



*Inherently Safe  
Batteries Everywhere*

## WHAT WE DO

Soteria delivers battery safety technology through a broad-based licensing business model, supported by our consortium of >125 active partners.

## MILESTONES

2018	• Launched Consortium
2019	• Consortium reaches 53 members Glatfelter first licensee
2021	• Ahlstrom & Delfort become licensees Oversubscribed Series A, \$3.5M
2022	• Acquired Voltaplex Consortium reaches 100 members
2023	• \$1.9 million revenue Series A2 funded \$3M
2024	• Consortium reaches 130 members Partnership with Cham established for 18650s
2025	• Batteries with Soteria technology in use in security cameras Launch of Battery Safety IP Exchange

## TEAM

Team is diverse and experienced, with over 300 patents and managing 150 strategic relationships.



**Brian Morin, PhD**  
CEO, Co-Founder



**Amy Brinson**  
VP Global Consortium



**Vic Peroni**  
Fractional CFO



**Juergen Kellner, PhD**  
VP Technology

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## SOTERIA TECHNOLOGY

### Enhanced safety, lower weight and cost

Soteria technology **reduces the number of battery fires by 90 – 99%** through the use of advanced materials inside the battery. The technology is compatible with every advanced battery and reduces the use of copper inside the battery by 80%, **reducing the weight and cost** of the battery.

## MARKET ANALYSIS

The lithium-ion battery market **was**

**\$195 billion** in 2025 and is projected to grow to **over \$300 billion** by 2030, averaging a 19% CAGR.

There are **thousands of lithium-ion battery fires** globally from e-bikes, electric vehicles and transportation and storage, costing billions of dollars in product recalls and damages.



## GO-TO-MARKET

Soteria's consortium consists of >130 members, who actively meet, and with whom there are ~100 technology development projects.

These projects lead to products to be launched, which can be either under license, or in cooperation with Soteria's product business.

In 2025, Soteria launched two new products: [Voltaplex Life™](#) and [Soteria Sense™](#), both contract manufactured.

## MODEL

Consortium provides revenue and context for developmental business relationships.

### • 2024 Consortium revenue \$600k

Licensing is primary long-term revenue

### • 2024 Licensing revenue \$250k

Product sales drive adoption to force licensing

### • 2024 product sales revenue \$1.4M

## GROWTH

	REVENUE	GROWTH %	OPERATING INCOME
2022	\$1,149	46%	\$(2,258)
2023	\$1,840	60%	\$(3,250)
2024	\$2,250	22%	\$(2,680)
2025	\$2,000	(11%)	\$(2,100)
2026	\$3,200	60%	\$(3,000)
2027	\$8,000	150%	\$(2,000)

- Growth will accelerate due to new product launches
- Controlled expenses leads to improved 2028 profit
- Includes \$1M go-public expenses in 2026
- Tariffs lower 2025 revenue

## TRACTION

- Consortium of over 130 members, including NASA, Mercedes, Volkswagen, Lenovo
- Over 115 issued patents covering all aspects of technology.
- Licensees paying annual fees
- Acquired Voltaplex, giving sales channel for products with Soteria technology
- [Voltaplex Life™](#) and [Soteria Sense™](#) products with Soteria technology

## INVESTMENT

Seeking **\$2M** bridge to IPO in form of convertible debt

- Continue IPO preparation
- Grow Voltaplex, launch new cells
- Market Life™ and Sense™
- Sign new licenses to accelerate royalties.



Mercedes-Benz  
Research & Development North America



DAIMLER TRUCK



[View full consortium list](#)