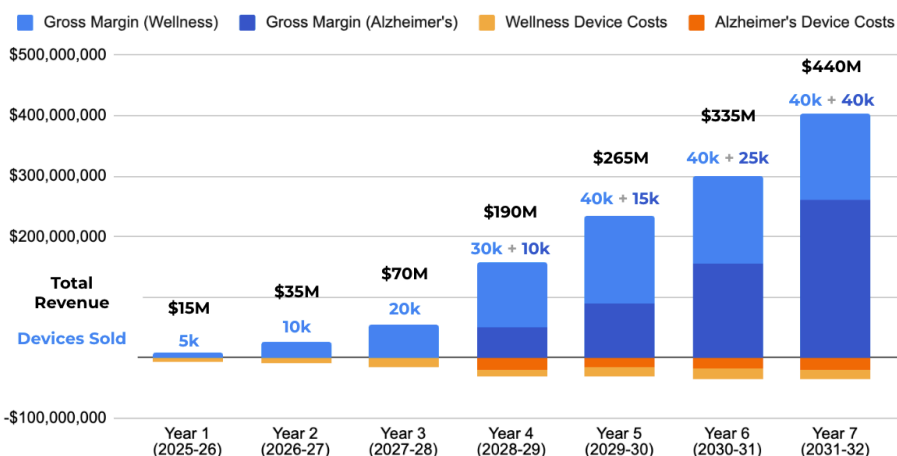
### Human clinical studies showed cognitive stabilization or improvement in 7 of 8 AD sufferers within 2 months

Our Transcranial Electro-Magnetic Treatment using Radio Frequencies (TEMT-RF) alters three key factors at the root of cognitive decline:

- Detoxify the brain by disaggregating toxic A $\beta$  and p-tau proteins
- Rebalance cytokines, indicating a reduction of inflammation in the brain and body
- Increase ATP—the source of energy for use and storage at the cellular level

### Capital investment to date: \$7M+

#### Target Milestones



#### Investment Opportunity

NeuroEM is raising two rounds over the next two years:

- \$5M Seed Preferred today** to prepare the final product for launch; Target pre-money valuation: \$15M
- \$5-10M Series A Preferred in 2025** to launch the wellness product; Target pre-money valuation: \$30-45M

### GLOBAL MARKET

#### ALZHEIMER'S THERAPEUTICS

**\$5.5B**  
IN 2023

**\$30.8B**  
IN 2033

#### DIGITAL BRAIN HEALTH

**\$231.1B**  
IN 2024

**\$476.8B**  
IN 2034

#### NOOTROPICS / SUPPLEMENTS

**\$6.6B**  
IN 2022

**\$11.4B**  
IN 2031

### FROM RESEARCH TO COMMERCIALIZATION:

NeuroEM is transforming groundbreaking research into a commercially viable reality.

#### 10+ Years of University Research

2 NIH Grants + More in progress

Patent portfolio includes **9 issued US patents** and **10 pending patent applications globally**

First to receive **FDA Breakthrough Device** status for the treatment of Alzheimer's

A **proven leadership team** and **medical advisory board** – all with a scientific or technology background, startup experience, and commercial expertise.

Startup Health Alzheimer's  
**Moonshot Community**  
Member



#### Contact

Chuck Papageorgiou, CEO  
Chuck@NeuroEM.com  
+1-727-252-6120



Innovative imaging to detect skin deformities for cosmetics and **skin cancer**

## Problem

- ❖ Skin cancer detection relies on **Color** at a **LATE** stage, leading to a high mortality rate.
- ❖ An innocent lesion, can be dangerous.

## Solution

- ❖ An **innovative handheld scanner** to detect deformities under the skin at the **EARLY** stage of the lesion.
- ❖ We are the first in history that **detect deformities** as a precursor to skin cancer and cosmetic problems.

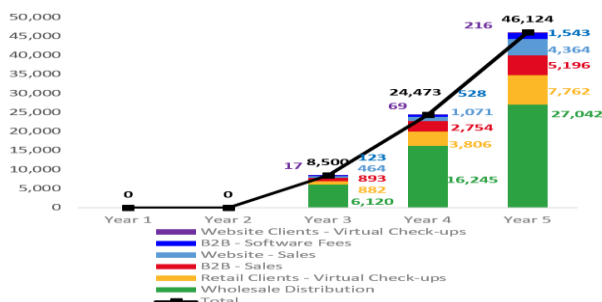
Dermatologists  
&  
General  
Practitioners

Home  
Users



Beauticians  
&  
Laser  
removals

Revenues Forecast(\$K)



Video Deck

Founded by:

Dr. Ofir Aharon, Ph.D.

Dr. Barry Galitzer, Ph.D. MD

Dr. Kleiner Yehuda, Ph.D.

Dr. Lopchinsky Richard, Ph.D. MD



Contact: Dr. Ofir Aharon

+972-526164669, [ofir@patternox.com](mailto:ofir@patternox.com)

Dermoscopy

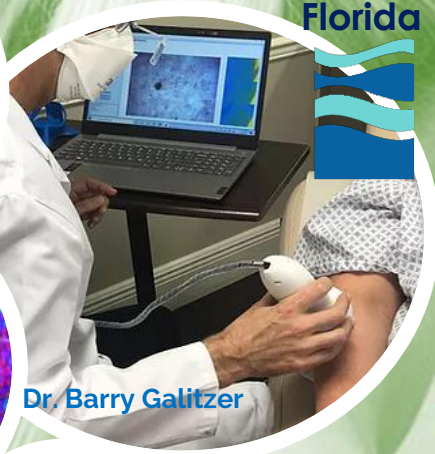


VS

PatScope



Clinical trial  
Florida



Dr. Barry Galitzer

\$30B

Clinical Trial, GTM, Regulation:

<http://www.patternox.com/intro>

- ❖ **Market:** Clinics, Dermatologists, GPs, and Home use.
- ❖ **Revenues** are between \$100 ~\$200 for each scanner.
- ❖ Our sales potential is in the hundreds of thousands to millions of units.
- ❖ **Additional revenues** Pay-per-use and virtual meetings using dermatologists and Artificial intelligence as SaaS.

## Raising \$1.5M

CAGR > 10%

**Potential Market:** about 2 billion people with skin disorders.

Contact: Dr. Ofir Aharon

+972-526164669, [ofir@patternox.com](mailto:ofir@patternox.com)

GTM

Revenues



## INDUSTRY CATEGORY

Enterprise Software, SaaS, Healthcare, Patient Safety & Risk Management, Employee Health & Safety

The size of the Patient Safety & Risk Management Software Market is \$2B, with 10.4% annual growth.

## FUNDING TO DATE \$8M

\$6.5M bootstrapped by the CEO with some support from friends and family.

## FIRST OUTSIDE FINANCING

\$3.7M seed round underway  
Equity at \$8M pre-money valuation or convertible note (5% int; 20% discount) of which \$1.8M has been raised.

## USE OF PROCEEDS

- Accelerated marketing/sales
- Working capital
- Continued product expansion to propel SafeQual to a market leader position that redefines what patient safety, quality, and risk software deliver to healthcare systems.

**"Join us and play a direct role in making healthcare safer for you and your family while sharing in the financial success we enjoy being a disruptive innovator."**  
-- Dan Corcoran, President

## EXIT

We expect to return value to investors in 2027 by issuing dividends or IPO. A VC round may offer an earlier opportunity for exit, as we seek to raise funds to enter international healthcare markets upon our success in the US.

## INDUSTRY PARTNERS

- PowerDMS / NEOGOV
- Medi-Sota
- Center for Improvement in Healthcare Quality (CIHQ)
- Accreditation Committee for Health Care (ACHC)

## TECHNOLOGY PARTNERS

- Amazon AWS
- OpenAI

## BANK

- M&T Bank

## LAW FIRM

- Bond, Schoeneck, & King PLLC

## ACCOUNTING FIRM

- Kass & Monahan CPA's, P.C.

**Product:** Cloud-based enterprise software for employee and patient safety, clinical quality, and risk management. SafeQual provides healthcare leaders the ability to effectively pursue zero patient and staff harm initiatives across their entire care delivery system.

**Management Team:** Our mission-focused team has over a decade of experience in enterprise software for process improvement.

## Client Problem:

- 1 in 13 patients experience preventable harm when visiting a hospital. Gov't is shifting the cost to the hospital and making errors transparent with the CMS 'Care Compare' website, to cause hospitals to invest more in quality assurance activities.
- Not enough nurses available to staff quality assurance programs.
- Existing marketplace software does not cover all quality assurance tasks, resulting in manual work and lost data.
- Staff safety incidents are on the rise, fueled by preventable abuse and burnout.

**Competitive Advantage:** With productivity-focused workflow, process improvement, and accountability in the same software as data and analytics, SafeQual is decisively ahead of all other market offerings in providing the capability to improve healthcare quality and safety rather than just measuring and prioritizing risk. SafeQual is also decisively ahead in employee safety. And lower cost.

While all competitors integrate with EMR systems, SafeQual uniquely integrates with HRIS systems as well.

SafeQual offers an employee health and safety module and 6 embedded quality methodologies that differentiate it from all competitors.

Maintaining its product leadership, SafeQual is the first to launch artificial intelligence capabilities to enhance productivity and aid in the discovery of root cause.

**Target Market:** SafeQual can serve over 900 healthcare systems in the USA, including hospitals & clinic groups. With a TAM of \$2B and an immediately addressable market opportunity >\$400 million, it offers customers financial savings with its lower cost software, improved quality, and separate tools for accreditation compliance & employee safety.

**Competitors:** Two companies currently have 55% of the market share:

- RLDatix, 30%, a combination of eleven acquired companies has vast integration challenges to work through and a heavy debt burden from the mergers.
- symplr's MIDAS product, with a shrinking 25% market share (down from 40%), was the first mover in this space years ago, but has been slow to evolve its product after an unsuccessful software team move to India.

The next three companies in market share (Riskconnect, RiskQual, and Origami Risk) are not focused on the healthcare sector.

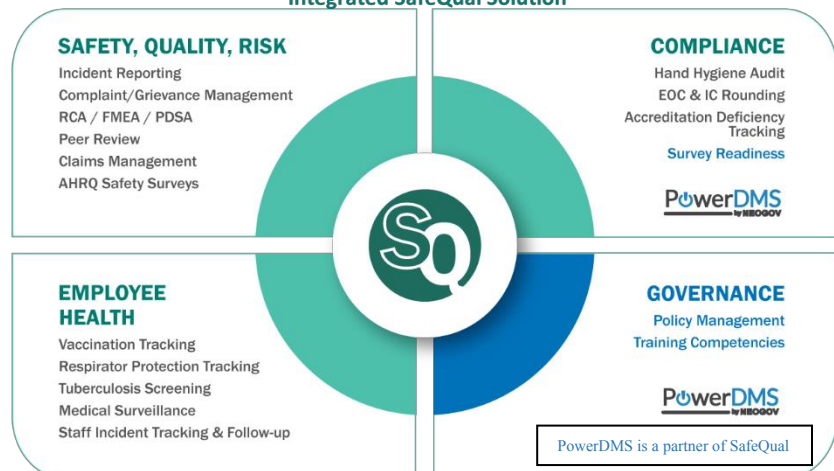
## Barriers to Entry:

- Robust Incident Management Software (would require five years for a new entrant to perform at enterprise RFP level)
- Alignment with Risk Management (HRO, ERM, or GRC)

## Five-Year Financial Projection

	2024	2025	2026	2027	2028
Revenue	\$ 453	\$ 1,078	\$5,600	\$ 16,192	\$ 34,219
EBITDA	-\$ 1,435	-\$ 1,698	\$ 535	\$ 7,374	\$ 21,827

## Integrated SafeQual Solution





# SPACE PHOENIX SYSTEMS

## First Reusable Spacecraft Fleet Optimized for Space Cargo

**Value Proposition:** Space Phoenix Systems provides a service that allows its commercial and government customers to focus on payload/business development directly related to their core business, leaving SPS to manage their space missions, providing payload integration, spacecraft launch, operations, return, and recovery. We are a Space Courier—think “FedEx™ for space.”

**Company Background:** Founded in 2024, Space Phoenix has quickly established itself as an innovative provider of Space Logistics, serving as the “missing link” for organizations needing to move their payloads quickly and economically to and from Space. Within 8 months, it had reservations booking 75% of its “payload” inventory through 2029. Its paying customers include companies like United Semiconductors, pioneers in in-space manufacturing.

### Leadership Team

**Andrew Parlock**, Founder & CEO: Established Space Leader/Visionary  
**Frank Johnson**, CSO/Global Development: C-Level Exec 30+ years  
**Tal Horton-Horsman**, CTO: Spacecraft Engineering/Development Guru  
**Mike Larkin**, Strategic Operations Officer/ 40+ years in disruptive tech

### Products/Services

**R/PoD:** Returnable Payload on Demand offering enables entities to get payloads into space and back. Our spacecraft fleet accommodates payloads from 30kg to 350kg. Projected 100 missions per year by 2030 at ~60% less cost than today.

**Technologies/Special Know-How:** Experienced space industry leaders with proven expertise in delivering market-ready space services. Experts in disruptive technology and rapid-growth enterprises, our startup combines over 130 years of collective experience with a brilliant, young space technology team.

### Market

WEF projects a \$2.3 T Space market, with a \$500B niche dependent on increased access to space and lower cost. Based on feedback from NASA and DoD proponents, SPS is 100% focused on this niche market and is positioned to lead the market.

### Distribution Channels

**Direct:** Signed “reservation” LOIs with in-space manufacturers, biotech, luxury goods, Advanced Materials Research, Pharma, space agriculture, etc.  
**Strategic Partners:** in discussion with investors capable of leading global expansion as stand-alone business units.

### Competition

We have a few competitors such as D-Orbit, Stoke, and Inversion, yet our services often complement each other more than they compete. Welcoming new market entrants, we recognize them as a quick path to rapid growth in a vast market. With revenue projections of over \$4T in the next decade, a diverse supplier base is essential. Space Phoenix views all competitors as partners in capitalizing and developing this rapidly expanding market.

### Financial Projections (Unaudited):

	2025	2026	2027	2028	2029
<b>Revenue</b>	\$3,011,528	\$10,000,000	\$33,235,125	\$67,044,375	\$216,194,328
<b>EBIT (USD)</b>	-\$3,651,394	\$476,952	-\$14,099,510	-\$29,889,660	\$53,773,382
<b>Missions</b>	n/a	n/a	2	9	20
<b>Rev/Mission</b>	n/a	n/a	<b>\$16,617,562</b>	<b>\$7,449,375</b>	<b>\$10,809,716</b>

### Quick Facts

**Company Name:** Space Phoenix  
**Industry:** Space  
**Address:** Baltimore, MD HQ  
**Phone:** +1-302-333-7529  
**Email:** [andrew@space-phoenix.com](mailto:andrew@space-phoenix.com)  
**Website:** [space-phoenix.com](http://space-phoenix.com)  
**Banks:** JP Morgan Chase/BoA  
**Law Firm:** Nguyen, Roche, Sutton  
**Strategic Partners:** UNH Advanced Manufacturing Center, Missouri S&T; Rogue Space  
**Lobbyists:** Albertine Enterprises (\$15m DoD Appropriations in 2025 budget - with very strong support from key US Senators)  
**Number of Employees:** 8 FT/10 PT  
**Leadership:** Andrew Parlock, Frank Johnson (fund-raising primes). Tal Horton-Horsman CTO  
**Financing sought:** \$7.5m Seed Round (15% committed as of 17 March 2025); \$50m Series A growth capital 2027/2028; \$100m in 2030 (global expansion)  
**Sales Pipeline:** \$300m+ with 75% of inventory pre-sold  
**Current Investors:** Founder; High-net-worth individuals. Late-stage discussions with prospective Seed Round Investors  
**Use of Funds:** Service Development (60%); Sales and Marketing (30%); Other (10%)



# PARTNERS



## **NEXT powered by SHULMAN ROGERS**

NEXT disrupts the legacy legal industry by offering a broad range of fixed fee solutions (stand-alone products and annual legal plans) delivered by senior attorneys with valuable business expertise. NEXT solves the problem that startup and emerging growth companies face when launching their business as well as scaling: lack of access to predictable legal fees, seasoned attorneys, the latest technology and key business services. We use cutting edge technology platforms to deliver real efficiencies, transparency and a collaborative environment for clients, attorneys and investors. NEXT partners with its clients to de-risk their business and get to the NEXT level, together reaching each milestone of success. NEXT is powered by Shulman Rogers, a full-service law firm with nearly 100 attorneys offering superior service across a wide range of practice areas. The firm also offers robust personal services such as residential closings and trust and estate planning. Shulman Rogers has earned its reputation for providing quality representation, business insight and client value, serving as a highly attractive alternative to larger, higher-priced firms and smaller, less diverse firms. Learn more at [ShulmanRogers.com](http://ShulmanRogers.com).



## **ANTHONY MILLIN, NEXT CHAIR & PARTNER, SHULMAN, ROGERS**

Anthony Millin is the Chair of NEXT and a trusted legal and business advisor to startup, early-stage, and emerging growth companies. As a corporate and securities attorney, a successful serial entrepreneur, and a venture capitalist, Anthony brings a unique legal and business perspective to advising his clients. Anthony understands firsthand what it takes to start, scale and manage a company, to successfully prepare for and run a fund-raising process, and to address the legal issues faced by a startup. Another specialized skill set Anthony brings to the table is his China-based experience, assisting early-stage and middle-market companies interested in conducting business in China or seeking direct foreign investment from China. Anthony also serves as a Venture Partner at Urban Us, a seed-stage VC firm. Contact Anthony at [amillin@shulmanrogers.com](mailto:amillin@shulmanrogers.com).



## **AEG eenterprisegrowth**

AEG is a values-based membership organization that creates personal and business growth through trusted relationships. As a "Time Machine" for business leaders, AEG accelerates trust and facilitates peer relationships to drive business development and personal growth. We connect three communities of midmarket CEOs, elite business advisors, and regional centers of influence. Through regular programs, education and community facilitation, AEG cultivates deep personal and business relationships, enabling fast, impactful connections, collaboration, and personal and business referrals.



## **MARK HAAS, CEO, AEG eMarkHaas**

Mark Haas is Co-founder and CEO of AEG (Association for Enterprise Growth), responsible for strategy, operations, and expansion of its communities to 30 cities nationally. He was previously President of ROM a strategy and operations management consulting firm, advising CEOs and boards to include leadership training for Tanzanian energy executives, developing curricula to train consultants in 40 countries for an international bank, crafting strategy and innovative business models for \$120 million nonprofit, merging two scientific associations, re-organizing a biomedical research agency, facilitating development of WWIV military strategy, and of facilitating a global R&D strategy for the US Navy.



## **MODUS CREATE eModusCreate**

We built our company with an ethos of open source, recruiting and retaining the best individual contributors, regardless of location. We are thought leaders who share what we learn and help steer the direction of our open source communities of practice.

We're not just dreamers or doers; we're partners and teachers. We help you instill a culture of learning, innovation, and unlocked potential throughout your organization.

In short, we help you transform your products, platforms, and processes to facilitate organisation-wide digital transformation.

# PARTNERS



## **PAT SHERIDAN, CO-FOUNDER & MANAGING PARTNER, MODUS CREATE**

Pat is focused on the intersection of design, technology, and business. He saw the need for a high-end product consulting firm built with open-source team design and the concept for Modus was born. Pat helps clients see new ways to tackle challenges with emerging technology and brings his unmatched passion to work every day. As a serial entrepreneur and active startup mentor, he's a co-organizer of NoVa.JS and NYC.JS. He is a 2011 graduate of Mind Share, received his MBA from Georgetown University, where he is currently an Entrepreneur-in-Residence, and holds a BFA from the Corcoran College of Art and Design, where he currently serves as an advisory council member for the George Washington University Columbian College of Arts and Sciences.



## **PRINCE WILLIAM COUNTY DEPARTMENT OF ECONOMIC DEVELOPMENT**

The Prince William County Department of Economic Development and Tourism works hard to create a pro-business, globally-competitive environment that generates new, high-quality, and sustainable job opportunities for our residents and destination-driven attractions for our visitors. The department engages in a broad portfolio of services, partnerships, and strategic alliances to benefit the business community, including small businesses, startups, and entrepreneurs.



## **CHRISTINA WINN, EXECUTIVE DIRECTOR AT PRINCE WILLIAM COUNTY DEPARTMENT OF ECONOMIC DEVELOPMENT**

Christina leads the Prince William County Department of Economic Development, catalyzing investment, retention, and redevelopment opportunities in the second largest county in Virginia. By positioning the county as a leader in the fast-paced, evolving economy of the Washington, D.C. region, we are shaping stages for expansion and collaboration in key target industries.

With more than 20 years of economic development and private sector real estate experience, she is an expert in development programs including finance, incentives, and marketing. Prior to leading PWCED, she led Arlington's Economic Development business investment group, leading retention, recruitment, and entrepreneurial support.



## **REFRACTION @refractionpt**

Refraction is a leading nonprofit innovation hub in Northern Virginia, that provides mentoring, programs, and office space for startups and high-growth companies to help create jobs in the greater Washington region. In five years, more than 300 member companies have collectively raised over \$350 million in capital. Refraction's partners include Amazon, Cox, Dominion Energy, MITRE, Fairfax County, Arlington County, Loudoun County, Virginia Innovation Partnership Corporation, and Virginia Tech.



## **DINGMAN CENTER FOR ENTREPRENEURSHIP, UNIVERSITY OF MARYLAND @UMD\_Dingman**

The Dingman Center for Entrepreneurship is a top-tier entrepreneurial institute recognized around the world as a leader in enterprise creation. The Dingman Center is continuously pushing the boundaries of teaching and learning with its focus on practical entrepreneurship, global innovation, and international classroom experiences. The Center promotes opportunities that provide maximum resources to start-up businesses in terms of ideation, execution, and financing; and that support its mission to take entrepreneurs "from the back of a napkin to the first \$1 million in financing."



## **KEIRETSU FORUM @KeiretsuAngels**

Keiretsu Forum is a global investment community of accredited private equity angel investors, venture capitalists, and corporate/institutional investors. Keiretsu Forum was founded in the San Francisco East Bay in California in 2000 by Randy Williams. Keiretsu Forum is a worldwide network of capital, resources, and deal flow with 53 chapters on 3 continents. Keiretsu Forum members invest in high-quality, diverse investment opportunities.

# PARTNERS



## **FITCI – FREDERICK INNOVATIVE TECHNOLOGY CENTER, INC @FITCInc**

The Frederick Innovative Technology Center, Inc. (FITCI) is a business incubator and accelerator designed to cultivate entrepreneurship in Frederick, Maryland. FITCI specializes in the strategic business support of local entrepreneurs in the early stages of mostly science and technology-based businesses: Biotechnology, Information Technology, Renewable Energy, and Cyber Security. FITCI currently has two locations in Frederick, MD, and 52 client companies.



## **THE BALTIMORE ANGELS @baltimoreangels**

The Baltimore Angels is an angel investor group based in Baltimore, MD. Founded in 2009, its mission is to invest profitably in the regional entrepreneurial ecosystem and advance early-stage innovators to the next stage of capital formation. Its vision is to be the most trusted resource for angel capital investment and entrepreneurial mentorship in the Greater Baltimore region. A new generation of angel investing comes to Baltimore. If you are a tech entrepreneur or community-minded investor, please be in touch with Baltimore Angels. This is not your father's (or your uncle's) investment group.



## **MARYLAND TECH COUNCIL VENTURE MENTORING SERVICES**

The Maryland Tech Council Venture Mentoring Services (MTC VMS) program is one of the leading team mentoring services available in the state of Maryland that is both highly sophisticated and results-driven. It exists to foster an environment that encourages innovation while expanding financial and business opportunities for tech, cyber, and life science start-ups. The MTC VMS Program provides free team-based mentoring services to qualified Maryland-based tech and life science venture CEOs who are accepted into the program. Since the MTC VMS program began, more than 75 ventures have enrolled & \$100MM has been raised in capital & grants.



## **STARTUP GRIND-COLUMBIA, MD @StartupGrindDC**

Startup Grind-Columbia, mid-Maryland Chapter is part of the largest global community for innovation, entrepreneurship, and the startup community. We're actively educating, inspiring, and connecting more than 2MM+entrepreneurs, 600+ cities, and 130+ countries. We nurture startup ecosystems through mentorship, advisory services, education, inspiration, access to capital, and most importantly, connecting members with the resources we need to have the best opportunity to grow phenomenally successful ventures.



## **ANGELS + LIFE.SCI INVESTORS**

Formed in 1996, the Angels + Life.Sci Investors Network is organized under NJAngels.net. We are a manager-led, loosely organized network of investors and accredited Angels, Coaches, and Experts who Sponsor world-class Entrepreneurs. Our colleagues have deep experience and technical domain expertise in all of the life sciences disciplines in which we are involved, including nanobio tools, materials, and devices: tele-diagnostics, augmented healthcare & remote patient monitoring, automation and robotics, & advanced chemistry for drug discovery.



## **GEORGETOWN ENTREPRENEURSHIP INITIATIVE**

Entrepreneurship is one of the world's most powerful forces for positive change. Georgetown Entrepreneurship seeks to instill an entrepreneurial mindset in students, foster an entrepreneurial culture across the university, support the successful growth of alumni ventures, and leverage the power of entrepreneurship to make an impact in the world beyond Georgetown.

# PARTNERS



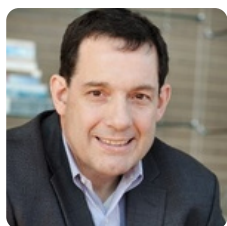
**JEFF REID, FOUNDING DIRECTOR, GEORGETOWN ENTREPRENEURSHIP INITIATIVE, GEORGETOWN UNIVERSITY'S MCDONOUGH SCHOOL OF BUSINESS @Hoyapreneur**

Jeff Reid is the Founding Director of the Georgetown Entrepreneurship Initiative and Professor of the Practice of Entrepreneurship at Georgetown University's McDonough School of Business. Reid is a catalyst for entrepreneurship and a well-known leader in entrepreneurship education. In 2009, Reid launched the Georgetown Entrepreneurship Initiative to catalyze entrepreneurial thinking and activities across Georgetown University and impact the growing DMV startup community.



**RYAN & WETMORE, P.C. @RyanWetmorePC**

Ryan & Wetmore is a full-service accounting and management consulting firm, servicing the Northeast/ Mid-Atlantic region since 1988. What makes us different from other accounting firms is our proactive approach. We work hard to earn our clients' confidence by encouraging open communication year-round. This approach has enabled us to help clients become more efficient, more competitive, and more profitable. Through our numerous management engagements, we have become trusted, unbiased advisors.



**PETE RYAN, CO-FOUNDER & PARTNER, RYAN & WETMORE**

Pete co-founded Ryan & Wetmore in 1988, a 3 office, 35-person firm serving the Mid-Atlantic region. He currently works with clients to address tax, audit, and accounting issues. He also has significant experience in international tax matters and business consulting services. His expertise extends to Healthcare organizations, Construction and Real Estate, Government contractors, Technology, Manufacturing, and High Net Worth Individuals. Pete has served on the Board of Directors for several organizations. He is an active member of the Healthcare Advisors Association, the Real Estate and Construction Association, the CPA Manufacturing Services Association, the Virginia Transportation Construction Alliance, and the Construction Financial Management Association.



**ENTERPRISE TRANSFORMATION SOLUTIONS  
INES LEBOW, FOUNDER AND PRINCIPAL @ilebow1**

Ines LeBow is the Founder and Principal Startup Consultant at Enterprise Transformation Solutions (ETS), which advises entrepreneurs on how to position themselves for funding. Over the course of her 30+ years in the industry, Ines has helped companies secure more than \$800M in funding, led start-ups and turnarounds for companies with up to \$500M in revenue, managed 11 M&A transactions, and guided 9 companies to a successful exit. With expertise spanning Operations, Executive Leadership, and Mentoring, Turnarounds, Revenue implementation, Engineering, as well as Communications, Ines has helped many companies prepare for VC and angel investment.





# THANK YOU TO OUR PREP TEAM



**MICHAEL HANSON**  
Consultant  
Optimum Dynamics LLC



**LAURA HILL**  
Chief of Staff  
Bentley



**INES LEBOW**  
CEO  
Enterprise Transformation  
Solutions



**MARISSA LEVIN**  
CEO  
Successful Culture  
International



**JET LU**  
Customer Solutions  
Amazon Web Services



**JACKIE LUO**  
Founder  
BAM Advisory



**MICHELLE MILLER**  
Founder  
MRM Consulting



**JOHN MORGAN**  
General Partner  
Morgan Global



**EVAN SHUBIN**  
Pres. and Founder  
Results.now, Inc. and  
Candlelight Partners



**MALI PHONPADITH**  
CEO  
SOAR Community  
Network



**MICHAEL RIEMER**  
CEO & Board Member  
Vocinity

# SPONSORS



## March 27 Attendees

### As of 03 27 25

SPEAKERS			
First Name	Last Name	Title	Company
Tien	Wong	Founder and Host	CONNECTpreneur
Skylar	Rallison	Community Manager	CONNECTpreneur
Sara	Clasper	Associate Attorney	NEXT powered by Shulman Rogers
PRESENTERS			
First Name	Last Name	Title	Company
Bill	Stone	CEO	<b>AllClear Healthcare</b>
Cephas	Sund	Venture Partner	<b>Aquillius Ventures</b>
Neil	Winston	Chief Engineer	<b>HopFlyt Inc.</b>
Amanda	Patanow	Chief Product & Marketing Officer	<b>NeuroEM Therapeutics</b>
Dr. Ofir	Aharon	CEO	<b>PATTERNNOX</b>
Jeff	McQuilliams	President	<b>SafeQual Health</b>
Andrew	Parlock	CEO	<b>Space Phoenix Systems</b>
ATTENDEES			
First Name	Last Name	Title	Company
Nafees	Abbasi	CEO	Dealers Cloud Corp
Amer	Abukhadra	CEO & CTO	myCardioGuard
Michael	Adler	Managing Partner	Law Office of Michael E. Adler
Sumeet	Agrawal	VP Strategy and Finance	Culture Biosciences Inc
Smriti	Agrawal	CEO	Melt Biosciences
Abe	Ahmad		Georgetown University
Aminu	Ajuji	CEO	Carbon MOP Limited
Michael	Altenburger	Program Manager	CloseKnit
Andrea	Alvarado	Virtual Assistant	EntreAdmin
Yasmin	Amies	Founder Associate	Cortirio
Joseph	Anders	CEO	AI Data Sciences
Paul	Armijo	President & CEO	Armijo Innovations LLC
Bevely	Awuor		Columbia University
Erika	Baez-Grimes	Business Broker	Transworld Business Advisors
Hiba	Bahjaoui		AI Akhawayn University in Ifrane
Ferhat	Bakan	Co-Founder	Masu Business Software Solutions
Naziyaparvin	Bala	COO	WOAI
Mark	Baldino	CEO	FireBot Suppression
Hadiza	Bamgbose	Founder & Principal	British-American Consulting Advocacy LLC
Tammy	Barbee		
Pradiptaa	Bardhan	Managing Partner	Motion Digital Hub
Thomas	Bascom	President	LinkSpace, LLC
Sina	Behmanesh	CTO	INFORMITON
Patrick	Beldon	CEO	Cortirio
Amiel	Bent	Director	SVA
Bruce	Berkoff	CEO	BA Ilc
Victor	Beshidze	CEO	VB Solutions
Swapnil	Bhangle	CEO	Mobanic
Manoj	Bhumbhaliya	BDM	Palni Inc
Nimrod	Bin Nun	CEO	RespirAI US
Colin	Blair	Co-Founder	Sensurance
Pallavi	Bobde	Founder	Veberszone
Julia Claire	Bodey	Business Development Manager	Elite Tech Fusion Inc
Ilia	Borishchev	CEO	VIBRAINT Inc.
Jan	Breukers	Founder - CEO	First Choice Bio, Inc.
Lora	Brown	Owner	ODAA Virtual Assistant
Christopher	Brown	President	Ivy League Financial Advisors LLC
Wade	Byrd	Founder / CEO	QEPR
Alexius	Cabral	COO	Repoint Solutions Inc
Leondios Alexander	Caldiis	Business Development Director	Akron Capital Group
Matt	Canning	Founder & CEO	NoPlex
Indira	Carbajal	Analyst	Nexum PUCP
Joe	Carlin	Principal	JonXeone Capital
Karina	Castagna	SVP	Mercalis
Fatima	Castiglione Maldonado	Consultant	Ethernity.live
Hepzel	Castro	Independent Consultant	HCH Consulting
Hugh	Cathey	CEO	ChromoCare
Jennifer	Chan	CFO	Spatially, Inc.
Diana	Chavez	Marketing Director	TechAID Solutions
Yu Wen	Chen	Startup Advisor	YW Chen Consulting
Chris	Chen	Title	Company
Giselle	Cheung	CEO	PowerNaP Energy
Nelson	Chick	CAO	Foil Flyer
Andrew	Choi	CEO	Beige LLC
Courtney	Coffey	Associate Producer	America's Real Deal
Mark	Colangelo	Founder	Puttrax 360



Danaïs	Collado	Software Engineer	Resilient Coders
Scott	Collins	CSG	AIG
Edward	Cologna	CEO	Cologna Productions Inc / NJGOVTV
Andi	Contreras	Founder	BeyondBorders Pro Solutions, LLC
Gloryvee	Cordero	CTO	Depth
Simon	Cox	Product Funding Executive	Grant Engine
Colleen	Crangle	Founder/Senior Partner	CONVERSPEECH LLC
Albert	Crews	VP of Product Innovation and New Ventures	St. Jude
Juan Cruz	Cuevas	Co-Founder	Stealth Tx
William	Davis	Owner	R&B Maintenance
Fabio	De Sio	Founder & CEO, Faablux UK Public Speaking Champion	Faablux
Paramita	Debbarman	Founder	PDCC
Hector	Del Castillo	Chief Product Officer	Byond
Susan	D'Elia	Founder	TECHMarket
George	DeVaux	President	DEVCO
Ken	Dichi	Virtual Assistant	Ken Dichi
Alex	Dillon	CEO	TechAID Solutions LLC
Alex	Dillon	CEO	TechAID Solutions LLC
Jack	Ding	CEO	Domichain
Steve	Dollery	Director R&D	Biological Mimetics Inc
Dwayne	Dowtin	President	Avigdor Corporation
Dejana	Dua	Partner	Anexa Capital
Lily	Duber	Growth Consultant	Trinet
Carolyn	Eagen	CEO/Founder	Kinstak
Katie	Eggers	CX & Product Leader	
Sam	Eichner	Attorney	Norton Rose Fulbright
Sharon	Elhadad		United States
Maria	Ermolova	Investment Banking Managing Director	Weild & Co.
Herb	Ezrin	CEO & President	Potomac Business Group
Kim	F	Advisor	
Giovanni	Farese	CEO	Webidoo
Sina	Faridimehr	Founder and CEO	Enerytics
Constantine	Ferssizidis	Business Banking Relationship Manager	TD Bank
Mark	Fling	Founder and Senior Consultant	Tech Infinity Consulting
Chris	Franckhauser	Founder & Principal Consultant	TGL Consulting
Kristopher	Fritzler	Owner	Lincolnia Technology
Clark	Fuller	Design and Simulation Lead	Hop Flyt
Sathish Kumar	G	Associate	SBSS & Associates
Frank	Gacayan	Graduate Subsea Pipeline Engineer	Worley
Emily	Gaines	Founder	SHWcase
William	Galle	Principal	DPS
Ricardo	Garcia de Alba	CEO	Meiogenix
Dr Edward J	Gerety III	Director	Meje
Ben	Gharbia	Architect	
Terence	Gibbons	Consultant	Granite Group Advisors
Kadee	Gittel	Associate	Legalshield
Seth	Golbe	Chief Revenue Officer	Life Science Women's Network
Jonathan	Golner	Director, ERP Practice	22nd Century Technologies
Victoria	Gom	Head, Business Dev.	Sahara Power Group
Oral	Gooden	CEO	SWISSHTECH Corp.
Yuying	Gosser	Research Faculty, Former Director Student Research	The City College of the City University of New York
David	Grove	CEO/Founder	Bylt
Pingyuan	Gu	Researcher	Independent
Chi	Guan	CEO	CHCOOK
Julien	Guerinot	Co-Founder	Carbons
Mark	Haas	CEO	AEG
Fizie	Haleem	Business Solutions Manager	Montgomery College
Will	Halliday	Partner	Williams Mullen
Malcolm	Handelsman	ED	DIR
Michael	Hanson	Growth Strategy Consultant	Optimum Dynamics LLC
James	Harris	GP	Global Catalyst Ventures
Qaizar	Hassonjee	Managing Partner	Angel Star Ventures, LLC
Lewis	Hayes	Director	Next Generation Elite
Teresa	Henning	Director	Moneymasternow
Teresa	Henry	Sr Director Quality & Scientific Operations	Sequoia Biotech Consulting
Caleb	Herbert	Founder	Apollo-Sec
Lori	Herzog	Rn	Seaside Corp
Florence	HIS	Founder	Business4People
Dalibor	Hodko	Cao	Nexogen, Inc.
Jennifer	Hotai	Founder	Plover Animation
Kevin	Hou	Founder	Medicine.AI
Paul	Iacovacci	CIO	Enascorcapital
Uchenna	Ibekwe	CEO/CTO	SifaCore Technology LLC
Jenny	Ibrahim	Director	OPS
Adamama	Ihemeson	Founder	AI with AI
Tracy	Inc	CIO	NeuroEM Therapeutics Inc

Maresh	Inturi	Founder	syncaru.com
Rizea	Ioana Alexandra	Social Media Manager	Socialexpertelite
Carl	Jones	Managing Partner	Inhite Ventures
Jeffrey	Ju	Venture Scout	GoAhead Ventures
Ron	Kazel	Managing Member	Kalliam Capital LLC
Misbah	Khalid	Freelance Visual and UI/UX Designer	Misbah Khalid Designs
Gene	Kim	Founder	Dragon Startups
Ted	Koblick	VP	Net-AV
Martin	Koev	Manager	Koev Brothers
Velibor	Koprivica	Managing Partner	Enfinia Growth Partners
Nick	Kovacic	Managing Partner	NicholasCompaniesllc.com
Chris	Kozak, PhD	Consultant	KozakDx
Victoria	Kozyreva	Sr Venture Associate	Go Global World
Theresa	Kramer	CEO /CMO	OcuPULSE
Susheel	Kumar	Founder & CEO	Adhvan Healthcare & Life Sciences LLC
Yegor	Kuznetsov	Consultant	Nucleous
Juan	L	Associate	ToTheTop
Alin	Lacea	Co-Founder	Byteflare.etch
Veronica	Lawrence	CEO	IEQ
Ines	LeBow	CEO/Founder	Enterprise Transformation Solutions
Charles	Lechoux	CEO	Carbons
Rhonda	Levy	VP	Dualboot Partners
Giselle	Lian	Founder	TrenchJelly
Kevin	Lightfoot	Principal	Ghostwriter Consultancy
Nadia	Lin	Partner	Expara
Lulu	Liu	Director	LULU LIU AI Couture
M	Loeb	Owner	Kool Shades, LLC
Cheryl	Lohman	CEO and Founder	Medapptic, LLC
Juan	Lozano	Asocciate	To The Top
George	Luniv	Founder/Director/System Engineer	Alomega Inc
Jackie	Luo	Partner	BAM Advisory
Jingsen	Ma	VP	Dynaflow, Inc.
Amrita	Madabushi	Professor	University of Maryland Global Campus
Venkat	Maddikayala	President and CEO	V3Main Technologies
Oluchi	Maduagufor	Virtual Assistant	HUSHNoMore
Abdelrahman	Mahmoud	Founder	USAM
Pooja	Majmudar	Investor	KELES
Salim	Malakouti		
Manish	Malhotra	Venture Partner	Opulentia Ventures
Mike	Malloy	Founder & CEO	Malloy Industries
Tornggee	Malu	CEO	EzzyCare
Viviane	Mao	Partner	MIR Advisors
Guilan	Massoud-Moghaddam		Georgetown University
TJ	Master	Mentor	Virginia Innovation Commercialization Assistance Program
Anafi	Mataka	HOD	ProActify
Robert	McFarland	Business Office Assistant	American University
Fred	McMurray	CEO	Westvyne
Mila	Medina		Montgomery College
Saki	Melius	Owner	Lakas Solutions
Silva	Melquiades	Seller/ Administrator	JC materials
Robert	Mendralla	President	RM Enterprises
Monica	Middleton	Founder and CXO	With Infiniti
Rachel	Miller	Program Manager	PenFed Foundation
Marcia	Miller	Owner	Miller's health care
Kyle	Miranda	Chief Growth Officer	Frienda Co
Zara	Mirzaei	CEO	EnfanteVITA
Joe	Miscione	Managing Director	Provide Consulting
Charles	Mobbs	Founder/CSO	Gilga-Med, Inc.
Nizamuddin	Mohammed	Manager	GNC
Max	Mohr	Fundraising Team Lead	StartEngine
Cassandra Julienne	Mojica	AI Prompt Engineer	Meta
Teresa	Moraska	CEO & Chief Innovation Officer US Operations	Pan Pacific Finance Group
Tina	Moriarty	Chief of Staff	Malloy Industries
Sam	Mulder	Operations Manager	NeuroEM Therapeutics Inc.
Kevin	Mullenex	CEO & Co-Founder	iotaBEAM, Inc.
Valentine Kathambi	Mutunga	VC Scout	LvlUp Ventures
Silvana	Nani	Chief Innovation Officer	Korabi Consulting
Igor	Nasonkin	CEO	Phythera Therapeutics Inc
Declan	Naylor	Operations Specialist	Fortitude Investment Group
Nelson	Nazareth	Owner	BG Research Ltd
Thomas	Nedder	CEO	Neato Robotics
Joel	Nelson	Owner	Carepoint lab
Toni	Neuvonen	Partner	DeskMe
Eddie	Nevoani	CEO	Multikol B.T
Michael	Nguyen		
Siphephelo	Nkosi	Founder	The Young Magazine

Crispin	Oigara	Data Scientist and Analyst	EcoAgric Tech
Edgard	Olaizola	Healthcare Consultant and Investor	Independent Consultant
Janice Williams	Oliver	Founder/CEO	MisTee Wants To Know, Inc.
Ayodeji	Olukoya	Clinical Research Coordinator	Georgetown University
Krish	Palaniappan	CTO	Snowpal, Inc.
Varun	Palaniappan	Product Manager	Snowpal, Inc.
Aditya	Pandya	Lead Consultant	Nebula.co
Meka	Parker	Founder	GoNow
George	Parrish	Chief Evangelist	Bay Angels
Sarah	Pastoriza	Managing Partner	Axis Equity Group
Amanda	Patanow	Chief Product and Marketing Officer	NeuroEM Therapeutics
Rutu	Patel	HRBP	BurgeonHR
Siddharth	Patel	Director	Sail Biomedicines
Nawaz	Pathan	Sr. Business Manager	Dash Technologies
Kushtrim	Peci	Senior Portfolio Advisor	Merrill Lynch
Princess	Peralta	Chief of staff	Rbep
Keith	Perry	President	Xebec Enterprises, Inc.
Sharon	Plummer	Founder	Kind Worldwide Ventures
William	Podd	President	Landmark Family Office
Matthew	Polimeno	Operating Partner	Wave Equity Partners
Joel	Price	VP of Product Innovation	Core Source Technologies
George	Radmilovic	COO	2immersiv4u
Gopal	Rajagopalan	Founder and Principal	Ohm Psi LLC
Harsha	Rajasimha	CEO and Founder	JEEVA Clinical Trials Inc
Scott	Ray	Head of Sellside	PandoAlts
Ronald	Reck	Executive Director	Association for the Advancement of Business AI
Arianna	Regalado	Investor	IDEA Fund Partners
Joseph	Regalbuto	Scout	Pegasus Angel Accelerator
Teri	Reitan	CEO, Founder	Strategic Merger and Acquisitions
Jaden	Risner	CEO	Family Proud
Jordan	Roga	Consultant	
David	Rosen	Managing Director	JZI Holdings LLC
Robert	Rosenberg	President	SMC
Larry	Rosenfeld	Founder	McLean Partners LLC
LaTasha	Ross	Small Business Banker	TD Bank
Dev	Roy	Founder and CEO	Intraintel.ai
John	Russell	CEO	Oncovana
Ruby	Russell	Founder	RR Distinctive Beddings LLC
Jody	Ruth	Founder & CEO	AccuMetrics LLC
Nader	S	Engineer	
Arthur	Salindong	CEO	TRABUS
Nermina	Salkic	Chief Projects Officer	YourBookTeam
Andrey	Sanenko	Head of Delivery	VReal Soft
Indhira	Santana	Founder	bookinfo.com
Mark	Saxton	Chief Commercial Officer	Neuroelectrics
Frederic	Scheer	CEO	Alercell Inc.
Gerhard	Schwandt	Certified Executive Coach	Gerhard B. Schwandt
Mahesh	Seethagari	Business Development Manager	ADHVAN HEALTH CARE LLC
Christa	Sempertegui	COO	InFocus Therapeutics
Sergios	Sergiou	Owner	North London Hardware and Software Support
Kristi	Shaka	Researcher	Pacific Microdevices
Michelle	Shaland	Founder	Open & Async Projects LLC
Kate	Sharadin	CEO	UbiDX, Inc.
Savage	Sharma		
Ash	Sheth	Sr Director	Morphosys
Pauline	Shiu	Founder	Spark Consulting
Todd	Shoemack	CEO	VCC
Michael	Shrader	Head of Customer Success	Zylitix.ai
Suhaib	Siddiqi	CEO & President	Antirna Incorporated
Mike	Simpson	Co Founder	Temaki Togo
Smriti	Sinha	CEO	Drakaris, Inc.
Shubhayu	Sinharoy	Managing Member	Tridevi Ventures
Ranjit	Sivaprakasam	CDO	Dermrad
Kristi	Slack Leisinger	CEO/Principal	Copperleaf Consulting Group
Patrick	Smale	Co-Founder and CEO	ClearSight Therapeutics, Inc
Don	Small	Professor	University of Wyoming
Mia	Smeraglia	Consultant	TriNet
Jeffrey	Solomon Rufus	CEO	Jellies
Anthony	Sousa	CEO	FUGIT GAMING
Zachary	Steen	Product Funding Specialist	Grant Engine
Paul	Stewart	CEO	Tranexamic Technologies
Junada	Sulillari	Start-up Mentor	Neruva Technologies
Lynette	Sundiam	Founder & CEO	Executive Partner HQ
Ning	Sung	Investor	Sand Hill Angels
Henry	Sussner	Managing director	Miramar ventures
Jim	Swan	Senior Business Advimore	Infinite CXO

William	Taffa	Ent Director	Keiretsu Forum SoCal
Sam	Taussig	COO	RXN
Jennifer	Taylor	President and CEO	Northern Virginia Technology Council
Tsegereda	Tefarie	Senior Strategic Planner	AFDW
Hanna	Teklit	CEO	42Emerge
Shay	Tessler	Founder/CEO	Una
Sam	Tetlow	CEO	Grant Engine
Frederick	Thacher	Chair and CDO	FreMon Scientific
Phillip	Thomas	CEO	Boston Business Group, LLC
Asiana	Tidwell	Founder	The growth initiative
David	Timmerman	Strategic Business Partner	FullHorn Finance
Ray	Titus	CEO	United Franchise Group
Genia	Tsvetkova	Chestnut Run capital partners	Chestnut Run capital partners
Andrea	Valladarez	Executive Assistant	NeuroEM
Calvin	Van	Software Engineer	Resilient Coders
Roy	Vella	CEO	Vella Ventures
Joao	Vieira	Co-Founder	Hit Tx
Neeraj	Vij	CEO & ADJ ASSOC PROFESSOR	PRECISION THERANOSTICS INC & JOHNS HOPKINS UNIVERSITY
Savya	Virmani	Consultant	AccuMetrics LLC
Jim	Voeller	Patent Attorney	Maier & Maier
Tom	Vogelsong	Startup Scout	K2X Technology and Life Science
Igor	Volovich	CEO & Founder	RoadDoc
Laura	Vu	CIO	360studios
Dane	Wagner	CPO	Symeta Behavior Science
Jordan	Wahbeh	Managing Partner	SV Venture Group
Barbara	Wainwright	CEO/Founder	Wainwright Global Institute of Professional Coaching
Priesnell	Warren	Managing Director	Frontier Business Advisory
Barry	Weinbaum	Financial Service Professional	New York Life
David	Wellis	CEO	FreMon Scientific, Inc.
Taralyn	Wiggins		University of Miami
Laurie	Wiggins	CEO	Byond
Chase	Winovich	Founder and CEO	Frienda Co
Rob	Winston	CEO	Hop Flyt
Neil	Winston	Chief Engineer	Hop Flyt Inc.
pamela	wirth	Founder	Hello Health
Dagmawit	Wondwosen		Montgomery College
Eric	Wong	Founder	Myko Labs, LLC
Sir	Woods	Founder	SWC
Marlon	Woods	Owner	Carepoint lab
Wenfeng	Xu	President	Chantibody Therapeutics Inc
Lisa	xu	Senior Advisor	Tailwinds Venture
Yi	Yang	Managing Partner	WaterStar Capital
Jeysen	Yogaratnam	CEO	AzAverze
Nina	Zaman	President	NanTech Inc.
Assad	Zamir	CEO	Zamir Foundation
Paola	Zaragoza Cardenales	Attorney	Zaragoza Cardenales
Haoxin	Zhang	CEO	OpenMinds AI Medical
Carrie	Zhang	CEO	Markeny
Elizabeth	Zombron	Co-Founder	Mason Capital Advisors

# **WANT TO PRESENT OR SPONSOR AT OUR VIRTUAL EVENTS?**

**Email Skylar Rallison at  
[srallison@opus8.com](mailto:srallison@opus8.com)  
for more information**

## **2025 Virtual Calendar**

<b>April 24</b>	<b>May 29</b>
<b>June 26</b>	<b>July 31</b>

# CONNECT WITH US!





VIRTUAL AND IN-PERSON

# CALL FOR PRESENTERS

---

Unprecedented  
**Networking  
sessions**  
before, during, and  
after each event

Free lifetime  
admission  
to all  
CONNECTpreneur  
Forums

Post-event recap to  
**300k business  
leaders**  
in our Community

SCAN HERE FOR  
THE IN-PERSON  
BROCHURE:



SCAN HERE FOR  
THE VIRTUAL  
BROCHURE:





Get funded with our



# Private Investor Platform



One of the nations largest investor communities of 4,500+ HNW/UHNW private investors, angels, family offices, investment groups, and small institutional investors.

**Exclusive,  
cost effective,  
& reliable**

**Vetted, qualified,  
accredited  
Investors**

**We  
guarantee  
our results**



**View the full  
brochure**

**Tien Wong**  
CEO  
twong@opus8.com

**Skylar Rallison**  
Community Manager  
srallison@opus8.com

# DRIVING DIGITAL INNOVATION WITH MEANINGFUL OUTCOMES

Modus Create is an end-to-end digital consulting firm. We bring multiple integrated skill sets and methodology expertise across software, product, and commercial platform domains. Our clients experience a boutique feel on an enterprise scale.



## Our Practices and Offerings

### DIGITAL STRATEGY

Making intelligent decisions about investments in technology.

### PRODUCT DEVELOPMENT

Building and enabling business-aligned applications that deliver stakeholder and customer value.

### PLATFORM & CLOUD

Adopt a modern platform mindset, with scalable and secure architectures, tooling, and systems to increase quality and speed.

### DIGITAL OPERATIONS

Operationalize collaboration, drive alignment in a single system of truth, and adopt modern methodologies for teamwork.

All four practice areas are powered by **AI & DATA** expertise throughout



Whether you're looking to innovate, scale, or transform, our team brings the right methodology and skill sets to drive your success.

**Let's build the future together.**  
Contact us today to get started!



# REGISTER FOR OUR UPCOMING EVENTS

## Virtual Event

April 24, 2025  
Online via Zoom



## Virtual Event

May 29, 2025  
Online via Zoom



## In-Person Event

June 5, 2025  
Tysons, VA



## View the RSVPs Here

