

RETWORKING PITCH EXTRAVAGANZA



NOVEMBER 18, 2025 8 AM - 12 NOON



JOHNS HOPKINS CAREY SCHOOL OF BUSINESS





Agenda

8:00 - 9:00 am - REGISTRATION / NETWORKING

9:00 - 9:15 am - WELCOME REMARKS

S. TIEN WONG, CEO, Opus8; Founder, Big Idea CONNECTpreneur Forum
JILL GREEN, Senior Associate Dean for Student Experience and Strategic Initiatives,
Johns Hopkins Carey Business School
RICARDO BENN, Deputy Secretary of Commerce, Maryland Department of Commerce
CHRISTOPHER STEELE, Chief of Strategy and Business Development, Medical Technology
Enterprise Consortium (MTEC)

9:15 - 9:20 am - MARYLAND TECH COUNCIL UPDATE

KELLY SCHULZ, CEO, Maryland Technology Council

9:20 - 9:25 am - TEDCO UPDATE

KATHERINE HILL RITCHIE, Senior Director of Venture Funds, TEDCO

9:25 - 9:30 am - LIFE SCIENCE WORKFORCE UPDATE

CHRIS FREW, Founder, BioBuzz

9:30 - 10:20 pm - COMPANY SHOWCASE / ROCKET PITCH

Promising Early Stage Companies will be introduced by: SARA CLASPER, Associate Attorney, NEXT powered by Shulman Rogers DEBBIE CLINE, Founder & Chief of Customer Success, Buzzy Rocket

ClearSight Therapeutics- Patrick Smale
Compact Medical - Jon Merrell
The Dopple - Lisa Marino
GenAssist - Joe Beggs
Illinois Clean Fuels - Stephen Johnson
I-Lumen Scientific, Inc - John Velure
Moberg Analytics - Dick Moberg
Phoenix - Doug Ehrle
Sen-Jam Pharmaceutical - Jim & Jackie Iversen

Agenda

10:20 - 11:00 am - EARLY STAGE INVESTOR PANEL - Lastest Trends in the VC & Angel Investing World

Moderator: PROF. SUPRIYA MUNSHAW, Associate Dean for Academic Programs, Johns Hopkins Carey Business School
JEFF CHERRY, Managing General Partner, Conscious Venture Partners
TEDDY GRESSER, Senior Director Seed Funds, TEDCO
DEBORAH HEMINGWAY, General Partner, Ecphora Capital
STUART SUTLEY, Partner, TCP Venture Capital

11:00 - 12:00 pm - NETWORKING



TIEN WONG, CEO, Opus8, Inc.

Mr. Tien Wong is a tech investor, entrepreneur, and CEO. He is Chairman & CEO of Opus8, Inc., a private investment and advisory firm investing in exceptional life science and tech enabled services companies, as well as specializing in raising capital for promising tech companies and alternative investment fund managers. He is Founder of CONNECTpreneur, a global community of 25,000+ founders, investors, CEOs, and business leaders. CONNECTpreneur organizes the world's largest monthly virtual investor pitch events as well as in-person Forums with upwards of 500 attendees, featuring VIP guests, speakers, exciting presenting companies, and the best CXO to CXO networking on the East Coast. Since 2012, over 1200 companies have presented, half of whom have received funding from investors from the CONNECTpreneur investor network. Mr. Wong is also a Venture Partner in IronGate Capital Advisors, a VC and Fund of Funds manager investing in dual use technologies; Investment Advisory Board member of Virginia Venture Partners; and Chairman of Lumious, an ed tech company which provides learning & development services to Fortune 500 customers.



JILL GREEN, Senior Associate Dean for Student Experience and Strategic Initiatives, Johns Hopkins Carey Business School

D. Jill Green, JD is the Senior Associate Dean for Student Experience and Strategic Initiatives at the Johns Hopkins Carey Business School. Jill joined the Carey Business School in 2017 as Associate Dean for Student Development. She leads the operations and strategic direction of multiple units within Carey, including admissions, academic administration, student affairs, experiential learning, career and life design, employer relations, and corporate and strategic partnerships. Jill has more than 20 years of legal experience. Before joining Carey, she served as Assistant Dean for Career Development and Adjunct Faculty at the University of Baltimore School of Law where she led the career development team, oversaw the externship programs, and developed public interest and leadership initiatives. Prior to joining UB Law, Green served as Visiting Clinical Professor at the University of Maine School of Law, Assistant Attorney General for the State of Maine, Frank M. Coffin Fellow at Pine Tree Legal Assistance, Staff Attorney at the Brooklyn Children's Law Center, and Family Law Fellow at Penquis CAP. Jill serves on the Board of Directors for GBC Roundtable and Business Volunteers of Maryland. She previously served on the Pro Bono Resource Center of Maryland Board, KIPP Board of Directors, the Tahirih Justice Center Advisory Board, and Civil Justice Board of Directors.



RICARDO BENN, Deputy Secretary of Commerce, Maryland Department of Commerce

Ricardo Benn is a seasoned executive working with leading organizations in the U.S., Europe, Middle East and Asia, Ricardo brings a wealth of experience spanning economic development, management consulting, and emerging technology deployment. He also brings extensive experience driving organizational transformation, strategy execution, and technology adoption across public and private sectors. As a business leader at top global consulting firms, he managed multi-million dollar practices, secured strategic contracts and helped clients deliver upon exceptional growth targets. Currently, Ricardo is the Deputy Secretary at the Maryland Department of Commerce where he leads the Offices of International Investment and Trade, Strategic Industries, Federal and Military Affairs and Talent and Workforce in improving the business climate for the State of Maryland. Ricardo previously led the Advisory Services practice at Capgemini Government Solutions, where he has successfully guided strategic initiatives for National Security, Federal Civilian, and Commercial clients. His ability to think outside the box and communicate effectively has made him a trusted advisor across diverse industries.



JEFF CHERRY, Managing General Partner, Conscious Venture Partners

Over the last 29 years, Jeff has been a designer, CEO, educator, consultant and investor. He enjoys the creative process, both from an artistic and organizational perspective. Currently, he's bringing these divergent experiences together in order to help companies develop more conscious, purpose-driven business models; and to help investors build societal as well as financial value. He tries to bring right and left-brain thinking to problem-solve, business creation, and investing ideas; hopefully asking better questions and using his expertise to make the lives of those around him more fulfilling and successful. As the CEO of The Porter Group and Founder and Executive Director of ConsciousVenture Lab, Jeff is an evangelist for the transformation of capitalism. The PorterGroup is a venture capital firm that invests in early-stage and growth-stage companies that are operating at the intersection of profit and purpose. The Conscious Venture Lab is an accelerator for these same types of businesses using the tenets of Conscious Capitalism®and societal purpose as the foundation for creating long-term sustainable value. With the Conscious Venture Lab as an emerging brand in this fast-growing field, Jeff is also a frequently invited speaker on the topic of impact investing and new models of business. He has recently had the honor to present at the University of Maryland, The Darden School at the University of Virginia, Yale University, and Columbia university, The Booth School at the University of Chicago, Howard Community College, and The University of Baltimore



CHRIS FREW, Founder, BioBuzz

Chris is the Founder of BioBuzz Networks, Inc, a life science talent community and hiring platform, and CEO of Workforce Genetics, LLC (WGx), a prominent life science recruitment firm. He has been supporting companies in the regional life sciences and technical industries with recruiting, marketing and growth solutions for 20 years. Previously serving as the Vice President of Sales at Breezio and Vice President of Tech USA's Scientific Division, Chris is a Maryland native and a graduate of Towson University.



TEDDY GRESSER, Senior Director Seed Funds, TEDCO

As Director, Seed Funds, Teddy is responsible for helping to define strategy and leading seed team members with the dual objectives of investor returns and economic development for the state of Maryland. He provides thought leadership, develops investment themes, structures and executes investments, and proactively manages portfolio companies. Teddy initially joined TEDCO as part of the Venture Fellows program, jumped at the opportunity to come on board full-time as an Investment Analyst, and worked his way up to be promoted to the Director, Seed Funds. Teddy has evaluated hundreds of early-stage technology companies and led investments across verticals ranging from Life Sciences, Cybersecurity, SaaS, FinTech, Advanced Materials, Robotics, Drones, and more. Prior to joining TEDCO, Teddy was a Senior Associate with Techstars Equitech, providing operational and consultative support at scale to 12 high-growth technology startups with a focus on underrepresented founders. Teddy also brings to the table experience co-founding an angel investing syndicate focused on Climate Tech and consulting for an innovative life sciences start up in Baltimore.



DEBORAH HEMINGWAY, General Partner, Ecphora Capital

Dr. Hemingway brings more than 20 years of entrepreneurial, scientific, and investing experience in business formation, technology commercialization, startup leadership, and medical device entrepreneurship. She has been an active member of the Maryland entrepreneurial ecosystem as a serial entrepreneur, angel investor, philanthropist, and board member. D r. Hemingway is a mentor in the FedTech accelerator and sits on the advisory boards of eight biotech companies in the Mid-Atlantic region, including Pathotrak, Relavo, Playwell, and Aloe Therapeutics. She is a venture partner and serves on a number of medtech committees at NextGen Venture Partners. She was recognized by the UMD Dingman Center for Entrepreneurship as the 2019 Angel Investor of the Year.

Dr. Hemingway earned a PhD in biophysics from the University of Maryland, College Park (UMD), after completing dual bachelor's degrees at Ohio University. She currently lives in central Maryland with her husband and four children.



KATHERINE HILL RITCHIE, Senior Director of Venture Funds, TEDCO

Katherine Hill Ritchie has more than 19 years of finance and investment experience. She is a frequent speaker and content provider to investment conferences and publications world-wide. She founded Private Capital Investments, LLC while she was working in Geneva, Switzerland in 2009 when she realized there was a need for personalized investment services for family offices beyond typical brokers, bankers or wealth managers. Katherine has worked internally and as an advisor to 8 family offices, 4 Billionaires, through her firm, Private Capital Investments, LLC. She serves as Director and Board Member for Nottingham Spirk Family Office, and her past roles include: Simon Group Holdings, Eden Capital, PEX Global, and Wedge Alternatives. She spent 7 years in Switzerland where she was a Managing Director at Palladio Alternative Research and Senior Analyst and Investment Committee Member for the Saad family office's \$3.5 billion investment portfolio. She is an early-stage Angel Investor, a member of Citrine Angels, and is on the investment committee for University Impact, a social impact Venture Capital fund. Katherine is an advisor to several start-ups and likes to focus on female and diverse founders, technology, medtech, consumer and impact related early-stage venture companies.



PROF. SUPRIYA MUNSHAW, Associate Dean for Academic Programs, Johns Hopkins Carey Business School

Supriya Munshaw is an Associate Professor of Practice and Associate Dean for Academic Programs. Her primary interest lies in the commercialization of early-stage technologies especially in the life science and medical device industries. At Carey, she has taught several courses including Discovery to Market, Pharmaceutical Strategy, Statistical Analysis, Business Leadership and Human Values and, New Product Development. She was one of the founders and organizers of the Johns Hopkins Bootcamp for Biomedical Entrepreneurs and is now actively teaching Technology Entrepreneurship courses through the Executive Education Program. She serves as the Associate Director of a NIDA-funded entrepreneurship education program called Innovations for Substance Use Disorders. Outside of Carey, she is a general partner at TCP Venture Capital investing in technology startups headquartered in Baltimore. Additionally, she has served as adjunct faculty for the NSF I-corps program and on several NIH SBIR grant review panels.



KELLY SCHULZ, CEO, Maryland Tech Council

Kelly Schulz is a mother, wife, successful small business owner, and served seven years in Governor Hogan's administration as the Secretary of Labor and Secretary of Commerce.

In her most recent role as Secretary of Commerce, Kelly oversaw the state's primary economic development agency, responsible for attracting new businesses, job growth, and workforce development. Under Kelly's leadership, the department also served as the largest resource to provide financial assistance to struggling Maryland companies adversely impacted by COVID-19.

Prior to entering her career in public service, Kelly was always focused on her community. While raising her boys, Kelly put herself through college and worked as a server and bartender in the evenings and on weekends, yet always made time to serve on the school PTA and to volunteer with Brandon and Bradley's sports teams. Kelly went on to work as a program manager for a defense contractor and then became a partner in opening a small business – a cybersecurity firm.

Wanting to continue to serve her community, Kelly was successfully elected to the Maryland House of Delegates, representing Frederick County. As a Delegate, Kelly took her knowledge and experience as a small businesswoman and served on the Economic Matters Committee where she focused on legislation relating to banks and other financial institutions, business occupations and professions, economic development, labor and employment, unemployment insurance, and workers' compensation.



CHRISTOPHER STEELE, Chief of Strategy & Bus. Dev., Medical Technology Enterprise Consortium

Christopher Steele serves as the Chief of Strategy at the Medical Technology Enterprise Consortium (MTEC), where he leads strategic initiatives to advance biotech/medtech solutions that support dual-use (military and civilian) medical applications. In this role, Steele drives the non-profit organization's efforts to expand MTEC's program customer base, pursue & partner across federal opportunities, and strengthen MTEC's financial and reputational standing as the go-to "Other Transaction" mechanism for DoD medical product maturation and commercialization. His leadership ensures that MTEC remains at the forefront of medical innovation, while building a sustainable and diverse entity. With over 34 years of service in the Department of Defense (in the US Army and US Navy), Steele held key leadership roles in research and development. He directed the Military Operational Medicine Research Program (MOMRP) for Army and Defense Health Agency funding and was a Program Officer at the Office of Naval Research. Additionally, he played a pivotal role in joint R&D funding and Navy/Marine Corps prioritization efforts at the Navy Bureau of Medicine and Surgery. His experience includes overseeing +\$1Bn of R&D funding and hundreds of medical research projects (across 11 intramural DoD laboratories, several UARCs and FFRDCs, and many academic and commercial partners) aimed at improving the health, readiness, and performance of Servicemembers.



STUART SUTLEY, Partner, TCP Venture Capital

A graduate of The University of Virginia, Mr. Sutley completed a successful four-year tour in the United States Marine Corps as an infantry officer culminating in a strategic battalion position during Operation Desert Storm. Following Desert Storm, Mr. Sutley embarked on several sales and operations opportunities with consumer products giant Newell-Rubbermaid Corporation, and Bank Boston Ventures at one time managing 500 employees with sales budgets in excess of \$75.0 million.

Based on his exposure to the effects of rising healthcare costs on both companies and individuals Mr. Sutley founded two different healthcare companies focused on health management and aligning large employers with local hospital systems for more efficient care.

Mr. Sutley is currently on the Board of Directors of The Baltimore Station, a residential substance abuse recovery program for veterans, and the Maryland chapter of the American Diabetes Organization.



SARA CLASPER, Associate, NEXT Powered by Shulman Rogers

Through the NEXT platform, she typically represents early-stage seed and emerging growth companies and helps position them for success. Sara advises local and national companies on private equity, venture capital transactions, mergers and acquisitions, compliance issues, capital raises, equity compensation and other general corporate matters. Sara effectively balances efficiency with risk mitigation in her deal transactions. Prior to her work with NEXT, Sara spent 6 years as a persuasive litigator, honing her problem solving and negotiation skills and deepening her understanding of the type of contractual provisions that can eventually lead to disputes. This unique background for a transactional attorney enables her to anticipate the potential hurdles that a business transaction may encounter and foresee the importance and implications of each element of a deal during negotiations.



DEBBIE CLINE, Founder & Chief of Customer Success, Buzzy Rocket

Debbie is co-founder, chief of customer success at Buzzy Rocket and yellow lab lover. From LA to London, she is well known as an expert in creating that certain elusive magic that drives explosive growth at the intersection of companies and customers. She has proven strategic vision, and isn't afraid to get in the trenches. In fact, she's been doing this at companies big and small for 25+ years. Her background includes executive level positions at both public companies and startups where she has proven over and over again that her passion, drive and results oriented perspective get it done. She is tenacious, loves the game changer and loves to win.



COMPANY INFO

Industry: Consumer Healthcare

Employees: 3 Founded: 2023

Current Funding: \$240K

Funding Sources:
Accelerator/Angels

FINANCING

Seeking: \$1.5 million SEED

Purpose: Product Development, Clinical Studies, Sales & Mktg

TRACTION

- 1. Formulation Complete
- 2. Preclinical studies complete
- 3.IP Filed
- 4. Key Partners Established:
 - a. Development
 - b. Manufacturing
 - c.Commercial Launch

MANAGEMENT TEAM

Patrick Smale, MBA: CEO 20+ years Eye Care Commercial experience, IPO exit (SGHT)

Nuria Jimenez, PhD: CSO 20+ years Eye Care R&D experience, Alcon & Novartis

Suchismita Acharya, PhD: 20+ years Eye Care R&D experience, 2-time Founder, Alcon & Ayuvis Research

ClearSight Therapeutics, Inc.

3000 Pegasus Park Dallas, TX 75247

www.clearsighttx.com patrick@clearsighttx.com 972-983-7761



ClearSight Therapeutics, Inc is developing treatments targeting unmet needs in Eye Care. Founded by a team of ophthalmology industry experts, ClearSight is launching the first over-the-counter treatments for **pink eye**, **dry eye**, and **contact lens discomfort** with built-in antimicrobial protection – addressing three underserved, billion-dollar U.S. markets.



TECHNOLOGY

ClearSight's proprietary technology combines the Dual-Action potency of an artificial tear and a powerful antimicrobial biopolymer. This innovative platform will allow ClearSight to launch multiple products targeting different markets. ClearSight's products include the First and Only Over-the-Counter (OTC) treatment for Pink Eye.



BUSINESS MODEL

Q4 2026 Launch

ClearSight will launch an Artificial Tear + leveraging the Ophthalmic Monograph (M018) pathway requiring no additional clinical data collection.

Contact Lens Rewetting Drops Q2 2027 Launch

ClearSight will launch the first and only Contact Lens Rewetting drops with antimicrobial efficacy as a medical device via the 510K Clearance pathway

OTC Pink Eye Treatement

Q4 2027 Launch

ClearSight will launch the first and only OTC treatment for Pink Eye as a medical device via the 510K pathway



TARGET MARKETS

Dry Eye Disease (DED)

35 million Patients in the US over \$2.5B+ annual spend

Contact Lens Rewetting Drops (CLR)

20 million Patients in the US over \$1.5B+ annual spend

Acute Infectious Conjunctivitis (Pink Eye):

10 million annual cases in the US over \$1B+ annual spend

Additional Indications included in R&D Plan



Ĭ∰ FINANCIALS/PROJECTIONS -----

	2026	2028	2031
Total Revenue (\$M)	\$ 0.05	\$ 11.63	\$ 76.01
Total Expenses (\$M)	\$ (1.78)	\$ (7.05)	\$ (27.36)
Net Income (\$m)	\$ (1.22)	\$ 0.83	\$ 21.46



Compact Medical Inc., a Delaware C-corp based in Indianapolis, makes the ButterflyBVM™, the first FDA-cleared bag-valve-mask that treats adults, children, and infants with a single device. Led by a physician and a biomedical engineer, our team brings deep expertise in product development, manufacturing, quality systems, regulatory, legal, and market strategy.

Cardiac arrest will affect 1 in 14 people, and despite CPR, 80% do not survive. Traditional BVMs, largely unchanged since 1956, often cause injury due to human error. The ButterflyBVM™ helps emergency personnel consistently deliver safe ventilation volumes and pressures.

The global BVM market is projected to exceed \$936M by 2031; the US market is already over \$220M and growing 5–6% annually. In the two months since announcing FDA clearance, 215 US agencies have joined our waitlist—over 1% of the US pre-hospital BVM market—and we've received more than \$150,000 in advance deposits. Over 40 agencies across 27 countries have also joined our waitlist or requested permission to distribute. We need your support to scale and meet this moment.



Simple and persistant one stop family funding

Contact: Lisa Marino, lisathedopple.com www.thedopple.com

Mission

Dopple is a unique one-stop funding platform for families, streamlining access to government, philanthropic, and personal support so no child falls through the cracks. Inspired by personal experience with welfare as a Stanford MBA, Dopple's founder built a solution to the chaos and complexity of today's fragmented financial fuding for families



\$400k to raise a kid

The Problem

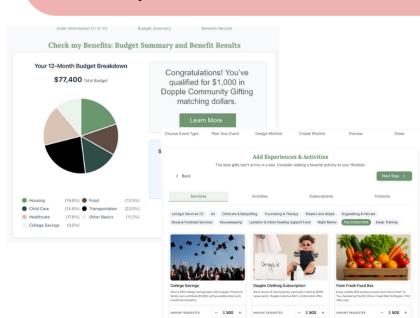
Two thirds of U.S. families live paycheck to paycheck, while billions in aid go unclaimed annually. Families typically miss out on 10–40% of eligible external funding for child-related expenses due to confusing processes and dispersed resources.

The Solution

Dopple aggregates all available funding—including government programs, philanthropic sources, and gifts from loved ones—under a single digital platform. The product features a Life Registry for families, AI-driven funding strategy, and transparent matching tools, making it easy for families to discover, claim, and receive every dollar available for their needs.



TAM



Market Opportunity

Dopple targets the \$80B+ annual U.S. family support market, focused on 34 million families with children. The platform's model unlocks revenue from gifting, government matches, philanthropy, and subscriptions, expanding the reach beyond typical 'baby registries' to serve every need from birth to college.

GenAssist

Company Overview

GenAssist develops biomaterials that regenerate muscle. Our patented flagship technology, MyoSponge, will enable surgeons to heal traumatic muscle wounds. GenAssist won a Phase I SBIR from the National Science Foundation to test MyoSponge in a pig model of muscle trauma. **MyoSponge increased muscle strength by +46%, mass by +27%** and fibers by +75%. Publications available at www.genassist.co. US Patent No. <u>11,744,922</u>.

Co-Founders

Joe Beggs, CEO

- Leads fundraising and partnerships, raising >\$822k for GenAssist.
- Across ventures, raised \$1.6M
- Published 3 articles
- Patented 2 devices
- · Launched a medical device

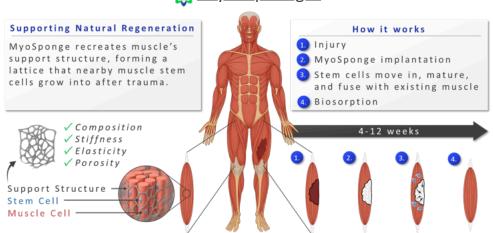
Gabe Haas, CTO

- Co-invented and develops MyoSponge
- Regulatory affairs
- · PI for our NSF SBIR
- Authored 10 publications, 2 patents, and a textbook chapter.

Koyal Garg, Scientist

- Associate Professor of Biomedical Engineering at Saint Louis University
- Co-invented MyoSponge
- New product development
- Collaborates on GenAssist grant applications

MyoSponge



Market

TAM: SAM + 60K Abdominal Wall Reconstructions, 10K Deep Burn Injuries, 8K Spinal Surgeries leading to PJK, 138K Breast Reconstructions + 10K Sarcoma Resections

SAM: SOM + 51K Type 3 Open Fractures + 2K Necrotizing Fasciitis + 66K Non-fatal gunshot wounds **SOM:** 14K Compartment Syndrome

X \$25,000 / patient

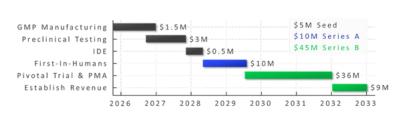
Market Size

SD

\$343M

Price X

Financing & Comparables



	kerecis	Repair, Regenerate, Restore.	CartiHeal
Description	Wound care	Tendon and ligament	Cartilage repair
Raised	\$146.3M	\$44.2 M	\$73.9M
Stage at Exit	Revenue, 510(k)	Revenue, 510(k)	Revenue, PMA
Year	2023	2023	2024
Deal Value	\$1.3B	\$275M	\$330M



\$1.1-2.3B
Possible Exit



Precedent



































Value Proposition

We provide clean next-generation disposal capacity for Municipal Solid Waste generated by our host cities. This obsoletes landfilling and incineration, recovering energy and raw materials from the waste stream, and reduces costs to the community as it protects cities from further disposal cost escalation, and exposure to incoming carbon pricing.

Company Background:

ICF's mission is to convert MSW to jet fuel. The Material Recovery Facilites we're funding now are "beautifully boring" standalone businesses that also build our future SAF feedstock supply. Near-term, their energy output is sold as alternative fuel to cement plants, displacing coal/natural gas until the jet-fuel plant is online.

Leadership Team:

Stephen Johnson – CEO/Founder (Finance, former hedge fund manager)
John Lamanna – EVP (Former CEO of Tunnel Hill Partners, recently successfully exited selling to Macquarie, senior exec managing entire regions at several major waste companies)

Products/Services: Many U.S. communities—especially Long Island, NY—face a disposal capacity crisis as landfills close and aging incinerators sunset. Costs are spiking and compliance with recycling/climate mandates is tightening.

Our plants provide assured, fixed-price disposal below today's market, while meeting diversion and climate goals and reducing carbon-price risk.

Technologies/Special Know-How:

Licensed European Mechanical Biological Treatment (MBT).

We have selected the most efficient zero-waste processes that have been proven at scale and assembled specialist partners to deploy rapidly in the U.S. 30-year fixed-price waste supply agreements with host cities anchor the model.

Market/Distribution: This raise funds the first two projects; a pipeline of 10+ qualified sites follows, and hundreds more would be needed nationwide to shift MSW processing meaningfully.

We start with municipal counterparties for bankability: long-term fixed economics, A-rated credit, and dependable throughput that isn't commodity-price exposed.

50% of revenue is tipping fees; additional revenue from metals, plastics, bioenergy, and glass. Fees alone cover OPEX and debt service.

Analogy: yield-oriented infrastructure (like apartments)—high upfront capex, long-lived, essential-service cash flows.

Distribution Channels: Relationship-driven sector; our team's reputation and deep sector background and track-record provide access to cities and haulers.

Quick Facts

Company Name: Illinois Clean Fuels

Contact: Stephen Johnson

Address: Brookhaven NY

Phone: 503-750-1633

Email: stephen@icfuels.com

Website: www.icfuels.com

Industry: Waste to Value

Bank: Wells Fargo

Law Firm: Baker Botts

Patents: N/A (Licensing tech

from Europe)

Number of Employees: 7

Leadership Team: Stephen Johnson John Lamanna

Amount of Financing Sought: \$850,000

Current Investors

\$5M in angel investor backing to SAF parent co

Use of Funds:

Engineering, Permitting, and closing costs for our imminent private equity round.

Competition: Today, residual MSW is mostly landfilled or incinerated; blue-bin recycling is stagnant. Organics-only options (composting/AD) require costly source-separation and struggle with contamination.

Capacity scarcity is the driver: landfills can't expand and face headwinds; incinerators are hard to permit, costly $(\approx 3 \times /\text{ton})$, recover little value, and pose Environmental Justice concerns.

On Long Island, remaining landfills close soon; four incinerators near end-of-life; NYC already exports waste as far as Indiana.

Street tipping fees ≈\$120/ton and rising; our base-case model uses \$93/ton.

Typical timeline & scale: ~3.5 years permit/build; 30+ year life; 300,000 tons/year per MRF.

Financial Projections (Unaudited):

Financiai i Tojections (Unauditeu).					
	2026	2027	2028	2029	2030
Revenue	0	0	0	\$49,000	\$98,000
EBITDA	0	0	0	\$37,600	\$75,200
(dollars in thousands)					



A New Physician Delivered Therapeutic for Dry Age-Related Macular Degeneration.

The i-Lumen® AMD System is an office-based, non-invasive therapeutic for intermediate to advanced dry AMD—a disease that leads to central field vision loss and is the leading cause of blindness in those over 55.

Our proprietary ocular stimulation therapy repolarizes retinal pigment epithelium (RPE) cells and restores photoreceptor cell function, improving visual acuity and slowing disease progression.

With commercialization projected in 2028 following FDA clearance, i-Lumen is raising a Series B round (\$35.0M) to fund its i-SIGHT2 Pivotal Trial (multi-country) and complete the development of a commercially-ready system.

i-Lumen Delivers Clinically Meaningful Vision Improvements (i-SIGHT study):

- 54% improved BCVA by ≥10 letters and maintained improvement out to 12 mths
- 39% mean increase in ellipsoid zone (EZ) integrity (a mitochondria-rich layer that is an energy source for photoreceptor cells)
- 21% increase in photoreceptor cell light-processing speed
- 14% increase in signal strength generated by photoreceptor cells

No other energy-based therapy has demonstrated these levels of improved response in such a short period of time and sustained it through 12 months.

Dry AMD Market represents a huge Opportunity:

- 200.0M people globally suffer with AMD, more than 20.0M in the US alone
- Dry AMD market projected to be \$68.0B by 2029

Established Acquisition Benchmark - \$850.0M Pre-Revenue Sale:

- Alcon acquired LumiThera, Inc. for an estimated \$850.0M
- LumiThera's Velada is an inferior energy-based device therapy for dry AMD
- This acquisition underscores the industry's focus on energy-based therapies like the i-Lumen® AMD System, a scalable physician-based revenue model

Path to potential Exit in 2028:

- i-SIGHT2 Pivotal Trial data availability projected for mid-2027
- Submission to FDA for market clearance projected for late 2027
- Re-engage ophthalmology targets (Alcon, B+L, J&J, etc.) projected for 2028

i-Lumen represents an investment opportunity in ophthalmology with a projected exit in 2028.

Contact: John VeLure (CEO/President)

Address: 3800 American Blvd. West, Ste. 1500 Bloomington, MN 55431

Phone & Email: 952-240-6023 / jvelure@i-lumen.com

Quick Facts

Company Name: i-Lumen Scientific, Inc.

Industry: Ophthalmology

Domain: Medical Device

Target Market: Dry Age-Related

Macular Degeneration

General Counsel & Patent:

Fox & Rothschild 29 US Patents, 3 CN Patent, 3 EU Patent, 2 AU Patent

Auditor: Baker Tilly US, LLP

Series B Funding Round: \$35.0 M

Current Investors:

Bios Partners (lead investor), MedFocus, and Alafi Capital

Use of Funds:

i-SIGHT2 Pivotal Study, Develop Commercially-Ready System, FDA Market Clearance, Reimbursement

Deal Terms:

Series B Funding Round Convertible Preferred Stock 8.0% Cumulative Dividend Share price: US\$1.35

Valuation:

Pre-money: US\$31.5M Post-money: US\$69.3M

Investment Options:

Direct: US\$500K minimum SPV: US\$50K minimum

Key Leadership Team:

John VeLure (CEO/President) Meredith Mundy (Research)

Industry-based Board Members:

Robert Warren (Alcon) Stella Robertson (Alcom)

www.i-lumen.com



Moberg Analytics, Inc. **Executive Summary**

Non-Confidential

Contact:
Dick Moberg, CEO
+1.267.679.0909
dick@moberganalytics.com
www.moberganalytics.com

Moberg Analytics is building **advanced clinical intelligence** for critical care, enabling care teams to make faster, more data-driven decisions. The company is expanding its seed funding (\$600K to date) to complete deployments of its first product at flagship reference sites, accelerate commercial adoption in 2026, and position the company for a strong Series A.

Problem Summary

In critical care, data is growing far faster than clinicians can interpret it. ICU physicians must review more than 1,300 data points per patient per day—scattered across 30+ EMR screens—while nurses manage 150–400 alarms daily, over 85% of which are non-actionable. Nearly half of nursing time is consumed by data entry and verification instead of patient care. Nowhere is this problem more acute than in the neuro ICU, where the data needed to prevent secondary brain injury is often missing, inaccessible in real time, or presented in formats that clinicians cannot meaningfully use.

Solution Summary

Fueled by \$8M in U.S. Army funding (CDMRP and MTEC), Moberg Analytics has built the **Moberg Clinical Platform**—an Agentic AI SaMD system that unifies critical care data and delivers **advanced clinical intelligence** at bedside. Pilot installations are ongoing in leading hospitals across the U.S. and Europe. The platform integrates three core components: real-time data aggregation from diverse devices and systems, advanced analytics that surface meaningful physiologic insight, and a cloud layer for secure archiving and cross-system integration. Its analytics suite includes tools developed with top academic and industry partners. This solution is designed to reclaim 1–2 clinical hours per shift, reduce false alarms by 60–80%, enable earlier detection of patient deterioration, and generate \$400K–\$600K in annual savings per ICU through efficiency gains and error reduction.

Market

Our initial market is neurocritical care units (1,927 beds), where data complexity is highest and the unmet need is most acute. Our founder's previous bedside medical device achieved broad adoption across U.S. and European neuro ICUs, giving us a proven entry point and an efficient initial go-to-market path. We will first deliver advanced analytics tailored to brain-injured patients, then expand to the broader ICU market (112,389 beds). Existing ICU informatics platforms lack the depth of brain-specific analytics, the real-time data access, and the price point required to serve this segment, creating a clear competitive advantage for our approach.

Forecast and Investment Opportunity

Our initial \$600K in seed funding came from Benjamin Franklin Technology Partners, Overbrook Capital, MVP Capital Partners, and individual investors. Additional seed capital will complete regulatory clearances, strengthen the product portfolio, and support pilot installations at flagship sites. Moberg Analytics is the first company to bring generative Al-driven clinical guidance into the ICU, creating a differentiated position in a high-value market. We project profitability by late 2027 and revenues exceeding \$20M by 2029.





Company Background:

Phoenix is a next-generation AH-64 Apache flight simulator developed by DigiFlight, a global leader in attack helicopter training with over 25 years of experience in aerospace, IT, cyber, and space operations. DigiFlight currently supplies support to over 60 countries and holds 60+government contracts. Phoenix reflects DigiFlight's deep operational expertise and commitment to innovation in defense training.

Products/Services:

Phoenix is a compact (<1,000 lbs.), transportable mixed reality flight training platform for AH-64 Apache pilots. It replaces legacy simulators that cost \$20M-\$40M and weigh 40,000 lbs.

Key Features:

- → Mixed Reality Goggles & Haptic Motion Seats
- → Al-enabled user guides with real-time translation
- → Google Gemini AI code assist for live software updates
- → Bihrle high-fidelity AH-64 flight model
- → Longbow Radar & weapons simulation
- → Modular MOSA architecture with XR headset support
- → Instructor station with fault insertion and cockpit repeater views
- → Full mission recording & After-Action Review tools
- → Plug-in overlays for IHADSS symbology
- → OneSAF connectivity & SECore terrain database

Designed for realism, scalability, and affordability – deployable in permanent facilities or mobile units.

Technologies/Special Know-How:

Phoenix integrates emerging technologies and specialized know-how to create the next generation of flight training programs. Phoenix's compact form factor, standard power requirements, and rapid deployability are enabled by advanced engineering and software design. A trademark application has been filed and is currently pending, with additional IP protections under review to safeguard core innovations.

Market:

Phoenix addresses a \$1B global market across 18 countries operating AH-64 Apache helicopters. With a 5:1 replacement ratio for legacy systems, Phoenix is positioned to capture significant share. Projected sales commitments total \$525M by 2028. Countries with active Apache fleets include the U.S., U.K., Israel, India, Japan, Poland, South Korea, and others.

Distribution Channels:

Phoenix will launch worldwide through strategic partnerships and international defense networks, ensuring rapid adoption across allied nations. Following global deployment, we will expand through direct government contracting and Foreign Military Sales programs. The platform's compact size and standard power requirements enable fast, flexible delivery by air, sea, or land.

Competition:

Legacy simulators cost up to \$40M, weigh 40,000 lbs, and take over 2 years to deliver. Phoenix is under \$5M, weighs less than 1,000 lbs, and deploys in under 12 months. It eliminates bulky display systems, uses standard power, and cuts logistics by 80%, offering 68% cost savings with superior adaptability and realism.

Financial Projections (unaudited)

Year	Sales (Units)	Sales Revenue *	EBITDA *	EBITDA %	Free Cash Flow*
1	Preproduction Phase				
2	5	\$25	\$10	40%	\$5
3	35	\$190	\$105	55%	\$40
4	65	\$375	\$220	59%	\$120
5	80	\$495	\$310	63%	\$200

^{*}Amounts shown in USD millions

OUICK FACTS

Company Name:

Phoenix

Contact:

Doug Ehrle

Industry:

Aviation & Aerospace

Law Firm:

Miles & Stockbridge

Auditor:

CohnReznick LLP

LEADERSHIP TEAM:

Stanford Oliver – CEO, retired Army aviator, founder of DigiFlight

Michael Flowers – COO, contracts & operations expert

Margaret Yee – CCO, SHRM-certified, federal audit specialist

Victoria Oliver – Chief of Legal Ops & Compliance

AMOUNT OF FINANCING SOUGHT:

\$8M Series A funding

Current Investors: Founder, mid-state discussions with prospective investors and strategic partnerships.

USE OF FUNDS:

Nonrecurring software and hardware, engineering, licensing, infrastructure for market ready prototype.



Columbia, MD HQ



410-312-0662 (phone)



410-872-0320 (fax)



phoenix@digiflight.com



digiflight.com/phoenix



PHARMACEUTICAL

The Longevity Company Solving Disease At Its Source

OVERVIEW:

Sen-Jam Pharmaceutical is solving the problem medicine keeps missing.

Most diseases share a common root: *systemic inflammation*. Yet healthcare treats each one in isolation—targeting symptoms, not systems. We're changing that.

Our **PAIR Technology** (Pleiotropic Anti-Inflammatory Immuno-Regulators) is the first platform designed to modulate systemic inflammation upstream—safely, affordably, and at scale. Instead of suppressing immunity, we restore balance. Instead of chasing symptoms, we address the biology behind metabolic disease, chronic pain, CNS disorders, viral infections, opioid withdrawal, and aging itself.

By combining repurposed FDA-approved molecules in novel synergistic formulations, PAIR Technology unlocks what fragmented medicine cannot: **broad therapeutic impact from a single biological insight.**

This is healthspan medicine for the longevity era.

PLATFORM STRENGTHS:

Proven Science, Fast-Track Development: Leveraging the FDA 505(b)(2) pathway for accelerated timelines and reduced risk.

Clinically Advanced Portfolio: 11 pipeline assets, with five in or entering Phase 2 trials, and over 70 peer-reviewed studies underpinning their mechanisms.

Global IP Footprint: 60+ patents filed/granted, including new composition patents in methamphetamine-use disorder and 23-country coverage for lead assets. Also includes proprietary manufacturing process patent.

Strategic Partnerships: Collaborations with NIDA, Duke University, and KVK Tech advancing both preclinical and clinical milestones.

De-risked Manufacturing: FDA submission batches completed for multiple assets, enabling near-term scalability.

Experienced Team: over \$730M+ in successful exits with expertise across world-class institutions such as Harvard, MIT, Mayo Clinic, Memorial Sloan Kettering, Duke University

MECHANISM OF ACTION: PAIR Technology

integrates a dual-action, synergistic anti-inflammatory mechanism with broad-spectrum and systemic reach.

- Eicosanoid Balance: Selective COX-1/COX-2 inhibition combined with leukotriene (LTB4) modulation delivers broadspectrum anti-inflammatory potential while minimizing toxicity and preserving mucosal protection.
- Mast Cell & Cytokine Modulation: Reduces mast cell degranulation and downstream release of pro-inflammatory cytokines (IL-6, IL-1β, TNF-α), leading to decreased NF-κB activation and suppression of oxidative and metabolic stress.

This dual precision achieves **balanced inflammation control**—crossing the blood-brain barrier (BBB) for full systemic effect—without immunosuppression. The result is a **next-generation anti-inflammatory platform** designed to extend healthspan and maintain physiological resilience.

KEY PROGRAMS:

- SJP-002C (Rx): Phase 2 complete; dual indication for metabolic inflammation and upper respiratory infections (COVID/RSV/Influenza).
- SJP-001 (OTC): Phase 2 in Canada currently underway (LPLV 11/21/25) supports alcohol-induced inflammation prevention.
- SJP-005 (Rx): Positive NIDA preclinical results validating a breakthrough non-opioid therapy for opioid withdrawal and methamphetamine stimulant addiction.
 - **SJP-100 (Rx):** IV therapy for cytokine storm and neuroinflammation; **KVK Tech** manufacturing partnership advancing toward IND readiness.
- SJP-002 (OTC): Rapidly developed common cold therapy, positioned for scalable commercialization.

MARKET OPPORTUNITY:

Sen-Jam's platform addresses a \$500B+ immediate market across metabolic disorders (\$130B+), pain and CNS conditions (\$260B+), respiratory and infectious disease (\$83B+), and opioid withdrawal (\$3.6B+ rapidly expanding under federal mandate). Beyond these established categories, we're positioned at the leading edge of the longevity economy—a projected \$3T frontier that Oppenheimer identifies as biotech's next transformative sector, with Sen-Jam named as a key innovator.

VISION AND IMPACT:

Sen-Jam is transforming medicine from disease treatment to health preservation. Our mission is to change the course of inflammation and the lives of billions — for good. This is your opportunity to invest in an emerging biotech leader for generational returns.

Current Capital Raise: \$1M (with perks for large checks) Valuation: \$125M Founded: 2017 Headquarters: New York

Contact Information: Jim Iversen, Co-Founder, CEO

Phone: 201.400.8083

Email: jiversen@sen-jam.com

 $Reg\ CF\ Campaign\ Page: \underline{we funder.com/senjam}$



Our Partners



JOHNS HOPKINS CAREY SCHOOL OF BUSINESS

Grounded in the Johns Hopkins' legacy of excellence and research, Johns Hopkins Carey Business School shapes business leaders who seize opportunity, inspire change, and create lasting value. We bring a modern business perspective to Johns Hopkins by shaping leaders who build for what's next ®. With campuses in Baltimore, Md. and Washington, D.C., Carey offers full-time, part-time, and online MBA and MS degree programs, and executive education programs for the global marketplace that are data-driven and built to compete in an everchanging business world. Carey's faculty are thought-leaders, trailblazing what's next in the business world and in the classroom. And at Carey, we learn by doing. For more information, visit carey.jhu.edu.



TEDCO

TEDCO is Maryland's leading source of funding for early-stage, technology-based businesses. Our mission is to enhance economic empowerment by fostering an inclusive and entrepreneurial innovation ecosystem. We identify, invest in, and help grow technology and life science-based companies in Maryland. Over the last 24 years, TEDCO has provided significant value to the state's start-up community by supporting over 10,400 Maryland jobs and generating more than \$2.3 billion in statewide economic activity as of 2021. Learn more by visiting us at tedcomd.com.



MEDICAL TECHNOLOGY ENTERPRISE CONSORTIUM (MTEC)

MTEC is a DoD-focused nonprofit that funds medical technology development. We operate under a government-awarded Other Transaction Agreement (OTA)—a flexible contracting vehicle that allows us to move faster, collaborate more freely, and engage a broader range of innovators.

We drive military-civilian partnerships and foster collaboration within an extensive ecosystem of small and large businesses, federal agencies, academic institutions, and more. We rapidly deploy funding and drive innovative medical technologies that improve military and civilian health globally.



NEXT powered by SHULMAN ROGERS

NEXT disrupts the legacy legal industry by offering a broad range of fixed fee solutions (stand-alone products and annual legal plans) delivered by senior attorneys with valuable business expertise. NEXT solves the problem that startup and emerging growth companies face when launching their business as well as scaling: lack of access to predictable legal fees, seasoned attorneys, the latest technology and key business services. We use cutting edge technology platforms to deliver real efficiencies, transparency and a collaborative environment for clients, attorneys and investors. NEXT partners with its clients to de-risk their business and get to the NEXT level, together reaching each milestone of success. NEXT is powered by Shulman Rogers, a full-service law firm with nearly 100 attorneys offering superior services across a wide range of practice areas. The firm also offers robust personal services such as residential closings and trust and estate planning. Shulman Rogers has earned its reputation for providing quality representation, business insight and client value, serving as a highly attractive alternative to larger, higher- priced firms and smaller, less diverse firms. Learn more at ShulmanRogers.com.



ANTHONY MILLIN, NEXT CHAIR & PARTNER, SHULMAN, ROGERS

Anthony Millin is the Chair of NEXT and a trusted legal and business advisor to startup, early-stage, and emerging growth companies. As a corporate and securities attorney, a successful serial entrepreneur, and a venture capitalist, Anthony brings a unique legal and business perspective to advising his clients. Anthony understands firsthand what it takes to start, scale and manage a company, to successfully prepare for and run a fund-raising process, and to address the legal issues faced by a startup. Another specialized skill set Anthony brings to the table is his China-based experience, assisting early-stage and middle-market companies interested in conducting business in China or seeking direct foreign investment from China. Anthony also serves as a Venture Partner at Urban Us, a seed-stage VC firm. Contact Anthony at amillineshulmanrogers.com.

Our Partners



BUZZY ROCKET

Buzzy Rocket was founded 12 years ago with the mission to help startups grow and scale their businesses. Debbie and Victoria do this with their decades of marketing experience combined with their first hand experience founding, growing and scaling successful startups. They only work with 6 startups at any given time so they can provide 1:1 attention to you and your team. The Buzzy Rocket team is also made up of web developers, graphic designers and copywriters so they can help you easily execute the marketing strategy they create. Learn more about their services at BuzzyRocket.com.





INES LEBOW, Founder and Principal, Enterprise Transformation Solutions

Ines LeBow is the Founder and Principal Startup Consultant at Enterprise Transformation Solutions (ETS), which advises entrepreneurs on how to position themselves for funding. Over the course of her 30+ years in the industry, Ines has helped companies secure more than \$800M in funding, led start-ups and turnarounds for companies with up to \$500M in revenue, managed 11 M&A transactions, and guided 9 companies to a successful exit. With expertise spanning Operations, Executive Leadership, and Mentoring, Turnarounds, Revenue implementation, Engineering, as well as Communications, Ines has helped many companies prepare for VC and angel investment.

Thank you to our Partners





















Cybersecurity Association



































November 18 Attendees As of 11 18 25

		As of 11 18 25	
SPEAKERS			
First Name	Last Name	Title	Company
Tien	Wong	Founder and Host	CONNECTpreneur
Jill	Green	Senior Associate Dean for Student Experience and Strategic Initiatives	Johns Hopkins Carey Business School
Ricardo	Benn	Deputy Secretary of Commerce	Maryland Department of Commerce
Katherine	Hill Ritchie	Senior Director of Venture Funds	TEDCO
Christopher	Steele	Chief of Strategy and Business Development	Medical Technology Enterprise Consortium (MTEC)
Kelly	Schulz	CEO	Maryland Tech Council
•			· · · · · · · · · · · · · · · · · · ·
Chris	Frew	Founder	BioBuzz
Professor Supriya	Munshaw	Associate Dean for Academic Programs	Johns Hopkins Carey Business School
Jeff	Cherry	Managing General Partner	Conscious Venture Partners
Teddy	Gresser	Senior Director, Seed Fund	TEDCO
Deborah	Hemingway	General Partner	Ecphora Capital
Stuart	Sutley	Partner	TCP Venture Capital
Sara	Clasper	Associate Attorney	NEXT Powered by Shulman Rogers
Debbie	Cline	Founder and Chief of Customer Success	Buzzy Rocket
PRESENTERS			
First Name	Last Name	Title	Company
Patrick	Smale	Co-Founder & CEO	ClearSight Therapeutics
Jon	Merrell	CEO	Compact Medical Inc.
Lisa	Marino	CEO	The Dopple
Joe	Beggs	Co-Founder & CEO	GenAssist
Stephen	Johnson	Founder & CEO	Illinois Clean Fuels
John	Velure	CEO & President	I-Lumen Scientific, Inc
			•
Dick	Moberg	CEO	Moberg Analytics, Inc.
Doug	Ehrle	Director, Emerging Technologies	Phoenix, LLC
Jackie	Iversen	Co-Founder & Chief Clinical Officer	Sen-Jam Pharmaceutical
Jim	Iversen	Co-Founder & CEO	Sen-Jam Pharmaceutical
ATTENDEES	Look Name	Title	Company
First Name Pranav	Last Name Aadhithya Kalaibabu	Title Volunteer	Company CONNECTpreneur
	•		·
Jake	Abuhamada	CEO	CFrame, Inc.
John	Aggrey	CEO	The Unicorn Group
Anajulia	Almonte	MBA	Johns Hopkins Carey Business School
Gavahar	Annaeva	MBA	Johns Hopkins Carey Business School
Marco	Ávila	Vice President	WSP
Jason	Babik	CEO	Stabili-Teeth Inc.
Erika	Baez-Grimes	CEO	The BHP Group
Kunal	Balhara	Volunteer	CONNECTpreneur
Janet	Ballonoff	Founder	Marketing Strategy Solutions
Mark		CEO	CarrTech
	Beliczky		Bloomberg School of Public Health
Theresa	Boyer	Epidemiology	=
Corinne	Brassfield	Director Strategic Partnerships	Johns Hopkins Carey Business School
Ben	Broedel	President & CEO	Athena Enzyme Systems
Peter	Buchanan	Managing Partner	NewPlan
Katie	Carlin	VP Business Development and Growth	American Nurses Association
Dexter	Carr	Founder	Game 4 Good
Ryan	Carroll	VP	G-Squared Partners
Brian	Christie	Co-Founder	BioTech Social Inc.
Matt	Cimino	Senior Manager, Life Sciences	Maryland Dept. of COMMERCE
Chris	College	Managing Partner	TCP Venture Capital
Rob	Collins	COO	Perfusion Medical
		COO	r ci iusioni Miculcai
Christopher	Cooney	Evenutive Diseases	Cubanaaniihi Aasasi-ti
Tasha	Cornish	Executive Director	Cybersecurity Association
Marjie	Cota	Dir. Entrepreneurial Svcs.	<u>bwtech@UMBC</u>
Frank	Cox	Co-Founder and CEO	AI SidekiQ
Jared	Cozart	Co-Founder and CEO	Unlock
Wendy	Crowley	Associate Director of Student Innovations	Johns Hopkins Carey Business School
April	Davis-Hurtt	Lead BRIDGE Advisor, Federal Programs	TEDCO
		CEO	IMPEROPEX
Jim	Dear	CEO	IIVIFEROFEX
Margot	DeFrance	Managing Director	Entoro Capital
Margot Hector	DeFrance Del Castillo	Managing Director Chief Product Officer	Entoro Capital Byond
Margot Hector Brian	DeFrance Del Castillo DeMuth	Managing Director Chief Product Officer General Partner	Entoro Capital Byond Riphean Investments
Margot Hector Brian John	DeFrance Del Castillo DeMuth Dierkes	Managing Director Chief Product Officer General Partner Managing Director	Entoro Capital Byond Riphean Investments Pickwick Capital Partners
Margot Hector Brian John Rich	DeFrance Del Castillo DeMuth Dierkes DiPippo	Managing Director Chief Product Officer General Partner Managing Director Partner	Entoro Capital Byond Riphean Investments Pickwick Capital Partners NFP
Margot Hector Brian John Rich Lisa	DeFrance Del Castillo DeMuth Dierkes DiPippo Dorsey	Managing Director Chief Product Officer General Partner Managing Director Partner Private Capital	Entoro Capital Byond Riphean Investments Pickwick Capital Partners NFP Terra Nova Capital
Margot Hector Brian John Rich	DeFrance Del Castillo DeMuth Dierkes DiPippo	Managing Director Chief Product Officer General Partner Managing Director Partner	Entoro Capital Byond Riphean Investments Pickwick Capital Partners NFP Terra Nova Capital Johns Hopkins Technology Ventures
Margot Hector Brian John Rich Lisa	DeFrance Del Castillo DeMuth Dierkes DiPippo Dorsey	Managing Director Chief Product Officer General Partner Managing Director Partner Private Capital	Entoro Capital Byond Riphean Investments Pickwick Capital Partners NFP Terra Nova Capital
Margot Hector Brian John Rich Lisa Jake	DeFrance Del Castillo DeMuth Dierkes DIPippo Dorsey Dreier	Managing Director Chief Product Officer General Partner Managing Director Partner Private Capital Asst. Director, The Pava Marie LaPere Center for Entrepreneurship	Entoro Capital Byond Riphean Investments Pickwick Capital Partners NFP Terra Nova Capital Johns Hopkins Technology Ventures
Margot Hector Brian John Rich Lisa Jake Amanda	DeFrance Del Castillo DeMuth Dierkes DiPippo Dorsey Dreier E. Ferguson	Managing Director Chief Product Officer General Partner Managing Director Partner Private Capital Asst. Director, The Pava Marie LaPere Center for Entrepreneurship Volunteer	Entoro Capital Byond Riphean Investments Pickwick Capital Partners NFP Terra Nova Capital Johns Hopkins Technology Ventures CONNECTpreneur First Renaissance Ventures
Margot Hector Brian John Rich Lisa Jake Amanda Martin Sam	DeFrance Del Castillo DeMuth Dierkes DiPippo Dorsey Dreier E. Ferguson Erim Eshun	Managing Director Chief Product Officer General Partner Managing Director Partner Private Capital Asst. Director, The Pava Marie LaPere Center for Entrepreneurship Volunteer President & CEO MBA	Entoro Capital Byond Riphean Investments Pickwick Capital Partners NFP Terra Nova Capital Johns Hopkins Technology Ventures CONNECTpreneur First Renaissance Ventures Johns Hopkins Carey Business School
Margot Hector Brian John Rich Lisa Jake Amanda Martin Sam Herb	DeFrance Del Castillo DeMuth Dierkes DiPippo Dorsey Dreier E. Ferguson Erim Eshun Ezrin	Managing Director Chief Product Officer General Partner Managing Director Partner Private Capital Asst. Director, The Pava Marie LaPere Center for Entrepreneurship Volunteer President & CEO MBA President	Entoro Capital Byond Riphean Investments Pickwick Capital Partners NFP Terra Nova Capital Johns Hopkins Technology Ventures CONNECTpreneur First Renaissance Ventures Johns Hopkins Carey Business School Potomac Business Group
Margot Hector Brian John Rich Lisa Jake Amanda Martin Sam Herb	DeFrance Del Castillo DeMuth Dierkes DiPippo Dorsey Dreier E. Ferguson Erim Eshun Ezrin Feldman	Managing Director Chief Product Officer General Partner Managing Director Partner Private Capital Asst. Director, The Pava Marie LaPere Center for Entrepreneurship Volunteer President & CEO MBA President CEO	Entoro Capital Byond Riphean Investments Pickwick Capital Partners NFP Terra Nova Capital Johns Hopkins Technology Ventures CONNECTpreneur First Renaissance Ventures Johns Hopkins Carey Business School Potomac Business Group Ceresant Solutions
Margot Hector Brian John Rich Lisa Jake Amanda Martin Sam Herb Todd Juan	DeFrance Del Castillo DeMuth Dierkes DiPippo Dorsey Dreier E. Ferguson Erim Eshun Ezrin Feldman Fernandez	Managing Director Chief Product Officer General Partner Managing Director Partner Private Capital Asst. Director, The Pava Marie LaPere Center for Entrepreneurship Volunteer President & CEO MBA President CEO MBA, Founder	Entoro Capital Byond Riphean Investments Pickwick Capital Partners NFP Terra Nova Capital Johns Hopkins Technology Ventures CONNECTpreneur First Renaissance Ventures Johns Hopkins Carey Business School Potomac Business Group Ceresant Solutions SmartTIVA Inc.
Margot Hector Brian John Rich Lisa Jake Amanda Martin Sam Herb Todd Juan Sean	DeFrance Del Castillo DeMuth Dierkes DiPippo Dorsey Dreier E. Ferguson Erim Eshun Ezrin Feldman Fernandez Fetcho	Managing Director Chief Product Officer General Partner Managing Director Partner Private Capital Asst. Director, The Pava Marie LaPere Center for Entrepreneurship Volunteer President & CEO MBA President CEO MBA, Founder CEO	Entoro Capital Byond Riphean Investments Pickwick Capital Partners NFP Terra Nova Capital Johns Hopkins Technology Ventures CONNECTpreneur First Renaissance Ventures Johns Hopkins Carey Business School Potomac Business Group Ceresant Solutions SmartTIVA Inc. Versea Health
Margot Hector Brian John Rich Lisa Jake Amanda Martin Sam Herb Todd Juan	DeFrance Del Castillo DeMuth Dierkes DiPippo Dorsey Dreier E. Ferguson Erim Eshun Ezrin Feldman Fernandez	Managing Director Chief Product Officer General Partner Managing Director Partner Private Capital Asst. Director, The Pava Marie LaPere Center for Entrepreneurship Volunteer President & CEO MBA President CEO MBA, Founder	Entoro Capital Byond Riphean Investments Pickwick Capital Partners NFP Terra Nova Capital Johns Hopkins Technology Ventures CONNECTpreneur First Renaissance Ventures Johns Hopkins Carey Business School Potomac Business Group Ceresant Solutions SmartTIVA Inc.
Margot Hector Brian John Rich Lisa Jake Amanda Martin Sam Herb Todd Juan Sean	DeFrance Del Castillo DeMuth Dierkes DiPippo Dorsey Dreier E. Ferguson Erim Eshun Ezrin Feldman Fernandez Fetcho	Managing Director Chief Product Officer General Partner Managing Director Partner Private Capital Asst. Director, The Pava Marie LaPere Center for Entrepreneurship Volunteer President & CEO MBA President CEO MBA, Founder CEO	Entoro Capital Byond Riphean Investments Pickwick Capital Partners NFP Terra Nova Capital Johns Hopkins Technology Ventures CONNECTpreneur First Renaissance Ventures Johns Hopkins Carey Business School Potomac Business Group Ceresant Solutions SmartTIVA Inc. Versea Health
Margot Hector Brian John Rich Lisa Jake Amanda Martin Sam Herb Todd Juan Sean Meghan	DeFrance Del Castillo DeMuth Dierkes DiPippo Dorsey Dreier E. Ferguson Erim Eshun Ezrin Feldman Fernandez Fetcho Fishman	Managing Director Chief Product Officer General Partner Managing Director Partner Private Capital Asst. Director, The Pava Marie LaPere Center for Entrepreneurship Volunteer President & CEO MBA President CEO MBA, Founder CEO Dir. of Sales & Marketing North America	Entoro Capital Byond Riphean Investments Pickwick Capital Partners NFP Terra Nova Capital Johns Hopkins Technology Ventures CONNECTpreneur First Renaissance Ventures Johns Hopkins Carey Business School Potomac Business Group Ceresant Solutions SmartTIVA Inc. Versea Health Health Tech Navigators
Margot Hector Brian John Rich Lisa Jake Amanda Martin Sam Herb Todd Juan Sean Meghan Fred	DeFrance Del Castillo DeMuth Dierkes DiPippo Dorsey Dreier E. Ferguson Erim Eshun Ezrin Feldman Fernandez Fertcho Fishman Fleury	Managing Director Chief Product Officer General Partner Managing Director Partner Private Capital Asst. Director, The Pava Marie LaPere Center for Entrepreneurship Volunteer President & CEO MBA President CEO MBA, Founder CEO Dir. of Sales & Marketing North America Flight Simulator SME	Entoro Capital Byond Riphean Investments Pickwick Capital Partners NFP Terra Nova Capital Johns Hopkins Technology Ventures CONNECTpreneur First Renaissance Ventures Johns Hopkins Carey Business School Potomac Business Group Ceresant Solutions SmartTIVA Inc. Versea Health Health Tech Navigators DigiFlight

Julie Garrett Executive Vice President MediMergent coo MediMergent Bruce Garrett CFO MediMergent Sandra Garrett Jiaxin Ge Volunteer CONNECTpreneur Ivan George Founder/CTO Health Tech Navigators Derese Getnet CEO Chariot Biosciences Gibbons Growth & Ventures Mindgrub Technologies CONNECTpreneur Nimisha Goel Voluntee Chief Growth Officer Douglas Goldstein Medcurio

Golod Investor One Way Ventures Gomez MBA Johns Hopkins Carey Business School Laura Gomez Venture Capitalist Healthworx

Laura Lei Gong Volunteer CONNECTpreneur Investment Advisor Lilly Gong Calibre CPA Cyrus Green Adjunct Faculty Johns Hopkins Carey Business School

Shawn Green President MTEC

Mark Haas CEO Haas Strategy Solutions

Alex

Joe Haenher Managing Director Riveron Katherine Hill-Ritchie Senior Director of Venture Funds TEDCO

Chesapeake Growth Advisors James Horris Principal Eman Omer Hussien Voluntee CONNECTpreneur

Iglehart President Care Commons Tom Johns Hopkins Carey Business School Erika MBA Ito

CEO OnGo Energy ΑI Jain Jibrell TechTaii

Founder & CEO Mohamoud Frank Johnson COO Space Phoenix Systems

Justina Johnson Founder/Principal Valkyrie Solutions, Inc. Andy Jones Senior Managing Director StepStone Group Sunnie Jones Co-Founder

Take it Further Technologies Changmi Jung Jung Associate Professor and Academic Program Director, MS Information Systems and Al Johns Hopkins Carey Business School

Marcel Kaminstein Tactic Global

Keerthana Kanike Volunteer CONNECTpreneur

Nichole Kelly CEO True North Growth Laboratories Chief Investment Officer Marty Koev Koev Brothers

GenAssist Venkat Krishnan Al Specialist

Director of Aviation Operations DigiFlight Shannon Lancaster

Enterprise Transformation Solutions Ines Lehow CFO Matthew Lee CEO FastTech

Erica Co-Founder and CEO NervMyo Lee Reece Leonard Staff CohnReznick

Sen-Jam Pharmaceutical Christine Leonard Strategy Director Xiaonao Liu CEO Nanobiofab

Mahoney Director of Executive MBA Programs Sheila Johns Hopkins Carey Business School

McKenzie Materials Science and Engineering Whiting School of Engineering Daniel Melcher Founder CEO Terrance Wellpreneur Inc.

Andres Mendoza CEO IsNull Softworks Vijay Menon MRA Johns Hopkins Carey Business School

Jomy Methipara Partner Dickinson Wright Len Miller CEO Leonard J. Miller & Assoc. Anthony Millin Founder and Co-Chair Next powered by Shulman Rogers

Biological Chemistry Johns Hopkins School of Medicine Piyusha Mongia Morgan Principal Morgan Global John Ethan Moyer VP R&D Moberg Analytics, Inc Nahabedian CEO VK Digital Health Charlie Nelson CEO Intrommune Therapeutics Michael Laura Neuman Venture Partner NextGen Venture Partners

Ashton Nicholas Assistant Director Johns Hopkins Carey Business School Novva

TEDCO

Danielle Nicklas CEO Ruchika Nijhara Executive Director, Maryland Stem Cell Research Fund (MSCRF)

Luming Niu Business Strategy Advisor Innovate BioStrategies

Stanford Oliver President & CEO DigiFlight Victoria Oliver Chief of Legal Operations & Compliance DigiFlight Alexandria Oliver Director of Talent Acquisition DigiFlight

Olsen Member Relations MTEC Kim Kobby Osei-Kusi Pirl Technology Deputy Chief Investment Officer & Senior Director, Social Impact Funds TEDCO

Jean-Luc Park Parlock CEO Space Phoenix Systems Andrew Gautham Pasupuleti Founder **Biodesign Innovation Labs**

Shashank Patel

Adriano Pianesi Faculty Johns Hopkins Carey Business School Khuzaima Pirbhai Investor Angel Star Ventures Ishika Pulliadin Ganesh Volunteer CONNECTpreneur Michael T-NeuroDx Reed CEO

Managing Director Chris Ross Wilmington Trust Marisol Ruvalcaba Senior CohnReznick Partne Ryan & Wetmore Pete Ryan

Saint-Armand Ecosystem & Equitech Manager TEDCO Sephora Samborn Co-Founder Network Matters Scott

Parminder Sandhu MBA Johns Hopkins Carey Business School CEO and Co-founder Daniel Saragnese SereNeuro Therapeutics

Christina Schilstra Founder & CEO SoHive, LLC Patrik Schmidle CEO CARI Health, Inc. Debbie Bates Schrott СМО YES&

Zahan Sen MBA Shafie Shevy смо Pranab Sharma MRA

Shepherd Scott Innovation Activation Mgr.

Tyrus Shivers CEO

Shreyans Singhvi **Graduate Consultant**

Brooke Smallwood CEO

Anthony Solazzo Managing Partner

Somerville Chief Growth and Operations Officer Karen

Storm Karen CEO, Heyma Consulting Mei Sun

Angel Investor Sravasti Talukdar

Thawesaengskulthai **Executive Committee Member** Natcha

Thomas CEO George Triantis Will Tokenization Prem Umang Satyavolu CEO

Carol Van Cleef CEO

Mark VanderZyl Director, Connect Labs Baltimore

Vanga CEO

Wei Wang Assistant Professor

CEO Wang Jun Kenneth Watson Founder Bill Wiedel President Laurie Wiggins CEO CEO Sunny Lu Williams

Sr. Director Growth. Robert Williams

Kevin Wolf CEO

Blake Wood Dir. of Public Policy & Grants Admin.

Senior Manager

Saurav Yadav Graduate Consultant

Margaret Yee

Yetman Managing Partner John

Richard Yirenkyi

Zhang Mike

Jimmy Zhou

Immunology Jingyao Zhu Ecosystem Director Zuccardi Karen

Johns Hopkins Carey Business School Marstudio

Johns Hopkins Carey Business School

Johnson & Johnson

Legacy Wealth Capital Group Inc

GenAssist

OASIS Energy Partners Masonboro Partners

American Nurses Association, & enterprise entities

Sr. Advisor, MTEC

World Bank Family Network

ConnectedDMV

Sen-Jam Pharmaceuticals

Modelus Luminous Group

Wexford Science & Technology

Johns Hopkins Carey Business School

Phycin HealthLink360 Triad Consulting BYond

TechServ.io Refraction Wind Harvest

TechServ Corporation

GenAssist DigiFlight

The Capitol Bay Group

MSU

CohnReznick

Bloomberg School of Public Health

TEDCO

THANK YOU TO OUR HOST COMMITTEE



MARCO AVILA WSP



ERIKA
BAEZ-GRIMES
The BPH Group



JEFF
CHERRY
Conscious
Venture Partners



TASHA CORNISH Cybersecurity Association



DIERKES
Pickwick Capital
Partners

JOHN



CHRIS FREW BioBuzz



JAMES GIBBONS Alpha Pointe Capital



DEBORAH HEMINGWAY

Ecphora Capital



MATTHEW LEE

FASTech



LEN
MILLER
Leonard J. Miller
& Associates



LAURA
NEUMAN
NextGen Venture
Partners



CHRIS ROSS

Wilmington Trust

THANK YOU TO OUR PREP TEAM



MICHAEL HANSON
Consultant
Optimum Dynamics LLC



LAURA HILL Chief of Staff Bentley



INES LEBOW
CEO
Enterprise Transformation
Solutions



MARISSA LEVIN
CEO
Successful Culture
International



JET LU
Customer Solutions
Amazon Web Services



JACKIE LUO Founder BAM Advisory



MICHELLE MILLER
Founder
MRM Consulting



JOHN MORGAN General Partner Morgan Global



EVAN SHUBINPres. and Founder
Results.now, Inc. and
Candlelight Partners



MALI PHONPADITH
CEO
SOAR Community
Network



MICHAEL RIEMER CEO & Board Member Vocinity

Big Idea CONNECTpreneur

UPCOMING
IN-PERSON EVENT!
REGISTER NOW FOR

December 16 Tysons Corner, VA



HEALTHCARE INVESTOR BRUNCH

REGISTER NOW FOR

January 11 San Francisco, CA



UPCOMING
IN-PERSON EVENT!
REGISTER NOW FOR

February 5 Baltimore, MD



VIEW A LIST OF ALL RSVPS FOR TODAY'S EVENT HERE!





VIRTUAL AND IN-PERSON

CALL FOR PRESENTERS



Free lifetime admission to all CONNECTpreneur Forums

SCAN HERE FOR THE IN-PERSON **BROCHURE:**



SCAN HERE FOR THE VIRTUAL **BROCHURE:**



Post-event recap to 300k business leaders in our Community

Get funded with our

opus8

Private Investor Platform

One of the nations largest investor communities of 4,500+ HNW/UHNW private investors, angels, family offices, investment groups, and small institutional investors.

Vetted, qualified, accredited Investors

Exclusive, cost effective, & reliable

We guarantee our results



View the full brochure

Tien Wong CEO twong@opus8.com Skylar Rallison Community Manager srallison@opus8.com