

Big Idea
CONNECTpreneur

Virtual Rocket Pitch + Power Networking

September 25, 2025 | 11am - 12:30pm EDT

Join Us At

***The World's LARGEST
investor pitch event***

CONNECTPRENEUR.ORG

AGENDA

11:00 - 11:05 AM

VIRTUAL NETWORKING

11:05 - 11:15 AM

WELCOME & INTRODUCTIONS

- TIEN WONG, Founder and Host, CONNECTpreneur Community
- SKYLAR RALLISON, Community Manager, CONNECTpreneur

11:15 - 11:45 PM

ROCKET PITCH SESSION

Companies will be introduced by:

- SARA CLASPER, Associate Attorney, NEXT powered by Shulman Rogers

11:45 - 12:30 PM

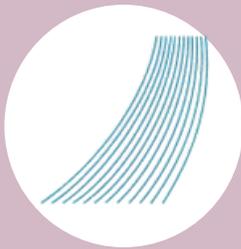
PRESENTING COMPANY BREAKOUT ROOMS & VIRTUAL NETWORKING

PRESENTING COMPANIES



AIRLIFT

AirLift - Alex Alexanian



i-Lumen Scientific, Inc. - John VeLure



Intrommune Therapeutics - Michael Nelson

SPEAKERS



TIEN WONG, CEO, OPUS8, INC. @tienwong

Tien is CEO of Opus8, an investment and advisory firm which helps technology companies and alternative investment fund managers raise capital. He is also Chairman of Lumious, a leader in corporate tech training and learning analytics, as well as Chairman of Lore Systems, a provider of network engineering, cloud computing, and strategic IT consulting.

In 1991, Tien co-founded and served as CEO of CyberRep, Inc. until its acquisition in 2003 by Affiliated Computer Services. CyberRep was one of the largest CRM outsourcing companies in the world with over 2,300 employees and \$80 million in revenue. Today, the CyberRep/ACS business unit is one of the world's largest call center operations, with nearly \$3 billion in revenue as divisions of Xerox, Conduent, and Continuum. CyberRep was ranked for 4 consecutive years in INC. Magazine's "Inc. 500" as one of the fastest-growing companies in the USA. CyberRep was profitable for 11 straight years and was backed by Allied Capital Corporation.

Tien is a recognized international expert in CRM, direct marketing, and BPO, having presented at dozens of industry events around the world on CRM and BPO topics. He has provided industry commentary on the ABC, Fox, NBC, CNBC, Maryland Public Television, and China's CCTV networks, as well as Time Magazine, The Washington Post, Inc. Magazine, and Success Magazine. He serves on several boards including the Montgomery County (MD) Economic Development Corp., Center for Innovation Technology GAP Fund's Investment Advisory Board, Junior Achievement, and Refraction. He was appointed by Governor Martin O'Malley to the 9-member Maryland Venture Fund Authority which allocates and manages over \$130 million of capital which is invested into top-tier venture funds and startups. He is an Entrepreneur in Residence at Georgetown University's McDonough School of Business, and a graduate of Dartmouth College.



SKYLAR RALLISON, COMMUNITY MANAGER, CONNECTPRENEUR

Skylar Rallison is a dynamic professional who wears multiple hats as the Community Manager for CONNECTpreneur and Business Analyst for Opus8. She graduated from The Marriott School of Business at Brigham Young University with a degree in Entrepreneurial Management. She has many years of experience in Business Management, Social Media Marketing/Management, Data Analytics, Business Leadership, and Project Management. With a diverse skill set and a passion for facilitating connections and driving business growth, Skylar thrives in the intersection of Community Management and Strategic Analysis.

Skylar enjoys her current role at CONNECTpreneur, which hosts the world's largest monthly investor pitch events as well as 1/2-day Forums with upwards of 900 RSVPs, featuring VIP guests, speakers, exciting presenting companies, and the best CXO to CXO networking on the East Coast. Skylar is pivotal in fostering engagement and building relationships within the investor and entrepreneur community. She creates inclusive digital spaces where members can share insights, collaborate on opportunities, and build a supportive network. Her role includes but is not limited to, team management, event coordination, project management, and marketing.

She also enjoys her current role as a business analyst at Opus8. Opus8 assists companies and fund managers (private equity, VC, and hedge funds) raise private capital from family offices, UHNW individuals, and institutions. Skylar leverages her analytical mindset and attention to detail to provide valuable insights for Opus8. Through her meticulous analysis of investment opportunities and industry research, Skylar helps drive informed decision-making, enabling Opus8 to curate high-quality events that bring together investors and promising ventures.



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www.blissera.com

Executive Summary

Sep, 2025

About:

Incorporated: Delaware: 2019; California: 2021
 Business Type: high-end consumer product manufacturer in vertical mobility
 Business model: manufacturing, installation and maintenance of high-end residential and commercial elevators for low-rise homes, apartments, offices, business centers, hotels, malls, airports
 Technology: uses vacuum forces to lift a glass-made cabin in a glass shaft – a disruptive vertical hyperloop technology, exceeds competition in aesthetics, footprint, safety and performance by 3-5x
 IP: US patents granted, EU allowed, China and Japan pending, trademark allowed

Leadership Team:

Alex Alexanian: Founder and CEO, BOD. Successful multiple exits in previous high-tech endeavors
 Arra Yerganian: BOD. Executive positions with the largest homebuilders Lennar and Pulte Homes
 Greg Porter: BOD. Gen partner, Porter Ventures, founder of PowerSchool (PWSC \$3.8B)
 Dan Maydan: Strategic Advisor, built Applied Materials \$0-\$10B+ revenue (AMAT \$124.5B)
 Sean Cross: Strategic Advisor, co-founder of Infinite Reality (\$15.5B market cap)

Products/Services:

Products: Kilimanjaro – luxury residential series, 1000lb load, 4-stops, automated, ADA. Beta – Dec'2025
 Montblanc – budget residential series, 450lb load, 2-stops, manual. Beta – Dec'2027
 Everest and Olympus – commercial series, details to be released later
 Product Price: \$40K – \$100K+ for residential models. Commercial models pricing TBD
 Services: installation, maintenance – variable, mostly outsourced
 Gross margins: 50-60%+ after all-inclusive manufacturing, distribution and installation costs
 LPC: \$90K-\$120K lifetime profit per customer (incl. installation and maintenance over 20-year lifetime)

Business: preorders: 1000+ units worth \$100M+ in contract negotiations ahead of product release

Market: current home elevator market forecasted (by [Fortune Business Insights](#), by [Industry ARC](#)) to reach \$100B by 2031 with CAGR 7.5%. We intend to become a major home elevator vendor and untap into the hidden market of over \$1T – a personal elevator in every multi-story home

Terms of financing:

Financing type: convertible notes, raising \$10M (contact the company for details)
 Funds raised: \$2.6M raised, \$1.5M committed, \$MM in negotiations
 QSBS offering: qualifies for QSBS and section 1244 of the tax code

Use of Funds:

Product: Kilimanjaro – the luxury residential model scheduled for beta release in Dec'2025
 Showrooms: Building showrooms in San Jose and Beverly Hills, CA. Launching in Q1'2026
 Sales:

Year	2025	2026	2027	2028	2029	2030	2031
Orders (#)	2	46	326	1,528	5,048	12,992	20,324
Revenue (\$K)	\$0	\$3,158	\$16,215	\$67,805	\$214,142	\$625,810	\$1,151,943
Gross Margins (%)	0.0%	54.6%	55.4%	57.9%	58.9%	59.7%	61.2%
EBITDA (\$K)	(\$779)	(\$2,816)	(\$1,546)	\$11,665	\$47,498	\$159,351	\$328,895
Projected Market Value (PMV, \$M)	\$41.2 M	\$213.7 M	\$378.8 M	\$610.8 M	\$1206.5 M	\$2539.5 M	\$4579.8 M

VALUE PROPOSITION:

Restoring Vision, Not Just Managing Disease: 50% of patients improve vision by 10+ letters within 90-days.

Huge Market Opportunity: 200.0 Million are afflicted with Dry-AMD and projected market value of \$68.5 Billion by 2029.

Derisked Investment Opportunity: Backed by US feasibility study and well-positioned for FDA clearance in 2028

Ophthalmology Exit Potential: Comparable transactions (Alcon acquiring LumiThera for \$850.0M) would yield >12x return in mid-2028 for investors.

Company Background: Ophthalmology company with device-based therapy to improve vision in 200.0M people with Dry Age-related Macular Degeneration.

Leadership Team: Senior Management team has led FDA clearance for 16 Class II and III technologies and held leadership roles in 5 companies that have been acquired and delivered \$850.0 million in shareholder value.

Scientific/Medical Consultants: Dr. Sophie Bakri, Chair of Ophthalmology at the Mayo Clinic, Prof. Tim Cackson, Head of Retinal Research at King's College UK, and Dr. Jason Slackter, Vitreous Retina Macula Consultants of New York, and Robert Warner (Former President of the Americas, Alcon).

Products/Services: Retina Bio-Stimulation is low level electrical pulses delivered through an electrode placed on the eyelid to improve cellular structure and function of key Retinal cells to improve vision and slow disease progression.

Technologies/Special Know-How: i-Lumen's proprietary dual waveform algorithm generates unprecedented vision improvement – Studies demonstrates that 50% of patients improve vision by 10+ letters within 90-days of initial treatment.

Market: The US market opportunity is valued at US\$86.5 Billion by 2029. AMD is the leading cause of blindness in those over age 60 and it affects 1 in 4 people. Globally, more than 200.0 million have AMD.

Distribution Channels: i-Lumen's highly scalable business model represents an incremental revenue stream for Ophthalmology offices. Medicare reimbursement for daily treatments is projected to be between \$1,000 to \$1,400. Coupled with clinical results, physician reimbursement will drive adoption and utilization.

i-Lumen will leverage a Lasic vision correction surgery revenue model – 'pay per click model'. The device system is capital equipment and has a gross margin of 90%.

Competition: The treatment solutions available today, including Syfovre (Apellis) and Izervay (Astellas), which only slow the progress of the disease while vision loss continues. LumiThera delivers light therapy to the eye but their therapeutic only stabilizes vision – it's inferior to i-Lumen's therapy which improves vision.

Exit Strategy: Alcon acquired LumiThera (pre-revenue) for \$850.0 Million. A similar transaction for i-Lumen would yield a 12-15x investor return. i-Lumen has initiated conversations with leading strategics (Glaukos, Johnson&Johnson, Carl Zeiss, and Bausch+Lomb) and there is a significant level of interest in acquiring i-Lumen's technology following the availability of Pivotal Study data (early to mid-2028).

Quick Facts

Company Name:
i-Lumen Scientific, Inc.

Contact:
John VeLure (CEO/President)

Address:
3800 American Blvd. West
Ste. 1500
Bloomington, MN 55431

Phone: 952-240-6023
Email: jvelure@i-lumen.com
Website: www.i-lumen.com

Industry: Ophthalmology

Domain: Medical Device

Bank: Minnesota Bank & Trust

Law Firm: Fox Rothschild

Patent Estate:
Fox & Rothschild
29 US Patents, 3 CN Patent, 3 EU Patent, 2 AU Patent

Auditor: Baker Tilly US, LLP

Number of Employees: Ten (10)

Leadership Team:
John VeLure (CEO/President)
Meredith Mundy (Research)
Tracey Henry (Regulatory)
Thu-Ha Duncan (Manufacturing)

Amount of Financing Sought:
\$16.0 M / \$35.0 M Series B Round

Current Investors:
Bios Partners, MedFocus, and
Alafi Capital

Use of Funds: Pivotal Study and
FDA Market Clearance

Deal Terms:
Series B Funding Round
Convertible Preferred Stock
8.0% Cumulative Dividend
Liquidation Preferences
Anti-Dilution Provision
Share price: US\$1.35

Valuation:
Pre-money: US\$31.5 Million
Post-money: US\$69.3 Million

Participation Options:
Direct Investment: US\$500K min.
Bios SPV: US\$50K min.



Prevent Food Allergies... EarliOn™

Near-term consumer products launch into a new \$13 billion market, therapeutics provide blockbuster upside

Problem

Prevalence of food allergies continues to rise unabated - Intrommune addresses food allergies before they manifest

- **Growing epidemic:** Over 220 million people globally with food allergies, 33 million in the U.S.
- **Limited options:** Existing product offerings comprised solely of foods - inconsistent implementation, poor adherence
- **Significant unmet need:** Increased risk for severe health events and lifestyle impacts, with no cure

Our Solution

EarliOn Food Exposure Toothpaste: Ending the food allergy epidemic using oral mucosal immunotherapy (OMIT)

- **Novel approach:** Consumer products formulated with precise amount of food allergens provides consistent exposure when it matters
- **Broad application:** Exposure to multiple food allergens (peanut, cashew, walnut, hazelnut) occurs concurrently with toothbrushing
- **Extensive IP protection:** 51 patents to date covering multiple oral care formats and all food allergens

What Makes Us Different

Delivers allergens during critical early-life window while removing impediments to early and consistent food exposure

- **Benefits physicians:** 93% of physicians understand early introduction guidelines, but only 30% implement - by simplifying food introduction, care improves, time constraints are alleviated, and revenue streams expand
- **Enhanced usability:** Designed first-in-class oral mucosal delivery system embedded in a fully functional toothpaste
- **Reduces adoption barriers:** Saves time and effort while minimizing parental fears around ingestion, choking risk, and fussy eating
- **Builds healthy hygiene habits:** Encourages a consistent brushing routine

Opportunity

Opportunity for early participation in a technology with an expected high ROI

- **Accelerated go-to-market:** Based on FDA enforcement discretion around “early introduction” products for patients at risk of food allergy
- **Substantial market potential:** First product targets a serviceable obtainable market segment worth \$175 million of overall \$13 billion market
- **Minimal funding required:** Existing OMIT platform and previous formulation know-how significantly reduces time to market
- **FDA product pipeline:** Continuing developments of prescription therapeutics with next-gen product candidates including multi-food and orphan indication for red meat allergy
- **Partnerships:** Multiple discussions ongoing, potential to collect data and gamify with Bluetooth-enabled power toothbrushes

Backed by an Experienced Team

Successful track record of bringing innovation to market, including biotech, pharma, and allergy markets

Intrommune is Seeking \$4 Million

Early exposure products drive near-term revenue, prove business case and ultimately scale our therapeutic pipeline

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NEXT disrupts the legacy legal industry by offering a broad range of fixed fee solutions (stand-alone products and annual legal plans) delivered by senior attorneys with valuable business expertise. NEXT solves the problem that startup and emerging growth companies face when launching their business as well as scaling: lack of access to predictable legal fees, seasoned attorneys, the latest technology and key business services. We use cutting edge technology platforms to deliver real efficiencies, transparency and a collaborative environment for clients, attorneys and investors. NEXT partners with its clients to de-risk their business and get to the NEXT level, together reaching each milestone of success. NEXT is powered by Shulman Rogers, a full-service law firm with nearly 100 attorneys offering superior service across a wide range of practice areas. The firm also offers robust personal services such as residential closings and trust and estate planning. Shulman Rogers has earned its reputation for providing quality representation, business insight and client value, serving as a highly attractive alternative to larger, higher-priced firms and smaller, less diverse firms. Learn more at ShulmanRogers.com.



ANTHONY MILLIN, NEXT CHAIR & PARTNER, SHULMAN, ROGERS

Anthony Millin is the Chair of NEXT and a trusted legal and business advisor to startup, early-stage, and emerging growth companies. As a corporate and securities attorney, a successful serial entrepreneur, and a venture capitalist, Anthony brings a unique legal and business perspective to advising his clients. Anthony understands firsthand what it takes to start, scale and manage a company, to successfully prepare for and run a fund-raising process, and to address the legal issues faced by a startup. Another specialized skill set Anthony brings to the table is his China-based experience, assisting early-stage and middle-market companies interested in conducting business in China or seeking direct foreign investment from China. Anthony also serves as a Venture Partner at Urban Us, a seed-stage VC firm. Contact Anthony at amillin@shulmanrogers.com.



REFRACTION @refractionpt

Refraction is a leading nonprofit innovation hub in Northern Virginia, that provides mentoring, programs, and office space for startups and high-growth companies to help create jobs in the greater Washington region. In five years, more than 300 member companies have collectively raised over \$350 million in capital. Refraction's partners include Amazon, Cox, Dominion Energy, MITRE, Fairfax County, Arlington County, Loudoun County, Virginia Innovation Partnership Corporation, and Virginia Tech.



DINGMAN CENTER FOR ENTREPRENEURSHIP, UNIVERSITY OF MARYLAND @UMD_Dingman

The Dingman Center for Entrepreneurship is a top-tier entrepreneurial institute recognized around the world as a leader in enterprise creation. The Dingman Center is continuously pushing the boundaries of teaching and learning with its focus on practical entrepreneurship, global innovation, and international classroom experiences. The Center promotes opportunities that provide maximum resources to start-up businesses in terms of ideation, execution, and financing; and that support its mission to take entrepreneurs "from the back of a napkin to the first \$1 million in financing."



KEIRETSU FORUM @KeiretsuAngels

Keiretsu Forum is a global investment community of accredited private equity angel investors, venture capitalists, and corporate/institutional investors. Keiretsu Forum was founded in the San Francisco East Bay in California in 2000 by Randy Williams. Keiretsu Forum is a worldwide network of capital, resources, and deal flow with 53 chapters on 3 continents. Keiretsu Forum members invest in high-quality, diverse investment opportunities.

PARTNERS



FITCI - FREDERICK INNOVATIVE TECHNOLOGY CENTER, INC @FITCInc

The Frederick Innovative Technology Center, Inc. (FITCI) is a business incubator and accelerator designed to cultivate entrepreneurship in Frederick, Maryland. FITCI specializes in the strategic business support of local entrepreneurs in the early stages of mostly science and technology-based businesses: Biotechnology, Information Technology, Renewable Energy, and Cyber Security. FITCI currently has two locations in Fredrick, MD, and 52 client companies.



THE BALTIMORE ANGELS @baltimoreangels

The Baltimore Angels is an angel investor group based in Baltimore, MD. Founded in 2009, its mission is to invest profitably in the regional entrepreneurial ecosystem and advance early-stage innovators to the next stage of capital formation. Its vision is to be the most trusted resource for angel capital investment and entrepreneurial mentorship in the Greater Baltimore region. A new generation of angel investing comes to Baltimore. If you are a tech entrepreneur or community-minded investor, please be in touch with Baltimore Angels. This is not your father's (or your uncle's) investment group.



MARYLAND TECH COUNCIL VENTURE MENTORING SERVICES

The Maryland Tech Council Venture Mentoring Services (MTC VMS) program is one of the leading team mentoring services available in the state of Maryland that is both highly sophisticated and results-driven. It exists to foster an environment that encourages innovation while expanding financial and business opportunities for tech, cyber, and life science start-ups. The MTC VMS Program provides free team-based mentoring services to qualified Maryland-based tech and life science venture CEOs who are accepted into the program. Since the MTC VMS program began, more than 75 ventures have enrolled & \$100MM has been raised in capital & grants.



STARTUP GRIND-COLUMBIA, MD @StartupGrindDC

Startup Grind-Columbia, mid-Maryland Chapter is part of the largest global community for innovation, entrepreneurship, and the startup community. We're actively educating, inspiring, and connecting more than 2MM+entrepreneurs, 600+ cities, and 130+ countries. We nurture startup ecosystems through mentorship, advisory services, education, inspiration, access to capital, and most importantly, connecting members with the resources we need to have the best opportunity to grow phenomenally successful ventures.



ANGELS + LIFE.SCI INVESTORS

Formed in 1996, the Angels + Life.Sci Investors Network is organized under NJAngels.net. We are a manager-led, loosely organized network of investors and accredited Angels, Coaches, and Experts who Sponsor world-class Entrepreneurs. Our colleagues have deep experience and technical domain expertise in all of the life sciences disciplines in which we are involved, including nanobio tools, materials, and devices: tele-diagnostics, augmented healthcare & remote patient monitoring, automation and robotics, & advanced chemistry for drug discovery.



GEORGETOWN ENTREPRENEURSHIP INITIATIVE

Entrepreneurship is one of the world's most powerful forces for positive change. Georgetown Entrepreneurship seeks to instill an entrepreneurial mindset in students, foster an entrepreneurial culture across the university, support the successful growth of alumni ventures, and leverage the power of entrepreneurship to make an impact in the world beyond Georgetown.

PARTNERS



JEFF REID, FOUNDING DIRECTOR, GEORGETOWN ENTREPRENEURSHIP INITIATIVE, GEORGETOWN UNIVERSITY'S MCDONOUGH SCHOOL OF BUSINESS @Hoyapreneur

Jeff Reid is the Founding Director of the Georgetown Entrepreneurship Initiative and Professor of the Practice of Entrepreneurship at Georgetown University's McDonough School of Business. Reid is a catalyst for entrepreneurship and a well-known leader in entrepreneurship education. In 2009, Reid launched the Georgetown Entrepreneurship Initiative to catalyze entrepreneurial thinking and activities across Georgetown University and impact the growing DMV startup community.



RYAN & WETMORE, P.C. @RyanWetmorePC

Ryan & Wetmore is a full-service accounting and management consulting firm, servicing the Northeast/ Mid-Atlantic region since 1988. What makes us different from other accounting firms is our proactive approach. We work hard to earn our clients' confidence by encouraging open communication year-round. This approach has enabled us to help clients become more efficient, more competitive, and more profitable. Through our numerous management engagements, we have become trusted, unbiased advisors.



PETE RYAN, CO-FOUNDER & PARTNER, RYAN & WETMORE

Pete co-founded Ryan & Wetmore in 1988, a 3 office, 35-person firm serving the Mid-Atlantic region. He currently works with clients to address tax, audit, and accounting issues. He also has significant experience in international tax matters and business consulting services. His expertise extends to Healthcare organizations, Construction and Real Estate, Government contractors, Technology, Manufacturing, and High Net Worth Individuals. Pete has served on the Board of Directors for several organizations. He is an active member of the Healthcare Advisors Association, the Real Estate and Construction Association, the CPA Manufacturing Services Association, the Virginia Transportation Construction Alliance, and the Construction Financial Management Association.



**ENTERPRISE TRANSFORMATION SOLUTIONS
INES LEBOW, FOUNDER AND PRINCIPAL @ilebow1**

Ines LeBow is the Founder and Principal Startup Consultant at Enterprise Transformation Solutions (ETS), which advises entrepreneurs on how to position themselves for funding. Over the course of her 30+ years in the industry, Ines has helped companies secure more than \$800M in funding, led start-ups and turnarounds for companies with up to \$500M in revenue, managed 11 M&A transactions, and guided 9 companies to a successful exit. With expertise spanning Operations, Executive Leadership, and Mentoring, Turnarounds, Revenue implementation, Engineering, as well as Communications, Ines has helped many companies prepare for VC and angel investment.



THANK YOU TO OUR PREP TEAM



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Consultant
Optimum Dynamics LLC



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Bentley



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CEO
SOAR Community
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MICHAEL RIEMER
CEO & Board Member
Vocinity

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WANT TO PRESENT OR SPONSOR AT OUR VIRTUAL EVENTS?

**Email Skylar Rallison at
srallison@opus8.com
for more information**

2025 Virtual Calendar

Sept 25

Oct 30

2026 Virtual Calendar

Jan 29

March 26

May 28

June 25

Sept 24

Oct 29

REGISTER FOR OUR UPCOMING EVENTS

Investor Brunch

Oct. 5, 2025
San Diego, CA



Virtual Investor Event

Oct. 30, 2025
Online via Zoom



In-Person Event

Nov. 18, 2025
Baltimore, MD





VIRTUAL AND IN-PERSON

CALL FOR PRESENTERS

Unprecedented
**Networking
sessions**
before, during, and
after each event

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admission
to all
CONNECTpreneur
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Post-event recap to
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leaders**
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Skylar Rallison
Community Manager
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We combine high-impact messaging, investor psychology, and access to our unique community of over 315,000 accredited and retail investors, business leaders, and influencers.

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