

Big Idea
CONNECTpreneur
Investor Network

VIRTUAL ROCKET PITCH
+ POWER NETWORKING

August 25, 2022

CONNECTpreneur.org

AGENDA

11:00-11:05am | VIRTUAL NETWORKING (via Private Message)

11:05-11:20am | WELCOME and INTRODUCTIONS

- TIEN WONG, Founder and Host, CONNECTpreneur Community
- PATRICK SHERIDAN, Co-Founder and Managing Partner, Modus Create

11:20-12:20pm | ROCKET PITCH SESSION Companies will be introduced by:

- ANTHONY MILLIN, Founder and Co-Chair of NEXT powered by Shulman Rogers
- MARK HAAS, CEO, AEG

12:20-1:00pm | BREAKOUT ROOMS & NETWORKING
(Breakout rooms hosted by presenting companies)

August 25, 2022

CONNECTpreneur.org

PRESENTING COMPANIES

Alpharank - Jay Rosenblatt

ASIP Tech Inc. - Ron Chapman

Caring Closures International - Milton Cohen

Fireseed - Jonathan Worboys

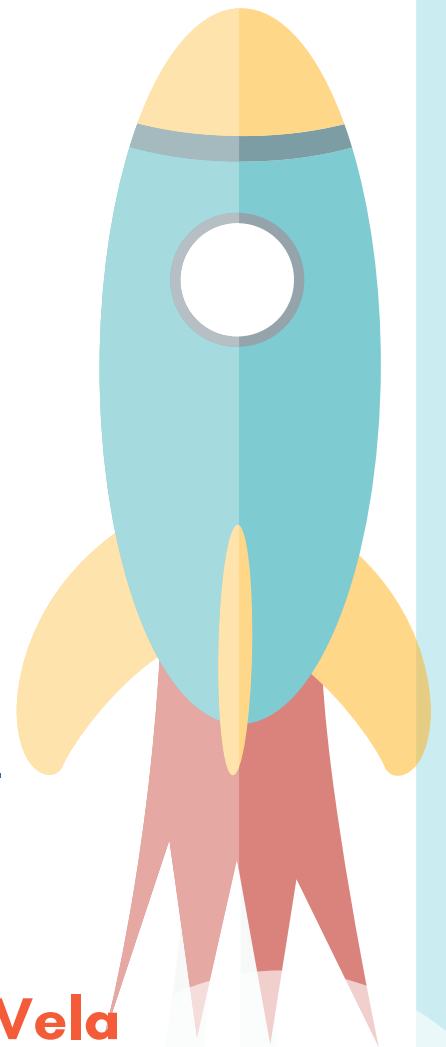
First Person Solutions - Joel Adams

Pure Blue Tech Inc. - Ryan Vogel

SiteSee - David Pash

**Smart Response Technologies, Inc. -
Roger Mann**

World Champion Fantasy - Michael Vela



SPEAKERS



TIEN WONG, CEO, OPUS8, INC. @tienwong

Tien is CEO of Opus8, an investment and advisory firm which helps technology companies and alternative investment fund managers raise capital. He is also Chairman of Lumious, a leader in corporate tech training and learning analytics, as well as Chairman of Lore Systems, a provider of network engineering, cloud computing, and strategic IT consulting. In 1991, Tien co-founded and served as CEO of CyberRep, Inc. until its acquisition in 2003 by Affiliated Computer Services. CyberRep was one of the largest CRM outsourcing companies in the world with over 2,300 employees and \$80 million in revenue. Today, the CyberRep/ACS business unit is one of the world's largest call center operations, with nearly \$3 billion in revenue as divisions of Xerox, Conduent, and Continuum. CyberRep was ranked for 4 consecutive years in INC. Magazine's "Inc. 500" as one of the fastest-growing companies in the USA. CyberRep was profitable for 11 straight years and was backed by Allied Capital Corporation.

Tien is a recognized international expert in CRM, direct marketing, and BPO, having presented at dozens of industry events around the world on CRM and BPO topics. He has provided industry commentary on the ABC, Fox, NBC, CNBC, Maryland Public Television, and China's CCTV networks, as well as Time Magazine, The Washington Post, Inc. Magazine, and Success Magazine. He serves on several boards including the Montgomery County (MD) Economic Development Corp., Center for Innovation Technology GAP Fund's Investment Advisory Board, Junior Achievement, and Refraction. He was appointed by Governor Martin O'Malley to the 9-member Maryland Venture Fund Authority which allocates and manages over \$130 million of capital which is invested into top-tier venture funds and startups. He is an Entrepreneur in Residence at Georgetown University's McDonough School of Business, and a graduate of Dartmouth College.



PAT SHERIDAN, CO-FOUNDER & MANAGING PARTNER, MODUS CREATE

Pat is focused on the intersection of design, technology, and business. He saw the need for a high-end product consulting firm built with open-source team design and the concept for Modus was born. Pat helps clients see new ways to tackle challenges with emerging technology and brings his unmatched passion to work every day. As a serial entrepreneur and active startup mentor, he's a co-organizer of NoVa.JS and NYC.JS. He is a 2011 graduate of Mind Share, received his MBA from Georgetown University, where he is currently an Entrepreneur-in-Residence, and holds a BFA from the Corcoran College of Art and Design, where he currently serves as an advisory council member for the George Washington University Columbian College of Arts and Sciences.



Value Proposition: Alpharank levels the playing field for traditional banks & credit unions by giving tools to compete online and achieve sustainable growth. We optimize online sales through improving website visitors' experience and providing analytics enabling lenders to make intelligent marketing decisions. With our proprietary AI lenders can easily boost loan volume +50% in just months by significantly improving the online experience.

Leadership Team We are highly experienced team that has led the successful growth and exit of many technology-enabled and software businesses including 4 exits (1 IPO), \$166M raised and \$200M in acquisitions.

Challenge: The pandemic only accelerated the migration for consumers buying goods & services online. Last year a record 3900 bank branches closed, a 38% increase over the prior year. This is especially significant for community lenders. Consumers now expect to easily get whatever banking services they need online. Mid-sized lenders are losing the battle by giving a poor online experience. They do not know how to fix the problem nor where to effectively spend on digital marketing. They also lack resources to develop this capability.

Solution: Our cloud-based software as a service (SaaS) solution is simple to implement, requires no IT nor up-front expense, and collects no personal data. By adding a single line of code to a lender's website, our proprietary AI compares the web visitors' experiences to over 750m events across lender sites and delivers easy, actionable recommendations as to how to fix their website. We then track the increase in business & effectiveness of their marketing spending. Customers see increases in business in the first 30 days. Additionally, we show them how they are doing vs. their peers on an ongoing basis.

Technology: Alpharank's AI solution is integrated into all major loan origination systems (LOS) serving nearly all lenders. Since 2019 the company has gathered +750m data points that form a benchmark data set those potential competitors cannot easily replicate. Any new solution's AI will be hamstrung without access to an equivalent training dataset. Our technology integrates data from digital advertising channels, web properties and account opening with the lenders actual loan performance data. AI trained on this large data set over many years will be difficult and time consuming to replicate while we continue to expand our customer base and enhance our solution.

Market: There are 10,300 US banks and credit unions. Alpharank's initial focus is 5,000 small to mid-sized lenders with \$100m to \$5B in assets. These lenders have substantial scale but cannot develop a solution internally.

Competitions: Currently only Alpharank.ai offers a solution that directly increases lender sales. Web analytics tools like Google Analytics generically track clicks and impressions and do not analyze submitted bank applications let alone funded loans. Other banking technology players require completely replacing current systems infrastructure.

Revenue Model: Our software as a service (SaaS) is offered via a monthly subscription model with no up-front fees.

Website: www.alpharank.ai

Headquarters Office:

303 TWIN DOLPHIN DR. REDWOOD CITY CA 94065

Industry: Enterprise Fintech

Domain: AI driven SaaS

Leadership Team:

CEO: Jay Rosenblatt

COO: Carlo Cardilli

Founder, Board Member: Brian Ley

Board Member: Steve Kishi, Aspenwood VC

Board Member: Rich Howe

Seeking Financing of \$1.5M

Previous Funding: \$3.4M

Use of Funds: Marketing & Sales

Financials (in thousands)

	2021	2022	2023	2024
Total Revenues	\$931	\$1,054	\$4,714	\$13,629
Gross Profits	\$771	\$901	\$4,339	\$12,742
Net Income (loss)	-\$60	-\$198	\$1,018	\$6,449

AS-IP Tech Inc (US OTC:IPTK)

Proven Track record, three decades of creating world first connectivity and communication systems in aviation and launching and managing radio and TV networks.

Our new platform delivers the first and only change in aviation connectivity in two decades.

- It's called fflya, the world's first FREE SMS, WhatsApp and email for every passenger onboard using Bluetooth instead of Wi-Fi
- WhatsApp users send 41M messages per minute
- 95% lighter and cheaper to install and operate than existing Wi-Fi systems
- Our targets are the world's low-cost airlines carrying two billion leisure travellers per year.
- Revenue is generated from advertising, shopping and entertainment

Our launch client is Wizzair

- Regarded as one of the very best ultra-low cost and financially secure airlines in Europe.
- Forecasting to carry 63 million passengers in 2023 growing to 80 million in 2025.
- 300 aircraft on order to add to their current fleet of 160

We offer airlines an ancillary revenue stream at no cost to them

- Creates a new live retail or book inflight service
- Solves their credit card fraud problems with real time credit card processing
- Delivers real time telemetry data from aircraft to ground to reduce fuel burn
- Provides fully connected fleet for more efficient management and planning

Aside from our unique technology, two decisions we made are key.

1. We don't try to reinvent the wheel in creating and delivering revenue.
 - A straightforward and proven revenue model seen on all mobile technology today that uses embedded banners, gifs and videos.
 - Easily implemented and scalable
 - Backed by unique ground to air application that can control and change the imagery on a passenger's booking app in-flight.
2. We have a simple and very effective user acquisition and growth strategy.
 - Our global network platform is embedded inside the airline's booking app
 - No costs to get to market to launch a new app
 - We automatically acquire the airline passenger database as they register to use our global network.
 - Immediate access to the current 14M Wizz Air app users
 - ASIP's fflya network is already flying and being used by thousands of passengers

Why did Wizzair select fflya's revolutionary Bluetooth system over Wi-fi

- Inflight Wi-Fi is expensive to use and install.
- Passengers on a budget ticket will not pay for Wi-fi.
- Wizzair, Ryanair, EasyJet, Jet2 who operate over 1400 aircraft confirm this

Current \$5M Financing Round

- Fund equipment, implementation and installation of the initial target - 1000 aircraft

Video links

- History of ASIP Group <https://www.dropbox.com/s/1te7lpduivk9zny/ASI%20background.mp4?dl=0>
- fflya app <https://www.dropbox.com/s/qz62pg8iuejyxt/fflya%20214181.mp4?dl=0>
- <http://www.asiptech.com>

Ref: FP180822

ACCESS CONTROL - A PROVEN EARLY INTERVENTION METHODOLOGY



In the late 1960's and 1970's, young children were overdosing *en masse* across the United States on baby aspirin that had been flavored by drug manufacturers so that kids would take it more easily. The subsequent development of child-resistant (CR) caps and closures generated a 45% reduction in US child mortality from drug and supplement poisonings and proved access control as an effective early intervention methodology. However, CR caps and closures have not been updated since, despite 50 years of subsequent innovations in drugs and supplements.

Meanwhile, public health problems have reached epidemic scale, costing the healthcare system and national economy tens of billions of dollars annually:

- Sneaking pills from the family medicine cabinet a few at a time (pilfering), is a leading source of drug diversion in multiple residential and healthcare settings and *has been the #1 source for teen drug abuse since 2012 (\$9.0B annual economic cost)*
- Every eight minutes, a child five years-old or younger goes to the emergency room from a drug and supplement poisoning (*\$9.2B annual economic cost*)
- Every 12 seconds a child five or younger is poisoned from a common household product (*\$20+B annual economic cost*)

These problems can be substantially contained with Safe Rx's simple, proven, and cost-effective access control products

COMPANY BACKGROUND | STRATEGIC OVERVIEW | UPCOMING FINANCINGS

Headquartered in Denver, CO, with 2021A and 2022 guidance revenue of \$232K and \$297K, respectively, the Company expects to transform public health and consumer product safety with a long overdue update to access control technology across the global 14-billion-unit cap and closure market.

CCI's initial award-winning product, a locking prescription vial (LPV®), is sold into multiple healthcare and pharmacy verticals under the Safe Rx® brand name, for use in medication security and filling prescriptions (dispensing). The Safe Rx product line prevents pilfering (sneaking pills), which is the top source for teen drug abuse in the country and a leading source of diversion in senior living, shared living (including college and university campuses), and other household and institutional healthcare settings.

Safe Rx is the category leader in the LPV prescription dispensing market and expects to capture a large market share as its consumer product line competitors cannot compete with Safe Rx's strong defensive moat (eleven issued patents) and significant cost advantages (8-10x manufacturing cost advantage and 6x workflow cost advantage).

The Company is focused on two main growth avenues:

- **Near-term:** Growing sales across multiple healthcare verticals with \$300M revenue potential, including FQHCs, treatment centers, universities, and local and state governments. CCI has generated significant traction to start 2022 in these verticals, bringing on over 40 new customers this year, despite the sales team not having full resources to capitalize on the market opportunity. The team needs 1-2 more resources to fully attack these healthcare verticals.
- **Intermediate-term:** Pursuing payor reimbursement for dispensing of controlled substances into LPVs, in which the Company has made considerable progress, including beginning reimbursement testing programs with the Centers for Medicare & Medicaid Services (CMS) for all controlled substance fills along with testing programs in Ohio, which would catalyze growth to over \$200M revenue (\$700M revenue opportunity) within several years, with expansion into additional drug classes generating an additional \$1.3B in revenue opportunity. The Centers for Medicare and Medicaid Services (CMS) has initiated reimbursement testing in 2022 through an innovation testing contractor, with a reimbursement code decision expected as early as mid-2023. Additionally, the State of Ohio has contracted with the Johns Hopkins Bloomberg School of Public Health to conduct its own reimbursement pilot expected to start later in 2022.

Separately, with the recent issuance of its 11th patent expanding IP coverage to consumer product packaging, the Company is developing readiness to initiate licensing of its technology to CPG companies with products bearing high rates of pediatric poisonings, such as detergent pods and OTC drugs and supplements.

The Company has opened its convertible note and SAFE dual offering round in August to accommodate selected investors that did not make it into its oversubscribed Seed II round (closed in May 2022), while also developing family office and VC relationships for a \$5 - \$10 million Series A round in 2023. The current investor base consists of healthcare and pharmacy sector angels, selected family offices, and experienced impact investors.

SUMMARY INVESTMENT CONSIDERATIONS

Multiple Addressable Packaging Markets Worth 14 Billion Units Annually

Eleven Issued Patents Covering Broad Cross Section of Global Packaging Markets

Pharmacy Reimbursement Testing Underway with Potential to Catalyze \$2 Billion Revenue in Safe Rx Line

Strong Management Team With Domain Expertise and History of Successful Exits

Significant Impact on Opioid Epidemic and Other Major Public Health Problems

8-10x Manufacturing and 6x Workflow Cost Advantages in LPV Product Line Over Competitors

RAPID GLOBAL DISRUPTION OF RIDESHARE, MOBILITY AND INSURANCE INDUSTRIES

Opportunity: Peer to Peer CarShare and Carpooling - where every car can connect and share - are a bigger blue ocean market than the entire Rideshare Industry, but until now for a private vehicle accepting payment from a passenger VOIDS INSURANCE.

Problem: The Insurance industry lacks historic data to create new products based on sharing, and their entire business has been focused on single owner vehicles. Consumers want to share: earning cash to help with fuel while commuting, earning an income from renting out a car along with airbnb, and seamlessly moving between shared mobility and their own vehicles. The answer: **On Demand Multi Modal Insurance**. One cover, for everything, but only when you need it.

Addressable Market Up to 30% of vehicles in Europe, USA, LatAm and SEAsia will shift to an insurance product that allows them to earn money while commuting, and only **Pay as they Move** instead of annual premiums.

Traction: Everything is down-stream of Reinsurance. IBOTT is a Lloyds of London Syndicate dedicated to the Sharing Economy and the largest provider globally of mobility insurance for autonomous trucks, e-mobility and rideshare platforms. Ibott is partnering with Fireseed to co-develop insurance innovation and providing their reinsurance via Fireseed to global markets, driving change for regional insurers, mobility operators, and consumers around the globe with an extraordinary business case that captures recurring revenue from insurance commissions while consolidating multiple industries onto a single data platform.

Pre-captured Distribution Channels: OEMs seeking baked in insurance for EV production vehicles; existing Ibott client base of mobility operators seeking fit for purpose cover for their consumer base; European Insurers already on our platform wanting to keep pace with the changing needs of their consumers and willing to 'front' new products while protecting their market share. Roll-Out is focused on Europe/USA followed by APAC and Latam within 12 months.

Business Model - B2B2C

Commissions on insurance products generating strong annuity streams
No exposure to insurance risk.

No software, hardware, or development risk as all consumer and insurer experiences are mature white-labeled platforms.

Unique IP, Patents and Strong Defensive Barriers

Unique capability stack that solves problems for the entire ecosystem of Reinsurance, Insurer, Mobility Operator, OEM, Consumers and also Cities focused on reducing emissions and congestion.

Capital Raise

A waiting list of OEM's, Insurers and Mobility Operators wanting to JV for distribution of Fireseed enabled insurance makes a compelling case to develop our partner program, deploy our carpooling incentive program to cities worldwide, and drive creative destruction for insurance & rideshare industries.

Click on this link to book intro call: <https://calendly.com/jonathan-fireseed/30min>

GROWTH STAGE COMPANY

Captive markets for distribution
Global Reinsurance Innovation Partnership
Recurring revenue from insurance distribution

GEOGRAPHY

Global

HEADCOUNT 3

GLOBAL REINSURER PARTNERSHIP

IBOTT - Apollo Syndicate - Lloyds of London

SDG FOCUS

SDG 11 Sustainable Cities
SDG 13 Climate Action

MEASURABLE ESG IMPACT

20% reduction in Traffic Congestion and related emissions within 12 months within any city, through incentivised carpooling reward programs enabled by unique insurance solutions.

TEAM

Senior corporate leaders with decades of experience in insurance, banking, financial services, startups, venture capital, turnarounds, technology and data driven businesses.

DE-RISKED APPROACH

- Captive markets
- Zero cost of customer acquisition
- Lifetime value of consumer captured and enhanced driving strong cashflow business
- Zero product development cost
- Zero tech development - mature white labeled platforms

SEED ROUND \$2.5M

CURRENT OFFERING

USD \$5,000,000 Convertible Note

Interest 7% Conversion Discount 20%
Free Attaching Warrants

5 year returns target >10x
Exit via Share buyback or Listing

		Yr 1	Yr 2	Yr 3	Yr 4	Yr 5
Cashflow projections	Gross Revenue	2,338,921	16,339,568	72,283,098	290,851,439	1,116,591,876
	Revenue Growth YOY		599%	342%	302%	284%
		Yr 1	Yr 2	Yr 3	Yr 4	Yr 5
	Operating Profit	991,496	10,429,944	52,907,605	238,988,069	984,067,163
	Less: Fixed Costs of opera	1,650,000	3,300,000	6,600,000	13,200,000	26,400,000
	Cash flow from operations	-658,504	7,129,944	46,307,605	225,788,069	957,667,163
Operating Margin		-28%	44%	64%	78%	86%
Valuation on FCF multiple	10	\$ -	\$ 71,299,436	\$ 463,076,054	\$ 2,257,880,687	\$ 9,576,671,632
		10%	15%	20%	25%	30%
Dividend %						
Total Dividend Paid		\$ (65,850)	\$ 1,069,492	\$ 9,261,521	\$ 56,447,017	\$ 287,300,149

Executive Summary

Company Background

Founded in May of 2021 by Joel Adams to bring to market a treatment for Covid-19, based on the scientific discoveries of a bankrupt research company. By Fall of 2021, we realized that the easiest path to market our breakthrough product was in India.

Leadership team

The founders are experienced CEOs. One was previously associated with the scientist who spent twenty-five years researching this “trigger” of inflammatory cytokines. The team includes three Indian medical professionals with expertise in bringing medications to market. The CFO and the Indian based GCMO both with extensive international backgrounds with large organizations.

[JOEL ADAMS, CEO & Founder](#) Experienced CEO, Multiple startups
[MARY ANDRADE, CFO](#) Managed finances for billion-dollar global companies.

[SUJATA PURANIK Global Chief Marketing Officer](#) Former Global CMO for Dell Services and A.C. Nielsen

[ROBERT LAIDLAW, CTO](#) Web designer with CEO and startup experience

[MILAN GANDHI, India Country Lead](#) Senior Finance and Operations Exec

[RAJAT KAPUR, USA CMO](#) Extensive International Marketing Experience

[NIRDOSH JAGOTA, Advisor](#) Sr. VP. Regulatory, Compliance and Safety

Product: **CelWel™** Is a direct-to-consumer treatment for Long Covid taken by way of a sub-lingual drop

Technology: **CelWel™** is a repurposed 90-year-old generic compound combined with **Guduchi**, arguably the most powerful herb in ayurvedic

medicine, in a unique way. **CelWel™** Inhibits the Inflammatory cytokines that cause the symptoms of Long Covid and boosts the Immune system by helping the body build white blood cells.

Market: Tens of millions of people have Chronic Covid or Long Covid. In many cases, symptoms are so severe that individuals cannot work or even leave their home. Although some have recovered, there are no known cures. Ayurvedic medicine is used by over 800 million Indians and is recognized in 16 countries. TAM also includes everyone who has Covid, shingles, Dengue, Bell's palsy, Ebola, and influenza.

Distribution Channels: **CelWel™** will be sold and delivered throughout India via Amazon. AYUSH clinics and other retail outlets will be able to buy cartons at wholesale prices through Amazon.

Competition: **NONE** No one currently has a viable treatment for Long Covid. Most sufferers currently self-prescribe a variety of diets, herbs, and supplements.

Financial Projections (Unaudited):

	2022	2023	2024	2025	2025
Revenue	15	1,650	6,000	18,000	36,000
EBIT (dollars in thousands)	-517	363	3,764	11,987	27,167

The retail price in India for a boxed 14-day treatment is approximately \$3.00 with an 80% gross margin.

Company: First Person Solutions, LLC. And First Person Health Solutions India Pvt. Ltd.

Contact: Joel Adams

Address: 1167 West Baltimore Pike, Suite 237, Media, PA 19063

Phone: 800-920-2959

Email: Joel@JoelAAdams.com

Website: FirstPersonSolutions.com

Industry: Ayush medicine

Bank: WSFS (USA); ICICI Bank, India

Law Firm: DLA Piper

Licenses: FSSAI license number 1222999000286

Number of employees: 6

Financing sought: \$500,000

Current Investors: 6

Use of Funds: Marketing/Commercialization

Auditor: Marlene A. Brankovic

Executive Summary

About Pure Blue Tech Inc.

Pure Blue Tech develops filtration membrane / liquid processing technologies saving energy, chemicals, time & money.

Customer Problem: Costly Membrane Fouling

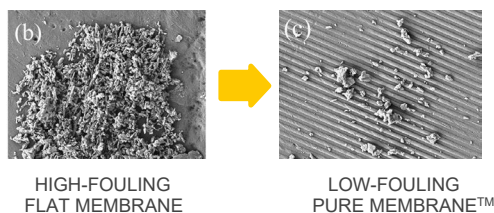
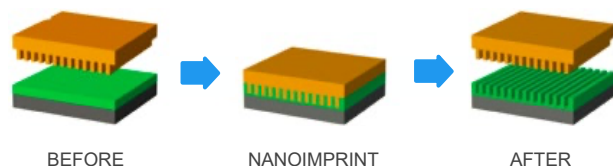
Food processing, wastewater, & desalination membranes foul/clog, wasting energy, chemicals, downtime, membranes.

Two Solutions to Reduce Membrane Fouling

Patented nano-patterned membranes and patented ultrasonic membrane materials preemptively clean and reduce fouling and scaling by inhibiting clogging / cake layer formation:

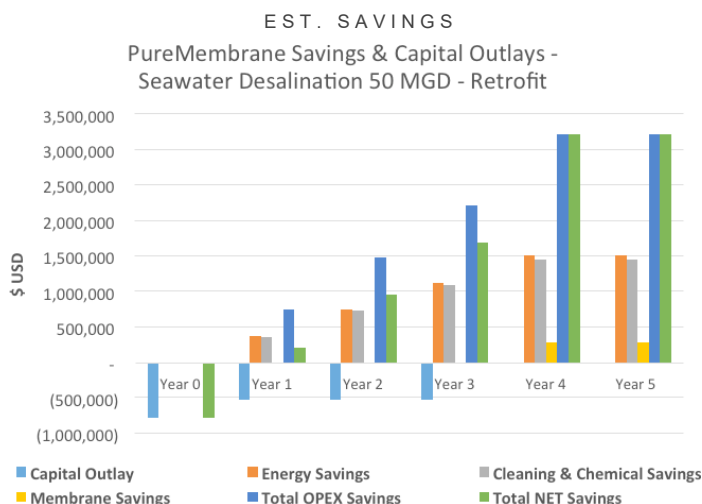
Delay fouling onset & cut fouling rate up to 71%

Save up to 25% of variable energy consumed
Reduce cleanings, labor & downtime up to 50%



Savings

Estimated Net Savings: \$92M lifetime (30 yr.), \$3M annual, for 50 mil. gal/day (MGD) desalination plant (eg. Carlsbad, CA)



Demand

“The feasibility of Pure Blue Tech’s innovation in these commercial channels is of keen interest to WaterTectonics because of the impact the technology can have on minimizing membrane fouling, reduction of power usage through lower membrane pressures, and corresponding extension of membrane life.”

– Jason Mothersbaugh, Vice President, WaterTectonics

Traction & Company Strengths

- Leveraged \$1M U.S. Army contracts to develop & manuf.
- \$10M+ customer opportunities and early interest including PepsiCo, WaterTectonics, Darigold, AB InBev, Pall.
- Proprietary fouling reducing technologies are compatible with any membrane-based system, for both new build and replacement markets.
- Strong IP portfolio: 2 issued patents, 1 worldwide exclusive license, Multiple regions covered.
- Leading industry manufacturing & channel partners.
- Expert team & advisors: 175 years in membrane industry.
- Relationships with potential strategic acquirers.

Market: Membrane Elements & RO Equipment

\$5B & \$14B, respectively. Target applications: food & beverage, manufacturing, oil & gas wastewater, desalination.

Team

Ryan Vogel, CEO

Founder, Aqualyst, bluetech accelerator grew 10+ businesses

David Paulson, Nanopatterned Membrane Director

50 yr membrane veteran, Osmonics, \$248M acquisition

Randy Truby, Membrane Products & Business Director

50 yr membrane exec: CEO Toray USA, VP Hydran., IDA Pres, AMTA

Jeff Frank, Ultrasound Engineering Director

35 yr ultrasound applications engineering, incl. naval applications

Dustin Cox, Membrane System Build and Operate

FT Membrane and systems operations and testing

John Pellegrino, Membrane Development

30 yr membrane R&D, nanoimprinted membrane evaluation

URL	www.purebluetech.com
Industry	Water, Food & Bev, Waste, Desalination
Team Size	6 (includes part-time contractors)
Market Size	\$2B membr. elements; \$14B systems
Stage	\$1.6M gov’t contracts; prototypes
Raise	\$2M Series Seed Preferred
	Lead: Rockies Venture Club
Instrument	Priced Equity



EXECUTIVE SUMMARY

Overview

SiteSee is a deep tech Artificial Intelligence Digital Transformation Platform, powered by a library of millions of digital artifacts that can automate the digitization of the world's physical infrastructure at scale. Our platform delivers full digitization of customer workflows with precision accuracy, providing full transparency for all stakeholders in the ecosystem. We have re-shaped the environment for infrastructure owners in their urgent drive to digitize core operations, respond faster to change, leverage data, boost visibility and generate additional value for their shareholders and customers.

Value Proposition / Benefits:

Ease of doing business for the entire ecosystem

- Faster 'on air' through reduce approval times
- Single source of truth' via an integrated portal for all stakeholders
- Open access' digital eco-system hosted in the cloud

Improved speed to market

- Simplified sale process allows customers to self-serve
- Beat the competition to sign new customers
- Generate new revenue months earlier using the portal

A "live" Customer Self Service Portal

True data integrity

- Highly accurate 3D digital twins (>98%) hosted live.
- Targeted maintenance planning using portal generated reports

How We Sell / Channels to Market:

Multi-year contracts, SaaS Subscription, Recurring revenue via Channel Partners and direct sales.

Recent Developments:

Multi-year contract signed with Reliance Jio in India. Value \$0.75M
Contract extension awarded by Vodafone UK for 2022. Value \$0.35M
Lumea – 3-year contract secured. Subscription \$0.75m over 3 years
Cornerstone RFQ – shortlisted. Value \$1.5M
Indus towers – Phase 1 awarded 2022. Phase 2 \$1.1M in 2023.

Revenue:

2021: \$0.66M (actual)
2022: \$1.10M (est)
2023: \$4.89M (est)
2024: \$9.07M (est)

CORPORATE OVERVIEW

August 2022

URL: www.sitesee.io

Product Launch: September 2016;
Technology validated in the global telco industry and transitioning to power and renewables.

Employees: 13; FTE: 12

Founder: Lucio Piccoli

lucio@sitesee.io

Round Overview:

Stage: Early Growth

Capital Raised to Date: \$0.6M

Capital Seeking: \$6M

Term Sheet Signed: \$4M

Available: \$1.4M

Pre-Money Valuation: \$14M

Use of funds: Build tech and direct sales teams

Team:

Lucio Piccoli, CEO

David Pash, Commercial Director

Patrick Mahoney, CTO

Mat Jones, VP Products

David Elton, Risk and Compliance

Markets:

Telecommunications

Power

Renewable Energy

Strategic Partners/Channels:

American Tower

Reliance Jio

Vodafone UK

Lumea - TransGrid

Telstra

Nokia

Cellnex

AWS

Microsoft



Value Proposition: SRT's dashboard and phone app alerts and trains 911 dispatchers, police and fire responders, school/court/jail/prison security, event security to real-time spoken indicators of life-threatening situations such as shots fired or Mayday's. SRT's service speeds effective emergency response and reduces the risk of wrongful death lawsuits. SRT's service maximizes use of existing people, data and equipment in response to incidents.

Leadership Team: Our leadership team has over 100 years' business and technical management experience in public safety markets and have one exit. Our President had 18 years in FBI SWAT, and CTO is a current Volunteer Assistant Fire & Rescue Chief. The team has experts in cloud hosted AI cognition; map and IoT sensor technology; marketing and operations.

Challenge: Skyrocketing violence across the U.S. - such as mass shooters has mentally exhausted dispatchers and first responders. Killing happens in <5 min., while response averages 15 min. Lack of instant alerts and acute miscommunications result in thousands of avoidable deaths and injuries each year. Missing mental health keywords, leads to deaths, too.

Solution: SRT's cloud-hosted dashboard instantly alert dispatchers and responders to gunshots, panic buttons and life-threatening keywords such as 'shots-fired' or 'Mayday' from responder radio's or 'kill myself' said on a 911 or 988 call. These alerts automatically spawn rehearsed event plans including maps and building 3D imagery that shave additional minutes from the incident response. SRT's unique cognitive service reduces the time to get the right resources to exact incident positions (such as an exit door closest to Active Shooter) by several minutes via its intuitive experience accessible by smartphones, browsers, and tablets.

Technology/Special Know-How: SRT's cloud hosted SaaS product commercializes exclusively licensed Multi-Modal Communications patent from U.S. Air Force Research Labs (MMC Patent # US9,230,549B1) with its AI enabled Automatic Speech Recognition (ASR) engine for live radio/phone transcription, key word alerts/playback (e.g., 'Mayday', 'Pursuit' ...) SRT is expert in supervised Machine Learning (ML) for harsh acoustic environments and public safety vocabularies needed to achieve high word accuracies demanded by Public Safety agencies.

Market: The Total Addressable Market for SRT's product is \$1.2B in U.S. Public Safety integrated speech, sensor and indoor/outdoor map incident cognition customers include 911/988 Centers, School/Courthouse Security, Responders, Jails/Prisons, Event Security. Partners include Broadband/Radio/CAD System providers, Gunshot Detection Systems providers, Jail Intelligence System/Inmate phone providers. Market CAGR is >25%.

Revenue Model: Two primary revenue streams are from SaaS product sales and supporting services to First Responder and Public Safety markets and through our channel partner to Correctional Facilities.

Financial Projections for Unaudited (\$ in Thousands)

	2022	2023	2024	2025	2026
Total Revenue	\$520	\$1,790	\$4,210	\$10,510	\$30,270
EBITDA	(\$540)	(\$670)	\$950	\$5,920	\$23,830

Website:

www.smartresponsetech.com

Headquarters Office:

726 E. Main Street, Ste. F117
Lebanon, OH 45036

Industry: Public Safety IT

Domain: Communications

Leadership Team:

Co-Founder, CEO:

Roger Mann

Co-Founder, President:

Tim Shaw, retired FBI Special Agent

Co-Founder, CTO: Ed Craig

Software Lead: Scott McEachern

Co-Founder, CRO: Milan Mueller

Co-Founder CBO: Jim Merkle

Seeking Financing of \$1M

Convertible Debt

Previous Funding: \$6M

Use of Funds: Customer service,
marketing, add channel partner

"Fantasy sports, gamified"

The WCF goal is to revolutionize the fantasy sports market by creating a patentable next generation fantasy sports platform with artificial intelligence and a 4-D game experience that will emerge as the platform of choice for all ages.

We believe fantasy players will disengage from the "free" and "gambling" models when those players have the opportunity to experience more functionality and excitement. We will have unique differentiators that we believe will make us a near-term success. Users of our platform will have more options and features on a fully-functional platform dedicated to fantasy sports.

The user experience, community, gameplay, competition, and research will be the driving force to attracting more user subscriptions.

WCF will Improve the User Experience, Dynamic Gameplay & Graphics, League Interactivity & Real Time Communications, One Integrated Platform with Expert Analysis and Real Time League Data.

A background image showing a smartphone with a colorful screen. On the screen, there is a collage of various sports players in action, including basketball, football, and soccer players. The phone is shown from a slightly elevated angle, with its home button visible at the bottom.

**WCF has the worldwide exclusive rights for
the most popular eSports tournaments**

PARTNERS



MODUS CREATE

Modus Create is a consulting firm that helps companies transform for success in the digital future. Through a collaborative engagement model, we help our clients with product strategy, application design/build, user experience, and process change.



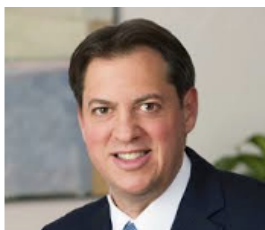
PAT SHERIDAN, CO-FOUNDER & MANAGING PARTNER, MODUS CREATE

Pat is focused on the intersection of design, technology, and business. He saw the need for a high-end product consulting firm built with open-source team design and the concept for Modus was born. Pat helps clients see new ways to tackle challenges with emerging technology and brings his unmatched passion to work every day. As a serial entrepreneur and active startup mentor, he's a co-organizer of NoVa.JS and NYC.JS. He is a 2011 graduate of Mind Share, received his MBA from Georgetown University, where he is currently an Entrepreneur-in-Residence, and holds a BFA from the Corcoran College of Art and Design, where he currently serves as an advisory council member for the George Washington University Columbian College of Arts and Sciences.



NEXT powered by SHULMAN ROGERS

NEXT disrupts the legacy legal industry by offering a broad range of fixed fee solutions (stand-alone products and annual legal plans) delivered by senior attorneys with valuable business expertise. NEXT solves the problem that startup and emerging growth companies face when launching their business as well as scaling: lack of access to predictable legal fees, seasoned attorneys, the latest technology and key business services. We use cutting edge technology platforms to deliver real efficiencies, transparency and a collaborative environment for clients, attorneys and investors. NEXT partners with its clients to de-risk their business and get to the NEXT level, together reaching each milestone of success. NEXT is powered by Shulman Rogers, a full-service law firm with nearly 100 attorneys offering superior service across a wide range of practice areas. The firm also offers robust personal services such as residential closings and trust and estate planning. Shulman Rogers has earned its reputation for providing quality representation, business insight and client value, serving as a highly attractive alternative to larger, higher-priced firms and smaller, less diverse firms. Learn more at ShulmanRogers.com.



ANTHONY MILLIN, NEXT CHAIR & PARTNER, SHULMAN, ROGERS

Anthony Millin is the Chair of NEXT and a trusted legal and business advisor to startup, early-stage, and emerging growth companies. As a corporate and securities attorney, a successful serial entrepreneur, and a venture capitalist, Anthony brings a unique legal and business perspective to advising his clients. Anthony understands firsthand what it takes to start, scale and manage a company, to successfully prepare for and run a fund-raising process, and to address the legal issues faced by a startup. Another specialized skill set Anthony brings to the table is his China-based experience, assisting early-stage and middle-market companies interested in conducting business in China or seeking direct foreign investment from China. Anthony also serves as a Venture Partner at Urban Us, a seed-stage VC firm. Contact Anthony at amilline@shulmanrogers.com.

PARTNERS



STELLAPOP

We build better businesses. Helping organizations improve their operations, people and brand. Like the brain, StellaPop's capabilities are divided into two halves: management and creative consulting. We specialize in functions within each while maintaining a deep understanding of how one affects the other. We know that within every company, the two sides must work together seamlessly to drive success. We're in the "creating solutions for your business" business. With tailor-made answers, we accelerate growth, expand markets, streamline operations, leverage technology, and activate brands. Our marketing expertise serves a diverse range of industries including public, private, manufacturing, retail, financial, science, medical, pharmaceutical, engineering, aerospace, real estate, education, and not-for-profit.



ANGIE O'GRADY, COO, PARTNER, STELLAPOP

As soon as my feet hit the floor in the morning, I'm running full speed, and that's the way I like it. I spent 15 years as employee number one, the President and COO for Carr Workplaces, building it into a 30 location multi-million dollar business. Before Carr, I spent 14 years at HQ Global Workplaces, now known as Regus. I was co-working when coworking was executive suites, and now I'm leading the charge into 2021 as the industry innovates to a more flexible office concept. In January 2015, I decided to join my husband, Mike, as a partner and thought leader on the business management consulting side. StellaPop's primary focus is assisting client CEO's in improving their people, operations, brand, and bottom line.



AEG

AEG is a growing and profitable company that provides elite business advisors and midmarket CEOs unprecedented business development and peer-to-peer networking opportunities through an ecosystem of city-based communities. Deliberate culture and technology create deep personal relationships to drive fast and efficient business referrals that accelerate business development and growth for these advisors and CEO peer groups.



MARK HAAS, CEO, AEG

Mark Haas is Co-founder and CEO of AEG (Association for Enterprise Growth), responsible for strategy, operations, and expansion of its communities to 30 cities nationally. He was previously President of ROM a strategy and operations management consulting firm, advising CEOs and boards to include leadership training for Tanzanian energy executives, developing curricula to train consultants in 40 countries for an international bank, crafting strategy and innovative business models for \$120 million nonprofit, merging two scientific associations, re-organizing a biomedical research agency, facilitating development of WWIV military strategy, and of facilitating a global R&D strategy for the US Navy.

PARTNERS



NORTHERN VIRGINIA CHAMBER OF COMMERCE

The Northern Virginia Chamber of Commerce (Northern Virginia Chamber), the Voice of Business in Northern Virginia™, represents over 650 local employers with more than 500,000 regional employees. The Northern Virginia Chamber is the leader in advancing innovative solutions to the region's priorities in transportation, education, workforce, and economic opportunity. For 90-plus years, the Northern Virginia Chamber has been working hand-in-hand with companies in the region to build a strong business community.



JULIE COONS, PRESIDENT & CEO, NORTHERN VIRGINIA CHAMBER OF COMMERCE

Julie Coons is a transformative business leader who delivers unprecedented revenue and profit growth through innovation, operational excellence, and cultural change. She is President & CEO of the Northern Virginia Chamber of Commerce, the Voice of Business in Northern Virginia™, representing local employers with more than 500,000 regional employees. The Northern Virginia Chamber is the leader in advancing innovative solutions to the region's priorities in transportation, education, workforce, and economic opportunity.



TRUIST WEALTH MANAGEMENT

Truist Wealth Management has a commitment to helping our clients manage their wealth and achieve their goals. We build and continually strengthening long-term relationships by offering you comprehensive wealth management capabilities to meet your sophisticated and often complex needs. As your needs evolve, your team of experts and solutions will too, in order to address new challenges and opportunities.

PARTNERS



CHRISTOPHER ROSS, MANAGING DIRECTOR, TRUIST WEALTH MANAGEMENT

Chris Ross is a Wealth Advisor with Truist Wealth Management. He offers clients more than 25 years of comprehensive wealth management experience. Chris leads a team that brings together specialists in investments, financial planning, credit, and estate strategies. He is a native of Baltimore and lives in Annapolis with his wife Jennifer and two children. Chris is a graduate of Salisbury University with dual degrees in Economics and History. He received his MBA from the College of William & Mary and has completed post-graduate work at The Johns Hopkins University.



REFRACTION

Refraction is a leading innovation hub in Northern Virginia, focused on fostering innovation and entrepreneurship by nurturing and mentoring startups and high-growth companies to help create jobs in the greater Washington region. In five years, more than 100 member companies have collectively raised over \$250 million in capital. Refraction's partners include Amazon, Cox, Cvent, Fairfax County, Arlington County, Loudoun County, CIT, Blu Ventures, Smart City Works, Virginia Tech, and George Mason University.



ESTHER LEE, PRESIDENT & CEO REFRACTION

Esther Lee is the President and CEO of Refraction, a technology innovation hub in Northern Virginia, focused on fostering innovation and entrepreneurship by nurturing and mentoring startups and high-growth companies. Prior to joining Refraction, Esther served as Secretary of Commerce and Trade for the Commonwealth of Virginia, where she oversaw 14 state agencies, responsible for economic development, job creation, innovation and entrepreneurship, small business, tourism, trade, housing, community development, and labor policies for the state. In that role, she led Virginia's successful bid for Amazon's second headquarters (HQ2).



MARYLAND TECH COUNCIL VENTURE MENTORING SERVICE (MTC VMS)

The Maryland Tech Council Venture Mentoring Services (MTC VMS) program is one of the leading team mentoring services available in the state of Maryland that is both highly sophisticated and results-driven. It exists to foster an environment that encourages innovation while expanding financial and business opportunities for tech, cyber, and life science start-ups. The MTC VMS Program provides free team-based mentoring services to qualified Maryland-based tech and life science venture CEOs who are accepted into the program. Since the MTC VMS program began, more than 75 ventures have enrolled & \$100MM has been raised in capital & grants.

PARTNERS



DINGMAN CENTER FOR ENTREPRENEURSHIP, UNIVERSITY OF MARYLAND

The Dingman Center for Entrepreneurship is a top-tier entrepreneurial institute recognized around the world as a leader in enterprise creation. The Dingman Center is continuously pushing the boundaries of teaching and learning with its focus on practical entrepreneurship, global innovation, and international classroom experiences. The Center promotes opportunities that provide maximum resources to start-up businesses in terms of ideation, execution, and financing; and that support its mission to take entrepreneurs “from the back of a napkin to the first \$1 million in financing.”



HOLLY DEARMOND, MANAGING DIRECTOR, DINGMAN CENTER FOR ENTREPRENEURSHIP

Holly DeArmond joined the Dingman Center in September 2012 as Assistant Director, Events and Marketing and in 2018 was named Interim Director. She is currently leading the Dingman Center in support of its mission to build a community that discovers, equips, connects, and celebrates entrepreneurs.



KEIRETSU FORUM

Keiretsu Forum is a global investment community of accredited private equity angel investors, venture capitalists, and corporate/institutional investors. Keiretsu Forum was founded in the San Francisco East Bay in California in 2000 by Randy Williams. Keiretsu Forum is a worldwide network of capital, resources, and deal flow with 53 chapters on 3 continents. Keiretsu Forum members invest in high-quality, diverse investment opportunities.



FITCI – FREDERICK INNOVATIVE TECHNOLOGY CENTER, INC

The Frederick Innovative Technology Center, Inc. (FITCI) is a business incubator and accelerator designed to cultivate entrepreneurship in Frederick, Maryland. FITCI specializes in the strategic business support of local entrepreneurs in the early stages of mostly science and technology-based businesses: Biotechnology, Information Technology, Renewable Energy, and Cyber Security. FITCI currently has two locations in Frederick, MD, and 52 client companies.



THE BALTIMORE ANGELS

The Baltimore Angels is an angel investor group based in Baltimore, MD. Founded in 2009, its mission is to invest profitably in the regional entrepreneurial ecosystem and advance early-stage innovators to the next stage of capital formation. Its vision is to be the most trusted resource for angel capital investment and entrepreneurial mentorship in the Greater Baltimore region. A new generation of angel investing comes to Baltimore. If you are a tech entrepreneur or community-minded investor, please be in touch with Baltimore Angels. This is not your father's (or your uncle's) investment group.

PARTNERS



COLUMBIA MD

STARTUP GRIND-COLUMBIA, MD

Startup Grind-Columbia, mid-Maryland Chapter is part of the largest global community for innovation, entrepreneurship, and the startup community. We're actively educating, inspiring, and connecting more than 2MM+entrepreneurs, 600+ cities, and 130+ countries. We nurture startup ecosystems through mentorship, advisory services, education, inspiration, access to capital, and most importantly, connecting members with the resources we need to have the best opportunity to grow phenomenally successful ventures.



ANGELS + LIFE.SCI INVESTORS

Formed in 1996, the Angels + Life.Sci Investors Network is organized under NJAngels.net. We are a manager-led, loosely organized network of investors and accredited Angels, Coaches, and Experts who Sponsor world-class Entrepreneurs. Our colleagues have deep experience and technical domain expertise in all of the life sciences disciplines in which we are involved, including nanobio tools, materials, and devices: tele-diagnostics, augmented healthcare & remote patient monitoring, automation and robotics, & advanced chemistry for drug discovery.



INSTITUTE FOR EXCELLENCE IN SALES @IESBD

The Institute for Excellence in Sales (IES) helps sales professionals worldwide and in the DMV crush their quotas. IES is your trusted partner for the best sales services, products, and training in the world. We have monthly programs in Tyson's Corner, VA for sales pros featuring presentations and workshops by some of the greatest sales thought leaders and authors on the planet, such as Neil Rackham, Challenger Sale author Matt Dixon, and The Referral Coach Bill Cates.



ANNUAL WHARTON DC INNOVATION SUMMIT

The Annual Wharton DC Innovation Summit brings together investors, innovators in industry and government, policymakers, entrepreneurs, academic leaders, and others. The Summit has earned a reputation as a high-value, high-impact resource for entrepreneurs, business executives, government officials, and others dedicated to improving their organizations by leveraging the power of innovation and entrepreneurship. The DC Summit offers an interactive environment to help you find public and private sector partners with the resources and interest to help you succeed.



GEORGETOWN ENTREPRENEURSHIP INITIATIVE

Entrepreneurship is one of the world's most powerful forces for positive change. Georgetown Entrepreneurship seeks to instill an entrepreneurial mindset in students, foster an entrepreneurial culture across the university, support the successful growth of alumni ventures, and leverage the power of entrepreneurship to make an impact in the world beyond Georgetown.

PARTNERS



JEFF REID, FOUNDING DIRECTOR, GEORGETOWN ENTREPRENEURSHIP INITIATIVE, GEORGETOWN UNIVERSITY'S MCDONOUGH SCHOOL OF BUSINESS

Jeff Reid is the Founding Director of the Georgetown Entrepreneurship Initiative and Professor of the Practice of Entrepreneurship at Georgetown University's McDonough School of Business. Reid is a catalyst for entrepreneurship and a well-known leader in entrepreneurship education. In 2009, Reid launched the Georgetown Entrepreneurship Initiative to catalyze entrepreneurial thinking and activities across Georgetown University and impact the growing DMV startup community. Previously, Reid founded UNC's Center for Entrepreneurship and grew it to a No. 1 national ranking by Forbes & Princeton Review, and was chosen by his peers and Entrepreneur magazine as one of the top five entrepreneurship center directors in the United States.



RYAN & WETMORE, P.C.

Ryan & Wetmore is a full-service accounting and management consulting firm, servicing the Northeast/ Mid-Atlantic region since 1988. What makes us different from other accounting firms is our proactive approach. We work hard to earn our clients' confidence by encouraging open communication year-round. This approach has enabled us to help clients become more efficient, more competitive, and more profitable. Through our numerous management engagements, we have become trusted, unbiased advisors.



PETE RYAN, CO-FOUNDER & PARTNER, RYAN & WETMORE

Pete co-founded Ryan & Wetmore in 1988, a 3 office, 35-person firm serving the Mid-Atlantic region. He currently works with clients to address tax, audit, and accounting issues. He also has significant experience in international tax matters and business consulting services. His expertise extends to Healthcare organizations, Construction and Real Estate, Government contractors, Technology, Manufacturing, and High Net Worth Individuals. Pete has served on the Board of Directors for several organizations. He is an active member of the Healthcare Advisors Association, the Real Estate and Construction Association, the CPA Manufacturing Services Association, the Virginia Transportation Construction Alliance, and the Construction Financial Management Association.



ENTERPRISE TRANSFORMATION SOLUTIONS INES LEBOW, FOUNDER AND PRINCIPAL

Ines LeBow is the Founder and Principal Startup Consultant at Enterprise Transformation Solutions (ETS), which advises entrepreneurs on how to position themselves for funding. Over the course of her 30+ years in the industry, Ines has helped companies secure more than \$800M in funding, led start-ups and turnarounds for companies with up to \$500M in revenue, managed 11 M&A transactions, and guided 9 companies to a successful exit. With expertise spanning Operations, Executive Leadership, and Mentoring, Turnarounds, Revenue implementation, Engineering, as well as Communications, Ines has helped many companies prepare for VC and angel investment.

Attendees

As of 08 25 22

SPEAKERS			
First Name	Last Name	Title	Company

Tien	Wong	CEO	Opus8, Inc.
Patrick	Sheridan	Co-Founder and Managing Partner	Modus Create

PRESENTERS			
First Name	Last Name	Title	Company

Jay	Rosenblatt	CEO	Alpharank
Ron	Chapman	Founder and President	ASIP Tech Inc
Milton	Cohen	CEO	Caring Closures International
Jonathan	Worboys	Executive Director	Fireseed Capital
Joel	Adams	Founder/CEO	First Person Solutions
Ryan	Vogel	CEO & Founder	Pure Blue Tech Inc.
David	Pash	Director	SiteSee
Roger	Mann	CEO and Co-founder	Smart Response Technologies, Inc.
Michael	Vela	Founder & CEO	World Champion Fantasy

ATTENDEES			
First Name	Last Name	Title	Company

Ahmed	AbouElez	CEO & Founder	FITT Finder, Inc.
Tarek	Abousalem	Managing Partner	ElementOne Digital
Joel	Adams	Founder/CEO	First Person Solutions
Paul	Adler	Principal	Paul Adler LLC
Manish	Agarwal	Managing Partner	Attain Nextgen
Ana	Aguilar	Investments	AC Ventures
Nelson T.	Ajulo	CEO	Zarttech
Siavash	Akrami	Senior Programmer	Caesar Entertainment
Jacob	Aladejobi	CEO	ALADE LLC
WD	Allen	Adjunct Professor	University of Missouri
Chinmaya	Aloor	Founder & Managing Partner	Sharada's Facilitators
Richard	Alvarez	President	Brand Institute
Bill	Anderson	President	Generations Advisors
Mary	Andrade	CFO	First Person Solutions
Elias	Aparcedo	Founder	AlgoKinetics
Brian	Apronti	Chief Revenue Officer	Merchkit
Melanie	Arden	SVP of Original Content	Renegade Lens Pictures
Paul	Armijo	CTO	Avalanche Technology
Solomon	Asad	Investor	TEDCO
Allen	Ashourian	CEO	Visore Security Solutions
Reed	Atkin	Principal	Double Beta Consulting
AJ	Attavar	Founder	NPS, Inc
Larry	Augustin	Managing Director	Augustin Ventures
Darrin	Auito	Partner	HEA Law PLLC
Derek	Auito	Partner	Dentons US LLP
Marco	Avila	Chairman of the Board and President	Maryland Hispanic Chamber of Commerce
Judy	Ayala	CEO	Nueducation - IT Services
Rai	B	Founder	The Worthonomics Company
Kyle	Badgley	Investor	Perfect Balance Investment
Tracy	Baez	Owner	A Star Quality Cleaning Service Llc
Sonakshi	Bagla	Founder and CEO	Shakti Warrior
Rick	Bain	Principal	ReCreation
David	Bain	Executive Director	International Committee for IT Standards
Rebekah	Bakker	Business Development Partner	Disher
Dan	Ballin	Chief Executive	Ideas Crucible
Riko	Banardi	Investor	Robin Hood Ventures
Sherrae	Barlow	President	Shadale Corporate Vending
Josh	Barnes	Founder & CEO	Harbor Designs & Manufacturing
Karen	Bartoletti	Independent	Independent
Tom	Bascom	President	LinkSpace, LLC
Jay	Beam	Managing Director	Adasel Global Partners, LLC
Benjamin	Begic	Investor	
Laura	Beldin	SVP	BOA

Carlos	Bello	CEO and Co-Founder	Budeli
Chris	Bennett	Founder / Attorney	T-I-L(R) Technology-Innovation-Law
Ifran	Bhaidani	Managing Director	Volution Development
Lauren	Bigelow	CEO	GCN
Joe	Bilich	President	YSHBAS LLC
Nikki	Blacksmith	CEO	Blackhawke Behavior Science
Matt	Blagrove	Investor	Investors
Kirsten Hund	Blair	Co-founder and CEO	Lambent Data
Anthem	Blanchard	CEO	HeraSoft
Eduardo	Bocock	CEO	Daily Diner Technologies
Hepsie	Bohman	Agent	New York Life
Pamela	Bolado	CEO	Women Who Do Wonders International
Jonathan	Bondzie		Home Automation
Riccardo	Bracci	Ragioniere	Studio Bracci
John	Bracken	COO	Localvest
Cathy	Bradley	CEO/Private Investor	CBE
Serbi	Brar	Founder	uLearnify
Daniel	Brettler	Senior Partner	Conner Strong
Karen	Brooks	Programme Director	SETsquared
Nick	Buchanan	Founder	Blockperfect
Marc	Burchman	Partner	GreenComm Technologies LLC
Tatiana	Burmakina	VP	Chudovo
Christian	Camarce	Partner (Intellectual Property Law)	Sterne, Kessler, Goldstein & Fox PLLC
Anthony	Cammarata	CEO	Startupcannon
Debra	Cancro	SVP Data Products	Bigtincan
Gabriela	Cano	B2B Partnerships	Teilur, Inc
Mighty	Capital		Mighty Capital
Kaitlin	Capobianco	Senior Manager	Halcyon
Carlo	Cardilli	COO	Alpharank
Caroline	Carini	CEO/Founder	Pals App LLC
Joe	Carlin	Principal / Private Investor	JonXeone Capital
Eric	Carlson	CEO	Blue Sky Cyber Inc
Doug	Carney	Program Development Manager	Northrop Grumman
John	Casey	Adjunct Professor	George Mason University
Sam	Chan	SVP	US-ASIA LINKS, LLC
Sherine	Chan	CEO and Co-Founder	Neuroene Therapeutics
Joseph	Chan	Private Investor	
Ron	Chapman	CEO	ASIP Tech Inc
Jonathan	Chashper	CEO	Product Savvy
Alejandra	Chavez	General Manager	Teilur,inc.
Harpreet	Chawla	Director	Mktg360
George	Chen	Principal	Nautilus Venture Partners
Sunny	Chen	VP, Translational Sciences	1cBio
Pierre-Jean	Cherret	VP	Items
Kimberly	Chung	Admin	Pure Blue Tech
William	Classen	AVP	Colliers International
Orin	Clay	Managing Principal	JBOR Group, LLC
Joseph	Clayborne II	Entrepreneur/Sub-Agent/IT professional	Startup (name pending)
Milton	Cohen	CEO	Caring Closures International
K.	Coleman	President	Content Chunk
Robert	Colorina	Director	AIAC Group
Rob	Colquhoun	PM	Treefrog, Inc
Brian	Colsell	CEO	Cheqbook
Ivan	Comerma Poza	Partner	Systemacapital.com
Jim	Cook	GM	Cook's Outsourcing Network LLC
Kelvin	Cook	Founder & CEO	HOOF It!
Christine	Costa	Head of Mechanical Engineering Center	University of Stuttgart
Jean-Baptiste	Couzy		
Jesse	Crawford	CEO	WENFTMETAVERSITY.COM
Marie	Crivaro	Financial Services Professional	MassMutual
Jane	Crozier	Instructional Design Consultant	
James	Daigle	Executive Director	Treefrog Accelerator
Lubna	Dajani	MD	Allternet Limited
Jeronimo	De Leon	CTO/CPO	Our Love Visa
John	DeGross	Senior Sales Advisor	Fiserv
Manoj	Desai	Sr.BDR	Hidden Brains Infotech
Shantanu	Dev	Co-Founder	Examd
Taylor	Devine	Founder and Managing Partner	The CDI Group
Mark	DeVito	CSO	Yes& Agency
Carrie	Devorah	Whistleblower	Whistleblowing Naked
Sam	Dietze	Director	Formicidae
Ada	Dildar	Venture Team Lead	Newchip
Kiley	Doll	Partner	Angel Investors Network
Kiley	Doll	Chief Growth Officer / Partner	Angel Investor Network
Michael	Doyle	Managing Director	Goldin Ventures
George	Dubec	Consultant	The Room Club
Varankou	Dzianis	COO	Pro4soft

Mark	Eaton	CEO	Stellarray
Anwar	El-Homsi	CEO	Advview
Eric	Enig	President	Enig Associates, Inc.
Dan	Erickson	Client Marketing Director	Rocket55
Martin	Erim	CEO	First Renaissance Ventures
Chris	Esposito	Vice President Sales and Marketing	StudioLabs
Matt	Evans	Founder	Code Super Powers Inc.
Herb	Ezrin	CEO	Potomac Business Group
Kym	Faylor	COO	Azzur Labs LLC
Pete	Feinman	Chief of Staff	Pennington Partners
Zachary	Feldman	CEO/ Founder	Volo Technology Group
Jim	Ferrante	VP	Corporate Capital Group
Shawn	Finnerty	Associate	Booz Allen Hamilton
Denny	Flueck	Founder	Next Level Innovations
Kelly	Flueck	Admin	Next Level Innovations
Scott	Fox	CEO	OCSC
Jeremy	Fritzhand	Startup Catalyst	Alloy Growth Lab
Max	Fritzhand	Founder	Nebula
Shizuno	Furuya	Founder	EchoKids
Robert	Gahagan	Founder	Corporate Consulting Service, Inc.
William	Galle	Principal	DPS
Elena	Gantvarg	Principal	Flint Capital
Ben	Gharbia	Architect	N.N.
Walid	Ghodbane	Private	Private
Gregory	Giammittorio	Partner / Angel Investor	Potomac Law Group
Kirk	Giminez	Founder / Host	Xizzle TV
Julissa	Giron	Partner Management	Pitney Bowes, inc
Jeff	Gitlin	Co Founder	Xsette Technology, Inc.
Tom	Glendening	Owner	E3Think, LLC
Simon	Godwin	VP, Strategic Alliances	Maximus
David	Goldsmith	Partner	Goldco Strategic Global
Douglas	Goldstein	Managing Director	Salt Flats Capital
Pablo	Gonzalez-Iglesias	CEO	Vendi
Julia	Gould	Ecosystem Manager	TEDCO
Jeffrey	Graber	Researcher	Mitre
Jasmine	Green	CEO	Empire Retreats
Richard	Greene	CEO	RGA Venture Funding
Yulia	Gufranova	CEO	Kiddy School
Fredric	Gumbinner	Managing Partner / Private Investor	G2 GEM Finance
Anita	Gupta	CEO	Hulchull LLC
Mark	Haas	CEO	AEG
Fizie	Haleem	Manager, Business Solutions	Montgomery College
Bee	Hall	President	BeRising Ilc
James	Hamet	Founder & CEO	Vistim Labs Inc
Ahmad	Hamwi	CEO	IGNITOS space
Brian	Han	CSO	Kairos GFN
Malcolm	Handelsman	ED	Do It Right LLC
Match	Hanson	Analyst / Investor	Pax Momentum
Tawanna	Hardy-Ventress	Coach	GO.BE.
Edgar	Harrell	President	Edgar C Harrell Associates Inc
Qaizar	Hassonjee	President / Investor	Hass Tech Associates, LLC
Claude	Hayn	CEO	AdJumps
William	Heflin	Managing Director	Kinetic
Arthur	Henderson	CEO	Affinity Networks, Inc.
Thomas	Henry	COO	Eunike Ventures
Browning	Herbert	Managing Director	Ringbolt Capital
Geelyn	Herrero	Investor	A2E
Stephanie	Hessler	Principal	Stephanie Hessler Coaching
Dean	Hill	Sustainable Product Consultant	Living Canopies
Robert	Hinaman	Managing Principal	Pepper Run Capital
Kayne	Hobson	GAM	TMO
Douglas	Holly	Principal	EMG
Erin	Horne McKinney	Executive Director	Howard University
Asif	Hossain	CEO	eRMG
Darnley	Howard	President	Advansa International
Drew	Hunt	Associate	Dreamit Ventures
Mike	Huska	CTO	Fractional Work
Qasim	Hussain	Principal	Ball So Hard LLC
Kent	Hytken	CEO	Future Energy LLC
Paul	Iacovacci	CEO	enascor capital
Connie	Inukai	Owner	Tip 'n Split Solutions, LLC
Ouma	Izm	Partnership and Marketing Associate	FutureFounder
Dave	Izuka	Consultant	Venture Acceleration Services
K	J	Partner Success Manager	Piesoft
Mike	Jacques	Individual Investor	
Riya	Jain	IT Consultant	Hidden Brains Infotech
Ashwini	Jarral	Founder	IS3WARE

Kenneth George	Jayne Jensen	CEO	United Heart Monitoring Inc.
April Alex	Johnson	President	MultiSource Finance, Inc.
Ronald	Johnson	Founder & CEO	Happied
Adam	Jones	President	InState Partners
James	Jones	General Partner	Kompass LLC
James	Joseph	CEO	Zeer
Patrick	Joseph	CEO	Elated, Inc.
Shoshi Farahmand	Judge	CEO	ELATED, INC.
Nina	Kaganovsky	Managing Partner	Camber Road Partners
Marcel	Kalayeh	CEO	Ringon
Alexandra	Kamanová	CEO	AugKnos, LLC
Zak	Kaminstein	Investor Relation	Danube Angels
Deanne	Kapelos-Peters	Director / Private Investor	MediaLab
Mark	Karsan	Founder	Consulta
Arshdeep	Kasim	CEO	SecureEDEN
Shivani	Kass	Vice President	Change Healthcare
Amanda	Kaur	Attorney	Crowell & Moring
Alvin	Kaushal	CEO	Synapse Business System
Joe	Keeton	Community Manager	Refraction
Iqbal	Kersting	CEO	Portfolio Operating Partners
Amanda	Kessler	Managing Partner / Private Investor	Next-Stage Development Group
Scarlett	Khowaja	CTO	State of Hawaii
Ted	Kidd	Founder	Beat The Rush Delivery
Bernard	King	Senior Director, IoT Solutions	Bayhill Group
Robert	King	Managing Director	Saddlerock Advisors
Sam	Klocman	CEO	Emergent Healthcare
Martin	Knauer	Principal	Eagle Peak Capital Partners
Kei	Knight	CMO	WCF
Alla	Koev	Private Investor	Koev Brothers
David	Kondo	Business Development Manager	NSK Corporation
Rajeev	Koretsky	CEO	heylayer
Max	Kratochvil	Managing Partner	Vista Capital Advisors
Neeraj	Krishnan	Vice President	Unicity
Sachin	Kryzhanovskiy	President	MOS Creative
Khulia	Kumar	Founder and IT Director	Babson College
M	Kurti	Co-founder	Concrete Software Solutions
Fred	L	Director	Decimali
Space IT	La	Investor	ex-pharmatech
Robert	Labs	Founder	Space IT Labs
Justin	Laidlaw	Vice President	First Person Solutions
Corie	Lall	CEO	Elevator
Daniel	Lalonde	Mushroom Grower	Funky Mushrooms
Dev	Langley	Managing Director	OppZo Inc.
Paul	Lankapati	CEO	DC Captial Ventures
Norman	Latchford	Sector Executive	Spencer Trask & Co.
Bob	Lawrence	CEO	Ganjavacations
Ines	Leach	Business Advisor	Braintree Business Development Center
Bongmin	LeBow	CEO/Founder	Enterprise Transformation Solutions, LLC
James	Lee	Technical Manager	Kyocera
Hyunmin	Lee	Partner	Betawave Venture
Steven	Lee	President	Happy Mobility Inc.
Kira	Lehat	Principal	Regulatory World
George	Leskew	Chief Program Officer	Dragonfly Spirit Innovation Institute
T. Reid	Letscher	Principal	Swish IP
Catherine	Lewis	Chief Product Officer	TRL Growth Advisors
Xinxin	Li	Manager	Great Texas Fund
Jing	Li	VP	MyBioGate Inc
Michael	Li	Senior Venture Technology Manager	BICI
Pierce	Loconto	Attorney	Fenway Law
Jacob	Long	CEO	PRL Group LLC
Dennis	Lonsway	Event Manager	PeopleConnect
Jackie	Lucey	Vice President / Angel Investor	Akima
Limor	Luo	Partner	TCV Growth Partners
Marcela	M	Managing Partner	Noop Innovations
Chase	Maamari	CEO-Founder	Indigo Healthcare Partners
Steve	MacCartee	Intern	Paladin Capital Group
Billy	Madincea	Co-Founder & Managing Partner	Fantastec Sports Technology
Patrick	Madsen	Financial Advisor	Madsen Advisory Firm
Tara	Manning	Founder	Diagnostox
TJ	Marshall-Hill	Founder and CEO	Sindano Health
Aditya	Master	Technology Mentor	ICAP
Sean	Maurya	CEO	Zelox Entertainment
Clair Marie	McColl	Managing Director	Trusted Business Advisors
Mark	McDade	Founder and CEO	Archneura Inc.
	McMahon	CEO	AudioOne

Mac	McMurray	Director of Business Development	SYNECTIC Product Development
Robert	McNiece	COB & President	Lucere Data, Inc.
Amy	Meadows	CEO & Co-Founder	Impact Circles Public Benefit Corporation
Mark	Mehrespand	Founder	Zagros Enterrises LLC
Robert	Mendralla	President, Investments	RM Enterprises
James	Merkle	CFO	Smart Response Technologies
William	Middleton	President	Corporate Capital Group, Inc
Donna	Miller	Co-Founder and CEO	Purse Power
Loren	Minkus	Consultant	Concept Equity Group
Samir	Mohanty	CDO	Cross River
Kay	Mok	Managing Partner	Gobi Partners
John	Morgan	Managing Partner	Morgan Global
Milan	Mueller	CMO	Smart Response Technologies
Ellen	Mundell	VP Business Development	CohnReznick & VentureCount
Jen	Murray	CEO	JGS Group LLC
Judith	Mweli		Umass
Judith	Mweli		Umass
Charlie	Nahabedian	CEO	VK Digital Health
Yukiko	Nakayama	Partner	puma investment
Kevin	Neal	President	P3iD Technologies Inc.
Paul	Nolde	Managing Director	Lighthouse Labs
Mike	OGrady	CEO	StellaPop
Sophia	Olivas	CEO	EverSmart City
Favour	Onabanjo	Director	Talentsbrand Ltd
Bob	Oros	President	Business Development Resources, Inc.
Shoichi	Osawa	Sr. Director	Sony
Patrick	OShaughnessy	Managing Director	Brightstone Venture Capital
Mike	Owen	Managing Partner	The F Company, LLC
Guc	Ozenci	Managing Director Entrepreneur Mentor	Founder Institute, Washington DC
Tracey	P	Director	TLA
Lee	Pablo	Founder	WypWise Technologies
Stephanie	Palazzolo	VC & Startups Fellow	Insider
Estefania	Palomino	Founder	Aleph Leadership
Doc	Parghi	Managing Partner	SRI Capital
Jean-Luc	Park	Senior Director	TEDCO
Sanders	Partee	CEO	TerraVision, Inc.
Mansi	Patel	Analyst	Cortado Ventures
Luca	Paterlini	Staff Software Engineer	The Digital Ventures
John	Paty	Principal	Geostrategic, LLC
David	Perez	Intern	AC VC
David	Pérez	Analyst	Ac Ventures
Thomas	Perkins	VP	SERCO
Michael	Petit	CEO	V-Glass, Inc.
Yves	Philippe	Customer Success Manager	Harbor Designs
Matthew	Philistine	Investment Adviser Representative	
Darrell	Philpot	Founder	Lyqness Inc.
Nicolas	Piuma	Investment Analyst	Starlight Ventures
William	Podd	President/Executive Director	Landmark Family Office/Landmark Angels
Eric	Polster	Owner	Gaia Systems
Corinne Marie	Pouliquen	Patent & Intellectual Property Counsel	Berenato & White
Adam	Pressman	CEO	Crowdfund Roundup
Joel	Price	Director of Product Innovation	Core Source Technologies, LLC
Renee	Price	Operating	Mama Ethel's Herbal Infusions
Priyank	Purohit	Manager	Hidden Brains Infotech
Tina Guanting	Qiu	Consulting Chief Scientific Medical Officer	Ophthalmic Therapeutic Innovation
Mary	R	CEO	CLR
George	Radmilovic	CFO	2immersiv4u
Soheil	Raissi	CEO	Maptics
Anitha	Raj	President	ARAR Technology
Vinayak	Rajanahally	Founder	Eventvalue
Lena	Rantsevich	Co-founder	YourJustice
Steven	Rao	CEO/Investor	DTN, Farm Market iD
Michael	Rauh	President/CEO	Chelsea Groton Bank
Suzanne	Reade	President / Investor	Chicago ArchAngels
Joe	Reddix	President and CEO	The Reddix Group
Mark	Reece	CEO	LCMGroup
Ervin	Reeves	CEO	NGO 1 Stop Corporation
Errol	Reid	Serial Entrepreneur	App Farm
Michael	Renner	Owner	MPR Enterprises
Amina	Resheidat	Investment Analyst	Stand Together Ventures Lab
Michael	Reyes	Senior Financial Advisor	Bank of America Merrill Lynch
Lil	Rhee	Private Investor	
Victor	Rhoder	VP of Channels and Strategic Partnerships	AtWork Systems LLC
Austin	Rhodus	COO	Wenftmetaversity.com
Carly	Rhyne	Co Founder	AsterixRF
John	Ricci	Managing Director	US Angels
Alden	Richards	Lecturer	Yale University

Christopher	Richards	Owner	Relay Technologies LLC
Andy	Richman	Partner	ProductSavvy
Chris	Risey	Vice President	Decathlon Capital
Rosalind	Rock	President	Rock International
Dean	Rodionoff	General Manager Technology	Artezio
Patrick	Rooney	CEO	High Street Funding,Ltd
Robert	Rosenberg	President	S M C
Jay	Rosenblatt	CEO	Alpharank
Anne	Rosenblum	Business Investment Manager	Fairfax County Economic Development Authority
Larry	Rosenfeld	Investor	McLean Partners
Thomas	Ross	Investor	Keiretsu Forum Palm Beach
Tim	Ross	Partner	WithumSmith+Brown
Darlene	Ross	President	Dees Unlimited Ilc
Aneetrai	Rowland	Founder	Emergent Access Services LLC
Todd	Rowley	President	ODNB
Ron	Rubin	Medical Director	Ron Rubin
Abdi	Russi	Financial Advisor-Commercial Banking	Pinnacle Financial Partners
Jaipradeep	S	Tech Evangelist	Tringapps
Ruben	Salcedo	President	Fort K-Box
Art	Salindong	CEO	Trabus Technologies
Alan	Salisbury	Chairman Emeritus	Code of Support Foundation
Rick	Sarmiento	Founder	Rappa 2 LLC - Rick's Supps
Adrian	Sasine	Cofounder & CMO	Nolodex
Rosemarie	Savino	COO	AEG
Vinay	Sawant	Co-Founder	Influcracy
Anurodh	Saxena	Engineer	HYCM
Sarah	Schlafly	Product Manager	Elderberry Management
Hans	Schmidt	President	Winthrop Mgt Srv
Tom	Scholl	CEO / Investor	Shoalschool&skull
Mindi	Schools	Outreach & Training Coordinator	SBDC at CBP
Scott	Schutzenhofer	CFO & Treasurer	World Champion Fantasy
Raymond	Sczudlo	Principal	Sczudlo Advisors LLC
Pothiraj	Selvaraj	CEO	St Jardins Inc
Mario	Shaffer	Principal	
Vishal	Shah	Advisor	Drashti
Tim	Shaw	President	Smart Response Technologies
Stephanie	Shei	Vice President	Chase Bank
Phil	Shiels	Principal	Shiels & Co.
Scott	Shore	Managing Director	Grimley Capital
Evan	Shubin	President and Director of Investments	Candlelight Partners LLC
Dustin	Siggins	Founder	Proven Media Solutions
Sydney	Simpkins	Principal	Sydney Simpkins Associates
Anjuli	Singh	Principal	Rezon8 Capital
Paul	Singh	CEO	Rezon8 Capital
Don	Small	Founder	Covenant Group, Inc.
Mike	Smith	Strategic Partnerships	Wolters Kluwer
Collin	Smith	Head of Growth	Viz.ai
Scott	Smouse	President	Enerconnex Global, LLC
Nina	Sodhi	Founder	Nackina
David	Spencer		SpencerMetrics
Darby	Spitzer	Program and Admin Specialist	Mtech Ventures
Ajay	Srivastava	President	eKuber Ventures Inc
Nikhil	Srivastava	CEO	Connectclub Network
Alexander	Starchenko	MP	First Imagine! Ventures
Ernest	Stern	Partner	Culhane Meadows
Wendy	Stevens	Director of Business Development	
Gisele	Stolz	Director	George Mason University
Marc	Strauch	CEO	Resonance
Sulaiman	Sulaimani	Managing Director	Tristate Capital Financial
Patrick	Sullivan	Founder	Charm Bracelet
Sean	Sutherland	CMO	Kapowza
Tom	Swanson	President	TJSwanson Co.
David	Swintosky	Managing Director	Dunning Capital
Aksaraphak	T.	Owner	Real Estate Business
Nobu	Takanuma	Partner	Joyance Partners
Marcella	Talignani	Therapist	
Lenard	Tan	CEO	CM Technologies
Sebastian	Tello	Director	Mexicrafts
Kunal	Tewani	CEO	Our Love Visa
Velan	Thillairajah	CEO	EAI Technologies
Denise	Thomsen		Let's Learn English
Jeff	Thorner	CEO	Sumner Furniture
Stephanie	Thornton	Financial Planner	World Financial Group
Shaun	Tiwari	Founder	CapFlow
Jeanette	Townsend	Director, CCF Private Sector Grant Program	VIPC
Tom	Tragesser	MANAGING MEMBER	ATG.USA, LLC
Thong	Tran	Project Developer	Sati

Nicole Diamond	Tripodi	Principal	FEDinform LLC
Wai	Trusty	Executive Assistant	Evelyn's Child Executive Assistant & Resources
Michelle	Tsang	Principal	I/E/I
Somu	Ulieru	President	IMPACT Institute for the Digital Economy
Joe	Vadali	CEO	Money
Grant	Van Cleve	VP	Van Cleve & Associates, Inc.
Phoebe	Van Cleve	Managing Partner	Hangar 75 Ventures
Karl	Van Duinen	Investment Manager	Halcyon
Carlos	Varner	Managing Director	Varner Group Int.
Chris	Vassallo	COO	PlanetM
Roy	Veator	Investor	
Yasmin	Vella	Managing Director	Vella Ventures
Clement	Virani	Founder and CEO	Yas Consulting Services
Surya	Viry	CBDO	Estimeo
Jim	Viswanathan	Co-Founder & Co-CEO	NeonVest
Bodo	Voeller	Patent Counsel	Maier & Maier
Ryan	Voet	Managing Director	GUTIG LLC
Tom	Vogel	CEO & Founder	Pure Blue Tech
Eric	Vogelsong	Director of Deal Flow / Investor	Kyto Technology and Life Science
Eric	Vollmecke	Founder	Tosa Group
Danyella	Wachtel	CEO	SmartMD Systems Inc.
Yohanes	Waddell	VP	Shadale Corporate Vending
Michael	Wahyudi	Vice President	Moelis
Chris	Walsh	CEO	GlobalCitizen.One
Gary	Wang	Member	Three W Partners, Ltd.
Jamar	Wang		
Michele	Watkins	CEO	Rampant
Michael	Weatherly	Director Existing Business Engagement	Prince William County Department of Economic Development
Barry	Weedon	COO	CM Technologies
Tina	Weinbaum	Financial Services Professional	New York Life
Skip	Weiss	Founder/ Executive Director	Hugs and Smiles Childrens Foundation
Albert	West	President	MAXSA Innovations LLC
Kent	Whale	CEO	IT Security Solutions, Inc.
Viviana	Wicklund	Co founder	Next Level Innovations
Wilbert	Wilches	VP of Business Development	Shakti Warrior
Laura Lee	Williams		
Brian	Wojcik	Founder & CEO	INTELeTech, Inc.
Vennard	Wright	President	Wave Welcome
Paul	Wronkiewicz	Agency & Market Development	Treasury Title Insurance Co.
Sam	Wyman	Managing Director	Bluepointe Consultants Group, LLC
George	Xing	CEO	Lotus Biotech.com
Yigang	Yang	Managing Partner	WaterStar Capital LLC
Ben	Yehooda	CEO	LineupApp
Hiwot	Yohannes	Brand Development	Brand Institute
Tomo	Yoshida	Director	SBI FTF SPC II
Henri	Yuan	Venture Partner	FilKor Capital
Jenny	Yuan	VP, Business Development	Leadermed Health Group Limited
Jon	Zaikowski	Assistant Director	New York Angels
Qingsong	Zhu	GM	INSILICO MEDICINE US INC
Nick	Zwierlein	Client Relationship Manager	Koffman Southern Tier Incubator

THANK YOU TO OUR PREP TEAM



MALI PHONPADITH
CEO
SOAR Community
Network



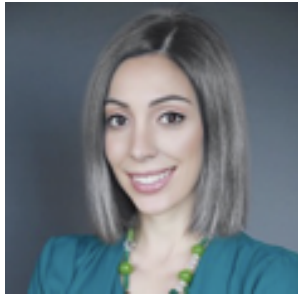
INES LEBOW
CEO
Enterprise
Transformation Solutions



JACKIE LUO
Principal
BAM Advisory LLC



EVAN SHUBIN
Pres. and Founder
Results.now, Inc. and
Candlelight Partners



LAURA HILL
SVP
Equifi



BOB LONDON
CEO
Chief Listening
Officers



MARISSA LEVIN
CEO
Successful Culture
International



JET LU
Customer Solutions
Amazon Web
Services



**ESTEFANIA
PALOMINO**
CEO
Aleph Leadership

SPONSORS



KEIRETSU



Angels + Life.Sci Investors



ROBERT H. SMITH SCHOOL OF BUSINESS

DINGMAN CENTER for ENTREPRENEURSHIP



Want to Present or Sponsor at our Virtual Events?

Email Skylar Rallison at
srallison@opus8.com
for more information

2022 Calendar

Sept. 29	Oct. 27	Nov. 22
Dec. 21		

2023 Calendar

Jan. 26	Feb. 23	Mar. 30
Apr. 27	May 31	June 29

FLAVORS FOR THE REFINED PALATE

Chili Mango | Rosemary Lemon | Balsamic Raspberry | Chamoy Watermelon

SOME LIKE IT HOT



BUILD A BETTER BRAND

We mixed, molded and chilled from scratch - imagine what we could do with your brand.

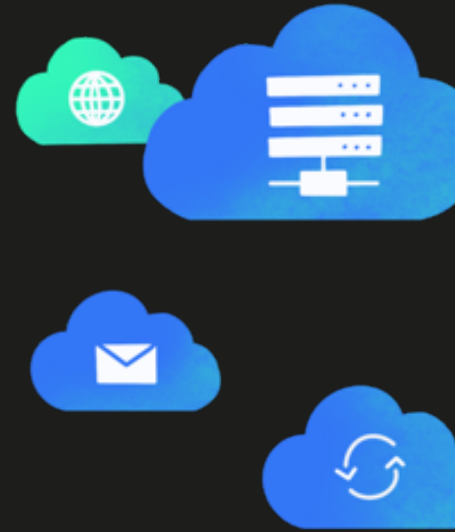
www.stellapop.com/stellapops

StellaPop

stellapop.com | 703-956-3022

SUCCEED IN THE DIGITAL WORLD

Put beautiful digital experiences in the hands of your customers and change the way your business works.



DevOps & Security

- + Migration
- + DevOps
- + CI/CD
- + Risk assessment & remediation



Customer experience

- + Voice of customer
- + User research
- + Usability testing
- + World-class experience design



Atlassian

- + Licensing
- + Tool configuration
- + Migration
- + Training and support



Product strategy

- + Technology maturity audit
- + Learn product validation
- + Post-launch growth
- + Opportunity space analysis



Agile software delivery

- + Architecture
- + Project management
- + Design
- + Full stack engineering
- + Testing & automation