



PRIVATE HEALTHCARE INVESTOR PLATFORM

OPUS8, INC.

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OVERVIEW & SCOPE

Raising capital in healthcare, life sciences, medtech, biotech, and digital health especially in this funding winter is uniquely challenging. Investors demand not only a strong team and compelling market opportunity, but also proof of scientific rigor, regulatory foresight, commercialization pathways, and reimbursement strategy. Accessing the right investors—those who understand the nuances of your sector and have the capacity to fund milestone-driven growth—is critical

Opus8's Private Investor Platform is purpose-built to help healthcare and life sciences companies meet this challenge. Our platform offers unparalleled access to over 4,500 accredited investors, including high-net-worth and ultra-high-net-worth individuals, angels, family offices, and small institutional funds. Beyond this core, we reach an additional 45,000+ high-net-worth investors and 1,000+ Centers of Influence (COIs)—venture partners, VCs, RIAs, advisors, and family office executives—who act as trusted conduits to capital.

Our program is designed to simplify, accelerate, and de-risk your fundraising journey by providing:

- Exclusive, curated investor meetings built around your company.
- Strategic advisory and materials refinement tailored to healthcare investor expectations.
- Ongoing introductions and follow-ups to ensure pipeline momentum.
- Global visibility through CONNECTpreneur's 310,000+ investor and business leader community.

Whether you are raising a Seed, Series A, Bridge, or pre-IPO growth round, Opus8 has the reach, credibility, and proven process to connect you with investors who are aligned with your sector, stage, and fundraising goals.

WHY CHOOSE OPUS8?

1. **Largest Private Healthcare Investor Network** We maintain one of the most active networks of healthcare-focused angels, family offices, and boutique funds. Hundreds of our investors are actively backing biotech, medtech, and digital health companies at the seed and Series A and B+ stages, and are comfortable funding milestone-driven progress.
2. **Exclusive Focus on Your Company** At our highly curated private investor events, your company is the sole focus. No competing presentations, no “pitch competition” distractions—only genuine, one-on-one engagement with serious investors.
3. **Expert Fundraising Guidance** Healthcare fundraising is specialized. Our team provides high-level feedback on structuring, valuation positioning, and narrative framing, ensuring your pitch resonates with life sciences investors who are accustomed to assessing clinical, regulatory, and market risks.
4. **Broader Capital Access** In addition to curated private meetings, we extend your reach through CONNECTpreneur Forums, sector-specific receptions, virtual webinars, and fireside chats, in addition to presence alongside of ours at leading industry and investor events including J.P. Morgan Healthcare Conference, BIO International, Advamed, CES, SXSW, etc.. These give you credibility with a broader audience of investors and potential strategic partners.

ADDRESSING YOUR FUNDRAISING PAIN POINTS

1. **Difficulty Finding Aligned Investors** Not every investor understands healthcare. We pre-screen and vet thoroughly every attendee to ensure you are meeting with investors who appreciate longer timelines, FDA milestones, payer dynamics, and the complexity of life sciences innovation.
2. **Investor Fatigue and Follow-Up Burden** Many CEOs struggle to manage post-event follow-up. We take this burden off your shoulders—crafting personalized introductions, managing an investor tracking system, and arranging one-on-one meetings so opportunities don't stall. Our investors know us so we can get their attention quickly.
3. **ROI Concerns in Investor Outreach** Investor roadshows can be costly and uncertain. We guarantee introductions to at least 20 qualified investors. If we don't deliver, we'll host an additional event at no cost (except for F&B/logistics at in-person events).
4. **Lack of Fundraising Clarity** Healthcare founders often need both capital and guidance. Our structured 10-step process and strategic advisory provide the discipline and professionalism investors expect.

PRE- AND POST-MEETING SUPPORT

Pre-Meeting

- Identify and confirm 20–30+ pre-qualified healthcare-aligned investors.
- Provide RSVP lists with contact info, LinkedIn profiles, and investment criteria.
- Review and refine your deck, one-pager, executive summary, and data room with an investor lens.
- Conduct pitch coaching and rehearsal sessions as needed, focused on articulating science, milestones, and ROI clearly to non-technical investors.
- Develop teaser invitations tailored to healthcare investor psychology (science + returns).

Post-Meeting

- Personalized “thank-you” follow-ups with scheduling links and materials.
- Targeted introductions to qualified no-shows.
- Real-time updates to a shared “Investor Tracking” spreadsheet.
- Investor feedback summaries to inform refinements.
- Assistance arranging one-on-one follow-up meetings and diligence calls.

OUR INVESTORS - HEALTHCARE ORIENTATION

Sector Breadth

Our network includes investors who actively fund:

- Biotech & Pharma – Preclinical to commercial-stage therapeutics.
- Medical Devices & Medtech – FDA-cleared, CE-marked, and investigational technologies.
- Health Tech & Digital Health – SaaS, AI/ML, remote monitoring, EHR, telehealth, and digital therapeutics.
- Diagnostics & Tools – Genomics, biomarkers, imaging, and lab-based innovations.
- Healthcare Services & Infrastructure – Tech-enabled clinics, value-based care models, and specialty services.

Profile Diversity

- Cashed-out biotech founders and physicians-turned-investors.
- Family offices with mandates in healthcare innovation.
- UHNW/HNWs and Angels focused on digital health and AI in medicine.
- Partners at private equity and venture firms seeking early access to promising deals.
- Strategic investors with ties to pharma, medtech, and healthcare systems.

Geographic Reach

- East Coast concentration near Boston, DC, and New York (biotech/medtech hubs).
- Strong West Coast presence in San Francisco Bay Area, San Diego and Los Angeles/Orange County.
- Global relationships in Europe, the Middle East, and Asia, where cross-border healthcare investment is accelerating.

EXPANDED SERVICES & DELIVERABLES

1. **Custom Private Investor Meetings** Exclusive events (in-person or virtual) centered on your company. Attendees include 15+ qualified healthcare investors with proven sector interest, plus introductions to 5–10 more vetted non-attendees. Each event includes logistics, registration, RSVP management, and for virtual meetings, recordings hosted on Opus8's Zoom platform.
2. **CONNECTpreneur Healthcare Presentation** Slots Featured slots at CONNECTpreneur Forums, where your company presents to hundreds of investors and business leaders. These slots provide social proof and visibility across our 310,000+ global community.
3. **Healthcare-Focused Investor Receptions** In-person receptions in New York, San Francisco, Boston, and Washington DC, often timed around industry conferences like J.P. Morgan Healthcare Conference, BIO International, Advamed, etc.
4. **Fireside Chats & Webinars** Virtual fireside chats promoted to 300,000+ investors, often drawing 100–200 attendees. Recordings are posted to YouTube for long-tail visibility. These events position you as a thought leader in your therapeutic or technology domain.
5. **Exhibitor Opportunities** Showcase your company at investor brunches and forums during marquee healthcare conferences, such as our exclusive investor events and receptions at J.P. Morgan Healthcare Conference, BIO International, etc.
6. **Strategic Advisory Services**
 - a. High-level guidance on deal structuring and valuation benchmarks in healthcare.
 - b. Materials refinement to withstand investor diligence (deck, summary, appendix).
 - c. Investor narrative coaching, translating science and clinical milestones into ROI language.
 - d. Support for targeting strategics and crossover investors as you scale toward later rounds.

PERFORMANCE GUARANTEE

We guarantee you will meet at least **20 qualified healthcare investors** (event attendees + direct introductions). If not, we will host an additional event at no cost (excluding F&B/logistics for in-person).

OUR 10-STEP PROCESS - HEALTHCARE AND LIFE SCI EMPHASIS

1. Refine materials for clarity on science, clinical milestones, regulatory strategy, and exit path.
2. Build a curated list of healthcare-aligned investors.
3. Send targeted teaser invitations with sector-specific framing.
4. Vet and confirm RSVPs for interest and investment capacity.
5. Address investor inquiries and circulate diligence FAQs.
6. Triple confirm RSVPs and calendar holds.
7. Host private investor event(s) – in person and virtual.
8. Follow up with attendees. Deliver thank-yous, materials, and one-on-one scheduling.
9. Introduce qualified no-shows.
10. Provide ongoing strategic fundraising support and follow-ups. Maintain and update investor tracking pipeline for full transparency.

COST & SPECIFICATIONS

- **Net Price:** \$45,000, payable in advance (wire or credit card +5%).
- **Flat Fee Basis:** We are not a FINRA-registered broker-dealer; no contingent fees or commissions.
- **Event Costs:** Client covers catering/venue costs and travel for in-person events.
- **Kick-Off:** Engagement begins within 2 business days of payment.

FREQUENTLY ASKED QUESTIONS

How long have you been doing this?

Since 2009, Opus8 has hosted over 175 investor events for our clients including healthcare companies, ranging from biotech startups, medical device innovators, and healthcare-focused VC funds.

Who are your clients?

We have worked with companies in:

- Biotech & Therapeutics – Oncology, CNS, metabolic, autoimmune, and rare diseases.
- Medical Devices & Medtech – Imaging, diagnostics, wearables, surgical devices.
- Digital Health & Health IT – AI/ML in medicine, remote monitoring, telehealth, EHR innovation.
- Healthcare Services – Tech-enabled care delivery and infrastructure.

Where are your investors based?

Strong concentrations in Boston, New York, DC, and San Francisco Bay Area, plus international networks.

What is the typical investor profile?

- Healthcare and biotech angels, angel groups and HNW physician investors.
- UHNW cashed-out entrepreneurs
- Family offices with healthcare allocation.
- PE/VC and i-banker partners in early and growth-stage health investments.
- Strategic investors tied to pharma, medtech, or hospital systems.
- Smaller investment institutions and
- Typical check sizes for UHNW/HWN is \$100 - 500k

FREQUENTLY ASKED QUESTIONS

Do you help with pitch preparation?

Yes—especially important in healthcare. We coach you to present science and milestones in a way that resonates with both technical and financial investors.

How do you ensure investor quality?

We screen for healthcare interest, investment history, capacity to meet your minimum check size, and alignment with your vertical.

What types of follow-up support are included?

Post-event, we facilitate thank-yous, introductions, scheduling, and provide investor feedback to refine your approach. We do not have a defined ending to our engagement and will assist you well into the future.

Can you assist with broader strategy?

Absolutely. We guide fundraising strategy, from pre-seed through crossover rounds, helping you anticipate what institutional investors and strategics want to see.

What healthcare subsectors interest your investors most?

- Oncology, CNS, autoimmune, wound care, and metabolic disease therapies.
- AI-driven diagnostics and imaging.
- Wearables, telemedicine, and remote monitoring.
- Robotics, digital surgery, and precision devices.
- Longevity, regenerative medicine, and healthspan technologies.

How quickly can we begin?

We can start within 2 business days of payment, immediately launching teaser development and investor outreach.

CONCLUSION

Raising capital in healthcare and life sciences requires precision, credibility, and access. Opus8's Private Investor Platform offers an integrated solution combining highly vetted investor outreach, exclusive private investor meetings, global exposure through the CONNECTpreneur community, strategic advisory tailored to healthcare fundraising, and a proven process backed by guarantees.

With access to thousands of aligned investors, a reputation for delivering high-quality deal flow, and a commitment to measurable outcomes, we ensure your company is positioned to succeed in today's competitive fundraising environment.

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