



Big Idea
CONNECTpreneur

Virtual Rocket Pitch + Power Networking

June 26, 2025 | 11am - 12:30pm EDT

Join Us At

***The World's LARGEST
investor pitch event***

CONNECTPRENEUR.ORG

AGENDA

11:00 - 11:05 AM

VIRTUAL NETWORKING

11:05 - 11:15 AM

WELCOME & INTRODUCTIONS

- TIEN WONG, Founder and Host, CONNECTpreneur Community
- SKYLAR RALLISON, Community Manager, CONNECTpreneur

11:15 - 12:00 PM

ROCKET PITCH SESSION

Companies will be introduced by:

- SARA CLASPER, Associate Attorney, NEXT powered by Shulman Rogers

12:00 - 12:30 PM

PRESENTING COMPANY BREAKOUT ROOMS & VIRTUAL NETWORKING

PRESENTING COMPANIES



Dasion - Weiqing Gu



Ibex Biosciences, Inc. - A. Murat Croci



OnGo Energy - Ashu Jain



RxGuardian - Nathan Langley



SafeQual Health - Jeff McQuilliams



Sword Bio, Inc. - David Dingott

SPEAKERS



TIEN WONG, CEO, OPUS8, INC. @tienwong

Tien is CEO of Opus8, an investment and advisory firm which helps technology companies and alternative investment fund managers raise capital. He is also Chairman of Lumious, a leader in corporate tech training and learning analytics, as well as Chairman of Lore Systems, a provider of network engineering, cloud computing, and strategic IT consulting.

In 1991, Tien co-founded and served as CEO of CyberRep, Inc. until its acquisition in 2003 by Affiliated Computer Services. CyberRep was one of the largest CRM outsourcing companies in the world with over 2,300 employees and \$80 million in revenue. Today, the CyberRep/ACS business unit is one of the world's largest call center operations, with nearly \$3 billion in revenue as divisions of Xerox, Conduent, and Continuum. CyberRep was ranked for 4 consecutive years in INC. Magazine's "Inc. 500" as one of the fastest-growing companies in the USA. CyberRep was profitable for 11 straight years and was backed by Allied Capital Corporation.

Tien is a recognized international expert in CRM, direct marketing, and BPO, having presented at dozens of industry events around the world on CRM and BPO topics. He has provided industry commentary on the ABC, Fox, NBC, CNBC, Maryland Public Television, and China's CCTV networks, as well as Time Magazine, The Washington Post, Inc. Magazine, and Success Magazine. He serves on several boards including the Montgomery County (MD) Economic Development Corp., Center for Innovation Technology GAP Fund's Investment Advisory Board, Junior Achievement, and Refraction. He was appointed by Governor Martin O'Malley to the 9-member Maryland Venture Fund Authority which allocates and manages over \$130 million of capital which is invested into top-tier venture funds and startups. He is an Entrepreneur in Residence at Georgetown University's McDonough School of Business, and a graduate of Dartmouth College.



SKYLAR RALLISON, COMMUNITY MANAGER, CONNECTPRENEUR

Skylar Rallison is a dynamic professional who wears multiple hats as the Community Manager for CONNECTpreneur and Business Analyst for Opus8. She graduated from The Marriott School of Business at Brigham Young University with a degree in Entrepreneurial Management. She has many years of experience in Business Management, Social Media Marketing/Management, Data Analytics, Business Leadership, and Project Management. With a diverse skill set and a passion for facilitating connections and driving business growth, Skylar thrives in the intersection of Community Management and Strategic Analysis.

Skylar enjoys her current role at CONNECTpreneur, which hosts the world's largest monthly investor pitch events as well as 1/2-day Forums with upwards of 900 RSVPs, featuring VIP guests, speakers, exciting presenting companies, and the best CXO to CXO networking on the East Coast. Skylar is pivotal in fostering engagement and building relationships within the investor and entrepreneur community. She creates inclusive digital spaces where members can share insights, collaborate on opportunities, and build a supportive network. Her role includes but is not limited to, team management, event coordination, project management, and marketing.

She also enjoys her current role as a business analyst at Opus8. Opus8 assists companies and fund managers (private equity, VC, and hedge funds) raise private capital from family offices, UHNW individuals, and institutions. Skylar leverages her analytical mindset and attention to detail to provide valuable insights for Opus8. Through her meticulous analysis of investment opportunities and industry research, Skylar helps drive informed decision-making, enabling Opus8 to curate high-quality events that bring together investors and promising ventures.

DASION

*Transforming Healthcare with
Voice-Based AI*

**Noninvasive. Explainable.
Always Listening.**

 **DATA TO
DECISION**



THE PROBLEM

- **Seniors** lack affordable, continuous health monitoring.
- Existing AI solutions are **costly, opaque,** and **difficult to deploy.**

OUR SOLUTION

DASION: 24/7 Voice Companion for Seniors

- **Conversational anomaly detection** to monitor well-being in real-time
- **Immediate alerts** to caregivers or family
- **Smart follow-ups:** schedule check-ins or trigger 911 if needed
- **Physician-ready reports** summarizing key observations
- **No hardware required** — just voice

TRACTION

- **NSF SBIR Phase I & II funded**
- **Department of Defense**
- backing for depression detection
- **Pilot programs & Letter of Intent**
- with eldercare providers

GO-TO-MARKET & FDA STRATEGY

- **Years 1–3: Deploy as a Monitoring & Alerting Platform**
- **FDA Clearance Path: One disease at a time** — starting with depression
- **Self-learning system improves with every interaction**

THE ASK

Raising \$3M to scale:

- 40% Product & Engineering
- 30% Go-to-Market Execution
- 15% Business Development
- 15% Operations

18-Month Milestones:

- 1 FDA clearance
- 10x proprietary health data
- \$1M ARR

Dr. Weiqing Gu , CEO
Bo Hartman, Sales Director



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Ibex Biosciences

Value Proposition: Ibex Biosciences develops in-house therapies from inception for critical unmet medical needs, beginning with malaria and chemo-resistant colon cancer—two of the world’s deadliest and most underserved diseases. Its IBX13 antibody cured malaria in animal models with a single dose, while its CD147-targeted ADC achieved a 98–99% in-vivo cancer cell reduction against chemo-resistant colon cancer. Both programs target multi-billion-dollar markets with proprietary science, novel mechanisms, and best-in-class preclinical results.

Company Background: Founded in 2015, **Ibex Biosciences** is a pre-clinical stage biotech company focused on high-mortality and high-need diseases with few effective treatments. Backed by nearly \$20 million in R&D investment, Ibex operates two labs in Maryland and has built a fully integrated, in-house development platform. Its pipeline spans oncology, infectious disease, neuroregeneration, and inflammatory conditions.

Leadership Team: **Vidal F. de la Cruz, PhD** – Chief Scientific Officer; 30+ years leading biotech R&D. He is the inventor of Peptide Phage Display Technology, a foundational innovation that contributed to the 2018 Nobel Prize in Chemistry awarded to Dr. George Smith.

Michael J. Karlin, JD, MBA – Co-CEO; 20+ years in biotech law, finance, and business leadership; member of NCI SBIR CEO Roundtable

A. Murat Croci – Co-CEO; two decades in early-stage biotech; U.S. Army veteran; co-inventor on multiple patents

Products/Services: Each year, malaria infects approximately 263 million people and causes around 600,000 deaths. Colon cancer results in about 1.9 million new cases and 930,000 deaths globally, with 20–35% of patients developing metastatic or chemo-resistant cancer, which is the main contributor to the high fatality rate.

Technologies/Special Know-How: First filed VHH antibody patent against the target CD147. No direct prior art exists for CD147-specific VHH constructs ahead of this filing.

Market: For colon cancer, Ibex targets patients who have become chemo-resistant or experienced recurrence—commonly referred to as refractory colon cancer—a segment valued at approximately \$13 billion. For malaria, Ibex’s single-dose therapy addresses both treatment and prophylaxis, within a global market estimated to exceed \$1 billion.

Distribution Channels: Not Applicable at this moment

Competition: There is no effective drug on the market for refractory colon cancer that meaningfully extends life expectancy, and there is no approved therapy that can cure malaria.

Quick Facts

Company Name:
Ibex Biosciences, Inc.

Contact: Murat Croci, Co-CEO

Address: 12358 Parklawn Dr.
Ste. 359 North Bethesda, MD

Phone: 301-761-1500

Email: invest@ibex.bio

Website: www.ibex.bio

Industry: Biotechnology

Bank: Citibank

Law Firm: Cooley Patents &
Shulman Rodgers Corporate

Patents: Several Pending

Number of Employees: 12

Leadership Team: Vidal de la
Cruz, CSO Murat Croci and
Michael Karlin, Co-CEOs.

Amount of Financing Sought:
\$10-\$25M as a Syndicate

Current Investors: Accredited
Individuals and Founders

Financial Projections (Unaudited):

	2024	2025	2026	2027	2028
Revenue	0	0	0	0	0
EBIT (dollars in thousands)	0	0	0	0	0



Instant Energy.
Anytime. Anywhere.



Vision: To become a brand recognized for speed and convenience that ultimately enables the consumer to save time, money, and increase productivity.

Biggest evolution in energy supplements since 5 Hour Energy.



- || Energy drinks → Energy shots → Energy spray
- || 3x faster absorption; no refrigeration, preparation, or stops to purchase
- || Reduces “desire to effect” cycle **from 40-minute to under 5 minutes**
- || One bottle replaces 18 Red Bulls*
- || Sugar-free, gluten-free, natural caffeine and natural flavors.
- || Only safe (GRAS) Ingredients | Meets DSHEA compliance/protocol
- || Olympian endorsed and founded by Hall of Fame athlete
- || Perfect for Athletes, Gamers, Students, Drivers, busy professionals.
- || **Fastest energy supplement on the market.**

Why OnGo

- || Strong intellectual property
 - || (utility and design patents)
- || Fastest acting energy supplement in a Massive Addressable Market Size (\$16B)
- || Initial inventory and packaging complete
- || Initiated b2b pipeline for drivers’ safety
- || Under DD for 80 store test – access to 7,000 stores
- || Distribution channels exploration
- || Core team established
- || Initial Beta-test proved positive:
 - || Sell through of about 4,000 units,
 - || Approx 15% re-purchase rate
- || Overcoming awareness challenge can lead to huge success

Deal Terms

- || SEED Round
- || S.A.F.E note:
 - || 20% discount, \$5M post money cap
 - || Includes futures product lines of OnGo
 - || Minimum investment: \$50,000 per party
 - || Total Target Raise: \$1.1M
 - || Primarily for marketing, advertising, inventory, operations

Its GO time!

Smartkid Nutraceuticals, LLC.
125 Half Mile Road. Ste 200. Red Bank, NJ 07701
Ashu Jain: aj@ongoenergy.com 732-925-2195

EXECUTIVE SUMMARY

Strictly Confidential
RxGuardian, Inc.



RxGuardian

Simple Idea. Powerful Prevention.



Problem

107,000 overdose deaths in 2022,
10.1M people misused prescription
opioids in the past year.
44.9% of abused medications
originate from friends or family.
Only 4% of homes lock up
their medication.



Solution

4-digit combination locking cap
10,000 possible combinations
20 issued patents – US & Intl.
Multiple product form factors
Scalable, low-cost manufacturing



Market

\$3.4B+ total available
annual market



Team



Nathan Langley
Founder & CEO



Michael Kinne
Chairman of the Board



David Brewer
Interim CFO



Edric Engert
EVP Commercialization



Toby Briggs
Marketing

Medication Safekeeping for Good Health

RxGuardian Inc. has 20 issued patents, all aimed at preventing misuse, abuse, and accidental poisonings in the home. The Rx Locking Cap, RxGuardian's latest addition to their safe medication management portfolio, is the first locking cap to receive health plan reimbursement for CII-CV prescription medications. The U.S. Congress Joint Economic Committee (JEC) has stated that the 2020 estimated cost of the opioid epidemic was \$1.5 trillion. The rise in fatal opioid overdoses in recent years suggests that the total cost will continue to increase. While the opioid epidemic and misuse of other medications is a complex issue with many causes, the 2021 National Survey on Drug Use and Health states that 44.9% of misuse originated from friends and family. RxGuardian Inc. is a critical player in reducing abuse that leads to addiction with its safe medication management devices for the home. With a talented team, customers, partners, scalability, and a timely market opportunity, RxGuardian is well-positioned to be the market leader in medication safe storage.

Customers & Partners

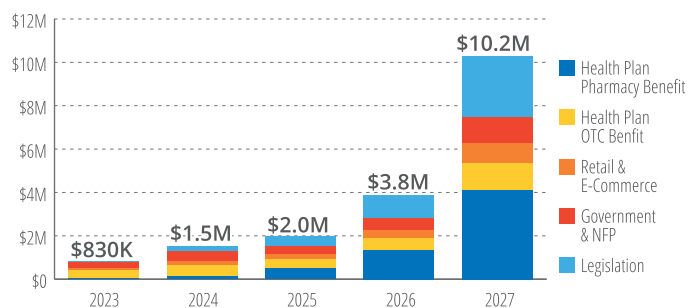


Funding Raising \$1.5M

Use of Funds

- Cost Impact Assessment....\$250k
- Sales/Marketing.....\$600M
- Legislation\$150K
- Product Development.....\$50k
- Working Capital, Other\$450k

Financial Projection



INDUSTRY CATEGORY

Enterprise Software, SaaS, Healthcare, Patient Safety & Risk Management, Employee Health & Safety

The size of the Patient Safety & Risk Management Software Market is \$2B, with 10.4% annual growth.

FUNDING TO DATE \$8M

\$6.5M bootstrapped by the CEO with some support from friends and family.

FIRST OUTSIDE FINANCING

\$3.7M seed round underway
Equity at \$8M pre-money valuation or convertible note (6% int; 20% discount) of which \$1.9M has been raised.

USE OF PROCEEDS

- Accelerated marketing/sales
- Working capital
- Continued product expansion to propel SafeQual to a market leader position that redefines what patient safety, quality, and risk software deliver to healthcare systems.

"Join us and play a direct role in making healthcare safer for you and your family while sharing in the financial success we enjoy being a disruptive innovator."
-- Dan Corcoran, Founder & CEO

EXIT

We expect to return value to investors in 2028 by issuing dividends or IPO. A VC round may offer an earlier opportunity for exit, as we may seek to raise funds to enter international healthcare markets upon our success in the US.

INDUSTRY PARTNERS

- PowerDMS / NEOGOV
- Medi-Sota
- Center for Improvement in Healthcare Quality (CIHQ)
- Accreditation Committee for Health Care (ACHC)

TECHNOLOGY PARTNERS

- Amazon AWS
- OpenAI

BANK

- M&T Bank

LAW FIRM

- Bond, Schoeneck, & King PLLC

ACCOUNTING FIRM

- Kass & Monahan CPA's, P.C.

Product: Cloud-based enterprise software for employee and patient safety, clinical quality, and risk management. SafeQual provides healthcare leaders the ability to effectively pursue zero patient and staff harm initiatives across their entire care delivery system.

Management Team: Our mission-focused team has over a decade of experience in enterprise software for process improvement.

Client Problem:

- 1 in 13 patients experience preventable harm when visiting a hospital. Gov't is shifting the cost to the hospital and making errors transparent with the CMS 'Care Compare' website, to cause hospitals to invest more in quality assurance activities.
- Not enough nurses available to staff quality assurance programs.
- Existing marketplace software does not cover all quality assurance tasks, resulting in manual work and lost data.
- Staff safety incidents are on the rise, fueled by preventable abuse and burnout.

Competitive Advantage: With productivity-focused workflow, process improvement, and accountability in the same software as data and analytics, SafeQual is decisively ahead of all other market offerings in providing the capability to improve healthcare quality and safety rather than just measuring and prioritizing risk. SafeQual is also decisively ahead in employee safety. And lower cost.

While all competitors integrate with EMR systems, SafeQual uniquely integrates with HRIS systems as well.

SafeQual offers an employee health and safety module and 6 embedded quality methodologies that differentiate it from all competitors.

Maintaining its product leadership, SafeQual is the first to launch artificial intelligence capabilities to enhance productivity and aid in the discovery of root cause.

Target Market: SafeQual can serve over 900 healthcare systems in the USA, including hospitals & clinic groups. With a TAM of \$2B and an immediately addressable market opportunity >\$400 million, it offers customers financial savings with its lower cost software, improved quality, and separate tools for accreditation compliance & employee safety.

Competitors: Two companies currently have 55% of the market share:

- RLDatix, 30%, a combination of eleven acquired companies has vast integration challenges to work through and a heavy debt burden from the mergers.
- symplr's MIDAS product, with a shrinking 25% market share (down from 40%), was the first mover in this space years ago, but has been slow to evolve its product after an unsuccessful software team move to India.

The next three companies in market share (Riskconnect, RiskQual, and Origami Risk) are not focused on the healthcare sector.

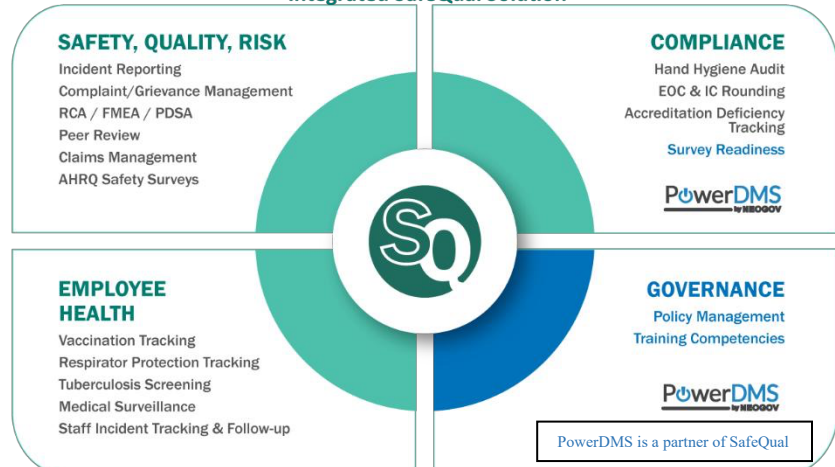
Barriers to Entry:

- Robust Incident Management Software (would require five years for a new entrant to perform at enterprise RFP level)
- Alignment with Risk Management (HRO, ERM, or GRC)

Five-Year Financial Projection

	2024	2025	2026	2027	2028
Revenue	\$ 453	\$ 1,078	\$5,600	\$ 16,192	\$ 34,219
EBITDA	-\$ 1,435	-\$ 1,698	\$ 535	\$ 7,374	\$ 21,827

Integrated SafeQual Solution





Sword Bio, Inc.

Value Proposition: *Sword Bio accelerates the drug development process, saving \$millions for our customers. We are a Contract Research Organization (CRO) that develops and runs tests for pre-clinical and clinical trials for Biotech and Pharma clients. Unlike other CROs, we begin projects 75% faster and provide senior scientific oversight throughout the process to avoid potential pitfalls, completing projects more rapidly.*

Company Background: *Sword Bio is a Contract Research Organization (CRO) led by executives with very successful exits in this exact space. Sword provides regulated test development and services to pharma and biotech customers. The company continues to double revenue annually since 2023 and is targeting an exit in 2028 or 2029. Exit multiples in this space are 20-28X EBITDA.*

Leadership Team: List of senior management and prior experience.
Dave Dingott: CEO/ Founder, President/Co-founder of Corente', sold to Oracle
Matt Langevin, COO. Co-founder of Bioagilytix, sold for \$2.5billion
David Osband, EVP Sales; Sold family CRO to Bioagilytix
Jim McNally, CSO, former CSO Bioagilytix

Products/Services: *Custom tests (assays) needed to meet regulatory requirements for new drug submissions. Assays developed include, drug metabolism/pharmacokinetics, the body's immune response to a drug, biomarkers for drug efficacy or toxicity, and others. These require specialized knowledge and a regulated laboratory that adheres to strict requirements.*

Technologies/Special Know-How: *The CRO brings experience with the assay types, platforms and regulations guiding their use that the customer often does not have. The CRO has a breadth of experience in developing these assays within the regulations that is gained by working with multiple customers over time. The infrastructure necessary to complete this work in a compliant manner is also typically not something that small to mid-sized biotech companies have.*

Market: *Sword Bio provides CRO services in the 'Bioanalytical Testing Services Market, estimated at \$4.7B in 2024, and projected to grow at a 9.2% CAGR through 2030. The development of combination molecules, biosimilars, and other innovative medicines and the rapid growth in emerging areas of medicine, such as personalized medicines, orphan drugs, and biosimilars, is expected to propel the bioanalytical testing services market in the U.S.*

Sword Bio charges on a per project basis, with an average price of \$100,000 per assay developed and sample analysis charges that are scaled based on the size of the associated study. Later stage projects can be as large as \$200,000 per assay.

Distribution Channels: *Primary distribution through direct sales. Working with complementary channel partners that will likely generate revenue beginning in Q4.*

Competition: *Though there are perhaps 30 US companies in total with the expertise to provide our services, there continues to be larger demand than supply for these capabilities, which has been the case for decades. Most customers use multiple CRO's. There are very few companies of our size due to significant M&A activity in this highly sought after space.*

Quick Facts

Company Name: Sword Bio, Inc.

Contact: David Dingott, CEO

Address: 2255 W. Harrison
Chicago, IL, 60612

Phone: 301.467.7654

Email: ddingott@swordbio.com

Website: www.swordbio.com

Industry: Life Sciences

Bank: JPMorganChase

Law Firm: Morse Law, LLC.

Patents: No

Number of Employees: 20

Leadership Team:
Industry Veterans with
Successful Exits

Amount of Financing Sought:
\$1 Million

Current Investors:
Management, Venture & HNW

Use of Funds:
Growth Capital for increased
delivery resources: Hired 7
people in last 6 months.

Financial Projections (Unaudited):

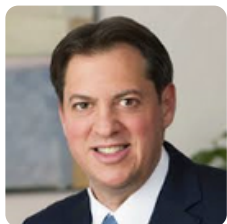
	2023	2024	2025	2026
Revenue (dollars)	\$1,000,000	\$1,900,000	\$4,000,000	\$7,000,000
EBIT (dollars)	(\$1,500,000)	(\$1,300,000)	(\$400,000)	\$1,000,000

PARTNERS



NEXT powered by SHULMAN ROGERS

NEXT disrupts the legacy legal industry by offering a broad range of fixed fee solutions (stand-alone products and annual legal plans) delivered by senior attorneys with valuable business expertise. NEXT solves the problem that startup and emerging growth companies face when launching their business as well as scaling: lack of access to predictable legal fees, seasoned attorneys, the latest technology and key business services. We use cutting edge technology platforms to deliver real efficiencies, transparency and a collaborative environment for clients, attorneys and investors. NEXT partners with its clients to de-risk their business and get to the NEXT level, together reaching each milestone of success. NEXT is powered by Shulman Rogers, a full-service law firm with nearly 100 attorneys offering superior service across a wide range of practice areas. The firm also offers robust personal services such as residential closings and trust and estate planning. Shulman Rogers has earned its reputation for providing quality representation, business insight and client value, serving as a highly attractive alternative to larger, higher-priced firms and smaller, less diverse firms. Learn more at ShulmanRogers.com.



ANTHONY MILLIN, NEXT CHAIR & PARTNER, SHULMAN, ROGERS

Anthony Millin is the Chair of NEXT and a trusted legal and business advisor to startup, early-stage, and emerging growth companies. As a corporate and securities attorney, a successful serial entrepreneur, and a venture capitalist, Anthony brings a unique legal and business perspective to advising his clients. Anthony understands firsthand what it takes to start, scale and manage a company, to successfully prepare for and run a fund-raising process, and to address the legal issues faced by a startup. Another specialized skill set Anthony brings to the table is his China-based experience, assisting early-stage and middle-market companies interested in conducting business in China or seeking direct foreign investment from China. Anthony also serves as a Venture Partner at Urban Us, a seed-stage VC firm. Contact Anthony at amillin@shulmanrogers.com.



AEG @enterprisegrowth

AEG is a values-based membership organization that creates personal and business growth through trusted relationships. As a "Time Machine" for business leaders, AEG accelerates trust and facilitates peer relationships to drive business development and personal growth. We connect three communities of midmarket CEOs, elite business advisors, and regional centers of influence. Through regular programs, education and community facilitation, AEG cultivates deep personal and business relationships, enabling fast, impactful connections, collaboration, and personal and business referrals.



MARK HAAS, CEO, AEG @MarkHaas

Mark Haas is Co-founder and CEO of AEG (Association for Enterprise Growth), responsible for strategy, operations, and expansion of its communities to 30 cities nationally. He was previously President of ROM a strategy and operations management consulting firm, advising CEOs and boards to include leadership training for Tanzanian energy executives, developing curricula to train consultants in 40 countries for an international bank, crafting strategy and innovative business models for \$120 million nonprofit, merging two scientific associations, re-organizing a biomedical research agency, facilitating development of WWIV military strategy, and of facilitating a global R&D strategy for the US Navy.



REFRACTION @refractionpt

Refraction is a leading nonprofit innovation hub in Northern Virginia, that provides mentoring, programs, and office space for startups and high-growth companies to help create jobs in the greater Washington region. In five years, more than 300 member companies have collectively raised over \$350 million in capital. Refraction's partners include Amazon, Cox, Dominion Energy, MITRE, Fairfax County, Arlington County, Loudoun County, Virginia Innovation Partnership Corporation, and Virginia Tech.

PARTNERS



DINGMAN CENTER FOR ENTREPRENEURSHIP, UNIVERSITY OF MARYLAND @UMD_Dingman

The Dingman Center for Entrepreneurship is a top-tier entrepreneurial institute recognized around the world as a leader in enterprise creation. The Dingman Center is continuously pushing the boundaries of teaching and learning with its focus on practical entrepreneurship, global innovation, and international classroom experiences. The Center promotes opportunities that provide maximum resources to start-up businesses in terms of ideation, execution, and financing; and that support its mission to take entrepreneurs “from the back of a napkin to the first \$1 million in financing.”



KEIRETSU FORUM @KeiretsuAngels

Keiretsu Forum is a global investment community of accredited private equity angel investors, venture capitalists, and corporate/institutional investors. Keiretsu Forum was founded in the San Francisco East Bay in California in 2000 by Randy Williams. Keiretsu Forum is a worldwide network of capital, resources, and deal flow with 53 chapters on 3 continents. Keiretsu Forum members invest in high-quality, diverse investment opportunities.



FITCI – FREDERICK INNOVATIVE TECHNOLOGY CENTER, INC @FITCInc

The Frederick Innovative Technology Center, Inc. (FITCI) is a business incubator and accelerator designed to cultivate entrepreneurship in Frederick, Maryland. FITCI specializes in the strategic business support of local entrepreneurs in the early stages of mostly science and technology-based businesses: Biotechnology, Information Technology, Renewable Energy, and Cyber Security. FITCI currently has two locations in Frederick, MD, and 52 client companies.



THE BALTIMORE ANGELS @baltimoreangels

The Baltimore Angels is an angel investor group based in Baltimore, MD. Founded in 2009, its mission is to invest profitably in the regional entrepreneurial ecosystem and advance early-stage innovators to the next stage of capital formation. Its vision is to be the most trusted resource for angel capital investment and entrepreneurial mentorship in the Greater Baltimore region. A new generation of angel investing comes to Baltimore. If you are a tech entrepreneur or community-minded investor, please be in touch with Baltimore Angels. This is not your father's (or your uncle's) investment group.



MARYLAND TECH COUNCIL VENTURE MENTORING SERVICES

The Maryland Tech Council Venture Mentoring Services (MTC VMS) program is one of the leading team mentoring services available in the state of Maryland that is both highly sophisticated and results-driven. It exists to foster an environment that encourages innovation while expanding financial and business opportunities for tech, cyber, and life science start-ups. The MTC VMS Program provides free team-based mentoring services to qualified Maryland-based tech and life science venture CEOs who are accepted into the program. Since the MTC VMS program began, more than 75 ventures have enrolled & \$100MM has been raised in capital & grants.



STARTUP GRIND-COLUMBIA, MD @StartupGrindDC

Startup Grind-Columbia, mid-Maryland Chapter is part of the largest global community for innovation, entrepreneurship, and the startup community. We're actively educating, inspiring, and connecting more than 2MM+entrepreneurs, 600+ cities, and 130+ countries. We nurture startup ecosystems through mentorship, advisory services, education, inspiration, access to capital, and most importantly, connecting members with the resources we need to have the best opportunity to grow phenomenally successful ventures.

PARTNERS

Angels + Life.Sci Investors

ANGELS + LIFE.SCI INVESTORS

Formed in 1996, the Angels + Life.Sci Investors Network is organized under NJAngels.net. We are a manager-led, loosely organized network of investors and accredited Angels, Coaches, and Experts who Sponsor world-class Entrepreneurs. Our colleagues have deep experience and technical domain expertise in all of the life sciences disciplines in which we are involved, including nanobio tools, materials, and devices: tele-diagnostics, augmented healthcare & remote patient monitoring, automation and robotics, & advanced chemistry for drug discovery.



GEORGETOWN ENTREPRENEURSHIP INITIATIVE

Entrepreneurship is one of the world's most powerful forces for positive change. Georgetown Entrepreneurship seeks to instill an entrepreneurial mindset in students, foster an entrepreneurial culture across the university, support the successful growth of alumni ventures, and leverage the power of entrepreneurship to make an impact in the world beyond Georgetown.



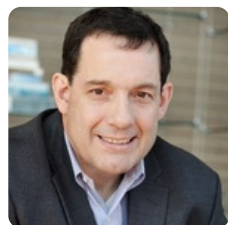
JEFF REID, FOUNDING DIRECTOR, GEORGETOWN ENTREPRENEURSHIP INITIATIVE, GEORGETOWN UNIVERSITY'S MCDONOUGH SCHOOL OF BUSINESS @Hoyapreneur

Jeff Reid is the Founding Director of the Georgetown Entrepreneurship Initiative and Professor of the Practice of Entrepreneurship at Georgetown University's McDonough School of Business. Reid is a catalyst for entrepreneurship and a well-known leader in entrepreneurship education. In 2009, Reid launched the Georgetown Entrepreneurship Initiative to catalyze entrepreneurial thinking and activities across Georgetown University and impact the growing DMV startup community.



RYAN & WETMORE, P.C. @RyanWetmorePC

Ryan & Wetmore is a full-service accounting and management consulting firm, servicing the Northeast/ Mid-Atlantic region since 1988. What makes us different from other accounting firms is our proactive approach. We work hard to earn our clients' confidence by encouraging open communication year-round. This approach has enabled us to help clients become more efficient, more competitive, and more profitable. Through our numerous management engagements, we have become trusted, unbiased advisors.



PETE RYAN, CO-FOUNDER & PARTNER, RYAN & WETMORE

Pete co-founded Ryan & Wetmore in 1988, a 3 office, 35-person firm serving the Mid-Atlantic region. He currently works with clients to address tax, audit, and accounting issues. He also has significant experience in international tax matters and business consulting services. His expertise extends to Healthcare organizations, Construction and Real Estate, Government contractors, Technology, Manufacturing, and High Net Worth Individuals. Pete has served on the Board of Directors for several organizations. He is an active member of the Healthcare Advisors Association, the Real Estate and Construction Association, the CPA Manufacturing Services Association, the Virginia Transportation Construction Alliance, and the Construction Financial Management Association.



ENTERPRISE TRANSFORMATION SOLUTIONS

INES LEBOW, FOUNDER AND PRINCIPAL @ilebow1

Ines LeBow is the Founder and Principal Startup Consultant at Enterprise Transformation Solutions (ETS), which advises entrepreneurs on how to position themselves for funding. Over the course of her 30+ years in the industry, Ines has helped companies secure more than \$800M in funding, led start-ups and turnarounds for companies with up to \$500M in revenue, managed 11 M&A transactions, and guided 9 companies to a successful exit. With expertise spanning Operations, Executive Leadership, and Mentoring, Turnarounds, Revenue implementation, Engineering, as well as Communications, Ines has helped many companies prepare for VC and angel investment.



June 26 Attendees

As of 06 26 25

SPEAKERS			
First Name	Last Name	Title	Company
Tien	Wong	Founder & Host	CONNECTpreneur
Skylar	Rallison	Community Manager	CONNECTpreneur
Sara	Clasper	Associate Attorney	NEXT powered by Shulman Rogers
PRESENTERS			
First Name	Last Name	Title	Company
Dr. Weiqing	Gu	CEO	Dasion
A. Murat	Croci	Co-CEO and Co-Founder	Ibex Biosciences, Inc.
Ashu	Jain	Founder & CEO	OnGo Energy
Nathan	Langley	CEO	RxGuardian Inc.
Jeff	McQuilliams	CEO	Safequal
David	Dingott	CEO	Sword Bio, Inc.
ATTENDEES			
First Name	Last Name	Title	Company
Rodrigo	Abreu	Principal Scientist	LifeArc
James	Aitken	Business Development	CMC Microsystems
Gift	Akalagboro	sales and Application engineer	Collective Power limited
Kennedy	Alexanded	CEO	MileWay
Cliff	Anders	CEO	AI Data Sciences
Lekan	Anlugbua	Founder/CEO	Leks Energy LLC
Paul	Armijo	President & CEO	Armijo Innovations, LLC
Eric	Ashburn	Partner	Argent Bridge Advisors
Andrea	Ashford-Hicks	CEO	Cayuga Biotech, Inc.
AJ	Attavar	Investor	NPS, Inc .
Lawrence	Au	CEO Cofounder	Pangea Social Inc.
Julianne	Averill	Managing Director	Danforth Advisors
Caren	Backus	Sr. Business Development Specialist	Medmarc
Naziyparvin	Bala	COO	Whiz Optimum AI Inc
Dan	Ballin	Chief Executive	Ideas Crucible
Roy	Barak	HW Manager	Clearcut Medical
Marie	Bardin	Executive VP, Business Development	Gotham Industries
Moshe	Barel	CEO	AccuLine
Victoria	Barghout	CEO & Founder	Viver Health
Thomas	Bascom	President	LinkSpace, LLC
Scott	Beach	CTO	BORIMD Inc
Alicia	Bean	VP	Devyne Business Consulting
Victor	Beshidze	CEO	VB Solutions, LLC
Sanjukta	Bhattacharya	Founder	Kleon AI
James	Bo	President	International Applied Technology Research Institute
Aileen	Bonagua	Project Assistant	Aquillius
Samuel	Boulet	CFO	BORIMD Inc
Cathy	Bradley	CEO	CBE
Jan	Breukers	Founder - CEO	First Choicce Bio, Inc.
Doug	Brown	Principal	DAB Holdings LLC
Adam	Bruce	CEO	Abarceo Pharma AB
Alexius	Cabral	CEO	Tech Talkies
Leondios Alexander	Caldis	Business Development Director	Akron Capital Group
Roger	Cameron	Director	Safer Business Growth
Christian	Carello	Founder, CEO, + Angel Investor	EnvisionIt Consulting, LLC
Joe	Carlin	Principal	Joirre Capital LLC
Elaine	Casseus	Development Manager	StartCare, Inc.
Shailesh	Chavan	Managing Partner	Ingenious Global Venture Partners
Humphrey	Chen	CEO & Co-founder	CLIPr Co
Chris	Chen		
Nelson	Chick	CAO, Chief Adrenaline Officer	Foil Flyer
Andrew	Choi	CEO & Co-Founder	Beige LLC
Cathi	Clark	VP, Business Development & Operations	PharmaDirections
Courtney	Coffey	Associate Producer/Fund Repersentive	America's Real Deal
Regina	Cohen	Shaman	Eagle venture
Scott	Collins	CEO	AIG
Tim	Conolan	CEO	TLC for Kids
Gloryvee	Cordero	Gloryvee	Depth
Steve	Craft	Director of Strategy & Growth	Blue Clarity LLC
Don	Crawford	Chief Business Officer	AccuLine Inc.
Albert	Crews	VP of Product Innovation and New Ventures	St Jude
Francisco	Cueto	Founder	Reka capital
William	Cunningham	CEO	Creative Investment Research
Christian	Cunningham	Head of Finance	Hybrid Biotherapeutics Inc.
Saule	Dairabayeva	Operations Manager	Ibex Biosciences Inc
Tomas	Daujotas	Engineer	Vaibas
Francesco	De Lieto	Managing Director	OBE Sustainability

Hector	Del Castillo	Chief Product Officer	Byond
Susan	D'Elia	Founder	TECHMarket PR Accelerator for Tech Innovators
Christoph	Dressel	CEO	mimo.fit
Lily	Duber	HR Consultant	Trinet
Omeka	Edison	Owner	Perfecting Pretty
Altan	Erginkoc	PM	MOSAIC DC
Maria	Ermolova	Investment Banking Managing Director	Weild & Co.
Kim	F	Advisor	
Alexander	Ferguson	Web Developer	Fortifie Solutions
Angela	Fernandez-Iglesias	Business partner	Inspiralia US
Toni	Flake	Financial Services Professional	Rockridge Horizon
Michael	Florea	Founder & CEO	Olden Labs
Uriel Io	Foronda	Executive Assistant	Aquillius Ventures
Cindy	Fraley	Membership Director	Keiretsu Forum Southern California
Chris	Franckhauser	Founder & Principal Consultant	TGL Consulting
Todd	Fritzler	Partner	Oniva Motors
Anna	Fu	Co-Founder	trialV
Brittani	G	CEO	BCA Digital
Michael	Gallagher	Founder	ImageShield
William	Galle	President	DPS
Ricardo	Garcia de Alba	CEO	Meiogenix
Vivian	Garcia-Tunon	Founder	VGT People Advisory
Mark	Geoghegan	CFO	Vector Financial Group
Nicolas	Gern	Strategic Partnerships Intern	NASA
Vahid	Ghomi	Data Scientist/Assistant Professor	Pennsylvanian State University
Steve	Gladis	CEO	Steve Gladis Leadership Partners
Victoria	Gom	Head, Bus Dev	SPG
John	Gonzalez	General Manager	WFI US
Kirill	Gorbounov	CEO	Your Skyline LLC
Paula	Groves	CIO	Impact X Capital
Albert	Gu	Researcher	Independent
Mark	Haas	CEO	AEG
Fizie	Haleem	Business Solutions Manager	Montgomery College WD&CE
Michael	Hanson	Consultant	Optimum Dynamics LLC
Indrajit	Haridas	CEO	Collectron AI
James	Harris	GP	Global Catalyst Ventures
Chris	Harrises	President	Technical Solutions, Inc.
Muud	Health	CEO	MUUD Health
Thomas	Henry	COO	Eunike Ventures
Raja	Hundal	Associate	Legalshield
Paul	Iacovacci	CIO	Enascorcapital
Payton	Iheme	Founder and CEO	The Third Room Studio
Courtland	Imel	CEO	Ceutical Laboratories, Inc.
Dave	Izuka	Venture Accelerator	Venture Acceleration and Incubation Services
Umaus	Javed	Investment Analyst	Eagle Seed Fund
Fei	Jin	COO	Depth
Eric	Johnson	Vice President	AB CarVal
James	Joseph	CEO	ELATED SOCIAL, INC.
Christine	Josey	Remote Content Writer	
Jim	Jurewicz	President	Omnichannel Global
Amit	K	Chief Corporate Development Officer	SEW
Payam	Kamjoo	CEO	Esurgi
Alexandra	Kapelos-Peters	Founder & CEO	Cansulta
Michael	Karlin	Co-CEO	Ibex Biosciences, Inc.
Himanshu	Kataria	CEO and Founder	CanCertain
Anna	Keizer	Ops	NOVA
Robert	Keuroglan	President / CEO	Sentrien Systems, Inc.
Haseeb	Khan	Vice President, Technology	tkxel
Gene	Kim	Founder	Dragon Startups
Michael	Kinne		
Ted	Kirsch	CEO	CaperRX, Inc
Ted	Koblick	Vice President	Net-AV
Martin	Koev	Manager	Koev Brothers
Velibor	Koprivica	CEO	Enfinia Growth Partners
Nick	Kovacic	CEO	Nicholas Companies LLC
Irina	Kovalsky	CEO	Tutterra
Victoria	Kozyreva	Sr Venture Associate	Go Global World
David	Kratochvil	Managing Partner	VCA
Michael	Kull	CNA	Flockers.live
Alan	Lamb	VP - Private Clients	Paulson Investment
Amy	Lane	Business Owner	Amy Marie Gallery, LLC
Nathan	Langley	CEO	RxGuardian Inc.
Ines	LeBow	CEO/Founder	Enterprise Transformation Solutions, LLC
Jack	Lee	Managing Director	Marketing Integration
Kevin	Lerner	Presentation Specialist	The Presentation Team
Rhonda	Levy	VP, Client Partner	Dualboot Partners

Andrea	Liu	Investment Officer	The Li Family Office
Mickey	Loeb	Founder	Kool Shades LLC
Frank	Long	RVP	Innovative Research
Juan Jose	Lozano	Asociate	ToTheTop
Wade	Lukianow	Co-Founder & Chairman	Tensentric
Nora	Luo	IP Attorney	Jones Day
Daniel	Madden	Manger, Client Advisory Services	Wipfli
Venkat	Maddikayala	President and CEO	V3Main Technologies. Inc.
Matthew	Madhumera	CEO	Africruise
Abdelrahman	Mahmoud	Founder	USAM
James	Maisel	CEO	ZyDoc
Eugene	Major	CEO	ImagineRx, Inc.
Nishant	Malana	Chief Loan Broker	Cataphract Capital
Fatima	Maldonado	Founder	Ethernity.live
Allen	Male	Consultant	Eapan LLC
Miranda Verity	Marwenze	Investment Analyst	Eagle Venture Seed fund
Laura	McCanlies	CIO	International Finance Corporation
Sean	McColl	Managing Director	Trusted Business Advisors
Derrick	McMichael	Founder & CEO	Loud Music
Jim	McNally	CSO	Sword Bio, Inc.
Fay	Mehr	CEO	TraXel Inc.
Gil	Melman	Attorney	Fund Legal Advisors
Robert	Mendralla	President, Investments	RM Enterprises
Rachel	Miller	Program Manager, Veteran Entrepreneur Program	The PenFed Foundation
Ela	Mitchell	PhD candidate	Johns Hopkins University
Max	Mohr	Vice President Investor Relations	EntelMed
Amina	Mokhtari	Banker	Boa
John	Morgan	Managing Principal	Morgan Global LLC
Roy	Morris	Partner	STI
Dina	Moskowitz	CEO	PartnerOptimizer, Inc.
Kevin	Mullenex	CEO & Founder	iotaBEAM, Inc.
Javier	Munoz	Chief Business Officer	Biotranslation
Srisailas	Muthialu	Founder & CEO	Vasi Pharma LLC
Ahmad	Nafis		
De	Napoleon	Co-Owner	Cadena Mgmt Group
Thomas	Nedder	CEO	Neato Robotics
Hien	Nguyen	Founder	Grantaly
Ike	Nicholas	Manager	Sorresxyl Ventures
Randall	Noval	Founder	Starfysh
Pascal	Ntez	Founder	MarketerZ Hub
Heine	Nzumafo	Founder	QueueSlot
Holly	O'Brien	Founder & CEO	SkillZilla
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Birha	Parekh	Project manager	Future adventure
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Shalvi	Patel	Regulatory Affairs Associate	SP
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Mark	Pelletier	Fundraising	StartEngine
Mhiel	Peralta	Chief of Staff	Royal Belle Equity
Mark	Peregory	COO	Alltech Services
Tom	Perkins	Partner	Blu Venture Investors
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Aleksandra	Pikula	Physician	UHN
Barry	Pincus	Partner	TechCXO
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Sadeeka	Porter	Principal	Consultant
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Desiree	Price	Business Dev Director & Co-Founder	TalkforTEN
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Robert	Rosenberg	President	SMC
Arielle	Rothman	Investor	BoxGroup
Aneetrai	Rowland	Founder/CEO	Emergent Access Services LLC

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Ruby	Russell	Founder	RR Distinctive Beddings LLC
Paul	Russo	CEO	K2X
Diverse	Rx	Artist	Majestic
Gabriella	Ryan	Life Sciences Economic Development Lead	Montgomery County Economic Development Corporation
Nader	S	engineer	genex
Syed	S.	Co-Founder	EchoPair
Gibran	Saleh		
Andrey	Sanenko	Business Relationship Manager	VREAL SOFT
Senthil	Saravanamuthu	Co-Founder	Carnation Therapeutics Inc
Sergios	Sergiou	Owner	North London Hardware and Software Support
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Michael	Shrader	Head of North American Customer	Zylitix.ai
Mike	Simpson	CEO	BIONIC
Jarnail	Singh	Co-Founder	Carnation Therapeutics Inc
George	Siragusa	Adjunct Professor / Senior Business Adviser	GMU/MSBDC
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Melvin	Strasser-Nicol	Financial Analyst	
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Handoyo	Sutanto	CEO	Lyrid Inc.
Mason	Swarthout	CEO	Life Skills App
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Keith	Taylor	COO	BORIMD Inc
Darryle	Taylor	Business Manager	CollabTech- GSU
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Andrew	Tjaden	Chief Partnership Officer	Stractix
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Miha	Tran	Project Lead	Miha Biotech
De	Trimble	Co-Founder	Cadena Mgmt Group
Dylan	Unruh		Creative Investment Research
Rahul	Vaidya	CTO	ViridisChem
Sam	Valenti	Co-Founder	TalkforTEN
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Kaveh	Vejdani	Chief Medical & Technology Officer	Darmiyan, Inc
Roy	Vella	CEO	Next CoLab
Sarah	Veugelen	Senior research scientist	Creative Biolabs
Neeraj	Vij	CEO	
Jim	Voeller	Patent Attorney	Maier & Maier PLLC
Tom	Vogelsong	Startup Scout	K2X.capital
Igor	Volovich	CEO & Founder	RoadDoc
Dane	Wagner	CPO	Symeta Behavior Science
Jordan	Wahbeh	Managing Partner	SV Venture Group
Anthony	Walker	Founder	Stay In Charger
Lisa	Walker	Co-Dounder	Stay In Charger
David	Walkush	Managing Director	Indigenous VC
Michael	Walsh	CEO	CitizenPassport.WIN
Mei	Wang	CEO	Instapath Inc.
Barry	Weinbaum	Financial Service Professional	New York Life
Ian	Welburn	Founder	Vasantis Limited
Isabel	Wen	Consultant & Advisor	Isabel Wen Consulting
Laurie	Wiggins	CEO	Byond
Eric	Wong	Principal	Myko Labs, LLC
Amy	Wood	Program Manager	Pepperdine University
Carl	Wooten	CEO	GivGo
Ming-Ru	Wu	Cofounder	TroGen Therapeutics
Guoqiang	Xing	CEO	Lotus Biotechs.com
Wenfeng	Xu	President	Chantibody Therapeutics Inc
Ritwick	Yadav		
Yigang	Yang	Managing Partner	WaterStar Capital
Yi	Yang	Managing Partner	WaterStar Capital

Dendy
Randell
Michael
Michael
Igor
Alex
Raymond
Juliet

Young
Young
Yukas
Zemble
Zilak
Zlotnikov
Zoeller
Zon

Chairman
General Partner
Financial Service Provider
Chief Financial Officer
Investment and Community Specialist
Venture Associate
Investor & Advisor

Saltenna
Cache Creek Partners
New York Life
Zeta Energy Corp.
Smart Capital
Go Global World
K2X Capital

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MICHAEL HANSON
Consultant
Optimum Dynamics LLC



LAURA HILL
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Bentley



INES LEBOW
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Enterprise Transformation
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MARISSA LEVIN
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MRM Consulting



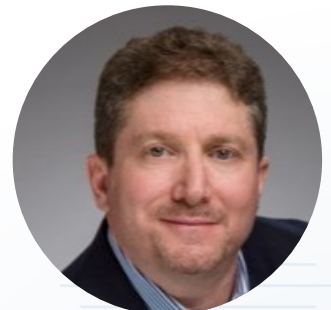
JOHN MORGAN
General Partner
Morgan Global



EVAN SHUBIN
Pres. and Founder
Results.now, Inc. and
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MALI PHONPADITH
CEO
SOAR Community
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MICHAEL RIEMER
CEO & Board Member
Vocinity

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srallison@opus8.com
for more information**

2025 Virtual Calendar

Aug 28	
Sept 25	Oct 30

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VIRTUAL AND IN-PERSON

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REGISTER FOR OUR UPCOMING EVENTS

CONNECTails

July 22, 2025
Arlington, VA



Virtual Event

August 28, 2025
Online via Zoom



In-Person Event

Sept 11, 2025
Washington, DC



View the
RSVPs Here

